

Overview for Contract

Prior to utilizing a contract, the user should read the contract in it's entirety.

DESCRIPTION

Floor Polishers, Vacuum cleaners and Related Equipment

Web Link:

<http://www.dgsweb.state.pa.us/comod/Contracts/791002.pdf>

CONTRACT INFO

Contract Number & Title	Legacy Contract #7910-02 (4400001174) "Floor Machines and Accessories"
Number of Suppliers	12
Validity Period	November 1, 2005 through October 31, 2006 (Renewed thru October 31, 2008)
DGS Point of Contact	Barb Cain
Contact Phone #	717-783-6941
Email	bcain@state.pa.us

PRICING HIGHLIGHTS

► This contract is a discount from price list format.

PROCESS TO PURCHASE

1. User identifies the particular equipment needed.
2. User researches which contractor's equipment, if any, best satisfies user's needs/requirements.
3. User places purchase order for the equipment in accordance with the contract's terms & conditions

SPECIAL CONTRACT TERMS AND CONDITIONS

CONTRACT SCOPE/OVERVIEW: This Contract (identified here and in the other documents as the "Contract") will cover the requirements of Commonwealth Agencies for Floor Polishers, Vacuum Cleaners and related Equipment and Accessories.

ORDER OF PRECEDENCE: These Special Contract Terms and Conditions supplement the Standard Contract Terms and Conditions For Statewide Contracts for Supplies. To the extent that these Special Contract Terms and Conditions conflict with the Standard Contract Terms and Conditions For Statewide Contracts for Supplies, these Special Contract Terms and Conditions shall prevail.

TERM OF CONTRACT: The Contract shall commence on the Effective Date no earlier than November 1, 2005 and expire on October 31, 2006.

OPTION TO EXTEND: The Department of General Services reserves the right, upon notice to the Contractor, to extend the Contract or any part of the Contract for up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in Contract coverage and only for the time necessary, up to three (3) months, to enter into a new contract.

PRICE LISTS: Price lists are submitted with the bid proposal for the sole purpose of providing a reference to the various items on the price list and the manufacturer's price for each item. Any reference, which may appear on any price list, to any terms and conditions, such as, F.O.B. Shipping Point or prices subject to change, will not be part of any contract with the successful bidder(s) and will be disregarded by the Commonwealth. Contractors agree to supply the Commonwealth with copies of the Catalogues and Price Lists as requested by using agencies. All price lists/catalogs must be identified in bid proposal.

SINGLE DISCOUNT: Only one discount will be accepted. Where suppliers are offering multiple discounts, the Commonwealth will accept the greatest discount offered. Multiple discounts on a single price list must be averaged or the bid may be rejected. The percentage discount from the appropriate price list must contain a numeric figure not to exceed for (4) digits so that entry can be made on Commonwealth's computer (example: 26.15%).

PRODUCT UPDATE: The Awarded Suppliers may update the contract price lists at the end of each six (6) month period, during the contract period to reflect new products, manufacturer's price changes, and deletion of discontinued products. The first update is allowed after the contract has been in effect for 6 months.

Suppliers shall submit a letter to the appropriate Commodity Specialist requesting review and approval of the updated price list. The Supplier shall itemize all changes in a clear and concise fashion. It is the responsibility of the supplier to adequately justify changes. All requests for updates must be accompanied by the manufacturer's latest, official, published price list along with a letter of verification from the manufacturer. Suppliers will be notified in writing by the buyer indicating approval or disapproval of the requested update. If approved, a contract change notice will be issued putting the updated price list on contract it will then be the responsibility of the supplier to distribute the price list to the users.

At no time are awarded suppliers allowed to unilaterally change products or pricing. Orders will be monitored to ensure compliance.

MINIMUM ORDER: The minimum order qualifying for F.O.B. delivered prices placed against this contract shall be three hundred dollars (\$300.00). Orders under \$300.00 may be delivered with additional freight cost added to invoice. Suppliers shall provide ordering agencies with written quotes of additional freight charges prior to shipment.

The award supplier (s) shall be required to deliver, assemble, and demonstrate the equipment ordered on each purchase order, failure to provide these services may be determined breach of contract.

DELIVERY: Deliveries will be F.O.B. DESTINATION (except as noted under the minimum order section) to any using agencies within the Commonwealth of Pennsylvania. All items ordered from this contract shall be delivered within a reasonable time, not to exceed thirty (30) calendar days after receipt of purchase order, unless otherwise agreed to, in writing, between the Department of General Services and the Contractor. If no delivery date is specified, it is understood delivery will be thirty (30) days ARO.

PACKAGING: Packaging shall conform to acceptable industry standards.

OPTION TO RENEW: The contract may be renewed for an additional one (1) year term by mutual agreement between the Commonwealth and the contractor(s). Such renewals shall be limited to two (2), one (1) year terms. If the contract is renewed, the same terms and conditions shall apply.

CONDITION OF PRODUCT: **ALL EQUIPMENT OFFERED IN RESPONSE TO THIS INVITATION TO BID MUST BE NEW.**

INQUIRIES: Direct all questions concerning this Contract to the appropriate Commodity Specialist named herein.

