

Overview for Incontinent Care Products Contract (Legacy # 6530-06)

Prior to utilizing a contract, the user should read the contract in it's entirety.

DESCRIPTION

The Incontinent Care Products contract, which consists of briefs, underpads, washcloths, and adult diapers, is estimated to be an annual spend among the CWOPA agencies of approximately \$3.5 - 4.0 million, with the primary using agencies being DPW, DMVA, and DOC. All county (67) nursing homes may (and usually do) piggy-back off of this contract, thus adding a considerable volume to the overall contract spend. The contract was broken out into four lots, each representing a certain brand or manufacturer (SCA, Paper Pak, NAPS - private label, and First Quality). The agencies may purchase from any of the contracts, depending on their preferences and those of their patients who use the product. Each of the suppliers will accept SAP purchase orders.

CONTRACT INFO

Contract Number & Title	Incontinent Care Products -- 4600011009 (XPEDX); 4600011015 (Druzak Medical); 4600011112 (McKesson - SCA); & 4600011803 (J&B - First Quality)
Number of Suppliers	4 - XPEDX (Paper Pak), McKesson (SCA), Druzak Medical (NAPS), and J&B Medical Supply (First Quality)
Validity Period	February 2007 through December 2008
DGS Point of Contact	Michelle L. Scott, Commodity Specialist
Contact Phone #	717-703-2942
Email	miscott@state.pa.us

PRICING HIGHLIGHTS

These items were on a catalog contract previously. By competitively bidding these items and breaking the products out by lots, the CWOPA reduced its overall costs for each of the lots. The minimum order quantity for this contract is \$300.00 as stated in the Special Terms & Conditions.

PROCESS TO PURCHASE

Via SAP/SRM (no p-card usage permitted) or contact the supplier directly:
XPEDX (Rick Whitcomb) @ phone: 800-321-1804; fax: 717-612-3105
McKesson (Marsha Chevalier) @ phone: 800-328-8111, ext. 6927; fax: 800-237-9766
Druzak Medical (Joe Polce) @ phone: 800-837-9560; fax: 724-375-1775
J&B Medical Supplies (Loren Bennett) @ phone: 800-737-0045; fax: 800-737-0012

SPECIAL CONTRACT TERMS AND CONDITIONS

ORDER OF PRECEDENCE: These Special Contract Terms and Conditions supplement the Standard Contract Terms and Conditions for Statewide Contracts for Supplies. To the extent that these Special Contract Terms and Conditions conflict with the Standard Contract Terms and Conditions for Statewide Contracts for Supplies, these Special Contract Terms and Conditions shall prevail.

CONTRACT SCOPE/OVERVIEW: This contract 4600011009 (XpedX) (identified here and in the other documents as the "Contract") will cover the requirements of all using Agencies of the Commonwealth of PA for Incontinent Products.

TERM OF CONTRACT: The Contract shall commence on the Effective Date no earlier than February 8, 2007 and expire on December 31, 2008.

OPTION TO RENEW

The contract(s) may be extended by mutual consent of the Commonwealth and vendor for three (3) additional one (1) year periods.

OPTION TO EXTEND: The Department of General Services reserves the right, upon notice to the Contractor, to extend the Contract or any part of the Contract for up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in Contract coverage and only for the time necessary, up to three (3) months, to enter into a new contract.

ADDITION OF LINE ITEMS: Additional line items that are reasonably construed to be within the scope of each contract may be added to the contract through mutual agreement of the contractor, the Using Agency, and the Department of General Services contract manager. Fair and accepted pricing will be comparable to similar items or the appropriate based line items. Contractors may add new products or delete discontinued products every quarter with written consent from the Department of General Services.

At no time are awarded contractors allowed to unilaterally change products or pricing.

ADDRESS OF PURCHASE ORDER: Commonwealth agencies may issue purchase orders against this Contract for supplies required by the agencies (using agencies). Please state below where the Purchase Orders should be sent (name, address, city, state, zip code).

Contact person: _____

Telephone Number: _____

E-mail Address: _____

COSTARS PROGRAM

COSTARS Purchasers. Section 1902 of the Commonwealth Procurement Code, 62 Pa.C.S. § 1902 (“Section 1902”), authorizes local public procurement units and state-affiliated entities (together, “COSTARS Purchasers”) to participate in Commonwealth procurement contracts that the Department of General Services (“DGS”) may choose to make available to COSTARS Purchasers. DGS has identified this Contract as one suitable for COSTARS Purchaser participation.

A. Only those COSTARS Purchasers registered with DGS may participate as COSTARS Purchasers in a Commonwealth contract. Several thousand COSTARS Purchasers are currently registered with DGS; therefore, the Contractor agrees to permit **only** to DGS-registered COSTARS members to make COSTARS purchases from this Contract.

1. A “local public procurement unit” is:

- Any political subdivision;
 - Any public authority;
 - Any tax exempt, nonprofit educational or public health institution or organization;
 - Any nonprofit fire, rescue, or ambulance company;
 - and
 - To the extent provided by law, any other entity, including a council of governments or an area government that expends public funds for the procurement of supplies, services, and construction.
2. A state-affiliated entity is a Commonwealth authority or other Commonwealth entity that is not a Commonwealth agency. The term includes the Pennsylvania Turnpike Commission, the Pennsylvania Housing Finance Agency, the Pennsylvania Municipal Retirement System, the Pennsylvania Infrastructure Investment Authority, the State Public School Building Authority, the Pennsylvania Higher Educational Facilities Authority and the State System of Higher Education.
- B. COSTARS Purchasers have the option to purchase from a Contract awarded under this procurement, from any DGS contract established exclusively for COSTARS Purchasers in accordance with the requirements of Section 1902, from any other cooperative procurement contracts, or from their own procurement contracts established in accordance with the applicable laws governing such procurements. The Contractor understands and acknowledges that there is no guarantee that any prospective COSTARS Purchaser will place an order under this Contract, and that it is within the sole discretion of the registered COSTARS Purchaser whether to procure from this Contract or to use another procurement vehicle.
- C. DGS is acting as a facilitator for COSTARS Purchasers who may wish to purchase under this Contract. Registered COSTARS Purchasers who participate in this Contract and issue purchase orders (“POs”) to Contractors are third party beneficiaries who have the right to sue and be sued for breach of this contract without joining the Commonwealth or DGS as a party. The Commonwealth will not intervene in any action between a Contractor and a Purchaser unless substantial interests of the Commonwealth are involved.
- D. Registered COSTARS Purchasers electing to participate in this Contract will order items directly from the Contractor and be responsible for payment directly to the Contractor.

- E. The Contractor shall furnish to the DGS COSTARS Program Office a quarterly electronic Contract sales report detailing the previous quarter's Contract purchasing activity, using the form and in the format prescribed by DGS. The Contractor shall submit its completed quarterly report no later than the fifteenth calendar day of the succeeding Contract quarter.
1. Until such time as DGS may provide the Contractor written notice of automated report filing, the Contractor shall either e-mail the reports to GS-PACostars@state.pa.us or send the reports on compact disc via US Postal Service to the DGS COSTARS Program Office, Bureau of Procurement, 6th Floor Forum Place, 555 Walnut Street, Harrisburg, PA 17101. When DGS has instituted automated reporting, the Contractor shall comply with DGS's written notice and instructions on automated Contract reports. DGS will provide these instructions with sufficient advance time to permit the Contractor to undertake automated reporting.
 2. The Contractor shall include on each report the Contractor's name and address, the Contract number, and the period covered by the report. For each PO received, the Contractor shall include on the report the name of each COSTARS-Registered Purchaser that has used the Contract along with the total dollar volume of sales to the specific Purchaser for the reporting period.
 3. DGS may suspend the Contractor's participation in the COSTARS Program for failure to provide the Quarterly Sales Report within the specified time.
- F. Additional information regarding the COSTARS Program is available on the DGS COSTARS Website at www.dgs.state.pa.us/costars.
1. If the Contractor is aware of any qualified entity not currently registered and wishing to participate in the COSTARS Program, please refer the potential purchaser to the DGS COSTARS Website at www.dgs.state.pa.us/costars, where it may register by completing the online registration form and receiving DGS confirmation of its registration. To view a list of currently-registered COSTARS member entities, please visit the COSTARS website.
 2. Direct all questions concerning the COSTARS Program to:

Department of General Services
COSTARS Program

555 Walnut Street, 6th Floor
Harrisburg, PA 17101

Telephone: 1-866-768-7827

E-mail GS-PACostars@state.pa.us

If your firm is awarded a Contract, does it agree to sell the awarded items/services at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to registered COSTARS Purchasers who elect to participate in the contract?

