

# Overview for Contract 2310-10

*Prior to utilizing a contract, the user should read the contract in it's entirety.*

## DESCRIPTION

► The Light Duty Pickup Trucks and Cargo Vans Construct consists of vehicles from three (3) manufacturers. They are as follows:

- Chrysler/Dodge
- Ford
- General Motors

This contract provides for the acquisition of the following types of vehicles:

- Small Pickup Trucks
- Large Pickup Trucks: 150/1500, 250/2500, 350/3500 Series.
- 12 Passenger Van

Contractors are required to provide vehicles to CWOPA executive and independent agencies as well as state affiliated entities and local public procurements under COSTARS (Cooperative Sourcing to Achieve Reduction in Spend) Program.

## CONTRACT INFO

Contract Number & Title	CN00022139 (2310-10), Light Duty Pickup Trucks and Cargo Vans
Number of Suppliers	Eight (8)
Validity Period	09/01/2006 - 08/31/2007 (Renewed thru 08/31/2008)
DGS Point of Contact	Alfonzo J. Robinson, Commodity Specialist
Contact Phone #	717-346-8181
Email	<a href="mailto:arobinson@state.pa.us">arobinson@state.pa.us</a>

## PRICING HIGHLIGHTS

► This is a line item specific contract with multiple vendors supplying vehicles from the three manufacturers listed above. Please refer to the sap Contracts listed below.

	Contact Person
4600010635 Hertrich Fleet Services	Michael Wright
4600010636 Bob Weaver Chevrolet, Co.	Bill Willard
4600010638 Pacifico Marple Ford, Inc.	Ed McCann
4600010643 Hoffman Ford Sales, Inc.	Jerry Adams
4600010645 Apple Automotive dba Apple Ford	Scott Morrow
4600010646 Warnock Automotive Inc. dba Warnock Fleet	Nate Seely
4600010647 Rothrock Motor Sales, Inc.	Tony Sport
4400001790 DFFLM LLC dba Flemington Ford Lincoln Mercury	Steve Treble

(4600010644 PNC FLM, LLC (Princeton Ford) has been replaced with DFFLM LLC dba) Flemington Ford Lincoln Mercury

**PLEASE NOTE THAT STANDARD ITEMS SUCH AS "ONSTAR" AND "XM RADIO" ONLY HAVE BEEN DELETED FROM THE FLEET VEHICLES. IF COSTARS MEMBERS REQUIRE THESE ITEMS, PLEASE INFORM SUPPLIER AT TIME OF PURCHASE ORDER SUBMISSION TO ADD TO CONTRACT PRICE.**

## PROCESS TO PURCHASE

► DGS Statewide Contracts

Reference CWOPA Contract CN00022139 (2310-10)

Contract with Special Terms and Conditions, Item Sheets with Vendor Information.

Contact Alfonzo J. Robinson directly via telephone or email with questions and/or concerns. See contact information above.

**PLEASE UTILIZE THE VEHICLE DESCRIPTIONS BELOW AS YOUR INDEX TO FIND THE VEHICLE YOU WISH TO PURCHASE AND THE RESPECTIVE DEALER AND THEN GO TO THAT DEALERS VEHICLE SHEET. (2310-10)**

Vehicle Description	Vehicle Make	Vehicle Model/Trim	Unit Price	Awarded Supplier
Small Pickup Reg Cab 2WD Short Bed- Standard Vehicle	Ford	Ranger XL	\$ 10,379.00	DFFLM LLC Flemington Ford Lincoln Mercury
Small Pickup Extended Cab 4WD Short Bed - Standard Vehicle	Ford	Ranger XL	\$ 14,592.00	DFFLM LLC Flemington Ford Lincoln Mercury
Small Pickup Extended Cab 4WD Short Bed- Work Vehicle	Ford	Ranger XL	\$ 14,892.00	DFFLM LLC Flemington Ford Lincoln Mercury
Small Pickup Crew Cab 2 WD Short Bed - Standard Vehicle	Dodge	Dakota ST	\$ 14,495.58	Rothrock Motor Sales
Small Pickup Crew Cab 4 WD Short Bed - Work Vehicle	Dodge	Dakota ST	\$ 17,236.00	Rothrock Motor Sales
Reg Cab 2WD Long Bed- Standard Vehicle	Ford	F-150 XL	\$ 12,932.00	DFFLM LLC Flemington Ford Lincoln Mercury
Reg Cab 4WD Long Bed- Standard Vehicle	Ford	F-150 XL	\$ 16,682.00	DFFLM LLC Flemington Ford Lincoln Mercury
Reg Cab 4WD Long Bed- Work Vehicle	Ford	F-150 XL	\$ 17,270.00	DFFLM LLC Flemington Ford Lincoln Mercury
Extended Cab 2WD Long Bed- Standard Vehicle	Ford	F-150 XL	\$ 16,248.84	Warnock Fleet
Reg Cab 4WD Short Bed- Standard Vehicle	Ford	F-150 XL	\$ 16,569.00	DFFLM LLC Flemington Ford Lincoln Mercury
Reg Cab 4WD Short Bed- Work Vehicle	Dodge	Ram 1500 ST	\$ 17,107.00	Hertrich Fleet Services
Extended Cab 4WD Short Bed- Standard Vehicle	Ford	F-150 XL	\$ 18,293.00	DFFLM LLC Flemington Ford Lincoln Mercury
Extended Cab 4WD Short Bed- Work Vehicle	Ford	F-150 XL	\$ 18,925.00	Pacifico Marple Ford
Crew Cab 2WD Short Bed - Standard Vehicle	Dodge	Ram 1500 Quad Cab	\$ 16,952.00	Hertrich Fleet Services
Crew Cab 4WD Short Bed - Work Vehicle	Dodge	Ram 1500/ST	\$ 20,443.75	Warnock Fleet
Reg Cab 2WD Long Bed- Standard Vehicle	Ford	F-250 XL	\$ 15,886.00	DFFLM LLC Flemington Ford Lincoln Mercury
Reg Cab 4WD Long Bed- Standard Vehicle	Ford	F-250 XL	\$ 18,125.14	Warnock Fleet
Reg Cab 4WD Long Bed- Work Vehicle	Ford	F-250 XL	\$ 18,395.00	DFFLM LLC Flemington Ford Lincoln Mercury
Extended Cab 4WD Long Bed- Work Vehicle	Ford	F-250 Super Cab	\$ 20,937.00	Hoffman Ford Sales
Extended Cab 4WD Short Bed- Standard Vehicle	Ford	F-250	\$ 20,547.00	Pacifico Marple Ford
Extended Cab 4WD Short Bed- Work Vehicle	Ford	F-250 Super Cab	\$ 20,787.00	Hoffman Ford Sales
Crew Cab 2WD Short Bed-Standard Vehicle	Dodge	Ram 2500 ST	\$ 18,849.00	Rothrock Motor Sales

Vehicle Description	Vehicle Make	Vehicle Model/Trim	Unit Price	Awarded Supplier
Crew Cab 4WD Short Bed-Standard Vehicle	Dodge	Ram 2500 ST	\$ 21,434.55	Rothrock Motor Sales
Crew Cab 2WD Long Bed-Work Vehicle	Dodge	Ram 2500 Quad	\$ 19,477.00	Hertrich Fleet Services
Crew Cab 4WD Long Bed-Work Vehicle	Ford	F-250 XL	\$ 21,921.00	DFFLM LLC Flemington Ford Lincoln Mercury
Reg Cab 4WD Long Bed- Standard Vehicle	Ford	F-350 XL	\$ 18,898.00	DFFLM LLC Flemington Ford Lincoln Mercury
Reg Cab 4WD Long Bed- Work Vehicle	Ford	F-350 XL	\$ 19,218.00	DFFLM LLC Flemington Ford Lincoln Mercury
Extended Cab 4WD Long Bed- Work Vehicle	Ford	F-350 XL	\$ 21,706.00	DFFLM LLC Flemington Ford Lincoln Mercury
Extended Cab 4WD Short Bed- Work Vehicle	Ford	F-350 XL	\$ 21,538.00	DFFLM LLC Flemington Ford Lincoln Mercury
Crew Cab 4WD Long Bed-Standard Vehicle	Ford	F-350 XL	\$ 22,914.00	Apple Ford
Crew Cab 2WD Short Bed-Standard Vehicle	Ford	F-350 XL	\$ 20,395.00	DFFLM LLC Flemington Ford Lincoln Mercury
Crew Cab 4WD Short Bed-Standard Vehicle	Ford	F-350 XL	\$ 22,233.00	DFFLM LLC Flemington Ford Lincoln Mercury
Crew Cab 2WD Long Bed-Work Vehicle	Ford	F-350 XL	\$ 20,807.00	DFFLM LLC Flemington Ford Lincoln Mercury
Crew Cab 4WD Long Bed-Work Vehicle	Ford	F-350 XL	\$ 22,921.00	DFFLM LLC Flemington Ford Lincoln Mercury
12 Passenger Van- Standard Vehicle	Chevrolet	Express	\$ 17,361.00	Bob Weaver Chevrolet

Attachment A  
Lt. Duty Trucks, Passenger and Cargo Vans  
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**SPECIAL CONTRACT TERMS AND CONDITIONS**

**These Special Contract Terms and Conditions supplement the Standard Contract Terms and Conditions for Statewide Contracts for Supplies.**

**1. Contract Term.**

The Contract shall commence on the Effective Date, which shall be no earlier than September 1, 2007 and expire on August 31, 2008 or until awarded Contractor's stock is depleted and cannot be restocked by manufacturer, whichever comes first.

**2. Purpose of Contract.**

This Contract (identified here and in the other documents as the "Contract") provides for the acquisition of Light Duty Pickup Trucks, Passenger and Cargo Vans per the minimum specifications in Attachment D – Vehicle Specifications for the Commonwealth of Pennsylvania (CWOPA) using agencies.

The Contract will incorporate Vehicle Delivery Requirements, in accordance with the Pennsylvania Commercial Item Description (PCID) NO. 1067, "Pennsylvania Department of General Services, PCID No. 1067 Attachment F - General Requirements for Delivery of Vehicles, the most current version at the time of the bid opening is included as a part of this specification.

**3. Order of Precedence.**

These Special Contract Terms and Conditions supplement the Standard Contract Terms and Conditions for Statewide Contracts for Supplies, which are attached as Attachment A and will be made a part of the Contract. To the extent that these Special Contract Terms and Conditions conflict with the Standard Contract Terms and Conditions for Statewide Contracts for Supplies, these Special Contract Terms and Conditions shall prevail.

**4. Option to Extend.**

DGS reserves the right, upon notice to the Contractor, to extend the Contract or any part of the Contract for up to three (3) months under the same Terms and Conditions. This will be utilized to prevent a lapse in Contract coverage and only for the time necessary, up to three (3) months, to enter into a new Contract.

**5. Renewal.**

The Contract or any part of the Contract may be renewed for two (2) additional one (1) year terms by mutual agreement between CWOPA and the Contractor. If the Contract is renewed, the same Terms and Conditions and pricing shall apply. The Contractor's past performance under the Contract will be one criterion that CWOPA will consider in its decision as to whether to renew.

**6. Cooperative Purchasing Program.**

The Contractor(s) will be required to provide fleet vehicles for executive and independent agencies and those state affiliated entities and entities under the COSTARS (Cooperative Sourcing to Achieve Reduction in Spend) program that desire to order from the Contract. COSTARS is a service provided by DGS for Local Public Procurement Units located in Pennsylvania. Local Public Procurement Units are authorized by law to participate in or purchase

Attachment A  
Lt. Duty Trucks, Passenger and Cargo Vans  
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from DGS's statewide requirements Contracts. Eligible Local Public Procurement Units are defined as:

- Any political subdivision;
- Any public authority;
- Any tax exempt, nonprofit educational or public health institution or organization;
- Any nonprofit fire, rescue or ambulance company; and
- To the extent provided by law, any other entity, including a council of governments or an area government that expends public funds for the procurement of supplies, services, and construction.

The Department does not guarantee additional volume as a result of potential procurements by local public procurement units, and has not included their volume in the quantity estimates provided on the pricing sheets. Contractors should consider this potential additional volume when responding to this invitation for bids (IFB). There are in excess of 2,000 local public procurement units that participate in the COSTARS Program and the potential for additional thousands to participate.

**7. COSTARS Purchasers.** Section 1902 of the Commonwealth Procurement Code, 62 Pa.C.S. § 1902 ("Section 1902"), authorizes Local Public Procurement Units and state-affiliated entities (together, "COSTARS Purchasers") to participate in Commonwealth procurement contracts that the Department of General Services ("DGS") may choose to make available to COSTARS Purchasers. DGS has identified this Contract as one suitable for COSTARS Purchaser participation.

A. Only those COSTARS Purchasers registered with DGS may participate as COSTARS Purchasers in a Commonwealth contract. Several thousand COSTARS Purchasers are currently registered with DGS; therefore, the Contractor agrees to permit only to DGS-registered COSTARS members to make COSTARS purchases from this Contract.

