

Overview for Contract

Prior to utilizing a contract, the user should read the contract in it's entirety.

CONTRACT DESCRIPTION

This contract provides Commonwealth agencies and other authorized users access to D&B reports via the internet. D&B's products and services are drawn from a global database of 75 million companies in more than 200 countries around the world. D&B provides business information to meet the needs of : Procurement/Contractors, Risk Management/Tax and Revenue, Research/Law Enforcement, Homeland Security/ Emergency Management, Insurance/Regulatory/Compliance, Economic Development, Public Health/Environmental Protection.

Use the following link to the Commonwealth log-in page:
<https://www.dnb.com/product/contract/pennsylvania/>

CONTRACT INFO

Material or Service	Service	
Title & Contract # (s)	Dun & Bradstreet, SRM Contract # 4400001708 (Replaces SAP# 46000010158, Legacy # 9985-19)	
Number of Suppliers	1	Pcard enabled: Y
Validity Period	03/12/2006 - 02/28/2011	
DGS BOP Point of Contact	Jennifer Fishel, Commodity Specialist	
Contact Phone #	717-703-2937	
Email	jfishel@state.pa.us	

PRICING HIGHLIGHTS

Annual Discount Plan(ADP): 37% discount off the list price and 57% discount off non subscription price. Note: An Annual Service Fee of \$342 applies.

Monthly Discount Plans (MDP): MDP have a slightly higher price structure than ADP's, but there is no need to forecast estimated usage.

Please contact the D & B Relationship Manager for more information on the MDP option.

PROCESS TO ORDER

IF PRODUCT CATEGORY: *DEFINE REQUIREMENTS TO FIND CONTRA*
Services can be procured with a shopping cart through Described Requirement using Product Category # 84141701. Under Source of Supply select Dun & Bradstreet.

To create a Purchase Order without Shopping Cart Reference:

Create a PO, select the Details Icon on the Line Item, Select the Find Icon beside Contract and search for Contract # 4400001708. Select the contract to bring the line item into the purchase order.

Please contact the supplier and refer to the 2007 price book for discounts and assistance with estimating ADP.

Contact: Jason Probst , D & B Relationship Manager

Phone: 610-882-6476

Email at: probstjas@dnb.com



FULLY EXECUTED
Contract Number: 4400001708
Contract Change Effective Date: 03/03/2008
Valid From: 03/01/2008 To: 02/28/2011

All using Agencies of the Commonwealth, Participating Political
Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent
Name: Fishel Jennifer
Phone: 717-703-2937
Fax: 717 214-9505

Your SAP Vendor Number with us: 116384

Supplier Name/Address:
DUN & BRADSTREET
DUN & BRADSTREET INC
3 SYLVAN WAY FL 1 E
PARSIPPANY NJ 07054-3805 US

Please Deliver To:

To be determined at
the time of the Purchase Order
unless specified below.

Supplier Phone Number: 973-605-6399

Contract Name:
15 Band 7 Reporting Services

Payment Terms
NET 30

Solicitation No.: _____ Issuance Date: _____

Supplier Bid or Proposal No. (if applicable): _____ Solicitation Submission Date: _____

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	Band 7 Reporting Services	0.000		0.00	1	0.00

Item Text
CONTRACTOR TO PROVIDE SERVICES TO THE COMMONWEALTH AGENCIES FROM THE 2006 PRICE BOOK.

General Requirements for all Items:

Information:

Supplier's Signature _____

Printed Name _____

Title _____

Date _____



FULLY EXECUTED
Contract Number: 4400001708
Contract Change Effective Date: 03/03/2008
Valid From: 03/01/2008 To: 02/28/2011

Supplier Name:
DUN & BRADSTREET

Header Text

THIS CONTRACT REPLACES SAP CONTRACT # 4600010158 (LEGACY #9985-19).
ALL TERMS AND CONDITIONS REMAIN THE SAME AS THE PREVIOUS CONTRACT.

COSTARS PROVISION ACT 57 APPLIES.

PLEASE CONTACT D&B FOR ASSISTANCE WITH ESTIMATING ANNUAL DISCOUNTS PLAN AND FOR MORE INFORMATION ON THE MONTHLY DISCOUNT OPTION.

CONTACT:

JASON PROBST, RELATIONSHIP MANAGER
DUN & BRADSTREET
3501 CORPORATE PARKWAY
CENTER VALLEY, PA 18034
PHONE: 610-882-6476 CELL: 610-248-1779
FAX: 866-675-9390
EMAIL: PROBSTJAS@DNB.COM
WEBSITE: WWW.DNB.COM

CONTRACT ADMINISTRATOR:

Jennifer Fishel
DGS Procurement
Forum Place, 6th Floor
555 Walnut Street
Harrisburg, PA 17101
Phone: 717-703-2937
Fax: 717-214-9505
Email: jfishel@state.pa.us

No further information for this Contract

Information:

**SPECIAL TERMS AND CONDITIONS
CONTRACT FOR BUSINESS INFORMATION SERVICES**

The Commonwealth of Pennsylvania, acting through the Department of General Services ("DGS"), and Dun & Bradstreet("Contractor"), for the consideration set forth in the Contract, with the intent to be legally bound, agree as follows:

Contract Scope/Overview: This Contract 9985-19 is for business information services provided by Dun & Bradstreet for all Participating Agencies (as defined below).

Term: The initial term of the Contract shall be, commencing on the Effective Date, which shall be no earlier than March 1, 2006 and expire on February 28, 2007.

Renewals and extensions: Provided that the parties have not terminated the Contract in accordance with Standard Terms Section 20, the Contract shall automatically renew for up to four additional one-year periods unless the Commonwealth has provided to the Contractor, no later than 90 days prior to the expiration of the then-current term, a written notice of non-renewal. Subject to the Escalation Clause below, the Contractor agrees that any renewal of this Contract shall be on the same terms and conditions as for the original Contract, except as the parties may otherwise agree in the form of a written Contract amendment. The Commonwealth may, at its option, extend the Contract for up to 90 days or until a new contract for the subject business services is executed, whichever first occurs.

E-Catalog: The Commonwealth may require the awarded bidder(s) to supply its price list/catalog and any updated price lists/catalogs in electronic format. Price lists/catalogs must be provided in one of the following formats: Word document, Excel spreadsheet, or PDF file on "read only" 3.5 inch diskette, "read only compact disk, or e-mail.

Purchase Order: Commonwealth agencies may issue purchase orders against this Contract for services required by the agencies (using agencies). Please state below where the Purchase Orders should be sent (name, address, city, state, zip code). If there are multiple addresses, e.g., via participating dealers or resellers, please provide name, address, phone and fax numbers, FIN and contact person. Also indicate whether dealers or resellers may submit invoices.

Dun & Bradstreet Government Sales
Attn: John R. Swiontkowski, Gov. Customer Mgr.
3 Sylvan Way, First floor East
Parsippany, NJ 07054

Such orders may cover all anticipated requirements for a set period of time (i.e. a month, quarter, or remainder of the fiscal year).

These orders constitute the Contractor's authority to perform the services described in the Purchase Order. All Purchase Orders received by the Contractor up to and including the expiration date of the Contract are acceptable and must be performed in accordance with the order and the Contract. The period of performance under any Purchase Order can extend beyond the expiration date of the Contract but cannot exceed the performance time periods specified in the Contract. While no new Purchase Orders can be issued under the Contract after the expiration date of the Contract, the Contract does not expire and continues to be in effect for all existing Purchase Orders until the performance time periods of the existing orders have expired. Each Purchase Order will be deemed to incorporate the terms and conditions set forth in the Contract.

Participating agencies: All entities purchasing Contract services are enumerated in this Section. Collectively, they shall be referred to in this document as the "Participating Agencies."

- a. All Commonwealth agencies under the Governor's jurisdiction shall be permitted to acquire business information services using this contract.
- b. Any Commonwealth executive agency as defined in Section 103 of the Commonwealth Procurement Code ("Code"), 62 Pa.C.S. § 103, that does not fall under the Governor's jurisdiction may, at its option, issue purchase orders under this Contract.

- c. Any Commonwealth independent agency, as defined in Code Section 103, may, at its option, issue purchase orders under this Contract.
- d. The Contractor, at its option, may offer services via this Contract to DGS-registered COSTARS Members. Entities eligible for COSTARS registration include local public procurement units and state-related entities, as defined in Sections 1901 and 103 of the Commonwealth Procurement Code, 62 Pa.C.S. §§ 1901 and 103. A list of DGS-registered COSTARS Members is available online at <http://www.dgs.state.pa.us/costars>. The terms of COSTARS participation are more fully set forth in Section 11 of these Special Terms and Conditions.

Subscriber Agreement: Except to the extent it is inconsistent with the Standard Terms and these Special Terms and Conditions, the Contractor's Master Agreement (08-05), a copy of which shall be incorporated by reference into the Contract, shall bind all Purchasing Agencies.

Billing Requirements The Contractor shall send each using agency an itemized monthly usage statement and shall invoice each using agency in accordance with the Contractor's standard ADP terms, Project billing, or MDP terms. In no instance shall any payment be made for services that are not in accordance with the prices on the Contract Price List for the Contractor.

Limitation Of Liability: The Contractor's liability to the Commonwealth under the contract shall be limited as stated in the Master Agreement. This limitation will apply, except as otherwise stated in this clause, regardless of the form of action, whether in contract or in tort including negligence. This limitation does not, however, apply to damages for bodily injury, illness or death, or damage to real property or tangible personal property for which the Contractor is legally liable, nor will the limitation apply to the Contractor's indemnity of the Commonwealth for patent, copyright, or trademark infringement.

Account service: The Contractor shall provide individual account servicing to each Participating Agency, to include issuing user passwords, providing user training and support, and providing separate accounting and invoicing for each Participating Agency. Any Participating Agency may directly notify the Contractor's assigned service representative of any additions, substitutions, and deletions ("Changes") to the identities and numbers of business service users on a monthly basis; provided, however, that the Contractor shall adjust the Participating Agency's monthly payment to accommodate the Changes, and provided that the Participating Agency has obtained DGS approval if required under Subsection 5.a. of these Special Terms and Conditions. If the Changes cause the total number of Commonwealth users to exceed or fall below the threshold for any volume band contained in the Contractor's DGS-accepted price schedules, the Contractor may adjust the monthly payments of all Commonwealth Participating Agencies to conform to the new user totals.

Escalation: For any renewal term of the Contract, the Contractor may increase or decrease the cost per user by an amount not to exceed the US Bureau of Labor Statistics Consumer Price Index Table 1 for All Urban Consumers (CPI) or five percent, whichever is lower, provided that the Contractor provides written notice of the increase to DGS no later than 30 days prior to the start of the applicable renewal term. If the Contractor has expanded its level of service to include new or additional offerings under any contract service level, the Contractor may request that DGS approve an increase of up to 5% of its contract pricing dependent on the level of expanded services, regardless of the CPI."

Cooperative purchasing: The Pennsylvania General Assembly, through Section 1902 of the Commonwealth Procurement Code, 62 Pa.C.S. § 1902, has given DGS the authority to offer cooperative purchasing for local public procurement units and state-affiliated entities ("COSTARS Purchasers") under the same terms and conditions as those provided to Commonwealth agencies in its contracts. DGS **encourages, but does not require**, the Contractor to offer COSTARS Members the opportunity to purchase services. If the Contractor opts to offer services to COSTARS Members, it must offer Contract services to all COSTARS Members requesting Contract services at the same terms as those provided to other Participating Agencies under this Contract, in accordance with the following requirements:

- a. The Contractor shall permit only DGS-registered COSTARS Members to purchase Contract services. Any qualified entity not registered and wishing to participate in DGS's COSTARS Program may register online at any time at <http://www.dgs.state.pa.us/costars>.
- b. The Contractor understands that COSTARS Members are not required to use the Contract and that local public procurement units and state-affiliated entities may freely procure, negotiate, and enter into their own agreements for business information services, completely independent of this Contract.

c. COSTARS Members electing to participate in this Contract issue purchase orders directly from the Contractor and shall be responsible for payment directly to the Contractor.

d. The Contractor shall furnish to the DGS COSTARS Program Office a monthly electronic Contract use report detailing the previous month's purchasing activity by COSTARS Members, using the form and in the format prescribed by DGS.

e. If your firm is awarded a contract, does it agree to sell the awarded items at the same prices and/or discounts and in accordance with the contractual terms and conditions, to local public procurement units which elect to participate in the contract?

Please Answer: YES__X___ NO_____

i. The Contractor shall submit its completed report no later than the fifteenth calendar day of each month in the Contract period, beginning with month two, either via e-mail to GS-PACostars@state.pa.us, or on compact disc via mail to the DGS COSTARS Program Office P.O. Box 8365, Harrisburg, PA 17105-8365. If no new COSTARS purchases have occurred in a given month, no report need be submitted.

ii. The Contractor shall title each report with its name and address, the DGS Contract number, and the period covered by the report. For each COSTARS PO received, the Contractor shall include the purchaser's name, the date of the purchase, a description of the service(s) provided, the number of subscribers, and the total price.

iii. DGS requires the information only for new COSTARS Members purchasing Contract services; the Contractor is NOT required to report information for COSTARS Members continuing as subscribers to the services from month to month.

Audit provisions: Section 17 of the Standard Terms shall be replaced in its entirety by the following language:

The Commonwealth shall have the right, at reasonable times and the Contractor site most convenient to the Commonwealth, to audit the Contractor's books, documents, and records to the extent that the books, documents, and records relate to costs or pricing data for the Contract. The Contractor agrees to maintain records supporting the Contract prices charged and costs incurred. The Contractor shall preserve books, documents, and records relating to Contract costs or pricing data for three years after the date of final Contract payment. The Contractor shall give the Commonwealth and its authorized representatives full and free access to all Contract records.

Assignability and subcontracting: Section 22 of the Standard Terms shall be supplemented by adding the following language as a new Subsection h.:

h. Notwithstanding the foregoing provisions of this Section, the Contractor may, upon written notice to the Commonwealth, freely transfer or assign this Contract to:

i. any Contractor affiliate;

ii. any person or entity who acquires all or substantially all of the Contractor's business or assets, or that portion of the Contractor's business or assets relating to this Contract; or

iii. any of the successors and assigns of any of the foregoing.

Consent to financial interest. Notwithstanding the Commonwealth Contractor Integrity Provisions, the Contractor shall be permitted to have a financial interest in any other contractor, subcontractor, or supplier providing services, labor, or material on this project, so long as the Contractor has notified, and has obtained the prior written consent of, the Commonwealth.

Inquiries: Direct and all questions concerning this Contract to Georgina Baltimore, Telephone No. (717) 783-5368 or e-mail: gbaltimore@state.pa.us

**ADDENDUM A: CHANGES TO STANDARD FORMS
DUN & BRADSTREET SOLE SOURCE CONTRACT (“CONTRACT”)**

I. Changes to DGS Standard Contract Terms and Conditions:

Section 6, Environmental Provisions, shall be revised to read as follows:

In the performance of the Contract, the Contractor shall strictly comply with all applicable environmental laws and regulations

Section 7, Post-Consumer Recycled Content and the associated Exhibits A-1 through A-8, shall be inapplicable to this Contract.

Section 12, Warranty, shall be revised to read as follows:

The Contractor warrants that all services performed by the Contractor, its agents, and subcontractors shall be free and clear of any defects. Unless otherwise stated in the contract, all services are warranted for a period of one year following completion of performance by the Contractor and acceptance by the Commonwealth. The Contractor shall correct any problem with the service without any additional cost to the Commonwealth. The parties acknowledge that the Contractor is delivering written reports and is not performing services or delivering manufactured (or other tangible) goods to the Commonwealth.

Section 14, Ownership Rights, shall be interpreted to refer ONLY to programming expressly “designed or developed” at the Commonwealth’s request and expense “as part of the performance of the Contract.”

Section 16, Hold Harmless Provision, shall be revised to read as follows:

The Contractor shall hold the Commonwealth harmless from and indemnify the Commonwealth against any and all claims, demands and actions based upon or arising out of any services performed by the Contractor and its employees and agents under this Contract and shall, at the request of the Commonwealth, defend any and all actions brought against the Commonwealth based upon any such claims or demands. The parties acknowledge that the Contractor is delivering written reports and is not performing services or delivering manufactured (or other tangible) goods to the Commonwealth.

Section 18, Default, shall be amended by the deletion of the phrase “transfer title and” in the first sentence of Subsection c.

Section 22, Assignability and Subcontracting, shall be amended by the addition of the following sentence at the end of Subsection b.:

Notwithstanding the foregoing, the Commonwealth acknowledges and agrees that the Contractor may outsource certain corporate functions in connection with its provision of services to its customers generally, including the Commonwealth.

Section 27, Hazardous Substances, shall be inapplicable to this Contract.

II. Changes to D&B Master Agreement:

Subsection 4.1 of the Dun & Bradstreet Master Agreement shall be revised to read as follows:

D&B acknowledges that, as only qualified small business concerns are eligible for interest on late payments from the Commonwealth of Pennsylvania under service contracts, D&B shall not charge interest to the Commonwealth for any late payment.

Subsection 9.1 of the Dun & Bradstreet Master Agreement shall be revised to substitute “Pennsylvania” for “New Jersey” in the subsection.

Subsection 9.2 of the Dun & Bradstreet Master Agreement shall be deleted in its entirety.

D&B for the Commonwealth of Pennsylvania
SRM Contract#: 4400001708
Replaces SAP Contract#: 46000010158,
Legacy Award #: 9985-19

Business Information from Dun & Bradstreet

D&B maintains up to 1,500 data elements on 110 million global entities (931,000 in PA)

What Programs/Offices Need Business Information???

Procurement/Contractors

Risk Management/Tax and Revenue
Research/Law Enforcement
Homeland Security/ Emergency Management
Insurance/Regulatory/Compliance
Economic Development
Public Health/Environmental Protection

Annual Discount Plan
37% discount off of the list price
57% off non subscription price

Contact:

Wendy Heim, Senior Account Consultant, D&B,
3 Sylvan Way, 1st Floor, Parsippany, NJ 07054

heimw@dnb.com

973-605-6105 (direct)

866-800-4244 (toll free fax)

Dun & Bradstreet has agreed to discount each Annual Discount Plan (ADP) purchased under this contract at a Band 7 level of discount (*37% discount off of the list price, 57% off non subscription price*)

Purchasing an ADP is somewhat like buying a block of ice and every report that you order is like chipping off a piece from your block. The enclosed information will help you estimate how large of a block you need, but you do not need to know in advance the exact reports that you will order.

Sample reports are available at www.dnb.com. You should also work with D&B to determine estimates for bulk data purchases which are discounted based on volume.

1. Estimate your annual usage.

Use the D&B Price Guide to identify the discounted prices. Use your best estimate of the quantity of each item that you anticipate you will need. *

2. Process Purchase Order.

The item that you order is an "Annual Discount Plan" for the amount estimated above. Forward a copy of the Purchase Order to the D&B Relationship Manager

3. Order reports from:

<https://www.dnb.com/product/contract/pennsylvania/> or <http://www.dnb.com/us/>

Using your D&B issued subscriber number you can order reports directly over the web.

*There are several ways to estimate your ADP annual usage.

1. If you plan to primarily investigate vendors, estimate how many Supplier Qualifier Reports you might use per week, then annualize (i.e. 5 vendors per week X 52 weeks = 260 SQR reports X \$55.16 ea. = \$14,341.60)
2. If you plan to evaluate credit risk, estimate how many Comprehensive Reports you might use per week then annualize (i.e. 10 X 52 =520 COMP's X \$58.88 = \$30,617.60)
3. If you plan to evaluate a company for investigative, homeland security, marketing or general informational needs, estimate how many Business Information Reports you might use per week then annualize (i.e. 20 X 52 =1,040 BIR's X \$42.49 = \$44,189.60).

NOTE: An Annual Service Fee of \$342 applies. PA Government users are exempt from the loss of 50% of unused dollars at subscriptions end. They receive 100% carry forward of unused dollars for 1 more year as long as a minimum renewal is issued. Users should forecast annual usage on the high side to avoid overrun charges (17.5% premium) that activates once the annual dollars are consumed. Users with renewals over \$10,000 may also avoid overrun premium of 17.5% by submitting a renewal commitment greater than prior year commitment or prior year total usage (whichever is greater).

Other Options: Monthly Discount Plan

PA Government users may start with the Monthly Discount Plan (MDP). MDP's have a slightly higher price structure than ADP's, but there is no need to forecast estimated usage. MDP's allow access to all the same products as ADP's but offer monthly pay as you are invoicing and may be converted to an ADP at any time. Please contact the D&B Relationship Manager for more information on the MDP option.



Decide with Confidence

January 30, 2008

Ms. Jennifer Fishel
Commodity Specialist
Commonwealth of Pennsylvania
Department of General Services
Bureau of Procurement
Forum Place, 6th floor
555 Walnut Street
Harrisburg, PA 17101

Dear Ms. Fishel,

I am pleased to present the 2008 contract specifications for D&B's contract #4600010158. D&B confirms that none of its Annual Discount Plan or Monthly Discount Plan prices submitted exceeds a 2.8% increase over previously established and approved contract pricing.

The D&B Price Guide represents the readily available Band Discount Products (commonly referred to as Core Products). D&B will continue to offer the Commonwealth Band 7 Discounts (37% discount off list price) for D&B's Annual Discount Plan (ADP) for new and existing Commonwealth agency users.

D&B will continue to offer 100% carry-forward of unused service that will be applied to a minimum renewal for the next contract year.

D&B's Pricing Book will be provided separately and delivered in person to your offices on January 31, 2008.

Thank you for once again for including D&B in the Commonwealth of Pennsylvania's catalogue contractor program.

Sincerely,

Jason

Jason Probst
Relationship Manager
D&B S&L Government Solutions
610.248.1779
probstjas@dnb.com

Enclosure

Cc: T. Bontempo
J. Caiafa
L. Mras
W. Heim

ADP/PPP > Credit Core Products & Services - 2008 PA DGS Price List

MDP > Credit Core Products & Services - 2008 PA DGS Price List

D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,999	Band 1	5.0%
\$2,000 - \$2,999	Band 2	11.0%
\$3,000 - \$4,999	Band 3	29.0%
\$5,000 - \$26,999	Band 4	31.0%
\$27,000 - \$66,999	Band 5	33.0%
\$67,000 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Discount Schedule Based On Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$1,000 - \$1,999	\$2,000 - \$2,999	\$3,000 - \$4,999	\$5,000 - \$26,999	\$27,000 - \$66,999	\$67,000 - \$260,119	\$260,120 - \$1,999,999

Annual Report Update Program (See D&B Monitoring Services price insert)							
Bankers Advisory Service (No longer available)		\$94.10					\$59.28
Business Background Report		\$30.36					\$19.13

Business Education Services*	* Please contact D&B Representative for additional information						
Introduction to Credit Analysis				\$169.95			
Credit and Financial Analysis				\$181.95			
Advanced Credit and Financial Analysis				\$209.95			
Managing Accounts Receivables				\$109.95			
Collecting Past Due Accounts				\$181.95			
Financial Statement Analysis				\$99.95			
Risk Management Tool Kit - Establishing a Credit Policy				\$799.00			

Business Information Report		
U.S., Puerto Rico, Virgin Islands	\$71.15	\$44.82
Asia/Pacific, Africa/Middle East	\$465.44	\$287.08
Canada	\$128.76	\$79.42
Europe	\$301.88	\$186.20
Latin America/Caribbean	\$356.38	\$219.82
Comprehensive Report-U.S.	\$97.90	\$61.68

Continuous Monitoring Service (See Monitoring Services)		
Credit Advisory System (No longer available)	\$94.15	\$59.31
Credit Check Report	\$48.92	\$30.17

Credit Scoring Report (See Predictive Scoring Services)		
Data Integration Products and Services (See separate price inserts)		
D&B ID Report	\$3.55	\$2.24

D&B Connect Data Packets		
Basic	\$22.75	\$14.33
Enhanced	\$32.93	\$20.75
Premier	\$75.95	\$47.85

Desktop Solutions (See Software Licenses)		
Duns Financial Profile	\$218.84	\$137.87
Duns Underwriting Guide (No Longer Available)	\$69.59	\$43.84

DunsVoice Services		
Business Summary Readout	\$23.27	\$14.66
Credit Advisory System Readout	\$58.01	\$36.54
D&B Rating and Year Started Readout	\$9.75	\$6.14
D&B Rating, PAYDEX Score & Year Started Readout	\$21.34	\$13.44
D&B D-U-N-S Number Readout	\$9.75	\$6.14
PAYDEX Score Readout	\$14.62	\$9.21
Search Fee	\$9.75	\$6.14
<i>Applies only to users of DunsVoice and D&B Solution Center when a business is confirmed but no products are purchased</i>		

Federal Information Report	\$96.13	\$60.56
Financial Stress Scoring Report (See Predictive Scoring Services)		

Government Activity Report	\$72.68	\$40.93
Industry Credit Scoring (See Predictive Scoring Services)		

Industry Norms Report	\$121.58	\$76.60
Insurance Services		

Verification	\$11.21	\$6.31
Small Policy Risk	\$34.24	\$19.28
Medium Policy Risk	\$63.08	\$35.52
Large Policy Risk	\$116.07	\$65.37

International Services		
Africa/Middle East		
Business Information Report	\$465.44	\$287.09
Asia/Pacific		
Business Information Report	\$465.44	\$287.09
Canada		
Business Information Report	\$128.76	\$79.42
BIR and PAR Together *	\$188.03	
Comprehensive Report	\$211.17	\$130.25
Canadian RAM Packet	\$113.02	\$69.71
Business Monitoring - BIR only	\$55.76	\$34.39
Duns Financial Profile *	\$331.09	\$208.58
Industry Norms Report *	\$331.09	\$208.58
Payment Analysis Report	\$128.76	\$79.42
Payment Profile (sunset)	\$61.79	\$51.53
PROfessional Narrative Report *	\$461.89	\$290.99
<i>* Canadian reports available only via the D&B Customer Resource Center, 1.800.932.0025.</i>		