Lisa A. Vega, Commodity Specialist
Department of General Services
Room 414, North Office Building
Harrisburg PA 17125
Telephone: (717) 346-4290
E-mail: lvega@state.pa.us



FULLY EXECUTED - REPRINT

Contract Number: 4400001206

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Your SAP Vendor Number with us: 135548

Supplier Name/Address:

GRAHAM DISTRIBUTING CO INC
2200 HUMMINGBIRD LANE
HARRISBURG PA 17112-9538 US

Supplier Phone Number: 717-652-7364

Supplier Fax Number: 717-540-7009

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Contract Name:

Floor Machines&Accessories - Graham Dist

Payment Terms

NET 30

Solicitation No.: Issuance Date:

Supplier Bid or Proposal No. (if applicable): Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	Floor Machines - Mercury Item Text Manufacturer: Mercury Floor Machines Item Description: Floor Cleaning Machines Discount: 15% Price Sheet Name & Date: Mercury Floor Machines, Inc US Commercial Products, effective April 2006	0.000		0.00	1	0.00
2	Floor Machines - Tornado Industries Item Text Manufacturer: Tornado Industries Item Description: Floor Cleaning Machines Discount: 15% Price Sheet Name & Date: Tornado the Latest Dirt 2007 Equipment Buyers Guide, effective April 1, 2007	0.000		0.00	1	0.00

Information:

Supplier's Signature _____
Printed Name _____

Title _____
Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001206

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

GRAHAM DISTRIBUTING CO INC

General Requirements for all Items:

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008816.

Contact Person: Thomas Graham

Phone Number: 717-652-7364

E-Mail Address: apphbg@aol.com

COSTARS Participation: Yes

No further information for this Contract

Information:



FULLY EXECUTED - REPRINT

Contract Number: 4400001221

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political
Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 170954

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Supplier Name/Address:

ALTO U S INC
ALTO U S INC
16253 SWINGLEY RIDGE RD STE 200
CHESTERFIELD MO 63017-1799 US

Supplier Phone Number: 314-514-2230

Supplier Fax Number: 314-514-2273

Please Deliver To:

To be determined at
the time of the Purchase Order
unless specified below.

Contract Name:

Floor Machines&Accessories - Alto US Inc

Payment Terms

NET 30

Solicitation No.: Issuance Date:

Supplier Bid or Proposal No. (if applicable): Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	Floor Machines - Clarke Item Text Manufacturer: Clarke Item Description: Floor Cleaning Machines Discount: 10% Price Sheet Name & Date: Clarke US List Pricing 2007 effective July 1, 2007	0.000		0.00	1	0.00
2	Floor Machines - American Lincoln Item Text Manufacturer: American Lincoln Item Description: Floor Cleaning Machines Discount: 10% Price Sheet Name & Date: American Lincoln US List Price Catalog effective July 1, 2007	0.000		0.00	1	0.00

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001221

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

ALTO U S INC

General Requirements for all Items:

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008825.

Contact Person: Pat Marshall

Phone Number: 888-872-5275

COSTARS Participation: Yes

No further information for this Contract

Information:



FULLY EXECUTED - REPRINT

Contract Number: 4400001207

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Your SAP Vendor Number with us: 102381

Supplier Name/Address:

INTERNATIONAL PAPER CO
DBA XPEDX
211 HOUSE AVE
CAMP HILL PA 17011-2326 US

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Supplier Phone Number: 800-321-1804

Supplier Fax Number: 717-612-3105

Contract Name:

Floor Machines&Accessories - Xpedx

Payment Terms

NET 30

Solicitation No.: Issuance Date:

Supplier Bid or Proposal No. (if applicable): Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	Floor Machines - Nace Item Text Manufacturer: Nace Care Solutions Item Description: Floor Care Machines Discount: 20% Price Sheet Name & Date: Nace Care Solutions, Suggested US \$ List Pricing, effective February 1, 2007	0.000		0.00	1	0.00
2	Floor Machines - Nobles Item Text Manufacturer: Nobles Item Description: Floor Cleaning Machines Discount: 20% Price Sheet Name & Date: Nobles US Price List Machines and Accessories, effective March 1, 2007	0.000		0.00	1	0.00

Information:

Supplier's Signature _____
Printed Name _____

Title _____
Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001207

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

INTERNATIONAL PAPER CO

DBA XPEDX

General Requirements for all Items:

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008804.

Contact Person: Rick Whitcomb

Phone Number: 717-612-6124

E-Mail Address: Rick.Whitcomb@ipaper.com

COSTARS Participation: Yes

No further information for this Contract

Information:



FULLY EXECUTED - REPRINT

Contract Number: 4400001218

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Your SAP Vendor Number with us: 126994

Supplier Name/Address:

LAMCO SAFETY PRODUCTS

LAMCO SAFETY PRODUCTS

370 CHURCH ST

HANOVER PA 17331-8950 US

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Supplier Phone Number: 717-637-4305

Supplier Fax Number: 717-637-5697

Contract Name:

Floor Machines&Accessories - Lamco Safet

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
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1	Floor Machines - Thoro-Matic	0.000		0.00	1	0.00
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Item Text

Manufacturer: Thoro-Matic

Item Description: Floor Cleaning Machines

Discount: 31%

Price Sheet Name & Price: Thoro-Matic Retail Price Schedule effective October 5, 2007

General Requirements for all Items:

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001218

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

LAMCO SAFETY PRODUCTS

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008808.

Contact Person: Carlos Trump

Phone Number: 800-636-8295

COSTARS Participation: Yes

No further information for this Contract

Information:



FULLY EXECUTED - REPRINT

Contract Number: 4400001211

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Your SAP Vendor Number with us: 162487

Supplier Name/Address:

MINUTEMAN INTERNATIONAL INC
MINUTEMAN INTERNATIONAL INC
111 S ROHLWING RD
ADDISON IL 60101-3027 US

Supplier Phone Number: 630-627-6900

Supplier Fax Number: 630-627-1130

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Contract Name:

Floor Machines&Accessories - Minuteman

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
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1	Floor Machines - Minuteman	0.000		0.00	1	0.00
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Item Text

Manufacturer: Minuteman International Inc.