1. A "Local Public Procurement Unit" is:

- Any political subdivision;
- Any public authority;
- Any tax exempt, nonprofit educational or public health institution or organization;
- Any nonprofit fire, rescue, or ambulance company; and
- To the extent provided by law, any other entity, including a council of governments or an area government that expends public funds for the procurement of supplies, services, and construction.

2. A state-affiliated entity is a Commonwealth authority or other Commonwealth entity that is not a Commonwealth agency. The term includes the Pennsylvania Turnpike Commission, the Pennsylvania Housing Finance Agency, the Pennsylvania Municipal Retirement System, the Pennsylvania Infrastructure Investment Authority, the State Public School Building Authority, the Pennsylvania Higher Educational Facilities Authority and the State System of Higher Education.

B. COSTARS Purchasers have the option to purchase from a Contract awarded under this procurement, from any DGS contract established exclusively for COSTARS Purchasers in accordance with the requirements of Section 1902, from any other cooperative procurement contracts, or from their own procurement Contracts established in accordance with the applicable laws governing such procurements.

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The Contractor understands and acknowledges that there is no guarantee that any prospective COSTARS Purchaser will place an order under this Contract, and that it is within the sole discretion of the registered COSTARS Purchaser whether to procure from this Contract or to use another procurement vehicle.

- C. DGS is acting as a facilitator for COSTARS Purchasers who may wish to purchase under this Contract. Registered COSTARS Purchasers who participate in this Contract and issue purchase orders ("POs") to Contractors are third party beneficiaries who have the right to sue and be sued for breach of this contract without joining the Commonwealth or DGS as a party. The Commonwealth will not intervene in any action between a Contractor and a Purchaser unless substantial interests of the Commonwealth are involved.
  
- D. Registered COSTARS Purchasers electing to participate in this Contract will order items directly from the Contractor and be responsible for payment directly to the Contractor.
  
- E. The Contractor shall furnish to the DGS COSTARS Program Office a quarterly electronic Contract sales report detailing the previous quarter's Contract purchasing activity, using the form and in the format prescribed by DGS. The Contractor shall submit its completed quarterly report no later than the fifteenth calendar day of the succeeding Contract quarter.
  - 1. Until such time as DGS may provide the Contractor written notice of automated report filing, the Contractor shall either e-mail the reports to [GS-PACostars@state.pa.us](mailto:GS-PACostars@state.pa.us) or send the reports on compact disc via US Postal Service to the DGS COSTARS Program Office, Bureau of Procurement, 6<sup>th</sup> Floor Forum Place, 555 Walnut Street, Harrisburg, PA 17101. When DGS has instituted automated reporting, the Contractor shall comply with DGS's written notice and instructions on automated Contract reports. DGS will provide these instructions with sufficient advance time to permit the Contractor to undertake automated reporting.
  
  - 2. The Contractor shall include on each report the Contractor's name and address, the Contract number, and the period covered by the report. For each PO received, the Contractor shall include on the report the name of each COSTARS-Registered Purchaser that has used the Contract along with the total dollar volume of sales to the specific Purchaser for the reporting period.
  
  - 3. DGS may suspend the Contractor's participation in the COSTARS Program for failure to provide the Quarterly Sales Report within the specified time.
  
- F. Additional information regarding the COSTARS Program is available on the DGS COSTARS Website at [www.dgs.state.pa.us/costars](http://www.dgs.state.pa.us/costars).

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1. If the Contractor is aware of any qualified entity not currently registered and wishing to participate in the COSTARS Program, please refer the potential purchaser to the DGS COSTARS Website at [www.dgs.state.pa.us/costars](http://www.dgs.state.pa.us/costars), where it may register by completing the online registration form and receiving DGS confirmation of its registration. To view a list of currently-registered COSTARS member entities, please visit the COSTARS website.
  
2. Direct all questions concerning the COSTARS Program to:

Department of General Services  
COSTARS Program  
555 Walnut Street, 6<sup>th</sup> Floor  
Harrisburg, PA 17101  
Telephone: 1-866-768-7827  
E-mail [GS-PACostars@state.pa.us](mailto:GS-PACostars@state.pa.us)

**8. Local Public Procurement Unit Participation.**

Those local public procurement units and any other Commonwealth purchasing agencies, which issue orders under the Contract, are intended beneficiaries under the Contract and are real parties in interest with the right to sue and be sued without joining CWOPA's, Department of General Services as a party.

Local public procurement units, and any other Commonwealth purchasing agencies, that elect to participate in the Contract may issue orders or enter into participating agreements directly with the Contractor and will be responsible for payment directly to the Contractor.

The Contractor(s), who is awarded this Contract, agrees to provide vehicles at the awarded price, in accordance with the Contractual Terms and Conditions, to all local public procurement units that decide to participate. The Contractor shall notify the CWOPA Contracting officer in writing of any and all orders and participating agreements with local public procurement units.

**9. Acknowledgement of Order.**

The Contractor must acknowledge receipt of an order within ten (10) calendar days from the day the purchase order is issued to the Contractor. In order to insure timely delivery, DGS and participating Local Public Procurement Units should follow up on orders if written acknowledgement is not received within ten (10) calendar days.

**10. Delivery Time.**

The Contractor(s) must make delivery no later than 100 calendar days after acknowledgement of purchase order for Vehicles (Bi-Fuel vehicle delivery will be 135 calendar days or sooner). Failure to deliver within these time periods shall result in payment of liquidated damages in accordance with Paragraph 17, of these Special Terms and Conditions. Liquidated damages shall not apply under the circumstances specified in Paragraph 20, Force Majeure, of the Standard Contract Terms and Conditions for Statewide Contracts for Supplies.

CWOPA understands that the Contractor is not obligated to deliver orders placed after the OEM build-out date, if vehicles are not available.

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**Vehicles purchased by the Pennsylvania State Police will be delivered FOB to:** Pennsylvania State Police, Transportation Division, 20th & Herr Sts., Harrisburg, PA 17103. Contact person is Rick Binker, Director at 717-787-1318.

**Vehicles purchased by Pennsylvania Department of Transportation will be delivered FOB to:** PA Department of Transportation, Equipment Division, 17th & Arsenal Blvd., Harrisburg, PA 17120. Prior to delivery the Contractor must contact Larry Allen at 717-787-2123, for inspection appointment, title, and MV1 instructions.

**Vehicles purchased by Pennsylvania Turnpike Commission will be delivered FOB to:** Pennsylvania Turnpike Maintenance Facility, Milepost 243.8 (New Cumberland), 519 Marsh Run Road, New Cumberland, PA 17070. Contact Phone Number: (717) 939-9551 ext. 5100

**MAILING ADDRESS:**

Pennsylvania Turnpike Commission  
Route 283  
P.O. Box 67676  
Harrisburg, PA 17106

**All other vehicles will be delivered FOB to:** DGS, Bureau of Vehicle Management, 2221 Forster St., Harrisburg, PA 17125, with all proper paperwork as stated in the body of the specification sheets.

**Prior to deliveries with the exception of the Pennsylvania Department of Transportation, the Contractor must contact Mickey Morrow with DGS, at 717-787-4252, for inspection appointment, title, and MV1 instructions.**

During the term of the Contract, CWOPA reserves the right to work with the Contractor(s) to identify additional delivery locations across CWOPA. Additional delivery costs, if any, will be determined through negotiations with the Contractor(s).

**11. Additional Delivery Charges (Participating Local Public Procurement Units ONLY).**

Participating Local Public Procurement Units will pick up ordered equipment at the Contractor(s)'s place of business or have the equipment delivered by the Contractor for an additional **CHARGE PER VEHICLE of \$200.00.**

**12. Taxes.**

All participating Local Public Procurement Units will be required to indicate on their purchase orders the Internal Revenue Service Registration Number for exemption from Federal Excise Tax, if applicable.

**13. Monthly Purchase Reports.**

The Contractor shall furnish to the CWOPA monthly electronic reports no later than the fifteenth calendar day of the month for the previous month's purchasing activity. Failure to provide this information may result in termination of the Contract.

Each report shall indicate name and address of the Contractor, Contract number, and period covered by the report. The following information shall be listed on the report for each order received.

SAP Item No.  
Material Number  
CWOPA Agency

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Public Procurement Unit  
Make  
Model/Trim  
Additional Options (above specifications)  
Vehicle Cost (according to specifications)  
Delivery Charge  
Quantity  
Order Date  
Delivery Date

All such reports shall be created using a template provided by CWOPA. Final format and types of data requested will be agreed upon prior to Contract award. Reports shall be sent to:

Alfonzo J. Robinson, Commodity Specialist, [arobinson@state.pa.us](mailto:arobinson@state.pa.us),  
Pamela Shady, Acting Director, Bureau of Vehicle Management, [pshady@state.pa.us](mailto:pshady@state.pa.us)  
Kathy Lewis, Business Analyst, [kalewis@state.pa.us](mailto:kalewis@state.pa.us)

**14. Quarterly Business Review Meetings.**

CWOPA requires that the Contractor and Original Equipment Manufacturer (OEM) actively participate in Quarterly Business Review meetings with the CWOPA commodity manager and fleet manager to evaluate past performance, address any issues, discuss upcoming vehicle changes, identify additional cost savings opportunities, and report build-out dates.

**15. Resolution.**

Any questions or problems pertaining to acquisition of vehicles by participating Local Public Procurement Units and their use of the Contract should be accomplished in a timely manner and all contact pertaining to these questions or problems should be directed to Alfonzo J. Robinson at [arobinson@state.pa.us](mailto:arobinson@state.pa.us) and 717-346-8181.

**16. Motor Vehicles to be manufactured in North America. [To be used only for the procurement of trucks as those terms are defined in Section 102 of the Vehicle Code, 75 Pa.C.S. Section102].**

All motor vehicles furnished by the Contractor pursuant to the Contract must be manufactured in North America. North America is defined as the United States, Canada, and Mexico. A motor vehicle is manufactured in North America if a substantial majority of the principal components are assembled into the final products in an assembly plant in North America. The Contractor shall be prepared to prove that the motor vehicles that will be, or have been, furnished to the CWOPA will be or are, in fact, manufactured in North America in accordance with Sections 3731-3736 of the Commonwealth Procurement Code (62 Pa. C.S. Sections 3731-3736), known as the Motor Vehicle Procurement Act. No payment shall be made to the Contractor unless CWOPA is satisfied that the Contractor has complied with these provisions and the Motor Vehicle Procurement Act. Any payments made to the Contractor, which should not have been made, shall be recoverable directly from the Contractor. In addition to the withholding of payments, any person who willfully violates any of the provisions of the Motor Vehicle Procurement Act may be prohibited by any public agency from participation in Contracts awarded by the public agency for a period of five years from the date of determination that a violation has occurred.

**17. Liquidated Damages.**

If any item is not delivered within the time limits specified in Paragraph 10, Delivery Time, of these Special Contract Terms and Conditions, the delay will interfere with the proper implementation of CWOPA's programs and utilizing the item, to the loss and damage of CWOPA. From the nature of the case it would be impractical and extremely difficult to fix the actual damage sustained in the event of

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any such action. CWOPA and the Contractor, therefore, presume that in the event of any such delay the amount of damage which will be sustained from a delay will be **\$10.00** per calendar day per vehicle, and they agree that in the event of any such delay, the Contractor shall pay such amount as liquidated damages and not as a penalty. CWOPA, at its option, for amounts due CWOPA as liquidated damages, may deduct such from any money payable to the Contractor or may bill the Contractor as a separate item. CWOPA shall notify the Contractor in writing of any claims for liquidated damages pursuant to this paragraph before the date CWOPA deducts such sums from money payable to the Contractor. Delivery of an item, which is rejected by CWOPA, shall not toll the running of the days for purposes of determining the amount of liquidated damages.

**Note:** Please also see Standard Contract Terms and Conditions for Statewide Contracts for Supplies, Paragraph 20, Force Majeure, for exceptions to the application of liquidated damages.

**For Participating Local Public Procurement Units Only:** The amount of any liquidated damages against the Contractor, may be deducted from the total amount due the Contractor from a Political Subdivision, Authority, Private College or University.

**18. Specifications.**

Vehicle minimum specifications are defined in the Vehicle Specifications. These are minimum specification requirements. In addition to these specifications, all vehicles must have a current and valid PA inspection sticker along with a full tank of gasoline or the vehicle will not be accepted. Specifications shall be industry standard with approved options, including alternative fuel where applicable.

**19. Trim Levels.**

Vehicles supplied against the Contract will contain all of the standard equipment indicated for the trim level specified by the Contractor in the bid.

**20. Pick-up Site.**

The Contractor must have a site within the confines of the Commonwealth of Pennsylvania for participating Local Public Procurement Units to pick up their vehicle(s), rather than have the vehicle(s) delivered.

**21. Owner's Manuals.**

The Contractor(s) shall supply the DGS, Bureau of Vehicle Management, one (1) copy of the Manufacturer's Owner's Manual(s) for each model vehicle awarded. Each vehicle shall include a copy of the Manufacturer's Service and Warranty Policy with all warranty verification vouchers, certificates, and/or coupons.

