

# Overview for Contract

*Prior to utilizing a contract, the user should read the contract in it's entirety.*

## CONTRACT DESCRIPTION

- ▶ This Contract provides all using Commonwealth agencies extermination services to include General Pest and Rodent Control. It may also include Wildlife Pest Control Services, Termite Control and Fumigation Services with the use of Integrated Pest Management (IPM).
- ▶ Suppliers shall possess a valid Pesticide Application Business License issued by the Pennsylvania Department of Agriculture.
- ▶ If Supplier provides Wildlife Pest Control Services, such as birds, bats and/or animal removal, Supplier shall possess a Wildlife Pest Control Permit issued by the Pennsylvania Game Commission.

## CONTRACT INFO

<b>Material or Service</b>	Service	
<b>Title &amp; Contract #(s)</b>	9985-15 Pest Control Services	
<b>Outline Agreement Numbers (begin with 460000xxxx)</b>	4600008492, 8494, 8505, 8506, 8508, 8509, 8512, 8513, 8514, 8515, 8516, 8517, 8518, 8519, 8520	
<b>Number of Suppliers</b>	15	<b>Pcard enabled:</b> N
<b>Validity Period</b>	June 1, 2006 - May 31, 2007 (Renewed thru May 31, 2008, or until a new contract is entered into, whichever is earlier. **See Important Note under Pricing Highlights)	
<b>DGS BOP Point of Contact</b>	Stephanie McGinniss, Commodity Specialist, DGS Bureau of Procurement, Services Division	
<b>Contact Phone #</b>	717-703-2940	
<b>Email</b>	<a href="mailto:smcginniss@state.pa.us">smcginniss@state.pa.us</a>	

## PRICING HIGHLIGHTS

- ▶ Multiple Award Contract.
- ▶ **\*\*IMPORTANT\*\*** - Commonwealth agencies are only permitted to issue Purchase Orders through January 31, 2008. Such orders shall cover all anticipated needs and/or requirements. The reason for the PO limit is, DGS has moved the target date for a new contract for these services and is to be anticipated by January 1, 2008.
- ▶ Commonwealth agency shall select one or more Suppliers for its required services) from the list of Contract Suppliers based upon best value.

## PROCESS TO ORDER

- ▶ Replicated contract from R/3 to SRM.
- ▶ Refer to DGS website, Reference Contract 9985-15, Review Contract Terms & Conditions and Supplier Information.
- ▶ Geographic Service Coverage for each Supplier has been added to the website. Agencies are able to view, by Supplier, which counties are covered for service.
- ▶ Review Price Lists and/or contact Supplier(s) for price quote.
- ▶ COSTARS is available for most Suppliers.

## COMMERCIAL EXTERMINATION AND PEST CONTROL SERVICES

### SPECIAL CONTRACT TERMS AND CONDITIONS

**CONTRACT SCOPE/OVERVIEW:** This Contract No. 9985-15 (CN00014295), Commercial Extermination and Pest Control Services, is Multiple Award (identified here and in the other documents as the "Contract") and will cover the requirements of Commonwealth agencies for complete Extermination and Pest Control services. This contract will include Integrated Pest Management (IPM) (weekly, monthly, etc. treatment plans) in various owned and leased facilities occupied by Commonwealth agencies.

**ORDER OF PRECEDENCE:** These Special Contract Terms And Conditions supplement the Standard Contract Terms And Conditions For Statewide Contracts For Services. To the extent that these Special Contract Terms And Conditions conflict with the Standard Contract Terms And Conditions For Statewide Contracts For Services, these Special Contract Terms And Conditions shall prevail.

**TERM OF CONTRACT:** The Contract shall commence on the Effective Date, which shall be no earlier than June 1, 2005 and expire on May 31, 2006.

**OPTION TO EXTEND:** The Department of General Services (DGS) reserves the right, upon notice to the Supplier, to extend the Contract or any part of the Contract for up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in Contract coverage and only for the time necessary, up to three (3) months, to enter into a new contract.

**OPTION FOR SEPARATE COMPETITIVE BIDDING PROCEDURE:** DGS reserves the right to purchase products or services covered under this Contract through a separate competitive bidding procedure, whenever DGS deems it in the best interest of the Commonwealth. The right will generally be exercised only when a specific need for a large quantity of the product or service exists or when the price offered is significantly lower than the Contract price.

**EXCLUSION For AGENCIES USING FEDERAL ASSISTANCE MONIES:** Federal assistance agreements require the Pennsylvania Department of Transportation ("PennDOT") and other Pennsylvania state and local transportation entities to comply with federal Disadvantaged Business Enterprise ("DBE") participation requirements as defined in federal law and in regulations set forth in 49 C.F.R. Part 26 when federal assistance monies are used in any procurement. Therefore, unless the purchasing agency is satisfied that the Supplier(s) will meet federal DBE requirements, these entities may be prohibited from procuring under this Contract utilizing federal assistance monies. Federal DBE participation requirements are separate and distinct from any Disadvantaged Business participation provisions that have been included in the request for proposal and contract pursuant to the Commonwealth of Pennsylvania's program to increase contract participation by the Department of General Services-certified Minority

## **COMMERCIAL EXTERMINATION AND PEST CONTROL SERVICES**

Business Enterprises and Women Business Enterprises and other disadvantaged businesses. In those limited instances, when PennDOT or another state or local transportation entity intends to use federal assistance monies for a procurement, the Supplier(s) acknowledges that these entities may enter into additional separate contracts for the procurement of goods and/or services covered under this Contract, without limitation or penalty, to the extent that such separate procurements are funded with federal assistance monies and when compliance with federal DBE participation requirements is necessary.

## SPECIAL CONTRACT TERMS AND CONDITIONS

**METHOD OF AWARD: MULTIPLE.** Commonwealth agencies may select one or more Suppliers for its required service from the list of Suppliers on this Contract, based upon best value. Suppliers will be required to furnish their services, ordered by Commonwealth agencies, at the prices on the price list submitted to DGS with their original bid or any subsequent update less discount, if any, plus any additional discount offered or negotiated by the using agency.

**ADDITION OF NEW SUPPLIERS:** New Suppliers may be added at the discretion of the Department of General Services (DGS).

**CATEGORIES OF BUSINESS LICENSES:** Commercial exterminators identified in this contract hold various types of PA Commercial License that were issued by the Pennsylvania Department of AG. The type of commercial exterminator license held by each supplier is identified on the "Item sheet" in this contract. The Item Sheet also identifies suppliers who possess a Commercial Wildlife Permit issued by the Pennsylvania Game Commission for bird and/or animal removal services.

**PRICE LISTS:** Any Supplier Terms And Conditions that may appear on the Suppliers price list, including but not limited to, FOB shipping point; prices subject to change without notice will have no force or effect on this contract. **Any other Terms And Conditions provided by the Supplier in their quote to Commonwealth agencies that differ from those provided in this contract will not be part of this Contract, and will have no force or effect on this Contract or Purchase Orders issued by Commonwealth agencies.**

Within ten (10) days after a request from a Commonwealth agency, a Supplier shall furnish the requesting agency with a copy of the price list for the services under the scope of this Contract. Suppliers may not publish any price list for use by Commonwealth agencies with alternate pricing or additional terms and conditions. Prices are not a factor in receiving an award for this Contract. Pricing must, however, apply to all agencies of the Commonwealth and shall definitely be a factor in the agency's final selection of a Commercial Exterminator.

**RIGHT TO NEGOTIATE:** Commonwealth agencies or DGS shall retain the right to negotiate lower prices than those provided on the Suppliers Price List.

**ADJUSTMENT OF PRICE OPTION:** Suppliers may adjust their prices one (1) time every twelve (12) month period during the Contract term and at any renewal. A Supplier seeking to adjust its prices shall submit a letter to the DGS Contract Administrator requesting to modify their prices up to the percentage increase in Table 2. **COMPENSATION (NOT SEASONALLY ADJUSTED):** Employment Cost Index (ECI) for total compensation, civilian and state and local government workers, by industry and Occupational group. <http://stats.bls.gov/news.release/eci.t02.htm> (Effective month/year of Contract to preceding month/year). Scroll to Industry - "Occupation group" - Blue collar, the list is published every quarter. (Example: The percent (%))

change for 12 months ending December 2004 was 4.4%, the supplier may increase their prices up to this percentage, any increase would be added to the suppliers Original Rate) The Supplier shall provide a printed copy of the table with its price increase request. The Supplier shall itemize its price changes in a clear and concise fashion.

At no time are Suppliers allowed to unilaterally change or modify the services or prices of the Contract. Services may be **added or deleted** during the term of the contract only with the written permission of the DGS contract administrator. If services are deleted the supplier must give the using agency six months notice to obtain another supplier.

**OPTION TO RENEW:** The Contract or any part of the Contract may be renewed for four (4) additional one (1) year terms by mutual agreement between the Department of General Services and the supplier(s). If the Contract is renewed, the same Special Contract Terms And Conditions shall apply.

**BILLING REQUIREMENTS:** Suppliers are required to establish separate billing accounts with each using agency and invoice them directly using a invoice similar to the one provided in Attachment "A". Each invoice shall be itemized with adequate detail and match the line item on the agencies Purchase Order. In no instance shall any payment be made for services to the supplier that are not in accordance with the prices on the agencies Purchase Order, Suppliers original or updated price list with DGS or any discounts negotiated by the purchasing agency.

**PURCHASE ORDERS:** Commonwealth agencies may issue Purchase Orders against this Contract. Such orders shall cover all anticipated needs and/or requirements for a set period of time (i.e. a month, quarter, or year.) **Note:** The maximum period-of-time for a using agency Purchase Order shall be one (1) year. The orders constitute the Suppliers authority to perform the services at the contracting agencies site(s). All Purchase Orders received by the Supplier from the using agency up to and including the expiration date of this DGS Contract are acceptable and shall be performed in accordance with the agencies Purchase Order and the DGS Special Contract Terms And Conditions written for this Contract. The Suppliers period of performance cannot exceed the agencies Purchase Order time-period. While no agency Purchase Order can be issued after the expiration date of the DGS statewide contract, the DGS Contract does not expire and continues to be in effect for all existing Commonwealth agency Purchase Orders until the performance time periods set by those agencies (i.e. month, quarter etc.) have expired. Each Purchase Order will be deemed to incorporate the Special Contract Terms and Conditions set forth in this Contract.