Item Description: Floor Cleaning Machines

Discount: 30%

Price Sheet Name & Date: Minuteman 2005 Equipment and Replacement Parts Price List, effective February 15, 2005

General Requirements for all Items:

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001211

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

MINUTEMAN INTERNATIONAL INC

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008795.

Contact Person: Wendie Loosli

Phone Number: 800-323-9420 ext 210

COSTARS Participation: Yes

No further information for this Contract

Information:



FULLY EXECUTED - REPRINT

Contract Number: 4400001217

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political
Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 164049

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Supplier Name/Address:

NILFISK ADVANCE INC
NILFISK ADVANCE INC
ATLANTA GA 31193-0444 US

Supplier Phone Number: 763-745-3761

Supplier Fax Number: 800-989-6566

Please Deliver To:

To be determined at
the time of the Purchase Order
unless specified below.

Contract Name:

Floor Machines&Accessories - Nilfisk

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	Floor Machines - Advance Item Text Manufacturer: Advance, Inc. Item Description: Floor Cleaning Machines Discount: 5% Price Sheet Name & Date: Advance Price List effective October 1, 2007	0.000		0.00	1	0.00
2	Floor Machines - Kent Item Text Manufacturer: Kent Item Description: Floor Cleaning Machines Discount: 20% Price Sheet Name & Date: Kent Price List effective October 1, 2007	0.000		0.00	1	0.00

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001217

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

NILFISK ADVANCE INC

General Requirements for all Items:

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008826.

Contact Person: Brittany Berg

Phone Number: 800-989-6566

COSTARS Participation: Political Subdivision, Public Authorities, Other Agencies - Yes

Other Local Public Procurement Units - No

No further information for this Contract

Information:



**Nilfisk
Advance**
setting standards

memo

To: State of Pennsylvania

Copy:

From: Mary Wheeland

Date: July 12, 2005

Ref.:

Subject: RFQ#: CN00015343

We Certify that the following dealers are Authorized Sales and Service/Warranty Dealers for Advance products and can accept purchase orders at Contract pricing from the State Agencies.

Franklin Chemical - #120573
5116 Butler Pike
Plymouth Meeting, PA 19462
Contact Person: Randy Good or David Good
Phone: 610-825-7020

Hillyard-Lancaster #165025
633 Lausch Lane
Lancaster, PA 17601
Contact Person: Dave Henderson
Phone: 717-569-5768

Johnstown Chemical - #145857-002
80 Messenger St.
Johnstown, PA 15902
Contact Person: Jim Sharer
Phone: 814-536-1535

Hillyard-Delaware Valley - #
40 Ash Circle
Warminster PA 18974
Contact Person: Jack Cook
Phone: 215-674-5400

Janitor's Supply - #145090
540 East 2nd St.
Erie, PA 16507
Contact Person: Tom Mascharka
Phone: 814-459-4563


Philip Rosenau Company - #121668
700 Jacksonville Road C 5000
Warminster PA 18974
Contact Person: John Rosenau
Phone: 215-956-1980

Lehigh Valley Janitorial - #125861
2320 Broadhead Road
Bethlehem PA 18020
Contact Person: Randy Kissinger
Phone: 610-332-8819

Pennsylvania Paper & Supply - #142137
215 Vine St.
Scranton PA 18501
Contact Person: Doug Fink
Phone: 800-982-4022

Susquehanna Paper - #141048
2889 South Reach Road
Williamsport PA 17701
Contact Person W.J. Choate
Phone: 800-341-3430

E.A. Morse & Company - #
11-25 Harding Street
Middletown NY 10940
Contact Person: Carl Morse
Phone: 845-346-4700

Mary Wheeland 
Government Business Lines Coordinator
Nilfisk-Advance, Inc.



**Nilfisk
Advance**

setting standards

memo

To: State of Pennsylvania

Copy:

From: Shan Desai

Date: July 12, 2005

Ref.:

Subject: RFQ#: CN00015343

We Certify that the following dealers are Authorized Sales and Service/Warranty Dealers for Kent products and can accept purchase orders at Contract pricing from the State Agencies.

Bortek Industries - #119985
4713 Old Gettysburg Road
Mechanicsburg, PA 17055
Contact Person: Jeff Schott
Phone: 717-737-7162

Allen Maintenance Supply - #125162
4764 Chapmans Road
Allentown, PA 18104
Contact Person: Joel Schwartz
Phone: 610-395-5700

Xpedx-Harrisburg - #102381-003
211 House Avenue
Camphill, PA 17011-2311
Contact Person: Karen Evans
Phone: 717-612-3199

Shan Desai
Shan Desai
Customer Service Associate
Kent/Euroclean (Nilfisk-Advance)



FULLY EXECUTED - REPRINT

Contract Number: 4400001212

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Your SAP Vendor Number with us: 198156

Supplier Name/Address:

PENNSYLVANIA EQUIPMENT SALES CO LLC
858 OLD MILL RD
PITTSBURGH PA 15238-1747 US

Supplier Phone Number: 412-963-8877

Supplier Fax Number: 412-967-0600

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Contract Name:

Floor Machines&Accessories - PA Equip Sa

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
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1	Floor Machines - Goodway Technologies	0.000		0.00	1	0.00
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Item Text

Manufacturer: Goodway Technologies Inc.