Discount Schedule Based On Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$1,000 - \$1,999	\$2,000 - \$2,999	\$3,000 - \$4,999	\$5,000 - \$26,999	\$27,000 - \$66,999	\$67,000 - \$260,119	\$260,120 - \$1,999,999

Europe		
Business Information Report	\$301.88	\$186.20
Business Monitoring - BIR only	\$83.98	\$51.80

D & B Monthly Discount Plan (MDP) 2006 Price Guide - Effective March 1, 2008

Qualifying Monthly Purchases @ List Price	Discount Band	Earned Discount
\$200 - \$279	Band 1	1.0%
\$280 - \$369	Band 2	8.0%
\$370 - \$3,729	Band 3	22.0%
\$3,730 - \$9,349	Band 4	22.5%
\$9,350 - \$37,399	Band 5	23.0%
\$37,400 - \$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Discount Schedule Based On Qualifying Monthly Purchases

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$200 - \$279	\$280 - \$369	\$3,729	\$3,730 - \$9,349	\$9,350 - \$37,399	\$37,400 - \$199,999	\$200,000+

Annual Report Update Program (See D&B Monitoring Services price insert)							
Bankers Advisory Service (No longer available)		\$94.10					\$69.16
Business Background Report		\$30.36					\$22.31

Business Education Services*	* Please contact D&B Representative for additional information						
Introduction to Credit Analysis				\$169.95			
Credit and Financial Analysis				\$181.95			
Advanced Credit and Financial Analysis				\$209.95			
Managing Accounts Receivables				\$109.95			
Collecting Past Due Accounts				\$181.95			
Financial Statement Analysis				\$99.95			
Risk Management Tool Kit - Establishing a Credit Policy				\$799.00			

Business Information Report		
U.S., Puerto Rico, Virgin Islands	\$71.15	\$52.30
Asia/Pacific, Africa/Middle East	\$465.44	\$342.10
Canada	\$128.76	\$94.64
Europe	\$301.88	\$221.88
Latin America/Caribbean	\$356.38	\$261.94
Comprehensive Report-U.S.	\$97.90	\$71.96

Continuous Monitoring Service (See Monitoring Services)		
Credit Advisory System (No longer available)	\$94.15	\$69.20
Credit Check Report	\$48.92	\$35.96

Credit Scoring Report (See Predictive Scoring Services)		
Data Integration Products and Services (See separate price inserts)		
D&B ID Report	\$3.55	\$2.61

D&B Connect Data Packets		
Basic	\$22.75	\$16.72
Enhanced	\$32.93	\$24.21
Premier	\$75.95	\$55.82

Desktop Solutions (See Software Licenses)		
Duns Financial Profile	\$218.84	\$160.85
Duns Underwriting Guide (No Longer Available)	\$69.59	\$51.15

DunsVoice Services		
Business Summary Readout	\$23.27	\$17.10
Credit Advisory System Readout	\$58.01	\$42.64
D&B Rating and Year Started Readout	\$9.75	\$7.17
D&B Rating, PAYDEX Score & Year Started Readout	\$21.34	\$15.68
D&B D-U-N-S Number Readout	\$9.75	\$7.17
PAYDEX Score Readout	\$14.62	\$10.75
Search Fee	\$9.75	\$7.17
<i>Applies only to users of DunsVoice and D&B Solution Center when a business is confirmed but no products are purchased</i>		

Federal Information Report	\$96.13	\$70.66
Financial Stress Scoring Report (See Predictive Scoring Services)		

Government Activity Report	\$72.68	\$53.42
Industry Credit Scoring (See Predictive Scoring Services)		

Industry Norms Report	\$121.58	\$89.36
Insurance Services		

Verification	\$11.21	\$8.24
Small Policy Risk	\$34.24	\$25.17
Medium Policy Risk	\$63.08	\$46.36
Large Policy Risk	\$116.07	\$85.31

International Services		
Africa/Middle East		
Business Information Report	\$465.44	\$342.10
Asia/Pacific		
Business Information Report	\$465.44	\$342.10
Canada		
Business Information Report	\$128.76	\$94.64
BIR and PAR Together *	\$188.03	\$138.20
Comprehensive Report	\$211.17	\$155.21
Canadian RAM Packet	\$113.02	\$83.07
Business Monitoring - BIR only	\$55.76	\$40.98
Duns Financial Profile *	\$331.09	\$243.35
Industry Norms Report *	\$331.09	\$243.35
Payment Analysis Report	\$128.76	\$94.64
Payment Profile *	\$61.79	\$60.12
PROfessional Narrative Report *	\$461.89	\$339.49
<i>* Canadian reports available only via the D&B Customer Resource Center, 1.800.932.0025.</i>		

Discount Schedule Based On Qualifying Monthly Purchases

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$200 - \$279	\$280 - \$369	\$3,729	\$3,730 - \$9,349	\$9,350 - \$37,399	\$37,400 - \$199,999	\$200,000+

Europe		
Business Information Report	\$301.88	\$221.88
Business Monitoring - BIR only	\$83.98	\$61.73

ADP/PPP > Credit Core Products & Services - 2008 PA DGS Price List		
Compact Report	\$243.20	\$150.00
Comprehensive Report	\$362.24	\$223.43
Latin America/Caribbean		
Business Information Report	\$356.38	\$219.82
International Solutions Center (In addition to report charge)		
Search and Access	\$27.90	\$17.21
Country Risk & Export Services*		
Country Report	\$595.00	
Country Report with Monitoring	\$815.00	
International Risk & Payment Review	\$1,433.25	
International Risk & Pay (One Issue)	\$229.95	
Country RiskLine Report	\$81.85	
Country Risk Services for the Internet		
Africa	\$5,082.00	
Middle East	\$5,082.00	
East Europe	\$6,420.75	
Asia Pacific	\$6,420.75	
Americas	\$6,420.75	
West Europe	\$6,420.75	
Global	\$32,119.50	
*Additional discount not available		
Investigation Services - International Companies (In addition to report charge)		
Standard Investigation	No Charge	
Two-way (Canada, 3-5 business days service)	\$233.86	\$144.24
Investigation Services - U.S. Companies (In addition to report charge)		
Standard Investigation	No Charge	
Two-Day Investigation	\$92.85	\$58.50
Two-Day Investigation with Call Back	\$139.28	\$87.75
Next-Day Investigation with Call Back	\$371.31	\$233.92
Patriot Act Compliance		
United States	\$3.50	\$2.21
Africa / Middle East	\$23.90	\$15.06
Asia Pacific	\$23.90	\$15.06
Canada	\$6.60	\$4.16
Europe	\$15.50	\$9.77
Latin America	\$18.30	\$11.53
Patriot Act Compliance Plus		
United States	\$15.50	\$9.77
Africa / Middle East	\$105.70	\$66.59
Asia Pacific	\$105.70	\$66.59
Canada	\$29.20	\$18.40
Europe	\$68.50	\$43.16
Latin America	\$81.00	\$51.03
Payment Analysis Report	\$55.72	\$34.37
Predictive Scoring Services		
Commercial Credit Scoring Report or Readout (Annual Earned Discount)		
First 250 Reports	\$53.43	\$32.96
251-999 Reports	\$41.33	\$26.04
1000+ Reports	\$27.49	\$17.32
DecisionMaker and Credit Score Monitoring (Contact D&B Sales Associate or Customer Service Center at 800-234-3867)		
Financial Stress Scoring Report	\$50.22	\$30.98
Higher Risk Score		
Score Only	\$11.09	\$6.99
Score With Another Report	\$3.77	\$2.38
Commercial Credit Scoring Report or Readout - Industry Specific		
Level I Report - Apparel and Trucking Only		
Level I Trade Tape Participant	\$11.29	\$6.36
Level I Standard	\$33.93	\$19.11
Level II Report - Apparel, Computers, Construction, Office Products, Trucking		
Level II Trade Tape Participant	\$22.56	\$12.71
Level II Standard	\$45.15	\$25.43
Risk Scoring Report	\$58.00	\$36.54
Small Ticket Leasing Credit Score Report		
Trade Tape Participant	\$33.93	\$19.11
Standard	\$45.15	\$25.43
Wireless Credit Score Report		
Trade Tape Participant	\$33.93	\$19.11
Standard	\$45.15	\$25.43
Small Business Risk Account Score Report	\$31.60	\$19.91
NOTE: Small Business Risk Account Score Report is not a PPP Eligible Product		
To be eligible for the trade tape discount, refer to the list of eligible SICs.		
Public Records		
Public Records Search Summary	\$15.75	\$9.92
Search 1 State		
Business Registrations	\$34.28	\$21.60
UCC Filings	\$34.28	\$21.60
Suits/ Liens/ Judgments	\$36.53	\$23.01
Bankruptcies	\$36.53	\$23.01
Search 2 States		
Business Registrations	\$68.56	\$43.19
UCC Filings	\$68.56	\$43.19
Suits/ Liens/ Judgments	\$73.06	\$46.03
Bankruptcies	\$73.06	\$46.03
Search 3 States		
Business Registrations	\$102.84	\$64.79
UCC Filings	\$102.84	\$64.79
Suits/ Liens/ Judgments	\$109.59	\$69.04
Bankruptcies	\$109.59	\$69.04
Search 4 or more States		
Business Registrations	\$137.12	\$86.39
UCC Filings	\$137.12	\$86.39
Suits/ Liens/ Judgments	\$146.12	\$92.06
Bankruptcies	\$146.12	\$92.06
Processing Charges per 100 filings (when total filings exceed 100)	\$48.75	\$30.71

MDP > Credit Core Products & Services - 2008 PA DGS Price List		
Compact Report	\$243.20	\$178.75
Comprehensive Report	\$362.24	\$266.25
Latin America/Caribbean		
Business Information Report	\$356.38	\$261.94
International Solutions Center (In addition to report charge)		
Search and Access	\$27.90	\$20.51
Country Risk & Export Services*		
Country Report	\$595.00	
Country Report with Monitoring	\$815.00	
International Risk & Payment Review	\$1,433.25	
International Risk & Pay (One Issue)	\$229.95	
Country RiskLine Report	\$81.85	
Country Risk Services for the Internet		
Africa	\$5,082.00	
Middle East	\$5,082.00	
East Europe	\$6,420.75	
Asia Pacific	\$6,420.75	
Americas	\$6,420.75	
West Europe	\$6,420.75	
Global	\$32,119.50	
*Additional discount not available		
Investigation Services - International Companies (In addition to report charge)		
Standard Investigation	No Charge	
Two-way (Canada, 3-5 business days service)	\$233.86	\$171.89
Investigation Services - U.S. Companies (In addition to report charge)		
Standard Investigation	No Charge	
Two-Day Investigation	\$92.85	\$68.25
Two-Day Investigation with Call Back	\$139.28	\$102.37
Next-Day Investigation with Call Back	\$371.31	\$272.91
Patriot Act Compliance (avail. through dnb.com & DI Toolkit)		
United States	\$3.50	\$2.57
Africa / Middle East	\$23.90	\$17.57
Asia Pacific	\$23.90	\$17.57
Canada	\$6.60	\$4.85
Europe	\$15.50	\$11.39
Latin America	\$18.30	\$13.45
Patriot Act Compliance Plus (avail. through dnb.com & DI Toolkit)		
United States	\$15.50	\$11.39
Africa / Middle East	\$105.70	\$77.69
Asia Pacific	\$105.70	\$77.69
Canada	\$29.20	\$21.46
Europe	\$68.50	\$50.35
Latin America	\$81.00	\$59.54
Payment Analysis Report	\$55.72	\$40.85
Predictive Scoring Services		
Commercial Credit Scoring Report or Readout (Annual Earned Discount)		
First 250 Reports	\$53.43	\$39.27
251-999 Reports	\$41.33	\$30.38
1000+ Reports	\$27.49	\$20.21
DecisionMaker and Credit Score Monitoring (Contact D&B Sales Associate or Customer Service Center at 800-234-3867)		
Financial Stress Scoring Report	\$50.22	\$36.91
Higher Risk Score		
Score Only	\$11.09	\$8.15
Score With Another Report	\$3.77	\$2.77
Commercial Credit Scoring Report or Readout - Industry Specific		
Level I Report - Apparel and Trucking Only		
Level I Trade Tape Participant	\$11.29	\$8.30
Level I Standard	\$33.93	\$24.94
Level II Report - Apparel, Computers, Construction, Office Products, Trucking		
Level II Trade Tape Participant	\$22.56	\$16.58
Level II Standard	\$45.15	\$33.19
Risk Scoring Report	\$58.00	\$42.63
Small Ticket Leasing Credit Score Report		
Trade Tape Participant	\$33.93	\$24.94
Standard	\$45.15	\$33.19
Wireless Credit Score Report		
Trade Tape Participant	\$33.93	\$24.94
Standard	\$45.15	\$33.19
Small Business Risk Account Score Report	\$31.60	\$23.23
NOTE: Small Business Risk Account Score Report is not a PPP Eligible Product		
To be eligible for the trade tape discount, refer to the list of eligible SICs.		
Public Records		
Public Records Search Summary	\$15.75	\$11.58
Search 1 State		
Business Registrations	\$34.28	\$25.20
UCC Filings	\$34.28	\$25.20
Suits/ Liens/ Judgments	\$36.53	\$26.85
Bankruptcies	\$36.53	\$26.85
Search 2 States		
Business Registrations	\$68.56	\$50.39
UCC Filings	\$68.56	\$50.39
Suits/ Liens/ Judgments	\$73.06	\$53.70
Bankruptcies	\$73.06	\$53.70
Search 3 States		
Business Registrations	\$102.84	\$75.59
UCC Filings	\$102.84	\$75.59
Suits/ Liens/ Judgments	\$109.59	\$80.55
Bankruptcies	\$109.59	\$80.55
Search 4 or more States		
Business Registrations	\$137.12	\$100.78
UCC Filings	\$137.12	\$100.78
Suits/ Liens/ Judgments	\$146.12	\$107.40
Bankruptcies	\$146.12	\$107.40
Processing Charges per 100 filings (when total filings exceed 100)	\$48.75	\$35.83

ADP/PPP > Credit Core Products & Services - 2008 PA DGS Price List								
Mail Delivery Charge per report	\$14.14							\$8.91
Discount Schedule Based On Annual Upfront Commitment								
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	List Price	\$1,000 -	\$2,000 -	\$3,000 -	\$5,000 -	\$27,000 -	\$67,000 -	\$260,120 -
		\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999
Rating or Reference Lookup	\$11.70							\$7.37
Risk Activity Report	\$5.64							\$3.55
Report Refresh	\$45.00							\$60.00
Business Information Report - 12 months								
Comprehensive Report - 12 months								
Report & Text Sections								
Report Summary Information								
ID & Summary - Bankers Advisory Service	\$22.15							\$13.95
ID & Summary - Business Information Report	\$25.31							\$15.95
ID & Summary - Credit Advisory System	\$22.15							\$13.95
ID & Summary - Duns Underwriting Guide	\$22.15							\$13.95
ID & Summary - Government Activity Report	\$22.15							\$13.95
ID & Summary -PAR Report	\$25.31							\$15.95
Payment Information								
Payment Details	\$25.31							\$15.95
Payment Trends VS Industry	\$25.31							\$15.95
Summary of Payment Habits by Dollar Range	\$22.15							\$13.95
Summary of Payment Habits by Industry	\$22.15							\$13.95
Financial Information								
Financial Information	\$25.31							\$15.95
Key Business Ratios(only available on dnb.com)	\$40.62							\$25.59
Key Business Ratios with Financials (only available on dnb.com)	\$53.34							\$33.60
Financial Norms & Ratios - Bankers Advisory Service	\$36.93							\$23.27
Financial Norms & Ratios - Credit Advisory System	\$36.93							\$23.27
Financial Norms & Ratios - Duns Underwriting Guide	\$36.93							\$23.27
Banking Information								
Banking Details	\$7.38							\$4.65
Banking Relationship and Commentary	\$7.38							\$4.65
Credit Profile Information								
Executive Commentary with Bankers Advisory Service Score	\$36.93							\$23.27
Executive Commentary with Credit Advisory System Score	\$36.93							\$23.27
Executive Commentary with Duns Underwriting Guide Score	\$36.93							\$23.27
Credit Profile with Rating and PAYDEX Score	\$36.42							\$22.94
Trends	\$15.79							\$9.95
Rating Analysis	\$19.26							\$12.13
Public Filing Information								
Public Filings Summary	\$25.31							\$15.95
Suit, Lien, Judgment, Bankruptcy Details	\$25.68							\$16.18
Suit, Lien, Judgment, Bankruptcy & UCC Filing Details	\$33.25							\$20.95
Business History & Operations Combo	\$25.31							\$15.95
BIR History*	\$25.31							\$15.95
BIR Operations*	\$14.78							\$9.31
Special Event Information								
Special Events/Updates/Changes	\$14.78							\$9.31
Government Information*								
Government Background Information	\$14.78							\$9.31
Government Claims	\$22.15							\$13.95
Government Contracts	\$14.78							\$9.31
Government Debarments	\$14.78							\$9.31
Government Grants	\$14.78							\$9.31
Government Loans	\$14.78							\$9.31
Corporate Family Activity Summary	\$22.15							\$13.95
* Currently not available on dnb.com								
Search Fee	\$11.21							\$7.06
<i>Applies only to users of DunsVoice and D&B Solution Center when a business is confirmed but no products are purchased</i>								
Service Fees (Annual fee)								
Basic Single Locations and Originating Points	\$352.00							\$120.00
Basic Participating Points	\$120.00							\$51.00
Extended Archive - per user	\$314.00							\$51.00
Enhanced Archive:								
up to 5 users	\$524.00							\$524.00
each user over 5								
Custom Portal								
Severe Risk Option (See D&B Monitoring Services price insert)								
Supplier Evaluation and Management Services (See Supplier Evaluation and Management Services price insert)								
Reference Services and CD-ROMs								
D & B Ratings Plus								
National Coverage (Per edition)	\$1,087.00							\$228.00
Regional Coverage (Per edition and region)								
D&B Ratings Plus LAN (Local Area Network) Pricing								
LAN Pricing								
LAN pricing is based on the number of desktops, which have access to the CD ROM information. A multiplier (or factor) is used for each of the pricing groups. The base product price is multiplied by the factor for each group.								
Workstations		X_Factor	1_Edition	2_Editions	3_Editions	4_Editions	5_Editions	6_Editions
Single	N/A	\$	1,087	\$ 2,174	\$ 3,261	\$ 4,348	\$ 5,435	\$ 6,522
2 - 5	1.9	\$	2,065	\$ 4,131	\$ 6,196	\$ 8,261	\$ 10,327	\$ 12,392

MDP > Credit Core Products & Services - 2008 PA DGS Price List											
Mail Delivery Charge per report	\$14.14										\$10.39
Discount Schedule Based On Qualifying Monthly Purchases											
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7			
	List Price	\$200 - \$279	\$280 - \$369	\$370 - \$379	\$3,730 - \$9,349	\$9,350 - \$37,399	\$37,400 - \$199,999	\$200,000+			
Rating or Reference Lookup	\$11.70										\$8.60
Risk Activity Report	\$5.64										\$4.15
Report Refresh	\$45.00										\$60.00
Business Information Report - 12 months											
Comprehensive Report - 12 months											
Report & Text Sections											
Report Summary Information											
ID & Summary - Bankers Advisory Service	\$22.15										\$16.28
ID & Summary - Business Information Report	\$25.31										\$18.60
ID & Summary - Credit Advisory System	\$22.15										\$16.28
ID & Summary - Duns Underwriting Guide	\$22.15										\$16.28
ID & Summary - Government Activity Report	\$22.15										\$16.28
ID & Summary -PAR Report	\$25.31										\$18.60
Payment Information											
Payment Details	\$25.31										\$18.60
Payment Trends VS Industry	\$25.31										\$18.60
Summary of Payment Habits by Dollar Range	\$22.15										\$16.28
Summary of Payment Habits by Industry	\$22.15										\$16.28
Financial Information											
Financial Information	\$25.31										\$18.60
Key Business Ratios(only available on dnb.com)	\$40.62										\$29.86
Key Business Ratios with Financials (only available on dnb.com)	\$53.34										\$39.20
Financial Norms & Ratios - Bankers Advisory Service	\$36.93										\$27.14
Financial Norms & Ratios - Credit Advisory System	\$36.93										\$27.14
Financial Norms & Ratios - Duns Underwriting Guide	\$36.93										\$27.14
Banking Information											
Banking Details	\$7.38										\$5.42
Banking Relationship and Commentary	\$7.38										\$5.42
Credit Profile Information											
Executive Commentary with Bankers Advisory Service Score	\$36.93										\$27.14
Executive Commentary with Credit Advisory System Score	\$36.93										\$27.14
Executive Commentary with Duns Underwriting Guide Score	\$36.93										\$27.14
Credit Profile with Rating and PAYDEX Score	\$36.42										\$26.77
Trends	\$15.79										\$11.61
Rating Analysis	\$19.26										\$14.16
Public Filing Information											
Public Filings Summary	\$25.31										\$18.60
Suit, Lien, Judgment, Bankruptcy Details	\$25.68										\$18.87
Suit, Lien, Judgment, Bankruptcy & UCC Filing Details	\$33.25										\$24.44
Business History & Operations Combo	\$25.31										\$18.60
BIR History*	\$25.31										\$18.60
BIR Operations*	\$14.78										\$10.86
Special Event Information											
Special Events/Updates/Changes	\$14.78										\$10.86
Government Information*											
Government Background Information	\$14.78										\$10.86
Government Claims	\$22.15										\$16.28
Government Contracts	\$14.78										\$10.86
Government Debarments	\$14.78										\$10.86
Government Grants	\$14.78										\$10.86
Government Loans	\$14.78										\$10.86
Corporate Family Activity Summary	\$22.15										\$16.28
* Currently not available on dnb.com											
Search Fee	\$11.21										\$8.24
<i>Applies only to users of DunsVoice and D&B Solution Center when a business is confirmed but no products are purchased</i>											
Service Fees (Monthly fee)											
Basic Single Locations and Originating Points	\$39.95										\$13.65
Basic Participating Points	\$13.65										\$5.75
Extended Archive - per user	\$314.00										\$51.00
Enhanced Archive:											
up to 5 users	\$524.00										\$524.00
each user over 5											
Custom Portal											
Severe Risk Option (See D&B Monitoring Services price insert)											
Supplier Evaluation and Management Services (See Supplier Evaluation and Management Services price insert)											
Reference Services and CD-ROMs											
D & B Ratings Plus											
National Coverage (Per edition)	\$1,045.00										\$219.00
Regional Coverage (Per edition and region)											
D & B Ratings Plus LAN (Local Area Network) Pricing											
LAN Pricing											
LAN pricing is based on the number of desktops, which have access to the CD ROM information. A multiplier (or factor) is used for each of the pricing groups. The base product price is multiplied by the factor for each group.											
Workstations		X_Factor	1_Edition	2_Editions	3_Editions	4_Editions	5_Editions	6_Editions			
Single	N/A	\$	1,045	\$ 2,090	\$ 3,135	\$ 4,180	\$ 5,225	\$ 6,270			
2 - 5	1.9	\$	1,986	\$ 3,971	\$ 5,957	\$ 7,942	\$ 9,928	\$ 11,913			

ADP/PPP > Credit Core Products & Services - 2008 PA DGS Price List							
6 - 10	2.25	\$ 2,446	\$ 4,892	\$ 7,337	\$ 9,783	\$ 12,229	\$ 14,675
11 - 25	3	\$ 3,261	\$ 6,522	\$ 9,783	\$ 13,044	\$ 16,305	\$ 19,566
26 - 100	3.75	\$ 4,076	\$ 8,153	\$ 12,229	\$ 16,305	\$ 20,381	\$ 24,458
101 - 250	4.5	\$ 4,892	\$ 9,783	\$ 14,675	\$ 19,566	\$ 24,458	\$ 29,349
250 - 500	5.25	\$ 5,707	\$ 11,414	\$ 17,120	\$ 22,827	\$ 28,534	\$ 34,241
501 Plus	6	\$ 6,522	\$ 13,044	\$ 19,566	\$ 26,088	\$ 32,610	\$ 39,132
Workstations	X_Factor	7 Editions	8 Editions	9 Editions	10 Editions	11 Editions	12 Editions
Single	N/A	\$ 7,609	\$ 8,696	\$ 9,783	\$ 10,870	\$ 11,957	\$ 13,044
2 - 5	1.9	\$ 14,457	\$ 16,522	\$ 18,588	\$ 20,653	\$ 22,718	\$ 24,784
6 - 10	2.25	\$ 17,120	\$ 19,566	\$ 22,012	\$ 24,458	\$ 26,903	\$ 29,349
11 - 25	3	\$ 22,827	\$ 26,088	\$ 29,349	\$ 32,610	\$ 35,871	\$ 39,132
26 - 100	3.75	\$ 28,534	\$ 32,610	\$ 36,686	\$ 40,763	\$ 44,839	\$ 48,915
101 - 250	4.5	\$ 34,241	\$ 39,132	\$ 44,024	\$ 48,915	\$ 53,807	\$ 58,698
250 - 500	5.25	\$ 39,947	\$ 45,654	\$ 51,361	\$ 57,068	\$ 62,774	\$ 68,481
501 Plus	6	\$ 45,654	\$ 52,176	\$ 58,698	\$ 65,220	\$ 71,742	\$ 78,264

D & B Ratings Plus WAN (Wide Area Network) Pricing							
WAN Pricing							
Wide Area Network applies to companies requiring desktop access at more than one location.							
Workstations	X_Factor	1 Edition	2 Editions	3 Editions	4 Editions	5 Editions	6 Editions
Single	N/A	\$ 1,087	\$ 2,174	\$ 3,261	\$ 4,348	\$ 5,435	\$ 6,522
2 - 5	2.09	\$ 2,272	\$ 4,544	\$ 6,815	\$ 9,087	\$ 11,359	\$ 13,631
6 - 10	2.475	\$ 2,690	\$ 5,381	\$ 8,071	\$ 10,761	\$ 13,452	\$ 16,142
11 - 25	3.3	\$ 3,587	\$ 7,174	\$ 10,761	\$ 14,348	\$ 17,936	\$ 21,523
26 - 100	4.125	\$ 4,484	\$ 8,968	\$ 13,452	\$ 17,936	\$ 22,419	\$ 26,903
101 - 250	4.95	\$ 5,381	\$ 10,761	\$ 16,142	\$ 21,523	\$ 26,903	\$ 32,284
250 - 500	5.775	\$ 6,277	\$ 12,555	\$ 18,832	\$ 25,110	\$ 31,387	\$ 37,665
501 Plus	6.6	\$ 7,174	\$ 14,348	\$ 21,523	\$ 28,697	\$ 35,871	\$ 43,045
Workstations	X_Factor	7 Editions	8 Editions	9 Editions	10 Editions	11 Editions	12 Editions
Single	N/A	\$ 7,609	\$ 8,696	\$ 9,783	\$ 10,870	\$ 11,957	\$ 13,044
2 - 5	2.09	\$ 15,903	\$ 18,175	\$ 20,446	\$ 22,718	\$ 24,990	\$ 27,262
6 - 10	2.475	\$ 18,032	\$ 21,523	\$ 24,213	\$ 26,903	\$ 29,594	\$ 32,284
11 - 25	3.3	\$ 25,110	\$ 28,697	\$ 32,284	\$ 35,871	\$ 39,458	\$ 43,045
26 - 100	4.125	\$ 31,387	\$ 35,871	\$ 40,355	\$ 44,839	\$ 49,323	\$ 53,807
101 - 250	4.95	\$ 37,665	\$ 43,045	\$ 48,426	\$ 53,807	\$ 59,187	\$ 64,568
250 - 500	5.775	\$ 43,942	\$ 50,219	\$ 56,497	\$ 62,774	\$ 69,052	\$ 75,329
501 Plus	6.6	\$ 50,219	\$ 57,394	\$ 64,568	\$ 71,742	\$ 78,916	\$ 86,090

Reference Book of American Business	1 Region	2 Regions	3 Regions	4 Regions
Regional Coverage (Per Edition/Region)	\$205	\$205	\$410	\$820
National Coverage (Per Edition)	\$899	(All 5 Regions)		

Region NJ, NY, RI, CT, MA, NH, DE, VT, ME
 Region PA, OH, WV, KY, IN, IL, WI, MI
 Region VA, MD, TN, NS, SC, MS, AL, GA, FL
 Region ND, SD, MN, IA, KS, MO, OK, AR, TX, LA, NE
 Region WA, MT, OR, ID, WY, CA, NV, UT, CO, AZ, NM, AK, HI

Other Reference Services/International Reference Services		
Canadian CD Decision*		\$727
Exporter's Encyclopedia - Bi-Weekly Updates		\$760
Exporter's Encyclopedia - Country Guide		\$130.00
Industry Norms & Ratios (Directory)	1 year	3 year
	Per Segment	\$660 \$1,300
	All Segments	\$2,600 \$5,200
Key Business Ratios Directory	Per Segment	\$338
	All Segments	\$1,316

* Multi-user pricing is available. Please contact International Customer Service 1-800-932-0025.