**Agencies are cautioned not to sign any Terms And Conditions provided by the Supplier. If a Supplier persists, refer them to the DGS Contracting Officer.**

**INSECTICIDES & RODENTICIDES:** Only products permissible under current State and Federal Regulations may be used and those used only in strict accordance with precautions, directions and recommendations shown on the label of the product. Rodenticides and insecticides shall be used with all due precautions to prevent the possibility of accident to humans, domestic animals, pets and property.

**TERMITE INSPECTION:** The Commonwealth may request the Supplier to provide Termite building inspection services for Commonwealth owned buildings. The report shall be provided to the requesting agency and a copy shall be maintained by the Supplier. The Commonwealth shall not be under any obligation to purchase fumigation or other pest control services from the Supplier, with the exception of paying for the Termite inspection service.

**STATEMENT OF WORK:** Commercial exterminators shall provide all using Commonwealth agencies extermination services that may include Wildlife Pest Control, Wood destroying pests, Wood preservation, Park or School pest control, Structural fumigation, Industrial weeds, mice, rats, cockroaches, ants, silverfish, spiders, bees, wasps, flies, fleas and Integrated Pest Management (IPM). The "Item Sheet" provides the type of license or licenses held by each supplier. **The License type dictates what service the exterminator can provide.**

**IPM** is the managed use of combined pest control alternatives, including cultural, mechanical, biological and chemical, to most effectively prevent or reduce to acceptable levels damage caused by pests.

When requested by a Commonwealth agency, a Supplier shall, at no charge, provide a complete inspection of the facility to be serviced. Results of the inspection shall be reported as part of the price quote requested by an agency.

The Supplier shall provide in it's quote the appropriate service IPM frequency for the various areas or buildings to be serviced. This may vary depending on infestation history or facility type. In the quote, frequencies and prices will be indicated for each building with a total indicated for the term of the purchase order.

Intended service application procedures or a "scope of services" will also be included as part of each quote. All services must be performed during agency normal working hours established on each purchase order and suppliers will be subject to standard agency rules and regulations in regard, to access to their facility.

In accordance with agency requirements and subject to Suppliers price list of services provided, the Supplier shall rotate the use of supplies and use newly developed chemicals as required to maximize the effectiveness of service and prevent the immunity of pests to extermination.

The purchase and use of all chemicals or insecticides will be the responsibility of the Supplier. Chemicals and insecticides shall not be stored on state grounds or in Commonwealth owned or leased buildings.

Where agency Purchase Orders are issued to Suppliers for IPM exterminating services the Supplier shall provide additional visits at no additional charge if the previous service visit did not alleviate the problem.

Each service will include the completion of a service report that provides all information required by the Pesticides Rules and Regulations (7A PA Code CH. 128 as amended October 12, 2001). Each service will include an inspection and report of maintenance and sanitation needs important to effective pest control at the facility. The service report will be kept by the Supplier with a copy provided to the agency each time a service is performed.

The pest control program will include a monitoring program set up to identify pest infestations. Pests identified will be reported to the facility along with recommendations for maintenance or sanitation and a report of the appropriate pesticide applications performed to control them.

When rodent bait stations are used, only tamper-proof will be provided. A station location map will be provided indicating all locations of rodent bait stations and multiple catch traps. Each station or multiple catch trap will have a sticky label for the exterminator to indicate the date serviced during each visit.

Site logs will be provided for each facility to report pest sightings by occupants to the vendor at the time of service. These site logs will be initialed and dated by the exterminator as appropriate control measures are taken.

Twenty-four hour emergency telephone numbers shall be provided so facility personnel can contact the exterminator in the event of suspected or actual emergency involving pest infestation.

**TRANSITION FROM EXISTING SERVICE CONTRACTS:** Some agencies may have existing Contracts for the services listed under this Contract. Upon award of this Contract 9985-15, agencies under the Governor's jurisdiction may continue their own Contracts but may not execute any renewal or extension options. At that point, the agencies **must** use this Contract.

**TERMINATION FOR CONVENIENCE:** The Commonwealth shall have the right to terminate this Contract for its convenience if the Commonwealth determines termination to be in its best interest. The Supplier shall be paid for work satisfactorily completed prior, to the effective date of the termination, but in no event shall the Supplier be entitled to recover loss of profits.

**ENDORSEMENTS:** Suppliers shall not advertise or publicize in any way a written or verbal endorsement that their services are being used by the Commonwealth of Pennsylvania without the written approval of the Department of General Services.

**MINIMUM ORDER:** The minimum order for Commonwealth agencies under this Contract shall be One Hundred Dollars (\$100.00). Order amounts by Commonwealth agencies under the minimum are optional for both the agencies and the Supplier.

**INQUIRIES:** Direct all questions concerning this Contract to Norm Kee, Telephone No. (717) 787-7675, e-mail [nkee@state.pa.us](mailto:nkee@state.pa.us)

This contract contains six (6) pages.

ITEM NO.	ACT 57	SUPPLIER NAME & ADDRESS	CONTACT INFORMATION	VENDOR ID SAP CONTRACT #	OTHER INFO	SERVICE CATEG. (Defined Below)
1	YES	Home Paramount 5153 E. Trindle Road Mechanicsburg, PA 17050	Bob Gutshall Tel:: 717-691-8299 Fax: 717-691-8678 rgutshall@comcast.net	167363 ===== 4600008492	Hourly Rate: \$75 Based on portal to portal <b>No PA Wildlife Permit</b>	11, 12, 13, 16, 20
2		Pest Solutions Exterminating PO Box 7125 New Castle, PA 16107	Matthew Christy Tel: 724-657-8610 Fax: 724-657-6900 1inbugs@adelphia.net	156254 ===== 4600008494	Hourly Rate: \$87.50 <b>No PA Wildlife Permit</b>	11, 12, 15, 16
3	YES	Peerless Pest Control 5246 North 5th Street Philadelphia, PA 19120	Mark Coopersmith Tel: 215-324-4719 Fax: 215-457-3315 peerlesspc@aol.com	203790 ===== 4600008505	Hourly Rate: \$95 Billed in half-hour increments <b>PA Wildlife Permit</b>	11, 12
4	YES	Metro Pest Control Services, LLC PO Box 447 Shamokin, PA 17872	Paul Metrocavage Tel: 570-648-9091 Fax: 570-648-9091 metropest@gmail.com	108269 ===== 4600008506	Hourly Rate: \$90 <b>PA Wildlife Permit</b>	11, 12, 15
5	YES	TERMINIX INTERNATIONAL 382 Turner Way Aston, PA 19014	Chester Johnson Tel: 800-760-9940 Fax: 610-859-0153 cjohnson@terminix.com	162871 ===== 4600008508	Hourly Rate: \$70 <b>No PA Wildlife Permit</b>	11, 12
6	YES	Delaware Valley Pest Management 1551-B Newport Road Bristol, PA 19007	Stephen Rubel Tel: 215-785-2940 Fax: 215-279-8784 dvpm@comcast.net	131881 ===== 4600008509	Hourly Rate: \$65 <b>No PA Wildlife Permit</b>	11, 12
7	YES	Hi-Tech Exterminators, Inc. PO Box 96 Bethel Park, PA 15102	George Daily Tel: 412-835-2550 Fax: 412-835-2411 htds@att.net	157454 ===== 4600008512	Hourly Rate: \$90 Monthly Rate: \$85/hour <b>No PA Wildlife Permit</b>	11, 12
8	YES	RENTOKIL, Inc. Pest Control Svcs 1501 Reedsdale Street, STE 501 Pittsburgh, PA 15233	Ron Kamzelski Tel: 412-321-0800 Fax: 412-321-3374 rfk@rentokilusa.com	168691 ===== 4600008513	Hourly Rate: \$85 <b>PA Wildlife Permit</b>	11, 12



9	YES	Leaf Enterprises 100 Ninth Street Monaca, PA 15061	Dennis Link Tel: 724-774-3630 Fax: 724-774-0733 leafpestcontrol@yahoo.com	147359 ===== 4600008514	Hourly Rate: \$50 - \$75 Volume Discounts <b>No PA Wildlife Permit</b>	11, 12, 15, 16, 20
10	YES	Natural Pest Control Co. 622 Cooper Street Camden, NJ 08102	Michael Sands Tel: 215-276-2962 Fax: 856-276-2962 sandsnatural@aol.com	126710 ===== 4600008515	Hourly Rate: \$50 up <b>No PA Wildlife Permit</b>	11, 12
11	YES	Pest Control Innovations, LLC. 127 W. College Avenue Pleasant Gap, PA 16823	Chad Burkett Tel: 814-359-2906 Fax: 814-359-2848 chad@pchitmen.com	203168 ===== 4600008516	Hourly Rate: \$45 <b>No PA Wildlife Permit</b>	11, 12, 15, 16
12	YES	RATT, Inc. d/b/a Orkin Pest Control 1293 R Colonial Club Drive Harrisburg, PA 17112	Roger Woodyard Tel: 717-657-9063 Fax: 717-657-9377 rlwoodyard@comcast.net	187985 ===== 4600008517	Hourly Rate: \$60 Multi-Location & Volume Discounts <b>No PA Wildlife Permit</b>	11, 12, 15, 16
13	YES	J C Ehrlich Co., Inc. 500 Spring Ridge Drive Reading, PA 19612	Renee Oberlander Tel: 800-488-9495 Fax: 610-378-9525 renee.oberlander@jcehrlich.com	118480 ===== 4600008518	Hourly Rate: \$77.25 Ask for Volume Discounts <b>PA Wildlife Permit</b>	11, 12, 13, 15, 16, 20
14	YES	Angel Systems, Inc. PO Box 304 Great Mills, MD 20634	Andrew Angel Tel: 301-994-2829 Fax: 301-994-0569 angelsi@erols.com	166651 ===== 4600008519	Hourly Rate: \$88 <b>No PA Wildlife Permit</b>	11, 12, 15, 16
15	YES	Western Pest Services 1444 Bethlehem Pike PO Box 259 Spring House, PA 19447	Nick Maxell Tel: 215-646-5900 Fax: 215-646-0865 nmaxell@westernpest.com	117072 ===== 4600008520	Hourly Rate: \$90 <b>PA Wildlife Permit</b>	11, 12