Item Description: Floor Cleaning Machines

Discount: 10%

Price Sheet Name & Date: Goodway Catalog, effective 2005

General Requirements for all Items:

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001212

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

PENNSYLVANIA EQUIPMENT SALES CO LLC

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008805.

Contact Person: Brent Heitzenroder

Phone Number: 800-447-4204

E-Mail Address: Brent_PAEquipment@comcast.net

COSTARS Participation: Yes

No further information for this Contract

Information:



FULLY EXECUTED - REPRINT

Contract Number: 4400001213

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 205291

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Supplier Name/Address:
PULLMAN-HOLT CORPORATION
PULLMAN-HOLT CORPORATION
10702 N 46TH ST
TAMPA FL 33617-3480 US

Supplier Phone Number: 813-971-2223

Supplier Fax Number: 813-971-6090

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Contract Name:

Floor Machines&Accessories - Pullman-Hol

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
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1	Floor Machines - Pullman Holt	0.000		0.00	1	0.00
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Item Text

Manufacturer: Pullman Holt Corp.

Item Description: Floor Cleaning Machines

Discount: 40%

Price Sheet Name & Date: Pullman Holt Corporation 2005 Customer Pricing

General Requirements for all Items:

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001213

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

PULLMAN-HOLT CORPORATION

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008806.

Contact Person: Sonia Logan

Phone Number: 800-237-7582 ext 226

E-Mail Address: slogan@pullmanholtcorp.com

COSTARS Participation: Yes

No further information for this Contract

Information:



FULLY EXECUTED - REPRINT

Contract Number: 4400001233

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 189023

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Supplier Name/Address:

ROYAL APPLIANCE MFG CO

7005 COCHRAN RD

GLENWILLOW OH 44139-4303 US

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Supplier Phone Number: 877-875-2143

Supplier Fax Number: 440-996-2026

Contract Name:

Floor Mach&Accessories - Royal Appliance

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
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1	Floor Machines - Royal	0.000		0.00	1	0.00
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Item Text

Manufacturer: Royal

Item Description: Floor Cleaning Machines

Discount: 55%

Price Sheet Name & Date: Royal Price Sheet effective March 1, 2005

General Requirements for all Items:

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001233

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

ROYAL APPLIANCE MFG CO

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008790.

Contact Person: Ron Smith

Phone Number: 888-321-1134 ext 2144

COSTARS Participation: Yes

No further information for this Contract

Information:



FULLY EXECUTED - REPRINT

Contract Number: 4400001216

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Your SAP Vendor Number with us: 164408

Supplier Name/Address:

TENNANT SALES & SERVICE CO
PAPER PRODUCTS COMPANY INC
36 TERMINAL WAY
PITTSBURGH PA 15219-1209 US

Supplier Phone Number: 481-6200-252

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Contract Name:

Floor Machines&Accessories - Tennant

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
------	-----------------------	-----	-----	-------	----------	-------

1	Floor Machines - Tennant	0.000		0.00	1	0.00
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Item Text

Manufacturer: Tennant

Item Description: Floor Cleaning Machines

Discount: 3.25%

Price Sheet Name & Date: Tennant Price List - US Machines and Accessories effective March 1, 2007

General Requirements for all Items:

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001216

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

TENNANT SALES & SERVICE CO

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008822.

Contact Person: Government Order Desk

Phone Number: 800-553-8033

E-Mail Address: info @tenantco.com

COSTARS Participation: Yes

No further information for this Contract

Information:



REPRINT Page 2 / 2
Contract Number: 460008822
Creation Date: 08/04/2005

Vendor Name:

TENNANT SALES & SERVICE CO

Item	Description				
	Material/Service No.	Quantity	UOM	Price	Per Unit
					TOTAL

-----SUPPLEMENTAL INFORMATION-----

Header text
CONTACT PERSON: GOVERNMENT ORDER DESK
PHONE NUMBER: 800-553-8033
E-MAIL ADDRESS: info@tenantco.com
PIGGYBACKING: YES
SEE ATTACHED SHEET FOR AUTHORIZED SALES AND SERVICE DEALER'S

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999.00
ESTIMATED VALUE



August 3, 2005

Ms. Lisa Vega
Commonwealth of Pennsylvania
Department of General Services
Bureau of Purchases
Rm 414 North Office Building
P.O. Box 1365
Harrisburg, PA 17105

Re: Contract 7910-02

Dear Ms. Vega:

Tennant Sales and Service Company wishes to add five (5) authorized dealers to our Contract 7910-02. They are as follows:

Hillyard/Delaware Valley
40 Ash Circle
Warminster, PA 18974-4800
Tel: 215-674-5400
Contact: Dan Crawford

American Janitor & Paper - # 126301
1101 Sanderson Avenue
Scranton, PA 18509
Tel: 570-347-1776
Contact: Jim Calvey

K M Sanford Company Inc. - # 151130-001
160 W. Smith Street
Corry, PA 16407-1559
Tel: 814-664-9633
Contact: Brian Sanford

Paper Products Company, Inc. - # 142380
36 S. 4th Street
Pittsburgh, PA 15219
Tel: 412-481-6200
Contact: Doug Townsend



Allied Cleaning Technologies - #
47 Fairview Road
Cumberland, PA 17070-2404
Tel: 717-774-0979
Contact: Tom Green

If you have any questions or concerns, please contact me at 763-540-1369.

Sincerely,

A handwritten signature in cursive script that reads "Pepper White".