See tab one of this Excel file for important information about D&B's policies with respect to these offers

****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge

MDP > Credit Core Products & Services - 2008 PA DGS Price List							
6 - 10	2.25	\$ 2,351	\$ 4,703	\$ 7,054	\$ 9,405	\$ 11,756	\$ 14,108
11 - 25	3	\$ 3,135	\$ 6,270	\$ 9,405	\$ 12,540	\$ 15,675	\$ 18,810
26 - 100	3.75	\$ 3,919	\$ 7,838	\$ 11,756	\$ 15,675	\$ 19,594	\$ 23,513
101 - 250	4.5	\$ 4,703	\$ 9,405	\$ 14,108	\$ 18,810	\$ 23,513	\$ 28,215
250 - 500	5.25	\$ 5,486	\$ 10,973	\$ 16,459	\$ 21,945	\$ 27,431	\$ 32,918
501 Plus	6	\$ 6,270	\$ 12,540	\$ 18,810	\$ 25,080	\$ 31,350	\$ 37,620
Workstations	X_Factor	7 Editions	8 Editions	9 Editions	10 Editions	11 Editions	12 Editions
Single	N/A	\$ 7,315	\$ 8,360	\$ 9,405	\$ 10,450	\$ 11,495	\$ 12,540
2 - 5	1.9	\$ 13,899	\$ 15,884	\$ 17,870	\$ 19,855	\$ 21,841	\$ 23,826
6 - 10	2.25	\$ 16,459	\$ 18,810	\$ 21,161	\$ 23,513	\$ 25,864	\$ 28,215
11 - 25	3	\$ 21,945	\$ 25,080	\$ 28,215	\$ 31,350	\$ 34,485	\$ 37,620
26 - 100	3.75	\$ 27,431	\$ 31,350	\$ 35,269	\$ 39,188	\$ 43,106	\$ 47,025
101 - 250	4.5	\$ 32,918	\$ 37,620	\$ 42,323	\$ 47,025	\$ 51,728	\$ 56,430
250 - 500	5.25	\$ 38,404	\$ 43,890	\$ 49,376	\$ 54,863	\$ 60,349	\$ 65,835
501 Plus	6	\$ 43,890	\$ 50,160	\$ 56,430	\$ 62,700	\$ 68,970	\$ 75,240

D & B Ratings Plus WAN (Wide Area Network) Pricing							
WAN Pricing							
Wide Area Network applies to companies requiring desktop access at more than one location.							
Workstations	X_Factor	1 Edition	2 Editions	3 Editions	4 Editions	5 Editions	6 Editions
Single	N/A	\$ 1,045	\$ 2,090	\$ 3,135	\$ 4,180	\$ 5,225	\$ 6,270
2 - 5	2.09	\$ 2,184	\$ 4,368	\$ 6,552	\$ 8,736	\$ 10,920	\$ 13,104
6 - 10	2.475	\$ 2,586	\$ 5,173	\$ 7,759	\$ 10,346	\$ 12,932	\$ 15,518
11 - 25	3.3	\$ 3,449	\$ 6,897	\$ 10,346	\$ 13,794	\$ 17,243	\$ 20,691
26 - 100	4.125	\$ 4,311	\$ 8,621	\$ 12,932	\$ 17,243	\$ 21,553	\$ 25,864
101 - 250	4.95	\$ 5,173	\$ 10,346	\$ 15,518	\$ 20,691	\$ 25,864	\$ 31,037
250 - 500	5.775	\$ 6,035	\$ 12,070	\$ 18,105	\$ 24,140	\$ 30,174	\$ 36,209
501 Plus	6.6	\$ 6,897	\$ 13,794	\$ 20,691	\$ 27,588	\$ 34,485	\$ 41,382
Workstations	X_Factor	7 Editions	8 Editions	9 Editions	10 Editions	11 Editions	12 Editions
Single	N/A	\$ 7,315	\$ 8,360	\$ 9,405	\$ 10,450	\$ 11,495	\$ 12,540
2 - 5	2.09	\$ 15,288	\$ 17,472	\$ 19,656	\$ 21,841	\$ 24,025	\$ 26,209
6 - 10	2.475	\$ 18,105	\$ 20,691	\$ 23,277	\$ 25,864	\$ 28,450	\$ 31,037
11 - 25	3.3	\$ 24,140	\$ 27,588	\$ 31,037	\$ 34,485	\$ 37,934	\$ 41,382
26 - 100	4.125	\$ 30,174	\$ 34,485	\$ 38,796	\$ 43,106	\$ 47,417	\$ 51,728
101 - 250	4.95	\$ 36,209	\$ 41,382	\$ 46,555	\$ 51,728	\$ 56,900	\$ 62,073
250 - 500	5.775	\$ 42,244	\$ 48,279	\$ 54,314	\$ 60,349	\$ 66,384	\$ 72,419
501 Plus	6.6	\$ 48,279	\$ 55,176	\$ 62,073	\$ 68,970	\$ 75,867	\$ 82,764

Reference Book of American Business	1 Region	2 Regions	3 Regions	4 Regions
Regional Coverage (Per Edition/Region)	\$205	\$205	\$410	\$820
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 Region PA, OH, WV, KY, IN, IL, WI, MI
 Region VA, MD, TN, NS, SC, MS, AL, GA, FL
 Region ND, SD, MN, IA, KS, MO, OK, AR, TX, LA, NE
 Region WA, MT, OR, ID, WY, CA, NV, UT, CO, AZ, NM, AK, HI

Other Reference Services/International Reference Services		
Canadian CD Decision*		\$727
Exporter's Encyclopedia - Bi-Weekly Updates		\$760
Exporter's Encyclopedia - Country Guide		\$130
Industry Norms & Ratios (Directory)	1 year	3 year
	Per Segment	\$660 \$1,300
	All Segments	\$2,600 \$5,200
Key Business Ratios Directory	Per Segment	\$338
	All Segments	\$1,316

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ADP/PPP > Monitoring Services 2008 PA DGS Price List

MDP > Monitoring Services 2008 PA DGS Price List

D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008

D & B Monthly Discount Plan (MDP) 2008 Price Guide - Effective March 1, 2008

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

Monitoring Services are comprised of four offerings:
 Together, Alert Services and Severe Risk provide a client with ultimate protection against risk.
 1. Alert Services -- a proactive account management tool that works as an "early warning detection system." Available in 2 versions. Alert services select allows customers to customize their service by selecting data elements to meet their specific requirements. There are currently thirteen (13) data elements to choose from, which are available on a daily, weekly, monthly, bi-monthly or quarterly delivery basis. Delivery available via dnb.com, E-Mail, FTP, facsimile or mail. Alert Services Inquiry monitors a pre-selected list of elements across all customer inquiries.
 2. Severe Risk -- an insurance policy designed to protect the customer from severe situations that may occur within a customer's accounts. Four levels of risk notification are offered: Higher Risk, Business Deterioration, Bankruptcy and Information Alerts.
 3. Continuous Monitoring -- an option to receive on-going updates to the specific D&B report sections of the reports customers ordered.
 4. Annual Report Update Program -- a free reminder service (renewal program) that tracks which reports a customer has ordered in the previous ten months.
 Volume discounts for Alerts are available to customers registering large numbers upfront for Monitoring. Discounts are applied as number of registrations progress through the tier levels, i.e., number of accounts. (Step-down pricing)
Step-down pricing up to 200,000 records. At 200,001 records convert range pricing

Monitoring Services are comprised of four offerings:
 Together, Alert Services and Severe Risk provide a client with ultimate protection against risk.
 1. Alert Services -- a proactive account management tool that works as an "early warning detection system." Available in 2 versions. Alert services select allows customers to customize their service by selecting data elements to meet their specific requirements. There are currently thirteen (13) data elements to choose from, which are available on a daily, weekly, monthly, bi-monthly or quarterly delivery basis. Delivery available via dnb.com, E-Mail, FTP, facsimile or mail. Alert Services Inquiry monitors a pre-selected list of elements across all customer inquiries.
 2. Severe Risk -- an insurance policy designed to protect the customer from severe situations that may occur within a customer's accounts. Four levels of risk notification are offered: Higher Risk, Business Deterioration, Bankruptcy and Information Alerts.
 3. Continuous Monitoring -- an option to receive on-going updates to the specific D&B report sections of the reports customers ordered.
 4. Annual Report Update Program -- a free reminder service (renewal program) that tracks which reports a customer has ordered in the previous ten months.
 Volume discounts for Alerts are available to customers registering large numbers upfront for Monitoring. Discounts are applied as number of registrations progress through the tier levels, i.e., number of accounts. (Step-down pricing)

D&B Alert Services Inquiry

Basic Coverage

16% of the total amount billed in prior year for Monthly Discount Plan OR
 16% of current year's total annual upfront dollar commitment for Annual Discount Plan
 Minimum offer: \$350 (Price Per Record)

Basic Coverage

Basic Coverage
 16% of the total amount billed in prior year for Monthly Discount Plan OR
 16% of current year's total ann(Price Per Record)

Discount Schedule Based On Change Delivery Option					
	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY

Discount Schedule Based On Change Delivery Option					
	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY

D&B Alert Services (Scores, Events, Public Filing Notification)

1-500 Accounts					
1 Data Element	\$ 8.89	\$ 8.00	\$ 6.67	\$ 5.77	\$ 5.33
2 Data Elements	\$ 10.72	\$ 9.66	\$ 8.05	\$ 6.98	\$ 6.44
3 Data Elements	\$ 12.20	\$ 11.01	\$ 9.17	\$ 7.94	\$ 7.33
4 Data Elements	\$ 13.45	\$ 12.08	\$ 10.66	\$ 8.72	\$ 8.05
5 Data Elements	\$ 14.99	\$ 13.47	\$ 11.22	\$ 9.73	\$ 8.98
6 Data Elements	\$ 15.62	\$ 14.06	\$ 11.71	\$ 10.16	\$ 9.37
501-1,000 Accounts					
1 Data Element	\$ 7.36	\$ 6.61	\$ 5.50	\$ 4.77	\$ 4.40
2 Data Elements	\$ 8.89	\$ 8.00	\$ 6.67	\$ 5.77	\$ 5.33
3 Data Elements	\$ 10.37	\$ 9.34	\$ 7.77	\$ 6.74	\$ 6.22
4 Data Elements	\$ 11.34	\$ 10.20	\$ 8.50	\$ 7.37	\$ 6.80
5 Data Elements	\$ 12.54	\$ 11.27	\$ 9.40	\$ 8.14	\$ 7.51
6 Data Elements	\$ 13.11	\$ 11.81	\$ 9.84	\$ 8.53	\$ 7.87
1,001-5,000 Accounts					
1 Data Element	\$ 5.87	\$ 5.26	\$ 4.39	\$ 3.80	\$ 3.51
2 Data Elements	\$ 6.73	\$ 6.07	\$ 5.06	\$ 4.38	\$ 4.04
3 Data Elements	\$ 7.92	\$ 7.14	\$ 5.95	\$ 5.15	\$ 4.76
4 Data Elements	\$ 8.55	\$ 7.68	\$ 6.39	\$ 5.54	\$ 5.12
5 Data Elements	\$ 9.46	\$ 8.54	\$ 7.11	\$ 6.16	\$ 5.69
6 Data Elements	\$ 10.09	\$ 9.06	\$ 7.56	\$ 6.55	\$ 6.05
5,001-10,000 Accounts					
1 Data Element	\$ 4.61	\$ 4.14	\$ 3.45	\$ 2.98	\$ 2.75
2 Data Elements	\$ 5.47	\$ 4.94	\$ 4.11	\$ 3.57	\$ 3.29
3 Data Elements	\$ 6.15	\$ 5.53	\$ 4.60	\$ 3.99	\$ 3.68
4 Data Elements	\$ 6.73	\$ 6.07	\$ 5.06	\$ 4.38	\$ 4.04
5 Data Elements	\$ 7.35	\$ 6.61	\$ 5.50	\$ 4.77	\$ 4.40
6 Data Elements	\$ 7.92	\$ 7.14	\$ 5.95	\$ 5.15	\$ 4.76
10,001-25,000 Accounts					
1 Data Element	\$ 3.94	\$ 3.54	\$ 2.95	\$ 2.56	\$ 2.36
2 Data Elements	\$ 4.61	\$ 4.14	\$ 3.45	\$ 2.98	\$ 2.75
3 Data Elements	\$ 5.47	\$ 4.94	\$ 4.11	\$ 3.57	\$ 3.29
4 Data Elements	\$ 5.87	\$ 5.26	\$ 4.39	\$ 3.80	\$ 3.51
5 Data Elements	\$ 6.44	\$ 5.80	\$ 4.83	\$ 4.19	\$ 3.86
6 Data Elements	\$ 6.73	\$ 6.07	\$ 5.06	\$ 4.38	\$ 4.04

D&B Alert Services (Scores, Events, Public Filing Notification)

1-500 Accounts					
1 Data Element	\$ 8.89	\$ 8.00	\$ 6.67	\$ 5.77	\$ 5.33
2 Data Elements	\$ 10.72	\$ 9.66	\$ 8.05	\$ 6.98	\$ 6.44
3 Data Elements	\$ 12.20	\$ 11.01	\$ 9.17	\$ 7.94	\$ 7.33
4 Data Elements	\$ 13.45	\$ 12.08	\$ 10.66	\$ 8.72	\$ 8.05
5 Data Elements	\$ 14.99	\$ 13.47	\$ 11.22	\$ 9.73	\$ 8.98
6 Data Elements	\$ 15.62	\$ 14.06	\$ 11.71	\$ 10.16	\$ 9.37
501-1,000 Accounts					
1 Data Element	\$ 7.36	\$ 6.61	\$ 5.50	\$ 4.77	\$ 4.40
2 Data Elements	\$ 8.89	\$ 8.00	\$ 6.67	\$ 5.77	\$ 5.33
3 Data Elements	\$ 10.37	\$ 9.34	\$ 7.77	\$ 6.74	\$ 6.22
4 Data Elements	\$ 11.34	\$ 10.20	\$ 8.50	\$ 7.37	\$ 6.80
5 Data Elements	\$ 12.54	\$ 11.27	\$ 9.40	\$ 8.14	\$ 7.51
6 Data Elements	\$ 13.11	\$ 11.81	\$ 9.84	\$ 8.53	\$ 7.87
1,001-5,000 Accounts					
1 Data Element	\$ 5.87	\$ 5.26	\$ 4.39	\$ 3.80	\$ 3.51
2 Data Elements	\$ 6.73	\$ 6.07	\$ 5.06	\$ 4.38	\$ 4.04
3 Data Elements	\$ 7.92	\$ 7.14	\$ 5.95	\$ 5.15	\$ 4.76
4 Data Elements	\$ 8.55	\$ 7.68	\$ 6.39	\$ 5.54	\$ 5.12
5 Data Elements	\$ 9.46	\$ 8.54	\$ 7.11	\$ 6.16	\$ 5.69
6 Data Elements	\$ 10.09	\$ 9.06	\$ 7.56	\$ 6.55	\$ 6.05
5,001-10,000 Accounts					
1 Data Element	\$ 4.61	\$ 4.14	\$ 3.45	\$ 2.98	\$ 2.75
2 Data Elements	\$ 5.47	\$ 4.94	\$ 4.11	\$ 3.57	\$ 3.29
3 Data Elements	\$ 6.15	\$ 5.53	\$ 4.60	\$ 3.99	\$ 3.68
4 Data Elements	\$ 6.73	\$ 6.07	\$ 5.06	\$ 4.38	\$ 4.04
5 Data Elements	\$ 7.35	\$ 6.61	\$ 5.50	\$ 4.77	\$ 4.40
6 Data Elements	\$ 7.92	\$ 7.14	\$ 5.95	\$ 5.15	\$ 4.76
10,001-25,000 Accounts					
1 Data Element	\$ 3.94	\$ 3.54	\$ 2.95	\$ 2.56	\$ 2.36
2 Data Elements	\$ 4.61	\$ 4.14	\$ 3.45	\$ 2.98	\$ 2.75
3 Data Elements	\$ 5.47	\$ 4.94	\$ 4.11	\$ 3.57	\$ 3.29
4 Data Elements	\$ 5.87	\$ 5.26	\$ 4.39	\$ 3.80	\$ 3.51
5 Data Elements	\$ 6.44	\$ 5.80	\$ 4.83	\$ 4.19	\$ 3.86
6 Data Elements	\$ 6.73	\$ 6.07	\$ 5.06	\$ 4.38	\$ 4.04

Discount Schedule Based On Change Delivery Option					
	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY

Discount Schedule Based On Change Delivery Option					
	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY

D&B Alert Services (Continued)

25,001-50,000 Accounts					
1 Data Element	\$ 3.65	\$ 3.28	\$ 2.73	\$ 2.36	\$ 2.18

D&B Alert Services (Continued)

25,001-50,000 Accounts					
1 Data Element	\$ 3.65	\$ 3.28	\$ 2.73	\$ 2.36	\$ 2.18
2 Data Elements	\$ 4.33	\$ 3.86	\$ 3.22	\$ 2.79	\$ 2.58

ADP/PPP > Monitoring Services 2008 PA DGS Price List

MDP > Monitoring Services 2008 PA DGS Price List

2 Data Elements	\$ 4.33	\$ 3.86	\$ 3.22	\$ 2.79	\$ 2.58
3 Data Elements	\$ 4.90	\$ 4.40	\$ 3.66	\$ 3.18	\$ 2.93
4 Data Elements	\$ 5.47	\$ 4.94	\$ 4.11	\$ 3.57	\$ 3.29
5 Data Elements	\$ 5.87	\$ 5.26	\$ 4.39	\$ 3.80	\$ 3.51
6 Data Elements	\$ 6.15	\$ 5.53	\$ 4.60	\$ 3.99	\$ 3.68
50,001-100,000 Accounts					
1 Data Element	\$ 3.36	\$ 3.00	\$ 2.50	\$ 2.17	\$ 2.00
2 Data Elements	\$ 3.94	\$ 3.54	\$ 2.95	\$ 2.56	\$ 2.36
3 Data Elements	\$ 4.45	\$ 4.03	\$ 3.35	\$ 2.91	\$ 2.68
4 Data Elements	\$ 5.02	\$ 4.51	\$ 3.76	\$ 3.26	\$ 3.00
5 Data Elements	\$ 5.31	\$ 4.78	\$ 3.98	\$ 3.45	\$ 3.18
6 Data Elements	\$ 5.58	\$ 5.04	\$ 4.21	\$ 4.11	\$ 3.36
100,001-200,000 Accounts					
1 Data Element	\$ 3.20	\$ 2.90	\$ 2.42	\$ 2.10	\$ 1.93
2 Data Elements	\$ 3.77	\$ 3.39	\$ 2.81	\$ 2.44	\$ 2.25
3 Data Elements	\$ 4.33	\$ 3.86	\$ 3.22	\$ 2.79	\$ 2.58
4 Data Elements	\$ 4.79	\$ 4.29	\$ 3.58	\$ 3.10	\$ 2.86
5 Data Elements	\$ 5.07	\$ 4.57	\$ 3.80	\$ 3.29	\$ 3.04
6 Data Elements	\$ 5.31	\$ 4.78	\$ 3.98	\$ 3.45	\$ 3.18
200,001-500,000 Accounts Range Pricing					
1 Data Element	\$ 3.07	\$ 2.74	\$ 2.28	\$ 1.98	\$ 1.82
2 Data Elements	\$ 3.59	\$ 3.22	\$ 2.68	\$ 2.33	\$ 2.15
3 Data Elements	\$ 4.10	\$ 3.71	\$ 3.09	\$ 2.67	\$ 2.47
4 Data Elements	\$ 4.57	\$ 4.08	\$ 3.40	\$ 2.95	\$ 2.72
5 Data Elements	\$ 4.84	\$ 4.35	\$ 3.62	\$ 3.14	\$ 2.90
6 Data Elements	\$ 5.07	\$ 4.57	\$ 3.80	\$ 3.29	\$ 3.04
500,001-1,000,000 Accounts					
1 Data Element	\$ 2.82	\$ 2.52	\$ 2.10	\$ 1.82	\$ 1.67
2 Data Elements	\$ 3.30	\$ 2.96	\$ 2.47	\$ 2.14	\$ 1.98
3 Data Elements	\$ 3.77	\$ 3.41	\$ 2.84	\$ 2.46	\$ 2.27
4 Data Elements	\$ 4.20	\$ 3.75	\$ 3.13	\$ 2.71	\$ 2.50
5 Data Elements	\$ 4.45	\$ 4.00	\$ 3.33	\$ 2.89	\$ 2.67
6 Data Elements	\$ 4.66	\$ 4.20	\$ 3.50	\$ 3.03	\$ 2.80
1,000,001-2,000,000 Accounts					
1 Data Element	\$ 2.54	\$ 2.27	\$ 1.89	\$ 1.64	\$ 1.51
2 Data Elements	\$ 2.97	\$ 2.67	\$ 2.22	\$ 1.93	\$ 1.78
3 Data Elements	\$ 3.39	\$ 3.07	\$ 2.56	\$ 2.21	\$ 2.05
4 Data Elements	\$ 3.78	\$ 3.38	\$ 2.82	\$ 2.44	\$ 2.25
5 Data Elements	\$ 4.01	\$ 3.60	\$ 3.00	\$ 2.60	\$ 2.40
6 Data Elements	\$ 4.20	\$ 3.78	\$ 3.15	\$ 2.72	\$ 2.52
2,000,001-3,500,000 Accounts					
1 Data Element	\$ 2.16	\$ 1.93	\$ 1.60	\$ 1.39	\$ 1.28
2 Data Elements	\$ 2.53	\$ 2.27	\$ 1.89	\$ 1.64	\$ 1.51
3 Data Elements	\$ 2.89	\$ 2.61	\$ 2.17	\$ 1.88	\$ 1.74
4 Data Elements	\$ 3.22	\$ 2.87	\$ 2.39	\$ 2.08	\$ 1.94
5 Data Elements	\$ 3.41	\$ 3.06	\$ 2.55	\$ 2.21	\$ 2.01
6 Data Elements	\$ 3.57	\$ 3.22	\$ 2.67	\$ 2.32	\$ 2.14
3,500,001-5,000,000 Accounts					
1 Data Element	\$ 1.73	\$ 1.54	\$ 1.28	\$ 1.11	\$ 1.02
2 Data Elements	\$ 2.02	\$ 1.81	\$ 1.51	\$ 1.31	\$ 1.21
3 Data Elements	\$ 2.31	\$ 2.09	\$ 1.74	\$ 1.50	\$ 1.39
4 Data Elements	\$ 2.57	\$ 2.30	\$ 1.91	\$ 1.66	\$ 1.53
5 Data Elements	\$ 2.73	\$ 2.45	\$ 2.04	\$ 1.77	\$ 1.63
6 Data Elements	\$ 2.85	\$ 2.57	\$ 2.14	\$ 1.85	\$ 1.71
5,000,001+ Accounts					
1 Data Element	\$ 1.30	\$ 1.16	\$ 0.96	\$ 0.84	\$ 0.77
2 Data Elements	\$ 1.52	\$ 1.36	\$ 1.13	\$ 0.98	\$ 0.91
3 Data Elements	\$ 1.73	\$ 1.57	\$ 1.30	\$ 1.13	\$ 1.04
4 Data Elements	\$ 1.93	\$ 1.72	\$ 1.44	\$ 1.25	\$ 1.15
5 Data Elements	\$ 2.04	\$ 1.84	\$ 1.53	\$ 1.33	\$ 1.22
6 Data Elements	\$ 2.14	\$ 1.93	\$ 1.60	\$ 1.39	\$ 1.28

Premium Monitoring Groups - Daily Delivery Only (Annual Cost)
Financial Section Updates \$ 9.58

3 Data Elements	\$ 4.90	\$ 4.40	\$ 3.66	\$ 3.18	\$ 2.93
4 Data Elements	\$ 5.47	\$ 4.94	\$ 4.11	\$ 3.57	\$ 3.29
5 Data Elements	\$ 5.87	\$ 5.26	\$ 4.39	\$ 3.80	\$ 3.51
6 Data Elements	\$ 6.15	\$ 5.53	\$ 4.60	\$ 3.99	\$ 3.68
50,001-100,000 Accounts					
1 Data Element	\$ 3.36	\$ 3.00	\$ 2.50	\$ 2.17	\$ 2.00
2 Data Elements	\$ 3.94	\$ 3.54	\$ 2.95	\$ 2.56	\$ 2.36
3 Data Elements	\$ 4.45	\$ 4.03	\$ 3.35	\$ 2.91	\$ 2.68
4 Data Elements	\$ 5.02	\$ 4.51	\$ 3.76	\$ 3.26	\$ 3.00
5 Data Elements	\$ 5.31	\$ 4.78	\$ 3.98	\$ 3.45	\$ 3.18
6 Data Elements	\$ 5.58	\$ 5.04	\$ 4.21	\$ 4.11	\$ 3.36
100,001-200,000 Accounts					
1 Data Element	\$ 3.20	\$ 2.90	\$ 2.42	\$ 2.10	\$ 1.93
2 Data Elements	\$ 3.77	\$ 3.39	\$ 2.81	\$ 2.44	\$ 2.25
3 Data Elements	\$ 4.33	\$ 3.86	\$ 3.22	\$ 2.79	\$ 2.58
4 Data Elements	\$ 4.79	\$ 4.29	\$ 3.58	\$ 3.10	\$ 2.86
5 Data Elements	\$ 5.07	\$ 4.57	\$ 3.80	\$ 3.29	\$ 3.04
6 Data Elements	\$ 5.31	\$ 4.78	\$ 3.98	\$ 3.45	\$ 3.18
200,001+ Accounts					
1 Data Element	\$ 3.07	\$ 2.74	\$ 2.28	\$ 1.98	\$ 1.82
2 Data Elements	\$ 3.59	\$ 3.22	\$ 2.68	\$ 2.33	\$ 2.15
3 Data Elements	\$ 4.10	\$ 3.71	\$ 3.09	\$ 2.67	\$ 2.47
4 Data Elements	\$ 4.57	\$ 4.08	\$ 3.40	\$ 2.95	\$ 2.72
5 Data Elements	\$ 4.84	\$ 4.35	\$ 3.62	\$ 3.14	\$ 2.90
6 Data Elements	\$ 5.07	\$ 4.57	\$ 3.80	\$ 3.29	\$ 3.04

Premium Monitoring Groups - Daily Delivery Only (Annual Cost)
Financial Section Updates \$ 9.58
Report Updates (Including Financial Section) for Business Information Report \$ 16.02

D&B Alert Services - Special Pricing Options
Multiple media output: \$165 per additional media.
Delivery of notifications to multiple locations: \$165 per additional location.
Delivery of multiple copies of notifications: \$165 per additional copy.
Same registrations, multiple delivery frequencies: 10% premium per additional delivery frequency based on most frequent delivery.
Same registrations, different monitored criteria: 10% premium based on higher cost profile.