Please Answer: YES _____ NO _____

PRODUCT CONFORMANCE The Department of General Services reserves the right to require any and all bidders to:

1. Provide certified data from laboratory testing performed by the bidder, or performed by an independent laboratory, as specified by the Commonwealth.
2. Supply published manufacturer product documentation and samples.
3. Permit a Commonwealth representative to witness testing at the bidder's location or at an independent laboratory.
4. Complete a survey/questionnaire relating to the bid requirements and specifications.
5. Provide customer references.
6. Provide a product demonstration at a location near Harrisburg or the using agency location.

POST-SUBMISSION DESCRIPTIVE LITERATURE & SAMPLES

The Department of General Services may, during its evaluation of the bids, require bidders to submit cuts, illustrations, drawings, prints, test data sheets, specification sheets, samples and brochures which detail construction features, design, components, materials used, applicable dimensions and any other pertinent information which the Department of General Services may require in order to evaluate the product(s) offered. The required information must be submitted within two (2) business days after notification from the Department of General Services. Failure to submit the required documentation may result in the rejection of the bid proposal.

VENDOR NON-COMPLIANCE

Vendors found to be non-compliant with requirements of this contract may be removed as a participant upon determination of non-compliance by the Bureau of Purchases.

REPORTS

The Commonwealth requires quarterly usage reports from all awarded suppliers, reports are due by the 15th of the month following the quarter that is being reported on. Information that is required is quantities sold to the agencies, agency name, manufacturer part #, unit price, unit of measure, date of sale, and the total cost of invoices. Other information may be required and this will be discussed by the Commodity Specialist after the award.

METHOD OF AWARD

CWOPA intends to award by lot but reserved the right to award by line item. Which ever is more advantageous to the Commonwealth. Failure to submit a bid on all items in a lot (providing an item (s) are not discontinued) may deem the bidder to be nonresponsive.

ORDER FILL RATE

Order fill rates will be maintained at 95% or greater. Order fill rate heretofore, will be defined as "the total number of items on an order filled completely and delivered within the delivery time frame divided by the total number of items on an order". Vendor is responsible for providing corrective action per each incident of failure to maintain required fill rate of 95%. Should a vendor consistently fail to meet this fill rate without acceptable corrective action, the vendor will be deemed irresponsible, and the contract cancelled.

ELECTRONIC INTERFACE

The Department of General Services may request the vendor(s) a secure web-site catalog tool with CWOPA specific pricing. Assuming the vendor(s) has this capacity; it will interface with CWOPA's SAP EBP/SRM system. The vendor(s) must be able process and track purchasing card transactions.

DELIVERY AND MINIMUM ORDER

Transportation of goods shall be FOB destination, freight included to any point within the Commonwealth. Delivery should be within five (5) days after the customer places an order. Exceptions can be made for custom orders, special items or large orders when applicable.

A vendor, within twenty-four (24) hours after receiving a purchase order (Monday-Friday), shall notify the customer of any potential delivery delays. Vendor needs to have the ability to provide emergency orders. Excessive occurrences of inability to deliver or intentional delays shall be cause for contract cancellation and vendor suspension. CWOPA has determined the minimum order value to be \$300.00 and that price to be a delivered cost to include freight. The awarded vendor or vendors, at their own option, may accept orders for less than the \$300.00 minimum order and pass on the direct shipping costs for such orders to the issuing agency. Sufficient verification of the actual shipping costs (including, but not limited to, copies of the original Bill of Lading) must be provided or such charge will not be reimbursed by the Commonwealth.

INQUIRIES: Direct all questions concerning this proposal to Terry Rohrer, TRohrer@state.pa.us or 717-787-5180.



All using Agencies of the Commonwealth, Participating Political
Subdivision, Authorities, Private Colleges and Universities

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Contract No. 4600011009
Contract Original Approval Date: 02/08/2007

Purchasing Agent:

Name: Susan Phelan
Phone: 717-787-2355
Fax: 717-783-6241

Valid from/to: 12/13/2006 - 12/31/2008

Please Deliver To:

To be determined at the
time of the Purchase Order
unless specified below

Your SAP Vendor Number With Us: 102381

Supplier Name/Address:

INTERNATIONAL PAPER CO
 DBA XPEDX
 211 HOUSE AVE
 CAMP HILL PA 17011-2306
 Supplier Telephone No: 717-761-6064
 Supplier Fax No.: 717-612-3105

Your Quotation: Date:
 Collective No.:
 Our Quotation:

Payment Terms:

NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
10	304243 WASHCLOTH,DISPOS ABLE,XSTRENGTH,10 X13" Item Text 800 in case= 32.72 Paper Pak 10"x13" extra strength quickables disposable washcloth Mfg item #22848	0.00	Each	4.09	100 Each	0.00

20	304244 WASHCLOTH,DISPOS ABLE,XSTRENGTH,12 X13" Item Text	0.00	Each	3.28	100 Each	0.00

SEE LAST PAGE FOR ESTIMATED
TOTAL VALUE INFORMATION



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Contract No. 4600011009
Contract Original Approval Date: 02/08/2007

Supplier Name:
INTERNATIONAL PAPER CO
DBA XPEDX

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	1000 in case= 32.80 Paper Pak 12" x13" extra strength quickables disposable washcloth Mfg item #22847					
30	304226 UNDERPAD,MODERAT E ABSORB,23X 36" Item Text 150 in case= 32.81 Paper Pak 23" x36" light yellow fluff filler drisorb plus mod absorb underpad Mfg item #23907	0.00	Each	21.87	100 Each	0.00
40	304225 UNDERPAD,HVYABSO RB,23X36" Item Text 150 in case= 31.07 Paper Pak 23" x36" Peach Attend Night Preserver underpad Mfg item #23551	0.00	Each	20.71	100 Each	0.00
50	304224 UNDERPAD,FLFF,HVY ABS,36X70" Item Text 50 in case= 31.00 Paper Pak 36" x70" Peach Fluff Fill Tuckables Underpad Mfg item #23953	0.00	Each	0.62	100 Each	0.00
60	304205 PAD,SHAPED,7,HVY ABSORB,13X 25" Item Text 96 in case= 32.30 Paper Pak 13" x25" Attends 7 Shaped Underpad Mfg item #24973	0.00	Each	33.65	100 Each	0.00
70	304242 WASHCLOTH,8X11.5"	0.00	Each	4.76	100 Each	0.00





Supplier Name:
INTERNATIONAL PAPER CO
DBA XPEDX

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	Item Text 840 in case= 39.98 Paper Pak 8"x11.5" White Attends Washcloth 70ct tub Mfg item #22574					
80	304196 PAD,INSERT,4,MODER ATE ABSORB,9X22"	0.00	Each	22.62	100 Each	0.00
	Item Text 144 in case= 32.57 Paper Pak 9"x22" Attends 4 Insert Pad Bulk Pack Mfg item #25018					
90	304208 UNDERGARMENT,BELT D	0.00	Each	26.26	100 Each	0.00
	Item Text 120 in case= 31.51 Paper Pak Attends Belted undergarment Mfg item #24976					
100	304192 PAD,BSTER	0.00	Each	15.59	100 Each	0.00
	Item Text 192 in case= 29.93 Paper Pak Attends Booster Pads Mfg item #26262					
110	304195 PAD,INSERT,3,LGT ABSORB	0.00	Each	15.46	100 Each	0.00
	Item Text 192 in case= 29.68 Paper Pak Attends Insert Pad 3 Mfg item #26261					
120	304197 PAD,LGT	0.00	Each	14.06	100 Each	0.00
	Item Text					





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Contract No. 4600011009
Contract Original Approval Date: 02/08/2007