Pepper White
Contracts Administrator



FULLY EXECUTED - REPRINT

Contract Number: 4400001214

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Your SAP Vendor Number with us: 169946

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Supplier Name/Address:

WHOLESALE VACUUM CONNECTION INC

P.O. Box 1639

MOUNT DORA FL 32756-1639 US

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Supplier Phone Number: 8004431274

Supplier Fax Number: 352-742-9932

Contract Name:

Floor Machines&Accessories - Wholesale V

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	Floor Machines - Sanitiare Item Text Manufacturer: Sanitiare Item Description: Floor Cleaning Machines Discount: 50% Price Sheet Name & Date: Sanitiare effective 2005	0.000		0.00	1	0.00
2	Floor Machines - Eureka Item Text Manufacturer: Eureka Item Description: Floor Cleaning Machines Discount: 50% Price Sheet Name & Date: Eureka Price List effective 2005	0.000		0.00	1	0.00

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001214

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

WHOLESALE VACUUM CONNECTION INC

General Requirements for all Items:

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600008798.

Contact Person: Andrew Plivka

Phone Number: 800-443-1274

E-Mail Address: sales@wholesalevacuumconnect.com

COSTARS Participation: Yes

No further information for this Contract

Information:



All using Agencies of the Commonwealth, Participating Political
Subdivision, Authorities, Private Colleges and Universities

ORIGINAL Page 1 of 2
Contract No. 4600011126
Contract Original Approval Date: 12/27/2006

Purchasing Agent:

Name: Barb Cain
Phone: 717-783-6941
Fax: 717-346-3819

Valid from/to: 12/26/2006 - 10/31/2007

Please Deliver To:

To be determined at the
time of the Purchase Order
unless specified below

Your SAP Vendor Number With Us: 199944

Supplier Name/Address:

CASTLE ROCK INDUSTRIES INC
 1351 W STANFORD AVE
 ENGLEWOOD CO 80110-5533
 USA
 Supplier Telephone No:
 Supplier Fax No.:

Your Quotation: Date:
 Collective No.:
 Our Quotation:

Payment Terms:

NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
10	FLOOR MACHINES & ACCESSORIES	0.00		0.00	0	0.00
	<p>Item Text MANUFACTURER: WINDSOR</p> <p>ITEM DESCRIPTION: FLOOR CLEANING MACHINES</p> <p>DISCOUNT: 20%</p> <p>PRICE SHEET NAME & DATE: WINDSOR COMMERCIAL PRODUCTS PRICE LIST EFFECTIVE - NOVEMBER 1, 2005</p> <p>SEE ATTACHMENT FOR SERVICING DEALERS ONLY</p> <p>Material PO Text</p>					

SEE LAST PAGE FOR ESTIMATED
TOTAL VALUE INFORMATION



ORIGINAL Page 2 of 2
Contract No. 4600011126
Contract Original Approval Date: 12/27/2006

Supplier Name:
CASTLE ROCK INDUSTRIES INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
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General Requirements for all Items:

REFERENCE CONTRACT #7910-02
THIS CONTRACT WAS ASSIGNED FROM CONTRACT 4600008792

CONTACT PERSON: Kris Cannon-Schmitt
PHONE NUMBER: 303-865-2708
E-MAIL ADDRESS: Kris.Cannon@windsorind.com

PIGGYBACKING: YES
No futher information for this contract.

Estimated Total Value:
\$ 500,000.00
Currency: USD



**Windsor Authorized Servicing Dealers for
Commonwealth of Pennsylvania**

A-Z Janitorial
40 Berry Road
Washington, PA 15301
724-222-1710

Airwick Professional/Harrisburg
2200 B Hummingbird Lane
Harrisburg, PA 171112
717-652-7364

Allegheny Supply & Maintenance
P.O. Box 186
Old Sixth Avenue
Duncansville, PA 16635
814-696-1315

Allen Maintenance Supply Company
4764 Chapmans Road
Allentown, PA 18104-9303
610-395-5700

Clean Image, Inc.
1407 North Fifth Street
Reading, PA 19601
610-376-8700

Colker Company
2618-30 Penn Avenue
Pittsburgh, PA 15222
412-391-1955

Direct Service Co.
137 Julius Street
Pittsburgh, PA 15206
412-441-4149

Singer Equipment Co.
3030 Kutztown Road
Reading, PA 19612
610-929-8000

Philip Rosenau Company
930 Boot Road
West Chester, PA 19380
610-692-5780

AmeriChem International
1351 Eisenhower Blvd
Building 2 – Suite A
Harrisburg, PA 17111
800-262-4360

K..M. Sanford Company, Inc.
P.O. Box 256
Corry, PA 16407
814-664-9633

Philip Rosenau Company
P.O. Box 190
200 Lincoln Street
Hatboro, PA 19040
215-956-4980

Quaker City Paper and Chemical
P.O. Box 2677
300 North Sherman Street
York, PA 17405
800-533-2553

Susquehanna Paper & Sanitary Supply Corp.
P.O. Box 3487
Williamsport, PA 17701
570-323-3656

Master Chemical Products
201 Carey Avenue
Wilkes-Barre, PA 18702
570-825-3465

Hillyard Firestone
633 Lausch Lane
Lancaster, PA 17601
717-569-5768



**Windsor Authorized Servicing Dealers for
Commonwealth of Pennsylvania**

A-Z Janitorial
40 Berry Road
Washington, PA 15301
724-222-1710

Airwick Professional/Harrisburg
2200 B Hummingbird Lane
Harrisburg, PA 171112
717-652-7364