SERVICE CATEGORY DEFINITIONS	
CATEGORY	DEFINITION
11	<b>Household/Health Related</b> - The use of a pesticide in, on or around a food handling establishment, a human or non-agricultural animal dwelling, an institution such as school or hospital, an industrial establishment, a warehouse, a grain elevator and other types of structures whether public or private. The application of a pesticide to protect a stored, processed or manufactured product is also included. The use of a fumigant, except where applied out-of-doors to a rodent burrow, which does not lead into a dwelling or other structure, and except in the case of termite or other structural pest control is included. The treatment of an emergence crevice, an ant runway or a surface to control carpenter bees or the surface application of a pesticide to a wooden box, furniture or lumber is included.
12	<b>Wood Destroying Pests</b> - The use of a pesticide to control or prevent termites, powder post beetles or other wood destroying pests infesting a residence, school, hospital, store, warehouse or other structures or structural components and an area adjacent to those structures.
13	<b>Fumigation (Structural)</b> - The use of a fumigant in or to a structure for the control of pests affecting the structure or its fixtures or inhabitants.
15	<b>Public Health (Vertebrate Pests)</b> - The use of a pesticide to manage and control a vertebrate pest affecting public health.
16	<b>Public Health (Invertebrate Pests)</b> - The use of a pesticide to manage and control an invertebrate pest affecting public health.
20	<b>Fumigation (Commodity)</b> - The use of a fumigant in or to a structure, trailer, railcar, onboard ship, or in any type of fumigation chamber, such as under a tarpaulin for the control of pests in stored or in-transit commodities.
Wildlife Permit	<b>PA Wildlife Permit</b> - Consists of the use of a pesticide to take, harass, transport or dispatch designated wildlife that may include but is not limited to bats, birds, squirrels, raccoons, possums, groundhogs, skunks and similar wildlife that is creating a nuisance, causing damage to property or is a risk to human health or safety.

**PEST CONTROL CONTRACT 9985-15  
(CN00014295)**

**GEOGRAPHIC SERVICE COVERAGE**

- 1. Home Paramount**
- 2. Pest Solutions Exterminating**
- 3. Peerless Pest Control**
- 4. Metro Pest Control Services, LLC**
- 5. Terminix International**
- 6. Delaware Valley Pest Management**
- 7. Hi-Tech Exterminators, Inc.**
- 8. Rentokil, Inc.**
- 9. Leaf Enterprises**
- 10. Natural Pest Control Co.**
- 11. Pest Control Innovations, LLC**
- 12. RATT, Inc. d/b/a Orkin Pest Control**
- 13. J C Ehrlich Co., Inc.**
- 14. Angel Systems, Inc.**
- 15. Western Pest Services**

## GEOGRAPHIC SERVICE COVERAGE

### Home Paramount

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Home Paramount		Bob Gutshall	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
5153 E. Trindle Road		<a href="mailto:rgutshall@comcast.net">rgutshall@comcast.net</a>	
Mechanicsburg, PA 17050		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		717-691-8299	717-691-8678
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
54-0762970		167363	4600008492

## GEOGRAPHIC SERVICE COVERAGE

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1	X	Elk	24		Montgomery	46	X
Allegheny	2		Erie	25		Montour	47	
Armstrong	3		Fayette	26		Northampton	48	
Beaver	4		Forest	27		Northumberland	49	X
Bedford	5		Franklin	28	X	Perry	50	X
Berks	6	X	Fulton	29	X	Philadelphia	51	X
Blair	7		Greene	30		Pike	52	
Bradford	8		Huntingdon	31	X	Potter	53	
Bucks	9	X	Indiana	32		Schuylkill	54	
Butler	10		Jefferson	33		Snyder	55	X
Cambria	11		Juniata	34	X	Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36	X	Susquehanna	58	
Centre	14		Lawrence	37		Tioga	59	
Chester	15	X	Lebanon	38	X	Union	60	
Clarion	16		Lehigh	39		Venango	61	
Clearfield	17		Luzerne	40		Warren	62	
Clinton	18		Lycoming	41		Washington	63	
Columbia	19	X	McKean	42		Wayne	64	
Crawford	20	X	Mercer	43		Westmoreland	65	
Cumberland	21	X	Mifflin	44	X	Wyoming	66	
Dauphin	22		Monroe	45		York	67	
Delaware	23							

**GEOGRAPHIC SERVICE COVERAGE**  
**Pest Solutions Exterminating**

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Pest Solutions Exterminating		Matthew Christy	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
PO Box 7125		<a href="mailto:linbugs@adelphia.net">linbugs@adelphia.net</a>	
New Castle, PA 16107		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		724-657-8610	724-657-6900
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
25-1784119		156254	4600008494

**GEOGRAPHIC SERVICE COVERAGE**

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24		Montgomery	46	
Allegheny	2	X	Erie	25	X	Montour	47	
Armstrong	3	X	Fayette	26	X	Northampton	48	
Beaver	4		Forest	27	X	Northumberland	49	
Bedford	5		Franklin	28		Perry	50	
Berks	6		Fulton	29		Philadelphia	51	
Blair	7	X	Greene	30	X	Pike	52	
Bradford	8		Huntingdon	31	X	Potter	53	
Bucks	9		Indiana	32	X	Schuylkill	54	
Butler	10	X	Jefferson	33		Snyder	55	
Cambria	11	X	Juniata	34		Somerset	56	X
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36		Susquehanna	58	
Centre	14		Lawrence	37	X	Tioga	59	
Chester	15		Lebanon	38		Union	60	
Clarion	16	X	Lehigh	39		Venango	61	
Clearfield	17	X	Luzerne	40		Warren	62	
Clinton	18		Lycoming	41		Washington	63	X
Columbia	19		McKean	42		Wayne	64	
Crawford	20	X	Mercer	43	X	Westmoreland	65	X
Cumberland	21		Mifflin	44		Wyoming	66	
Dauphin	22		Monroe	45		York	67	
Delaware	23							

## GEOGRAPHIC SERVICE COVERAGE

### Peerless Pest Control

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Peerless Pest Control		Mark Coopersmith	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
5246 North 5th Street		<a href="mailto:peerlesspc@aol.com">peerlesspc@aol.com</a>	
Philadelphia, PA 19120		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		215-324-4719	215-457-3315
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
23-2006765		203790	4600008505

## GEOGRAPHIC SERVICE COVERAGE

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24		Montgomery	46	X
Allegheny	2		Erie	25		Montour	47	
Armstrong	3		Fayette	26		Northampton	48	
Beaver	4		Forest	27		Northumberland	49	
Bedford	5		Franklin	28		Perry	50	
Berks	6		Fulton	29		Philadelphia	51	X
Blair	7		Greene	30		Pike	52	
Bradford	8		Huntingdon	31		Potter	53	
Bucks	9	X	Indiana	32		Schuylkill	54	
Butler	10		Jefferson	33		Snyder	55	
Cambria	11		Juniata	34		Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36		Susquehanna	58	
Centre	14		Lawrence	37		Tioga	59	
Chester	15		Lebanon	38		Union	60	
Clarion	16		Lehigh	39		Venango	61	
Clearfield	17		Luzerne	40		Warren	62	
Clinton	18		Lycoming	41		Washington	63	
Columbia	19		McKean	42		Wayne	64	
Crawford	20		Mercer	43		Westmoreland	65	
Cumberland	21		Mifflin	44		Wyoming	66	
Dauphin	22		Monroe	45		York	67	
Delaware	23	X						

**GEOGRAPHIC SERVICE COVERAGE**  
**Metro Pest Control Services, LLC**

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Metro Pest Control Services, LLC		Paul Metrocavage	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
PO Box 447		<a href="mailto:metropest@gmail.com">metropest@gmail.com</a>	
Shamokin, PA 17872		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		570-648-9091	570-648-9091
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
13-4287266		108269	4600008506

**GEOGRAPHIC SERVICE COVERAGE**

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24		Montgomery	46	
Allegheny	2		Erie	25		Montour	47	X
Armstrong	3		Fayette	26		Northampton	48	
Beaver	4		Forest	27		Northumberland	49	X
Bedford	5		Franklin	28		Perry	50	
Berks	6		Fulton	29		Philadelphia	51	
Blair	7		Greene	30		Pike	52	
Bradford	8		Huntingdon	31		Potter	53	
Bucks	9		Indiana	32		Schuylkill	54	X
Butler	10		Jefferson	33		Snyder	55	X
Cambria	11		Juniata	34		Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36		Susquehanna	58	
Centre	14		Lawrence	37		Tioga	59	
Chester	15		Lebanon	38		Union	60	X
Clarion	16		Lehigh	39		Venango	61	
Clearfield	17		Luzerne	40		Warren	62	
Clinton	18		Lycoming	41	X	Washington	63	
Columbia	19	X	McKean	42		Wayne	64	
Crawford	20		Mercer	43		Westmoreland	65	
Cumberland	21		Mifflin	44		Wyoming	66	
Dauphin	22	X	Monroe	45		York	67	
Delaware	23							

## GEOGRAPHIC SERVICE COVERAGE

### Terminix International

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Terminix International		Chester Johnson	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
382 Turner Way		<a href="mailto:cjohnson@terminix.com">cjohnson@terminix.com</a>	
Aston, PA 19014		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		800-760-9940	610-859-0153
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
36-3478837		162871	4600008508

#### GEOGRAPHIC SERVICE COVERAGE (Coverage is Statewide for this company.)

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1	X	Elk	24	X	Montgomery	46	X
Allegheny	2	X	Erie	25	X	Montour	47	X
Armstrong	3	X	Fayette	26	X	Northampton	48	X
Beaver	4	X	Forest	27	X	Northumberland	49	X
Bedford	5	X	Franklin	28	X	Perry	50	X
Berks	6	X	Fulton	29	X	Philadelphia	51	X
Blair	7	X	Greene	30	X	Pike	52	X
Bradford	8	X	Huntingdon	31	X	Potter	53	X
Bucks	9	X	Indiana	32	X	Schuylkill	54	X
Butler	10	X	Jefferson	33	X	Snyder	55	X
Cambria	11	X	Juniata	34	X	Somerset	56	X
Cameron	12	X	Lackawanna	35	X	Sullivan	57	X
Carbon	13	X	Lancaster	36	X	Susquehanna	58	X
Centre	14	X	Lawrence	37	X	Tioga	59	X
Chester	15	X	Lebanon	38	X	Union	60	X
Clarion	16	X	Lehigh	39	X	Venango	61	X
Clearfield	17	X	Luzerne	40	X	Warren	62	X
Clinton	18	X	Lycoming	41	X	Washington	63	X
Columbia	19	X	McKean	42	X	Wayne	64	X
Crawford	20	X	Mercer	43	X	Westmoreland	65	X
Cumberland	21	X	Mifflin	44	X	Wyoming	66	X
Dauphin	22	X	Monroe	45	X	York	67	X
Delaware	23	X						