**22. Method for Pricing Options Above Minimum Specifications.**

When an end-user needs to price options that are in addition to CWOPA's minimum specifications found in Attachment D – Vehicle Specifications for an awarded vehicle on the Contract, the end-user will go to the Kelley Blue Book website at [www.kbb.com](http://www.kbb.com) to find the respective published invoice pricing. The invoice price for each additional option will be based upon the original date CWOPA or Local Public Procurement Units access the Kelly Blue Book website, referred to as the prep date on the Purchase Order. Additionally, the Contractor agrees to honor the price of the additional options as indicated on the prep date for a period of ten (10) days.

Upon Contractor(s) Acknowledgement Of Order, as described in paragraph 7, the Contractor(s) will verify the invoice pricing for options that are in addition to CWOPA's minimum specifications found in Attachment D – Vehicle Specifications on the given prep date. If the Contractor finds that

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the invoice pricing provided for the additional options on the given prep date is not accurate the Contractor must provide official documentation with the accurate invoice pricing.

**23. Option for Separate Competitive Bidding Procedure.**

DGS reserves the right to purchase supplies covered under this Contract through a separate competitive bidding procedure, whenever DGS deems it to be in the best interest of the Commonwealth. The right will generally be exercised only when a specific need for a large quantity of the supply exists or the price offered is significantly lower than the Contract price.

**24. License Required.**

It is unlawful for any individual, corporation, partnership, association or other entity foreign or domestic to engage in the business of salesperson, broker, dealer, manufacturer, factory branch, distributor, distributor branch, factory or distributor representative or wholesaler within CWOPA unless he has secured a license as required by Act No. 84 of 1983, known as the Board of Vehicles Act. Vendors must hold or secure an appropriate license issued by the State Board of Vehicle Manufacturers, Dealers and Salespersons. Information and/or an application in regard to the license requirement can be obtained from:

Department of State  
Bureau of Professional and Occupational Affairs  
State Board of Motor Vehicle Manufacturers, Dealers and Salesmen  
P.O. Box 2649  
Harrisburg, PA 17105-2649

**SPECIAL NOTE:**

Out-Of-State Dealers are not required to secure a license under Act No. 84 of 1983, and therefore, do not need to comply with this "License Required" Section.

**25. Vehicle Model/Trim Discontinuation.**

When the Original Equipment Manufacturer(s) discontinues a vehicle model/trim listed on the Contract, the vehicle model/trim will be deleted from the Contract.

**26. Vehicle Model/Trim Additions to Contract.**

CWOPA reserves the right to add vehicle models/trims to the Contract any time during the term of the Contract. The Contractor Vehicle Price will be negotiated at the time the vehicle model/trim is added to the Contract.

**Inquiries:** Direct all questions to:

Alfonzo J. Robinson  
Department of General Services  
Bureau of Procurement  
555 Walnut Street, 6<sup>th</sup> Floor Forum Place,  
Harrisburg, PA. 17101-1914  
Telephone: 717-346-8181  
Fax: 717-783-6241  
Email: [arobinson@state.pa.us](mailto:arobinson@state.pa.us)

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<p><b><u>Small Pick Up- Standard Vehicle</u></b></p> <p><b><i>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</i></b></p>	<p>AIR BAGS DRIVER &amp; PASSENGER ANTI-LOCK BRAKES (4 WHEEL) AUTOMATIC TRANSMISSION ENGINE – FIVE (5) CYLINDERS GASOLINE FRONT AIR CONDITIONING FRONT CUP HOLDER (1) MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering) POWER BRAKES POWER STEERING RADIO (Manufacturer's standard offering) SEATS (Manufacturer's Standard Offering) SPARE TIRE (Manufacturer's Standard Offering) TIRES – MANUFACTURER'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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<p><b><u>Small Pick Up- Work Vehicle</u></b></p> <p><b><i>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</i></b></p>	<p>AIR BAGS DRIVER &amp; PASSENGER            ANTI-LOCK BRAKES (4 WHEEL)            AUTOMATIC TRANSMISSION            ENGINE – FIVE (5) CYLINDERS GASOLINE            FRONT AIR CONDITIONING            FRONT CUP HOLDER (1)            FLOOR RUBBER-(CARPETED FLOOR WITH RUBBER MATS ACCEPTABLE)            MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering)            POWER BRAKES            POWER STEERING            RADIO (Manufacturer's standard offering)            SEATS (Manufacturer's Standard Offering)            SKID PLATES (Manufacturer authorized dealer installed using OEM equipment is permitted)            SLIDING REAR WINDOW            SPARE TIRE (Manufacturer's Standard Offering)            TIRES – MANUFACTURER'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b><u>Large Pick Up 150/1500- Standard Vehicle</u></b></p> <p><i>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</i></p>	<p>AIR BAGS DRIVER &amp; PASSENGER            ANTI-LOCK BRAKES (4 WHEEL)            AUTOMATIC TRANSMISSION            ENGINE – Six (6) Cylinders Gasoline            FRONT AIR CONDITIONING            FRONT CUP HOLDER (1)            MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering)            POWER BRAKES            POWER DOOR LOCKS            POWER STEERING            POWER WINDOWS            RADIO (Manufacture's standard offering)            SEATS (Manufacturer's Standard Offering)            SPARE TIRE (Manufacturer's Standard Offering)            TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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<p><b><u>Large Pick Up 150/1500- Work Vehicle</u></b></p> <p><b><i>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</i></b></p>	<p>AIR BAGS DRIVER &amp; PASSENGER            ANTI-LOCK BRAKES (4 WHEEL)            AUTOMATIC TRANSMISSION            ENGINE – Six (6) Cylinders Gasoline            FLOOR RUBBER-(CARPETED FLOOR WITH RUBBER MATS FOR LINE ITEM 150 ONLY)            FRONT AIR CONDITIONING            MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering)            POWER BRAKES            POWER DOOR LOCKS            POWER STEERING            POWER WINDOWS            RADIO (Manufacture's standard offering)            SEATS (Manufacturer's Standard Offering)            SKID PLATES (4WD ONLY)            SLIDING REAR WINDOW            SPARE TIRE (Manufacturer's Standard Offering)            MANUFACTURER'S TOW PACKAGE (including- wire harness, HD suspension and class 3 minimum receiver hitch 2x2) .            TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b><u>Large Pick Up 250/2500- Standard Vehicle</u></b></p> <p><b><i>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</i></b></p>	<p>AIR BAGS DRIVER &amp; PASSENGER            ANTI-LOCK BRAKES (4 WHEEL)            AUTOMATIC TRANSMISSION            ENGINE – Eight (8) Cylinders Gasoline            FRONT AIR CONDITIONING            MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering)            POWER BRAKES            POWER DOOR LOCKS            POWER STEERING            POWER WINDOWS            RADIO (Manufacture's standard offering)            SEATS (Manufacturer's Standard Offering)            SPARE TIRE (Manufacturer's Standard Offering)            TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b><u>Large Pick Up 250/2500- Work Vehicle</u></b></p> <p><b><i>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</i></b></p>	<p>AIR BAGS DRIVER &amp; PASSENGER            ANTI-LOCK BRAKES (4 WHEEL)            AUTOMATIC TRANSMISSION            ENGINE – Eight (8) Cylinders Gasoline            FLOOR RUBBER            FRONT AIR CONDITIONING            MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering)            POWER BRAKES            POWER DOOR LOCKS            POWER STEERING            POWER WINDOWS            RADIO (Manufacturer's standard offering)            SEATS (Manufacturer's Standard Offering)            SKID PLATES (4wd only)            SLIDING REAR WINDOW            SPARE TIRE (Manufacturer's Standard Offering)            MANUFACTURER'S TOW PACKAGE (including- wire harness, HD suspension and class 3 minimum receiver hitch 2x2) .            TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b><u>Large Pick Up 350/3500- Standard Vehicle</u></b></p> <p><b><i>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</i></b></p>	<p>AIR BAGS DRIVER &amp; PASSENGER ANTI-LOCK BRAKES (4 WHEEL) AUTOMATIC TRANSMISSION ENGINE – Eight (8) Cylinders Gasoline FRONT AIR CONDITIONING MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering) POWER BRAKES POWER DOOR LOCKS POWER STEERING POWER WINDOWS RADIO (Manufacture's standard offering) SEATS (Manufacturer's Standard Offering) SPARE TIRE (Manufacturer's Standard Offering) TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b><u>Large Pick Up 350/3500- Work Vehicle</u></b></p> <p><i><b>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</b></i></p>	<p>AIR BAGS DRIVER &amp; PASSENGER            ANTI-LOCK BRAKES (4 WHEEL)            AUTOMATIC TRANSMISSION            ENGINE – Eight (8) Cylinders Gasoline            FLOOR RUBBER            FRONT AIR CONDITIONING            MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering)            POWER BRAKES            POWER DOOR LOCKS            POWER STEERING            POWER WINDOWS            RADIO (Manufacture's standard offering)            SEATS (Manufacturer's Standard Offering)            SKID PLATES (4wd only) <span style="float: right;">SLIDING</span>            REAR WINDOW            SPARE TIRE (Manufacturer's Standard Offering)            MANUFACTURER'S TOW PACKAGE (including- wire harness, HD suspension and class 3 minimum receiver hitch 2x2) .            TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b><u>Passenger Van- Standard Vehicle</u></b></p> <p><b><i>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</i></b></p>	<p>AIR BAGS DRIVER AND PASSENGER ANTI-LOCK BRAKES (4 WHEEL) AUTOMATIC TRANSMISSION ENGINE – Six (6) Cylinders FRONT CUP HOLDERS (1) FRONT AIR CONDITIONING MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering) POWER BRAKES POWER STEERING RADIO (Manufacturer's standard offering) SEATS (Manufacture's Standard Offering) SPARE TIRE (Manufacturer's Standard Offering) TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b><u>Cargo Van 150/1500- Standard Vehicle</u></b></p> <p><i><b>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</b></i></p>	<p>AIR BAGS DRIVER &amp; PASSENGER ANTI-LOCK BRAKES (4 WHEEL) AUTOMATIC TRANSMISSION CARGO DOOR- Manufacturer's standard configuration ENGINE – Six (6) Cylinders FRONT AIR CONDITIONING FRONT CUP HOLDERS (1) MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering) POWER BRAKES POWER STEERING AM-FM RADIO (Manufacturer's Minimum Offering) SEATS (Manufacturer's Standard Offering) SPARE TIRE (Manufacturer's Standard Offering) TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b><u>Cargo Van 250/2500- Standard Vehicle</u></b></p> <p><i><b>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</b></i></p>	<p>AIR BAGS DRIVER &amp; PASSENGER            ANTI-LOCK BRAKES (4 WHEEL)            AUTOMATIC TRANSMISSION            CARGO DOOR- Manufacturer's standard configuration            ENGINE – Six (6) Cylinders            FRONT AIR CONDITIONING            FRONT CUP HOLDERS (1)            MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering)            POWER BRAKES            POWER STEERING            AM-FM RADIO (Manufacturer's Minimum Offering)            SEATS (Manufacturer's Standard Offering)            SPARE TIRE (Manufacturer's Standard Offering)            TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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Model Year 2008 Vehicle Specifications CN00022139 (2310-10)

<p><b>Cargo Van 350/3500- Standard Vehicle</b></p> <p><i><b>This is a Commonwealth of Pennsylvania Minimum Specification Sheet. Actual vehicle may have additional options and upgraded engine. Vehicle colors are available via the awarded supplier.</b></i></p>	<p>AIR BAGS DRIVER &amp; PASSENGER ANTI-LOCK BRAKES (4 WHEEL) AUTOMATIC TRANSMISSION CARGO DOOR- Manufacturer's standard configuration ENGINE – Six (6) Cylinders FRONT AIR CONDITIONING FRONT CUP HOLDERS (1) MOUNTING LICENSE PLATE BRACKET FRONT AND REAR (Manufacturer's Standard Offering) POWER BRAKES POWER STEERING AM-FM RADIO (Manufacturer's Minimum Offering) SEATS (Manufacturer's Standard Offering) SPARE TIRE (Manufacturer's Standard Offering) TIRES – MANUFACTURE'S STANDARD SIZE STEEL BELTED RADIAL ALL SEASON</p>
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**COMMONWEALTH OF PENNSYLVANIA**  
*PENNSYLVANIA COMMERCIAL ITEM DESCRIPTION (PCID)*

**GENERAL REQUIREMENTS FOR BIDDING PennDOT VEHICLES/EQUIPMENT**

(This item description supersedes PCID No. 1075 eff. 6/21/02)

PCID NO. 1075  
 Eff. June 25, 2003

These General Requirements shall apply to all on-road and off-road vehicles, highway equipment, agricultural equipment and construction equipment, procured for use by the Department of Transportation, Commonwealth of Pennsylvania (PennDOT). These requirements are in addition to any supplemental specifications identified in the invitation for bids. The following shall be considered MINIMUM requirements.