Allegheny Supply & Maintenance
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Old Sixth Avenue
Duncansville, PA 16635
814-696-1315

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610-395-5700

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610-376-8700

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Pittsburgh, PA 15222
412-391-1955

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Pittsburgh, PA 15206
412-441-4149

Singer Equipment Co.
3030 Kutztown Road
Reading, PA 19612
610-929-8000

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930 Boot Road
West Chester, PA 19380
610-692-5780

AmeriChem International
1351 Eisenhower Blvd
Building 2 – Suite A
Harrisburg, PA 17111
800-262-4360

K..M. Sanford Company, Inc.
P.O. Box 256
Corry, PA 16407
814-664-9633

Philip Rosenau Company
P.O. Box 190
200 Lincoln Street
Hatboro, PA 19040
215-956-4980

Quaker City Paper and Chemical
P.O. Box 2677
300 North Sherman Street
York, PA 17405
800-533-2553

Susquehanna Paper & Sanitary Supply Corp.
P.O. Box 3487
Williamsport, PA 17701
570-323-3656

Master Chemical Products
201 Carey Avenue
Wilkes-Barre, PA 18702
570-825-3465

Hillyard Firestone
633 Lausch Lane
Lancaster, PA 17601
717-569-5768

Contract Reference Number: 7910-02
SAP Contract: 4600008826
Change Number: 1
Change Effective Date: 3/21/06

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2006
Buyer Name: Dawn Spero

CHANGE SUMMARY: Nilfisk-Advance, Inc. added the following authorized dealer to contract #4600008826:

**Eagle Maintenance Supply Inc.
80 Twinbridge Drive
Pennsauken, NJ 08110
Contact: John and Diane Pettinelli
Phone: 800-756-9022 Fax: 800-517-9081**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
SAP Contract: 4600008822
Change Number: 2
Change Effective Date: 5/1/06

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2006
Buyer Name: Dawn Spero

CHANGE SUMMARY: Tennant Sales and Service Co., SAP Contract #4600008822 has updated their price list. Effective May 5, 2006, please refer to Tennant Sales and Service Co. Price List dated 3/1/06.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
SAP Contract: 4600008792
Change Number: 3
Change Effective Date: 5/9/06

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2006
Buyer Name: Dawn Spero

CHANGE SUMMARY: Windsor Industries Inc., SAP Contract #4600008792 has updated their price list. Please refer to Windsor Industries Inc.'s 2006 State of Pennsylvania Price List effective May 15, 2006.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
Collective Number: CN00015343
AP Contract Number: Various
Change Number: 4
Change Effective Date: September 14, 2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2006
(Renewed through October 31, 2007)
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY: I. Contract Renewal

II. Addition of Distributor

III. Update of contact persons

I. Contract Renewal – In accordance with the option to renew clause in this contract, the Commonwealth and the contractors listed below have mutually agreed to renew this contract for an additional year. The new contract period will be from November 1, 2006 through October 31, 2007. This is the first of two (2) renewals allowed within this contract.

CONTRACTOR NAME

SAP CONTRACT NUMBER

Royal Appliance MFG Inc.	4600008790
Windsor Industries Inc.	4600008792
Minuteman International Inc.	4600008795
Wholesale Vacuum Connection Inc.	4600008798
International Paper Co. DBA Xpedx	4600008804
Pennsylvania Equipment Sales Co. LLC	4600008805
Pullman-Holt Corporation	4600008806
Lamco Safety Products	4600008808
Airwick Professional Products	4600008816
Tennant Sales & Service Company	4600008822
Alto US Inc.	4600008825
Nilfisk Advance Inc.	4600008826

II. Addition of Distributor – Tennant Sales & Service Company added the following authorized dealer to contract #4600008822 effective 9/14/06.

The Stevens Company
2009-23 Union Ave.
Altoona, PA 16603
Contact: Becky Stevens
Phone: 814-943-8122

III. Update of Contact Persons – The following suppliers have updated their contact persons effective 9/14/06.

<u>CONTRACTOR NAME</u>	<u>SAP CONTRACT NUMBER</u>	<u>CONTACT PERSON</u>	<u>PHONE NUMBER</u>
Windsor Industries Inc.....	4600008792	Jordan Brooks.....	800-456-6649
Minuteman International Inc.	4600008795	Wendie Loosli	800-323-9420 ext 210
Tennant Sales & Service Company	4600008822	Pepper White	763-765-9369
Nilfisk Advance Inc.....	4600008826	Brittany Berg	888-742-8470

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
Collective Number: CN00015343
SAP Contract Number: Various
Change Number: 5
Change Effective Date: September 18, 2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2007
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY: Nilfisk-Advance, Inc. has added the following authorized dealer to contract #4600008826 effective 9/18/06.

L.M. Colker
2618 Penn Ave.
Pittsburgh, PA 15222
Contact: Jeff Tischco and Bill Hanby
Phone: 412-391-1955

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
Collective Number: CN00015343
SAP Contract Number: Various
Change Number: 6
Change Effective Date: September 20, 2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2007
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY: The following supplier has updated their Price List, effective October 1, 2006.

Nilfisk-Advance, Inc. State of Pennsylvania Commercial Cost Schedule effective October 1, 2006
#4600008826

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
Collective Number: CN00015343
SAP Contract Number: Various
Change Number: 7
Change Effective Date: September 26, 2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2007
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY: The following supplier has updated their Price List, effective September 26, 2006.