**GEOGRAPHIC SERVICE COVERAGE**  
**Delaware Valley Pest Management**

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Delaware Valley Pest Management		Stephen Rubel	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
1551-B Newport Road		<a href="mailto:dvpm@comcast.net">dvpm@comcast.net</a>	
Bristol, PA 19007		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		215-785-2940	215-279-8784
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
37-1505988		131881	4600008509

**GEOGRAPHIC SERVICE COVERAGE**

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1	X	Elk	24		Montgomery	46	X
Allegheny	2		Erie	25		Montour	47	
Armstrong	3		Fayette	26		Northampton	48	X
Beaver	4		Forest	27		Northumberland	49	
Bedford	5		Franklin	28		Perry	50	
Berks	6	X	Fulton	29		Philadelphia	51	X
Blair	7		Greene	30		Pike	52	X
Bradford	8		Huntingdon	31		Potter	53	
Bucks	9	X	Indiana	32		Schuylkill	54	X
Butler	10		Jefferson	33		Snyder	55	
Cambria	11		Juniata	34		Somerset	56	
Cameron	12		Lackawanna	35	X	Sullivan	57	
Carbon	13	X	Lancaster	36	X	Susquehanna	58	
Centre	14		Lawrence	37		Tioga	59	
Chester	15	X	Lebanon	38	X	Union	60	
Clarion	16		Lehigh	39	X	Venango	61	
Clearfield	17		Luzerne	40	X	Warren	62	
Clinton	18		Lycoming	41		Washington	63	
Columbia	19		McKean	42		Wayne	64	X
Crawford	20		Mercer	43		Westmoreland	65	
Cumberland	21		Mifflin	44		Wyoming	66	X
Dauphin	22		Monroe	45	X	York	67	X
Delaware	23	X						

## GEOGRAPHIC SERVICE COVERAGE

### Hi-Tech Exterminators, Inc.

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Hi-Tech Exterminators, Inc.		George Daily	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
PO Box 96		<a href="mailto:htds@att.net">htds@att.net</a>	
Bethel Park, PA 15102		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		412-835-2550	412-835-2411
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
25-1828316		157454	4600008512

## GEOGRAPHIC SERVICE COVERAGE

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24		Montgomery	46	
Allegheny	2	X	Erie	25		Montour	47	
Armstrong	3		Fayette	26		Northampton	48	
Beaver	4		Forest	27		Northumberland	49	
Bedford	5		Franklin	28		Perry	50	
Berks	6		Fulton	29		Philadelphia	51	
Blair	7		Greene	30	X	Pike	52	
Bradford	8		Huntingdon	31		Potter	53	
Bucks	9		Indiana	32		Schuylkill	54	
Butler	10	X	Jefferson	33		Snyder	55	
Cambria	11		Juniata	34		Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36		Susquehanna	58	
Centre	14		Lawrence	37		Tioga	59	
Chester	15		Lebanon	38		Union	60	
Clarion	16		Lehigh	39		Venango	61	
Clearfield	17		Luzerne	40		Warren	62	
Clinton	18		Lycoming	41		Washington	63	X
Columbia	19		McKean	42		Wayne	64	
Crawford	20		Mercer	43		Westmoreland	65	X
Cumberland	21		Mifflin	44		Wyoming	66	
Dauphin	22		Monroe	45		York	67	
Delaware	23							

## GEOGRAPHIC SERVICE COVERAGE

### RENTOKIL, Inc.

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
RENTOKIL, INC.		Ron Kamzelski	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
1501 Reedsdale Street, STE 501		<a href="mailto:rfk@rentokilusa.com">rfk@rentokilusa.com</a>	
Pittsburgh, PA 15233		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		412-321-0800	412-321-3374
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
58-1820115		168691	4600008513

#### GEOGRAPHIC SERVICE COVERAGE (Coverage is Statewide for this company.)

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1	X	Elk	24	X	Montgomery	46	X
Allegheny	2	X	Erie	25	X	Montour	47	X
Armstrong	3	X	Fayette	26	X	Northampton	48	X
Beaver	4	X	Forest	27	X	Northumberland	49	X
Bedford	5	X	Franklin	28	X	Perry	50	X
Berks	6	X	Fulton	29	X	Philadelphia	51	X
Blair	7	X	Greene	30	X	Pike	52	X
Bradford	8	X	Huntingdon	31	X	Potter	53	X
Bucks	9	X	Indiana	32	X	Schuylkill	54	X
Butler	10	X	Jefferson	33	X	Snyder	55	X
Cambria	11	X	Juniata	34	X	Somerset	56	X
Cameron	12	X	Lackawanna	35	X	Sullivan	57	X
Carbon	13	X	Lancaster	36	X	Susquehanna	58	X
Centre	14	X	Lawrence	37	X	Tioga	59	X
Chester	15	X	Lebanon	38	X	Union	60	X
Clarion	16	X	Lehigh	39	X	Venango	61	X
Clearfield	17	X	Luzerne	40	X	Warren	62	X
Clinton	18	X	Lycoming	41	X	Washington	63	X
Columbia	19	X	McKean	42	X	Wayne	64	X
Crawford	20	X	Mercer	43	X	Westmoreland	65	X
Cumberland	21	X	Mifflin	44	X	Wyoming	66	X
Dauphin	22	X	Monroe	45	X	York	67	X
Delaware	23	X						

## GEOGRAPHIC SERVICE COVERAGE

### Leaf Enterprises

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Leaf Enterprises		Dennis Link	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
100 Ninth Street		<a href="mailto:leafpestcontrol@yahoo.com">leafpestcontrol@yahoo.com</a>	
Monaca, PA 15061		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		724-774-3630	724-774-0733
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
25-1362322		147359	4600008514

## GEOGRAPHIC SERVICE COVERAGE

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24		Montgomery	46	
Allegheny	2	X	Erie	25		Montour	47	
Armstrong	3	X	Fayette	26	X	Northampton	48	
Beaver	4	X	Forest	27		Northumberland	49	
Bedford	5		Franklin	28		Perry	50	
Berks	6		Fulton	29		Philadelphia	51	
Blair	7		Greene	30	X	Pike	52	
Bradford	8		Huntingdon	31		Potter	53	
Bucks	9		Indiana	32		Schuylkill	54	
Butler	10	X	Jefferson	33		Snyder	55	
Cambria	11		Juniata	34		Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36		Susquehanna	58	
Centre	14		Lawrence	37	X	Tioga	59	
Chester	15		Lebanon	38		Union	60	
Clarion	16		Lehigh	39		Venango	61	
Clearfield	17		Luzerne	40		Warren	62	
Clinton	18		Lycoming	41		Washington	63	X
Columbia	19		McKean	42		Wayne	64	
Crawford	20		Mercer	43	X	Westmoreland	65	X
Cumberland	21		Mifflin	44		Wyoming	66	
Dauphin	22		Monroe	45		York	67	
Delaware	23							

**GEOGRAPHIC SERVICE COVERAGE**  
**Natural Pest Control Company**

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Natural Pest Control Company		Michael Sands	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
622 Cooper Street		<a href="mailto:sandsnatural@aol.com">sandsnatural@aol.com</a>	
Camden, NJ 08102		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		215-276-2962	856-276-2962
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
23-2321577		126710	4600008515

**GEOGRAPHIC SERVICE COVERAGE**

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24		Montgomery	46	X
Allegheny	2		Erie	25		Montour	47	
Armstrong	3		Fayette	26		Northampton	48	
Beaver	4		Forest	27		Northumberland	49	
Bedford	5		Franklin	28		Perry	50	
Berks	6		Fulton	29		Philadelphia	51	X
Blair	7		Greene	30		Pike	52	
Bradford	8		Huntingdon	31		Potter	53	
Bucks	9	X	Indiana	32		Schuylkill	54	
Butler	10		Jefferson	33		Snyder	55	
Cambria	11		Juniata	34		Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36		Susquehanna	58	
Centre	14		Lawrence	37		Tioga	59	
Chester	15	X	Lebanon	38		Union	60	
Clarion	16		Lehigh	39		Venango	61	
Clearfield	17		Luzerne	40		Warren	62	
Clinton	18		Lycoming	41		Washington	63	
Columbia	19		McKean	42		Wayne	64	
Crawford	20		Mercer	43		Westmoreland	65	
Cumberland	21		Mifflin	44		Wyoming	66	
Dauphin	22		Monroe	45		York	67	
Delaware	23	X						

**GEOGRAPHIC SERVICE COVERAGE**  
**Pest Control Innovations, LLC**

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Pest Control Innovations, LLC		Chad Burkett	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
127 W. College Avenue		<a href="mailto:chad@pcihitmen.com">chad@pcihitmen.com</a>	
Pleasant Gap, PA 16823		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		814-359-2906	814-359-2848
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
61-1485461		203168	4600008516

**GEOGRAPHIC SERVICE COVERAGE**

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24		Montgomery	46	
Allegheny	2		Erie	25		Montour	47	X
Armstrong	3		Fayette	26		Northampton	48	
Beaver	4		Forest	27		Northumberland	49	X
Bedford	5		Franklin	28		Perry	50	X
Berks	6		Fulton	29		Philadelphia	51	
Blair	7	X	Greene	30		Pike	52	
Bradford	8		Huntingdon	31	X	Potter	53	
Bucks	9		Indiana	32		Schuylkill	54	
Butler	10		Jefferson	33	X	Snyder	55	X
Cambria	11	X	Juniata	34	X	Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36		Susquehanna	58	
Centre	14	X	Lawrence	37		Tioga	59	
Chester	15		Lebanon	38		Union	60	X
Clarion	16		Lehigh	39		Venango	61	
Clearfield	17	X	Luzerne	40		Warren	62	
Clinton	18	X	Lycoming	41	X	Washington	63	
Columbia	19		McKean	42		Wayne	64	
Crawford	20		Mercer	43		Westmoreland	65	
Cumberland	21		Mifflin	44	X	Wyoming	66	
Dauphin	22		Monroe	45		York	67	
Delaware	23							