**A. STANDARDS, CODES, RULES, REGULATIONS:**

1. Each vehicle or unit of equipment shall conform to any and all requirements contained in the Pennsylvania Motor Vehicle Code.
2. Each vehicle or unit of equipment shall comply with all current applicable Federal Motor Vehicle Safety Standards, Federal and Pennsylvania Exhaust Emission and Noise Standards, and EPA and OSHA requirements. The appropriate decals indicating compliance shall be affixed to the vehicle/equipment.
3. Each vehicle or unit of equipment shall be manufactured in accordance with any codes, standards and engineering practices as recommended by the following professional organizations for the specific vehicle/equipment:

American Institute of Steel Construction (AISC)  
 American National Standards Institute (ANSI)  
 American Society of Mechanical Engineers (ASME)  
 American Society for Testing and Materials (ASTM)  
 American Trucking Association (ATA)  
 American Welding Society (AWS)  
 American Wood-Preservers Association (AWPA)  
 Battery Council International (BCI)  
 British Standards Institute (BSI): Limits and Fits  
 Compressed Air and Gas Institute (CAGI)  
 Industrial Fastener Institute (IFI)  
 International Standards Organization (ISO)  
 Joint Industrial Council (JIC)  
 National Fire Protection Association (NFPA)  
 National Truck and Equipment Association (NTEA)  
 Power Crane and Shovel Association (PSCA)  
 Society of Automotive Engineers (SAE)  
 Society of Manufacturing Engineers (SME)  
 Steel Structure Painting Council (SSPC)  
 Tire and Rim Association (TRA)

**B. COMPONENTS, PARTS AND ACCESSORIES:**

1. When "No Substitute" components, parts or accessories are designated, only this type of component, part or accessory is acceptable.

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2. All equipment and parts furnished shall be of the manufacturer's most current design, shall be included in its most current published list of models in stock and shall satisfy, these specifications.
3. The same model components shall be utilized on all units supplied by the successful bidder under the specifications.
4. All electronic systems associated with the vehicle/equipment shall be properly insulated so as not to not cause any interference with the operation of the vehicle or the land mobile radio communications system, when properly installed in the vehicle.
5. Power systems must be compatible with the engine, transmission, axles, hydraulic system and power steering, etc., in order to meet the requirements specified herein.
6. Vehicles shall meet the maximum gradeability of the manufacturer when loaded to maximum Gross Vehicle Weight Rating ("GVWR") without exceeding the engine manufacturer's recommended maximum revolutions per minute ("RPM") based on maximum net torque.
7. The ratio of the rear axle and transmission shall be geared to maintain a road speed of approximately 65 mph on a level road, when operating at maximum GVWR without exceeding the recommended engine rpm figure. This is not applicable to construction type equipment.

### **C     SITE VISITS:**

Prior to submission of its bid, a bidder may contact PennDOT and schedule a site visit to inspect vehicles/equipment (as available) in PennDOT's current inventory in order to further clarify any drawings, pictures and specifications. Units may be available in the field for bidders to inspect at one or more of PennDOT's Maintenance Districts, but the Commonwealth makes no guarantee that any particular vehicle/equipment shall be located at a site convenient to the bidder's place of business. The site visit must be scheduled with the Equipment Division by calling (717) 787-1567. It is the bidder's responsibility to complete the site visit in time to submit a bid. All travel will be at the bidder's expense.

### **D.     ON BOARD VEHICLE/EQUIPMENT REQUIREMENTS:**

1. Each vehicle and unit of equipment shall include the proper forms to apply for a Pennsylvania title and license. These forms will include: the original manufacturer's statement of origin signed by the successful bidder and notarized. All title papers shall be properly prepared and executed. The application for title, Form MV-1 shall indicate the name and address exactly as follows: Pa. Dept. of Transportation, Equipment Division, 17<sup>th</sup> Street and Arsenal Blvd., Harrisburg, PA 17120 (ATTN: Specifications Unit).
2. Trucks and trailers shall be certified to meet or exceed requirements to obtain a Pennsylvania license. For medium and heavy-duty trucks and vans, the GVWR shall be identified in the vehicle's cab as the final complete certification label (minimum rating). The Gross Combined Weight Rating (GCWR) shall be identified by decal in the cab to indicate the approved weight, which can be towed, if applicable.
3. Vehicles designated for on-road use shall meet the following requirements:
  - a. Shall have a valid Pennsylvania state inspection sticker.
  - b. Shall have completed the manufacturers' recommended pre-delivery service.
  - c. Shall have the vehicle manufacturer's model name and model number stated on a decal affixed to the inside of the driver's side door.
  - d. Shall be clean, lubricated, serviced, gas tank filled to full recommended capacity, all adjustments completed, all mechanical and electrical motors and components fully functional and operational, and the vehicle will be "road ready" for immediate use.

## Attachment E

- e. Shall have appropriately placed decals indicating the types of required fuels or lubricants and the capacity of each fluid's reservoir that is required by the vehicle.
- f. Shall have permanent antifreeze in each vehicle to protect it at a level of -35°F. Only a low silicate type anti-freeze will be used for vehicles having diesel engines.
- g. Shall be free from all dealer signs/emblems.
- h. Shall have all required rust proofing applied to the exterior and underside of the vehicle. No rustproofing compound can be on the personnel compartment's items or the exterior of the body in unsightly or unintended areas.
- i. Shall include a copy of the manufacturer's warranty and service policy with all warranty vouchers, certificates and coupons.
- j. Shall have each vehicle and major component identified with a metal identification tag that provides the OEM's name, model number and individual serial number. Tags will be affixed in an accessible and readable position on the item.

The above items are pre-delivery service items, and bidders should not misconstrue these requirements with warranty problems that arise after the Commonwealth accepts the completed unit which complies with the written specifications.

**All charges for any of the aforementioned administrative and technical services and equipment are considered minimum acceptable requirements for delivery and shall be included in the bid price.**

### **E. GENERAL WARRANTY REQUIREMENTS**

The following warranty requirements are considered minimum unless otherwise stated in the invitation for bids. If the manufacturer's standard warranty exceeds the specified warranty, the manufacturer's standard warranty will apply. Manufacturer's warranty shall be provided in written or electronic form. All warranties will cover all labor and parts replacement during the warranty period, except as may be otherwise stated below or in the invitation for bids. This warranty, however, does not include items that must be replaced through ordinary wear and tear, but those parts ordinarily replaced through the servicing program will be replaced as part of the servicing program of equipment/vehicles, if appropriate. Parts replaced under this warranty will be of original equipment manufacturer (OEM) quality or higher. Service to the vehicle/equipment will be at a level to maintain or meet the manufacturer's requirements to sustain the warranty.

1. MEDIUM DUTY/HEAVY DUTY CAB & CHASSIS (19,501# GVWR or higher):

The chassis manufacturer's service and warranty program shall be for one (1) year or 12,000 miles (whichever first occurs).

2. LIGHT DUTY TRUCKS & VANS (up to 19,500# GVWR):

The chassis and cab manufacturer's service and warranty program shall be for three (3) years or 36,000 miles (whichever first occurs), including powertrain. A two (2) year, unlimited mileage warranty is acceptable in lieu of a three year, 36,000-mile warranty. The vehicle shall be certified as having a capacity of towing 1,000 pounds without voiding the warranty.

3. CONSTRUCTION EQUIPMENT: The construction and agricultural equipment manufacturer's service and warranty program shall be for a minimum of two (2) years or four thousand (4,000) hours whichever first occurs.

4. ADDITIONAL SPECIFIC WARRANTY ITEMS (Applies to light, medium and heavy duty trucks only)

a. RUST PROOFING WARRANTY

## Attachment E

Cabs/cowls shall be warranted for five (5) full years with no mileage or hourly limitations. This will include rusting through or perforation from within. This warranty and service program covers both labor and parts for the full warranty period. Surface rust caused by chip, scratches, or damage caused by PennDOT employees is not covered by this warranty.

b. FRAME RAILS AND CROSSMEMBERS (Chassis)

For medium/heavy duty trucks, frame rails and cross members are warranted for five (5) full years with no mileage or hourly limitations. This warranty covers both parts and labor for the full warranty period. For light duty trucks and vans, the manufacturer's standard frame rail and crossmember warranty is acceptable.

c. FLAT BED WARRANTY

A vehicle's flat bed shall be warranted for three (3) years. This warranty covers both parts and labor for the full warranty period. A decal will be placed on the inside driver's door stating the warranty's terms and the name, address and telephone number of the contact person to initiate warranty claim services.

d. SERVICE/UTILITY BODY AND ASSOCIATED COMPONENTS WARRANTY

Fiberglass bodies will be warranted for five (5) years to include color fading. Steel service and utility bodies shall be warranted for five (5) years against defects and corrosion, including rust through or perforation from within. Surface rust caused by chip, scratches, or damage caused by PennDOT employees is not covered by this warranty. Associated components such as cranes, air compressors, and snowplows shall be covered by manufacturer's standard warranty. Manufacturer's standard warranty shall be provided in written or electronic form.

e. ENGINE AND TRANSMISSION WARRANTY

The engines for all Heavy/Medium Duty equipment/vehicles will be warranted for parts and labor for five (5) years or 150,000 miles (whichever first occurs). The engine warranty will include all items named or included within the valve covers, cylinder heads block, oil pan and injection pump. The transmission (automatic/manual) will be fully covered by the warranty and service program for two (2) years and will not be limited by mileage or hours. For light duty trucks and vans, the manufacturer's standard frame engine and transmission warranty is acceptable

f. WARRANTY CARD PROCEDURES

The successful bidder shall complete the warranty card except for the warranty start date. The PennDOT Equipment Division shall inform the successful bidder of the following: model number of vehicle; serial number of vehicle, equipment number, and location assigned; date released to the counties.

## F. PILOT MODEL:

PennDOT reserves the right to require the successful bidder to make mutually agreeable arrangements to deliver a "pilot model" for initial inspection. Pilot models(s) shall be delivered to the Department of Transportation, 17<sup>th</sup> St., & Arsenal Blvd., Harrisburg, PA 17120 for inspection, testing and approval. The remaining units shall not be delivered for inspection, testing and approval until after the pilot model has been accepted by PennDOT. The remaining units shall fully meet the requirements of the specifications and must be indistinguishable from the approved pilot model. Presentation of a pilot model will not be required if the quantity is only one (1) unit. The pilot model must meet all the mechanical requirements of the specifications. PennDOT may field test the equipment to determine if it meets the performance requirements of the specifications. Performance testing results will normally be completed within two (2) weeks of date of delivery. There are administrative items that are required to be presented at the pilot model inspection. It is imperative that all of these items be presented at this time so they are ready for shipment, when the balance of the

## Attachment E

units are delivered. PennDOT may withhold payment, where deemed necessary, pending receipt of these items. PennDOT disclaims any liability for damage to equipment that has not been unconditionally accepted by the PennDOT.

## Attachment E

### **G. DELIVERY:**

Time is of the essence. All units must be delivered within the number of days, specified in the invitation for bids, after receipt of the purchase order by the successful bidder. It shall be assumed by the parties that the successful bidder received the purchase order on the third business day following the date of the purchase order, unless the successful bidder provides credible evidence that the order was received on a later date. Bidders must specify delivery time in their bid. Phrases such as "as required", "as soon as possible", or "prompt" have no meaning and may be cause for rejection of the bid. The successful bidder shall deliver at ground level the complete unit(s) to the Equipment Division, 17<sup>th</sup> Street and Arsenal Blvd. Harrisburg, PA 17120. All deliveries shall be made on a working day between 7:00 AM and 3:30 PM. There is a loading dock at this location; however, any additional unloading cost shall be borne by the successful bidder. The terms of delivery are also controlled by other provisions in the invitation for bids.

The successful bidder shall submit to the PennDOT "on a continuing basis", all service bulletins and technical letters as regularly issued by a manufacturer to dealers or large fleets. All the relevant information shall be supplied for the unit(s) forwarded to the Commonwealth to inform PennDOT of any improvements, changes and/or problems concerning the unit and its component parts. This information shall be addressed to the Pennsylvania Department of Transportation, % Equipment Division, 17<sup>th</sup> St. & Arsenal Blvd., Harrisburg, PA 17120, ATTN: Chief, Equipment Division. PennDOT reserves the right to have its representative(s) periodically inspect each unit during assembly at the successful bidder's assembly point.

### **H. PROCEDURE FOR IMPLEMENTING REPAIRS:**

In the event that a breakdown occurs, the repair work is to be performed by the successful bidder of record or his duly authorized representative within the Commonwealth. A copy of the successful bidder's work orders shall be supplied to the PennDOT County Equipment Manager and District Equipment Manager. Repairs assigned to the successful bidder can be performed at the successful bidder's place of business, at his duly authorized representative's place of business and, whenever possible, at the county maintenance facility or field locations. If services are to be performed at PennDOT's county maintenance facilities or in the field, the successful bidder must provide proof of insurance as stated in the contract attachments. County Equipment Managers shall notify the successful bidder or his duly authorized service representatives that the vehicle/equipment is down for component repairs and follow PennDOT standard procedure for handling warranty problems in accordance with the benefits of this warranty. At this time of notification, the location of repair is to be mutually agreed upon based on the most timely and cost effective basis to the Department. All work orders against the warranted repair shall be kept in PennDOT's Equipment History File at the county maintenance facility.