Supplier Name:
INTERNATIONAL PAPER CO
DBA XPEDX

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	198 in case= 27.84 Paper Pak Attends light Pad Regular Protection Mfg item #25054					
130	304202 PAD,SHAPED,4,MOD- ABSORB Item Text 120 in case= 23.10 Paper Pak Attends Shaped Pad 4 Mfg item #24972	0.00	Each	19.25	100 Each	0.00
140	304203 PAD,SHAPED,5,MOD- ABSORB Item Text 120 in case= 29.72 Paper Pak Attends Shaped Pad 5 Mfg item #25100	0.00	Each	24.77	100 Each	0.00
150	304204 PAD,SHAPED,6,MOD- ABSORB Item Text 120 in case= 32.58 Paper Pak Attends Shaped Pad 6 Mfg item #25099	0.00	Each	27.15	100 Each	0.00
160	304194 PAD,HVYABSORB,8,S HAPED Item Text 96 in case= 34.09 Paper Pak Attends Shaped Pad 8 Mfg item #24974	0.00	Each	35.51	100 Each	0.00
170	304164 BRIEFS,CLASSIC,10,S M Item Text	0.00	Each	29.21	100 Each	0.00





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Contract Original Approval Date: 02/08/2007

Supplier Name:
INTERNATIONAL PAPER CO
DBA XPEDX

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	96 in case= 28.04 Paper Pak Small Blue Attends 10 Classic Brief Mfg item #24884					
180	304162 BRIEFS,CLASSIC,10,M ED	0.00	Each	30.57	100 Each	0.00
	Item Text 96 in case= 29.35 Paper Pak medium white Attends 10 Classic Brief Mfg item #24885					
190	304163 BRIEFS,CLASSIC,10,R EG	0.00	Each	36.48	100 Each	0.00
	Item Text 96 in case= 35.02 Paper Pak regular Attends 10 Classic Brief mfg item #25194					
200	304161 BRIEFS,CLASSIC,10,L GE	0.00	Each	40.21	100 Each	0.00
	Item Text 96 in case= 38.60 Paper Pak Large Blue Attends 10 Classic Brief Mfg item #24886					
210	304151 BRIEFS,BREATHABLE BACKING,MED	0.00	Each	30.09	100 Each	0.00
	Item Text 96 in case= 28.89 Paper Pak Medium Attends 10 extra Absorb breathable brief					
220	304152 BRIEFS,BREATHABLE BACKING,REG	0.00	Each	34.27	100 Each	0.00
	Item Text					





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Contract Original Approval Date: 02/08/2007

Supplier Name:
INTERNATIONAL PAPER CO
DBA XPEDX

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	72 in case= 24.67 Paper Pak Regular Attends 10 extra Absorb Breathable Brief Mfg item #28830					
230	304150 BRIEFS,BREATHABLE BACKING,LGE Item Text 72 in case= 28.89 Paper Pak Large Attends 10 extra absorb breathable brief mfg item #28831	0.00	Each	40.12	100 Each	0.00
240	304153 BRIEFS,BREATHABLE BACKING,XLGE Item Text 72 in case= 33.62 Paper Pak XL attends 10 extra absorb breathable brief mfg item #28832	0.00	Each	4.67	100 Each	0.00
250	304151 BRIEFS,BREATHABLE BACKING,MED Item Text 96 in case= 27.30 Paper Pak medium attends 10 breathable briefs mfg item #27932	0.00	Each	28.44	100 Each	0.00
260	304154 BRIEFS,BREATHABLE, 10,LG Item Text 72 in case= 27.31 Paper Pak large attends 10 breathable brief mfg item #28933	0.00	Each	37.93	100 Each	0.00
270	304155 BRIEFS,BREATHABLE, 10,XLG	0.00	Each	43.05	100 Each	0.00





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Supplier Name:
INTERNATIONAL PAPER CO
DBA XPEDX

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	Item Text 72 in case= 31.00 Paper Pak XL attends 10 breathable briefs mfg item #27935					
280	304171 BRIEFS,HEAVY ABSORB,8,MED	0.00	Each	28.11	100 Each	0.00
	Item Text 96 in case= 26.99 Paper Pak medium attends 8 brief mfg item #24890					
290	304173 BRIEFS,LGE	0.00	Each	33.32	100 Each	0.00
	Item Text 96 in case= 31.99 Paper Pak large attends 8 brief mfg item #24891					
300	304099 UNDERWEAR,SMALL	0.00	Each	3.94	100 Each	0.00
	Item Text 80 in case= 31.52 Paper Pak youth small white attends 7 pull-on w/leg cuff mfg item #25029					
310	304238 UNDERWEAR,PULL- ON,PROTECTIVE,7,ME D	0.00	Each	3.94	100 Each	0.00
	Item Text 80 in case= 31.52 Paper Pak medium white attends 7 pull-on protective underwear mfg item #25031					
320	304238 UNDERWEAR,PULL- ON,PROTECTIVE,7,ME D	0.00	Each	36.77	100 Each	0.00
	Item Text					

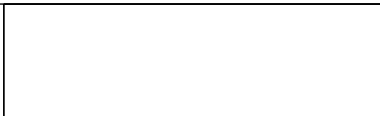




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Contract No. 4600011009
Contract Original Approval Date: 02/08/2007

Supplier Name:
INTERNATIONAL PAPER CO
DBA XPEDX

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	80 in case= 29.42 Paper Pak medium white attends 7 pull-on protective underwear mfg item #28148					
330	304237 UNDERWEAR,PULL- ON,PROTECTIVE,7,LG E	0.00	Each	43.77	100 Each	0.00
	Item Text 72 in case= 31.51 Paper Pak large white attends 7 pull-on protective underwear mfg item #25032					
340	304096 UNDERWEAR,PULL- UP,LARGE	0.00	Each	40.76	100 Each	0.00
	Item Text 72 in case= 29.35 Paper Pak large pull-on protective brief mfg item #28149					
350	304239 UNDERWEAR,PULL- ON,PROTECTIVE,7,XL GE	0.00	Each	52.53	100 Each	0.00
	Item Text 56 in case= 29.42 Paper Pak X-large white attends 7 pull-on protective underwear mfg item #28150					
360	304239 UNDERWEAR,PULL- ON,PROTECTIVE,7,XL GE	0.00	Each	56.19	100 Each	0.00
	Item Text 56 in case= 31.47 Paper Pak Xlarge attends 7 pull-on protective underwear mfg item#25033					





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Contract Original Approval Date: 02/08/2007

Supplier Name:
INTERNATIONAL PAPER CO
DBA XPEDX

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
370	304077 GUARD, MALE Item Text 64 in case= 26.16 Paper Pak white attends guards for men mfg item #25051	0.00	Each	40.87	100 Each	0.00
380	304169 BRIEFS, EZFIT TAPES, BARIATRIC, 2XLG PLUS Item Text 32 in case= 53.60 Paper Pak XXXlarge plus attends 10 bariatric brief w/ez fit tapes mfg item #27821	0.00	Each	1.68	100 Each	0.00

General Requirements for all Items:

Header Text

The contract has each pricing. DISTRIBUTOR will only sell items in CASE QUANTITIES. Each item has in the long text the quantity in a case & the case price. There is also a detailed description of the product ordered & the manufacture number of that product. ORDER BY EACH IF THERE IS 80 IN A CASE AND YOU NEED 2 CASES THEN YOUR ORDER SHOULD BE FOR 160.

THE CONTRACTOR ALLOWS COSTAR PARTICIPATION

Rick Whitcomb
xpedx # 1-800-321-1804
office # 612-6124

No further information for this contract.

Estimated Total Value:
\$ 800,000.00
Currency: USD



All using Agencies of the Commonwealth, Participating Political
Subdivision, Authorities, Private Colleges and Universities

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Contract No. 4600011015
Contract Original Approval Date: 02/08/2007

Purchasing Agent:

Name: Susan Phelan
Phone: 717-787-2355
Fax: 717-783-6241

Valid from/to: 12/13/2006 - 12/31/2008

Please Deliver To:

To be determined at the
time of the Purchase Order
unless specified below

Your SAP Vendor Number With Us: 152572

Supplier Name/Address:

DRUZAK MEDICAL INC
 131 PLEASANT DR
 ALIQUIPPA PA 15001-1300
 USA
 Supplier Telephone No: 724-375-1770
 Supplier Fax No.: 724-375-1775

Your Quotation: Date:
 Collective No.:
 Our Quotation:

Payment Terms:

NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
10	304175 BRIEFS, MED Item Text 96 in case= 29.50 MFG# SFB-012 NAPS Skin friendly brief-Medium mfg item #SFB-012	0.00	Each	30.73	100 Each	0.00
20	304178 BRIEFS, REG Item Text 96 in case= 35.40 MFG # SFB-016 NAPS Skin friendly brief-Regular mfg item #SFB-016	0.00	Each	36.88	100 Each	0.00

SEE LAST PAGE FOR ESTIMATED
TOTAL VALUE INFORMATION



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Contract No. 4600011015
Contract Original Approval Date: 02/08/2007

Supplier Name:
DRUZAK MEDICAL INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
30	304179 BRIEFS,SKIN FRIENDLY,LGE Item Text 72 in case= 29.50 MFG # SFB-013 NAPS Skin friendly brief-Large mfg item # SFB-013	0.00	Each	40.97	100 Each	0.00
40	304185 BRIEFS,XLGE Item Text 60 in case= 29.50 MFG # SFB-014 NAPS Skin friendly Brief-XLarge mfg item #SFB-014	0.00	Each	49.17	100 Each	0.00
50	304216 UNDERPAD,34GRMS,P OLYTHYLEN,17.5X24 Item Text 300 in case= 24.17 MFG # U1002 NAPS underpad fluff, 34 grams polyethylene (17.5"x24") mfg item # U1002	0.00	Each	8.06	100 Each	0.00
60	304212 UNDERPAD,105GRAM S,30X 30" Item Text 100 in case= 31.75 MFG # U2930 NAPS underpads fluff & SAP, 105 grams (30"x30") mfg item #U2930	0.00	Each	31.75	100 Each	0.00
70	304213 UNDERPAD,115GRAM S,36X 36" Item Text 60 in case= 24.93 MFG # U3660 NAPS underpads fluff & SAP, 115 grams (36"x36") mfg item #U3660	0.00	Each	41.55	100 Each	0.00





ORIGINAL Page 3 of 9
Contract No. 4600011015
Contract Original Approval Date: 02/08/2007

Supplier Name:
DRUZAK MEDICAL INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
80	304214 UNDERPAD,125GRAM S,OVERNGHT,28X 36" Item Text 75 in case= 26.35 MFG # U2935 NAPS underpads fluff & SAP, 125 grams, Overnight (28"x36") mfg item #U2935	0.00	Each	35.13	100 Each	0.00
90	304219 UNDERPAD,90GRAMS, 23X34 Item Text 75 case= 21.60 MFG # 1391 NAPS Underpads fluff & SAP, 90 grams (23"x34") mfg item # 1391	0.00	Each	28.80	100 Each	0.00
100	304215 UNDERPAD,133GRAM S,XMATERIAL,30X 70" Item Text 75 in case= 48.68 MFG # 3670 NAPS underpads, fluff, 133 grams * Extra material on sides to tuck under mattress (30"x70") mfg item #U3670	0.00	Each	64.91	100 Each	0.00
110	304222 UNDERPAD,FLUFF,40G RMS,22.5X 33.5 Item Text 150 in case= 21.25 MFG # 4033 NAPS underpads, fluff, 40 grams (22.5"x33.5") mfg item # 4033	0.00	Each	14.17	100 Each	0.00
120	304218 UNDERPAD,44GRAMS, 23X24" Item Text 200 in case= 24.83 MFG # U1023 NAPS underpads fluff, 44 grams (23"x24") mfg item #U1023	0.00	Each	12.42	100 Each	0.00





Supplier Name:
DRUZAK MEDICAL INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
130	304223 UNDERPAD,FLUFF,65 GRMS,23X 36" Item Text 150 in case= 21.95 MFG # 1033 NAPS underpads fluff, 65 grams * our most popular underpad (23"x36") mfg item #1033	0.00	Each	14.63	100 Each	0.00
140	304211 UNDERPAD,100GRAM S,30X 30" Item Text 100 in case= 27.35 MFG # NAP-100 NAPS underpads SAP, 100 grams (30"x30")peach compressed mfg item # NAP-100	0.00	Each	27.35	100 Each	0.00
150	304187 BRIEFS,YTHSIZE Item Text 96 in case= 33.00 MFG # BY11096 NAPS youth Brief mfg item # BY 11096	0.00	Each	34.38	100 Each	0.00
160	304185 BRIEFS,XLGE Item Text 64 in case= 33.00 MFG # B14808 NAPS XLarge Brief mfg item #B14808	0.00	Each	51.56	100 Each	0.00
170	304173 BRIEFS,LGE Item Text 72 in case= 26.50 MFG # B14808 NAPS large Brief mfg item #NPF-013	0.00	Each	36.81	100 Each	0.00
180	304185 BRIEFS,XLGE	0.00	Each	44.17	100 Each	0.00





ORIGINAL Page 5 of 9
Contract No. 4600011015
Contract Original Approval Date: 02/08/2007

Supplier Name:
DRUZAK MEDICAL INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	Item Text 60 in case= 26.50 MFG # NPF-014 NAPS XLarge Brief mfg item #NPF-014					
190	304036 UNDERWEAR, PROTECTIVE, SMALL	0.00	Each	35.45	100 Each	0.00
	Item Text 88 in case= 31.20 mfg# NP-511 NAPS Small protective underwear mfg item #NP-511					
200	304039 UNDERWEAR, PROTECTIVE, X-LARGE	0.00	Each	55.71	100 Each	0.00
	Item Text 56 in case= 31.20 NAPS Xlarge protective underwear mfg item #NP-514					
210	304034 BRIEFS, PREMIUMPLUS, WHITE, MEDIUM	0.00	Each	27.60	100 Each	0.00
	Item Text 96 in case= 26.50 NAPS Premium plus brief, Medium, white mfg item #NAP-012					
220	304035 BRIEFS, PREMIUMPLUS, LAVENDAR, REGULAR	0.00	Each	33.13	100 Each	0.00
	Item Text 80 in case= 26.50 NAPS Premium plus brief, regular, lavender mfg item #NAP-016					
230	304036 UNDERWEAR, PROTECTIVE, SMALL	0.00	Each	37.65	100 Each	0.00
	Item Text					





Supplier Name:
DRUZAK MEDICAL INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	66 in case= 24.85 NAPS Small protective underwear mfg item #NP311					
240	304037 UNDERWEAR, PROTECTIVE, MEDIUM Item Text 60 in case= 24.85 NAPS medium protective underwear mfg item # NP312	0.00	Each	41.42	100 Each	0.00
250	304038 UNDERWEAR, PROTECTIVE, LARGE Item Text 54 in case= 24.85 NAPS Large protective underwear mfg item #NP313	0.00	Each	46.02	100 Each	0.00
260	304039 UNDERWEAR, PROTECTIVE, X-LARGE Item Text 42 in case= 24.85 NAPS XLarge protective underwear mfg item #NP314	0.00	Each	59.17	100 Each	0.00
270	304040 UNDERWEAR, PROTECTIVE, XX-LARGE Item Text 36 in case= 24.85 NAPS XXLarge protective underwear mfg item #NP317	0.00	Each	69.03	100 Each	0.00
280	304041 BRIEFS, BARIATRIC, 2XL Item Text	0.00	Each	70.31	100 Each	0.00

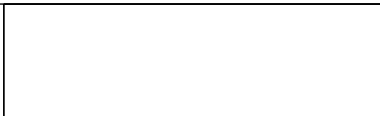




ORIGINAL Page 7 of 9
Contract No. 4600011015
Contract Original Approval Date: 02/08/2007

Supplier Name:
DRUZAK MEDICAL INC

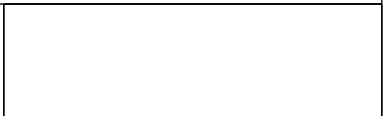
Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	48 in case= 33.75 NAPS Bariatric Brief 2 XL mfg item #NAP017					
290	304043 BRIEFS,68" WAIST,XX-LARGE Item Text 48 in case= 33.75 NAPS brief adult 2XL 68" waist mfg item #NP017	0.00	Each	70.31	100 Each	0.00
300	304048 BRIEFS,BREATHABLEB ACKING,X-LARGE Item Text 60 in case= 27.95 NAPS brief w/breathable backing XL mfg item #NPVB-014	0.00	Each	46.58	100 Each	0.00
310	304045 BRIEFS,BREATHABLEB ACKING,LARGE Item Text 72 in case= 27.95 NAPS brief w/breathable backing LG mfg item #NPVB-013	0.00	Each	38.82	100 Each	0.00
320	304045 BRIEFS,BREATHABLEB ACKING,LARGE Item Text 96 in case= 27.95 NAPS brief w/breathable backing LG mfg item # NPVB-012	0.00	Each	29.11	100 Each	0.00
330	304045 BRIEFS,BREATHABLEB ACKING,LARGE Item Text	0.00	Each	34.94	100 Each	0.00