**GEOGRAPHIC SERVICE COVERAGE**  
**RATT, Inc. D/B/A Orkin Pest Control**

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
RATT, Inc. D/B/A Orkin Pest Control		Roger Woodyard	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
1293 R Colonial Club Drive		<a href="mailto:rlwoodyard@comcast.net">rlwoodyard@comcast.net</a>	
Harrisburg, PA 17112		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		717-657-9063	717-657-9377
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
23-3790737		156422	4600008517

**GEOGRAPHIC SERVICE COVERAGE**

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24	X	Montgomery	46	
Allegheny	2	X	Erie	25		Montour	47	
Armstrong	3	X	Fayette	26	X	Northampton	48	
Beaver	4	X	Forest	27	X	Northumberland	49	
Bedford	5	X	Franklin	28		Perry	50	X
Berks	6		Fulton	29		Philadelphia	51	
Blair	7	X	Greene	30	X	Pike	52	
Bradford	8		Huntingdon	31	X	Potter	53	
Bucks	9		Indiana	32	X	Schuylkill	54	
Butler	10	X	Jefferson	33	X	Snyder	55	
Cambria	11	X	Juniata	34	X	Somerset	56	X
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36		Susquehanna	58	
Centre	14	X	Lawrence	37	X	Tioga	59	
Chester	15		Lebanon	38	X	Union	60	
Clarion	16	X	Lehigh	39		Venango	61	X
Clearfield	17	X	Luzerne	40		Warren	62	
Clinton	18	X	Lycoming	41		Washington	63	X
Columbia	19		McKean	42		Wayne	64	
Crawford	20	X	Mercer	43	X	Westmoreland	65	X
Cumberland	21	X	Mifflin	44	X	Wyoming	66	
Dauphin	22	X	Monroe	45		York	67	
Delaware	23							

**GEOGRAPHIC SERVICE COVERAGE**

**J C Ehrlich Co., Inc.**

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
J C Ehrlich Co., Inc.		Renee Oberlander	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
500 Spring Ridge Drive		<a href="mailto:renee.oberlander@jcehrlich.com">renee.oberlander@jcehrlich.com</a>	
Reading, PA 19612		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		610-372-9700 x. 26909	610-375-3808
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
23-1568350		118480	4600008518

**GEOGRAPHIC SERVICE COVERAGE (Coverage is Statewide for this company.)**

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1	X	Elk	24	X	Montgomery	46	X
Allegheny	2	X	Erie	25	X	Montour	47	X
Armstrong	3	X	Fayette	26	X	Northampton	48	X
Beaver	4	X	Forest	27	X	Northumberland	49	X
Bedford	5	X	Franklin	28	X	Perry	50	X
Berks	6	X	Fulton	29	X	Philadelphia	51	X
Blair	7	X	Greene	30	X	Pike	52	X
Bradford	8	X	Huntingdon	31	X	Potter	53	X
Bucks	9	X	Indiana	32	X	Schuylkill	54	X
Butler	10	X	Jefferson	33	X	Snyder	55	X
Cambria	11	X	Juniata	34	X	Somerset	56	X
Cameron	12	X	Lackawanna	35	X	Sullivan	57	X
Carbon	13	X	Lancaster	36	X	Susquehanna	58	X
Centre	14	X	Lawrence	37	X	Tioga	59	X
Chester	15	X	Lebanon	38	X	Union	60	X
Clarion	16	X	Lehigh	39	X	Venango	61	X
Clearfield	17	X	Luzerne	40	X	Warren	62	X
Clinton	18	X	Lycoming	41	X	Washington	63	X
Columbia	19	X	McKean	42	X	Wayne	64	X
Crawford	20	X	Mercer	43	X	Westmoreland	65	X
Cumberland	21	X	Mifflin	44	X	Wyoming	66	X
Dauphin	22	X	Monroe	45	X	York	67	X
Delaware	23	X						



**GEOGRAPHIC SERVICE COVERAGE**

**Angel Systems, Inc.**

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Angel Systems, Inc.		Andrew Angel	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
PO Box 304		<a href="mailto:angelsi@erols.com">angelsi@erols.com</a>	
Great Mills, MD 20634		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
		301-994-2829	301-994-0569
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
52-1725027		166651	4600008519

**GEOGRAPHIC SERVICE COVERAGE**

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1	X	Elk	24		Montgomery	46	
Allegheny	2		Erie	25		Montour	47	
Armstrong	3		Fayette	26		Northampton	48	
Beaver	4		Forest	27		Northumberland	49	
Bedford	5		Franklin	28	X	Perry	50	
Berks	6		Fulton	29		Philadelphia	51	
Blair	7		Greene	30		Pike	52	
Bradford	8		Huntingdon	31	X	Potter	53	
Bucks	9		Indiana	32		Schuylkill	54	
Butler	10		Jefferson	33		Snyder	55	
Cambria	11		Juniata	34	X	Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36	X	Susquehanna	58	X
Centre	14		Lawrence	37		Tioga	59	X
Chester	15		Lebanon	38	X	Union	60	
Clarion	16		Lehigh	39		Venango	61	
Clearfield	17		Luzerne	40		Warren	62	
Clinton	18		Lycoming	41		Washington	63	
Columbia	19		McKean	42		Wayne	64	
Crawford	20		Mercer	43		Westmoreland	65	
Cumberland	21	X	Mifflin	44		Wyoming	66	
Dauphin	22	X	Monroe	45		York	67	X
Delaware	23							

## GEOGRAPHIC SERVICE COVERAGE

### Western Pest Services

<b>CONTRACTOR NAME</b>		<b>CONTACT PERSON</b>	
Western Pest Services		Nick Maxell	
<b>CONTRACTOR ADDRESS</b>		<b>E-MAIL ADDRESS</b>	
1444 Bethlehem Pike		<a href="mailto:nmaxell@westernpest.com">nmaxell@westernpest.com</a>	
PO Box 259		<b>PHONE NUMBER</b>	<b>FAX NUMBER</b>
Spring House, PA 19447		215-646-5900	215-646-0865
<b>FEDERAL IDENTIFICATION NUMBER</b>		<b>SAP VENDOR #</b>	<b>SAP CONTRACT #</b>
20-0890609		117072	4600008520

## GEOGRAPHIC SERVICE COVERAGE

COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X	COUNTY NAME	COUNTY CODE	X
Adams	1		Elk	24		Montgomery	46	X
Allegheny	2		Erie	25		Montour	47	
Armstrong	3		Fayette	26		Northampton	48	X
Beaver	4		Forest	27		Northumberland	49	
Bedford	5		Franklin	28		Perry	50	
Berks	6	X	Fulton	29		Philadelphia	51	X
Blair	7		Greene	30		Pike	52	
Bradford	8		Huntingdon	31		Potter	53	
Bucks	9	X	Indiana	32		Schuylkill	54	
Butler	10		Jefferson	33		Snyder	55	
Cambria	11		Juniata	34		Somerset	56	
Cameron	12		Lackawanna	35		Sullivan	57	
Carbon	13		Lancaster	36	X	Susquehanna	58	
Centre	14		Lawrence	37		Tioga	59	
Chester	15	X	Lebanon	38		Union	60	
Clarion	16		Lehigh	39	X	Venango	61	
Clearfield	17		Luzerne	40		Warren	62	
Clinton	18		Lycoming	41		Washington	63	
Columbia	19		McKean	42		Wayne	64	
Crawford	20		Mercer	43		Westmoreland	65	
Cumberland	21		Mifflin	44		Wyoming	66	
Dauphin	22		Monroe	45		York	67	
Delaware	23	X						

**PEST CONTROL CONTRACT 9985-15  
(CN00014295)**

**PRICE LIST**

- 1. Natural Pest Control Co.**
- 2. Leaf Enterprises**
- 3. Pest Control Innovations, LLC**
- 4. RATT, Inc. d/b/a Orkin Pest Control**
- 5. J C Ehrlich Co., Inc.**
- 6. Angel Systems, Inc.**
- 7. Western Pest Services**
- 8. Rentokil, Inc.**
- 9. Home Paramount**
- 10. Pest Solutions Exterminating**
- 11. Peerless Pest Control**
- 12. Metro Pest Control Services, LLC**
- 13. Terminix International**
- 14. Delaware Valley Pest Management**
- 15. Hi-Tech Exterminators, Inc.**

#1

**NATURAL**  **TM**  
**PEST CONTROL COMPANY**  
622 Cooper Street, Camden, New Jersey 08102  
888. 234. 1888 Fax 856. 338. 1484

Kee Norman  
Attn: Bid Room  
Department of General Services  
Room 414 North Office Building  
Harrisburg, PA 17125

Price List for Collective #CN00014295

General Pest Control	\$55.00 per hour.
Pharaoh ants	\$65.00 per hour.
Termite Control	\$ 3.00 per linear feet.
Vertebrate Pest Control	\$50.00 per hour.
Bird Control	\$40.00 per hour.

**Large enough to serve YOU ! Small enough to CARE ! <sup>TM</sup>**



# Leaf Pest Control

Leaf Enterprises, Inc. Phone: 724.774.3630  
100 Ninth Street 330.385.3800  
Monaca PA Fax: 724.774.0733  
15061-2001

Commonwealth of Pennsylvania  
Department of General Services  
Commonwealth & North Streets  
Harrisburg PA 17125

The following is our price schedule for pest control services for contract 9985-15. Actual price will be determined upon inspection and be based on the time required to service the facility.

Correctional Institution	\$200-800 per visit
State Hospital	\$150-650 per visit
Nursing Home	\$90-250 per visit
Office Building	\$35-400 per visit
Multi-location facilities (e.g. police barracks, liquor stores, etc.)	\$25-700 per unit per visit
Base hourly rate	\$50-75

Leaf can also provide services for birds, animals, termites, wood-destroying pests, flies (including farm fly control) and weeds. Leaf also provides sales and service of insect light traps, odor control and the Sentricon termite elimination system.

Volume discounts are available which are based on number of locations services and/or gross dollar volume: 2-10 locations—5% discount  
\$10,000 annual—5% discount.

Leaf Enterprises, Inc. services the following counties: Allegheny, Armstrong, Beaver, Butler, Fayette, Green, Lawrence, Mercer, Washington and Westmoreland. Other counties in Western Pennsylvania will be considered.



127 W. College Ave  
Pleasant Gap PA 16823

Phone: 814-359-2906

Fax: 814-359-2848

Email:

pestcontrolinnovations@yahoo

1-888-675-4672

#3

## **Bid # 9985-15**

Supplement #1

Price List

Pest Control Innovations llc

At Pest Control Innovations llc man goal is supplying the quality service that the customer wants at a competitive price. Most services, with the exception of those listed below will be performed on an hourly basis of \$45.00/hr. This price includes materials and labor.