When repairs are to be performed at the successful bidder's place of business or his duly authorized representative's place of business, transportation of the vehicle/equipment within the Commonwealth of Pennsylvania shall be made by PennDOT. If determined by PennDOT that repairs cannot be handled within the Commonwealth, then transportation to and from the Commonwealth of Pennsylvania shall be the responsibility of the successful bidder.

### **I. LUBRICATION AND COMPONENT INFORMATION:**

The successful bidder shall provide lubrication and component information (as applicable) upon request by PennDOT. This information may be provided by copying and completing the sample forms attached to this document, or may be presented on forms prepared by the successful bidder and/or manufacturer. (see attached sample forms – 4 pages).

### **J. SUCCESSFUL BIDDER'S RIGHTS:**

The successful bidder shall have the right to make periodic inspections to ascertain that the maintenance techniques and/or repair procedures are being administered in accordance with the guidelines set forth in this document. Preventive maintenance shall be performed by PennDOT in accordance with the component manufacturer's recommended procedures, or as modified during the contract through supplements. All internal parts of the components shall be the repair responsibility of the successful bidder, except maintenance adjustments.

### **APPROVALS:**

Quality Assurance Specialist: Craig E. Wolford, CPPB

Quality Assurance Supervisor: Tom DiMartile, CPPB

Attachment E

Quality Assurance Manager: Paul Wolf, C.P.M., CPPB

**Sample Forms (Instruction Sheet)**

**The Following Documents Shall Be Completed And Emailed / Shipped To**

Email: Contact the Automotive Equipment Specialist @ The Equipment Division @ 717-783-1395 (This is an Excel Spread Sheet, a Work Copy will be Emailed to You)

**Mail: Equipment Division  
17<sup>th</sup> & Arsenal Blvd.  
Harrisburg, Pa. 17120  
Attn: Specifications Division**

Note: These Forms Must Be Delivered to The Equipment Division With The Pilot Model!

**Instructions To Vendor For Completing The Attached Form  
(We Would Prefer Having This Completed Electronically)**

Electronic:

- 1. Obtain Work Copy By Calling 717-783-1395**
- 2. All Sections Are to be Filled Out**
- 3. Insert N/A in All Sections That Do Not Apply, Do Not Leave any Sections Blank**
- 4. Manufacturer, Model No. And Part No. Should Reflect The Actual Component Manufacture**
- 5. Warranty Section Should Reflect The Coverage, The Vendor And/Or Equipment (Truck) Manufacturer Will Supply, Not The Component Manufacturer.**

Paper:

- 1. Same As Above, but Type or Print All Information**

# SPEC SHEET

<b>Equipment # Series</b>	<b>Effective Date</b>	
<b>PO Number</b>	<b>Unit Warranty Period</b>	
<b>Year</b>	<b>Engine Manufacturer</b>	
<b>Make</b>	<b>Engine Model</b>	
<b>Model</b>		
<b>VIN Number</b>		
<b>Vendor</b>	<b>Trans. Manufacturer</b>	
<b>Contact Person</b>	<b>Trans. Model</b>	
<b>Contact Phone Num.</b>	<b>Body Manufacturer</b>	
	<b>Body Number</b>	

<b>Oils &amp; Lubes</b>		<b>Filters</b>	<b>Qty. of Filters</b>	<b>Part Number</b>	<b>Com. Code 2810-</b>	<b>Make</b>	<b>Change Interval</b>	<b>Filters Stocked</b>
<b>Engine Oil</b>		<b>Engine Oil Filter</b>						
		<b>Engine Oil Filter Secondary</b>						
<b>Transmission Oil</b>		<b>Transmission Filter</b>						
		<b>Aux. Trans. Filter</b>						
<b>Fuel</b>		<b>Fuel Filter Primary</b>						
		<b>Fuel Filter Secondary</b>						
<b>Rear Axle / Axles</b>								
<b>Steering Oil</b>		<b>Steering Filter</b>						
<b>Hydraulic Oil</b>		<b>Hydraulic Filter Suction</b>						
		<b>Hydraulic Filter Return</b>						
<b>Coolant</b>		<b>Coolant Filter</b>						
<b>Transfer Case</b>								
<b>Front Axle</b>		<b>Air Filter Primary</b>						
<b>Brake Fluid</b>		<b>Air Filter Secondary</b>						
		<b>Air Compressor Filter</b>						

## Attachment E

Description	Manufacturer	Model Number	Part Number	Warranty
Air Compressor				
Air Dryer				
Alternator				
Auto Slack Adjuster				
Auto Lube System				
Axle Front				
Axle Rear				
Battery				
Belt Air Compressor				
Belt Alternator				
Belt Fan				
Belt Power Steering				
Brake Chamber (FRT)				
Brake Chamber (REAR)				
Brake Lining (FRT)				
Brake Lining (REAR)				
Clutch Assembly				
Differential				
Dump Body				
Electronic Joysticks				
Engine (AUX)				
Engine (MAIN)				
Fan				
GL 400				
GL 400 Wiring				
Grote Wiring Harness				
Hoist Cylinder				
Hydraulic Pump - Main				
Pump, Fuel				
Pump, Hydraulic Aux.				
Pump, Steering				

## Attachment E

<b>Description</b>	<b>Manufacturer</b>	<b>Model Number</b>	<b>Part Number</b>	<b>Warranty</b>
Pump, Water				
Radiator				
Rexroth Valve				
Starter				
Steering Gear				
Suspension System Tand				
Tank Fuel Capacity				
Tire Size Front LR				
Tire Size Rear LR				
Transaxle				
Transfer Case				
Transmission				
Wing Plow				



**COMMONWEALTH OF PENNSYLVANIA**  
**PENNSYLVANIA COMMERCIAL ITEM DESCRIPTION (PCID)**

**General Requirements for Delivery of Vehicles**

(This item description supersedes PCID 1067, effective July 21, 2006)

PCID NO. 1067

Eff. 7/6/07

The following delivery requirements shall apply to the vehicle as specified by the ordering agency. These requirements are in addition to, but not limited to, the vehicle specification provided as part of the solicitation document. Unless otherwise noted on the request for proposals or invitation for bids, deliveries shall be made to the Department of General Services (DGS), Commonwealth Garage, 22<sup>nd</sup> and Forster Streets, Harrisburg, Pennsylvania.

NOTE: Deliveries for the Department of Transportation (PennDOT) shall be made to the PennDOT Equipment Division, headquartered in Harrisburg, Pennsylvania. Deliveries for the Pennsylvania State Police (PSP) shall be made to the PSP Transportation Division headquartered in Harrisburg, Pennsylvania.

#### 1.0 GENERAL REQUIREMENTS SECTION

1.1 The vehicle Manufacturer's model name and/or model number shall be indicated on a decal affixed inside the door.

1.2 Standard solid exterior colors with standard interior trim shall be selected after the award is made unless otherwise indicated in the proposal.

1.3 Tire size and type shall be original equipment brand or as indicated in the proposal or specification sheet. Tire inflation monitors shall be supplied as required by Federal Motor Vehicle Safety Standard (FMVSS) 138.

1.4 All vehicles shall be new and of the model year indicated in the proposal.

1.5 All vehicles shall include all genuine parts, accessories and equipment considered standard by the manufacturer for the vehicle offered by the supplier.

1.6 All vehicles shall have a valid PA state inspection sticker and a valid PA emissions inspections sticker (for all vehicles subject to the PA I/M Program). NOTE: New or current model year vehicles with less than 5,000 miles, subject to the PA I/M program, must display a valid PA emissions inspection sticker with an exemption indicator. All Pennsylvania state inspection requirements are the sole responsibility of the supplier.

1.7 All vehicles shall have completed the manufacturers' recommended pre-delivery service.

1.8 All vehicles shall be clean, lubricated, serviced, fuel tank filled to full recommended capacity, all adjustments completed, all mechanical and electrical components fully functional and operational, and the vehicle will be "road ready" for immediate use.

**NOTE:** Supplier shall not remove the manufacturer's MSRP (Monroney) sticker and/or dealer sticker price prior to delivery. Stickers should be affixed to an interior surface of the vehicle window and legible from outside of the vehicle. Stickers shall be easily removable without any permanent marking left on the glass.

1.9 All vehicles shall have appropriately placed decals or manuals indicating the types of required fuels or lubricants and the capacity of each fluid's reservoir in accordance with the manufacturer's recommendation.

1.10 All vehicles shall have permanent antifreeze in each vehicle to protect it at a level of -35°F. Only a low silicate type anti-freeze will be used for vehicles having diesel engines.

1.11 All vehicles shall be free from all dealer signs/emblems.

1.12 All vehicles shall have all required rust proofing applied to the exterior and underside of the vehicle. No rustproofing compound can be on the personnel compartment's items or the exterior of the body in unsightly or unintended areas.

1.13 All vehicles shall include a copy of the manufacturer's warranty and service policy with all warranty vouchers, certificates and coupons.

1.14 Each vehicle shall include the proper forms to apply for Pennsylvania title and license including the original manufacturer's Statement of Origin signed by the dealer/supplier and notarized. All title papers shall be properly executed and include PennDOT Form MV-1, Application for Title, which shall indicate the owner name and address as follows: **Pennsylvania Department of General Services, 2221 Forster Street, Harrisburg, Pa 17125.\***

\*VEHICLES DELIVERED TO PA STATE POLICE AND PA DEPT OF TRANSPORTATION SHALL BE TITLED ACCORDINGLY.

1.15 At the time of vehicle delivery, the successful supplier shall furnish an original and three copies of the invoice which shall include the key number, vehicle color and Commonwealth purchase order number and indicate ordering agency.

1.16 The successful supplier shall comply with the manufacturer's warranty, or authorize a qualified dealer in the locality in which the unit is assigned to do whatever is required to comply with the manufacturer's warranty.

1.17 The successful supplier shall submit at least two (2) copies of all service/technical bulletins, recall notices, etc. to the Director, Bureau of Vehicle Management, Department of General Services, 2221 Forster Street, Harrisburg, Pennsylvania 17125. These documents shall be submitted on a continual basis to keep the Bureau of Vehicle Management informed regarding improvements, changes and/or problems concerning Commonwealth owned vehicles and their component parts.

1.18 The Department of General Services, Bureau of Vehicle Management, will inspect all vehicles prior to acceptance. It will be the responsibility of the supplier to remove any vehicle rejected by the Bureau of Vehicle Management within two (2) working days after notification, and return the vehicle to the Commonwealth Garage upon correction of deficiencies. Date in service will be the date the vehicle is accepted by the Commonwealth, not the date of delivery.

1.19 The Commonwealth disclaims any liability for damage to vehicles not unconditionally accepted by the Commonwealth.

1.20 Unless otherwise indicated, all items requested in this specification which are listed in the manufacturer's specification book as standard or optional equipment shall be factory installed and operative. Vehicles delivered to the Commonwealth in a condition considered to be below retail customer acceptance levels will not be accepted. Items which determine this acceptance level shall include, but not be limited to, the general appearance of the interior and exterior of the vehicle for completeness and quality of workmanship, lubrication and fluid levels, with any leaks corrected, mechanical operation of the vehicle and all electrical components operational. Allied equipment specified to be furnished and installed which is not available through the vehicle manufacturer shall conform to the best quality standards known to that particular industry, both product and installation.

1.21 Trucks with snow plows being delivered to the Commonwealth Garage for inspection, are required to have the snow plow stored in the truck bed. Failure to do so will show cause for rejection of inspection.

1.22 All vehicle deliveries shall be coordinated through the DGS Bureau of Vehicle Management. Suppliers shall call (717) 787-4252 for delivery schedule at least 48 hours in advance. When vehicles are purchased by Pennsylvania State Police, the successful supplier shall call (717) 787-1318 (PSP). When vehicles are purchased by Pennsylvania Department of Transportation, the successful supplier shall call (717) 787-2123 (PennDOT) for information regarding invoicing and delivery.

## Vehicle Delivery Requirements

PCID NO. 1067

1.23 Vehicle Delivery: Mileage limitations are placed upon vehicles delivered in accordance to these requirements as indicated below. If the mileage upon delivery exceeds these limits, a credit of \$5.00 per mile will be applied against the awarded supplier's purchase order as damages and deducted at time of payment. If the awarded supplier uses a towing device to tow another vehicle to the Commonwealth Garage for delivery, the towing device may not be attached in a way that holes are drilled in the bumpers of the vehicles being towed. Drilling of holes in the vehicle bumpers is not permitted. Any bumper damage caused by a towing device will be replaced by the awarded supplier at no charge to the Commonwealth. If a vehicle is being towed by another vehicle, the vehicle being towed must have the drive shaft disconnected to eliminate unnecessary mileage.

1.23.1 Class 1 to 3 factory completed vehicles: mileage displayed on the vehicle odometer shall not exceed 400 miles.

1.23.2 Class 2 to 5, factory incomplete vehicle: mileage displayed on the vehicle odometer upon delivery with final stage manufacturer certification shall not exceed 800 miles.