Supplier Name:
DRUZAK MEDICAL INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	80 in case= 27.95 NAPS brief w/breathable backing LG mfg item # NPVB-016					
340	304105 WASHCLOTH,PREMOI STENED,PREMIUM,9" X 12" Item Text 768 in case= 36.02 NAPS premium washcloths, pre-moistened 9" mfg item # WC50000	0.00	Each	4.69	100 Each	0.00
350	304103 UNDERWEAR,XX- LARGE Item Text 48 in case= 31.20 NAPS protective underwear, 2 XL mfg item #NP-517	0.00	Each	65.00	100 Each	0.00
360	304230 UNDERWEAR,PROTEC TIVE,LGE Item Text 72 in case= 31.20 MFG # NP-513 NAPS protective underwear LG mfg item #NP-513	0.00	Each	43.33	100 Each	0.00
370	304231 UNDERWEAR,PROTEC TIVE,MED Item Text 80 in case= 31.20 MFG # NP-512 NAPS protective underwear medium mfg item # NP-512	0.00	Each	39.00	100 Each	0.00
General Requirements for all Items:						
Header Text						





ORIGINAL Page 9 of 9
Contract No. 4600011015
Contract Original Approval Date: 02/08/2007

Supplier Name:
DRUZAK MEDICAL INC

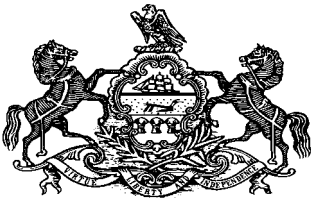
Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
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The contract has each pricing. DISTRIBUTOR will only sell items in CASE QUANTITIES. Each item has in the long text the quantity in a case & the case price. There is also a detailed description of the product ordered & the manufacture number of that product. ORDER BY EACH IF THERE IS 80 IN A CASE AND YOU NEED 2 CASES THEN YOUR ORDER SHOULD BE FOR 160.

THE CONTRACTOR ALLOWS COSTAR PARTICIPATION

Joe Polce is the contact for this contract.
office - 1-800-837-9560
cell - 724-462-1012
131 Pleasant Drive
Aliquippa, PA 15001
No futher information for this contract.

Estimated Total Value:
\$ 2,600,000.00
Currency: USD



All using Agencies of the Commonwealth, Participating Political
Subdivision, Authorities, Private Colleges and Universities

ORIGINAL Page 1 of 7
Contract No. 4600011112
Contract Original Approval Date: 02/08/2007

Purchasing Agent:

Name: Susan Phelan
Phone: 717-787-2355
Fax: 717-783-6241

Valid from/to: 12/21/2006 - 12/31/2008

Please Deliver To:

To be determined at the
time of the Purchase Order
unless specified below

Your SAP Vendor Number With Us: 164157

Supplier Name/Address:

MCKESSON MEDICAL SURGICAL MINNESOTA
 SUPPLY INC
 PO Box 27100
 GOLDEN VALLEY MN 55427-0100
 Supplier Telephone No: 800-328-8111
 Supplier Fax No.: 800-237-9766

Your Quotation: Date:
 Collective No.:
 Our Quotation:

Payment Terms:

NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
10	304227 UNDERPAD,REG,17X 24" Item Text 300 in case= 21.15 SCA 17"x24" Blue harmonie regular absorbency underpad Mfg item #350	0.00	Each	7.05	100 Each	0.00

20	304220 UNDERPAD,EXTRA,23 X24" Item Text 200 in case= 20.82 SCA 23"x24" extra underpad Mfg item #354	0.00	Each	10.41	100 Each	0.00

SEE LAST PAGE FOR ESTIMATED
TOTAL VALUE INFORMATION



ORIGINAL Page 2 of 7
Contract No. 4600011112
Contract Original Approval Date: 02/08/2007

Supplier Name:
MCKESSON MEDICAL SURGICAL MINNESOTA
SUPPLY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
30	304221 UNDERPAD,EXTRA,23 X36" Item Text 150 in case= 21.80 SCA 23" x36" extra underpad Mfg item #355	0.00	Each	14.53	100 Each	0.00
40	304228 UNDERPAD,ULTRA,23 X 36" Item Text 100 in case= 22.05 SCA 23" x36" ultra underpad mfg item #357	0.00	Each	22.05	100 Each	0.00
50	304193 PAD,DRYCOMFORTDA Y,MODERATE,24X6" Item Text 88 in case= 19.57 SCA 24" x6" Blue dry comfort day moderate absorbent pad mfg item #61210	0.00	Each	22.24	100 Each	0.00
60	304201 PAD,REG Item Text 92 in case= 26.75 SCA Tena blue day regular pad mfg item #62418	0.00	Each	29.08	100 Each	0.00
70	304199 PAD,LIGHT,REG Item Text 144 in case= 24.05 SCA Day light white Tena pad mfg item #62314	0.00	Each	1.67	100 Each	0.00
80	304245 WASHCLOTH,REFILL,7 .9X12.4"	0.00	Each	5.11	100 Each	0.00





Supplier Name:
MCKESSON MEDICAL SURGICAL MINNESOTA
SUPPLY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	Item Text 540 in case= 27.59 SCA 7.9"x12.4" Tena skincare adult washcloth refill mfg item #64602					
90	304241 WASHCLOTH,7.9X 12.4" ,SKINCARE	0.00	Each	5.43	100 Each	0.00
	Item Text 540 in case= 29.32 SCA 7.9"x12.4" white Tena skin caring washcloth mfg item #64601					
100	304036 UNDERWEAR,PROTEC TIVE,SMALL	0.00	Each	4.73	100 Each	0.00
	Item Text 64 in case= 30.27 SCA small white tena protective under wear mfg item #72131					
110	304231 UNDERWEAR,PROTEC TIVE,MED	0.00	Each	51.34	100 Each	0.00
	Item Text 64 in case= 32.86 SCA medium white tena protective under wear mfg item #72231					
120	304230 UNDERWEAR,PROTEC TIVE,LGE	0.00	Each	57.44	100 Each	0.00
	Item Text 64 in case= 36.76 SCA large white tena protective under wear mfg item #72331					
130	304232 UNDERWEAR,PROTEC TIVE,XLGE	0.00	Each	72.06	100 Each	0.00
	Item Text					





Supplier Name:
MCKESSON MEDICAL SURGICAL MINNESOTA
SUPPLY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	48 in case= 34.59 SCA Xlarge white tena protective underwear mfg item #72412					
140	304167 BRIEFS,CLASSIC,PLUS ,MED,30-40" Item Text 96 in case= 25.24 SCA medium white tena classic plus brief mfg item #67713	0.00	Each	26.29	100 Each	0.00
150	304166 BRIEFS,CLASSIC,PLUS ,LG,44-60 Item Text 72 in case= 24.00 SCA large blue tena classic plus brief mfg item #67813	0.00	Each	33.33	100 Each	0.00
160	304175 BRIEFS,MED Item Text 56 in case= 24.02 SCA medium green tena night ultra brief mfg item #67401	0.00	Each	42.89	100 Each	0.00
170	304176 BRIEFS,NIGHT ULTRA,LGE,47"-59" Item Text 56 in case= 29.66 SCA large green tena night ultra brief mfg item #67501	0.00	Each	52.96	100 Each	0.00
180	304183 BRIEFS,ULTRA,MED,3 4"-47" Item Text 80 in case= 25.03 SCA medium white tena ultra brief mfg item #67200	0.00	Each	31.29	100 Each	0.00





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Contract No. 4600011112
Contract Original Approval Date: 02/08/2007

Supplier Name:
MCKESSON MEDICAL SURGICAL MINNESOTA
SUPPLY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
190	304182 BRIEFS, ULTRA, LGE, 47 "-59" Item Text 80 in case= 31.03 SCA large blue tena ultra adult brief mfg item #67300	0.00	Each	38.79	100 Each	0.00
200	304180 BRIEFS, SM Item Text 96 in case= 25.24 SCA small white tena brief mfg item #66100	0.00	Each	26.29	100 Each	0.00
210	304185 BRIEFS, XLGE Item Text 72 in case= 28.24 SCA Xlarge white tena adult brief mfg item #61375	0.00	Each	39.22	100 Each	0.00
230	304174 BRIEFS, LATEXFREE, EX TRADRY, XLGE Item Text 60 in case= 22.83 SCA extra large beige dry comfort extra latex free brief mfg item #395	0.00	Each	38.05	100 Each	0.00
240	304210 UNDERGARMENT, UNIS IZE Item Text 120 in case= 40.43 SCA tena one size fits all disposable undergarment mfg item #62900	0.00	Each	33.69	100 Each	0.00
250	304207 POUCH, MEN, UNISIZE	0.00	Each	23.68	100 Each	0.00