The \$45.00/hr price is quoted for the following pest control treatments; all general nuisance pests, including but not limited to mice, rats, cockroaches, ants, silverfish, spiders, bees, wasps, flies, fleas, stored product pests, and occasional invaders.

Termites will be treated using baiting methods. We will use a standard fee per linear foot of \$7.50.

Pests such as pharaoh ants, carpenter ants, and other wood-destroying insect will be evaluated and an estimate will be provided.

Bird, bat, and mammal exclusions will be evaluated on an individual basis and a treatment method will be provided with a cost analysis for the same.

Wildlife control will be available as soon as document returned with completed name change.

Department of General Services  
Room 414 North Office Building  
P.O. Box 1365  
Harrisburg, PA 17105

Price List for 2005

**Time and Materials for Basic Pest Control**

**\$60.00 per Service Hour**

Prior to bid submission:

1. Each facility is thoroughly inspected;
2. Environments within the facility such as storage and food service areas are analyzed and unique conditions are documented;
3. Pests currently/potentially infesting the facility are identified;
4. Based on steps 1 through 3, and in accordance with both government and industry standards, we recommend the most effective combination of techniques to solve your pest problems.
5. Our estimate of the monthly Services Hours required this standard plus charges for appropriate equipment (if any) is the basis for our Basic Pest Control Bid.

\*Basic Pest Control provides service for Roaches, Common Ants, Rats and Mice. Service for Termites, Carpenter Ants, other Wood Destroying Insects, Birds, Bees, Flies and Wildlife is NOT covered in the Basic Pest Control Service Agreement, but may be available under separate contract.

\*Basic Pest Control provides at NO charge.

1. SANITATION CONSULTATION. Each service your Route Manager will report on sanitation, maintenance, or operational issues that create conditions conducive to pest problems;
2. 24 HOUR RESPONSE GUARANTEE. In the event you see a pest, we offer a direct propriety line to our national customer service department. We will provide additional service at no extra cost within 24 hours of your call.

\*Discount on Services

Multi-Location Discount Schedule

- 2-19 5% 20-99 10% 100+ 15%

\$ Volume Discount Schedule

- \$10,000 5% \$30,000 10% 100,000+ 15%

Additional Discounts

- Year in Advance 5%

\*Service Coverage Areas –

Allegheny, Armstrong, Beaver, Bedford, Butler, Cambria, Clarion, Crawford, Dauphin, Elk, Fayette, Forest, Green, Indiana, Jefferson, Juniata, Lawrence, Lebanon, Mercer, Perry, Somerset, Venango, Washington, Westmoreland Counties.

If you have any questions regarding our 2005 pricing, please call Orkin Commercial Services at 717-657-9063 or 877-228-4623.



TERMITE & PEST CONTROL SINCE 1928  
Named America's Finest Pest Control Company

July 6, 2006

Stephanie McGinniss  
Commonwealth of Pennsylvania  
Department of General Services  
555 Walnut Street, 6<sup>th</sup> Floor  
Harrisburg, PA 17101-1914

RFQ – Invitation for Bids  
Collective Number CN00014295  
Contract #9985-15

Dear Ms. McGinniss,

This letter is in response to your bid proposal referenced above:

#### STATEMENT OF WORK

##### General Services:

All services performed at using agencies will include but not limited to mice, rats, cockroaches, ants, silverfish, bees, wasps, fleas, stored product pests, and occasional invaders. Reduction only for spiders and flies. The cost to provide these services will be based on time (not to exceed \$77.25 per man/person hour) and materials.

It is not our practice to provide lists for various scenarios, as each building may have its own unique situation. Two buildings may have identical square footage, and yet be very different with the interior complexity. It is best to view an entire building and provide pricing on an individual building basis.

Example #1: Small 10,000 square foot office building with food service / numerous wall dividers may be in the range of \$50.00 per service. Where the same building with no food service may be in the range of \$38.00 per service

Example #2: Large 60,000 square foot office building with food service/numerous wall dividers 5-6 floors etc., may be in the range of \$85.00. Where the same building with no food service may be in the range of \$65.00 per service.

The above examples are given only as examples of the differences in pricing and the importance of viewing individual locations.

500 SPRING RIDGE DRIVE • P.O. BOX 13848 • READING, PA 19612-3848  
PHONE (610)372-9700 • FAX (610)378-9525 • EMAIL EHRlich@JCEHRlich.COM • WWW.JCEHRlich.COM

39 Local Offices Serving: Delaware, Maryland, New Jersey, New York, Ohio, Pennsylvania, Virginia & West Virginia  
Member of National Pest Management Association • [www.npma.org](http://www.npma.org)



# Ehrlich

## Exterior Pest Control Treatments

TERMITE & PEST CONTROL SINCE 1928  
Named America's Finest Pest Control Company

These treatments can vary from broadcast spraying to granular applications along the foundation of a building, to spot treatments for individual nest sites. Treatment charges will be a minimum of \$75.00 per call for spot treatments for individual nest sites. Treatment charges will be a minimum of \$75.00 per additional hours. This type of treatment usually involves an area that is within reach using a 24-foot ladder. Additional heights will require a second man/person that will be chargeable at the previously mentioned rate, or the use of special high lift equipment. These rates do not include the cost of this specialty equipment.

## Termite Control Services:

All termite control must be individually evaluated prior to submitting a price. This is highly specialized work, and demands detailed analysis of the individual site with regard to type of construction (slab, basement, crawl space, etc.) Other environmental factors such as water resources, health issues, etc, are important components when determining methods of application. Our price per man/person hour when performing the work is \$125.00 per hour. For our mutual benefit I recommend that each building be evaluated and firm and fixed prices be submitted.

## Flying Insect Control

Flying insect control devices may be purchased as follows:  
WS-85 Flying Insect Wall Sconce - \$157.96 each

Discounts: Volume discounts are available and will be discussed on a case-by-case basis.

## Flying Insect Control Service

Flying Insect Control Services may be performed only in buildings that can be vacated, and whose air-handling systems can be shut down for the duration of the application. This service will also be determined per man/person hour, but also per cubic foot of area to be treated. Example #1: an office area 15ft x 20 ft minimum price would be \$75.00

Example #2: A multi office area consisting of 10-15 ft x 20 ft rooms may be \$150.00

Thank you for the opportunity to provide these price quotes. Should you or any of the state agencies have any questions, or need individual price quotes, please call me at (800) 488-9495 extension 26909.

J.C. Ehrlich Co., Inc. has offices throughout the commonwealth, and is equipped to handle all of your pest control needs.

Sincerely,  
J.C. Ehrlich Co., Inc. (Federal ID # 23-1568350)

Renee Oberlander  
Corporate Sales Assistant

500 SPRING RIDGE DRIVE • P.O. BOX 1384B • READING, PA 19612-3848  
PHONE (610) 372-9700 • FAX (610) 378-9525 • EMAIL EHRlich@JCEHRLICH.COM • WWW.JCEHRLICH.COM

39 Local Offices Serving: Delaware, Maryland, New Jersey, New York, Ohio, Pennsylvania, Virginia & West Virginia



# Angel Systems INC.

*Protecting Health and Property  
Since 1988*

Corporate Office  
20775 Old Great Mills Road  
P. O. Box304  
Great Mills, MD 20634  
1-301-994-2829  
1-800-662-8447  
www.angelsystems.com  
angelsi@erols.com

4940 Rutherford Blvd.  
Unit 103  
Virginia Beach, VA 23455  
1-757-464-5040

905 W. Elm Avenue  
Hanover, PA 17331  
1-717-630-8449

## Pricing Page

General Pest Control as defined by this contract includes:

Mice	Rats	Cockroaches
Ants	Silverfish	Spiders
Bees	Wasps	Flies
Fleas	Stored Product Pests	Occasional Invaders

Pricing Fee = 88.00 per service hour

.....

Pest not included in this pricing but available through individual orders include:

Pharaoh Ants	Termites	Birds
Woodboring Insects	Animal	

Rev: 1/05

OUR 78<sup>th</sup> YEAR

Department of General Services  
Vendor Services Section  
Room 414 North Office Building  
Harrisburg, Pa. 17125

To whom it may concern:

The following is our pricing guidelines for the various state owned buildings. Actual price will be determined upon inspection.

State prisons-	\$ 5,000.00 to \$ 40,000.00 annually
Hospitals-Universities-	\$ 2,000.00 to \$ 30,000.00 annually
Nursing homes/Office Bldgs-	\$ 1,000.00 to \$ 12,000.00 annually

- All locations will be priced at \$ 90.00 per man hour.
- Special pricing for power sprays, bees, wildlife trapping etc. will be priced on an as needed basis at \$ 90.00 per man hour.
- All wood destroying insect work will be priced out after our inspection.
- The following counties Western is available for service: Philadelphia, Bucks, Montgomery, Delaware, Chester, Lehigh, Northampton, Berks, Lancaster.

## Branch office locations:

- Spring House location, 1444 Bethlehem Pike, P.O. Box 259, Spring House, Pa. 19477 # 215-646-5900 Contact person Dennis Murphy. Servicing Philadelphia, Montgomery, Bucks, Lehigh & Northampton counties.
- Newtown Square location, 3310 West Chester Pike, Newtown Square, Pa. 19073 # 610-353-5787 Contact Person Tom Mayfield. Servicing Philadelphia, Delaware, Chester, Berks & Lancaster counties.

Sincerely,  
Dennis Murphy



# Rentokil

## Pest Control

April 25, 2005

**Rentokil Inc. – Pest Control Services**  
1501 Reedsdale Street, Suite 501  
Pittsburgh, PA 15233  
Telephone: (412) 321-0800  
Fax: (412) 321-3374

Commonwealth of Pennsylvania  
Department of General Services  
Attn: Norman Kee – Bid Room  
Room 414 North Office Building  
Harrisburg, PA 17125

The following is the updated price schedule for pest control services by Rentokil Pest Control:

**All service investments are based off of \$85.00 per service hour.**

All of our annual investments are determined by the amount of time we would spend in a particular facility to provide effective pest control. The following “ranges” will cover a particular facility for the following: Cockroaches, Ants, Spiders, Silverfish, Flies, and Rodents.

<b>State Prisons -</b>	<b>\$5,000 - \$20,000</b>
<b>Hospitals -</b>	<b>\$2,500 - \$10,000</b>
<b>Nursing Homes -</b>	<b>\$1,200 - \$3,000</b>
<b>Office Buildings -</b>	<b>\$600 - \$5,000</b>
<b>Colleges &amp; Universities -</b>	<b>\$1,800 - \$20,000</b>
<b>Multi-Unit Facilities (Police Barracks, Liquor Stores, etc.)</b>	<b>\$360 - \$600</b>

*Other services offered by Rentokil include:* Pest Bird Control, Pest Wildlife Trapping, Pressure Wash Services, and Exterior Power Sprays: (Exterior service for bees, wasps, centipedes, millipedes, spiders & ants)

*Termite Control:* Rentokil is a certified installer of the Sentricon Baiting System. These can be addressed as needed.

If there are any questions, please feel free to contact me at 412-321-0800. Thank you once again for the opportunity.

Sincerely,



Ron Kamzelski  
District Manager

## Price List

The price for our basic services is \$75.00 hourly.

This fee will cover: driving to the location, inspection, monitoring, evaluating, recommendation, and treating the facility.

Treatment of the facility depends on the severity of the infestation. The treatment plan can be one of the listed below. To determine the best treatment plan the inspector will inspect the facility. The inspections also identify conditions contributing to the pest problems. The inspector then decides what action are necessary, if any, based on the biology and habits of the pest involved. Priority is given to non-chemical pest management techniques, particularly those that can prevent a reoccurrence of the problem. Home Paramount will then give their recommendation of treatment to the contact of that facility. (No charge for the initial inspection.)

One time  
Quarterly  
Monthly  
An IPM program

All of these treatment plans will be base upon the \$75.00 hourly rate.

One time - \$75.00  
Quarterly - Every visit up to an hour \$75.00.  
Monthly - Every visit up to an hour \$75.00.  
IPM - Every visit up to an hour \$75.00.

Time will begin on contact with the facility personnel. A service ticket will be sign at end of service by the facility personnel. The service ticket will have arrival and departure time of the technician among other service information.

Additional time: One minute above the hour will be an additional \$75.00.

**Note:** In some scenario it will take two technician to complete the work for safety reason. Example when the technician needs the use of a ladder. In these scenario the inspector will inform the facility personnel before hand of the extra charges. Extra charge will be \$75.00 an hour per extra personnel.



*President's Club*

Bob Gutshall  
Branch Manager

**Pest Solutions Exterminating, Inc.**

P.O. Box 7125  
New Castle, Pa. 16107

PHONE: (724) 657-8610  
FAX: (724) 657-6900  
E-MAIL: [linbugs@adelphia.net](mailto:linbugs@adelphia.net)

**April 25, 2005**

**Below you will find Pest Solutions Exterminating, Inc.'s proposal for Pest Control Open Enrollment.**

**\$350.00/visit for the first 4 hours on-site.**

**\$ 87.50/every additional hour on-site "per man hour", billed at hourly intervals.**

**(EXAMPLE: 8 hours = \$700.00)**

**\*\*\* Mileage will be charged at \$.35 cents per mile portal to portal.**

**The counties in which Pest Solutions will bid on include: Allegheny, Armstrong, Blair, Butler, Cambria, Clarion, Clearfield, Crawford, Erie, Fayette, Forest, Greene, Huntingdon, Indiana, Lawrence, Mercer, Somerset, Washington, and Westmoreland.**

**\*\*\* These prices do not include termites, wood destroying insects, or nuisance animal removal.**

**Thank You,**

*Matthew R. Christy*

**Matthew R. Christy**

**President/Pest Solutions Exterminating, Inc.**



**Leading the Victory Against Pests**

#11

# Peerless Pest Control & Wildlife Services

5246 N. 5<sup>th</sup> Street  
Philadelphia, Pa 19120  
Ph: 215-324-4719 Fax: 215-457-3315  
Email: peerlesspc@aol.com

BU-4122

Department of General Services  
Vendor Services Section  
414 North Office Building  
Harrisburg, Pa 17125

Dear Sir or Madam,

Peerless Pest Control and Exterminating products, is a Veteran owned, small business operating in the stat of Pennsylvania. We are state licensed in the field of Pest Control and Wildlife services. Peerless is also a full supply house for exterminating products if your agency performs any services on your own.

Our company is qualified to perform any pest control services that your institution my require from the control of, Mice, Rats, Roaches, Bees, Ants, Bed Bugs, Termites, Birds, Squirrels, Raccoons, Skunks, Snakes, Bats, and many other related insects, rodents, and animals.

Are price schedule is as follows:

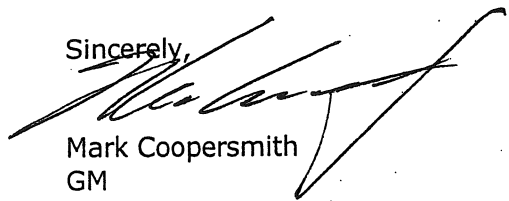
Universities	\$2500.00 to \$35,000.00 annually
State prisons	\$5500.00 to \$30,000.00 annually
Nursing homes	\$2250.00 to \$12,000.00 annually
Office building	\$ 45.00 to \$ 750.00 per visit
Multi-location facilities (e.g. liquor stores, drivers license centers, police barracks)	\$ 45.00 to \$800.00 per visit

- Peerless will bill on half hour increments.
- All locations will be priced at a rate of \$ 95.00 per man-hour.
- Special pricing for power spraying, bees, wildlife trapping will be at a rate of \$125.00 per man-hour.
- Special pricing for the treatment of Bed Bugs will be billed at a rate of \$ 125.00 per man-hour
- All termite and carpenter ant work will be priced out after inspection
- Any additional equipment (e.g. light traps, special bait stations, animal exclusion material) could be billed separately upon approval.

\* Every building can be different in many ways: type of pest, sanitation, special needs, scheduling times, and frequency of service visits per calendar year. A site visit is required to give a final price for the facility to be serviced.

Peerless services the following areas: Philadelphia, and portions of Bucks, Delaware, and Montgomery counties.

Sincerely,



Mark Coopersmith  
GM  
Peerless Pest Control

# METRO PEST CONTROL

P.O. Box 447, Shamokin, PA 17872

---

## **METRO PEST CONTROL PRICE LIST - May 31<sup>st</sup>, 2006**

Prices will be based on the estimated amount of time necessary to complete the requested services. The "estimated" amount of time will take into consideration the size, number of buildings, current pest infestations, potential future infestations, methods of control, sanitation, etc. If extra services are performed "at no additional charge" then the estimated time will reflect the expected additional services as part of the regular service cost, otherwise, the regular service charge would apply.

### **HOURLY RATE**

\$90.00 per hour

This price includes all pesticides used as part of service for included pests, along with any glue traps, bait trays, and glue monitors. Mechanical rodent traps and tamper proof rodent stations are additional charges (See Accessories).

### **ACCESSORIES**

Repeating (mechanical) mouse traps - \$15.00 each

Tamper-proof rodent bait stations

rat size - \$17.00 each

mouse size - \$7.00 each

\*Installation charge of above accessories will be based on the estimated time and the hourly rate.

### **AREAS SERVICED**

The following counties are serviced by Metro Pest Control: Northumberland, Columbia, Union, Snyder, Montour, Schuylkill, Lycoming and Dauphin.



**SERVICES PROVIDED**

Metro Pest Control provides services for common pests such as ants, cockroaches, spiders, wasps, silver fish, rats, mice, etc. under this price list.

Any service for birds, bats, and wildlife shall be estimated separately from the price list due to the varying nature and costs associated with these services.

**TERMITES**

Hourly rate (labor only) - \$90.00 + cost of materials



## **INTEGRATED PEST MANAGEMENT AND SCOPE OF SERVICE**

### **The Integrated Pest Management Solution**

At Terminix Commercial, we believe the best way to solve pest problems is to correct the conditions that contribute to them. Following the procedures of the Integrated Pest Management (IPM) program, we focus our approach to treatment on eliminating pests, their harborage areas and their entry points to your facility to provide maximum effectiveness with minimal treatment.

### **INVESTMENT FOR SERVICE:**

**\$.0016 S.F. (Office Space)**

**\$70. Per Hour**

**\$12. Per Bait Station if Required**

**Actual Monthly charge is determined upon inspection)**

**NOTE: No Charge for Emergency or Extra Service.**

### **ALL PURCHASE ORDERS MUST COME TO THE ATTENTION OF:**

**CHESTER JOHNSON**

**Terminix International 382 Turner Way, Aston, Pa. 19014**

**Phone: 800-760-9940 Voice Mail: 800480-3056 ext 4735 Fax: 610-859-0153**

**Other Offices: AT THE ATTENTION OF: CHESTER JOHNSON**

**Terminix International 8176 Presidents Dr. Suite M, Hummelstown  
Pa. 17036 Phone: 800-760-9940 Fax: 610-859-0153**

**Terminix International 500 Business Center Drive Pittsburgh  
Pa. 15205 Phone: 800-760-9940 Fax: 610-859-0153**

**Terminix International 1155 Mid Valley Dr. Olyphant,  
Pa. 18447 Phone: 800-760-9940 Fax: 610-859-0153**

**Terminix International 405 Allentown Drive, Allentown,  
Pa. 18109 Phone: 800-760-9940 Fax: 610-859-0153**

**DELAWARE VALLEY PEST CONTROL SERVICES  
1551-B NEWPORT ROAD  
BRISTOL, PA 19007  
(215) 785-2940**

**PEST CONTROL PRICE LIST**

WOOD DESTROYING PEST (TERMITES) - \$6.00 PER LINEAL FOOT,  
MINIMUM \$250.00 PER LOCATION.

SCHOOL PEST CONTROL (IPM), COCKROACHES, ANTS, SILVERFISH,  
SPIDERS - \$65.00 PER HOUR\*

BEEES, WASPS, HORNETS - \$65.00 PER NEST

MICE -\$4.00 EACH STATION PLUS \$65.00 PER HOUR\*

RATS -\$12.00 EACH STATION PLUS \$65.00 PER HOUR\*

OTHER IPM - \$65.00 PER HOUR\*

TERMITE INSPECTIONS - \$65 PER HOUR\*

**\*MINIMUM OF ONE (1) HOUR FOR ANY SERVICE.**

SERVICE IS PROVIDED TO THE FOLLOWING COUNTIES:

ADAMS, BERKS, BUCKS, CARBON, CARBONDALE, CHESTER,  
DELAWARE, LACKAWANA, LANCASTER, LEBANON, LEHIGH,  
LUZERNE, MONROE, MONTGOMERY, NORTHAMPTON, PIKE,  
PHILADELPHIA, SCHUYLKILL, WAYNE, WYOMING AND YORK.