**International Paper Co.
DBA Xpedx
#4600008804**

**Nace Care Solutions effective February 1, 2006
Nobles effective March 1, 2006**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
Collective Number: CN00015343
SAP Contract Number: Various
Change Number: 8
Change Effective Date: November 20, 2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2007
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY: Windsor Industries Inc. SAP Contract #4600008792 has updated their price list effective January 1, 2007. Please refer to Windsor Industries Inc.'s 2007 Distribution Price List January 1, 2007

Tennant Sales & Service Co. SAP Contract #4600008822 has discontinued production of several units effective November 7, 2006 and has replaced them with the new units. They have also added a new unit for carpet maintenance.

Discontinued

Model 8200 Rider Sweeper-Scrubber
Model 8210 Rider Sweeper-Scrubber
Model 5400 Walk-Behind Scrubber

Replacements

Model M20 Rider Scrubber-Sweeper
Model T20 Rider Scrubber
Model T5 Walk-Behind Scrubber

New

Model R14 Dual Technology Carpet Maintainer

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
Collective Number: CN00015343
SAP Contract Number: Various
Change Number: 9
Change Effective Date: December 26, 2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and ending October 31, 2007
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY: Windsor Industries Inc. is no longer using the SAP Vendor Number 171315. Windsor Industries is a division of Castle Rock Industries, SAP Vendor Number 199994. Contract #4600008792 has been terminated. The new contract number for Castle Rock Industries Inc is 4600011126.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
Collective Number: CN00015343
SAP Contract Number: Various
Change Number: 10
Change Effective Date: March 19, 2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2006
(Renewed through October 31, 2007)
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY:

The following contractors have updated their Price Lists effective March 26, 2007.

<u>CONTRACTOR NAME</u>	<u>SAP NUMBER</u>	<u>PRICE LIST</u>
International Paper Co. DBA Xpedx.....	4600008804	Nace Care Solutions, Suggested US \$ List Pricing, effective February 1, 2007 Nobles US Price List Machines and Accessories, effective March 1, 2007

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
Collective Number: CN00015343
SAP Contract Number: Various
Change Number: 11
Change Effective Date: April 10, 2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2006
(Renewed through October 31, 2007)
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY:

The following contractors have updated their Price Lists effective April 10, 2007.

<u>CONTRACTOR NAME</u>	<u>SAP NUMBER</u>	<u>PRICE LIST</u>
Airwick Professional Products.....	4600008816	Mercury Floor Machines, Inc US Commercial Products, effective April 2006 Tornado the Latest dirt 2007 Equipment Buyers Guide, effective April 1, 2007
Tennant Sales & Service Co	4600008822	Tennant Price List – US Machines and Accessories, effective March 1, 2007

Tennant Sales and Service Co, 4600008822, have discounted production of the following units effective April 10, 2007.

Discontinued
Model Litter Hawk

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7910-02
 Collective Number: CN00015343
 SRM Parent Contract Number 4400001174
 SAP Contract Number: Various
 Change Number: 12
 Change Effective Date: October 29, 2007

**COMMONWEALTH OF PENNSYLVANIA
 DEPARTMENT OF GENERAL SERVICES
 HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: 7910-02 Floor Machines and Accessories
Contract Period: Beginning November 1, 2005 and Ending October 31, 2006
 (Renewed through October 31, 2008)
Commodity Specialist Name: Barb Cain 717-783-6941

CHANGE SUMMARY: I. Contract Renewal II. Update of price list III. Update of contact persons

I. Contract Renewal – In accordance with the option to renew clause in this contract, the Commonwealth and the contractors listed below have mutually agreed to renew this contract for an additional year. The new contract period will be from November 1, 2007 through October 31, 2008. This is the final year of two (2) renewals allowed within this contract.

<u>CONTRACTOR NAME</u>	<u>SAP CONTRACT NUMBER</u>	<u>NEW SRM CONTRACT NUMBER</u>
Royal Appliance MFG Inc.	4600008790.....	4400001233
Karcher Floor Care Inc.....	4600011126.....	4400001215
Minuteman International Inc.....	4600008795.....	4400001211
Wholesale Vacuum Connection Inc.	4600008798.....	4400001214
International Paper Co. DBA Xpedx	4600008804.....	4400001207
Pennsylvania Equipment Sales Co. LLC	4600008805.....	4400001212
Pullman-Holt Corporation.....	4600008806.....	4400001213
Lamco Safety Products	4600008808.....	4400001218
Airwick Professional Products (Graham Dist).....	4600008816.....	4400001206
Tennant Sales & Service Company	4600008822.....	4400001216
Alto US Inc.	4600008825.....	4400001221
Nilfisk Advance Inc.....	4600008826.....	4400001217

II. Update of Price List – The following contractors have updated their Price Lists effective October 11, 2007.

<u>CONTRACTOR NAME</u>	<u>SRM NUMBER</u>	<u>PRICE LIST</u>
Alto US Inc	4400001221	Clarke U.S. List Pricing 2007, effective July 1, 2007 American-Lincoln US List Price Catalog, effective July 1, 2007
Lamco Safety Products	4400001218	Lamco Safety Products effective October 5, 2007
Nilfisk Advance Inc.....	4400001217	Advance Price List, effective October 1, 2007 Kent Price List, effective October 1, 2007
Karcher Floor Care Inc.....	4400001215	Windsor Industries 2007 Price List, effective August 1, 2007

III. Update of Contact Persons – The following suppliers have updated their contact persons effective October 11, 2007.

<u>CONTRACTOR NAME</u>	<u>SRM CONTRACT NUMBER</u>	<u>CONTACT PERSON</u>	<u>PHONE NUMBER</u>
Alto US Inc	4400001221	Pat Marshall	802-310-4293
Royal Appliance Mfg Co.....	4400001233	Ron Smith	888-321-1134 ext 2144
Lamco Safety Products	4400001218	Carlos Trump	800-636-8295

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

State agencies can order from suppliers with 4400 contract numbers.