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Qualifying Monthly Purchases @ List Price	Discount Band	Earned Discount
\$200 - \$279	Band 1	1.0%
\$280-\$369	Band 2	8.0%
\$370-\$3,729	Band 3	22.0%
\$3,730-\$9,349	Band 4	22.5%
\$9,350-\$37,399	Band 5	23.0%
\$37,400-\$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Discount Schedule Based On Qualifying Monthly Purchases

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
\$200 -							
\$370-							
\$3,730-							
\$9,350-							
\$37,400-							
\$200,000+							
List Price	\$279	\$280-\$369	\$3,729	\$9,349	\$37,399	\$199,999	\$200,000+

Account Update Services	
Business Monitoring (In addition to U.S. report charge - NO BAND DISCOUNTS)	
Business Information Report	\$25.00
Comprehensive Report	\$25.00
<i>Business Monitoring is only available with the purchase of a BIR or Comp via Customer Watch</i>	
Continuous Monitoring Service (In addition to report charge - NO BAND DISCOUNTS)	
Business Information Report	\$40.00
Comprehensive Report	\$60.00
Credit Advisory System	\$60.00
Credit Scoring Report	\$30.00
Financial Stress Scoring Report	\$30.00
Payment Analysis Report	\$30.00

ADP/PPP > Monitoring Services 2008 PA DGS Price List

MDP > Monitoring Services 2008 PA DGS Price List

Report Updates (Including Financial Section) for Business Information Report \$ 16.02

D&B Alert Services - Special Pricing Options

Multiple media output: \$165 per additional media.
 Delivery of notifications to multiple locations: \$165 per additional location.
 Delivery of multiple copies of notifications: \$165 per additional copy.
 Same registrations, multiple delivery frequencies: 10% premium per additional delivery frequency based on most frequent delivery.
 Same registrations, different monitored criteria: 10% premium based on higher cost profile.

See tab one of this Excel file for important information about D&B's policies with respect to these offers

****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,999	Band 1	5.0%
\$2,000 - \$2,999	Band 2	11.0%
\$3,000 - \$4,999	Band 3	29.0%
\$5,000 - \$26,999	Band 4	31.0%
\$27,000 - \$66,999	Band 5	33.0%
\$67,000 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Discount Schedule Based On Annual Upfront Agreement

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999

Account Update Services

Business Monitoring (In addition to U.S. report charge - NO BAND DISCOUNTS)

Business Information Report \$25.00
 Comprehensive Report \$25.00

Business Monitoring is only available with the purchase of a BIR or Comp via Customer Watch

Continuous Monitoring Service (In addition to report charge - NO BAND DISCOUNTS)

Business Information Report \$40.00
 Comprehensive Report \$60.00
 Credit Advisory System \$60.00

Credit Scoring Report \$30.00
 Financial Stress Scoring Report \$30.00
 Payment Analysis Report \$30.00
 Supplier Evaluation Report \$40.00

Prices shown are for 12 months of service

Annual Report Update Program

Full Report

Business Information Report \$71.15 \$44.82
 Comprehensive Report \$97.90 \$61.68
 Credit Advisory System \$94.15 \$59.31
 Credit Scoring Report \$50.89 \$32.06
 Payment Analysis Report \$53.07 \$33.43
 Supplier Evaluation Report \$62.85 \$39.60

Annual Report Update Program

Full Report AND Continuous Monitoring Service

Business Information Report \$111.15 \$84.82
 Comprehensive Report \$157.90 \$101.68
 Credit Advisory System \$154.15 \$99.31
 Credit Scoring Report \$80.89 \$72.06
 Payment Analysis Report \$83.07 \$73.43
 Supplier Evaluation Report \$92.85 \$79.60

Severe Risk Option (Higher Risk, Business Deterioration, Information Alert, Bankruptcy)

Basic Coverage

8% of the total amount billed in prior year for Monthly Discount Plan OR
 8% of current year's total annual upfront dollar commitment for Annual Discount Plan
 Minimum offer: \$250 (Price Per Record)

# Records	Trade Tape Coverage	List Service Coverage
1-500	\$1.89	\$3.22
501-1,000	\$1.54	\$2.92
1,001-5,000	\$1.31	\$2.63
5,001-10,000	\$1.08	\$2.03

Supplier Evaluation Report \$40.00

Annual Report Update Program

Full Report

Business Information Report \$71.15 \$52.30
 Comprehensive Report \$97.90 \$71.96
 Credit Advisory System \$94.15 \$69.20
 Credit Scoring Report \$50.89 \$37.40
 Payment Analysis Report \$53.07 \$39.01
 Supplier Evaluation Report \$62.85 \$46.19

Annual Report Update Program

Full Report AND Continuous Monitoring Service

Business Information Report \$111.15 \$92.30
 Comprehensive Report \$157.90 \$111.96
 Credit Advisory System \$154.15 \$109.20
 Credit Scoring Report \$80.89 \$77.40
 Payment Analysis Report \$83.07 \$79.01
 Supplier Evaluation Report \$92.85 \$86.19

Severe Risk Option (Higher Risk, Business Deterioration, Information Alert, Bankruptcy)

Basic Coverage

8% of the total amount billed in prior year for Monthly Discount Plan OR
 8% of current year's total annual upfront dollar commitment for Annual Discount Plan
 Minimum offer: \$250 (Price Per Record)

# Records	Trade Tape Coverage	List Service Coverage
1-500	\$1.89	\$3.22
501-1,000	\$1.54	\$2.92
1,001-5,000	\$1.31	\$2.63
5,001-10,000	\$1.08	\$2.03
10,001-25,000	\$0.86	\$1.62
25,001-50,000	\$0.58	\$1.32
50,001 - 100,000	\$0.51	\$1.07
100,001 - 200,000	\$0.45	\$1.00
200,001+	\$0.43	\$0.96

Contact your local sales representative for volumes greater than 200,000 and for information state/national coverage

Severe Risk - (Business Deterioration, Higher Risk, Bankruptcy, and Information Alert)

State File Options	Bankruptcies	Higher Risk / Deterioration / Information Alerts	All Types of Notifications
National Coverage or 5+ States	\$92,490	\$92,490	\$179,895
1 State	\$18,985	\$18,985	\$36,650
2 States	\$37,250	\$37,250	\$71,890
3 States	\$54,800	\$54,800	\$104,700
4 States	\$71,905	\$71,905	\$138,050

See tab one of this Excel file for important information about D&B's policies with respect to these offers

****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge

Credit Scoring Report \$50.89 \$50.89
 Payment Analysis Report \$53.07 \$53.07
 Supplier Evaluation Report \$62.85 \$62.85

Annual Report Update Program

Full Report AND Continuous Monitoring Service

Business Information Report \$111.15 \$0.00
 Comprehensive Report \$157.90 \$0.00
 Credit Advisory System \$154.15 \$0.00
 Credit Scoring Report \$80.89 \$50.89
 Payment Analysis Report \$83.07 \$53.07
 Supplier Evaluation Report \$92.85 \$62.85

Severe Risk Option (Higher Risk, Business Deterioration, Information Alert, Bankruptcy)

Basic Coverage

8% of the total amount billed in prior year for Monthly Discount Plan OR
 8% of current year's total annual upfront dollar commitment for Annual Discount Plan
 Minimum offer: \$250 (Price Per Record)

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1-500	\$1.89	\$3.22
501-1,000	\$1.54	\$2.92
1,001-5,000	\$1.31	\$2.63
5,001-10,000	\$1.08	\$2.03

ADP/PPP > Monitoring Services 2008 PA DGS Price List

10,001-25,000	\$0.86	\$1.62
25,001-50,000	\$0.58	\$1.32
50,001 - 100,000	\$0.51	\$1.07
100,001 - 200,000	\$0.45	\$1.00
200,001+	\$0.43	\$0.96

Contact your local sales representative for volumes greater than 200,000 and for information state/national coverage

Severe Risk – (Business Deterioration, Higher Risk, Bankruptcy, and Information Alert)

State File Options	Bankruptcies	Higher Risk / Deterioration / Information Alerts	All Types of Notifications
National Coverage or 5+ States	\$92,490	\$92,490	\$179,895
1 State	\$18,985	\$18,985	\$36,650
2 States	\$37,250	\$37,250	\$71,890
3 States	\$54,800	\$54,800	\$104,700
4 States	\$71,905	\$71,905	\$138,050

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MDP > Monitoring Services 2008 PA DGS Price List

10,001-25,000	\$0.86	\$1.62
25,001-50,000	\$0.58	\$1.32
50,001 - 100,000	\$0.51	\$1.07
100,001 - 200,000	\$0.45	\$1.00
200,001+	\$0.43	\$0.96

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State File Options	Bankruptcies	Higher Risk / Deterioration / Information Alerts	All Types of Notifications
National Coverage or 5+ States	\$92,490	\$92,490	\$179,895
1 State	\$18,985	\$18,985	\$36,650
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4 States	\$71,905	\$71,905	\$138,050

See tab one of this Excel file for important information about D&B's policies with respect to these offers

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ADP/PPP > Data Packets 2008 PA DGS Price List							
D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008							
IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE							
Annual Upfront \$ Commitment	Discount Band	Annual Discount					
\$1,000 - \$1,999	Band 1	5.0%	The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.				
\$2,000 - \$2,999	Band 2	11.0%					
\$3,000 - \$4,999	Band 3	29.0%					
\$5,000 - \$26,999	Band 4	31.0%					
\$27,000 - \$66,999	Band 5	33.0%					
\$67,000 - \$260,119	Band 6	35.5%					
\$260,120 - \$1,999,999	Band 7	37.0%					
\$2,000,000+	Custom Pricing						
Discount Schedule Based On Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$1,000 - \$1,999	\$2,000 - \$2,999	\$3,000 - \$4,999	\$5,000 - \$26,999	\$27,000 - \$66,999	\$67,000 - \$260,119	\$260,120 - \$1,999,999

GROUP DATA PACKETS	
Group 1 - Business Identification & Rating	\$15.55
Group 2 - Sales/Net Worth/Employees	\$11.62
Group 3 - Payments/Banking	\$17.42
Group 4 - Public Filings/Special Events	\$23.22
Group 5 - Financials	\$17.42
Group 6 - History/Operations	\$22.33
Analyzed Trade	\$22.33
VALUE ADDED PACKETS	
PK 73 Financial Statement Type - Prior	\$31.89
PK 74 Current Assets - Prior	\$30.66
PK 75 Other Assets - Prior	\$30.66
PK 76 Current Liabilities - Prior	\$30.66
PK 77 Other Liabilities and Worth	\$30.66
PK 78 Income Statement - Prior	\$30.66
PK 79 Payment Summary	\$33.23
PK 82 Government Activity Report Summary & Demographics	\$27.92
PK 88 Business Classification (SIC 2+2)	\$16.75
PK 89 Public Record Summary	\$10.18
PK 90 Electronic Rating Lookup (Bus Id)	\$11.17
PK 93 Duns Financial Profile Ratios	\$30.66
PK 95 Duns Underwriting Guide Score	\$13.96
PK99 Scoring Packet	\$39.46
PK DV/DS (Custom Data Packets)	See RMS Pricing Calculator
PK E0 (EX) Credit Scoring Packet	\$31.58
PK IC Credit Scoring Data Packet	\$34.74
PK EJ Linkage Packet	\$16.81
PK EZ Higher Risk Score	
Score Only	\$10.18
Score With Another Packet	\$3.46
PK FX Financial Stress Score Packet	\$41.86
PK FV (FW) Financial Stress Score	\$38.05
Industry Specific Credit Score Packets	
(Construction, Computer, Office Products, and Trucking)	
Standard	\$45.15
Trade Tape Participant	\$11.29
Apparel	
Level 1 Standard	\$33.93
Trade Tape Participant	\$11.29
Level 2 Enhanced	\$45.15
Trade Tape Participant	\$22.56
Leasing	
Standard	\$45.15
Trade Tape Participant	\$33.93
Wireless	
Standard	\$32.57
Trade Tape Participant	\$21.83
Standard Data Patterns for 3rd Party Access Systems*	
Fair Isaac's Custom Pattern (29,79,EO)	
	\$33.84
Wireless Scoring Pattern Lightbridge	
Standard	\$32.57
Trade Tape Participant	\$21.83
To be eligible for the trade tape discount, refer to the list of eligible SICs.	

MDP > Data Packets 2008 PA DGS Price List							
D & B Monthly Discount Plan (MDP) 2008 Price Guide - Effective March 1, 2008							
Qualifying Monthly Purchases @ List Price	Discount Band	Earned Discount					
\$200 - \$279	Band 1	1.0%	The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).				
\$280-\$369	Band 2	8.0%					
\$370-\$3,729	Band 3	22.0%					
\$3,730-\$9,349	Band 4	22.5%					
\$9,350-\$37,399	Band 5	23.0%					
\$37,400-\$199,999	Band 6	24.5%					
\$200,000+	Band 7	26.5%					
Discount Schedule Based On Qualifying Monthly Purchases							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$200 - \$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+

GROUP DATA PACKETS	
Group 1 - Business Identification & Rating	\$14.95
Group 2 - Sales/Net Worth/Employees	\$11.17
Group 3 - Payments/Banking	\$16.75
Group 4 - Public Filings/Special Events	\$22.33
Group 5 - Financials	\$16.75
Group 6 - History/Operations	\$22.33
Analyzed Trade	\$22.33
VALUE ADDED PACKETS	
PK 73 Financial Statement Type - Prior	\$30.66
PK 74 Current Assets - Prior	\$30.66
PK 75 Other Assets - Prior	\$30.66
PK 76 Current Liabilities - Prior	\$30.66
PK 77 Other Liabilities and Worth	\$30.66
PK 78 Income Statement - Prior	\$30.66
PK 79 Payment Summary	\$31.95
PK 82 Government Activity Report Summary & Demographics	\$27.92
PK 88 Business Classification (SIC 2+2)	\$16.75
PK 89 Public Record Summary	\$10.18
PK 90 Electronic Rating Lookup (Bus Id)	\$11.17
PK 93 Duns Financial Profile Ratios	\$30.66
PK 95 Duns Underwriting Guide Score	\$13.96
PK99 Scoring Packet	\$39.46
PK DV/DS (Custom Data Packets)	See RMS Pricing Calculator
PK E0 (EX) Credit Scoring Packet	\$31.58
PK IC Credit Scoring Data Packet	\$34.74
PK EJ Linkage Packet	\$16.81
PK EZ Higher Risk Score	
Score Only	\$10.18
Score With Another Packet	\$3.46
PK FX Financial Stress Score Packet	\$41.86
PK FV (FW) Financial Stress Score	\$38.05
Industry Specific Credit Score Packets	
(Construction, Computer, Office Products, Small Ticket Leasing and Trucking)	
Standard	\$39.26
Trade Tape Participant	\$9.75
Apparel	
Level 1 Standard	\$29.50
Trade Tape Participant	\$9.75
Level 2 Enhanced	\$39.26
Trade Tape Participant	\$19.62
Leasing	
Standard	\$39.26
Trade Tape Participant	\$29.50
Wireless	
Standard	\$28.32
Trade Tape Participant	\$18.98
Standard Data Patterns for 3rd Party Access Systems*	
Fair Isaac's Custom Pattern (29,79,EO)	
	\$33.84
Wireless Scoring Pattern Lightbridge	
Standard	\$28.32
Trade Tape Participant	\$18.98
To be eligible for the trade tape discount, refer to the list of eligible SICs.	

ADP/PPP > Data Packets 2008 PA DGS Price List	
<p>Group 2 - Sales/Net Worth</p> <ul style="list-style-type: none"> PK 15 Sales/Net Worth PK 35 Employees PK 49 Chief Executive Officer <p>Group 3 - Payments/Banking</p> <ul style="list-style-type: none"> PK 07 Trade Experiences (Up to 80) PK51 Bank Accounts PK52 Bank Loans PK53 Bank Name and Address <p>Group 4 - Public Filings/Special Events</p> <ul style="list-style-type: none"> PK 54 Financing Statements-Uniform Commercial Code (UCC's) PK 55 Judgments PK 56 Liens PK 57 Public Filings Other PK 58 Suits PK 59 Bankruptcy Filings PK 60 Burglary or Embezzlements PK 61 Business Discontinued PK 62 Business Moved PK 63 Business Name Change PK 64 Chief Executive Change PK 65 UCC Filings - Number of filings as displayed in Business Information Report PK 66 Criminal Proceedings PK 67 Fire or Other Disasters PK 68 Legal Structure Change PK 69 Other Special Events PK 70 Partnership Change PK 85 Liens - Number of filings as displayed in Business Information Report PK 86 Judgments - Number of filings as displayed in Business Information Report PK 87 Suits - Number of filings as displayed in Business Information Report 	<ul style="list-style-type: none"> PK 18 Source and Basis Figures PK 19 Statement Item Explanation PK 20 Finance - Update PK 21 Interim Changes PK 22 Interim Updates PK 23 Insurance PK 24 Comparatives/Minimum Requirements PK 25 Comments - Outside PK 26 Management Contact Attempt PK 27 Management Contact Other PK 28 Management Partial Figures <p>Group 6 - History/Operations</p> <ul style="list-style-type: none"> PK 30 Operations (Branch/Division) PK 31 Locations (Branch/Division) PK 32 Subsidiaries PK 33 Buying Agreements PK 34 Construction WIP PK 36 Functions Activities PK 38 Business Area PK 39 Term of Sales PK 40 Parent Company PK 41 Premises PK 42 Capital Stock Allocation PK 43 Construction Performance Record PK 44 History Miscellaneous PK 45 Organizational Control PK 46 Organizational Structure PK DL Organizational Structure/State Org (Article 9) PK 48 Antecedents PK 50 Principals <p>Analyzed Trade</p> <ul style="list-style-type: none"> PK 71 Trade - PAYDEX Case PK 72 Trade - PAYDEX Norm PK 80 Payment Detailed Summary PK 81 Payment Habits by Industry
<p>See tab one of this Excel file for important information about D&B's policies with respect to these offers</p>	
<p>****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge</p>	

MDP > Data Packets 2008 PA DGS Price List	
<p>Group 2 - Sales/Net Worth</p> <ul style="list-style-type: none"> PK 15 Sales/Net Worth PK 35 Employees PK 49 Chief Executive Officer <p>Group 3 - Payments/Banking</p> <ul style="list-style-type: none"> PK 07 Trade Experiences (Up to 80) PK51 Bank Accounts PK52 Bank Loans PK53 Bank Name and Address <p>Group 4 - Public Filings/Special Events</p> <ul style="list-style-type: none"> PK 54 Financing Statements-Uniform Commercial Code (UCC's) PK 55 Judgments PK 56 Liens PK 57 Public Filings Other PK 58 Suits PK 59 Bankruptcy Filings PK 60 Burglary or Embezzlements PK 61 Business Discontinued PK 62 Business Moved PK 63 Business Name Change PK 64 Chief Executive Change PK 65 UCC Filings - Number of filings as displayed in Business Information Report PK 66 Criminal Proceedings PK 67 Fire or Other Disasters PK 68 Legal Structure Change PK 69 Other Special Events PK 70 Partnership Change PK 85 Liens - Number of filings as displayed in Business Information Report PK 86 Judgments - Number of filings as displayed in Business Information Report PK 87 Suits - Number of filings as displayed in Business Information Report 	<ul style="list-style-type: none"> PK 18 Source and Basis Figures PK 19 Statement Item Explanation PK 20 Finance - Update PK 21 Interim Changes PK 22 Interim Updates PK 23 Insurance PK 24 Comparatives/Minimum Requirements PK 25 Comments - Outside PK 26 Management Contact Attempt PK 27 Management Contact Other PK 28 Management Partial Figures <p>Group 6 - History/Operations</p> <ul style="list-style-type: none"> PK 30 Operations (Branch/Division) PK 31 Locations (Branch/Division) PK 32 Subsidiaries PK 33 Buying Agreements PK 34 Construction WIP PK 36 Functions Activities PK 38 Business Area PK 39 Term of Sales PK 40 Parent Company PK 41 Premises PK 42 Capital Stock Allocation PK 43 Construction Performance Record PK 44 History Miscellaneous PK 45 Organizational Control PK 46 Organizational Structure PK DL Organizational Structure/State Org (Article 9) PK 48 Antecedents PK 50 Principals <p>Analyzed Trade</p> <ul style="list-style-type: none"> PK 71 Trade - PAYDEX Case PK 72 Trade - PAYDEX Norm PK 80 Payment Detailed Summary PK 81 Payment Habits by Industry
<p>See tab one of this Excel file for important information about D&B's policies with respect to these offers</p>	
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Risk Assessment Manager (RAM) 2008 PA DGS Price List

Risk Assessment Manager Enterprise (eRAM) 2008 PA DGS Price List

D & B Annual Discount Plan (ADP) 2008 Price Guide - March 1, 2008

D&B Annual Discount Plan (ADP/PPP) & Monthly Discount Plan (MDP) 2008 Price Guide Effective March 1, 2008

Customers will be charged based on effective date of RAM purchase/renewal and the pricing in effect at that time.

Customers will be charged based on effective date of eRAM purchase/renewal and the pricing in effect at that time.

BATCH RECORDS - DOMESTIC

BATCH RECORDS - DOMESTIC

Pricing based on number of unique D-U-N-S Numbers matched and returned.
20% Surcharge will be added for the processing of Non RAM (ERP) files.