1.24 Pennsylvania Clean Vehicles Program Requirement: Supplier is responsible to ensure that all supplied vehicles are compliant with all applicable Title 25 requirements (25 Pa. Code, Chapter 126, Subchapters D or E). This compliance shall be evidenced on the manufacturer's certificate of origin (MCO), or, alternatively, by submission of a completed MV-9. If supplied vehicles are not compliant, they can not be titled in Pennsylvania and the delivering supplier shall be responsible to pick up and return the vehicle by replacing it with a California or "50-state" emissions certified vehicle that is compliant with all Title 25 requirements

## 2.0 REQUIRED EQUIPMENT SECTION

The following items shall be supplied on all vehicles as **Minimum** required equipment, unless otherwise superceded in the request for proposals or invitation for bids.

2.1 Lug wrench on all trucks and jacks on trucks up to and including 10,000 lbs. GVWR.

2.2 Air conditioning integral with the heater and defrosters.

2.3 Dual electric intermittent windshield wipers.

2.4 The rustproofing shall be factory or locally applied in compliance with Federal Standard 297A. Warranty coupon for five (5) years, at no cost to the Commonwealth, shall be furnished with each vehicle\*.

\* NOT APPLICABLE IF THE VEHICLE FURNISHED IS FACTORY WARRANTED AGAINST CORROSION FOR NOT LESS THAN 5 YEARS AT NO COST TO THE COMMONWEALTH OF PENNSYLVANIA. WARRANTY INDICATING COMPLIANCE IS REQUIRED WITH EACH VEHICLE.

2.5 Emergency warning triangle kit (on vehicles with GVWR of 10,000 lbs. or higher; aftermarket installation if necessary).

2.6 First aid kit, 10 person with mountable cabinet (on vehicles with GVWR of 10,000 lbs. or higher; aftermarket installation if necessary).

2.7 Fire extinguisher, rechargeable, with vehicle mount, reference 2A:10B:C, 5 pound (on vehicles with GVWR of 10,000 lbs. or higher; aftermarket installation if necessary).

2.8 Powerport.

2.9 Unless otherwise indicated on the purchase order, each vehicle shall be equipped with front and rear license plate holders with a minimum two license plate screws installed.

3.0 MATERIAL MASTERS: N/A

Quality Assurance Specialist: Gerald Grecek, CPPB

**Vehicle Delivery Requirements**

**PCID NO. 1067**

Quality Assurance Supervisor: Craig Wolford, CPPB

Division Director: Paul Wolf, C.P.M., CPPB



**FULLY EXECUTED**  
**Contract Number: 4600010645**  
Contract Effective Date: 12/10/2007  
Valid From: 08/29/2006 To: 08/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 137425

**Purchasing Agent**  
Name: Robinson Alfonzo  
Phone: 717-346-8181  
Fax: 717-783-6241

**Supplier Name/Address:**  
APPLE AUTOMOTIVE GROUP INC  
DBA APPLE FORD  
APPLE AUTOMOTIVE GROUP INC  
3250 CAPE HORN RD  
RED LION PA 17356-9073 US

Supplier Phone Number: 717-244-7677  
Supplier Fax Number: 717-845-9660

**Please Deliver To:**  
  
To be determined at the time of the Purchase Order unless specified below.

**Contract Name:**  
PC1CLNT110-COPA-0000137425

**Payment Terms**  
NET 30

Solicitation No.: \_\_\_\_\_ Issuance Date: \_\_\_\_\_  
Supplier Bid or Proposal No. (if applicable): \_\_\_\_\_ Solicitation Submission Date: \_\_\_\_\_

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
10	350/3500 Crew Cab 4WD Long Bed Standard  <b>Item Text</b> Large Pickup 350/3500 Series See-Spec "S"  Make: Ford  Model: F-350 XL  Model Year: 2008	0.000	Each	22,914.00	1	0.00
20	Kelly Blue Book Options	0.000		0.00	1	0.00

<b>Information:</b>	<b>Total Amount:</b> SEE LAST PAGE FOR TOTAL OF ALL ITEMS
	Currency: USD

Supplier's Signature _____	Title _____
Printed Name _____	Date _____



**FULLY EXECUTED**  
**Contract Number: 4600010645**  
Contract Effective Date: 12/10/2007  
Valid From: 08/29/2006 To: 08/31/2008

**Supplier Name:**  
APPLE AUTOMOTIVE GROUP INC  
DBA APPLE FORD

**General Requirements for all Items:**

**Header Text**

Contractor Contact Person: Scott Morrow  
Telephone: (717) 849-6527

"CONTRACTOR ALLOWS COSTAR PARTICIPATION"

No further information for this Contract

**Information:**

**Total Amount:**

500,000.00

Currency: USD

**FULLY EXECUTED**  
**Contract Number: 4600010636**Contract Effective Date: 12/10/2007  
Valid From: 08/25/2006 To: 08/31/2008All using Agencies of the Commonwealth, Participating Political  
Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 211521

**Purchasing Agent**

Name: Robinson Alfonzo

Phone: 717-346-8181

Fax: 717-783-6241

**Supplier Name/Address:**BOB WEAVER CHEVROLET CO  
22ND & W MARKET ST  
POTTSVILLE PA 17901-0000 US

Supplier Phone Number: 5706227191

Supplier Fax Number: 570-624-7192

**Please Deliver To:**To be determined at  
the time of the Purchase Order  
unless specified below.**Contract Name:**

PC1CLNT110-COPA-0000211521

**Payment Terms**

NET 30

Solicitation No.: \_\_\_\_\_ Issuance Date: \_\_\_\_\_

Supplier Bid or Proposal No. (if applicable): \_\_\_\_\_ Solicitation Submission Date: \_\_\_\_\_

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents  
attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
20	12 Passenger Van Stand  <b>Item Text</b> 12 Passenger Van Standard Vehicle See-Spec "U"  Make: Chevrolet  Model: Express  Model Year: 2008	0.000	Each	17,361.00	1	0.00
30	Kelly Blue Book Options	0.000		0.00	1	0.00

**General Requirements for all Items:****Information:****Total Amount:**SEE LAST PAGE FOR TOTAL OF  
ALL ITEMS

Currency: USD

Supplier's Signature \_\_\_\_\_

Title \_\_\_\_\_

Printed Name \_\_\_\_\_

Date \_\_\_\_\_



**FULLY EXECUTED**  
**Contract Number: 4600010636**  
Contract Effective Date: 12/10/2007  
Valid From: 08/25/2006 To: 08/31/2008

**Supplier Name:**  
BOB WEAVER CHEVROLET CO

**Header Text**

Contractor Contact Person: Ben Banonis  
Telephone: (570) 622-7191

"CONTRACTOR ALLOWS COSTAR PARTICIPATION".  
No further information for this Contract

**Information:**

**Total Amount:**

465,000.00

Currency: USD



**FULLY EXECUTED**  
**Contract Number: 4600010635**  
Contract Effective Date: 12/10/2007  
Valid From: 08/25/2006 To: 08/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

**Purchasing Agent**  
**Name: Robinson Alfonzo**  
**Phone: 717-346-8181**  
**Fax: 717-783-6241**

Your SAP Vendor Number with us: 165683

**Supplier Name/Address:**  
HERTRICH FLEET SERVICES INC  
HERTRICH FLEET SERVICES INC  
1427 BAY RD  
MILFORD DE 19963-6129 US

**Please Deliver To:**

To be determined at the time of the Purchase Order unless specified below.

**Supplier Phone Number:** 800-698-9825  
**Supplier Fax Number:** 302-424-5286

**Contract Name:**  
PC1CLNT110-COPA-0000165683

**Payment Terms**  
NET 30

Solicitation No.: \_\_\_\_\_ Issuance Date: \_\_\_\_\_  
Supplier Bid or Proposal No. (if applicable): \_\_\_\_\_ Solicitation Submission Date: \_\_\_\_\_

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
10	150/1500 Reg Cab 4WD Short Bed Work  <b>Item Text</b> Model Year: 2008  Model: Ram 1500 ST Reg Cab  Make: Dodge  See-Spec "P" Large Pickup 150/1500 Series	0.000	Each	17,107.00	1	0.00
20	150/1500 Crew Cab 2WD Short Bed Stand	0.000	Each	16,952.00	1	0.00

**Information:**

**Total Amount:**  
SEE LAST PAGE FOR TOTAL OF ALL ITEMS  
  
Currency: USD

Supplier's Signature \_\_\_\_\_  
  
Printed Name \_\_\_\_\_

Title \_\_\_\_\_  
  
Date \_\_\_\_\_



**FULLY EXECUTED**  
**Contract Number: 4600010635**  
Contract Effective Date: 12/10/2007  
Valid From: 08/25/2006 To: 08/31/2008

**Supplier Name:**  
HERTRICH FLEET SERVICES INC

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<p><b>Item Text</b> Large Pickup 150/1500 Series See-Spec "O"</p> <p>Make: Dodge</p> <p>Model: Ram 1500 ST Quad Cab</p> <p>Model Year: 2008</p>					
30	250/2500 Crew Cab 2WD Long Bed Work	0.000	Each	19,477.00	1	0.00
	<p><b>Item Text</b> Large Pickup 250/2500 Series See-Spec "R"</p> <p>Make: Dodge</p> <p>Model: Ram 2500ST Quad Cab</p> <p>Model Year: 2008</p>					
40	Kelly Blue Book Options	0.000		0.00	1	0.00

**General Requirements for all Items:**

**Header Text**  
Contractor Contact Person: Michael Wright  
Telephone: 800-698-9825

"CONTRACTOR ALLOWS COSTAR PARTICIPATION"  
No further information for this Contract

<b>Information:</b>	<b>Total Amount:</b> 950,000.00
	Currency: USD



**FULLY EXECUTED**  
**Contract Number: 4600010643**  
Contract Effective Date: 12/10/2007  
Valid From: 08/29/2006 To: 08/31/2008

All using Agencies of the Commonwealth, Participating Political  
Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 118086

**Purchasing Agent**  
Name: **Robinson Alfonzo**  
Phone: 717-346-8181  
Fax: 717-783-6241

**Supplier Name/Address:**  
HOFFMAN FORD SALES INC  
5200 JONESTOWN RD  
HARRISBURG PA 17112-2925 US

**Please Deliver To:**

To be determined at  
the time of the Purchase Order  
unless specified below.

Supplier Phone Number: 7176571600  
Supplier Fax Number: 717-657-8329

**Contract Name:**  
PC1CLNT110-COPA-0000118086

**Payment Terms**  
NET 30

Solicitation No.: \_\_\_\_\_ Issuance Date: \_\_\_\_\_  
Supplier Bid or Proposal No. (if applicable): \_\_\_\_\_ Solicitation Submission Date: \_\_\_\_\_

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
10	250/2500 Ext Cab 4WD Long Bed Work  <b>Item Text</b> Model Year: 2008  Model: F-250 Super Cab  Make: Ford  See-Spec "R" Large Pickup 250/2500 Series	0.000	Each	20,937.00	1	0.00
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20	250/2500 Ext Cab 4WD Short Bed Work	0.000	Each	20,787.00	1	0.00

**Information:**

**Total Amount:**  
SEE LAST PAGE FOR TOTAL OF ALL ITEMS  
Currency: USD

Supplier's Signature \_\_\_\_\_  
Printed Name \_\_\_\_\_

Title \_\_\_\_\_  
Date \_\_\_\_\_

**FULLY EXECUTED**  
**Contract Number: 4600010643**

Contract Effective Date: 12/10/2007

Valid From: 08/29/2006 To: 08/31/2008

**Supplier Name:**

HOFFMAN FORD SALES INC

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<b>Item Text</b> Large Pickup 250/2500 Series See-Spec "R"  Make: Ford  Model: F-250 Super Cab  Model Year: 2008					
30	Kelly Blue Book Options	0.000		0.00	1	0.00

**General Requirements for all Items:****Header Text**

Contractor Contact Person(s) Earl B. Hoffman, Jr. &amp; Jerry Adams

Telephone: (717) 657-1600

"CONTRACTOR ALLOWS COSTAR PARTICIPATION".

No further information for this Contract

**Information:****Total Amount:**

720,000.00

Currency: USD



**FULLY EXECUTED**  
**Contract Number: 4600011413**  
Contract Effective Date: 12/07/2007  
Valid From: 02/27/2007 To: 08/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 188509

**Purchasing Agent**  
Name: DGS Central  
Phone: 717-787-5566  
Fax: 717-783-6241

**Supplier Name/Address:**  
NORTHEAST AUTO OUTLET CORP  
NORTHEAST AUTO OUTLET INC  
3301 GRANT AVE  
PHILADELPHIA PA 19114-2629 US

Supplier Phone Number: 215-824-0800

**Please Deliver To:**

To be determined at the time of the Purchase Order unless specified below.