April 28, 2005

TO: Norman Kee  
Attn: Bid Room  
Department of General Services  
Room 414 North Office Building  
Harrisburg, PA 17125

FROM: George Dailey, President  
Hi-Tech Exterminators, Inc.

RE: Invitation to bid pest control services  
Collective Number CN00014295

Mr. Kee,

Hi-Tech agrees to provide the following:

**On A Per Visit Basis**

- Exterminating and General Pest Control Services: \$90.00/hour +  
Excludes termites. Determined by type of treatment and size of structure
- Termite Inspection: \$ 75.00 /hour  
Continent on size of structure

**With A Signed Monthly or Quarterly Service Contract – “IPM”**

- Exterminating and General Pest Control Services: \$85.00 / hour  
Includes both wood destroying and non wood destroying  
Insects & rodents. Excludes termites and clean out charges if applicable.

Service provided in Allegheny, Washington, Westmoreland, Butler, & Green Counties only.

Hi-Tech Exterminators, Inc.  
2884 Industrial Blvd. #6  
PO Box 96  
Bethel Park, PA 15102

Phone: 412.835.2550  
Fax: 412.8352411

*George Dailey*

Contract Reference Number: 9985-15  
Collective Number:CN00014295  
SAP Contract Number:4600008517  
Change Number: 1  
Change Effective Date:August 9, 2005

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using Agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2005 and Ending May 31, 2006  
**Buyer Name:** NORMAN J. KEE 717 787 7675

**CHANGE SUMMARY:** REFERENCE LINE ITEM #4 RATT INC. d/b/a ORKIN PEST CONTROL has **added** the following counties to their service area: Centre, Cambria, Huntingdon, Clinton, Lycoming, Mifflin, Clearfield and Blair.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.

Contract Reference Number: 9985-15  
Collective Number:CN00014295  
SAP Contract Number:4600008517  
Change Number: 2  
Change Effective Date:August 9, 2005

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using Agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2005 and Ending May 31,2006  
**Buyer Name:** James H. Kling, (717) 703-2939

**CHANGE SUMMARY:**

**EFFECTIVE IMMEDIATELY ALL INQUIRES RELEVANT TO THIS CONTRACT SHALL BE DIRECTED TO  
JAMES KLING, COMMODITY SPECIALIST IN THE SPECIALTY SERVICES SECTION.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE  
REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008517  
Change Number: 3  
Change Effective Date: December 22, 2005

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using Agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2005 and Ending May 31,2006  
**Buyer Name:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

**EFFECTIVE IMMEDIATELY ALL INQUIRES RELEVANT TO THIS CONTRACT SHALL BE DIRECTED TO  
STEPHANIE MCGINNISS, COMMODITY SPECIALIST.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE  
REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008517  
Change Number: 4  
Change Effective Date: July 1, 2005

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using Agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2005 and Ending May 31,2006  
**Buyer Name:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

**EFFECTIVE JULY 1, 2005, ORKIN SYSTEMS, INC. AND R.A.T.T., INC. (Vendor# 187985) ENTERED INTO A FRANCHISE AGREEMENT. R.A.T.T., INC. IS OPERATING AS A FRANCHISEE OF ORKIN.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE  
REMAIN AS ORIGINALLY WRITTEN.



Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008515  
4600008514  
4600008516  
4600008517  
4600008518  
4600008519  
4600008520  
4600008513  
4600008492  
4600008494  
4600008505  
4600008506  
4600008508  
4600008509  
4600008512  
Change Number: 5  
Change Effective Date : April 27, 2006

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2005 and Ending May 31,2006  
**Buyer Name:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

In accordance with the contract clause, "Option to Extend", the subject contract is hereby extended by mutual consent of the Commonwealth of Pennsylvania and the incumbent contractors for the period of three months through August 31, 2006.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE  
REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008492  
4600008494  
4600008505  
4600008506  
4600008508  
4600008509  
4600008512  
4600008513  
4600008514  
4600008515  
4600008516  
4600008517  
4600008518  
4600008519  
4600008520  
Change Number: 6  
Change Effective Date: July 7, 2006

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**FOR:** All using agencies of the Commonwealth  
**SUBJECT:** PEST CONTROL SERVICES  
**CONTRACT TERM:** Beginning June 1, 2005 and Ending May 31, 2006 (Extended thru August 31, 2006)  
**BUYER NAME:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

In March of 2006, the United States adopted NAICS and SOC as the standard industrial and occupational classification systems to be used by all Federal statistical agencies to provide a means of comparing data across agencies. NAICS was developed collaboratively with Mexico and Canada and is designed to provide comparability between the statistical systems of the three partners in the North American Free Trade Agreement (NAFTA). For more information regarding changes to the Employment Cost Index, visit <http://stats.bls.gov/ncs/ect/sp/ecsm0001.htm>

Because of this change, the "Adjustment of Price Option" in the current terms and conditions will change accordingly. Table 2 is now Table 4. The new language is below.

**ADJUSTMENT OF PRICE OPTION:** Suppliers may adjust their prices one (1) time every twelve (12) month period during the Contract term and at any renewal. A Supplier seeking to adjust its prices shall submit a letter to the DGS Contract Administrator requesting to modify their prices up to the percentage increase in **Table 4. COMPENSATION (NOT SEASONALLY ADJUSTED):** Employment Cost Index (ECI) for total compensation (1), for civilian workers, by occupational group and industry. <http://stats.bls.gov/news.release/eci.t04.htm> (Effective month/year of Contract to preceding month/year). Scroll to "Occupational group" – Service occupations. The supplier may increase their prices up to the appropriate percentage. Any increase would be added to the Supplier's original rate. The Supplier shall provide a printed copy of the table with its price increase request. The Supplier shall itemize its price changes in a clear and concise fashion.

At no time are Suppliers allowed to unilaterally change or modify the services or prices of the Contract. Services may be **added or deleted** during the term of the contract only with the written permission of the DGS contract administrator. If services are deleted the supplier must give the using agency six months notice to obtain another supplier.

**ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.**

Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008492  
4600008494  
4600008505  
4600008506  
4600008508  
4600008509  
4600008512  
4600008513  
4600008514  
4600008515  
4600008516  
4600008517  
4600008518  
4600008519  
4600008520  
Change Number: 7  
Change Effective Date : July 10, 2006

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2005 and Ending May 31, 2006 (Renewed thru May 31, 2007)  
**Buyer Name:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

In accordance with the Option to Renew Clause in the contract, the Commonwealth and **ALL** contractors mutually agree to renew this contract for an additional one-year period. This contract is now renewed for a period starting September 1, 2006 and terminating on May 31, 2007.

Under the Adjustment of Price Option in the contract, J C Ehrlich has elected to update their price list. The hourly rate for pest control maintenance services will now be \$77.25.

**ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE  
REMAIN AS ORGINALLY WRITTEN.**

Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008492  
4600008494  
4600008505  
4600008506  
4600008508  
4600008509  
4600008512  
4600008513  
4600008514  
4600008515  
4600008516  
4600008517  
4600008518  
4600008519  
4600008520  
Change Number: 8  
Change Effective Date : August 4, 2006

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2005 and Ending May 31, 2006 (Renewed thru May 31, 2007)  
**Buyer Name:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

The following website information for this contract has been updated:

- The Supplier Information and Item Sheets have been merged together into one document. There is also more detailed information regarding the Service Category (or service provided) for each Supplier.
- **New!** Geographic Service Coverage for each Supplier has been added to the website. Agencies are able to view, by Supplier, which counties are covered for service.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE  
REMAIN AS ORGINALLY WRITTEN.

Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008492  
4600008494  
4600008505  
4600008506  
4600008508  
4600008509  
4600008512  
4600008513  
4600008514  
4600008515  
4600008516  
4600008517  
4600008518  
4600008519  
4600008520  
Change Number: 9  
Change Effective Date : 02/07/07

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2006 and Ending May 31, 2007 (Renewed thru May 31, 2008)  
**Buyer Name:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

In accordance with the Option to Renew Clause in the contract, the Commonwealth and **ALL** contractors mutually agree to renew this contract for an additional one-year period. This contract is now renewed for a period starting June 1, 2007 and terminating on May 31, 2008, or until a new contract is entered into, whichever is earlier.

**\*\*IMPORTANT\*\* - Commonwealth agencies are only permitted to issue Purchase Orders at intervals for a maximum of up to three (3) months or less through August 31, 2007. Such orders shall cover all anticipated needs and/or requirements. The reason for the 3-month PO limit is DGS has a September 1, 2007, target date for a new contract for these services.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008492  
4600008494  
4600008505  
4600008506  
4600008508  
4600008509  
4600008512  
4600008513  
4600008514  
4600008515  
4600008516  
4600008517  
4600008518  
4600008519  
4600008520  
Change Number: 10  
Change Effective Date : 08/14/2007

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2006 and Ending May 31, 2007 (Renewed thru May 31, 2008)  
**Buyer Name:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

**\*\*IMPORTANT\*\* - DGS has extended the target date for a new contract for these services to December 1, 2007. Commonwealth agencies are only permitted to issue Purchase Orders at intervals for a maximum of up to three (3) months or less through November 30, 2007. Such orders shall cover all anticipated needs and/or requirements.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE  
REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-15  
Collective Number: CN00014295  
SAP Contract Number: 4600008492  
4600008494  
4600008505  
4600008506  
4600008508  
4600008509  
4600008512  
4600008513  
4600008514  
4600008515  
4600008516  
4600008517  
4600008518  
4600008519  
4600008520  
Change Number: 11  
Change Effective Date : 11/01/2007

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
HARRISBURG**

**For:** All using agencies of the Commonwealth  
**Subject:** PEST CONTROL SERVICES  
**Contract Period:** Beginning June 1, 2006 and Ending May 31, 2007 (Renewed thru May 31, 2008)  
**Buyer Name:** Stephanie McGinniss, (717) 703-2940

**CHANGE SUMMARY:**

**\*\*IMPORTANT\*\* - DGS has extended the target date for a new contract for these services to January 1, 2008. Commonwealth agencies are only permitted to issue Purchase Orders through January 31, 2008. Such orders shall cover all anticipated needs and/or requirements.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.