Pricing based on number of unique D-U-N-S Numbers matched and returned.
20% Surcharge will be added for the processing of Non RAM (ERP) files (only available for DOMESTIC records)

One Year Agreement

Number of Records	Quarterly	Monthly	One-Time
<25,000	\$8.38	\$11.31	\$6.79
25,001-50,000	\$7.96	\$10.74	\$6.45
50,001-75,000	\$7.54	\$10.18	\$6.11
75,001-100,000	\$7.12	\$9.61	\$5.77
>100,000	\$6.28	\$8.48	\$5.10
Detailed Financials (plus Base Record)	\$8.65	\$10.78	\$6.49

One Year Agreement

Number of Records	Quarterly	Monthly	One-Time
<25,000	\$8.38	\$11.31	\$6.79
25,001-50,000	\$7.96	\$10.74	\$6.45
50,001-75,000	\$7.54	\$10.18	\$6.11
75,001-100,000	\$7.12	\$9.61	\$5.77
>100,000	\$6.28	\$8.48	\$5.10
Detailed Financials (plus Base Record)	\$8.65	\$10.78	\$6.49

Two Year Agreement

Number of Records	Year 1		Year 2	
	Quarterly	Monthly	Quarterly	Monthly
<25,000	\$7.96	\$10.74	\$8.38	\$11.31
25,001-50,000	\$7.56	\$10.21	\$7.96	\$10.74
50,001-75,000	\$7.16	\$9.67	\$7.54	\$10.18
75,001-100,000	\$6.77	\$9.13	\$7.12	\$9.61
>100,000	\$5.97	\$8.06	\$6.28	\$8.48
Detailed Financials (plus Base Record)	\$8.22	\$10.24	\$8.65	\$10.78

Two Year Agreement

Number of Records	Year 1		Year 2	
	Quarterly	Monthly	Quarterly	Monthly
<25,000	\$7.96	\$10.74	\$8.38	\$11.31
25,001-50,000	\$7.56	\$10.21	\$7.96	\$10.74
50,001-75,000	\$7.16	\$9.67	\$7.54	\$10.18
75,001-100,000	\$6.77	\$9.13	\$7.12	\$9.61
>100,000	\$5.97	\$8.06	\$6.28	\$8.48
Detailed Financials (plus Base Record)	\$8.22	\$10.24	\$8.65	\$10.78

Three Year Agreement

Number of Records	Year 1		Year 2		Year 3	
	Quarterly	Monthly	Quarterly	Monthly	Quarterly	Monthly
<25,000	\$7.54	\$10.18	\$7.96	\$10.74	\$8.38	\$11.31
25,001-50,000	\$7.16	\$9.67	\$7.56	\$10.21	\$7.96	\$10.74
50,001-75,000	\$6.79	\$9.16	\$7.16	\$9.67	\$7.54	\$10.18
75,001-100,000	\$6.41	\$8.65	\$6.77	\$9.13	\$7.12	\$9.61
>100,000	\$5.66	\$7.63	\$5.97	\$8.06	\$6.28	\$8.48
Detailed Financials (plus Base Record)	\$7.79	\$9.70	\$8.22	\$10.24	\$8.65	\$10.78

Three Year Agreement

Number of Records	Year 1		Year 2		Year 3	
	Quarterly	Monthly	Quarterly	Monthly	Quarterly	Monthly
<25,000	\$7.54	\$10.18	\$7.96	\$10.74	\$8.38	\$11.31
25,001-50,000	\$7.16	\$9.67	\$7.56	\$10.21	\$7.96	\$10.74
50,001-75,000	\$6.79	\$9.16	\$7.16	\$9.67	\$7.54	\$10.18
75,001-100,000	\$6.41	\$8.65	\$6.77	\$9.13	\$7.12	\$9.61
>100,000	\$5.66	\$7.63	\$5.97	\$8.06	\$6.28	\$8.48
Detailed Financials (plus Base Record)	\$7.79	\$9.70	\$8.22	\$10.24	\$8.65	\$10.78

BATCH RECORDS - Canadian RAM Only

BATCH RECORDS - GLOBAL (see next page)

\$1,800 processing fee charged for all Canadian batch data sales - in addition to the price quoted from Canada.

RAM ANNUAL LICENSE FEE

eRAM ANNUAL LICENSE FEE

1 Year Agreement		Year 1		
Single Stand Alone License Fee		\$5,500		
Each Additional User **		\$500		
2 Year Agreement		Year 1	Year 2	
(Discount - 5% year 1)				
Single Stand Alone License Fee		\$5,225	\$5,500	
Each Additional User **		\$475	\$500	
3 Year Agreement		Year 1	Year 2	Year 3
(Discount - 10% year 1, 5% year 2)				
Single Stand Alone License Fee		\$4,950	\$5,225	\$5,500
Each Additional User **		\$450	\$475	\$500

1 Year Agreement		Year 1		
Domestic		\$55,000		
Global		\$75,000		
2 Year Agreement		Year 1	Year 2	
(Discount - 5% year 1)				
Domestic		\$52,250	\$55,000	
Global		\$71,250	\$75,000	
3 Year Agreement		Year 1	Year 2	Year 3
(Discount - 10% year 1, 5% year 2)				
Domestic		\$49,500	\$52,250	\$55,000
Global		\$67,500	\$71,250	\$75,000

** Additional Users can be added anytime during the contract year for \$500 (LANs need an approved Tech Site Survey)

eRAM Hosting Packages

(Note: Price is subject to completion of SOW)

New RAM Sales should include the addition of an Implementation Package or the appropriate number of days for Consulting/Training for the customization and training needed to integrate RAM into the business process.

Price	Standard	Enhanced	Premium	Custom
Annual Service Fee	\$49,500	\$82,500	\$119,500	Custom
Expected eRAM Configuration				
Users	<11	11 - 25	26 - 75	75+
Records (accounts loaded, regardless of whether they are appended with D&B data)	<50K	50K- 250K	250K - 750K	750K+
Number of databases	1	Up to 3	Up to 5	6+
Number of user fields	<21	21 - 50	51+	51+
eRAM Hosting Services				
Annual Ad Hoc Requests	0	2	6	7+
Annual database optimization efforts	1	3	6	7+
A/R Update Frequency	Monthly	Daily	Daily	Daily
Database Exports (Per Database)	1 Per Refresh	1 Per Refresh	1 Per Refresh	1 Per Refresh

Software fee includes: One Telephone session for a review of the RAM application and default settings, unlimited access to on-line recorded training sessions, Telephone Tech Support and Free Upgrades

IMPLEMENTATION

IMPLEMENTATION

RAM	\$3,500
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eRAM	\$14,000 (Note: Price is subject to completion of SOW)
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CONSULTING FEES		CONSULTING FEES																																																		
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Consulting	Starts at \$1,500 per day each site	Consulting	Starts at \$2,000 per day each site																																																	
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RAM Customer Care Service Plan - Customer Care will provide the equivalent of 1.5 Consulting Days per quarter (6 days/year)	\$ 6,000	Base Service Plan - Customer Care will provide the equivalent of 1.5 Consulting Days per quarter (6 days/year)	\$ 9,000																																																	
Each additional .25 Consulting Days per quarter (1 day/year)	\$ 1,000	Customized Service Plan - Each additional .25 Consulting Days per quarter (1 day/year)	\$ 1,500																																																	
RAM Base Service Plan - RAM Implementation team will provide the equivalent of .5 Consulting Days per quarter (2 days/year)	\$ 2,500																																																			
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DecisionExpress - 2008 PA DGS Price List

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

D & B Annual Discount Plan (ADP) 2008 Price Guide - March 1, 2008

Customers will be charged based on effective date of DecisionExpress purchase/renewal and the pricing in effect at that time.

ADP Customers: Pricing model for ADP customers is similar to that for RAM. Annual Service Fee plus batch refresh billed on a per record basis

PPP Customers: PPP customers can purchase as modules.

Automated Decisioning Module: For automated and customized application processing, credit limits and work flow

Portfolio Management Module: Must also purchase Decisioning Module. Includes a specified number of batch refresh records.

BATCH RECORDS - DOMESTIC

Pricing based on number of unique D-U-N-S Numbers matched and returned.

20% Surcharge will be added for the processing of Non-DecisionExpress (i.e. non-D&B software) files.

ADP Customers will purchase batch refresh records on a per record basis.

For **PPP Customers**, batch refresh records are included with the Portfolio Management Module. Prices below only apply to records above those included with the module.

One Year Agreement

Number of Records

<25,000

25,001-50,000

50,001-75,000

75,001-100,000

Detailed Financials (plus Base Record)

	Quarterly	Monthly	One-Time
<25,000	\$8.38	\$11.31	\$6.79
25,001-50,000	\$7.96	\$10.74	\$6.45
50,001-75,000	\$7.54	\$10.18	\$6.11
75,001-100,000	\$7.12	\$9.61	\$5.77
Detailed Financials (plus Base Record)	\$6.28	\$8.48	\$5.10

Two Year Agreement

Number of Records

<25,000

25,001-50,000

50,001-75,000

75,001-100,000

Detailed Financials (plus Base Record)

	Year 1		Year 2	
	Quarterly	Monthly	Quarterly	Monthly
<25,000	\$7.96	\$10.74	\$8.38	\$11.31
25,001-50,000	\$7.56	\$10.21	\$7.96	\$10.74
50,001-75,000	\$7.16	\$9.67	\$7.54	\$10.18
75,001-100,000	\$6.77	\$9.13	\$7.12	\$9.61
Detailed Financials (plus Base Record)	\$5.97	\$8.06	\$6.28	\$8.48

Three Year Agreement

Number of Records

<25,000

25,001-50,000

50,001-75,000

75,001-100,000

Detailed Financials (plus Base Record)

	Year 1		Year 2		Year 3	
	Quarterly	Monthly	Quarterly	Monthly	Quarterly	Monthly
<25,000	\$7.54	\$10.18	\$7.96	\$10.74	\$8.38	\$11.31
25,001-50,000	\$7.16	\$9.67	\$7.56	\$10.21	\$7.96	\$10.74
50,001-75,000	\$6.79	\$9.16	\$7.16	\$9.67	\$7.54	\$10.18
75,001-100,000	\$6.41	\$8.65	\$6.77	\$9.13	\$7.12	\$9.61
Detailed Financials (plus Base Record)	\$5.66	\$7.63	\$5.97	\$8.06	\$6.28	\$8.48

DecisionExpress Annual Service Fees

Annual Service Fee based on Maximum Annual Transactions and Maximum Company Records Uploaded per the table below.

Annual service fees are calculated in the RMS price calculator. Pricing is determined based on a number of factors

License Type: DecisionExpress-Standard (CTW) has less functionality and is priced lower than DecisionExpress Premier (RBU and GMC)

D&B Contract Type: PPP customers receive a discount

Overall D&B commitment: Pricing is variable based on account size, and is designed to reduce fees for smaller customers

Number of accounts uploaded: The annual service fee includes more than enough records in most cases. Pricing may increase in some cases when customers upload more records than included in the offering.

Number of annual transactions: Then annual service fee includes more than enough transactions. However, the fees will increase if the customer is generating a relatively high number of non-D&B transactions.

Number of batch records: Customers will pay list price for batch refresh records above the number included in the base offering.

Multi-Year Discounts (applies to Premier and Standard)

1 Year Agreement	See Tables Above					
2 Year Agreement	Year 1		Year 2			
(5% Discount In Year 1)	5% Discount		See Table Above			
3 Year Agreement	Year 1		Year 2		Year 3	
(10% Discount In Year 1 / 5% in Year 2)	10% Discount		5% Discount		See Table Above	

Software fee includes: Remote training and review of the DecisionExpress application and default settings, decision rules setup, Telephone Tech Support and Free Upgrades

New DecisionExpress sales should include the addition of an Implementation Package or appropriate number of days for Consulting/Training for the customization and training needed to integrate into the business process.

CONSULTING FEES

Consulting Starts at \$2,000 per day each site

Training Starts at \$2,000 each site

Professional Services Starts at \$2,000 per day each site

Note: Additional travel costs are not included. Please contact Customer Care team for incremental charges.

SEVERE RISK

Please refer to 'Monitoring Services' Pricing for Severe Risk Trade Tape Pricing

DecisionExpress - 2008 PA DGS Price List

ADP/PPP > ON-LINE DATA PACKETS Decision Express 2007 Price List

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,999	Band 1	5.0%
\$2,000 - \$2,999	Band 2	11.0%
\$3,000 - \$4,999	Band 3	29.0%
\$5,000 - \$26,999	Band 4	31.0%
\$27,000 - \$66,999	Band 5	33.0%
\$67,000 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

	Discount Schedule Based On Annual Upfront Commitment						
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$1,000 - \$1,999	\$2,000 - \$2,999	\$3,000 - \$4,999	\$5,000 - \$26,999	\$27,000 - \$66,999	\$67,000 - \$260,119	\$260,120 - \$1,999,999

<i>Domestic-US</i>							
DecisionExpress Standard Packet		\$93.46					\$58.88
DecisionExpress Enhanced Packet		\$93.46					\$58.89
DecisionExpress Enhanced with Financial Stress Score		\$93.46					\$58.89

Note: Credit Scoring Packet, Financial Stress Scoring Packet, Payment Summary Packet also available. Please see 'Data Packet' tab for Pricing.

See tab one of this Excel file for important information about D&B's policies with respect to these offers

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MDP > ON-LINE DATA PACKETS Decision Express 2007 Price List

Qualifying Monthly Purchases at List Price	Discount Band	Earned Discount
\$200-\$279	Band 1	1.0%
\$280-\$369	Band 2	8.0%
\$370-\$3,729	Band 3	22.0%
\$3,730-\$9,349	Band 4	22.5%
\$9,350-\$37,399	Band 5	23.0%
\$37,400-\$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

	Discount Schedule Based On Qualifying Monthly Purchases						
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$200-\$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+

<i>Domestic-US</i>							
DecisionExpress Standard Packet		\$93.46					\$68.69
DecisionExpress Enhanced Packet		\$93.46					\$68.69
Score		\$93.46					\$68.69

Note: Credit Scoring Packet, Financial Stress Scoring Packet, Payment Summary Packet also available. Please see 'Data Packet' tab for Pricing.

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Credit Management Services 2008 PA DGS Price List

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

D & B Annual Discount Plan (ADP) 2008 Price Guide - March 1, 2008

Decisioning Services (transactional processing)

CMS decisioning services allows you to process new customer applications or held orders according to either a standard CMS model or your business model via the optional model customization. Recommendations and the supporting D&B data are included on the Credit Recommendation Report and are sent to you via phone, fax or email in as little as five minutes. CMS can also log into your in-house systems and process these transactions directly within your customer database.

(1) **Implementation Fee: \$3,000** (one-time fee, charged within 30 days of contract signing)

(2) **Rules Customization Fee (optional) : \$3,000** (one-time fee, charged upon completion)

(3) **Transactional Fee:** (includes data + labor, charged monthly based on actual usage)

	ADP & MDP 2006 Pricing			
	Band 4	Band 5	Band 6	Band 7
	\$4,700 - \$26,669	\$26,670 - \$66,209	\$66,210 - \$260,119	\$260,120 - \$1,999,999
Standard Packet				\$24.46
Enhanced Packet				\$29.04
Enhanced with Financial Stress Score				\$39.58
Detailed Financials/US 3 Year Financials				\$49.66

(4) **Turnaround Premium (optional):**

- ✓ Standard turnaround is within 24 hours
- ✓ For Same Day – applications must be received by 4:00 pm eastern
- ✓ Stated turnaround times assume the request can be answered from the D&B database. If an investigation is required, the turnaround time is within 3 business days.

Same day turnaround	\$0.50
< 2 hour turnaround	\$1.00
Phone/30 minute turnaround	\$1.50

PortfolioScope / PortfolioScope Plus (portfolio management)

D&B PortfolioScope / PortfolioScope Plus are a series of management reports that utilizes D&B's powerful predictive scores to assess and identify risk in a customer's portfolio to enable proactive risk mitigation. CMS provides these management reports as an annual review or with semi-annual/quarterly/monthly updates based on customer requirements and are typically provided via email in Excel format.

(1) **Data Charge:** (charged per matched, unique record)

	<u>One-Time</u>	<u>Semi-Annual</u>	<u>Quarterly</u>	<u>Monthly</u>
Domestic <25,000	\$6.79	\$7.59	\$8.38	\$11.31
Domestic 25,001-50,000	\$6.45	\$7.21	\$7.96	\$10.74
Domestic 50,001-75,000	\$6.11	\$6.83	\$7.54	\$10.18
* Corporate Linkage (domestic)	\$1.26	\$1.39	\$1.52	\$1.93

(2) **Report Charge:**

	<u>One-Time</u>	<u>Semi-Annual</u>	<u>Quarterly</u>	<u>Monthly</u>
<u>PortfolioScope</u>				
Basic - Domestic	\$1,000	\$2,000	\$3,000	\$6,000
<u>PortfolioScope Plus</u>				
Change List/Watch List	N/A	\$4,000	\$6,000	\$12,000
Corporate Exposure*	\$2,000	\$4,000	\$6,000	\$12,000
<u>PortfolioScope Package</u>				
All Reports - Domestic Only	\$2,000	\$5,000	\$7,500	\$15,000

(3) **Rules/Report Customization Fee (optional): \$3,000** (one-time fee, billed upon completion)

- ✓ Only available in PortfolioScope Plus/Package

**** NOTE **** Corporate Linkage Data Fee required for Corporate Exposure Report

[Please contact Rachel Frederick at frederickr@dnb.com for international data/ report charges.](mailto:frederickr@dnb.com)

See tab one of this Excel file for important information about D&B's policies with respect to these offers

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Global DecisionMaker 2008 PA DGS Price List

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

D & B Annual Discount Plan (ADP) 2008 Price Guide - March 1, 2008

NEW CUSTOMERS - Please contact your Sales Representative for Bundled Solution Pricing Information

The renewal software pricing below is available only to D&B customers that originally licensed Global DecisionMaker prior to January 1, 2005

The renewal transaction pricing below is available only to D&B customers that originally licensed Global DecisionMaker prior to April 1, 2004

SOFTWARE

Customers will be charged based on the effective date of the GDM purchase/renewal and the pricing in effect at that time.

	Annual Service Fee (New Customers)	Current Renewal Pricing* (Customers Signed after 2005)	Prior Renewal Pricing* (Customers Signed before 2005)
DOMESTIC LICENSE			
1 - 50 User IDs	\$14,500		\$9,000
51 - 100 User IDs	\$22,000		\$9,000
101+ User IDs	Custom		\$9,000
NORTH AMERICA LICENSE (U.S. and Canada)			
1 - 50 User IDs	\$22,000	Annual Service Fee Will Apply At Future Renewals	\$13,500
51 - 100 User IDs	\$29,500		\$13,500
101+ User IDs	Custom		\$13,500
GLOBAL LICENSE			
1 - 50 User IDs	\$29,500		\$18,000
51 - 100 User IDs	\$37,000		\$18,000
101+ User IDs	Custom		\$18,000

* Customers must have licensed GDM Software prior to January 1, 2005 to be eligible for reduced renewal pricing.

CONSULTING FEES

Consulting / SBRAS Implementation	Starts at \$1,500 per day each site
Training	Starts at \$1,500 each site

Global Data Products

ADP/PPP > Global Data Products 2008 Price List

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,857	Band 1	6.0%
\$1,858 - \$2,807	Band 2	13.0%
\$2,808 - \$4,699	Band 3	32.5%
\$4,700 - \$26,669	Band 4	33.5%
\$26,670 - \$66,209	Band 5	34.5%
\$66,210 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Discount Schedule Based On Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$1,000 - \$1,857	\$1,858 - \$2,807	\$2,808 - \$4,699	\$4,700 - \$26,670	\$26,670 - \$66,210	\$66,210 - \$260,120	\$260,120 - \$1,999,999

CUSTOMERS SIGNED AFTER JUNE 1, 2004 - GLOBAL DECISIONMAKER PLUS ONLY

Asia / Africa / Middle East	\$391.01	\$246.34
Canada	\$108.17	\$68.15
Europe	\$253.60	\$159.77
Latin America	\$299.39	\$188.62
United States	\$59.92	\$37.75

RENEWAL PRICING -- CUSTOMERS SIGNED PRIOR TO APRIL 1, 2004

Asia / Africa / Middle East		
Global DecisionMaker	\$147.61	\$92.99
Global DecisionMaker Plus	\$311.77	\$196.41
Canada		
Global DecisionMaker	\$40.83	\$25.72
Global DecisionMaker Plus	\$86.25	\$54.34
Europe		
Global DecisionMaker	\$95.73	\$60.31
Global DecisionMaker Plus	\$202.21	\$127.39
Latin America		
Global DecisionMaker	\$113.03	\$71.21
Global DecisionMaker Plus	\$238.72	\$150.39
United States		
Global DecisionMaker	\$22.62	\$14.25
Global DecisionMaker Plus	\$47.78	\$30.10
Small Business New Account Score (available to all customers)		
United States ONLY	\$31.60	\$19.91

See tab one of this Excel file for important information about D&B's policies with respect to these offers

****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge

MDP > Global Data Products 2008 Price List

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Qualifying Monthly Purchases at List Price	Discount Band	Earned Discount
\$200-\$279	Band 1	1.0%
\$280-\$369	Band 2	8.0%
\$370-\$3,729	Band 3	22.0%
\$3,730-\$9,349	Band 4	22.5%
\$9,350-\$37,399	Band 5	23.0%
\$37,400-\$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

Discount Schedule Based On Qualifying Monthly Purchases

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$200-\$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+

CUSTOMERS SIGNED AFTER JUNE 1, 2004 - GLOBAL DECISIONMAKER PLUS ONLY

Asia / Africa / Middle East	\$391.01	\$287.39
Canada	\$108.17	\$79.50
Europe	\$253.60	\$186.40
Latin America	\$299.39	\$220.05
United States - GDM Plus	\$59.92	\$44.04

RENEWAL PRICING -- CUSTOMERS SIGNED PRIOR TO APRIL 1, 2004

Asia / Africa / Middle East		
Global DecisionMaker	\$147.61	\$108.49
Global DecisionMaker Plus	\$311.77	\$229.15
Canada		
Global DecisionMaker	\$40.83	\$30.01
Global DecisionMaker Plus	\$86.25	\$63.39
Europe		
Global DecisionMaker	\$95.73	\$70.36
Global DecisionMaker Plus	\$202.21	\$148.62
Latin America		
Global DecisionMaker	\$113.03	\$83.07
Global DecisionMaker Plus	\$238.72	\$175.46
United States		
Global DecisionMaker	\$22.62	\$16.62
Global DecisionMaker Plus	\$47.78	\$35.11
Small Business New Account Score		
United States ONLY	\$31.60	\$23.23

See tab one of this Excel file for important information about D&B's policies with respect to these offers

****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge

GDM

ADP/PPP > Data Integration Products 2008 PA DGS Price List

MDP > Data Integration Toolkit Products 2008 PA DGS Price List

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

D & B Annual Discount Plan (ADP) 2008 Price Guide - March 1, 2008

D & B Monthly Discount Plan (MDP) 2008 Price Guide - March 1, 2008

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,999	Band 1	5.0%
\$2,000 - \$2,999	Band 2	11.0%
\$3,000 - \$4,999	Band 3	29.0%
\$5,000 - \$26,999	Band 4	31.0%
\$27,000 - \$66,999	Band 5	33.0%
\$67,000 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Qualifying Montly Purchases at List Price	Discount Band	Earned Discount
\$200-\$279	Band 1	1.0%
\$280-\$369	Band 2	8.0%
\$370-\$3,729	Band 3	22.0%
\$3,730-\$9,349	Band 4	22.5%
\$9,350-\$37,399	Band 5	23.0%
\$37,400-\$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Discount Schedule Based on Annual Upfront Commitment

Discount Schedule Based on Annual Upfront Commitment

LIST	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 - \$1,999	\$2,000 - \$2,999	\$3,000 - \$4,999	\$5,000 - \$26,999	\$27,000 - \$66,999	\$67,000 - \$260,119	\$260,120 - \$1,999,999
GLOBAL REPORTS AND DATA PRODUCTS							
Africa / Middle East							
Global Reports							
Business Information Report	\$443.28					\$279.26	
Global Data Products							
Business Verification	\$30.60					\$19.28	
Decision Support	\$376.79					\$237.38	
Global Decisionmaker*	\$391.01					\$246.34	
Enterprise Management	\$531.94					\$335.12	
Financial Standing	\$288.12					\$181.52	
Quick Check	\$177.33					\$111.72	
Vendor Management	\$487.63					\$307.21	
Asia Pacific							
Global Reports							
Business Information Report	\$443.28					\$279.27	
Comprehensive Report	\$532.51					\$335.48	
Global Data Products							
Business Verification	\$30.60					\$19.28	
Decision Support	\$376.79					\$237.38	
Delinquency Score	\$243.82					\$153.60	
Global Decisionmaker*	\$391.01					\$246.34	
Enterprise Management	\$531.94					\$335.12	
Financial Standing	\$288.12					\$181.52	
Global Failure Risk Score	\$243.82					\$153.60	
Quick Check	\$177.33					\$111.72	
Vendor Management	\$487.63					\$307.21	
Canada							
Global Reports							
Business Information Report	\$122.63					\$77.26	
Global Data Products							
Business Verification	\$8.47					\$5.34	
Decision Support	\$104.23					\$65.66	
Delinquency Score	\$67.47					\$42.51	
Global Decisionmaker*	\$108.17					\$68.15	
Enterprise Management	\$147.14					\$92.70	
Financial Standing	\$79.72					\$50.22	
Global Failure Risk Score	\$67.47					\$42.51	
Quick Check	\$49.06					\$30.91	
Vendor Management	\$134.89					\$84.98	
Europe							
Global Reports							
Business Information Report	\$287.50					\$181.13	
Compact Report	\$231.62					\$145.92	
Comprehensive Report	\$344.99					\$217.34	
Global Data Products							
Business Verification	\$19.84					\$12.50	
Decision Support	\$244.39					\$153.96	
Delinquency Score	\$158.15					\$99.63	
Global Decisionmaker*	\$253.60					\$159.77	
Enterprise Management	\$344.99					\$217.35	
Financial Standing	\$186.90					\$117.74	
Global Failure Risk Score	\$158.15					\$99.63	
Quick Check	\$114.98					\$72.44	
Vendor Management	\$316.25					\$199.24	