**Contract Name:**  
PC1CLNT110-COPA-0000188509

**Payment Terms**  
NET 30

Solicitation No.: \_\_\_\_\_ Issuance Date: \_\_\_\_\_  
Supplier Bid or Proposal No. (if applicable): \_\_\_\_\_ Solicitation Submission Date: \_\_\_\_\_

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
10	Full Size Cargo Van 4x4 <b>Item Text</b> Van, Cargo, Full Size, Heavy Duty, Construction, 4x4, Gasoline.  Model Year: 2008  Make: Chevrolet  Model: Express Cargo Van 3500 Series	0.000	Each	34,900.00	1	0.00
20	Kelly Blue Book Options	0.000		0.00	1	0.00

**General Requirements for all Items:**

**Information:**

**Total Amount:**  
SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature \_\_\_\_\_  
Printed Name \_\_\_\_\_

Title \_\_\_\_\_  
Date \_\_\_\_\_



**FULLY EXECUTED**  
**Contract Number: 4600011413**  
Contract Effective Date: 12/07/2007  
Valid From: 02/27/2007 To: 08/31/2008

**Supplier Name:**  
NORTHEAST AUTO OUTLET CORP

**Header Text**

Contractor Contact Person: Jim Piccoli  
Telephone: (215) 696-3159  
Fax: (215) 969-3160

"CONTRACTOR ALLOWS COSTAR PARTICIPATION"  
No further information for this Contract

**Information:**

**Total Amount:**

174,500.00

Currency: USD



**FULLY EXECUTED - REPRINT**

**Contract Number: 4600010647**

Contract Effective Date: 12/10/2007

Valid From: 08/29/2006 To: 08/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 119933

**Purchasing Agent**

Name: Robinson Alfonzo

Phone: 717-346-8181

Fax: 717-783-6241

**Supplier Name/Address:**

ROTHROCK MOTOR SALES INC

rt 22 & 15 st

ALLENTOWN PA 18104-9706 US

Supplier Phone Number: 4842230614

**Please Deliver To:**

To be determined at the time of the Purchase Order unless specified below.

**Contract Name:**

PC1CLNT110-COPA-0000119933

**Payment Terms**

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
20	Sm. Pickup Crew Cab 2WD Short Bed Stand  Item Text Small Pickup Truck See-Spec "M"  Make: Dodge  Model: Dakota ST  Model Year: 2008	0.000	Each	14,495.58	1	0.00
30	Sm. Pickup Crew Cab 4WD Short Bed Work	0.000	Each	17,236.00	1	0.00

**Information:**

**Total Amount:**

SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature \_\_\_\_\_

Title \_\_\_\_\_

Printed Name \_\_\_\_\_

Date \_\_\_\_\_

**FULLY EXECUTED - REPRINT****Contract Number: 4600010647**

Contract Effective Date: 12/10/2007

Valid From: 08/29/2006 To: 08/31/2008

**Supplier Name:**

ROTHROCK MOTOR SALES INC

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<b>Item Text</b> Small Pickup Truck See-Spec "N"					
	Make: Dodge					
	Model: Dakota ST					
	Model Year: 2008					
<hr/>						
40	250/2500 Crew Cab 2WD Short Bed Stand	0.000	Each	18,849.00	1	0.00
	<b>Item Text</b> Large Pickup 250/2500 Series See-Spec "Q"					
	Make: Dodge					
	Model: Ram 2500 ST					
	Model Year: 2008					
<hr/>						
50	250/2500 Crew Cab 4WD Short Bed Stand	0.000	Each	21,434.55	1	0.00
	<b>Item Text</b> Large Pickup 250/2500 Series See-Spec "Q"					
	Make: Dodge					
	Model: Ram 2500 ST					
	Model Year: 2008					
<hr/>						
60	Kelly Blue Book Options	0.000		0.00	1	0.00

**Information:****Total Amount:**

SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD



**FULLY EXECUTED - REPRINT**

**Contract Number: 4600010647**

Contract Effective Date: 12/10/2007

Valid From: 08/29/2006 To: 08/31/2008

**Supplier Name:**

ROTHROCK MOTOR SALES INC

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**General Requirements for all Items:**

**Header Text**

Contractor Contact Person: Tony Sporta

Telephone: (484)223-0614

"CONTRACTOR ALLOWS COSTAR PARTICIPATION"

No further information for this Contract

**Information:**

**Total Amount:**

1,600,000.00

Currency: USD



**FULLY EXECUTED**  
**Contract Number: 4600010646**  
Contract Effective Date: 12/10/2007  
Valid From: 08/29/2006 To: 08/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

**Purchasing Agent**  
**Name: Robinson Alfonso**  
**Phone: 717-346-8181**  
**Fax: 717-783-6241**

Your SAP Vendor Number with us: 177405

**Supplier Name/Address:**  
WARNOCK AUTOMOTIVE INC  
DBA WARNOCK FLEET  
WARNOCK AUTOMOTIVE INC  
175 STATE RTE 10  
EAST HANOVER NJ 07936-2104 US

Supplier Phone Number: 973-463-3024

**Please Deliver To:**  
  
To be determined at the time of the Purchase Order unless specified below.

**Contract Name:**  
PC1CLNT110-COPA-0000177405

**Payment Terms**  
NET 30

Solicitation No.: \_\_\_\_\_ Issuance Date: \_\_\_\_\_  
Supplier Bid or Proposal No. (if applicable): \_\_\_\_\_ Solicitation Submission Date: \_\_\_\_\_

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
10	150/1500 Ext Cab 2WD Long Bed Stand  <b>Item Text</b> Model Year: 2008  Model: F-150 XL  Make: Ford  See-Spec "O" Large Pickup 150/1500 Series	0.000	Each	16,248.84	1	0.00
20	150/1500 Crew Cab 4WD Short Bed Work	0.000	Each	20,443.75	1	0.00

**Information:** \_\_\_\_\_ **Total Amount:**  
SEE LAST PAGE FOR TOTAL OF ALL ITEMS  
Currency: USD

Supplier's Signature \_\_\_\_\_ Title \_\_\_\_\_  
Printed Name \_\_\_\_\_ Date \_\_\_\_\_



**FULLY EXECUTED**  
**Contract Number: 4400001790**  
Contract Effective Date: 01/10/2008  
Valid From: 08/26/2006 To: 08/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

**Purchasing Agent**  
**Name: Robinson Alfonso**  
**Phone: 717-346-8181**  
**Fax: 717-783-6241**

Your SAP Vendor Number with us: 309757

**Supplier Name/Address:**  
DFFLM LLC DBA DITSCHMAN  
Flemington Ford LINCOLN MERCURY  
P.O. Box 1007  
Flemington NJ 08822-1007 US

**Please Deliver To:**

To be determined at the time of the Purchase Order unless specified below.

**Supplier Phone Number:** 908-782-3673  
**Supplier Fax Number:** 908-782-7305

**Contract Name:**  
15 Pickup Trucks, Cargo Vans 2310-08

**Payment Terms**  
NET 30

Solicitation No.: \_\_\_\_\_ Issuance Date: \_\_\_\_\_  
Supplier Bid or Proposal No. (if applicable): \_\_\_\_\_ Solicitation Submission Date: \_\_\_\_\_

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	Sm. Pickup Reg Cab 2WD Short Bed Stand  <b>Item Text</b> Model Year: 2008 Model: Ranger XL Make: Ford  Small Pickup Truck See-Spec "M"	0.000	Each	10,379.00	1	0.00
2	Sm. Pickup Ext Cab 4WD Short Bed Stand	0.000	Each	14,592.00	1	0.00

**Information:**

Supplier's Signature \_\_\_\_\_  
Printed Name \_\_\_\_\_

Title \_\_\_\_\_  
Date \_\_\_\_\_

**FULLY EXECUTED**  
**Contract Number: 4400001790**

Contract Effective Date: 01/10/2008

Valid From: 08/26/2006 To: 08/31/2008

**Supplier Name:**

DFFLM LLC DBA DITSCHMAN

Flemington Ford LINCOLN MERCURY

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<b>Item Text</b> Make: Ford Model: Ranger XL Model Year: 2008  Small Pickup Truck See-Spec "M"					
3	150/1500 Reg Cab 2WD Long Bed Stand	0.000	Each	12,932.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-150 XL Model Year: 2008  Large Pickup 150/1500 Series See-Spec "O"					
4	150/1500 Reg Cab 4WD Long Bed Stand	0.000	Each	16,682.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-150 XL Model Year: 2008  Large Pickup 150/1500 Series See-Spec "O"					
5	150/1500 Reg Cab 4WD Long Bed Work	0.000	Each	17,270.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-150 XL Model Year: 2008  Large Pickup 150/1500 Series See-Spec "P"					
6	150/1500 Reg Cab 4WD Short Bed Stand	0.000	Each	16,569.00	1	0.00

**Information:**

**FULLY EXECUTED**  
**Contract Number: 4400001790**

Contract Effective Date: 01/10/2008

Valid From: 08/26/2006 To: 08/31/2008

**Supplier Name:**

DFFLM LLC DBA DITSCHMAN

Flemington Ford LINCOLN MERCURY

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<b>Item Text</b> Make: Ford Model: F-150 XL Model Year: 2008  Large Pickup 150/1500 Series See-Spec "O"					
7	150/1500 Ext Cab 4WD Short Bed Stand	0.000	Each	18,293.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-150 XL Model Year: 2008  Large Pickup 150/1500 Series See-Spec "O"					
8	250/2500 Reg Cab 2WD Long Bed Stand	0.000	Each	15,886.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-250 XL Model Year: 2008  Large Pickup 250/2500 Series See-Spec "Q"					
9	250/2500 Reg Cab 4WD Long Bed Work	0.000	Each	18,395.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-250 XL Model Year: 2008  Large Pickup 250/2500 Series See-Spec "R"					
10	250/2500 Crew Cab 4WD Long Bed Work	0.000	Each	21,921.00	1	0.00

**Information:**

**FULLY EXECUTED**  
**Contract Number: 4400001790**

Contract Effective Date: 01/10/2008

Valid From: 08/26/2006 To: 08/31/2008

**Supplier Name:**

DFFLM LLC DBA DITSCHMAN

Flemington Ford LINCOLN MERCURY

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<b>Item Text</b> Make: Ford Model: F-250 XL Model Year: 2008  Large Pickup 250/2500 Series See-Spec "R"					
11	350/3500 Reg Cab 4WD Long Bed Stand	0.000	Each	18,898.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-350 XL Model Year: 2008  Large Pickup 350/3500 Series See-Spec "S"					
12	350/3500 Reg Cab 4WD Long Bed Work	0.000	Each	19,218.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-350 XL Model Year: 2008  Large Pickup 350/3500 Series See-Spec "T"					
13	350/3500 Ext Cab 4WD Long Bed Work	0.000	Each	21,706.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-350 XL Model Year: 2008  Large Pickup 350/3500 Series See-Spec "T"					
14	350/3500 Ext Cab 4WD Short Bed Work	0.000	Each	21,538.00	1	0.00

**Information:**

**FULLY EXECUTED**  
**Contract Number: 4400001790**

Contract Effective Date: 01/10/2008

Valid From: 08/26/2006 To: 08/31/2008

**Supplier Name:**

DFFLM LLC DBA DITSCHMAN

Flemington Ford LINCOLN MERCURY

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<b>Item Text</b> Make: Ford Model: F-350 XL Model Year: 2008  Large Pickup 350/3500 Series See-Spec "T"					
15	350/3500 Crew Cab 2WD Short Bed Stand	0.000	Each	20,395.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-350 XL Model Year: 2008  Large Pickup 350/3500 Series See-Spec "S"					
16	350/3500 Crew Cab 4WD Short Bed Stand	0.000	Each	22,233.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-350 XL Model Year: 2008  Large Pickup 350/3500 Series See-Spec "S"					
17	350/3500 Crew Cab 2WD Long Bed Work	0.000	Each	20,807.00	1	0.00
	<b>Item Text</b> Make: Ford Model: F-350 XL Model Year: 2008  Large Pickup 350/3500 Series See-Spec "T"					
18	350/3500 Crew Cab 4WD Long Bed Work	0.000	Each	22,921.00	1	0.00

**Information:**



**FULLY EXECUTED**  
**Contract Number: 4400001790**  
Contract Effective Date: 01/10/2008  
Valid From: 08/26/2006 To: 08/31/2008

**Supplier Name:**  
DFFLM LLC DBA DITSCHMAN  
Flemington Ford LINCOLN MERCURY

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<b>Item Text</b> Make: Ford Model: F-350 XL Model Year: 2008  Large Pickup 350/3500 Series See-Spec "T"					
19	Sm. Pickup Ext Cab 4WD Short Bed Work	0.000	Each	14,892.00	1	0.00
	<b>Item Text</b> Make: Ford Model: Ranger XL Model Year: 2008  Small Pickup Truck See-Spec "N"					
20	Kelly Blue Book Options	0.000	Each	0.00	1	0.00

**General Requirements for all Items:**

**Header Text**  
Contractor Contact Person: Steven Treble  
  
"CONTRACTOR ALLOWS COSTAR PARTICIPATION".  
No further information for this Contract

**Information:**



**FULLY EXECUTED**  
**Contract Number: 4600010646**  
Contract Effective Date: 12/10/2007  
Valid From: 08/29/2006 To: 08/31/2008