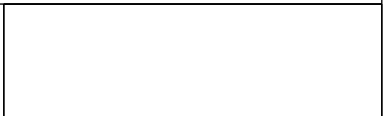




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Contract No. 4600011112
Contract Original Approval Date: 02/08/2007

Supplier Name:
MCKESSON MEDICAL SURGICAL MINNESOTA
SUPPLY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	Item Text 108 in case= 25.57 SCA one size white tena for men pouch mfg item #506200					
260	304074 CREAM,WASH,8.5FLO Z	0.00	Each	311.75	100 Each	0.00
	Item Text 16 in case= 49.88 SCA tena wash cream mfg item #64331					
270	304053 BRIEFS,CLASSICPLUS, X-LARGE	0.00	Each	43.25	100 Each	0.00
	Item Text 60 in case= 25.95 SCA classic plus brief X-LG mfg item #67914					
280	304083 PAD,DAYPLUS	0.00	Each	33.44	100 Each	0.00
	Item Text 80 in case= 26.75 SCA day plus pad mfg item #62618					
290	304085 PAD,NIGHT/SUPER	0.00	Each	42.23	100 Each	0.00
	Item Text 48 in case= 20.27 SCA night/super pad mfg item #62718					
300	304084 PAD,DRYCOMFORTNI GHT	0.00	Each	31.54	100 Each	0.00
	Item Text 48 in case= 15.14 SCA dry comfort night pad mfg item #61215					





ORIGINAL Page 7 of 7
Contract No. 4600011112
Contract Original Approval Date: 02/08/2007

Supplier Name:
MCKESSON MEDICAL SURGICAL MINNESOTA
SUPPLY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
310	304104 WASHCLOTH,DISPOS ABLE,DRY Item Text 1000 in case= 23.40 SCA cliniguard dry disposable washcloth mfg item #74999	0.00	Each	2.34	100 Each	0.00
320	304273 BRIEFS,SIZE 16 Item Text 90 in case= 39.19 SCA flex plus size 16 mfg item #67829	0.00	Each	43.54	100 Each	0.00

General Requirements for all Items:

No futher information for this contract.

Estimated Total Value:
\$ 1,200,000.00
Currency: USD



All using Agencies of the Commonwealth, Participating Political
Subdivision, Authorities, Private Colleges and Universities

REPRINT Page 1 of 8
Contract No. 4600011803
Contract Original Approval Date: 04/06/2007

Purchasing Agent:
Name: Terry Rohrer
Phone: 717-787-5180
Fax:

Valid from/to: 04/01/2007 - 12/31/2008

Please Deliver To:

To be determined at the
time of the Purchase Order
unless specified below

Your SAP Vendor Number With Us: 212459

Supplier Name/Address:

J AND B MEDICAL SUPPLY COMPANY INC
 50496 W PONTIAC TRL
 WIXOM MI 48393-2027
 USA
 Supplier Telephone No: 800-737-0045-227
 Supplier Fax No.: 800-737-0012

Your Quotation: Date:
 Collective No.:
 Our Quotation: 6000133725

Payment Terms:
 NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
10	304062 BRIEFS,FULLMAT,YOU TH Item Text IB-015- 96 in a case= 22.08	0.00	Each	0.23	1 Each	0.00
20	304060 BRIEFS,FULLMAT, SMA LL Item Text IB-011-96 in a case= 22.08	0.00	Each	0.23	1 Each	0.00
30	304061 BRIEFS,FULLMAT,XX- LRGE	0.00	Each	0.59	1 Each	0.00

SEE LAST PAGE FOR ESTIMATED
TOTAL VALUE INFORMATION



REPRINT Page 2 of 8
Contract No. 4600011803
Contract Original Approval Date: 04/06/2007

Supplier Name:
J AND B MEDICAL SUPPLY COMPANY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
	Item Text IB-017- 48 in a case= 28.32					
40	304058 BRIEFS,FRONTALTAPE ,REGULAR	0.00	Each	0.37	1 Each	0.00
	Item Text IBF-016/1- 80 in a case= 29.60					
50	304057 BRIEFS,FRONTALTAPE ,MEDIUM	0.00	Each	0.30	1 Each	0.00
	Item Text IBF-012/1 - 96 in a case-28.80					
60	304056 BRIEFS,FRONTALTAPE ,LARGE	0.00	Each	0.41	1 Each	0.00
	Item Text IBF-013/1- 72 in a case= 29.52					
70	304059 BRIEFS,FRONTALTAPE ,X-LARGE	0.00	Each	0.46	1 Each	0.00
	Item Text IBF-014/1- 64 in a case= 29.44					
80	304064 BRIEFS,NIGHTTIME,ME DIUM	0.00	Each	0.42	1 Each	0.00
	Item Text NTB-012/1- 96 in a case= 40.32					
90	304063 BRIEFS,NIGHTTIME,LA RGE	0.00	Each	0.55	1 Each	0.00
	Item Text NTB-013/1- 72 in a case= 39.60					





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Contract No. 4600011803
Contract Original Approval Date: 04/06/2007

Supplier Name:
J AND B MEDICAL SUPPLY COMPANY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
100	304175 BRIEFS, MED Item Text NU-012/1- 96 in a case= 22.08	0.00	Each	0.23	1 Each	0.00
110	304065 BRIEFS, NUFIT, LARGE Item Text NU-013/1- 72 in a case= 22.32	0.00	Each	0.31	1 Each	0.00
120	304067 BRIEFS, NUFIT, X- LARGE Item Text NU-014/1- 60 in a case= 22.20	0.00	Each	0.37	1 Each	0.00
130	304069 BRIEFS, PER- FIT, MEDIUM Item Text PF-012/1- 96 in a case= 24.00	0.00	Each	0.25	1 Each	0.00
140	304068 BRIEFS, PER-FIT, LARGE Item Text PF-013/1-72 in a case= 23.76	0.00	Each	0.33	1 Each	0.00
150	304071 BRIEFS, PER-FIT, X- LARGE Item Text PF-014/1- 60 in a case= 23.40	0.00	Each	0.39	1 Each	0.00
160	304093 UNDERWEAR, PROTEC TIVE, PER-FIT, MEDIUM Item Text PF-512- 80 in a case= 25.60	0.00	Each	0.32	1 Each	0.00





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Contract No. 4600011803
Contract Original Approval Date: 04/06/2007

Supplier Name:
J AND B MEDICAL SUPPLY COMPANY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
170	304092 UNDERWEAR, PROTECTIVE, PER-FIT, LARGE Item Text PF-513- 72 in a case= 25.20	0.00	Each	0.35	1 Each	0.00
180	304094 UNDERWEAR, PROTECTIVE, PER-FIT, X-LARGE Item Text PF-514- 56 in a case= 25.20	0.00	Each	0.45	1 Each	0.00
190	304081 LINER, PANT, LIGHT DRIBLING, WHITE, SMALL Item Text PL-100- 144 in a case= 24.48	0.00	Each	0.17	1 Each	0.00
200	304078 LINER, PANT, BLUE, MEDIUM Item Text PL-111/1- 96 in a case= 22.08	0.00	Each	0.23	1 Each	0.00
210	304082 LINER, PANT, YELLOW, LARGE Item Text PL-112/1- 96 in a case= 23.04	0.00	Each	0.24	1 Each	0.00
220	304079 LINER, PANT, GREEN, LARGE W/ELASTIC Item Text PL-113/1- 96 in a case= 24.00	0.00	Each	0.25	1 Each	0.00
230	304080 LINER, PANT, LAV, OVERNIGHT W/LEGCUFF Item Text PL-115- 96 in a case= 42.24	0.00	Each	0.44	1 Each	0.00





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Contract No. 4600011803
Contract Original Approval Date: 04/06/2007