Discount Schedule Based on Annual Upfront Commitment

Discount Schedule Based on Annual Upfront Commitment

LIST	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$200-\$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
GLOBAL REPORTS AND DATA PRODUCTS							
Africa / Middle East							
Global Reports							
Business Information Report	\$443.28					\$279.26	\$325.81
Global Data Products							
Business Verification	\$30.60					\$19.28	\$22.49
Decision Support	\$376.79					\$237.38	\$276.94
Global Decisionmaker*	\$391.01					\$246.34	\$287.39
Enterprise Management	\$531.94					\$335.12	\$390.98
Financial Standing	\$288.12					\$181.52	\$211.77
Quick Check	\$177.33					\$111.72	\$130.34
Vendor Management	\$487.63					\$307.21	\$358.41
Asia Pacific							
Global Reports							
Business Information Report	\$443.28					\$279.27	\$325.81
Comprehensive Report	\$532.51					\$335.48	\$391.39
Global Data Products							
Business Verification	\$30.60					\$19.28	\$22.49
Decision Support	\$376.79					\$237.38	\$276.94
Delinquency Score	\$243.82					\$153.60	\$179.21
Global Decisionmaker*	\$391.01					\$246.34	\$287.39
Enterprise Management	\$531.94					\$335.12	\$390.98
Financial Standing	\$288.12					\$181.52	\$211.77
Global Failure Risk Score	\$243.82					\$153.60	\$179.21
Quick Check	\$177.33					\$111.72	\$130.34
Vendor Management	\$487.63					\$307.21	\$358.41
Canada							
Global Reports							
Business Information Report	\$122.63					\$77.26	\$90.13
Global Data Products							
Business Verification	\$8.47					\$5.34	\$6.23
Decision Support	\$104.23					\$65.66	\$76.61
Delinquency Score	\$67.47					\$42.51	\$49.59
Global Decisionmaker*	\$108.17					\$68.15	\$79.50
Enterprise Management	\$147.14					\$92.70	\$108.15
Financial Standing	\$79.72					\$50.22	\$58.60
Global Failure Risk Score	\$67.47					\$42.51	\$49.59
Quick Check	\$49.06					\$30.91	\$36.06
Vendor Management	\$134.89					\$84.98	\$99.14
Europe							
Global Reports							
Business Information Report	\$287.50					\$181.13	\$211.31
Compact Report	\$231.62					\$145.92	\$170.24
Comprehensive Report	\$344.99					\$217.34	\$253.57
Global Data Products							
Business Verification	\$19.84					\$12.50	\$14.58
Decision Support	\$244.39					\$153.96	\$179.62
Delinquency Score	\$158.15					\$99.63	\$116.24
Global Decisionmaker*	\$253.60					\$159.77	\$186.40
Enterprise Management	\$344.99					\$217.35	\$253.57
Financial Standing	\$186.90					\$117.74	\$137.37
Global Failure Risk Score	\$158.15					\$99.63	\$116.24
Quick Check	\$114.98					\$72.44	\$84.51
Vendor Management	\$316.25					\$199.24	\$232.44

Discount Schedule Based on Annual Upfront Commitment

Discount Schedule Based on Annual Upfront Commitment

LIST	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 - \$1,999	\$2,000 - \$2,999	\$3,000 - \$4,999	\$5,000 - \$26,999	\$27,000 - \$66,999	\$67,000 - \$260,119	\$260,120 - \$1,999,999
Latin America							
Global Reports							
Business Information Report	\$339.41					\$213.83	\$249.47
Global Data Products							
Business Verification	\$23.46					\$14.78	\$17.24
Decision Support	\$288.49					\$181.75	\$212.04
Global Decisionmaker*	\$299.39					\$188.62	\$220.05
Enterprise Management	\$407.29					\$256.59	\$299.36
Financial Standing	\$220.60					\$138.98	\$162.14
Quick Check	\$135.76					\$85.53	\$99.79
Vendor Management	\$373.38					\$235.23	\$274.43

LIST	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$200-\$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
Latin America							
Global Reports							
Business Information Report	\$339.41					\$213.83	\$249.47
Global Data Products							
Business Verification	\$23.46					\$14.78	\$17.24
Decision Support	\$288.49					\$181.75	\$212.04
Global Decisionmaker*	\$299.39					\$188.62	\$220.05
Enterprise Management	\$407.29					\$256.59	\$299.36
Financial Standing	\$220.60					\$138.98	\$162.14
Quick Check	\$135.76					\$85.53	\$99.79
Vendor Management	\$373.38					\$235.23	\$274.43

United States

United States

ADP/PPP > Data Integration Products 2008 PA DGS Price List			MDP > Data Integration Toolkit Products 2008 PA DGS Price List		
Global Reports			Global Reports		
Business Information Report	\$67.92	\$42.79	Business Information Report	\$67.92	\$49.92
Comprehensive Report	\$93.46	\$58.88	Comprehensive Report	\$93.46	\$68.70
Supplier Evaluation	\$76.62	\$48.27	Supplier Evaluation	\$76.62	\$56.32
For other local data packet pricing, please see ADP/PPP Price Guide for Data Packets			For other local data packet pricing, please see MDP Price Guide for Data Packets		
Global Data Products			Global Data Products		
Business Verification	\$4.49	\$2.83	Business Verification	\$4.49	\$3.30
Decision Support	\$55.22	\$34.79	Decision Support	\$55.22	\$40.58
Delinquency Score	\$35.78	\$22.54	Delinquency Score	\$35.78	\$26.30
Global Decisionmaker*	\$59.92	\$37.75	Global Decisionmaker	\$59.92	\$44.04
Enterprise Management	\$77.96	\$49.12	Enterprise Management	\$77.96	\$57.30
Financial Standing	\$42.24	\$26.61	Financial Standing	\$42.24	\$31.05
Global Failure Risk Score	\$35.78	\$22.54	Global Failure Risk Score	\$35.78	\$26.30
Industry Classification-US Only	\$1.20	\$0.76	Industry Classification-US Only	\$1.20	\$0.88
US Tax Identification Number	\$5.00	\$3.15	US Tax Identification Number	\$5.00	\$3.68
Quick Check	\$26.01	\$16.38	Quick Check	\$26.01	\$19.11
Small Business Risk Account Score	\$31.60	\$19.91	Small Business Risk Account Score	\$31.60	\$23.23
Vendor Management	\$71.50	\$45.05	Vendor Management	\$71.50	\$52.55
Custom Data Packets	See RMS Pricing Calculator		Custom Data Packets	See RMS Pricing Calculator	
CORPORATE LINKAGE	\$5.00	\$3.15	CORPORATE LINKAGE	\$5.00	\$3.68
FAMILY TREE PRICING (All Regions)			FAMILY TREE PRICING (All Regions)		
Family Tree - Basic			Family Tree - Basic		
2 - 20 Records	\$86.55	\$54.52	2 - 20 Records	\$86.55	\$63.61
21 - 50 Records	\$210.94	\$132.89	21 - 50 Records	\$210.94	\$155.04
51 - 100 Records	\$378.55	\$238.48	51 - 100 Records	\$378.55	\$278.23
101 - 250 Records	\$946.37	\$596.21	101 - 250 Records	\$946.37	\$695.58
251 - 500 Records	\$1,752.11	\$1,103.83	251 - 500 Records	\$1,752.11	\$1,287.80
500+ Records	\$3,547.55	\$2,234.96	500+ Records	\$3,547.55	\$2,607.45
Family Tree - Enhanced			Family Tree - Enhanced		
2 - 20 Records	\$113.58	\$71.56	2 - 20 Records	\$113.58	\$83.48
21 - 50 Records	\$286.62	\$180.57	21 - 50 Records	\$286.62	\$210.67
51 - 100 Records	\$519.17	\$327.08	51 - 100 Records	\$519.17	\$381.59
101 - 250 Records	\$1,232.99	\$776.79	101 - 250 Records	\$1,232.99	\$906.25
251 - 500 Records	\$2,368.64	\$1,492.24	251 - 500 Records	\$2,368.64	\$1,740.95
500+ Records	\$4,731.84	\$2,981.06	500+ Records	\$4,731.84	\$3,477.90
GEO POINT	\$1.15	\$0.72	GEO POINT	\$1.15	\$0.85
WORLDBASE PRODUCTS (All Regions)			WORLDBASE PRODUCTS (All Regions)		
WorldBase Marketing ID	\$0.66	\$0.42	WorldBase Marketing ID	\$0.66	\$0.49
WorldBase Marketing Plus	\$2.54	\$1.60	WorldBase Marketing Plus	\$2.54	\$1.87
with linkage	\$5.97	\$3.76	with linkage	\$5.97	\$4.39
*For GDM customers purchasing software prior to April 1, 2004, please click on the link below to reference renewal pricing: GDM Renewal Pricing - Customers with Contract dates between January 1 and May 31 2004			*For GDM customers purchasing software prior to April 1, 2004, please click on the link below to reference renewal pricing: GDM Renewal Pricing - Customers with Contract dates between January 1 and May 31 2004		
See tab one of this Excel file for important information about D&B's policies with respect to these offers			See tab one of this Excel file for important information about D&B's policies with respect to these offers		
****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge			****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge		

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List

Up to 24,999 Account Registrations

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,999	Band 1	5.0%
\$2,000 - \$2,999	Band 2	11.0%
\$3,000 - \$4,999	Band 3	29.0%
\$5,000 - \$26,999	Band 4	31.0%
\$27,000 - \$66,999	Band 5	33.0%
\$67,000 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 - \$2,000 -	\$2,000 - \$3,000 -	\$3,000 - \$5,000 -	\$5,000 - \$27,000 -	\$27,000 - \$67,000 -	\$67,000 - \$260,120 -	\$260,120 -
LIST	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999

GLOBAL Monitoring Products

Africa / Middle East

Level 1 Monitoring

Business Verification	\$6.20	\$3.91
Decision Support	\$75.35	\$47.47
Enterprise Management	\$106.40	\$67.03
Financial Standing	\$57.60	\$36.29
Quick Check	\$35.45	\$22.33
Vendor Management	\$97.55	\$61.46

Level 2 Monitoring

Business Verification	\$15.51	\$9.77
Decision Support	\$188.40	\$118.69
Enterprise Management	\$265.95	\$167.55
Financial Standing	\$144.05	\$90.75
Quick Check	\$88.65	\$55.85
Vendor Management	\$243.80	\$153.59

Level 3 Monitoring

Business Verification	\$24.82	\$15.64
Decision Support	\$301.45	\$189.91
Enterprise Management	\$425.55	\$268.10
Financial Standing	\$230.50	\$145.22
Quick Check	\$141.85	\$89.37
Vendor Management	\$390.10	\$245.76

Asia Pacific

Level 1 Monitoring

Business Verification	\$6.20	\$3.91
Decision Support	\$75.35	\$47.47
Delinquency Score	\$48.75	\$30.71
Enterprise Management	\$106.40	\$67.03
Financial Standing	\$57.60	\$36.29
Global Failure Risk Score	\$48.75	\$30.71
Quick Check	\$35.45	\$22.33
Vendor Management	\$97.55	\$61.46

Level 2 Monitoring

Business Verification	\$15.51	\$9.77
Decision Support	\$188.40	\$118.69
Delinquency Score	\$121.90	\$76.80
Enterprise Management	\$265.95	\$167.55
Financial Standing	\$144.05	\$90.75
Global Failure Risk Score	\$121.90	\$76.80
Quick Check	\$88.65	\$55.85
Vendor Management	\$243.80	\$153.59

Level 3 Monitoring

Business Verification	\$24.82	\$15.64
Decision Support	\$301.45	\$189.91
Delinquency Score	\$195.05	\$122.88
Enterprise Management	\$425.55	\$268.10
Financial Standing	\$230.50	\$145.22
Global Failure Risk Score	\$195.05	\$122.88
Quick Check	\$141.85	\$89.37
Vendor Management	\$390.10	\$245.76

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 - \$2,000 -	\$2,000 - \$3,000 -	\$3,000 - \$5,000 -	\$5,000 - \$27,000 -	\$27,000 - \$67,000 -	\$67,000 - \$260,120 -	\$260,120 -
LIST	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999

Canada

Level 1 Monitoring

Business Verification	\$1.70	\$1.07
Decision Support	\$20.85	\$13.14
Delinquency Score	\$13.50	\$8.51
Enterprise Management	\$29.45	\$18.55
Financial Standing	\$15.95	\$10.05
Global Failure Risk Score	\$13.50	\$8.51

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List

up to 24,999 Account Registrations

D & B Monthly Discount Plan (MDP) 2008 Price Guide - Effective March 1, 2008

Qualifying Monthly Purchases at List Price	Discount Band	Earned Discount
\$200-\$279	Band 1	1.0%
\$280-\$369	Band 2	8.0%
\$370-\$3,729	Band 3	22.0%
\$3,730-\$9,349	Band 4	22.5%
\$9,350-\$37,399	Band 5	23.0%
\$37,400-\$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$200-\$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
LIST	\$200-\$279	\$280-\$369	\$370-\$3,729	\$9,349	\$37,399	\$199,999	\$200,000+

GLOBAL Monitoring Products

Africa / Middle East

Level 1 Monitoring

Business Verification	\$6.20	\$4.56
Decision Support	\$75.35	\$55.38
Enterprise Management	\$106.40	\$78.20
Financial Standing	\$57.60	\$42.34
Quick Check	\$35.45	\$26.06
Vendor Management	\$97.55	\$71.70

Level 2 Monitoring

Business Verification	\$15.51	\$11.40
Decision Support	\$188.40	\$138.47
Enterprise Management	\$265.95	\$195.47
Financial Standing	\$144.05	\$105.88
Quick Check	\$88.65	\$65.16
Vendor Management	\$243.80	\$179.19

Level 3 Monitoring

Business Verification	\$24.82	\$18.24
Decision Support	\$301.45	\$221.57
Enterprise Management	\$425.55	\$312.78
Financial Standing	\$230.50	\$169.42
Quick Check	\$141.85	\$104.26
Vendor Management	\$390.10	\$286.72

Asia Pacific

Level 1 Monitoring

Business Verification	\$6.20	\$4.56
Decision Support	\$75.35	\$55.38
Delinquency Score	\$48.75	\$35.83
Enterprise Management	\$106.40	\$78.20
Financial Standing	\$57.60	\$42.34
Global Failure Risk Score	\$48.75	\$35.83
Quick Check	\$35.45	\$26.06
Vendor Management	\$97.55	\$71.70

Level 2 Monitoring

Business Verification	\$15.51	\$11.40
Decision Support	\$188.40	\$138.47
Delinquency Score	\$121.90	\$89.60
Enterprise Management	\$265.95	\$195.47
Financial Standing	\$144.05	\$105.88
Global Failure Risk Score	\$121.90	\$89.60
Quick Check	\$88.65	\$65.16
Vendor Management	\$243.80	\$179.19

Level 3 Monitoring

Business Verification	\$24.82	\$18.24
Decision Support	\$301.45	\$221.57
Delinquency Score	\$195.05	\$143.36
Enterprise Management	\$425.55	\$312.78
Financial Standing	\$230.50	\$169.42
Global Failure Risk Score	\$195.05	\$143.36
Quick Check	\$141.85	\$104.26
Vendor Management	\$390.10	\$286.72

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$200-\$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
LIST	\$200-\$279	\$280-\$369	\$370-\$3,729	\$9,349	\$37,399	\$199,999	\$200,000+

Canada

Level 1 Monitoring

Business Verification	\$1.70	\$1.25
Decision Support	\$20.85	\$15.32
Delinquency Score	\$13.50	\$9.92
Enterprise Management	\$29.45	\$21.65
Financial Standing	\$15.95	\$11.72
Global Failure Risk Score	\$13.50	\$9.92

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List							
Up to 24,999 Account Registrations							
Quick Check	\$9.80		\$6.17				
Vendor Management	\$27.00		\$17.01				
Level 2 Monitoring							
Business Verification	\$4.30		\$2.71				
Decision Support	\$52.10		\$32.82				
Delinquency Score	\$33.75		\$21.26				
Enterprise Management	\$73.55		\$46.34				
Financial Standing	\$39.85		\$25.11				
Global Failure Risk Score	\$33.75		\$21.26				
Quick Check	\$24.55		\$15.47				
Vendor Management	\$67.45		\$42.49				
Level 3 Monitoring							
Business Verification	\$6.85		\$4.32				
Decision Support	\$83.40		\$52.54				
Delinquency Score	\$53.95		\$33.99				
Enterprise Management	\$117.70		\$74.15				
Financial Standing	\$63.80		\$40.19				
Global Failure Risk Score	\$53.95		\$33.99				
Quick Check	\$39.25		\$24.73				
Vendor Management	\$107.90		\$67.98				
Europe							
Level 1 Monitoring							
Business Verification	\$4.00		\$2.52				
Decision Support	\$48.90		\$30.81				
Delinquency Score	\$31.65		\$19.94				
Enterprise Management	\$69.00		\$43.47				
Financial Standing	\$37.40		\$23.56				
Global Failure Risk Score	\$31.65		\$19.94				
Quick Check	\$23.00		\$14.49				
Vendor Management	\$63.25		\$39.85				
Level 2 Monitoring							
Business Verification	\$10.05		\$6.33				
Decision Support	\$122.20		\$76.99				
Delinquency Score	\$79.10		\$49.83				
Enterprise Management	\$172.50		\$108.68				
Financial Standing	\$93.45		\$58.87				
Global Failure Risk Score	\$79.10		\$49.83				
Quick Check	\$57.50		\$36.23				
Vendor Management	\$158.10		\$99.60				
Level 3 Monitoring							
Business Verification	\$16.10		\$10.14				
Decision Support	\$195.50		\$123.17				
Delinquency Score	\$126.50		\$79.70				
Enterprise Management	\$276.00		\$173.88				
Financial Standing	\$149.50		\$94.19				
Global Failure Risk Score	\$126.50		\$79.70				
Quick Check	\$92.00		\$57.96				
Vendor Management	\$253.00		\$159.39				
Latin America							
Level 1 Monitoring							
Business Verification	\$4.75		\$2.99				
Decision Support	\$57.70		\$36.35				
Enterprise Management	\$81.45		\$51.31				
Financial Standing	\$44.10		\$27.78				
Quick Check	\$27.15		\$17.10				
Vendor Management	\$74.70		\$47.06				
Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 -	\$1,760 -	\$2,670 -	\$4,500 -	\$26,670 -	\$66,210 -	\$260,120 -
LIST	\$1,759	\$2,669	\$4,499	\$26,669	\$66,209	\$260,119	\$1,999,999
Latin America (Continued)							
Level 2 Monitoring							
Business Verification	\$11.90		\$7.50				
Decision Support	\$144.25		\$90.88				
Enterprise Management	\$203.65		\$128.30				
Financial Standing	\$110.30		\$69.49				
Quick Check	\$67.90		\$42.78				
Vendor Management	\$186.70		\$117.62				
Level 3 Monitoring							
Business Verification	\$19.05		\$12.00				
Decision Support	\$230.80		\$145.40				
Enterprise Management	\$325.85		\$205.29				
Financial Standing	\$176.50		\$111.20				
Quick Check	\$108.60		\$68.42				
Vendor Management	\$298.70		\$188.18				
United States							
Level 1 Monitoring							
Business Verification	\$0.90		\$0.57				
Decision Support	\$11.05		\$6.96				
Delinquency Score	\$7.15		\$4.50				
Enterprise Management	\$15.60		\$9.83				
Financial Standing	\$8.45		\$5.32				
Global Failure Risk Score	\$7.15		\$4.50				
Quick Check	\$5.20		\$3.28				

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List			
up to 24,999 Account Registrations			
Quick Check	\$9.80		\$7.20
Vendor Management	\$27.00		\$19.85
Level 2 Monitoring			
Business Verification	\$4.30		\$3.16
Decision Support	\$52.10		\$38.29
Delinquency Score	\$33.75		\$24.81
Enterprise Management	\$73.55		\$54.06
Financial Standing	\$39.85		\$29.29
Global Failure Risk Score	\$33.75		\$24.81
Quick Check	\$24.55		\$18.04
Vendor Management	\$67.45		\$49.58
Level 3 Monitoring			
Business Verification	\$6.85		\$5.03
Decision Support	\$83.40		\$61.30
Delinquency Score	\$53.95		\$39.65
Enterprise Management	\$117.70		\$86.51
Financial Standing	\$63.80		\$46.89
Global Failure Risk Score	\$53.95		\$39.65
Quick Check	\$39.25		\$28.85
Vendor Management	\$107.90		\$79.31
Europe			
Level 1 Monitoring			
Business Verification	\$4.00		\$2.94
Decision Support	\$48.90		\$35.94
Delinquency Score	\$31.65		\$23.26
Enterprise Management	\$69.00		\$50.72
Financial Standing	\$37.40		\$27.49
Global Failure Risk Score	\$31.65		\$23.26
Quick Check	\$23.00		\$16.91
Vendor Management	\$63.25		\$46.49
Level 2 Monitoring			
Business Verification	\$10.05		\$7.39
Decision Support	\$122.20		\$89.82
Delinquency Score	\$79.10		\$58.14
Enterprise Management	\$172.50		\$126.79
Financial Standing	\$93.45		\$68.69
Global Failure Risk Score	\$79.10		\$58.14
Quick Check	\$57.50		\$42.26
Vendor Management	\$158.10		\$116.20
Level 3 Monitoring			
Business Verification	\$16.10		\$11.83
Decision Support	\$195.50		\$143.69
Delinquency Score	\$126.50		\$92.98
Enterprise Management	\$276.00		\$202.86
Financial Standing	\$149.50		\$109.88
Global Failure Risk Score	\$126.50		\$92.98
Quick Check	\$92.00		\$67.62
Vendor Management	\$253.00		\$185.96
Latin America			
Level 1 Monitoring			
Business Verification	\$4.75		\$3.49
Decision Support	\$57.70		\$42.41
Enterprise Management	\$81.45		\$59.87
Financial Standing	\$44.10		\$32.41
Quick Check	\$27.15		\$19.96
Vendor Management	\$74.70		\$54.90
Band 7			
			\$200,000+
Latin America (Continued)			
Level 2 Monitoring			
Business Verification	\$11.90		\$8.75
Decision Support	\$144.25		\$106.02
Enterprise Management	\$203.65		\$149.68
Financial Standing	\$110.30		\$81.07
Quick Check	\$67.90		\$49.91
Vendor Management	\$186.70		\$137.22
Level 3 Monitoring			
Business Verification	\$19.05		\$14.00
Decision Support	\$230.80		\$169.64
Enterprise Management	\$325.85		\$239.50
Financial Standing	\$176.50		\$129.73
Quick Check	\$108.60		\$79.82
Vendor Management	\$298.70		\$219.54
United States			
Level 1 Monitoring			
Business Verification	\$0.90		\$0.66
Decision Support	\$11.05		\$8.12
Delinquency Score	\$7.15		\$5.26
Enterprise Management	\$15.60		\$11.47
Financial Standing	\$8.45		\$6.21
Global Failure Risk Score	\$7.15		\$5.26
Quick Check	\$5.20		\$3.82

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List Up to 24,999 Account Registrations		
Vendor Management	\$14.30	\$9.01
Level 2 Monitoring		
Business Verification	\$2.25	\$1.42
Decision Support	\$27.60	\$17.39
Delinquency Score	\$17.90	\$11.28
Enterprise Management	\$39.00	\$24.57
Financial Standing	\$21.10	\$13.29
Global Failure Risk Score	\$17.90	\$11.28
Quick Check	\$13.00	\$8.19
Vendor Management	\$35.75	\$22.52
Level 3 Monitoring		
Business Verification	\$3.65	\$2.30
Decision Support	\$44.15	\$27.81
Delinquency Score	\$28.60	\$18.02
Enterprise Management	\$62.35	\$39.28
Financial Standing	\$33.80	\$21.29
Global Failure Risk Score	\$28.60	\$18.02
Quick Check	\$20.80	\$13.10
Vendor Management	\$57.20	\$36.04
Corporate Linkage (available all regions)		
Level 1 Monitoring	\$1.00	\$0.63
Level 2 Monitoring	\$2.50	\$1.58
Level 3 Monitoring	\$4.00	\$2.52
See tab one of this Excel file for important information about D&B's policies with respect to these offers		
****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge		

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List up to 24,999 Account Registrations		
Vendor Management	\$14.30	\$10.51
Level 2 Monitoring		
Business Verification	\$2.25	\$1.65
Decision Support	\$27.60	\$20.29
Delinquency Score	\$17.90	\$13.16
Enterprise Management	\$39.00	\$28.67
Financial Standing	\$21.10	\$15.51
Global Failure Risk Score	\$17.90	\$13.16
Quick Check	\$13.00	\$9.56
Vendor Management	\$35.75	\$26.28
Level 3 Monitoring		
Business Verification	\$3.65	\$2.68
Decision Support	\$44.15	\$32.45
Delinquency Score	\$28.60	\$21.02
Enterprise Management	\$62.35	\$45.83
Financial Standing	\$33.80	\$24.84
Global Failure Risk Score	\$28.60	\$21.02
Quick Check	\$20.80	\$15.29
Vendor Management	\$57.20	\$42.04
Corporate Linkage (available all regions)		
Level 1 Monitoring	\$1.00	\$0.74
Level 2 Monitoring	\$2.50	\$1.84
Level 3 Monitoring	\$4.00	\$2.94
See tab one of this Excel file for important information about D&B's policies with respect to these offers		
****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge		

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List

25,000 - 99,999 Account Registrations

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,999	Band 1	5.0%
\$2,000 - \$2,999	Band 2	11.0%
\$3,000 - \$4,999	Band 3	29.0%
\$5,000 - \$26,999	Band 4	31.0%
\$27,000 - \$66,999	Band 5	33.0%
\$67,000 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
LIST	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999