**Supplier Name:**  
WARNOCK AUTOMOTIVE INC  
DBA WARNOCK FLEET

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	<b>Item Text</b> Large Pickup 150/1500 Series See-Spec "P"  Make: Dodge  Model: Ram 1500/ST  Model Year: 2008					
30	250/2500 Reg Cab 4WD Long Bed Stand	0.000	Each	18,125.14	1	0.00
	<b>Item Text</b> Large Pickup 250/2500 Series See-Spec "Q"  Make: Ford  Model: F-250/XL  Model Year: 2008					
40	Kelly Blue Book Options	0.000		0.00	1	0.00

**General Requirements for all Items:**

**Header Text**

Contractor Contact Person: Nate Seely  
Telephone: (973) 463-3068

"CONTRACTOR ALLOWS COSTAR PARTICIPATION"

No further information for this Contract

**Information:**

**Total Amount:**

600,000.00

Currency: USD

Contract Reference Number: 2310-10  
Collective Number: CN000022139  
SAP Contract Number: 4600010645 & 4600010636  
Change Number: 1  
Change Effective Date: September 27, 2006

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG  
September 27, 2006**

**For:** All using Agencies of the Commonwealth  
**Subject:** Contract Changes  
**Contract Period:** Beginning: 09/01/2006 and Ending: 08/31/2007  
**Buyer Name:** Alfonzo J. Robinson

**CHANGE SUMMARY:**

Please note the following changes:

***Contract# 4600010645 (Apple Automotive Group Inc.)***

- Vehicles Specification on previous item spreadsheet read "Spec T". The updated item spreadsheet reads "Spec S". Also review updated Spec Sheet

***Contract# 4600010636 (Bob Weaver Chevrolet, Co.)***

- The "10 Passenger Van Standard Vehicle" has been deleted from the contract. Updated item spreadsheet and spec sheet reflects change.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 2310-10  
Collective Number: CN00022139  
SAP Contract Number: 4600010636  
Change Number: 2  
Change Effective Date: 12/12/2006

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG  
December 13, 2006**

**For:** All using Agencies of the Commonwealth  
**Subject:** Light Duty Pickup Trucks and Cargo Vans  
**Contract Period:** Beginning 09/01/2006 and Ending 08/31/2007  
**Commodity Specialist Name:** **Alfonzo J. Robinson**

**CHANGE SUMMARY:**

**Please note the following change:**

**Vendor:** Bob Weaver Chevrolet Company  
**Vendor Information:** Contact Person has changed from Ben Banonis to Gretchen Kocher  
**E-mail Address:** [gkocher@weaverchev.com](mailto:gkocher@weaverchev.com)

**All other vendor information remains the same.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 2310-10  
Collective Number: CN00022139  
SAP Contract Number: 4600010646  
Change Number: 3  
Change Effective Date: 01/08/2007

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG  
January 8, 2007**

**For:** All using Agencies of the Commonwealth  
**Subject:** Light Duty Pickup Trucks and Cargo Vans Contract  
**Contract Period:** Beginning 09/01/2006 and Ending 08/31/2007  
**Commodity Specialist Name:** **Alfonzo J. Robinson**

**CHANGE SUMMARY:**

**Please note the following change:**

**Vendor: Warnock Automotive, Inc., DBA Warnock Fleet**  
**SAP vendor number 197979 will be deactivated and the new vendor number is 177405.**  
**SAP Contract number 4600010646 has been replaced with contract number 4600011165.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 2310-10  
Collective Number: CN00022139  
SAP Contract Number: 4600010635, 10643, 10644, 10645, 10646, 10647  
Change Number: 4  
Change Effective Date: 08/14/2007

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG  
August 14, 2007**

**For:** All using Agencies of the Commonwealth  
**Subject:** Light Duty Pickup Trucks and Cargo Vans  
**Contract Period:** Beginning: 09/01/2006 and Ending: 08/31/2007 **(Renewed through 08/31/2008)**  
**Commodity Specialist Name:** **Alfonzo J. Robinson**

**CHANGE SUMMARY: Contract Renewal**

In accordance with the contract clause, "Option to Renew", the subject contract is hereby renewed by mutual consent of the Commonwealth of Pennsylvania and the following contractor(s) listed below for an additional one (1) year period, beginning, 09/01/2007 through 08/31/2008. The contractor id current with the Contractor Responsibility Program:

Hertrich Fleet Services	Vendor#: 165683	SAP Contract: 4600010635
Bob Weaver Chevrolet, Co.	Vendor#: 211521	SAP Contract: 4600010636
Pacifico Marple Ford., Inc	Vendor#: 197967	SAP Contract: 4600010638
Hoffman Ford Sales, Inc.	Vendor#: 118086	SAP Contract: 4600010643
PNC FLM, LLC (Princeton Ford)	Vendor#: 194710	SAP Contract: 4600010644
Apple Automotive dba Apple Ford	Vendor#: 137425	SAP Contract: 4600010645
Warnock Automotive, Inc., dba Warnock Fleet,	Vendor#: 197979	SAP Contract: 4600010646
Rothrock Motor Sales, Inc.	Vendor#: 119933	SAP Contract: 4600010647

In the Contract Special Terms and Conditions, please note the following:

- Paragraph 1"Contract Term" was revised to reflect the renewed contract period of September 1, 2007, expiring August 31, 2008.
- Paragraph 7 "COSTARS Purchasers" was added.
- Paragraph 13 "Monthly Purchase Reports" Pamela Shady, Acting Director of Vehicle Management replaces "Josie Sharp"

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 2310-10  
Collective Number: CN00022139  
SAP Contract Number: 4600010644  
Change Number: 5  
Change Effective Date: 09/20/2007

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using Agencies of the Commonwealth  
**Subject:** Light Duty Pickup Trucks and Cargo Vans  
**Contract Period:** Beginning 09/01/2006 and Ending 08/31/2008  
**Commodity Specialist Name:** **Alfonzo J. Robinson**

**CHANGE SUMMARY:**

**Vendor:** PNCFLM LLC (Princeton Ford)  
**SAP Contract No.** 4600010644

**The following line items have been deleted from this contract and will be re-bid.**

**Item 190:** Cargo Van 150/1500 Series, Ford E-150 XL.  
**Item 200:** Cargo Van 250/2500 Series, Ford E-250 XL.  
**Item 210:** Cargo Van 350/3500 Series, Ford E-350 XL.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 2310-10  
Collective Number: CN00022139  
SRM/SAP Contract Number: 4400001790, 4600010647, 4400001706  
Change Number: 6  
Change Effective Date: 01/11/2008

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using Agencies of the Commonwealth  
**Subject:** Light Duty Pickup Trucks, Cargo Vans Contract  
**Contract Period:** Beginning 09/01/2006 and Ending 08/31/2007  
**(Renewed through 08/31/2008)**

**Commodity Specialist Name: Alfonzo J. Robinson**

**CHANGE SUMMARY:**

**Please note the following changes:**

**Supplier:** PNCFLM LLC (Princeton Ford) **Contract:** 4600010644 and all line items have been reassigned to:  
**Supplier:** DFFLM LLC dba DITSCHMAN Flemington Ford Lincoln Mercury, **Contract#** 4400001790. The contact person is Mr. Steven Treble @ 908-782-3673.

**Supplier:** Rothrock Motor Sales, **Contract # 4600010647**, line items 20, and 30. The Dodge Dakota "ST" models have been replaced with the "SXT" models. The contract price remains the same.

**Supplier:** Ford National Automart, Inc., dba Plaza Ford Motors Fleet, **Contract#** 4400001706 The following vehicles have been re-bid and are added to the contract under Supp 2.  
Cargo Van 150/1500 Series, 2008 Ford E-150 Commercial Cargo Van.  
Cargo Van 250/2500 Series, 2008 Ford E-250 Econoline Cargo Van.  
Cargo Van 350/3500 Series, 2008 Ford E-350 Econoline Cargo Van

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

SAP/SRM Contract Number: 4400001790, 46000010635, 4600010636, 46000106384600010643, 4600010645, 4600010646  
Contract Reference Number: 2310-10  
Collective Number: CN00022139  
Change Number: 7  
Change Effective Date: 02/29/2008

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG  
February 29, 2008**

**For:** All using Agencies of the Commonwealth  
**Subject:** Light Duty Pickup Trucks, Cargo Vans Contract  
**Contract Period:** Beginning 09/01/2007 and Ending 08/31/2008  
**Commodity Specialist Name:** **Alfonzo J. Robinson**

**CHANGE SUMMARY: Order Dates**

**Please note the following vehicles and the last date they can be ordered from the supplier(s).**

<b><u>Vehicle:</u></b>	<b><u>Order Cutoff Date:</u></b>
Ford Ranger Pickup Trucks	June 9, 2008, (special order paint is April 4, 2008)
Ford F-150 Pickup Trucks	May 19, 2008 (special order paint is April 4, 2008)
Ford F250 & F-350 Pickup Trucks	April 7, 2008 (special order paint is March 10, 2008)
Chevrolet Express Vans	April 1, 2008
Dodge Ram 1500 Trucks	April 25, 2008
Ford F-350 Trucks	April 1, 2008

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.



**FULLY EXECUTED**  
**Contract Number: 4600010638**  
Contract Effective Date: 02/25/2008  
Valid From: 08/25/2006 To: 08/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

**Purchasing Agent**  
**Name: Robinson Alfonzo**  
**Phone: 717-346-8181**  
**Fax: 717-783-6241**

Your SAP Vendor Number with us: 197967

**Supplier Name/Address:**  
PACIFICO MARPLE LLC  
DBA PACIFICO MARPLE FORD  
3015 W CHESTER PIKE  
BROOMALL PA 19008-1309 US

**Please Deliver To:**  
  
To be determined at the time of the Purchase Order unless specified below.

**Supplier Phone Number:** 6103563727  
**Supplier Fax Number:** 610-356-8997

**Contract Name:**  
PC1CLNT110-COPA-0000197967

**Payment Terms**  
NET 30

Solicitation No.: \_\_\_\_\_ Issuance Date: \_\_\_\_\_  
Supplier Bid or Proposal No. (if applicable): \_\_\_\_\_ Solicitation Submission Date: \_\_\_\_\_

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
10	150/1500 Ext Cab 4WD Short Bed Work <i>Valid from 08/16/2006 to 12/31/9999</i> Gross Price 18,925.00 USD 1 EA	0.000	Each	18,925.00	1	0.00
<b>Item Text</b> Model Year: 2008  Model: F-150 X14 XL  Make: Ford  See-Spec "P" Large Pickup 150/1500 Series						
20	250/2500 Ext Cab 4WD Short Bed Stand	0.000	Each	20,547.00	1	0.00

<b>Information:</b>	<b>Total Amount:</b> SEE LAST PAGE FOR TOTAL OF ALL ITEMS
	Currency: USD

Supplier's Signature _____	Title _____
Printed Name _____	Date _____



**FULLY EXECUTED**  
**Contract Number: 4600010638**  
Contract Effective Date: 02/25/2008  
Valid From: 08/25/2006 To: 08/31/2008

**Supplier Name:**  
PACIFICO MARPLE LLC  
DBA PACIFICO MARPLE FORD

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
Valid from 08/16/2006 to 12/31/9999						
Gross Price 20,547.00 USD 1 EA						
<b>Item Text</b>						
Large Pickup 250/2500 Series						
See-Spec "Q"						
Make: Ford						
Model: F-250 X21 XL						
Model Year: 2008						
40	Kelly Blue Book Options	0.000		0.00	1	0.00

**General Requirements for all Items:**

**Header Text**

Contractor Contact Person: Jim May or Ed McCann  
Telephone: (610) 356-3727

"CONTRACTOR ALLOWS COSTART PARTICIPATION"

No further information for this Contract

**Information:**

**Total Amount:**

2,100,000.00

Currency: USD

SAP/SRM Contract Number: 4400001790, 46000010635, 4600010636, 46000106384600010643, 4600010645, 4600010646  
Contract Reference Number: 2310-10  
Collective Number: CN00022139  
Change Number: 8  
Change Effective Date: 03/20/2008

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG  
March 20, 2008**

**For:** All using Agencies of the Commonwealth  
**Subject:** Light Duty Pickup Trucks, Cargo Vans Contract  
**Contract Period:** Beginning: 09/01/2007 and Ending:08/31/2008  
**Commodity Specialist Name:** Alfonzo J. Robinson

**CHANGE SUMMARY: Order Dates**

**Please note the following updated vehicle order cutoff date information.**

**Vehicle:** **Order Cutoff Date:**  
Ford Ranger Pickup Trucks June 9, 2008, (special order paint is April 4, 2008)  
**Special order paint has been updated to the following:** May 16, 2008

Ford F-150 Pickup Trucks May 19, 2008 (special order paint is April 4, 2008)

**Special order paint has been updated to the following:** Forest Green (GG) – April 14, 2008  
Dark Shadow Grey (CX), Red Fire (G2), & Silver (YN) – May 19, 2008

Ford F250 & F-350 Pickup Trucks April 7, 2008 (special order paint is March 10, 2008)

**Order cutoff dates has been updated to the following:** April 21, 2008 (special order paint colors is April 4, 2008)

**The following vehicle information remains unchanged:**

Chevrolet Express Vans April 1, 2008  
Dodge Ram 1500 Trucks April 25, 2008  
Ford F-350 Trucks April 1, 2008

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.