Supplier Name:
J AND B MEDICAL SUPPLY COMPANY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
240	304036 UNDERWEAR, PROTECTIVE, SMALL Item Text PV-511- 88 in a case= 29.92 Material PO Text	0.00	Each	0.34	1 Each	0.00
250	304037 UNDERWEAR, PROTECTIVE, MEDIUM Item Text PV-512- 80 in a case= 29.60 Material PO Text	0.00	Each	0.37	1 Each	0.00
260	304038 UNDERWEAR, PROTECTIVE, LARGE Item Text PV-513 - 72 in a case= 29.52 Material PO Text	0.00	Each	0.41	1 Each	0.00
270	304039 UNDERWEAR, PROTECTIVE, X-LARGE Item Text PV-514- 56 in a case= 29.68 Material PO Text	0.00	Each	0.53	1 Each	0.00
280	304077 GUARD, MALE Item Text PV-811- 126 in a case= 20.16	0.00	Each	0.16	1 Each	0.00





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Contract No. 4600011803
Contract Original Approval Date: 04/06/2007

Supplier Name:
J AND B MEDICAL SUPPLY COMPANY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
290	304050 BRIEFS, BREATHABLEP REVAIL, MEDIUM <i>Item Text</i> PVB-012/2- 96 in a case= 26.88	0.00	Each	0.28	1 Each	0.00
300	304052 BRIEFS, BREATHABLEP REVAIL, X-LARGE <i>Item Text</i> PVB-014/1- 60 in a case= 27.00	0.00	Each	0.45	1 Each	0.00
310	304051 BRIEFS, BREATHABLEP REVAIL, REGULAR <i>Item Text</i> PVB-016/1- 80 in a case= 27.20	0.00	Each	0.34	1 Each	0.00
320	304101 UNDERWEAR, SUPERA BSORBENT, PREVAIL, S M/MED <i>Item Text</i> PVS-512- 72 in a case= 29.52	0.00	Each	0.41	1 Each	0.00
330	304100 UNDERWEAR, SUPERA BSORBENT, PREVAIL, L ARGE <i>Item Text</i> PVS-513 - 64 in a case= 29.44	0.00	Each	0.46	1 Each	0.00
340	304086 UNDERGARMENT, BELT ED, SUPERABSORBENT <i>Item Text</i> RU-324- 120 in a case= 24.00	0.00	Each	0.20	1 Each	0.00

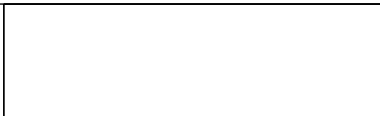




REPRINT Page 7 of 8
Contract No. 4600011803
Contract Original Approval Date: 04/06/2007

Supplier Name:
J AND B MEDICAL SUPPLY COMPANY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
350	304055 BRIEFS,FITSTOAT,ME DIUM Item Text T-012- 72 in a case= 26.64	0.00	Each	0.37	1 Each	0.00
360	304054 BRIEFS,FITSTOAT,LAR GE Item Text T-013 - 72 in a case= 31.68	0.00	Each	0.44	1 Each	0.00
370	304088 UNDERPAD,SUPRABS ORB,23" X36" ,BLUE Item Text UP-048 - 48 in a case= 32.64	0.00	Each	0.68	1 Each	0.00
380	304089 UNDERPAD,SUPRABS ORB,30" X30" ,PEACH Item Text UP-050 - 50 in a case= 23.00	0.00	Each	0.46	1 Each	0.00
390	304087 UNDERPAD,FLUFF,23" X36" ,GREEN Item Text UP-150 - 150 in a case= 19.50	0.00	Each	0.13	1 Each	0.00
400	304106 WASHCLOTH,PREVAIL Item Text WW-605 - 576 in a case= 17.28	0.00	Each	0.03	1 Each	0.00
410	304107 WIPES,DRY,MULITIPU RPOSE Item Text DW-501/1 - 768 in a case= 23.04	0.00	Each	0.03	1 Each	0.00





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Contract No. 4600011803
Contract Original Approval Date: 04/06/2007

Supplier Name:
J AND B MEDICAL SUPPLY COMPANY INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
420	304049 BRIEFS, BREATHABLEP REVAIL, LARGE Item Text PVB-013/2 - 72 in a case= 27.36	0.00	Each	0.38	1 Each	0.00
430	304040 UNDERWEAR, PROTEC TIVE, XX-LARGE Item Text 48/CASE = \$30.92 PV 517 Material PO Text	0.00	Each	64.41	100 Each	0.00

General Requirements for all Items:

Header Text

The case quantities are estimates.
J & B Medical Supply Co.

Contact Loren Bennett - 1-800-737-0045 XT 227

CONTRACTOR ALLOWS COSTAR PARTICIPATION
No futher information for this contract.

Estimated Total Value:
\$ 182,000.00
Currency: USD

Contract Reference Number: 6530-06 / 4600011090

Change Number: 1

Change Effective Date: 2/21/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies
Subject: Incontinent Care Products
Contract Period: Beginning February 1, 2007 and Termination date of
December 31, 2008
Buyer Name: YD4/Terry Rohrer/717-787-5180

CHANGE SUMMARY:

The following items should be added to the Paper-Pak contract.

304185 - Brief, X-Large, 3 bags of 24, 72/case -- Case price = \$31.77, Paper Pak # 24892, xpedx # 5082803

304859 - Washcloth, Wet, Pop-up with tub, 9x13 48/tub, 576 cloths/case -- Case price = \$23.00, Paper Pak order # 27411,
xpedx order # 5317604

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 6530-06 / 460001112
Change Number: 2
Change Effective Date: 2/28/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies
Subject: Incontinent Care Products
Contract Period: Beginning February 1, 2007 and Termination date of
December 31, 2008
Buyer Name: YD4/Terry Rohrer/717-787-5180

CHANGE SUMMARY:

The following items should be added to the SCA contract.

304897 – PAD, DRYCOMFORT, LIGHT 6 BAGS/24 EACH 144/CASE .1420 EACH \$20.45 = CASE PRICE SCA #61209
304231 – UNDERWEAR, PROTECTIVE PLUS, MEDIUM 4 BAGS/18 EACH 72/CASE .4292 EACH \$30.90 = CASE PRICE SCA # 72239
304230 - UNDERWEAR, PROTECTIVE PLUS, LARGE 4 BAGS/18 EACH 72/CASE .4447 EACH \$32.02 = CASE PRICE SCA # 72339
304232 – UNDERWEAR, PROTECTIVE PLUS, XLARGE 4 BAGS/15 EACH 60/CASE .5712 EACH \$34.27 = CASE PRICE SCA # 72439
304898 – BRIEFS, FLEX, SUPER, SIZE 16, 3 BAGS/28 EACH 84/CASE .5317 EACH \$44.66 = CASE PRICE SCA # 67835
304899 - BRIEFS, FLEX, SUPER, SIZE 12, 3 BAGS/28 EACH 84/CASE .0119 EACH \$32.87 = CASE PRICE SCA # 67834

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 6530-06 / 4600011015

Change Number: 3

Change Effective Date: 3/9/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies
Subject: Incontinent Care Products
Contract Period: Beginning February 1, 2007 and Termination date of
December 31, 2008
Buyer Name: YD4/Terry Rohrer/717-787-5180

CHANGE SUMMARY:

The following items should be added to the NAPS contract.

304999 – Briefs, breathable, MEDIUM ---- **96/CASE = \$27.95**; EACH = .2911 -- NAPS part # NPVB-012

305000 – Briefs, breathable, REGULAR ---- **80/CASE = \$27.95**; EACH = .3494 -- NAPS part # NPVB-016

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 6530-06 / 4600011009

Change Number: 4

Change Effective Date: 3/30/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies
Subject: Incontinent Care Products
Contract Period: Beginning February 1, 2007 and Termination date of
December 31, 2008
Buyer Name: YD4/Terry Rohrer/717-787-5180

CHANGE SUMMARY:

The following item the case size has changed:

304243 – Washcloths, Disposable, Xstrength --- The case size is stated as “800” but the actual case size is 1000.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 6530-06 / 4600011090

Change Number: 5

Change Effective Date: 4/1/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies
Subject: Incontinent Care Products
Contract Period: Beginning February 1, 2007 and Termination date of
December 28, 2008
Buyer Name: YD4/Terry Rohrer/717-787-5180

CHANGE SUMMARY:

The following items should be changed to the Paper-Pak contract,(xpedex).

- 304224** Item 50 Underpad, Fluff, Heavy absorbent, 36" X 70" should be 62.00 per 100.
- 304153** Item 240 Breifs, Breathable Backing, XLarge should be 46.70 per 100.
- 304099** Item 300 Underwear, small should be 39.40 per 100.
- 304238** Item 310 Underwear, pull-on, protective, 7, Medium should be 39.40 per 100.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 6530-06 / 4600011090, 4600011015,460001112

Change Number: 6

Change Effective Date: 2/1/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies
Subject: Incontinent Care Products
Contract Period: Beginning February 1, 2007 and Termination date of
December 28, 2008
Buyer Name: YD4/Terry Rohrer/717-787-5180

CHANGE SUMMARY:

The following contracts offer co-op purchasing:

McKesson Medical, xpedx, and Druzak Medical

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 6530-06 / 4600011009 & 4600011803

Change Number: 7

Change Effective Date: 4/16/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies
Subject: Incontinent Care Products
Contract Period: Beginning February 1, 2007 and Termination date of
December 28, 2008
Buyer Name: YD4/Terry Rohrer/717-787-5180

CHANGE SUMMARY:

The following items should be added to the Paper-Pak and J & B contracts.

304165 Brief, Classic 10, Xlarge, 72/case Case price = \$38.55, Paper Pak # 24887

304040 Underwear, protective, 2x-xlarge 48/case Case price = \$30.92, First Quality # PV 517

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALY WRITTEN.

Contract Reference Number: 6530-06
Collective Number: N/A
SAP Contract Number: 4600011009, 4600011015,
4600011112, 4600011803
Change Number: 8
Change Effective Date: 8/13/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Incontinent Care Products
Contract Period: Beginning 02/01/2007 and Ending 12/31/2008
Commodity Specialist Name: **Michelle L. Scott - 717-703-2942**

CHANGE SUMMARY:

Change Commodity Specialist name to: **Michelle L. Scott**
Phone: 717-703-2942
Fax: 717-346-3820
Email: miscott@state.pa.us

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: Legacy # 6530-06
Collective Number: N/A
SAP Contract Number: 4600011009
Change Number: 9
Change Effective Date: October 15, 2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Incontinent Care Products
Contract Period: Beginning 02/01/2007 and Ending 12/31/2008
Commodity Specialist Name: YI2/Michelle L. Scott/ 717-703-2942

CHANGE SUMMARY:

The below listed products from Attend Healthcare Products which are obtained through XPEDX (SAP Contract 4600011009) are being discontinued effective October 15, 2007. If Xpedx runs out of their existing inventory prior to October 15th, they will be sending the new item numbers. These items will be upgraded to there New Attends items as listed below. For material numbers 304163,304165, 304153 and 304242 the count per case is changing and this new case count information is listed in parenthesis. Please note, the price per each item listed on the contract remain the same.

SAP # 304164 Current Mfg #24884 - New Mfg # 31466
SAP # 304162 Current Mfg #24885 - New Mfg# 31467
SAP # 304163 Current Mfg #25194 - New Mfg# 31468 & New Case Count - 3 Bags of 24 (72/Case)
SAP # 304161 Current Mfg #24886 - New Mfg# 31469
SAP # 304165 Current Mfg #24887 - New Mfg #31470 & New Case Count - 3 Bags of 20 (60/Case)
SAP # 304151 Current Mfg #28829 - New Mfg# 31467
SAP # 304152 Current Mfg #28830 - New Mfg #31468
SAP # 304150 Current Mfg #28831 - New Mfg #31469
SAP # 304153 Current Mfg #28832 - New Mfg #31470 & New Case Count - 3 Bags of 20 (60/Case)
SAP # 304242 Current Mfg #22574 - New Mfg #31388 & New Case Count - 12 Packs of 72 (864/Case)

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: Legacy # 6530-06
Collective Number: N/A
SAP Contract Number: 4600011009
Change Number: 10
Change Effective Date: October 19, 2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Incontinent Care Products
Contract Period: Beginning 02/01/2007 and Ending 12/31/2008
Commodity Specialist Name: Michelle L. Scott/ 717-703-2942

CHANGE SUMMARY:

For Contract 4600011009, four SAP material numbers are being deleted from the contract because the manufacturing item number for Attends briefs has changed and they exist on the contract with another material number in which the same item can be ordered; but at a lower price per item. Please see below the deleted material number along with the material number replacement.

Deleted Material Number

SAP # 304162 Brief, Cl,10 Med. Mfg# 31467 Contract Cost: \$30.57/100
SAP # 304163 Brief, Cl,10 Reg. Mfg#31468 Contract Cost: \$36.48/100
SAP # 304161 Brief, Cl,10 Lge. Mfg# 31469 Contract Cost: \$40.21/100
SAP # 304165 Brief, Cl, 10, XL Mfg# 31470 Contract Cost: \$53.54/100

Replacing With Material Number

SAP# 304151 Briefs, Br, Med. Mfg# 31467 Contract Cost: \$30.09/100
SAP# 304152 Briefs, Br, Reg. Mfg# 31468 Contract Cost: \$34.27/100
SAP# 304150 Briefs, Br, Lge. Mfg# 31469 Contract Cost: \$40.12/100
SAP# 304153 Briefs, Br, XL Mfg# 31470 Contract Cost: \$46.70/100

Contract Reference Number: 6530-06
Collective Number: N/A
SRM/SAP Contract Number:4600011015
Change Number: 11
Change Effective Date: 11/29/07

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Incontinent Care Products
Contract Period: Beginning 02/01/2007 and Ending 12/31/2008
Commodity Specialist Name: Michelle L. Scott- 717-703-2942

CHANGE SUMMARY:

On Contract 4600011015 five SAP material numbers for NAPS Protective Underwear is being deleted per Druzak Medicals, Inc. request. Their presently exist on the contract another material number in which the same item can be ordered; but at a lower price per item. Please see below the deleted material number along with the material number replacement.

Deleted Line Item & Material Number

Replacement Material Number

Item# 230 Material #304036 Unwr.,Prot.,Small, #NP 311,66/Cs, \$24.85/Cs	Item #190 Material #304036 Unwr,Prot.,Small, NP511,88/Cs, \$31.20/Cs
Item #240 Material #304037 Unwr.,Prot.,Med., #NP312, 60/Cs, \$24.85/Cs	Item #370 Material #304231 Unwr.,Prot. Med, NP512,80/Cs, \$31.20/Cs
Item #250 Material #304038 Unwr.,Prot.,Lrge,#NP313, 54/Cs, \$24.85/Cs	Item #360 Material #304230 Unwr.,Prot. Lrge, NP513, 72/Cs, \$31.20/Cs
Item #260 Material #304039 Unwr.,Prot.,X-Lrge.,#NP314, 42/Cs, \$24.85/s	Item #200 Material #304039 Unwr.,Prot. X-Lrge,NP514,56/Cs, \$31.20/Cs
Item #270 Material #304040 Unwr.,Prot.,XX-Lrge.,#NP317, 36/Cs, \$24.85/Cs	Item #350 Material #304103 Unwr.,Prot. X-Lrge,NP517,48/Cs, \$31.20/Cs

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 6530-06
Collective Number: N/A
SRM/SAP Contract Number:4600011015
Change Number: 12
Change Effective Date: 2/20/2008

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Incontinent Care Products
Contract Period: Beginning 02/01/2007 and Ending 12/31/2008
Commodity Specialist Name: Michelle L. Scott- 717-703-2942

CHANGE SUMMARY:

The below listed material numbers are being deleted from SAP Contract 4600011015 Incontinent Care Products due to these private label items no longer being carried by Druzak Medical Inc.

Deleted Line Item & Material Number

Item# 160: Material #304185 Briefs, X- Large (64/Case) - Mfg Item #B14808
Item #170: Material #304173 Briefs, Large (72/Case) - Mfg Item #NPF-013
Item #180: Material #304185 Briefs, X-Large (60/Case) - Mfg Item #NPF-014

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 6530-06
Collective Number: N/A
SRM/SAP Contract Number: 4600011015
Change Number: 13
Change Effective Date: 2/27/2008

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Incontinent Care Products
Contract Period: Beginning 02/01/2007 and Ending 12/31/2008
Commodity Specialist Name: Michelle L. Scott- 717-703-2942

CHANGE SUMMARY:

The below listed material number is being deleted from SAP Contract 4600011015 (Incontinent Care Products) due to this private label item is no longer being carried by Druzak Medical Inc.

Deleted Line Item & Material Number

Item# 340 - Material #304105 Description: Wash Cloth, Pre-moistened, Premium, 9"X12" Mfg Item #W50000

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.