GLOBAL Monitoring Products

Africa / Middle East		
Level 1 Monitoring		
Business Verification	\$4.34	\$2.73
Decision Support	\$52.75	\$33.23
Enterprise Management	\$74.48	\$46.92
Financial Standing	\$40.32	\$25.40
Quick Check	\$24.82	\$15.63
Vendor Management	\$68.29	\$43.02
Level 2 Monitoring		
Business Verification	\$10.85	\$6.84
Decision Support	\$131.88	\$83.08
Enterprise Management	\$186.17	\$117.28
Financial Standing	\$100.84	\$63.53
Quick Check	\$62.06	\$39.09
Vendor Management	\$170.66	\$107.52
Level 3 Monitoring		
Business Verification	\$17.36	\$10.94
Decision Support	\$211.02	\$132.94
Enterprise Management	\$297.89	\$187.67
Financial Standing	\$161.35	\$101.65
Quick Check	\$99.30	\$62.56
Vendor Management	\$273.07	\$172.03
Asia Pacific		
Level 1 Monitoring		
Business Verification	\$4.34	\$2.73
Decision Support	\$52.75	\$33.23
Delinquency Score	\$34.13	\$21.50
Enterprise Management	\$74.48	\$46.92
Financial Standing	\$40.32	\$25.40
Global Failure Risk Score	\$34.13	\$21.50
Quick Check	\$24.82	\$15.63
Vendor Management	\$68.29	\$43.02
Level 2 Monitoring		
Business Verification	\$10.85	\$6.84
Decision Support	\$131.88	\$83.08
Delinquency Score	\$85.33	\$53.76
Enterprise Management	\$186.17	\$117.28
Financial Standing	\$100.84	\$63.53
Global Failure Risk Score	\$85.33	\$53.76
Quick Check	\$62.06	\$39.09
Vendor Management	\$170.66	\$107.52
Level 3 Monitoring		
Business Verification	\$17.36	\$10.94
Decision Support	\$211.02	\$132.94
Delinquency Score	\$136.54	\$86.02
Enterprise Management	\$297.89	\$187.67
Financial Standing	\$161.35	\$101.65
Global Failure Risk Score	\$136.54	\$86.02
Quick Check	\$99.30	\$62.56
Vendor Management	\$273.07	\$172.03

	Band 7
LIST	\$1,999,999

Canada		
Level 1 Monitoring		
Business Verification	\$1.19	\$0.75
Decision Support	\$14.60	\$9.19

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List

25,000 - 99,999 account registrations

D & B Monthly Discount Plan (MDP) 2008 Price Guide - Effective March 1, 2008

Qualifying Monthly Purchases at List Price	Discount Band	Earned Discount
\$200-\$279	Band 1	1.0%
\$280-\$369	Band 2	8.0%
\$370-\$3,729	Band 3	22.0%
\$3,730-\$9,349	Band 4	22.5%
\$9,350-\$37,399	Band 5	23.0%
\$37,400-\$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown of discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
LIST	\$200 - \$279	\$280-\$369	\$370-\$3,729	\$3,730 - \$9,349	\$9,350 - \$37,400	\$37,400 - \$199,999	\$200,000+

GLOBAL Monitoring Products

Africa / Middle East		
Level 1 Monitoring		
Business Verification	\$4.34	\$3.19
Decision Support	\$52.75	\$38.77
Enterprise Management	\$74.48	\$54.74
Financial Standing	\$40.32	\$29.64
Quick Check	\$24.82	\$18.24
Vendor Management	\$68.29	\$50.19
Level 2 Monitoring		
Business Verification	\$10.85	\$7.97
Decision Support	\$131.88	\$96.93
Enterprise Management	\$186.17	\$136.83
Financial Standing	\$100.84	\$74.11
Quick Check	\$62.06	\$45.61
Vendor Management	\$170.66	\$125.44
Level 3 Monitoring		
Business Verification	\$17.36	\$12.76
Decision Support	\$211.02	\$155.10
Enterprise Management	\$297.89	\$218.95
Financial Standing	\$161.35	\$118.59
Quick Check	\$99.30	\$72.98
Vendor Management	\$273.07	\$200.71
Asia Pacific		
Level 1 Monitoring		
Business Verification	\$4.34	\$3.19
Decision Support	\$52.75	\$38.77
Delinquency Score	\$34.13	\$25.08
Enterprise Management	\$74.48	\$54.74
Financial Standing	\$40.32	\$29.64
Global Failure Risk Score	\$34.13	\$25.08
Quick Check	\$24.82	\$18.24
Vendor Management	\$68.29	\$50.19
Level 2 Monitoring		
Business Verification	\$10.85	\$7.97
Decision Support	\$131.88	\$96.93
Delinquency Score	\$85.33	\$62.72
Enterprise Management	\$186.17	\$136.83
Financial Standing	\$100.84	\$74.11
Global Failure Risk Score	\$85.33	\$62.72
Quick Check	\$62.06	\$45.61
Vendor Management	\$170.66	\$125.44
Level 3 Monitoring		
Business Verification	\$17.36	\$12.76
Decision Support	\$211.02	\$155.10
Delinquency Score	\$136.54	\$100.35
Enterprise Management	\$297.89	\$218.95
Financial Standing	\$161.35	\$118.59
Global Failure Risk Score	\$136.54	\$100.35
Quick Check	\$99.30	\$72.98
Vendor Management	\$273.07	\$200.71

	Band 7
LIST	\$200,000+

Canada		
Level 1 Monitoring		
Business Verification	\$1.19	\$0.87
Decision Support	\$14.60	\$10.73

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List
25,000 - 99,999 Account Registrations

Delinquency Score	\$9.45	\$5.95
Enterprise Management	\$20.62	\$12.99
Financial Standing	\$11.17	\$7.03
Global Failure Risk Score	\$9.45	\$5.95
Quick Check	\$6.86	\$4.32
Vendor Management	\$18.90	\$11.91
Level 2 Monitoring		
Business Verification	\$3.01	\$1.90
Decision Support	\$36.47	\$22.98
Delinquency Score	\$23.63	\$14.88
Enterprise Management	\$51.49	\$32.44
Financial Standing	\$27.90	\$17.57
Global Failure Risk Score	\$23.63	\$14.88
Quick Check	\$17.19	\$10.83
Vendor Management	\$47.22	\$29.75
Level 3 Monitoring		
Business Verification	\$4.80	\$3.02
Decision Support	\$58.38	\$36.78
Delinquency Score	\$37.77	\$23.79
Enterprise Management	\$82.39	\$51.91
Financial Standing	\$44.66	\$28.14
Global Failure Risk Score	\$37.77	\$23.79
Quick Check	\$27.48	\$17.31
Vendor Management	\$75.53	\$47.58
Europe		
Level 1 Monitoring		
Business Verification	\$2.80	\$1.76
Decision Support	\$34.23	\$21.56
Delinquency Score	\$22.16	\$13.96
Enterprise Management	\$48.30	\$30.43
Financial Standing	\$26.18	\$16.49
Global Failure Risk Score	\$22.16	\$13.96
Quick Check	\$16.10	\$10.14
Vendor Management	\$44.28	\$27.89
Level 2 Monitoring		
Business Verification	\$7.04	\$4.43
Decision Support	\$85.54	\$53.89
Delinquency Score	\$55.37	\$34.88
Enterprise Management	\$120.75	\$76.07
Financial Standing	\$65.42	\$41.21
Global Failure Risk Score	\$55.37	\$34.88
Quick Check	\$40.25	\$25.36
Vendor Management	\$110.67	\$69.72
Level 3 Monitoring		
Business Verification	\$11.27	\$7.10
Decision Support	\$136.85	\$86.22
Delinquency Score	\$88.55	\$55.79
Enterprise Management	\$193.20	\$121.72
Financial Standing	\$104.65	\$65.93
Global Failure Risk Score	\$88.55	\$55.79
Quick Check	\$64.40	\$40.57
Vendor Management	\$177.10	\$111.57
Latin America		
Level 1 Monitoring		
Business Verification	\$3.33	\$2.09
Decision Support	\$40.39	\$25.45
Enterprise Management	\$57.02	\$35.92
Financial Standing	\$30.87	\$19.45
Quick Check	\$19.01	\$11.97
Vendor Management	\$52.29	\$32.94

	Discount Schedule Based on Annual Upfront Commitment						
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
LIST	\$1,000 - \$1,999	\$2,000 - \$2,999	\$3,000 - \$4,999	\$5,000 - \$26,999	\$27,000 - \$66,999	\$67,000 - \$260,119	\$260,120 - \$1,999,999

Latin America (Continued)		
Level 2 Monitoring		
Business Verification	\$8.33	\$5.25
Decision Support	\$100.98	\$63.61
Enterprise Management	\$142.56	\$89.81
Financial Standing	\$77.21	\$48.64
Quick Check	\$47.53	\$29.94
Vendor Management	\$130.69	\$82.33
Level 3 Monitoring		
Business Verification	\$13.34	\$8.40
Decision Support	\$161.56	\$101.78
Enterprise Management	\$228.10	\$143.70
Financial Standing	\$123.55	\$77.84
Quick Check	\$76.02	\$47.89
Vendor Management	\$209.09	\$131.73

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List
25,000 - 99,999 account registrations

Delinquency Score	\$9.45	\$6.95
Enterprise Management	\$20.62	\$15.15
Financial Standing	\$11.17	\$8.21
Global Failure Risk Score	\$9.45	\$6.95
Quick Check	\$6.86	\$5.04
Vendor Management	\$18.90	\$13.89
Level 2 Monitoring		
Business Verification	\$3.01	\$2.21
Decision Support	\$36.47	\$26.81
Delinquency Score	\$23.63	\$17.36
Enterprise Management	\$51.49	\$37.84
Financial Standing	\$27.90	\$20.50
Global Failure Risk Score	\$23.63	\$17.36
Quick Check	\$17.19	\$12.63
Vendor Management	\$47.22	\$34.70
Level 3 Monitoring		
Business Verification	\$4.80	\$3.52
Decision Support	\$58.38	\$42.91
Delinquency Score	\$37.77	\$27.76
Enterprise Management	\$82.39	\$60.56
Financial Standing	\$44.66	\$32.83
Global Failure Risk Score	\$37.77	\$27.76
Quick Check	\$27.48	\$20.19
Vendor Management	\$75.53	\$55.51
Europe		
Level 1 Monitoring		
Business Verification	\$2.80	\$2.06
Decision Support	\$34.23	\$25.16
Delinquency Score	\$22.16	\$16.28
Enterprise Management	\$48.30	\$35.50
Financial Standing	\$26.18	\$19.24
Global Failure Risk Score	\$22.16	\$16.28
Quick Check	\$16.10	\$11.83
Vendor Management	\$44.28	\$32.54
Level 2 Monitoring		
Business Verification	\$7.04	\$5.17
Decision Support	\$85.54	\$62.87
Delinquency Score	\$55.37	\$40.70
Enterprise Management	\$120.75	\$88.75
Financial Standing	\$65.42	\$48.08
Global Failure Risk Score	\$55.37	\$40.70
Quick Check	\$40.25	\$29.58
Vendor Management	\$110.67	\$81.34
Level 3 Monitoring		
Business Verification	\$11.27	\$8.28
Decision Support	\$136.85	\$100.58
Delinquency Score	\$88.55	\$65.08
Enterprise Management	\$193.20	\$142.00
Financial Standing	\$104.65	\$76.92
Global Failure Risk Score	\$88.55	\$65.08
Quick Check	\$64.40	\$47.33
Vendor Management	\$177.10	\$130.17
Latin America		
Level 1 Monitoring		
Business Verification	\$3.33	\$2.44
Decision Support	\$40.39	\$29.69
Enterprise Management	\$57.02	\$41.91
Financial Standing	\$30.87	\$22.69
Quick Check	\$19.01	\$13.97
Vendor Management	\$52.29	\$38.43

	Discount Schedule Based on Annual Upfront Commitment						
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
LIST	\$200-\$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+

Latin America (Continued)		
Level 2 Monitoring		
Business Verification	\$8.33	\$6.12
Decision Support	\$100.98	\$74.22
Enterprise Management	\$142.56	\$104.78
Financial Standing	\$77.21	\$56.75
Quick Check	\$47.53	\$34.93
Vendor Management	\$130.69	\$96.06
Level 3 Monitoring		
Business Verification	\$13.34	\$9.80
Decision Support	\$161.56	\$118.75
Enterprise Management	\$228.10	\$167.65
Financial Standing	\$123.55	\$90.81
Quick Check	\$76.02	\$55.87
Vendor Management	\$209.09	\$153.68

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List 25,000 - 99,999 Account Registrations		
United States		
Level 1 Monitoring		
Business Verification	\$0.63	\$0.40
Decision Support	\$7.74	\$4.87
Delinquency Score	\$5.01	\$3.15
Enterprise Management	\$10.92	\$6.88
Financial Standing	\$5.92	\$3.73
Global Failure Risk Score	\$5.01	\$3.15
Quick Check	\$3.64	\$2.29
Vendor Management	\$10.01	\$6.31
Level 2 Monitoring		
Business Verification	\$1.58	\$0.99
Decision Support	\$19.32	\$12.17
Delinquency Score	\$12.53	\$7.89
Enterprise Management	\$27.30	\$17.20
Financial Standing	\$14.77	\$9.31
Global Failure Risk Score	\$12.53	\$7.89
Quick Check	\$9.10	\$5.73
Vendor Management	\$25.03	\$15.77
Level 3 Monitoring		
Business Verification	\$2.56	\$1.61
Decision Support	\$30.91	\$19.47
Delinquency Score	\$20.02	\$12.61
Enterprise Management	\$43.65	\$27.50
Financial Standing	\$23.66	\$14.91
Global Failure Risk Score	\$20.02	\$12.61
Quick Check	\$14.56	\$9.17
Vendor Management	\$40.04	\$25.23
Corporate Linkage (available all regions)		
Level 1 Monitoring	\$0.70	\$0.44
Level 2 Monitoring	\$1.75	\$1.10
Level 3 Monitoring	\$2.80	\$1.76
See tab one of this Excel file for important information about D&B's policies with respect to these offers		
****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge		

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List 25,000 - 99,999 account registrations		
United States		
Level 1 Monitoring		
Business Verification	\$0.63	\$0.46
Decision Support	\$7.74	\$5.69
Delinquency Score	\$5.01	\$3.68
Enterprise Management	\$10.92	\$8.03
Financial Standing	\$5.92	\$4.35
Global Failure Risk Score	\$5.01	\$3.68
Quick Check	\$3.64	\$2.68
Vendor Management	\$10.01	\$7.36
Level 2 Monitoring		
Business Verification	\$1.58	\$1.16
Decision Support	\$19.32	\$14.20
Delinquency Score	\$12.53	\$9.21
Enterprise Management	\$27.30	\$20.07
Financial Standing	\$14.77	\$10.86
Global Failure Risk Score	\$12.53	\$9.21
Quick Check	\$9.10	\$6.69
Vendor Management	\$25.03	\$18.39
Level 3 Monitoring		
Business Verification	\$2.56	\$1.88
Decision Support	\$30.91	\$22.72
Delinquency Score	\$20.02	\$14.71
Enterprise Management	\$43.65	\$32.08
Financial Standing	\$23.66	\$17.39
Global Failure Risk Score	\$20.02	\$14.71
Quick Check	\$14.56	\$10.70
Vendor Management	\$40.04	\$29.43
Corporate Linkage (available all regions)		
Level 1 Monitoring	\$0.70	\$0.51
Level 2 Monitoring	\$1.75	\$1.29
Level 3 Monitoring	\$2.80	\$2.06
See tab one of this Excel file for important information about D&B's policies with respect to these offers		
****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge		

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List

100,000+ Account Registrations

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,999	Band 1	5.0%
\$2,000 - \$2,999	Band 2	11.0%
\$3,000 - \$4,999	Band 3	29.0%
\$5,000 - \$26,999	Band 4	31.0%
\$27,000 - \$66,999	Band 5	33.0%
\$67,000 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 -	\$2,000 -	\$3,000 -	\$5,000 -	\$27,000 -	\$67,000 -	\$260,120 -
LIST	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999

GLOBAL Monitoring Products

Africa / Middle East	
Level 1 Monitoring	
Business Verification	\$2.79 \$1.76
Decision Support	\$33.91 \$21.36
Enterprise Management	\$47.88 \$30.16
Financial Standing	\$25.92 \$16.33
Quick Check	\$15.95 \$10.05
Vendor Management	\$43.90 \$27.66
Level 2 Monitoring	
Business Verification	\$6.98 \$4.40
Decision Support	\$84.78 \$53.41
Enterprise Management	\$119.68 \$75.40
Financial Standing	\$64.82 \$40.84
Quick Check	\$39.89 \$25.13
Vendor Management	\$109.71 \$69.12
Level 3 Monitoring	
Business Verification	\$11.16 \$7.03
Decision Support	\$135.65 \$85.46
Enterprise Management	\$191.50 \$120.65
Financial Standing	\$103.73 \$65.35
Quick Check	\$63.83 \$40.21
Vendor Management	\$175.55 \$110.60
Asia Pacific	
Level 1 Monitoring	
Business Verification	\$2.79 \$1.76
Decision Support	\$33.91 \$21.36
Delinquency Score	\$21.94 \$13.82
Enterprise Management	\$47.88 \$30.16
Financial Standing	\$25.92 \$16.33
Global Failure Risk Score	\$21.94 \$13.82
Quick Check	\$15.95 \$10.05
Vendor Management	\$43.90 \$27.66
Level 2 Monitoring	
Business Verification	\$6.98 \$4.40
Decision Support	\$84.78 \$53.41
Delinquency Score	\$54.86 \$34.56
Enterprise Management	\$119.68 \$75.40
Financial Standing	\$64.82 \$40.84
Global Failure Risk Score	\$54.86 \$34.56
Quick Check	\$39.89 \$25.13
Vendor Management	\$109.71 \$69.12
Level 3 Monitoring	
Business Verification	\$11.16 \$7.03
Decision Support	\$135.65 \$85.46
Delinquency Score	\$87.77 \$55.30
Enterprise Management	\$191.50 \$120.65
Financial Standing	\$103.73 \$65.35
Global Failure Risk Score	\$87.77 \$55.30
Quick Check	\$63.83 \$40.21
Vendor Management	\$175.55 \$110.60

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 -	\$2,000 -	\$3,000 -	\$5,000 -	\$27,000 -	\$67,000 -	\$260,120 -
LIST	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999

Canada

Level 1 Monitoring	
Business Verification	\$0.77 \$0.49
Decision Support	\$9.38 \$5.91
Delinquency Score	\$6.08 \$3.83
Enterprise Management	\$13.25 \$8.35
Financial Standing	\$7.18 \$4.52
Global Failure Risk Score	\$6.08 \$3.83
Quick Check	\$4.41 \$2.78

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List

100,000+ account registrations

D & B Monthly Discount Plan (MDP) 2008 Price Guide - Effective March 1, 2007

Qualifying Monthly Purchases at List Price	Discount Band	Earned Discount
\$200-\$279	Band 1	1.0%
\$280-\$369	Band 2	6.0%
\$370-\$3,729	Band 3	22.0%
\$3,730-\$9,349	Band 4	22.5%
\$9,350-\$37,399	Band 5	23.0%
\$37,400-\$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$200 -	\$279 -	\$280-\$369	\$370-\$3,729	\$3,730 -	\$9,350 -	\$37,400 -
LIST	\$200	\$279	\$280-\$369	\$370-\$3,729	\$9,349	\$37,399	\$199,999 \$200,000+

GLOBAL Monitoring Products

Africa / Middle East	
Level 1 Monitoring	
Business Verification	\$2.79 \$2.05
Decision Support	\$33.91 \$24.92
Enterprise Management	\$47.88 \$35.19
Financial Standing	\$25.92 \$19.05
Quick Check	\$15.95 \$11.72
Vendor Management	\$43.90 \$32.27
Level 2 Monitoring	
Business Verification	\$6.98 \$5.13
Decision Support	\$84.78 \$62.31
Enterprise Management	\$119.68 \$87.96
Financial Standing	\$64.82 \$47.64
Quick Check	\$39.89 \$29.32
Vendor Management	\$109.71 \$80.64
Level 3 Monitoring	
Business Verification	\$11.16 \$8.20
Decision Support	\$135.65 \$99.70
Enterprise Management	\$191.50 \$140.75
Financial Standing	\$103.73 \$76.24
Quick Check	\$63.83 \$46.92
Vendor Management	\$175.55 \$129.03
Asia Pacific	
Level 1 Monitoring	
Business Verification	\$2.79 \$2.05
Decision Support	\$33.91 \$24.92
Delinquency Score	\$21.94 \$16.13
Enterprise Management	\$47.88 \$35.19
Financial Standing	\$25.92 \$19.05
Global Failure Risk Score	\$21.94 \$16.13
Quick Check	\$15.95 \$11.72
Vendor Management	\$43.90 \$32.27
Level 2 Monitoring	
Business Verification	\$6.98 \$5.13
Decision Support	\$84.78 \$62.31
Delinquency Score	\$54.86 \$40.32
Enterprise Management	\$119.68 \$87.96
Financial Standing	\$64.82 \$47.64
Global Failure Risk Score	\$54.86 \$40.32
Quick Check	\$39.89 \$29.32
Vendor Management	\$109.71 \$80.64
Level 3 Monitoring	
Business Verification	\$11.16 \$8.20
Decision Support	\$135.65 \$99.70
Delinquency Score	\$87.77 \$64.51
Enterprise Management	\$191.50 \$140.75
Financial Standing	\$103.73 \$76.24
Global Failure Risk Score	\$87.77 \$64.51
Quick Check	\$63.83 \$46.92
Vendor Management	\$175.55 \$129.03

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$200 -	\$279 -	\$280-\$369	\$370-\$3,729	\$3,730 -	\$9,350 -	\$37,400 -
LIST	\$200	\$279	\$280-\$369	\$370-\$3,729	\$9,349	\$37,399	\$199,999 \$200,000+

Canada

Level 1 Monitoring	
Business Verification	\$0.77 \$0.57
Decision Support	\$9.38 \$6.89
Delinquency Score	\$6.08 \$4.47
Enterprise Management	\$13.25 \$9.74
Financial Standing	\$7.18 \$5.28
Global Failure Risk Score	\$6.08 \$4.47
Quick Check	\$4.41 \$3.24

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List							
100,000+ Account Registrations							
Vendor Management	\$12.15	\$7.65					
Level 2 Monitoring							
Business Verification	\$1.94	\$1.22					
Decision Support	\$23.45	\$14.77					
Delinquency Score	\$15.19	\$9.57					
Enterprise Management	\$33.10	\$20.85					
Financial Standing	\$17.93	\$11.30					
Global Failure Risk Score	\$15.19	\$9.57					
Quick Check	\$11.05	\$6.96					
Vendor Management	\$30.35	\$19.12					
Level 3 Monitoring							
Business Verification	\$3.08	\$1.94					
Decision Support	\$37.53	\$23.64					
Delinquency Score	\$24.28	\$15.30					
Enterprise Management	\$52.97	\$33.37					
Financial Standing	\$28.71	\$18.09					
Global Failure Risk Score	\$24.28	\$15.30					
Quick Check	\$17.66	\$11.13					
Vendor Management	\$48.56	\$30.59					
Europe							
Level 1 Monitoring							
Business Verification	\$1.80	\$1.13					
Decision Support	\$22.01	\$13.87					
Delinquency Score	\$14.24	\$8.97					
Enterprise Management	\$31.05	\$19.56					
Financial Standing	\$16.83	\$10.60					
Global Failure Risk Score	\$14.24	\$8.97					
Quick Check	\$10.35	\$6.52					
Vendor Management	\$28.46	\$17.93					
Level 2 Monitoring							
Business Verification	\$4.52	\$2.85					
Decision Support	\$54.99	\$34.64					
Delinquency Score	\$35.60	\$22.43					
Enterprise Management	\$77.63	\$48.91					
Financial Standing	\$42.05	\$26.49					
Global Failure Risk Score	\$35.60	\$22.43					
Quick Check	\$25.88	\$16.30					
Vendor Management	\$71.15	\$44.82					
Level 3 Monitoring							
Business Verification	\$7.25	\$4.57					
Decision Support	\$87.98	\$55.43					
Delinquency Score	\$56.93	\$35.87					
Enterprise Management	\$124.20	\$78.25					
Financial Standing	\$67.28	\$42.39					
Global Failure Risk Score	\$56.93	\$35.87					
Quick Check	\$41.40	\$26.08					
Vendor Management	\$113.85	\$71.73					
Latin America							
Level 1 Monitoring							
Business Verification	\$2.14	\$1.35					
Decision Support	\$25.97	\$16.36					
Enterprise Management	\$36.65	\$23.09					
Financial Standing	\$19.85	\$12.51					
Quick Check	\$12.22	\$7.70					
Vendor Management	\$33.62	\$21.18					
Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 -	\$2,000 -	\$3,000 -	\$5,000 -	\$27,000 -	\$67,000 -	\$260,120 -
LIST	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999
Level 2 Monitoring							
Business Verification	\$5.36						\$3.38
Decision Support	\$64.91						\$40.89
Enterprise Management	\$91.64						\$57.73
Financial Standing	\$49.64						\$31.27
Quick Check	\$30.56						\$19.25
Vendor Management	\$84.02						\$52.93
Level 3 Monitoring							
Business Verification	\$8.57						\$5.40
Decision Support	\$103.86						\$65.43
Enterprise Management	\$146.63						\$92.38
Financial Standing	\$79.43						\$50.04
Quick Check	\$48.87						\$30.79
Vendor Management	\$134.42						\$84.68
United States							
Level 1 Monitoring							
Business Verification	\$0.41						\$0.26
Decision Support	\$4.97						\$3.13
Delinquency Score	\$3.22						\$2.03
Enterprise Management	\$7.02						\$4.42
Financial Standing	\$3.80						\$2.39
Global Failure Risk Score	\$3.22						\$2.03
Quick Check	\$2.34						\$1.47
Vendor Management	\$6.44						\$4.06

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List							
100,000+ account registrations							
Vendor Management	\$12.15	\$8.93					
Level 2 Monitoring							
Business Verification	\$1.94	\$1.43					
Decision Support	\$23.45	\$17.24					
Delinquency Score	\$15.19	\$11.16					
Enterprise Management	\$33.10	\$24.33					
Financial Standing	\$17.93	\$13.18					
Global Failure Risk Score	\$15.19	\$11.16					
Quick Check	\$11.05	\$8.12					
Vendor Management	\$30.35	\$22.31					
Level 3 Monitoring							
Business Verification	\$3.08	\$2.26					
Decision Support	\$37.53	\$27.58					
Delinquency Score	\$24.28	\$17.85					
Enterprise Management	\$52.97	\$38.93					
Financial Standing	\$28.71	\$21.10					
Global Failure Risk Score	\$24.28	\$17.85					
Quick Check	\$17.66	\$12.98					
Vendor Management	\$48.56	\$35.69					
Europe							
Level 1 Monitoring							
Business Verification	\$1.80	\$1.32					
Decision Support	\$22.01	\$16.18					
Delinquency Score	\$14.24	\$10.47					
Enterprise Management	\$31.05	\$22.82					
Financial Standing	\$16.83	\$12.37					
Global Failure Risk Score	\$14.24	\$10.47					
Quick Check	\$10.35	\$7.61					
Vendor Management	\$28.46	\$20.92					
Level 2 Monitoring							
Business Verification	\$4.52	\$3.32					
Decision Support	\$54.99	\$40.42					
Delinquency Score	\$35.60	\$26.17					
Enterprise Management	\$77.63	\$57.06					
Financial Standing	\$42.05	\$30.91					
Global Failure Risk Score	\$35.60	\$26.17					
Quick Check	\$25.88	\$19.02					
Vendor Management	\$71.15	\$52.30					
Level 3 Monitoring							
Business Verification	\$7.25	\$5.33					
Decision Support	\$87.98	\$64.67					
Delinquency Score	\$56.93	\$41.84					
Enterprise Management	\$124.20	\$91.29					
Financial Standing	\$67.28	\$49.45					
Global Failure Risk Score	\$56.93	\$41.84					
Quick Check	\$41.40	\$30.43					
Vendor Management	\$113.85	\$83.68					
Latin America							
Level 1 Monitoring							
Business Verification	\$2.14	\$1.57					
Decision Support	\$25.97	\$19.09					
Enterprise Management	\$36.65	\$26.94					
Financial Standing	\$19.85	\$14.59					
Quick Check	\$12.22	\$8.98					
Vendor Management	\$33.62	\$24.71					
Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$1,000 -	\$2,000 -	\$3,000 -	\$5,000 -	\$27,000 -	\$67,000 -	\$260,120 -
LIST	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999
Level 2 Monitoring							
Business Verification	\$5.36						\$3.94
Decision Support	\$64.91						\$47.71
Enterprise Management	\$91.64						\$67.36
Financial Standing	\$49.64						\$36.49
Quick Check	\$30.56						\$22.46
Vendor Management	\$84.02						\$61.75
Level 3 Monitoring							
Business Verification	\$8.57						\$6.30
Decision Support	\$103.86						\$76.34
Enterprise Management	\$146.63						\$107.77
Financial Standing	\$79.43						\$58.38
Quick Check	\$48.87						\$35.92
Vendor Management	\$134.42						\$98.80
United States							
Level 1 Monitoring							
Business Verification	\$0.41						\$0.30
Decision Support	\$4.97						\$3.65
Delinquency Score	\$3.22						\$2.37
Enterprise Management	\$7.02						\$5.16
Financial Standing	\$3.80						\$2.79
Global Failure Risk Score	\$3.22						\$2.37
Quick Check	\$2.34						\$1.72
Vendor Management	\$6.44						\$4.73

ADP/PPP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List		
100,000+ Account Registrations		
Level 2 Monitoring		
Business Verification	\$1.01	\$0.64
Decision Support	\$12.42	\$7.82
Delinquency Score	\$8.06	\$5.08
Enterprise Management	\$17.55	\$11.06
Financial Standing	\$9.50	\$5.99
Global Failure Risk Score	\$8.06	\$5.08
Quick Check	\$5.85	\$3.69
Vendor Management	\$16.09	\$10.14
Level 3 Monitoring		
Business Verification	\$1.64	\$1.03
Decision Support	\$19.87	\$12.52
Delinquency Score	\$12.87	\$8.11
Enterprise Management	\$28.06	\$17.68
Financial Standing	\$15.21	\$9.58
Global Failure Risk Score	\$12.87	\$8.11
Quick Check	\$9.36	\$5.90
Vendor Management	\$25.74	\$16.22
Corporate Linkage (available all regions)		
Level 1 Monitoring	\$0.55	\$0.35
Level 2 Monitoring	\$1.38	\$0.87
Level 3 Monitoring	\$2.20	\$1.39
See tab one of this Excel file for important information about D&B's policies with respect to these offers		
****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge		

MDP > Data Integration Toolkit Monitoring Products 2008 PA DGS Price List		
100,000+ account registrations		
Level 2 Monitoring		
Business Verification	\$1.01	\$0.74
Decision Support	\$12.42	\$9.13
Delinquency Score	\$8.06	\$5.92
Enterprise Management	\$17.55	\$12.90
Financial Standing	\$9.50	\$6.98
Global Failure Risk Score	\$8.06	\$5.92
Quick Check	\$5.85	\$4.30
Vendor Management	\$16.09	\$11.83
Level 3 Monitoring		
Business Verification	\$1.64	\$1.21
Decision Support	\$19.87	\$14.60
Delinquency Score	\$12.87	\$9.46
Enterprise Management	\$28.06	\$20.62
Financial Standing	\$15.21	\$11.18
Global Failure Risk Score	\$12.87	\$9.46
Quick Check	\$9.36	\$6.88
Vendor Management	\$25.74	\$18.92
Corporate Linkage (available all regions)		
Level 1 Monitoring	\$0.55	\$0.40
Level 2 Monitoring	\$1.38	\$1.01
Level 3 Monitoring	\$2.20	\$1.62
See tab one of this Excel file for important information about D&B's policies with respect to these offers		
****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge		

ADP/PPP > Customized DunsVoice 2008 PA DGS Price List

MDP > Customized DunsVoice 2008 PA DGS Price List

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008

Annual Upfront \$ Commitment	Discount Band	Annual Discount
\$1,000 - \$1,857	Band 1	6.0%
\$1,858 - \$2,807	Band 2	13.0%
\$2,808 - \$4,699	Band 3	32.5%
\$4,700 - \$26,669	Band 4	33.5%
\$26,670 - \$66,209	Band 5	34.5%
\$66,210 - \$260,119	Band 6	35.5%
\$260,120 - \$1,999,999	Band 7	37.0%
\$2,000,000+	Custom Pricing	

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

D & B Monthly Discount Plan (MDP) 2008 Price Guide - Effective March 1, 2008

Qualifying Monthly Purchases at List Price	Discount Band	Earned Discount
\$200-\$279	Band 1	1.0%
\$280-\$369	Band 2	8.0%
\$370-\$3,729	Band 3	22.0%
\$3,730-\$9,349	Band 4	22.5%
\$9,350-\$37,399	Band 5	23.0%
\$37,400-\$199,999	Band 6	24.5%
\$200,000+	Band 7	26.5%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Discount Schedule Based On Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$1,000 - \$1,857	\$1,858 - \$2,807	\$2,808 - \$4,699	\$4,700 - \$26,669	\$26,670 - \$66,209	\$66,210 - \$260,119	\$260,120 - \$1,999,999
Customization Change Fee (per change)	\$811.17						
Customized DunsVoice Single Element							
Recommendation Amount/Code *	\$5.28						
D&B Rating	\$3.52						
PAYDEX	\$14.07						
Commercial Credit Score	\$16.41						
Sales Amount	\$5.58						
Net Worth	\$5.58						
Total Employees	\$5.58						
Record Items	\$5.58						
History, Management or Business	\$5.58						
Trend	\$5.58						
Condition	\$5.58						
Year Started	\$5.58						
High Credit	\$5.58						
CEO	\$5.58						
Average High Credit	\$5.58						
Placed For Collection (# of Accounts)	\$5.58						
Result Fax **	\$8.38						
Search Fee ***	\$9.30						
Customized DunsVoice Grouped Pricing							
Group 1	\$16.75						
(Suit, Lien or Judgment Indicator, Placed for Collection, Condition, History, Rating, Year Started, Sales, Trend, and CEO)							
Group 2	\$27.54						
(Includes all Group 1 data elements plus: PAYDEX, Employees, Net Worth, High Credit or Average Credit)							
Group 3	\$31.82						
(Includes all Group 2 data elements plus Credit Score)							
Group 4	\$26.05						
(Includes all Group 3 data elements without the D&B Rating)							

* Recommendation amount/code is included in Group Data Element pricing
 ** Result Fax is no additional charge for Group Data Element pricing
 *** Applies only to users of DunsVoice and D&B Solution Center when a business is confirmed but no products are purchased

Discount Schedule Based On Qualifying Monthly Purchases

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$200-\$279	\$280-\$369	\$370-\$3,729	\$3,730-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
Customization Change Fee (per change)	\$811.17						
Customized DunsVoice Single Element							
Recommendation Amount/Code *	\$8.38						
D&B Rating	\$5.58						
PAYDEX	\$22.33						
Commercial Credit Score	\$26.05						
Sales Amount	\$5.58						
Net Worth	\$5.58						
Total Employees	\$5.58						
Record Items	\$5.58						
History, Management or Business	\$5.58						
Trend	\$5.58						
Condition	\$5.58						
Year Started	\$5.58						
High Credit	\$5.58						
CEO	\$5.58						
Average High Credit	\$5.58						
Placed For Collection (# of Accounts)	\$5.58						
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Group 1	\$16.75						
(Suit, Lien or Judgment Indicator, Placed for Collection, Condition, History, Rating, Year Started, Sales, Trend, and CEO)							
Group 2	\$27.54						
(Includes all Group 1 data elements plus: PAYDEX, Employees, Net Worth, High Credit or Average Credit)							
Group 3	\$31.82						
(Includes all Group 2 data elements plus Credit Score)							
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(Includes all Group 3 data elements without the D&B Rating)							

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See tab one of this Excel file for important information about D&B's policies with respect to these offers

****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge

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2008 PA DGS Price List for SBRI Online Product Delivery

IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE

Annual Discount Plan	ADP Discount Schedule Based on annual upfront commitment (\$000)						
	List	\$1,000 - \$1,999	\$2,000 - \$2,999	\$3,000 - \$4,999	\$5,000 - \$26,999	\$27,000 - \$66,999	\$67,000 - \$260,119
Risk Insight Product Delivered	List	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
ID/Inquiry Only	\$0.00						
Details (only own data)	\$0.00						
Details	\$12.84						
Details Plus Guarantor	\$14.12						
Integrated ID/Inquiry*	\$40.33						
Integrated Details (only own data)*	\$40.33						
Integrated Details*	\$51.03						
Integrated Details Plus*	\$52.13						

* Only available via dnb.com

Monthly Discount Plan	MDP Discount Schedule Based on Qualifying Monthly Purchases						
	List	\$200 - \$279	\$280 - \$369	\$370 - \$3,729	\$3,730 - \$9,349	\$9,350 - \$37,399	\$37,400 - \$199,999
Risk Insight Product Delivered	List	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
ID/Inquiry Only	\$0.00						
Details (only own data)	\$0.00						
Details	\$12.84						
Details Plus Guarantor	\$14.12						
Integrated ID/Inquiry*	\$40.33						
Integrated Details (only own data)*	\$40.33						
Integrated Details*	\$51.03						
Integrated Details Plus*	\$52.13						

* Only available via dnb.com

2007 Pricing for SBRI Batch Score & Attributes

SBRI SCORE PRICING

VOLUME	One-Time	Quarterly	Monthly
<5000	\$9.00	\$11.25	\$14.40
5000-9999	\$7.88	\$9.84	\$12.60
10000-24999	\$6.75	\$8.44	\$10.80
25000-49999	\$5.00	\$5.75	\$6.75
50000-99999	\$4.25	\$4.89	\$5.74
100000-199999	\$3.60	\$4.14	\$4.86
200000+	custom		

SBRI Attributes = All Attributes

VOLUME	One-Time	Quarterly	Monthly
<5000	\$7.65	\$9.56	\$12.24
5000-9999	\$6.69	\$8.37	\$10.71
10000-24999	\$5.74	\$7.17	\$9.18
25000-49999	\$4.25	\$4.89	\$5.74
50000-99999	\$3.61	\$4.15	\$4.88
100000-199999	\$3.06	\$3.52	\$4.13
200000+	custom		

SBRI Attributes - Key Only

VOLUME	One-Time	Quarterly	Monthly
<5000	\$6.75	\$8.44	\$10.80
5000-9999	\$5.91	\$7.38	\$9.45
10000-24999	\$5.06	\$6.33	\$8.10
25000-49999	\$3.75	\$4.31	\$5.06
50000-99999	\$3.19	\$3.67	\$4.30
100000-199999	\$2.70	\$3.11	\$3.65
200000+	custom		

SBRI Attributes - Key + Product

VOLUME	One-Time	Quarterly
<5000	\$7.20	\$9.00
5000-9999	\$6.30	\$7.88
10000-24999	\$5.40	\$6.75
25000-49999	\$4.00	\$4.60
50000-99999	\$3.40	\$3.91
100000-199999	\$2.88	\$3.31
200000+	custom	

SBRI Risk Knockout Score

VOLUME	One-Time	Quarterly
1 - 2,500	\$0.5760	\$0.7488
2,501 - 5,000	\$0.5640	\$0.7332
5,001 - 25,000	\$0.5520	\$0.7176
25,001 - 100,000	\$0.4920	\$0.6396
100,001 - 200,000	\$0.4080	\$0.5304
200,001 - 400,000	\$0.3240	\$0.4212
400,001 - 850,000	\$0.2700	\$0.3510
850,001 - 1,499,999	\$0.2280	\$0.2964
1,500,000 - 1,999,999	\$0.1920	\$0.2496
2,000,000 - 2,999,999	\$0.1740	\$0.2262
3,000,000 - 4,999,999	\$0.1560	\$0.2028
5,000,000 - 11,000,000	\$0.1320	\$0.1716
11,000,001 +	\$0.1200	\$0.1560

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****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new your agreement has expired. All Product and Services include Delivery Charge

\$260,120 - \$1,999,999
Band 7
\$0.00
\$0.00
\$8.09
\$8.90
\$25.41
\$25.41
\$32.15
\$32.84

\$200K +
Band 7
\$0.00
\$0.00
\$9.44
\$10.38
\$29.64
\$29.64
\$37.51
\$38.32

Monthly	
	\$11.52
	\$10.08
	\$8.64
	\$5.40
	\$4.59
	\$3.89

Monthly	
	\$1.0080
	\$0.9870
	\$0.9660
	\$0.8610
	\$0.7140
	\$0.5670
	\$0.4725
	\$0.3990
	\$0.3360
	\$0.3045
	\$0.2730
	\$0.2310
	\$0.2100

w edition is shipped or

FRAUD RISK SCORE

On- Line Transactions

ADP/PPP > Fraud Risk Score 2008 PA DGS Price List								MDP > Fraud Risk Score 2008 PA DGS Price List							
D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008								D & B Monthly Discount Plan (MDP) 2008 Price Guide - Effective March 1, 2007							
IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE															
Annual Upfront \$ Commitment	Discount Band	Annual Discount	The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.					Qualifying Monthly Purchases at List Price	Discount Band	Earned Discount	The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this Price Guide are eligible for 1.0% to 26.5% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).				
\$1,000 - \$1,999	Band 1	5.0%						\$200-\$279	Band 1	1.0%					
\$2,000 - \$2,999	Band 2	11.0%						\$280-\$369	Band 2	8.0%					
\$3,000 - \$4,999	Band 3	29.0%						\$370-\$3,729	Band 3	22.0%					
\$5,000 - \$26,999	Band 4	31.0%						\$3,730-\$9,349	Band 4	22.5%					
\$27,000 - \$66,999	Band 5	33.0%						\$9,350-\$37,399	Band 5	23.0%					
\$67,000 - \$260,119	Band 6	35.5%						\$37,400-\$199,999	Band 6	24.5%					
\$260,120 - \$1,999,999	Band 7	37.0%						\$200,000+	Band 7	26.5%					
\$2,000,000+	Custom Pricing														
Updated 4/4/06								Updated 1/1/2007							
Discount Schedule Based On Annual Upfront Commitment								Discount Schedule Based On Qualifying Monthly Purchases							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
List Price	\$1,999	\$2,999	\$4,999	\$26,999	\$66,999	\$260,119	\$1,999,999	List Price	\$200 - \$279	\$280-\$369	\$3,729	\$9,349	\$37,399	\$199,999	\$200,000+
Fraud Risk Score								Fraud Risk Score							
On-line Transaction	\$3.63							On-line Transaction	\$2.67						
See tab one of this Excel file for important information about D&B's policies with respect to these offers								See tab one of this Excel file for important information about D&B's policies with respect to these offers							
****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge								****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge							

BATCH RECORDS

FRS BATCH PRICING - APPEND

Batch list price is = \$ 0.70

VOLUME	One-Time	Monthly	Quarterly
<5000	\$0.70	\$1.75	\$1.40
5000-9999	\$0.56	\$1.40	\$1.12
10000-24999	\$0.46	\$1.14	\$0.91
25000-49999	\$0.39	\$0.96	\$0.77
50000-99999	\$0.35	\$0.88	\$0.70
100000-199999	\$0.32	\$0.79	\$0.63
200000-299999	\$0.28	\$0.70	\$0.56
300000-499999	\$0.25	\$0.61	\$0.49
500000+	\$0.21	\$0.53	\$0.42

Minimum = \$1,000 charge per file
 More frequent delivery than monthly is based on on-line pricing
 Semi-Annual is at 160% of one-time.
 Quarterly is at 200% of one-time
 Monthly is at 250% of one-time

ADP > Supply Management Solutions 2008 PA DGS Price List																													
IMPORTANT: NOT ALL PRODUCTS LISTED IN THE PRICE GUIDE ARE PPP ELIGIBLE																													
D & B Annual Discount Plan (ADP) 2008 Price Guide - Effective March 1, 2008																													
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SUPPLY MANAGEMENT SOLUTIONS Supply Management System																													
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Supplier Locator NEW (unlimited access per site location)	\$8,000					\$8,000																							
Supplier Locator NEW Enterprise License (more than 5 sites)	\$35,000					\$35,000																							
Supplier Locator Existing Customer (unlimited access per site location)	\$6,000					\$6,000																							
Supplier Locator Existing Enterprise License (more than 5 sites)	\$25,000					\$25,000																							
Supplier Information Report																													
U.S., Puerto Rico, Virgin Islands	\$66.00					\$41.58																							
Asia/Pacific, Africa/Middle East	\$450.20					\$283.63																							
Canada	\$124.55					\$78.47																							
Europe	\$292.00					\$183.96																							
Latin America/Caribbean	\$344.70					\$217.16																							
Supplier Qualifier Report																													
U.S., Puerto Rico, Virgin Islands	\$91.95					\$57.93																							
Asia/Pacific, Africa/Middle East	\$540.30					\$340.39																							
Canada	\$149.50					\$94.19																							
Europe	\$350.45					\$220.78																							
Latin America/Caribbean	\$413.70					\$260.63																							
Supplier Evaluation Report	\$66.00					\$41.58																							
	\$7,500.00					\$7,500.00																							
Supply Market Analyses - Emerging Reports																													
Supply Market Analyses - Mature Reports	\$3,500.00					\$3,500.00																							
Supplier Locator and Supply Market Analyses represent global pricing, regardless of local markets. Discounts do not apply.																													
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Supplier Information Report																										
U.S., Puerto Rico, Virgin Islands	\$66.00					\$48.51																				
Asia/Pacific, Africa/Middle East	\$450.20					\$330.90																				
Canada	\$124.55					\$91.54																				
Europe	\$292.00					\$214.62																				
Latin America/Caribbean	\$344.70					\$253.35																				
Supplier Qualifier Report																										
U.S., Puerto Rico, Virgin Islands	\$91.95					\$67.58																				
Asia/Pacific, Africa/Middle East	\$540.30					\$397.12																				
Canada	\$149.50					\$109.88																				
Europe	\$350.45					\$257.58																				
Latin America/Caribbean	\$413.70					\$304.07																				
Supplier Evaluation Report	\$66.00					\$48.51																				
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Contract Reference Number: 9985-19
Collective Number:
Change Number: 1
Change Effective Date: June 29, 2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Band 7 Reporting Services
Contract Period: Effective date of May 12, 2006 and Ending February 28, 2007

Buyer Name: Cheryl Crook XE5/717-346-2672

CHANGE SUMMARY:

Please change Commodity Specialist to Cheryl Crook telephone number (717) 346-2672 or email ccrook@state.pa.us.
SAP number 4600010158.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 998519
Collective Number:
SAP Contract Number: 4600010158
Change Number: 2
Change Effective Date: 03/01/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Band 7 Reporting Services
Contract Period: Beginning 3/01/2007 and Ending 02/29/2008
(Renewed thru February 29, 2008)
Commodity Specialist Name: Cheryl Crook, (717) 346-2672, Email: ccrook@state.pa.us

CHANGE SUMMARY:

First annual renewal of contract will automatically occur in accordance with the "Option to Renew" clause. The subject contract is hereby renewed by mutual consent of the Commonwealth of Pennsylvania and all current suppliers for an additional one (1) year period, beginning March 1, 2007 through February 29, 2008.

The contract's renewal becomes effective at the expiration of the first contract period, ending February 28, 2007.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-19
Collective Number:
SAP Contract Number: 4600010158
Change Number: 3
Change Effective Date: 4-5-07

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Band 7 Reporting Services
Contract Period: Beginning 3/01/2006 and Ending 02/28/2007
(Renewed THRU February 29, 2008)
Commodity Specialist Name: Georgina Baltimore, (717) 783-5368, Email gbaltimore@state.pa.us

CHANGE SUMMARY:

Please change contact name and phone number to:
Gregg Yard
D&B Government Solutions
(216) 525-3827

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 998519
Collective Number:
SAP Contract Number: 4600010158
Change Number: 4
Change Effective Date: 05/10/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Band 7 Reporting Services
Contract Period: Beginning 3/01/2007 and Ending 02/29/2008
(Renewed thru February 29, 2008)
Commodity Specialist Name: Jennifer Fishel XE5 /(717) 703-2937, Email: jfishel@state.pa.us

CHANGE SUMMARY:

1. Please change Commodity Specialist to Jennifer Fishel telephone number (717) 703-2937 or email jfishel@state.pa.us SAP number 4600010158.
2. New D&B Government Customer Manager handling the Commonwealth's contract:

Jason Probst
Relations Manager, D & B Government Solutions
3507 Corporate Parkway
Center Valley, PA 18034-0520
Phone: 610-882-6476
Fax: 886-675-9390
E-mail: probstjas@dnb.com

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE
REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-19
Collective Number:
SRM/SAP Contract Number: 4600010158
4400001708 (replaces SAP contract as of 03/01/2008)
Change Number: 5
Change Effective Date: 01/22/2008

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Band 7 Reporting Services
Contract Period: Beginning 03/01/2009 and Ending 02/28/2011
Commodity Specialist Name: Jennifer Fishel, XE5 7 - (717) 703-2937 - E-mail: jfishel@state.pa.us

CHANGE SUMMARY:

The Dun & Bradstreet Contract # 4600010158 for Band 7 Reporting Services has been re-created in SRM. Effective 02/28/2008, SAP Contract # 4600010158 will be expired.

Dun & Bradstreet's new Contract number is 4400001708 and will be effective 03/01/2008. All Purchase Orders shall be created against the new SRM Contract after the contract has become effective.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT HAVE NOT CHANGED BY THIS CHANGE NOTICE AND REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-19
Collective Number:
SAP Contract Number: 4600010158
SRM Contract Number 4400001708 (replaces SAP contract)
Change Number: 6
Change Effective Date: 03/01/2008

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Band 7 Reporting Services
Contract Period: Beginning 03/01/2006 and Ending 2/28/2011
(Renewal Period 03/01/2008 thru 02/28/2009)

Commodity Specialist Name: Jennifer Fishel, XE5 - (717) 703-2937 - E-mail: jfishel@state.pa.us

CHANGE SUMMARY:

1. Dun & Bradstreet Contract #4400001708 for Band 7 Reporting is now available in SRM. All agencies shall issue purchase orders against the new SRM contract. SAP. The automatic renewal of this contract becomes effective March 1, 2008 per the renewal and extensions clause of Special Contract Terms and Conditions.
2. SAP Contract # 4600010158, Legacy # 9985-19 for Band 7 Reporting Services has been expired in SAP. Legacy # 9985-19 shall no longer be referenced.

Correction: Note that Contract #4600010158 expires on 2/29/2008 and not 2/28/2008 as specified in Change Notice #5

3. New D&B Government Customer Manager handling the Commonwealth's contract:

Jason Probst
Relationship Manager – Government Solutions
3501 Corporate Parkway
Center Valley, PA 18034-0520
Telephone: 610-882-6476
Fax: 866-675-9390
E-mail: probstjas@dnb.com

4. Per Section 11, Escalation, Dun & Bradstreet is increasing the cost per user by no more than 2.8% for Annual Discount Plans (ADP), which does not exceed the US Bureau of Labor Statistics Consumer Price Index Table 1 for all Urban Consumers (CPI). There is no price increase for Monthly Discount Plans (MPD). The price increase is effective on the renewal date of the contract, which is March 1, 2008. See attached.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT HAVE NOT CHANGED BY THIS CHANGE NOTICE AND REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-19
Collective Number:
SRM Contract Number 4400001708
Replaced SAP contract :4600010158
Change Number: 7
Change Effective Date: 03/03/2008

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Band 7 Reporting Services
Contract Period: Beginning 03/01/2008 and Ending 2/28/2011
Commodity Specialist Name: Jennifer Fishel, XE5 - (717) 703-2937 - E-mail: jfishel@state.pa.us

CHANGE SUMMARY:

1. Dun & Bradstreet has updated their company name from Dun & Bradstreet Inc, Business Reference Services to Dun & Bradstreet, Dun & Bradstreet Inc.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT HAVE NOT CHANGED BY THIS CHANGE NOTICE AND REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-19
Collective Number:
SRM Contract Number 4400001708
Replaced SAP contract: 4600010158
Change Number: 8
Change Effective Date: 03/10/2008

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Band 7 Reporting Services
Contract Period: Beginning 03/01/2008 and Ending 2/28/2011
Commodity Specialist Name: Jennifer Fishel, XE5 - (717) 703-2937 - E-mail: jfishel@state.pa.us

CHANGE SUMMARY:

1. The Annual Discount Plan Service Fee should be \$352.00 versus \$359.00 as noted in the PA DGS 2008 Price Guide. This fee can be located under tab "O8 Core" line C249 in the pricing spreadsheet. A revised PA DGS 2008 pricing sheet is attached.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT HAVE NOT CHANGED BY THIS CHANGE NOTICE AND REMAIN AS ORIGINALLY WRITTEN.