4400001174 – 7910-02 Floor Machines & Accessories

- 4400001206 – Graham Dist.
- 4400001207 – Xpedx
- 4400001211 – Minuteman
- 4400001212 – PA Equipment Sales
- 4400001213 – Pullman Holt
- 4400001214 – Wholesale Vacuum
- 4400001215 – Karcher
- 4400001216 – Tennant
 - 4400001228 - K M Sanford Company
160 W Smith St.
Corry, PA 16407-1559
Brian Sanford
814-664-9633
 - 4400001247 - Hillyard Inc.
PO Box 87392
Kansas City, MO 64187-3692
Denise Lewis
 - 4400001255 - American Janitor & Paper
1101 Sanderson Ave.
Scranton, PA 18509
Jim Calvey
570-347-1776
 - 4400001345 - Allied Cleaning Technologies
47 Fairview Rd.
New Cumberland, PA 17070-2404
Tom Green
717-774-0979
 - 4400001346 - Paper Products Co., Inc.
36 S. 4th St.
Pittsburgh, PA 15219
Doug Townsend
412-481-6200
 - 4400001347 - The Stevens Co
2009-23 Union Ave.
Altoona, PA 16603
Becky Stevens
814-943-8122

- 4400001217 – Nilfisk
 - 4400001222 – Janitor’s Supply
540 East 2nd St.
Erie, PA 16507
Tom Mascharka
814-459-4563
 - 4400001225 – Susquehanna Paper
2889 South Reach Road
Williamsport, PA 17701
W. J. Choate
800-341-3430
 - 4400001226 – Xpedx
211 House Ave.
Camp Hill, PA 17011
Karen Evans
717-612-3199
 - 4400001227 – Bortek Industries
4713 Old Gettysburg Rd.
Mechanicsburg, PA 17055
Jeff Schott
717-737-7162
 - 4400001234 - L. M. Colker
2618 Penn Ave.
Pittsburgh, PA 15222
Jeff Tischco
412-391-1955
 - 4400001246 - Hillyard Inc.
PO Box 87392
Kansas City, MO 64187-3692
Denise Lewis
 - 4400001339 - Allen Maintenance Supply
4764 Chapmans Rd.
Allentown, PA 18104
Joel Schwartz
610-395-5700
 - 4400001340 - Eagle Maintenance Supply Inc.
80 Twinbridge Dr.
Pennsauken, NJ 08110
John Pettinelli
800-756-9022
 - 4400001341 - Johnstown Chemical
80 Messenger St.
Johnstown, PA 15902
Jim Sharer
814-536-1535

- 4400001342 - Lehigh Valley Janitorial
2320 Broadhead Rd.
Bethlehem, PA 18020
Randy Kissinger
610-332-8819
- 4400001343 - PA Paper & Supply
215 Vine St.
Scranton, PA 18501
Doug Fink
800-982-4022
- 4400001344 - Philip Rosenau Co.
700 Jacksonville Rd C5000
Warminster, PA 18974
John Rosenau
215-956-1980
 - E. A. Morse & Company
11-25 Harding St.
Middletown, NY 10940
Carl Morse
845-346-4700
 - Franklin Chemical
5116 Butler Pike
Plymouth Meeting, PA 19462
Randy Good
610-825-7020
- 4400001218 – Lamco
- 4400001221 – Alto US Inc.
- 4400001233 – Royal Appliance



FULLY EXECUTED - REPRINT

Contract Number: 4400001215

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent

Name: Cain Barb

Phone: 717-783-6941

Fax: 717-346-3819

Your SAP Vendor Number with us: 199944

Supplier Name/Address:

KARCHER FLOOR CARE INC
CASTLE ROCK INDUSTRIES INC
1351 W STANFORD AVE
ENGLEWOOD CO 80110-5533 US

Supplier Phone Number: 999999999

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Contract Name:

Floor Machines&Accessories - Karcher

Payment Terms

NET 30

Solicitation No.:

Issuance Date:

Supplier Bid or Proposal No. (if applicable):

Solicitation Submission Date:

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
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1	Floor Machines - Windsor	0.000		0.00	1	0.00
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Item Text

Manufacturer: Windsor

Item Description: Floor Cleaning Machines

Discount: 20%

Price Sheet Name & Date: Windsor Industries 2007 Commonwealth of Pennsylvania Price List effective August 1, 2007

General Requirements for all Items:

Information:

Supplier's Signature _____

Title _____

Printed Name _____

Date _____



FULLY EXECUTED - REPRINT

Contract Number: 4400001215

Contract Effective Date: 10/12/2007

Valid From: 11/01/2007 To: 10/31/2008

Supplier Name:

KARCHER FLOOR CARE INC

Header Text

This contract is the 2nd renewal of a two (2) year renewal option from contract 4600011126.

Contact Person: Kris Cannon-Schmitt

Phone Number: 303-865-2708

E-Mail Address: Kris.Cannon@windsorind.com

COSTARS Participation: Yes

See attached for list of servicing dealers.

No further information for this Contract

Information: