

Overview for Contract

Prior to utilizing a contract, the user should read the contract in it's entirety.

DESCRIPTION

► This contract is to provide the Commonwealth with wireless Satellite voice and data service from the selected vendors.

Current Vendors:

Satwest Consulting LLC & O'Gara Satellite Systems, Inc.

CONTRACT INFO

Contract Number & Title	9985-25 Satellite Communication Services
Number of Suppliers	2
Validty Period	08/04/2006 - 06/30/2008
DGS Point of Contact	Sheryl Kimport, Commodity Specialist, DGS Bureau of Procurement, Services Disision
Contact Phone #	(717) 346-2670
Email	skimport@state.pa.us

PRICING HIGHLIGHTS

► **All phones and service plans to the commonwealth have been discounted by the suppliers**

PROCESS TO PURCHASE

► Commonwealth agencies may issue Purchase Orders against this contract. These purchase orders will constitute the Contractor's authority to make deliverable. Any request to purchase items that are not on contract must be Submitted to DGS or the contract manager, in the form of a Waiver, for approval. Agencies will need to select one of the two suppliers on contract to order equipment and services. Once equipment is selected it will be necessary to select the service plan that correlates with the equipment that is purchased. For details on service plans for specific equipment please contact the supplier being used for the purchase. All accessories can be purchased off catalogue, attached to the contract. Acessories may be purchased as a miscellaneous line item and then described in the PO.

SRM - Material/Service Contract Catalog (MSCC) Contract

Contract Reference Number: 9985-25
Collective Number:
Change Number: 3
Change Effective Date : 09/27/07

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Satellite Communication Services
Contract Period: Effective date of August 4, 2006 and Expiration date of June 30, 2008
Buyer Name: Sheryl Kimport 717.346.2670

CHANGE SUMMARY:

SatWest LLC change of address:

Physical address

SatWest LLC
2021 Girard Boulevard SE, Suite 203
Albuquerque, New Mexico 87106

Billing address

PO Box 19272
Albuquerque, NM 87119

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

SPECIAL CONTRACT TERMS AND CONDITIONS

CONTRACT SCOPE/OVERVIEW: This Contract No. 9985-25 (identified here and in the other documents as the "Contract") will cover the requirements of Commonwealth agencies for Satellite Communication services.

TERM OF CONTRACT: The contract shall commence on the 08/04/2006, which shall be no earlier than date of award and expire on June 30, 2008.

OPTION TO RENEW: The contract or any part of the Contract may be renewed for three (3) additional one (1) year terms by mutual agreement between the Department of General Services (DGS) and the bidders. If the Contract is renewed, the same terms and conditions shall apply, pricing changes on renewals are accepted.

OPTION TO EXTEND: DGS reserves the right, upon notice to the Bidder, to extend the Contract or any part of the contract for up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in Contract coverage and only for the time necessary, up to three (3) months, to enter into a new contract.

UPDATE OPTION AND APPLICATION: Bidders may have the opportunity to negotiate their contract pricing at renewal of the Contract to reflect new prices and to add/delete service within the scope of the Contract.

A Bidder seeking to update its pricing shall submit a letter with the new pricing to the DGS Buyer listed on the Contract requesting review and approval of the updated pricing. It is the responsibility of the Bidder to adequately justify changes. If approved, a Contract change notice will be issued replacing the old price list with the updated price list to the Contract.

At no time will Bidders be allowed to unilaterally change the products or prices of the Contract. Approval must be granted by the Buyer via a change notice. Orders will be monitored to ensure compliance. Failure to comply shall result in contract termination.

METHOD OF AWARD: (MULTIPLE AWARD): Award will be made to all responsible and responsive bidders. The Commonwealth agency shall select the contractor for its required service from the list of contractors on the contract based upon best value. Contractors will be required to furnish their services, ordered by Commonwealth agencies, at the prices on the price lists less the amount of the Contract discount, if any, plus any additional discount offered to the using agency.

EQUIPMENT: Bidders must provide equipment that will provide global coverage.

LEASED EQUIPMENT: Bidders must include costs for leased equipment for 30 days, 60 days, and 90 days. Costs must include termination fees.

EMERGENCY EQUIPMENT: Bidders must provide the capability to activate spare phones or acquire additional phones during an emergency, or disaster situation. Costs must include all activation, termination and lease fees.

PERCENTAGE DISCOUNT: Bidders must note the discount being offered from the list price. All discounts shall remain firm for the length of contract, except as shown herein.

SUGGESTED RETAIL LIST PRICE: Vendors must include with their bid one (1) copy of the Manufacturer's OFFICIAL, dated "Suggested Published Price List" or state on company letterhead that the published price list is in the form of an electronic price list, which must be provided as part of the bid package. All published price lists submitted with the bid shall represent the price list under which business will be conducted with the Commonwealth. The price list must be the most current revision. **If price lists are not submitted, the bid will be rejected.** One award will be made for each manufacturer's complete line.

Published price lists are submitted with the bid proposal for the sole purpose of providing a reference to the various items on the price list and the manufacturer's price for each item. Any terms and conditions that may appear on the price lists, including but not limited to, FOB Shipping Point; Prices Subject to Change; or any additional items will not be a part of the Contract and will be disregarded by the Commonwealth. If you reference GSA pricing as the published price list schedule, you must indicate it on the official bid sheet along with the other required information and submit the GSA schedule price list with the bid proposal. Within ten (10) days after a request from a Commonwealth agency, a contractor shall furnish the requesting agency with a copy of the price list for the referenced manufacturer's equipment. Contractors may not publish any price list for use by Commonwealth agencies with alternate pricing, additional terms and conditions and additional items. Price lists and catalogs issued to the agencies shall be the same price list as submitted with the bid.

Service plans should contain at least one of the following service providers, but not limited to the following Service providers:

1. Globalstar
2. Iridium
3. Inmarsat

NOTE: Items not listed in the price list may NOT be purchased from this contract. Orders for all miscellaneous items not listed in this price list or items as indicated as excluded items must be returned to the issuing agency. The only items to be purchased from the awarded vendors are for those classifications listed on the items sheets. If an Agency requires an item other than the classifications referenced, it will not be covered by this contract.

DEACTIVATION/TERMINATION OF SERVICE: Satellite service accounts may not be deactivated nor may service be discontinued without 30 days prior written request of the authorized user, except as provided in this Section. Deactivation or Termination of service requests must be completed by the bidders within twenty-four (24) hours receipt of such request from an authorized user. In the event that a satellite service account is delinquent in payment of undisputed charges for a period of not less than sixty (60) days, Bidder will provide notice to DGS of the delinquency. If the delinquency is not resolved to Bidder's satisfaction within thirty (30) days following such notice, Bidder may deactivate the account.

GEOGRAPHIC COVERAGE AND EQUIPMENT REQUIREMENTS: Coverage is required for both Low Earth Orbit and High Earth Orbit service options. Portable and fixed equipment must be provided for Portable Handsets, Fixed Phones, and Data Communications for PC, PDA, Modem Devices, Encryption Devices, Aviation and Marine Devices listed. All applicable devices must be listed on Attachment A. Coverage must include oceans; all land areas including Poles, aircraft, and in-building coverage. Phones must communicate with any land based or cellular phone globally.

All coverage areas must be included as a diagram on a separate Attachment.

The Bidders must provide a full list of equipment and solutions that will provide global coverage.

MAINTENANCE: Agency owned equipment must be repaired or replaced, with a like unit, within twenty-four (24) hours. A pre-paid shipping package must be included for the return of the irreparable equipment. This service must be available twenty four (24) hours a day, Monday through Friday and approximately 10 AM to 7 PM on holidays and weekends

Bidders must submit a list of their respective local service centers and installation centers. This information should also include the contact names, addresses and telephone numbers.

LOSS, THEFT AND DAMAGE: Loss, theft and damage coverage for leased equipment must be the responsibility of the Bidder. In the event of loss, theft or damage of leased equipment, Bidders must provide a replacement within twenty-four (24) hours. A replacement fee may be charged for this service.

WARRANTY: The Bidders must provide a minimum one-year warranty on all equipment. The Bidders may, at its discretion and separately priced, offer extended warranties for warranty coverage beyond the standard warranty period. The cost of extended warranties must be listed on Attachment D.

WARRANTY COVERAGE PERIOD: The warranty period will commence when the equipment is activated. If during the warranty period, a unit will be out of service awaiting parts or repair for more than twenty-four (24) hours, a loaner unit of similar type and function will be provided until repair can be accomplished.

REPLACEMENT PARTS FOR PURCHASED EQUIPMENT: When the Bidder replaces a defective part during the warranty period, the newly installed part must become Government property. The defective part must become the property of the Bidder. The effective warranty for all replacement items installed during the initial warranty period must be the greater of (1) the remaining warranty period on the original item or (2) a 90 calendar day warranty period provided with each replacement item.

REPLACEMENT PARTS FOR LEASED EQUIPMENT: The Bidder will replace the equipment in total. Additional costs for repair service in less than a 24-hour period should be included on Attachment D.

FEATURES/ADDITIONAL SERVICES: Bidders should use Attachment D to provide additional services and features and note if the feature/service is standard (free) or optional, and provide the cost of the additional feature.

REDUNDANCY AND RELIABILITY: The following information will not be used as criteria for award.

Bidders must identify any single points of failure that could occur within its network.

Bidders must explain what happens when one of the paths to a Satellite is blocked.

Bidders must explain what is used to minimize dropped calls and enhance the quality of the call

Bidders must explain what happens if buildings, terrain, or weather block the phone's line-of-site to a satellite

Bidders must explain the process used to transfer a call to another satellite without interruption.

TRANSITION FROM EXISTING SERVICES: Some agencies have existing satellite services similar to those listed under this Contract. Upon award of this Contract and a request from the agency, the awarded Bidders must convert all Commonwealth accounts receiving service from a previous vendor, at no charge, and without penalty to the customer. All terms of this contract will apply to the converted accounts.

BILLING: The Bidder must produce a consolidated bill for each Agency at a minimum of 30 days prior to the payment due date. Billing data must be partitioned by month and using Agency and must be available on Paper and On-line web access. The billing cycle will begin with activation of the equipment, as opposed to the order of the equipment.

All service will be authorized through the Agency Telecommunications Officer (TMO) or designate. The Bidders will be given a list of authorized Agency personnel upon award. Unauthorized charges for services will be removed from Agency billing. All charges and credits must be clearly presented and clearly defined on the billing data.

Bidders will be required to begin every account name with "Commonwealth of Pennsylvania". Carryover accounts must be renamed in accordance with this requirement. The account name will follow "Commonwealth of Pennsylvania" with the Agency name. Example: Commonwealth of Pennsylvania, Department of General Services.

MANAGEMENT INFORMATION REPORTS: The Bidder is required to submit an Enterprise report to the Issuing Officer on a monthly basis in CD-ROM format or through web access.

Individual Agency billing account reports are required to be submitted to the TMO of each Agency on a monthly basis in CD-ROM format or through web access.

At a minimum, the Bidder must commit to provide the following details to each Commonwealth Agency as a monthly report.

- Called from number
- Called to number
- Call date
- Call origination time (include hours, minutes, and seconds)
- Call duration (minutes, seconds)
- Amount charged airtime
- Amount charged long distance
- Calls dropped or completed
- International calls will be clearly identified
- Directory assistance.
- Equipment charges, purchases
- Applicable surcharges
- Pass through service charges

TRAINING: Standard commercial training related to installation and the Bidder at no cost must offer set-up of delivered equipment to the agency, if requested.

USER MANUALS: User manuals and operating instructions must be provided with each piece of equipment regarding the dimension, standby time, talk time, battery life, data rate, SIM, operating frequencies multiplexing method, calling features, memory indicators alert features, audible features, visual and usage control features, etc. Delivery is not considered complete until one (1) copy of each required manual is delivered.

MARKETING: The bidder must insure that the user Agencies will continue to be made aware of new innovations and “state-of-the-art” technologies. Education of products and technologies must be provided to the Contract Administrator and Agency Telecommunications Officers. Website, Newsletters, user groups and e-mail are an acceptable form of notification.

PROBLEM NOTIFICATION: The Bidder must notify the Department of General Services contract Administrator within two (2) hours of a major outage affecting user Agency services.

SUPPORT SERVICES: The Bidder, via a toll free phone number, must provide Support services. The Bidder will designate technical assistance available, via phone and Internet, to all Commonwealth clients, on a 24-hour 7 day basis and must provide an Emergency Point of Contact (EPOC) and Emergency Back-Up Point of Contact (EBPOC) list to the Issuing Officer for all emergencies. Assistance requests must be responded to within 24 hours. Bidder personnel answering the support service telephones must have sufficient expertise to recommend corrective actions for hardware and software problems. Those providing telephone support must be able to communicate adequately with whomever places the call to the Bidder.

SUPPORT SERVICE DEFINITION: As a minimum, Support Services must consist of the following:

Order Processing and Order Tracking Information: When provided with a Service Order, the Bidder must be required to provide the requestor with the date of receipt of the order and the delivery status.

Billing Assistance: The Bidder must be prepared to research billing inquiries and provide adjustments when applicable.

User Technical Assistance: The Bidder must be prepared to receive product problem reports and assist the user towards timely resolution of the reported problem. Reports of problems may also come through email and/or Internet/WWW messaging. The Bidder must maintain contact with the reporting user until final resolution and user verification.

MONTHLY REPORT: Bidders shall submit a monthly usage report to DGS, Bureau of Purchases, Attention: Buyer on record, no later than the 15th of the following month. Political subdivisions, universities, and school districts are to be included and listed separately from the Commonwealth agencies. Each report shall include the name, address of the Bidders, contract number, period covered by the report, agency name, quantity and identification of devices, leased and purchased, current service plan, price and add-ons that were purchased for the month reported. The information is to be arranged in Microsoft Excel spreadsheet format. The reports should cover the first day of the month and end on the last day of the month for the prior month. If the report is not received by the 15th of each month, the Bidder will be given one written warning. The second offense will remove the vendor from the contract. The buyer shall compile the data each month and calculate the contract gross sales per vendor.

ANNUAL REPORT: Bidders shall submit an annual usage report to DGS, Bureau of Purchases, Attention: Buyer of record, no later than December 31 of that calendar year. Political subdivisions, universities, and school districts are to be included and listed separately from the Commonwealth agencies. Each report shall include the name, address of the Bidder, contract number, period covered by the report, agency name, quantity and identification of devices, leased and purchased, current service plan, price and add-ons that were purchased for the year reported. The information is to be arranged in Microsoft Excel spreadsheet. The reports should cover the fiscal year beginning July 1 and ending June 30. This report is to be received thirty (30) days after the end of the annual period. If the report is not received, the Bidder will be given one written warning. The second offense will remove the vendor from the contract.

INSURANCE: Bidders shall, at their expense, procure and maintain during the term of the Contract, the following types of insurance, issued by companies acceptable to DGS and authorized to conduct such business under the laws of the Commonwealth of Pennsylvania:

- a. Worker's Compensation Insurance for all of the Bidder's employees and those of any subcontractor, engaged in work at the site of the project as required by law.
- b. Public liability and property damage insurance to protect the Commonwealth, the Contractor, and any and all subcontractors from claims for damages for person injury (including bodily injury and wrongful death), sickness or disease, accidental death and damage to property, including loss of use resulting from any property damage, which may arise from the activities performed under the Contract or the failure to perform under the Contract, whether such performance or nonperformance be by the Contractor, by any subcontractor, or by anyone directly or indirectly employed by either. The limits of such insurance shall be in an amount not less than \$500,000 each person and \$2,000,000 each occurrence, personal injury and property damage combined. Such policies shall be occurrence rather than claims-made policies and shall name the Commonwealth of Pennsylvania as an additional insured. The insurance shall not contain any endorsements or any other form designated to limit and restrict any action by the Commonwealth, as an additional insured, against the insurance coverage in regard to work performed for the Commonwealth.

Prior to commencement of the work under the Contract and during the term of the Contract, the Contractor shall provide DGS with current certificates of insurance. These certificates shall contain a provision that the coverage afforded under the policies will not be cancelled or changed until at least thirty (30) days' written notice has been given to DGS.

ORDER OF PRECEDENCE: These Special Contract Terms and Conditions supplement the Standard Contract Terms and Conditions for Statewide Contracts for Services. To the extent that these Special Contract Terms and Conditions conflict with the Standard Contract Terms and Conditions for Statewide Contracts for Services, these Special Contract Terms and Conditions shall prevail.

OPTION FOR SEPARATE COMPETITIVE BIDDING PROCEDURE: DGS reserves the right to purchase supplies covered under this Contract through a separate competitive bidding procedure, whenever DGS deems it to be in the best interest of the Commonwealth. The right will generally be exercised only when a specific need for a large quantity of the supply exists or the price offered is significantly lower than the Contract price.

PROVISIONS FOR PIGGYBACKING OFF OF THIS CONTRACT: In addition to Commonwealth agencies, Act 57 of May 15, 1998, as amended by Act 142 of 2002, permits local public procurement units to participate in those contracts for supplies, services, or construction entered into by the Department of General Services that are made available to public procurement units. A "local public procurement unit" is defined as:

- 1) any political subdivision;
- 2) any public authority;
- 3) any tax exempt, nonprofit educational or public health institution or organization;
- 4) any nonprofit fire company, nonprofit rescue company or nonprofit ambulance company;
- 5) and to the extent provided by law, any other entity, including a council of governments or an area government that expends public funds for the procurement of supplies, services and construction.

Those local public procurement units listed above, and any other Commonwealth purchasing agencies, which issue orders under the Contract are intended beneficiaries under the Contract and are real parties in interest with the right to sue and be sued without joining the Commonwealth of Pennsylvania Department of General Services as party.

Local public procurement units, and any other Commonwealth purchasing agencies, that elect to participate in the Contract will order items directly from the Bidder and will be responsible for payment directly to the Bidder.

INQUIRIES: Direct all questions concerning this Contract to:

Patrick Francisco, Commodity Specialist
Forum Place
555 Walnut Street
Harrisburg, PA 17101-1914
Telephone: (717) 346-9653
Fax: (717) 783-6241
E-Mail: pfrancisco@state.pa.us

Accessories Attachment B

Descriptions (please include all available accessories as: a. b. c. d., etc..)	Manufacturers suggested list price	Discount	Contract Price
a.			
b.			
c.			
d.			
e.			
f.			
g.			
h.			
i.			
j.			
k.			
l.			
m.			
n.			
o.			
p.			
q.			
r.			
s.			
t.			
u.			
v.			
w.			
x.			
y.			
z.			
aa.			
bb.			
cc.			
dd.			

Service Rates Attachment C

Descriptions	List Price	Discount	Contract Price
Activation Fee			
Monthly Access Fee			
Monthly Service Fee			
Domestic Usage Airtime			
International Roaming Airtime			
Long Distance			
* 2 stage dialing incoming			
Rate for incoming calls			
Rate per minute for satellite calls			
Rate for Satellite to Satellite calls			
Rate for Satellite Unit to Inmarsat Units			
Rate for Satellite to Public Switched Tel Number			
<u>Service Plans:</u>			
Plan A:			
Plan B:			
Plan C:			
Plan D:			
Data Fees:			
Data Call Direct Internet or Dial up:			
Other:			
Termination Fee ;			
Service Plan Change Fee :			
Other:			

2-stage dialing allows the caller to dial a US based access number, input the satellite phone they are trying to reach, and the call will be placed to that phone.

Additional Features Attachment D

Descriptions (please list all equipment available as: a. b. c. d., etc..)	Charges	Discount	Contract Price
a.			
b.			
c.			
d.			
e.			
f.			
g.			
h.			
i.			
j.			
k.			
l.			
m.			
Repair costs:			
Other:			

CONTRACTOR LIST

The contractor(s) identified by an "X" in the Act 57 column has agreed to sell the awarded item(s) at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to local public procurement units which elect to participate in the contract. A "local public procurement unit" is defined as: any political subdivision; public authority; educational, health, or other institution; and to the extent provided by law, any other entity, including a council of governments or an area government; nonprofit fire, rescue, or ambulance company; and any nonprofit corporation operating a charitable hospital. Unless otherwise specified below, payment terms are Net 30 days.

ACT 57	VENDOR # SAP CONTRACT #	SUPPLIER/VENDOR NAME/ADDRESS	TELEPHONE NO.	FAX NO.	CONTACT PERSON
x	Vendor – 209389 Contract - 4600010323	Satwest Consulting LLC 2021 Girard BLVD SE STE 203 ALBUQUERQUE NM, 87106	505-255-2499	505-243-6355	Brian Barnett BBARNETT@SATWEST.COM
x	Vendor – 313661 Contract - 4400001855	O’Gara Satellite Systems Inc. 2250 Skyview Lane Harleysville, PA 19438	215-541-1001	800-768-5989	Adam Thompson ADAM.THOMPSON@SATCOMGR OUP.COM

Item	Part No	Description	Retail US Dollars	Discount	Contract Price
Hardware:					
a	GS-00-GSP-1600	Handheld Satellite Telephone	825.00	25%	618.75
b	GS-00-GSP-2900	Fixed Mount Satellite Telephone	2,992.50	25%	2,244.38
c	GS-00-GSP-2900-ST30	Fixed Remote Stock Antenna w/30ft cable	3,163.50	25%	2,372.63
d	GS-00-GSP-2900-ST55	Fixed Remote Stock Antenna w/55ft cable	3,268.50	25%	2,451.38
e	GS-00-GSP-2900-LP30	Fixed Remote Low Profile Antenna w/30ft cable	3,592.50	25%	2,694.38
f	GS-00-GSP-2900-LP55	Fixed Remote Low Profile Antenna w/55ft cable	3,688.50	25%	2,766.38
g	GS-00-FAU-200	FAU 200 Voice Only North America Fixed	748.50	25%	561.38

Item	Part No	Description	Retail	Discount	Contract
			US Dollars		Price

GSP 2900 Fixed Phone Parts

a	GS-01-GSP-2400	Radio Antenna Unit (RAU)	2,737.50	20%	2,190.00
b	GS-01-GPO-1000	Fixed Power Supply, Battery, N.A... & Europe Power	373.50	20%	298.80
c	GS-01-GTW-1000	50ft Telephone Power Cable	193.50	20%	154.80
d	GS-01-GSP-2301	Network Interface Enclosure	58.50	20%	46.80
e	GS-01-65-70770-4	Mounting Kit	82.50	20%	66.00
f	GS-01-GBB-1000	Spare Battery, 12v, 4.5ah	52.50	20%	42.00

Vehicle Kit

g	GS-01-GCK-1410	Hands Free Car Kit	975.00	20%	780.00
h	GS-01-GCK-1410-M30	GCK 1410 w/30' Cable and Modified Cradle	1,140.00	20%	912.00
i	GS-01-GCK-1410-M45	GCK 1410 w/45' Cable and Modified Cradle	1,185.00	20%	948.00
j	GS-01-GCK-1410-M80	GCK 1410 w/80' Cable and Modified Cradle	1,260.00	20%	1,008.00
k	GS-01-GCK-0008	Privacy Handset	58.50	20%	46.80
l	GS-01-GCK-16	Privacy Head Set (requires Privacy Head Set Adapter)	18.00	20%	14.40
m	GS-01-GCK-17	Privacy Head Set Adapter	31.50	20%	25.20
n	GS-01-ENCL-GCK-009a	Marine/Extreme Enclosure for GCK 1410 Antenna	118.50	20%	94.80

Portable Docking Kits

o	GS-01-TCK-1410	Transportable Car Kit c/w Carry Bag & Privacy Hands	1,342.50	20%	1,074.00
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Charging Solutions

p	GS-01-GSP-1210	Universal AC Travel Charger	118.50	20%	94.80
q	GS-01-GSP-1220	North American Wall Charger	43.50	20%	34.80
r	GS-01-GPB-1650	Hi Capacity Polymer Lithium-Ion Battery	120.00	20%	96.00
s	GS-01-CLA-1600	Auto Cigarette Lighter Adapter (US)	37.50	20%	30.00

Fax and other Data Products

t	GS-01-SFX-100	StarFax 100 Fax Interface Box	973.50	20%	778.80
u	GS-01-SPX-700	StarPort 700 Multi-port Interface Box	1,348.50	20%	1,078.80
v	GS-01-GDC-KIT	Data Cable Kit for GSP 1600 Handheld Phone	73.50	20%	58.80
w	GS-01-GDC-2100FUT	Data Cable Kit for GSP 2900 Fixed Phone	133.50	20%	106.80
x	GS-01-USB-232DPT	USB to Serial Port Adapter for GSP 1600 Data Kit	73.50	20%	58.80

Cases

y	GS-01-965GS-1600	Leather Carry Case	22.50	20%	18.00
z	GS-01-965GSWH-1600	Heavy Duty Leather Carry Case	33.00	20%	26.40
aa	GS-01-PC1200B	Pelican Case - Black	82.50	20%	66.00

Description		List Price	Discount	Contract Price
Activation fee		50.00		40.00
Monthly access Fee	See Plans below			
Monthly Service Fee	See Plans below			
Domestic Usage Fee	See Plans below			
International Roaming Fee	Calls back to USA	1.39	5%	1.32
	Calls Back to Canada	0.75	5%	0.71
	All other areas see roaming calculator			
Long Distance	Call from home region international destinations incur normal airtime rates			
2-Stage Dialing	N/A			
Rate for Incoming Calls	N/A			
Rate per minute for Satellite calls	See Below			
Rate for Satellite to Satellite calls	Same as satellite PSTN			
Rate for satellite to Inmarsat calls				
Rate for calls to PSTN	See below			

Service Plans - Home Service Area only

Plan A: Monthly Service				
Monthly Charge	Freedom 50 - Includes 50 Minutes per month	50.00	18%	41.00
Monthly Charge	Freedom 150 - Includes 150 Minutes per month	65.00	18%	53.30
Monthly Charge	Freedom 500 - Includes 500 Minutes per month	120.00	18%	98.40
Monthly Charge	Freedom 1400 - Includes 1400 Minutes per month	275.00	18%	225.50
Monthly Charge	Freedom 4000 - Includes 4000 Minutes per month	550.00	18%	451.00
Monthly Charge	E-Star Emergency plan - Does not include any airtime	29.99	15%	25.50
Monthly Charge	Voice Mail - Freedom 50	7.95	15%	6.76
Monthly Charge	Express Data Compression - Freedom 50	9.95	15%	8.46

Plan B: Post paid				
Annual Charge	Liberty 600 - Includes 600 Minutes per annum	600	20%	480.00
Annual Charge	Liberty 1800 - Includes 1800 Minutes per annum	780	20%	624.00
Annual Charge	Liberty 6000 - Includes 6000 Minutes per annum	1440	20%	1152.00
Annual Charge	Liberty 16800 - Includes 16800 Minutes per annum	3300	20%	2640.00
Annual Charge	Liberty 48000 - Includes 48000 Minutes per annum	6600	20%	5280.00
Annual Charge	E-Star Emergency Plan	350	15%	297.50
Annual Charge	Voice Mail - Liberty 600	95.4	20%	76.32
Annual Charge	Express Data Compression - Liberty 600	119.4	15%	101.49

Additional minute charge over plan - all charges are per minute

Freedom 50 - minutes over 50 inclusive minutes	0.99	15%	0.84
Freedom 150 - minutes over 150 inclusive minutes	0.99	15%	0.84
Freedom 500 - minutes over 500 inclusive minutes	0.99	15%	0.84
Freedom 1400 - minutes over 1400 inclusive minutes	0.99	15%	0.84
Freedom 4000 - minutes over 4000 inclusive minutes	0.49	15%	0.42
E-Star Emergency Plan	1.49	15%	1.27
Liberty 600 - minutes over 600 inclusive minutes	0.99	15%	0.84
Liberty 1800 - minutes over 1800 inclusive minutes	0.99	15%	0.84
Liberty 6000 - minutes over 6000 inclusive minutes	0.99	15%	0.84
Liberty 16800 - minutes over 16800 inclusive minutes	0.99	15%	0.84
Liberty 48000 - minutes over 48000 inclusive minutes	0.49	15%	0.42
E-Star Emergency Plan	1.49	15%	1.27

Data Services - Burst Data #777 Outbound call originating from the USA and Caribbean Only.

Charges only incurred if plan minute are depleted

1- 15 seconds (1 data session)	15 seconds usage	0.30	0.25
16-30 seconds (2-data sessions)	30 seconds usage	0.60	0.50
30 -59 seconds	1-minute of usage	1.20	1.00
Additional 30 second increments after first minute		0.60	0.50

Termination Fees		250.00		250.00
Service Plan change fees	Upgrades	N/c		N/C
	Downgrades result in a new 12-month contract from date of change	50.00		50.00

Other	10-character messaging included in all plans	N/C		N/C
	611 Customer care calls	N/C		N/C

RFQ CN00020497

Additional Features - Attachment D

Globalstar

Item		Description	Charges	Discount	Contract Price
	Lease / Rental fees - Per month	Includes activation, termination			
a	GS-00-GSP-1600	Handheld Satellite Telephone			300/month
b	GS-00-GSP-2900	Fixed Mount Satellite Telephone			900/month
c	GS-00-FAU-200	FAU 200 Voice Only North America Fixed			250/month
	Extended warranty - Per year				
d	GS-00-GSP-1600	Handheld Satellite Telephone	300		300
e	GS-00-GSP-2900	Fixed Mount Satellite Telephone	900		900
f	GS-00-FAU-200	FAU 200 Voice Only North America Fixed	250		250
g	Priority Repair service - per instance		200		200
h	Online activation / De-activation through www.SIMREG.com		N/C		N/C

Equipment Costs Attachment A

Item	Part No	Description	US Dollars	Discount	Contract price
a	IR-00-SS9505A	Iridium 9505A Portable Satellite Telephone - With Airtime c/w AC Travel Charger and International Plug, Rechargeable LI-Ion Battery, Antenna Adapter, Portable Auxiliary Antenna, Auto Accessory Adapter Leather Holster, Lanyard, Hands Free Headset and User Guide	1,687.50	23%	1,299.38

Item	Part No	Description	Retail US Dollars	Discount	Contract price
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Phone Accessories

a	IR-01-SYN7863A	Leather Holster for 9505	37.50	20%	30.00
b	IR-01-ACTC0401	AC Travel Charger - 9505A	82.50	20%	66.00
c	IR-01-0402	International Plug Kit - 9505A	30.00	20%	24.00
d	IR-01-AAAO601	Antenna Adapter	52.50	20%	42.00
e	IR-01-SYN7391A	Portable Auxiliary Antenna	112.50	20%	90.00
f	IR-01-AUT0601	Auto Accessory Adapter - 9505A	52.50	20%	42.00
g	IR-01-BAT0601	Rechargeable Li-ion Battery - 9505A	90.00	20%	72.00
h	IR-01-ADKT0602	Data Kit - 9505A Direct Internet 2.0	126.00	20%	100.80
i	IR-01-SYN7453A	Earpiece for 9505	16.50	20%	13.20
j	IR-01-RDA0401	RS-232 Adapter for Data Kit - 9505A	75.00	20%	60.00
k	IR-01-ANT0501	Replacement Antenna - 9505/9505A	202.50	20%	162.00
l	PEL-01-1200	Black Waterproof Case & Insert	84.60	20%	67.68

Land Mobile Accessories

m	IR-01-ASEMC03-C	Docking station for 9505A	1,799.00	5%	1,709.00
n	IR-01-SPN4645A	AC Charger for Portable Dock	61.50	20%	49.20
o	IR-01-AT162112B	Vehicle Mag Mount Antenna	187.50	20%	150.00
p	IR-01-AT16215B	Vehicle Fixed Mount Antenna	187.50	20%	150.00

Marine Accessories

q	IR-01-AT162173W	Fixed Mast Antenna Bracket Mount	217.50	20%	174.00
r	IR-01-AT162114W	Fixed Mast Antenna Pipe Mount	217.50	20%	174.00
s	GEM-01-7910A	8m Cable for Mast Mount Antenna	73.70	20%	58.96
t	GEM-01-IRIDPIGTAIL-P	Pigtail - 1m, N Type Plug to TNC	38.40	20%	30.72
u	GEM-01-IRIDPIGTAIL-S	Pigtail - 1m, N Type Socket to TNC (SC 4000)	38.40	20%	30.72
v	IR-01-SKN6121B	Custom Cable Kit	135.00	20%	108.00

Iridium SIM Cards

w	IR-01-SIM	Iridium SIM Card (Includes Activation)	11.90	20%	9.52
x	IR-01-SIM 315	Iridium SIM Card - 315 for Pre-Paid Service	11.90	20%	9.52

Description		List Price	Discount	Contract Price
Activation fee	See Plans below			
Monthly access Fee	See Plans below			
Monthly Service Fee	N/A			
Domestic Usage Fee	N/A			
International Roaming Fee	N/A			
Long Distance	N/A			
2-Stage Dialing	Caller pay long distance charges, Iridium phone pays sat time	1.16	20%	0.93
Rate for Incoming Calls	N/C			
Rate per minute for Satellite calls	See plans below			
Rate for Satellite to Satellite calls	Iridium to Iridium	0.85		0.68
Rate for satellite to Inmarsat calls		9.72		8.26
Rate for calls to PSTN		1.16		0.93

Service Plans

Plan A: Post paid	IR-01-SIM	Iridium SIM Card (Includes Activation)	11.90	20%	9.52
		Monthly access fee	30.00	20%	24.00
Plan B: Pre-paid	IR-01-SIM 315	Iridium SIM Card - 315 for Pre-Paid Service (includes activation)	11.90	20%	9.52
	IR-01-PP3000	Iridium Pre-Paid E-Voucher - 3000mins ISU-PSTN - (Two Year Validity)	3520.00	25%	2640.00
	IR-01-PP5000	Iridium Pre-Paid E-Voucher - 5000 mins ISU-PSTN - (Two Year Validity)	5000.00	25%	3750.00
	IR-01-PP0500	Iridium Pre-Paid E-Voucher - 500 Minutes ISU-PSTN - (One Year Validity)	700.00	25%	525.00
	IR-01-PP0075	Iridium Pre-Paid E-Voucher - 75 Minutes ISU-PSTN - (Two Month Validity)	172.50	25%	129.38
	IR-01-PP0050	Iridium Pre-Paid E-Voucher - 50 Minutes (For 500/75 Minute Voucher Users Only)	70.00	20%	52.50
	IR-01-1M	Iridium Pre-Paid E-Voucher - One Month (For 500/75 Minute Voucher Users Only)	30.00	20%	24.00

Other

	Iridium Customer Care		N/C		N/C
	Iridium to Personal Mailbox		1.16	20%	0.93
	Iridium Circuit Switched Data Call		1.16	20%	0.93
	SMS Messages (per message)		0.39	20%	0.31
Termination Fees	Remainder of monthly fees on 1-year contract				
Service plan change fees	Renewal of contract term from date of change				

Additional Features - Attachment D

IRIDIUM

Item	Description	Charges	Discount	Contract Price
	Lease / Rental fees - Per month	Includes activation, termination		
a	IR-00-SS9505A	Iridium 9505A Portable Satellite Telephone		500/month
	Extended warranty - Per year			
a	IR-00-SS9505A	Iridium 9505A Portable Satellite Telephone		500
g	Priority Repair service - per instance	500		500
h	Online activation / De-activation through www.SIMREG.com	N/C		N/C

Item	Part No	Description	Retail US Dollars	Discount	Contract Price
THRANE & THRANE BGAN					
a	TT-00-3720A	Explorer 700 Bgan with Li-ion battery, AC/DC power supply, 2m Ethernet cable, USB cable, manual & drivers on CD ROM	4,925.00	22%	3841.50
b	TT-00-3710A	Explorer 500 Bgan with Li-ion battery, AC/DC power supply, 2m Ethernet cable, USB cable, manual & drivers on CD ROM	3,100.00	27%	2263.00
HUGHES BGAN					
c	HN-00-3003925	Hughes Bgan Class 1 Terminal	3,500.00	25%	2625.00
NERA BGAN					
d	NE-00-107020	Nera World Pro 1000 Baseline Bgan with antenna unit, interface unit, USB cable AC/DC adaptor, battery package document package including CD	2,500.00	30%	1750.00

Item	Part No	Description	Retail US Dollars	Discount	Contract Price
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THRANE & THRANE BGAN

a	TT-01-3710A-202	Explorer 500 soft bag	108.60	20%	86.88
b	TT-01-3710A-009	Explorer Car Charger Cable	61.60	20%	49.28
c	TE-01-499100246	Bluetooth handset for Bgan	360.30	20%	288.24
d	TT-01-3710A-003	Desktop charger cradle for Explorer blue tooth handset	90.50	20%	72.40
e	TT-01-3686L	Explorer 500 battery	179.20	20%	143.36
f	TT-01-3682L	Explorer 500 AC/DC Power Supply	126.70	20%	101.36

HUGHES BGAN

g	HN-01-3003702-2	Hughes Bgan Extended life Li-ion battery	201.00	20%	160.80
h	HN-01-3003727-1	Hughes Bgan Spare AC mains power adapter	77.00	20%	61.60
i	HN-01-3004065-1	Hughes Bgan DC Power Adapter	87.00	20%	69.60
j	HN-01-3004066-1	Hughes Bgan Fixed Mount Kit	187.50	20%	150.00

NERA BGAN

k	NE-01-102210	Nera WorldPro 1000 Antenna Unit	1,808.60	20%	1446.88
l	NE-01-104530	Nera WorldPro 1000 Interface Unit	1,210.90	20%	968.72
m	NE-01-107457	Worldset (Telephone handset with cable)	420.50	20%	336.40
n	TE-00-499100246	Bluetooth Handset for Bgan	360.30	20%	288.24
o	NE-01-107425	Nera WorldPro Antenna Cable 3m	272.70	20%	218.16
p	NE-01-106495	Nera WorldPro Antenna Cable 10m	314.80	20%	251.84
q	NE-01-107450	Nera WorldPro Antenna Cable 20m	346.60	20%	277.28
r	NE-01-106500	Nera WorldPro USB Cable	22.30	20%	17.84
s	NE-01-102207	Nera WorldPro Battery Pack	111.40	20%	89.12
t	NE-01-102208	Nera WorldPro AC/DC Adapter	65.90	20%	52.72
u	NE-01-107572	Nera WorldPro Car Plug DC Cable (12 VDC)	26.10	20%	20.88
v	NE-01-102228	Nera WorldPro DC/DC Adapter 10-32 VDC. 30 W	133.00	20%	106.40
w	NE-01-107422	Nera WorldPro Soft Carry Case - Small	34.80	20%	27.84
x	NE-01-107492	Nera WorldPro Soft Carry Case - Large	75.50	20%	60.40

Service Rates Attachment C

BGAN

Description	List Price	Discount	Contract Price	
Activation fee		See plan below		
Monthly access Fee		See plan below		
Monthly Service Fee		See plan below		
Domestic Usage Fee		N/A		
International Roaming Fee		N/A		
Long Distance		N/A		
2-Stage Dialing		N/A		
Rate for Incoming Calls		N/C		
Rate per minute for Satellite calls	0.99	15%	0.84	
Rate for Satellite to Satellite calls	0.75	15%	0.64	
Rate for satellite to Inmarsat calls	Inmarsat Mini-m / GAN	2.15	15%	1.82
Rate for calls to PSTN		0.99	20%	0.84

Service Plans

Plan A: Basic Service Plan				
Activation		50.00	20%	40.00
Monthly Subscription		55.00	20%	44.00
Static IP Address		40.00	15%	34.00
Background IP	Per MB	6.50	20%	5.20
Voice - PSTN	Per Minute	0.99	20%	0.84
Voice - Cellular	Per Minute	1.05	15%	0.89
Bgan - Bgan	Per Minute	0.75	15%	0.64
Bgan - Voicemail	Per Minute	0.75	15%	0.64
SMS	Per SMS	0.45	15%	0.38
Plan B: Full Service Plan				
Activation		50.00	20%	40.00
Monthly Subscription		40.00	15%	34.00
Static IP Address		40.00	15%	34.00
Background IP	Per MB	7.30	15%	6.21
Voice - PSTN	Per Minute	0.99	15%	0.84
Voice - Cellular	Per Minute	1.05	15%	0.89
Bgan - Bgan	Per Minute	0.75	15%	0.64
Bgan - Voicemail	Per Minute	0.75	15%	0.64
SMS	Per SMS	0.45	15%	0.38
ISDN	Per Minute	5.75	15%	4.89
Streaming:				
32K Encrypted	Per Minute	1.95	15%	1.66
64K	Per Minute	5.85	15%	4.97
128K	Per Minute	9.70	15%	8.25
256K	Per Minute	16.75	15%	14.24

Other

Calls to Iridium	Per Minute	3.28	15%	2.79
Calls to Globalstar	Per Minute	4.68	15%	3.98

Termination Fees

Remainder of months on 1-year contract

Service plan change fees

Renewal of 12-month cc N/C

Additional Features - Attachment D

BGAN

Item		Description	Charges	Discount	Contract Price
	Lease / Rental fees - Per month	Includes activation, termination			
a	TT-00-3720A	Explorer 700 Bgan			1500/month
b	TT-00-3710A	Explorer 500 Bgan			900/month
c	HN-00-3003925	Hughes Bgan Class 1 Terminal			1000/month
d	NE-00-107020	Nera World Pro 1000 Baseline Bgan			750/month
		Accessories			Contract cost
	Extended warranty - Per year				
e	TT-00-3720A	Explorer 700 Bgan			1000
f	TT-00-3710A	Explorer 500 Bgan			600
g	HN-00-3003925	Hughes Bgan Class 1 Terminal			700
h	NE-00-107020	Nera World Pro 1000 Baseline Bgan			500
		Accessories			Contract cost
	Priority Repair service - per Instance				
i	TT-00-3720A	Explorer 700 Bgan			1000
j	TT-00-3710A	Explorer 500 Bgan			600
k	HN-00-3003925	Hughes Bgan Class 1 Terminal			700
l	NE-00-107020	Nera World Pro 1000 Baseline Bgan			500
		Accessories			Contract cost
	Emergency Equipment				
m	TT-00-3720A	Explorer 700 Bgan			4925
n	TT-00-3710A	Explorer 500 Bgan			3100
o	HN-00-3003925	Hughes Bgan Class 1 Terminal			3500
p	NE-00-107020	Nera World Pro 1000 Baseline Bgan			2500
		Accessories			Contract cost
q	Online activation / De-activation through www.SIMREG.com				N/C

SATWEST
 Equipment Price List

Equipment Offering Descriptions (please list all equipment available as: a. b. c. d., etc..)	Manufacturers suggested list price	Discount	Contract Price
Mobile Satellite Phones			
a. Globalstar GSP-1600 Phone	\$ 645.00	1.6%	\$ 635.00
b. Globalstar GSP-1600 with Yellow Faceplate	\$ 675.00	2.0%	\$ 661.50
c. Globalstar Ready-Set-Go GSP-1600	\$ 999.00	2.9%	\$ 970.00
d. Iridium 9505A Satellite Phone	\$ 1,495.00	2.3%	\$ 1,460.00
Fixed Satellite Phone			
e. Globalstar FAU-200 Fixed Phone	\$ 625.00	2.6%	\$ 609.00
f. Globalstar GSP 2900 Phone	\$ 2,495.00	4.0%	\$ 2,395.00
g. Globalstar GSP 2900 Phone-LP Fixed Phone Unit	\$ 2,965.00	3.3%	\$ 2,867.00
h. Globalstar GSP 2900 Phone-ST Fixed Phone Unit	\$ 2,615.00	3.7%	\$ 2,517.00
i. Iridium Fixed Eurocom Phone EC-F100	\$ 3,420.00	3.5%	\$ 3,301.00
j. Iridium Fixed RST100 Kit	\$ 3,395.00	3.4%	\$ 3,280.00
Satellite Aviation & Marine Phone Kits			
k. Aeronautical Kit with Iridium 9505A Satellite Phone	\$ 2,750.00	3.1%	\$ 2,665.00
l. Aeronautical Kit with C1000A Cabin Console Phone	\$ 13,495.00	1.2%	\$ 13,337.00
m. Geneva P-145-K Aviation Kit (Marine)	\$ 4,995.00	2.2%	\$ 4,885.00
Satellite Pager			
n. Motorola Pager 9501-Refurbished	\$ 179.00	5.6%	\$ 169.00
Data Modems and Transmission Terminals			
o. Iridium 9522A L-Band Transceiver with SBD	\$ 1,325.00	3.5%	\$ 1,278.00
p. Iridium 9522A Kit with SIM Card Reader	\$ 1,495.00	2.5%	\$ 1,457.00
q. Iridium 9601 Short Burst Data Transceiver	\$ 1,135.00	2.6%	\$ 1,105.00
r. Beam Remote Satellite Terminal: RST100	\$ 2,860.00	2.0%	\$ 2,802.00
s. Beam LBT Data Interface Module: RST600	\$ 1,862.00	2.1%	\$ 1,822.00
t. Beam Remote Satellite Terminal: RST200	\$ 2,405.00	1.7%	\$ 2,365.00
Fax and Other Data Products			
u. StarFax 100 Fax Interface Box	\$ 849.00	1.9%	\$ 832.50
v. StarPort 700 Multi-Port Interface Box	\$ 1,199.00	2.7%	\$ 1,167.00
w. AXTracker simplex Transmitter	\$ 495.00	2.0%	\$ 485.10
x. GMC Sentinel Simplex Transmitter	\$ 495.00	2.0%	\$ 485.10
Vehicle Tracking			
y. Globalstar Hands Free Vehicle Kit GCK-1410	\$ 799.00	3.1%	\$ 774.00
z. SkyNode Asset Tracker	\$ 4,230.00	2.4%	\$ 4,130.00
aa. SkyNode Voice Asset Tracker	\$ 4,860.00	2.1%	\$ 4,760.00
bb. SkyNode S200 Tracker Kit	\$ 5,530.00	1.8%	\$ 5,430.00
cc. SkyNode S200 Tracker Kit with Voice	\$ 5,929.00	1.7%	\$ 5,829.00
Portable Docking Kit			
dd. Transportable Car Kit with Carry Bag & Privacy Handset	\$ 1,175.00	2.2%	\$ 1,149.00
Flight Tracking & Aviation Phone Kits			
ee. SkyNode S200 Tracker Kit	\$ 5,530.00	1.8%	\$ 5,430.00
ff. SkyNode S200 Tracker Kit with Voice	\$ 5,929.00	1.7%	\$ 5,829.00
gg. SkyNode Tracker	\$ 4,420.00	2.3%	\$ 4,320.00
hh. SkyNode Voice & Tracker	\$ 5,050.00	2.0%	\$ 4,950.00
BGAN			
ii. Hughes (HNS) 9201 BGAN Terminal	\$ 3,550.00	7.3%	\$ 3,290.00
hh. Thrane & Thrane Explorer 500 Terminal	\$ 2,895.00	5.0%	\$ 2,750.00
jj. Nera World Pro 1000 Terminal	\$ 2,550.00	3.9%	\$ 2,450.00
kk. SkyNode S200 Tracker Kit	\$ 5,530.00	1.8%	\$ 5,430.00
ll. SkyNode S200 Tracker Kit with Voice	\$ 5,929.00	1.7%	\$ 5,829.00

Portable Solar Chargers			
mm. SolStar 1i Rollable Solar Charger	\$ 399.00	25.1%	\$ 299.00
nn. SolStar DSi Rollable Solar Charger	\$ 499.00	20.0%	\$ 399.00
oo. SolStar T-12 Foldable Solar Charger	\$ 448.00	33.5%	\$ 298.00
pp. SolStar T-30 Foldable Solar Charger	\$ 698.00	22.9%	\$ 538.00
qq. SolStar T-48 Foldable Solar Charger	\$ 998.00	18.8%	\$ 810.00
rr. SolStar T-55 Foldable Solar Charger	\$ 1,198.00	19.9%	\$ 959.00
ss. SolStar I-20 Foldable Solar Charger	\$ 648.00	15.7%	\$ 546.00
Termination Costs:			
tt. Globalstar GSP-1600 Early Termination	\$ 250.00	0.0%	\$ 250.00
uu. Iridium 9505A Early Termination	\$ 250.00	0.0%	\$ 250.00
vv. Hughes (HNS) 9201 BGAN Terminal Early Termination	Pay remaining balance of 1 year contract		
ww. Thrane & Thrane Explorer 500 Terminal Early Termination	Pay remaining balance of 1 year contract		
xx. Nera World Pro 1000 Terminal Early Termination	Pay remaining balance of 1 year contract		
Lease Costs:			
Satellite Phone Rentals			
yy. Globalstar GSP-1600 (Activation fee not included in price)	\$ 59.00/per week	0.0%	\$ 59.00/per week
zz. Globalstar GSP-1600 Activation fee	\$ 50.00	40.0%	\$ 30.00
aaa. Iridium 9505A (Activation fee not included in price)	\$ 99.00/per week	0.0%	\$ 99.00/per week
bbb. Iridium 9505A Activation fee	\$ 50.00	40.0%	\$ 30.00

SATWEST
Accessories Price List

Descriptions (please include all available accessories as: a. b. c. d., etc.)	Manufacturers suggested list price	Discount	Contract Price
Phone Accessories			
a. Fixed Remote Stick Antenna w/20 ft. cable for Globalstar Phone	\$ 2,615.00	3.8%	\$ 2,515.00
b. Fixed Remote Stick Antenna w/30 ft. cable for Globalstar Phone	\$ 2,635.00	3.8%	\$ 2,535.00
c. Fixed Remote Stick Antenna w/55 ft. cable for Globalstar Phone	\$ 2,720.00	3.7%	\$ 2,620.00
d. Fixed Remote Low Profile Antenna w/20 ft.cable for Globalstar Phone	\$ 2,965.00	3.4%	\$ 2,865.00
e. Fixed Remote Low Profile Antenna w/30 ft.cable for Globalstar Phone	\$ 2,995.00	3.3%	\$ 2,895.00
f. Fixed Remote Low Profile Antenna w/55 ft.cable for Globalstar Phone	\$ 3,075.00	3.3%	\$ 2,975.00
g. Fixed Remote Mini-Stick Antenna w/20 ft.cable for Globalstar Phone	\$ 2,779.00	3.6%	\$ 2,679.00
h. Fixed Remote Mini-Stick Antenna w/30 ft.cable for Globalstar Phone	\$ 2,809.00	3.6%	\$ 2,709.00
i. Antenna Adapter for Motorola Satellite Series™ and 9500, 9505, or 9505A	\$ 45.00	11.1%	\$ 40.00
j. Portable Auxiliary Antenna (requires Antenna Adapter)	\$ 99.00	4.0%	\$ 95.00
k. Fixed Mount Antenna Kit (includes mounting kit) for Motorola Satellite Series 9570 Portable Dock and 9500, 9505, or 9505A	\$ 280.00	5.7%	\$ 264.00
l. Mobile Mount Antenna - Fixed (requires Antenna Adapter)	\$ 225.00	4.4%	\$ 215.00
m. Mobile Mount Antenna - Magnetic (requires Antenna Adapter)	\$ 225.00	4.4%	\$ 215.00
n. 10m Cable Kit for Fixed Antenna (incl. 8.0m Coax outside cable & connector and Jumper Kit SKN612A / requires Antenna Adapter)	\$ 225.00	4.4%	\$ 215.00
o. Jumper Kit for Custom Cable (incl. .5m outside cable & connector, lightning surge suppressor & 1.5m inside coax cable & connector / requires Antenna Adapter)	\$ 160.00	3.1%	\$ 155.00
p. Replacement Antenna for 9505 / 9505A	\$ 198.00	2.5%	\$ 193.00
q. Battery Door for 9505/9505A	\$ 29.00	5.2%	\$ 27.50
r. User Guide for 9505A	\$ 20.00	5.0%	\$ 19.00
Vehicle Kit Accessories			
s. Hands Free Vehicle Kit for Globalstar Vehicle kit	\$ 799.00	2.5%	\$ 779.00
t. GCK-1410 w/30' cable and modified cradle	\$ 919.00	2.2%	\$ 899.00
u. GCK-1410 w/45' cable and modified cradle	\$ 949.00	2.3%	\$ 927.00
v. GCK-1410 w/80' cable and modified cradle	\$ 999.00	2.5%	\$ 974.00
w. Privacy Hand Set (option for Globalstar Vehicle Kit)	\$ 59.99	5.0%	\$ 56.99
x. Privacy Head Set (requires Privacy Head Set Adapter) for Globalstar	\$ 19.99	5.0%	\$ 18.99
y. Privacy Head Set Adapter for Globalstar Vehicle Kit	\$ 39.99	5.0%	\$ 37.99
z. Marine/Extreme Enclosure for GCK-1410 antenna	\$ 119.00	7.6%	\$ 110.00
Charging Solutions			
aa. Universal Travel Charger for Globalstar	\$ 119.99	7.6%	\$ 110.92
bb. North American Wall Charger for Globalstar	\$ 49.99	4.0%	\$ 47.99
cc. Hi Capacity Polymer Lithium-Ion Battery for Globalstar	\$ 119.99	7.6%	\$ 110.92
dd. Auto Cigarette Lighter Adapter (US) for Globalstar	\$ 49.99	4.0%	\$ 47.99
ee. Cigarette Lighter Adapter for 9505A	\$ 65.00	7.7%	\$ 60.00
ff. AC Travel Charger for 9505A with international Plug kit	\$ 140.00	6.4%	\$ 131.00
gg. International Plug Kit for 9505A	\$ 40.00	5.0%	\$ 38.00
hh. Battery High Cap Li-Ion for 9505A	\$ 108.00	7.4%	\$ 100.00
Data Product Accessories			
ii. AXTracker Replacement Battery Pack	\$ 83.00	3.6%	\$ 80.00
jj. AXTracker Adhesive Mounting Kit	\$ 59.99	3.3%	\$ 57.99
kk. GMC Conxall 8 Pin Connection	\$ 17.00	4.7%	\$ 16.20
ll. GMC External DC Power Cable (Sentinel only)	\$ 33.00	4.5%	\$ 31.50
mm. GMC Light Duty Magnetic Mounts	\$ 23.95	4.2%	\$ 22.95
nn. USB to Serial Port Adapter for GSP-1600 Data Kit	\$ 59.99	5.0%	\$ 57.00
oo. Palm 3 Data Adapter for GSP-1600 Data kit	\$ 24.99	8.0%	\$ 22.99
pp. Palm 5 Data Adapter for GSP-1600 Data kit	\$ 24.99	8.0%	\$ 22.99
Cases			
qq. Regular Leather Case for Globalstar	\$ 29.99	6.7%	\$ 27.99
rr. Heavy Duty Leather Case for Globalstar	\$ 39.99	7.5%	\$ 37.00
ss. Nylon Handheld Phone Holder - Black for Globalstar	\$ 19.99	5.0%	\$ 18.99
tt. Pelican Case-Black for Globalstar	\$ 79.99	3.8%	\$ 76.99
uu. Pelican Case-Yellow for Globalstar	\$ 79.99	3.8%	\$ 76.99
v v. Pelican Case-Orange for Globalstar	\$ 79.99	3.8%	\$ 76.99
ww. Leather Holster for 9506 / 9505A	\$ 50.00	4.0%	\$ 48.00
xx. Pelican case for 9500 or 9505 / 9505A	\$ 100.00	5.0%	\$ 95.00
yy. Pelican case for 9500 or 9505 / 9505A (small)	\$ 60.00	5.0%	\$ 57.00
zz. Starpack 1600 Mini Model for Globalstar	\$ 49.00	6.1%	\$ 46.00
aaa. Starpack 1600 Max Model for Globalstar	\$ 79.00	5.1%	\$ 75.00

Nera WorldPro 1000				
bbb.	Nera WorldPro Handset	\$ 350.00	2.5%	\$ 341.25
ccc.	Nera WorldPro AC Adapter	\$ 65.00	8.2%	\$ 59.70
ddd.	Car plug DC cable	\$ 27.30	5.5%	\$ 25.80
eee.	Nera BGAN battery	\$ 99.00	6.1%	\$ 93.00
fff.	Nera BGAN Mounting Bracket	\$ 240.00	1.7%	\$ 236.00
ggg.	3 Mtr Antenna Cable	\$ 230.00	4.3%	\$ 220.02
hhh.	10 Mtr Antenna Cable	\$ 259.00	3.9%	\$ 249.00
iii.	Soft case	\$ 75.00	5.9%	\$ 70.60
jjj.	SIM card	\$ 50.00	10.0%	\$ 45.00
kkk.	20 Watt foldable Solar Panel	\$ 546.00	4.2%	\$ 523.00
lll.	20 Mtr Antenna Cable	\$ 280.00	1.1%	\$ 277.00
mmm.	Soft case - small	\$ 33.60	6.0%	\$ 31.60
nnn.	Pelican 1550 w/Custom Foam	\$ 217.95	1.9%	\$ 213.75
ooo.	Bluetooth handset	\$ 408.00	2.1%	\$ 399.60
ppp.	Nera WorldPro DC/DC adapter	\$ 125.00	4.8%	\$ 119.00
Thrane & Thrane 500				
qqq.	Battery Li-Ion	\$ 182.50	4.0%	\$ 175.20
rrr.	Ethernet cable, 3 meter	\$ 12.50	8.0%	\$ 11.50
sss.	ISDN cable, 3 meter	\$ 7.50	13.3%	\$ 6.50
ttt.	USB cable	\$ 27.50	7.3%	\$ 25.50
uuu.	Voice bluetooth handset	\$ 462.50	4.0%	\$ 444.00
vvv.	AC/DC power	\$ 133.90	5.3%	\$ 126.81
www.	SIM card	\$ 50.00	10.0%	\$ 45.00
xxx.	Car charger	\$ 64.00	5.3%	\$ 60.60
yyy.	Inmarsat BGAN launch pad	\$ -	0.0%	\$ -
zzz.	External antenna	\$ -	0.0%	\$ -
aaaa.	Solar charger	\$ -	0.0%	\$ -
bbbb.	Pole mount kit	\$ 156.00	5.1%	\$ 148.00
cccc.	Spare battery	\$ 176.20	3.6%	\$ 169.80
dddd.	Canvas bag	\$ 107.90	5.1%	\$ 102.40
Thrane & Thrane 700				
eee.	Battery	\$ 182.50	4.0%	\$ 175.20
fff.	Ethernet cable, 3 meter	\$ 12.50	8.0%	\$ 11.50
gggg.	ISDN cable, 3 meter	\$ 7.50	13.3%	\$ 6.50
hhhh.	USB cable	\$ 27.50	7.3%	\$ 25.50
iiii.	Voice bluetooth handset	\$ 462.50	4.0%	\$ 444.00
jjjj.	AC/DC power	\$ 133.90	5.3%	\$ 126.81
kkkk.	SIM card	\$ 50.00	10.0%	\$ 45.00
llll.	Car charger	\$ 64.14	5.3%	\$ 60.73
mmmm.	Inmarsat BGAN launch pad	\$ -	0.0%	\$ -
nnnn.	External antenna	\$ -	0.0%	\$ -
oooo.	Solar charger	\$ -	0.0%	\$ -
pppp.	Pole mount kit	\$ 156.00	5.1%	\$ 148.00
qqqq.	Spare battery	\$ 176.20	3.6%	\$ 169.80
rrrr.	Canvas bag	\$ 107.90	5.1%	\$ 102.40
Hughes (HNS-9201)				
ssss.	Voice handset	\$ 350.00	2.5%	\$ 341.25
tttt.	USB cable, 3 meter	\$ 27.50	7.3%	\$ 25.50
uuuu.	Ethernet cable, 3 meter	\$ 12.50	8.0%	\$ 11.50
vvvv.	ISDN cable, 3 meter	\$ 7.50	13.3%	\$ 6.50
wwww.	Vehicular power adapter	\$ 90.00	6.5%	\$ 84.18
xxxx.	AC/DC power supply	\$ 85.00	10.0%	\$ 76.50
yyyy.	International Adapter Plug Set	\$ 30.00	18.3%	\$ 24.50
zzzz.	Standard battery	\$ 155.00	4.5%	\$ 148.00
aaaaa.	10 Mtr ISDN/Ethernet Cable	\$ 48.95	12.3%	\$ 42.95
bbbbb.	Installation/Software CD-ROM	\$ -		\$ -
ccccc.	Manual	\$ -		\$ -
ddddd.	Inmarsat BGAN launch pad	\$ -		\$ -
eeeee.	SIM card	\$ 50.00	10.0%	\$ 45.00
ffff.	DECT handset	\$ 420.00	1.9%	\$ 412.00
ggggg.	ASCOM ISDN telephone	\$ -		\$ -
hhhhh.	Extended Life Battery	\$ 185.00	2.7%	\$ 180.00
iiii.	Fixed mount kit	\$ 180.00	4.4%	\$ 172.00
jjjj.	30 Mtr ISDN/Ethernet Cable	\$ 98.95	11.1%	\$ 87.95
kkkkk.	10 Mtr AC Power Cord	\$ -	0.0%	\$ -
llll.	55 Watt Solar Panel	\$ 1,142.00	2.3%	\$ 1,116.00
mmmmm.	Pelican 1600 w/Custom Foam	\$ 251.50	2.4%	\$ 245.50

SATWEST**Airtime Price List**

Note: Contract prices are same as list prices as amounts are set by service providers.

Descriptions	List Price	Discount	Contract Price
Globalstar Service Plans:			
Plan A: Freedom 50			
Activation Fee	\$ 50.00		Price Set by Globalstar
Monthly Service Fee	\$ 50.00		Price Set by Globalstar
Bundle Voice or Data Minute	50 /mo.		Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.99		Price Set by Globalstar
Express Data Compression	\$ 9.95		Price Set by Globalstar
Voice Mail	\$ 7.95		Price Set by Globalstar
19-Character Messaging	Included		Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 200 / mo		Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.25		Price Set by Globalstar
Plan B: Freedom 150			
Activation Fee	\$ 50.00		Price Set by Globalstar
Monthly Service Fee	\$ 65.00		Price Set by Globalstar
Bundle Voice or Data Minute	150 /mo.		Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.99		Price Set by Globalstar
Express Data Compression	Included		Price Set by Globalstar
Voice Mail	Included		Price Set by Globalstar
19-Character Messaging	Included		Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 600 / mo		Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.25		Price Set by Globalstar
Plan C: Freedom 500			
Activation Fee	\$ 50.00		Price Set by Globalstar
Monthly Service Fee	\$ 120.00		Price Set by Globalstar
Bundle Voice or Data Minute	\$ 500 /mo.		Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.99		Price Set by Globalstar
Express Data Compression	Included		Price Set by Globalstar
Voice Mail	Included		Price Set by Globalstar
19-Character Messaging	Included		Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 2000 / mo		Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.25		Price Set by Globalstar

Plan D: Freedom 1400		
Activation Fee	\$ 50.00	Price Set by Globalstar
Monthly Service Fee	\$ 275.00	Price Set by Globalstar
Bundle Voice or Data Minute	\$ 1400 /mo.	Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.99	Price Set by Globalstar
Express Data Compression	Included	Price Set by Globalstar
Voice Mail	Included	Price Set by Globalstar
19-Character Messaging	Included	Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 5600 / mo	Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.25	Price Set by Globalstar
Plan E: Freedom 4000		
Activation Fee	\$ 50.00	Price Set by Globalstar
Monthly Service Fee	\$ 550.00	Price Set by Globalstar
Bundle Voice or Data Minute	\$ 4000 /mo.	Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.49	Price Set by Globalstar
Express Data Compression	Included	Price Set by Globalstar
Voice Mail	Included	Price Set by Globalstar
19-Character Messaging	Included	Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 16000 / mo	Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.12	Price Set by Globalstar
Plan F: Liberty 600		
Activation Fee	\$ 50.00	Price Set by Globalstar
Annual Service Fee	\$ 600.00	Price Set by Globalstar
Bundle Voice or Data Minute	\$ 600 / yr	Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.49	Price Set by Globalstar
Express Data Compression	\$ 119 / yr	Price Set by Globalstar
Voice Mail	\$ 95.40 / yr	Price Set by Globalstar
19-Character Messaging	Included	Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 2400 / mo	Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.25	Price Set by Globalstar
Plan G: Liberty 1800		
Activation Fee	\$ 50.00	Price Set by Globalstar
Annual Service Fee	\$ 780.00	Price Set by Globalstar
Bundle Voice or Data Minute	1800 / yr	Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.99	Price Set by Globalstar
Express Data Compression	Included	Price Set by Globalstar
Voice Mail	Included	Price Set by Globalstar
19-Character Messaging	Included	Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 7200 / mo	Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.25	Price Set by Globalstar

Plan H: Liberty 6000		
Activation Fee	\$ 50.00	Price Set by Globalstar
Annual Service Fee	\$ 1,400.00	Price Set by Globalstar
Bundle Voice or Data Minute	\$ 6000 / yr	Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.99	Price Set by Globalstar
Express Data Compression	Included	Price Set by Globalstar
Voice Mail	Included	Price Set by Globalstar
19-Character Messaging	Included	Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 24000 / mo	Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.25	Price Set by Globalstar
Plan I: Liberty 16800		
Activation Fee	\$ 50.00	Price Set by Globalstar
Annual Service Fee	\$ 3,300.00	Price Set by Globalstar
Bundle Voice or Data Minute	\$ 16800 / yr	Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.99	Price Set by Globalstar
Express Data Compression	Included	Price Set by Globalstar
Voice Mail	Included	Price Set by Globalstar
19-Character Messaging	Included	Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 67200 / mo	Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.25	Price Set by Globalstar
Plan J: Liberty 48000		
Activation Fee	\$ 50.00	Price Set by Globalstar
Annual Service Fee	\$ 6,600.00	Price Set by Globalstar
Bundle Voice or Data Minute	\$ 48000 / yr	Price Set by Globalstar
Additional Voice or Data Minute	\$ 0.49	Price Set by Globalstar
Express Data Compression	Included	Price Set by Globalstar
Voice Mail	Included	Price Set by Globalstar
19-Character Messaging	Included	Price Set by Globalstar
Potential Number of Bundled 15-second Burst Data Sessions (for Internet)	\$ 192000 / mo	Price Set by Globalstar
Additional 15-second Bust Data Sessions (for Internet)	\$ 0.12	Price Set by Globalstar
Iridium Service Plans:		
Plan A: Basic		
(0-59 minutes /month) Iridium Phone to landline ISU to PSTN		
North America	\$ 1.39 /min	Price set by Infosat
International	\$ 1.59 /min	Price set by Infosat
Plan B: Corporate 60		
(60-240 minutes /month) Iridium Phone to landline ISU to PSTN		
North America	\$ 1.29 /min	Price set by Infosat
International	\$ 1.39 /min	Price set by Infosat

Plan C: Corporate 240		
(over 240 minutes /month) Iridium Phone to landline ISU to PSTN		
North America	\$ 1.19 /min	Price set by Infosat
International	\$ 1.19 /min	Price set by Infosat
Other Iridium Charges for Plans A-C:		
Rate for Satellite to Satellite calls	\$ 0.89	Price set by Infosat
Rate for Satellite to Land-Based calls (North America)	\$1.19-\$1.39	Price set by Infosat
Rate for Satellite to Land-Based calls (International)	\$1.19-\$1.59	Price set by Infosat
Rate for Satellite Unit to Inmarsat Units		
Plan D: Prepaid 500		
One Time Fee	\$ 595.00	Price set by Infosat
Airtime is charged at	\$ 1.19	Price set by Infosat
ISU-PSTN	60 units / minute	Price set by Infosat
ISU-ISU	30 units / minute	Price set by Infosat
ISU-Other Satellite	540 units / minute	Price set by Infosat
Plan E: Prepaid 1000		
One Time Fee	\$ 1,125.00	Price set by Infosat
Airtime is charged at	\$ 1.13	Price set by Infosat
ISU-PSTN	60 units / minute	Price set by Infosat
ISU-ISU	20 units / minute	Price set by Infosat
ISU-Other Satellite	540 units / minute	Price set by Infosat
Plan F: Prepaid 3000		
One Time Fee	\$ 2,995.00	Price set by Infosat
Airtime is charged at	\$ 1.00	Price set by Infosat
ISU-PSTN	60 units / minute	Price set by Infosat
ISU-ISU	30 units / minute	Price set by Infosat
ISU-Other Satellite	540 units / minute	Price set by Infosat
Plan G: Prepaid 5000		
One Time Fee	\$ 4,495.00	Price set by Infosat
Airtime is charged at	\$ 0.90	Price set by Infosat
ISU-PSTN	60 units / minute	Price set by Infosat
ISU-ISU	30 units / minute	Price set by Infosat
ISU-Other Satellite	540 units / minute	Price set by Infosat
Plan H: Prepaid 5000		
One Time Fee	\$ 4,495.00	Price set by Infosat
Airtime is charged at	\$ 0.90	Price set by Infosat
ISU-PSTN	60 units / minute	Price set by Infosat
ISU-ISU	30 units / minute	Price set by Infosat
ISU-Other Satellite	540 units / minute	Price set by Infosat
Plan I: Prepaid 200 Minutes - Canada		
One Time Fee	\$ 250.00	Price set by Infosat
Plan J: Prepaid 300 Minutes - Africa		
Coverage is available through the continent of Africa		
One Time Fee	\$ 250.00	Price set by Infosat

BGAN Service Plans:		
Voice services : Calls from BGAN to....		
to fixed number	\$ 0.95	Set by Inmarsat
to GSM/cellular phones	\$ 1.08	Set by Inmarsat
to other BGAN terminal	\$ 0.75	Set by Inmarsat
to other Inmarsat satellite telephone (mini-M, M4)	\$ 2.09	Set by Inmarsat
to other satellite telephone (Iridium)	\$ 3.34	Set by Inmarsat
to other satellite telephone (Thuraya)	\$ 3.34	Set by Inmarsat
to other satellite telephone (Globalstar)	\$ 4.75	Set by Inmarsat
for BGAN voice mail retrieval	\$ 0.75	Set by Inmarsat
other voice service offered (Inmarsat A)	\$ 5.52	Set by Inmarsat
other voice service offered (Inmarsat B)	\$ 2.84	Set by Inmarsat
other voice service offered (Inmarsat B HSD / ISD)	\$ 13.40	Set by Inmarsat
other voice service offered (Inmarsat M)	\$ 2.41	Set by Inmarsat
other voice service offered (Inmarsat GAN/Fleet/Swift)	\$ 11.92	Set by Inmarsat
other voice service offered (Aero)		
Data services		
ISDN	\$ 6.15	Set by Inmarsat
Streaming 32kbps	\$ 2.33	Set by Inmarsat
Streaming 64kbps	\$ 6.14	Set by Inmarsat
Streaming 128kbps	\$ 10.53	Set by Inmarsat
Streaming 256kbps	\$ 18.02	Set by Inmarsat
SMS (per 160 character). Cost per msg.	\$ 0.45	Set by Inmarsat
Other data service (Streaming 32kbps VoIP Encrypted)	\$ 2.01	Set by Inmarsat
Plan A: Light Plan		
Activation Fee	\$ 50.00	Set by Inmarsat
Monthly Service Fee	\$ 39.60	Set by Inmarsat
Background IP per min	\$ 6.50	Set by Inmarsat
Plan B: Standard Plan		
Activation Fee	\$ 50.00	Set by Inmarsat
Monthly Service Fee	\$ 60.00	Set by Inmarsat
Background IP per min	\$ 6.45	Set by Inmarsat
Plan C: Prepaid Monthly Entry Bundle (20MB per month)		
Activation Fee	\$ 50.00	Set by Inmarsat
Monthly Service Fee	\$ 126.00	Set by Inmarsat
Background IP per min	\$ 6.45	Set by Inmarsat
Plan D: Prepaid Monthly Mid Bundle (100MB & 30min per month)		
Activation Fee	\$ 50.00	Set by Inmarsat
Monthly Service Fee	\$ 445.00	Set by Inmarsat
Background IP per min	\$ 5.10	Set by Inmarsat
Plan E: Prepaid Monthly High Bundle (750MB & 200min per month)		
Activation Fee	\$ -	Set by Inmarsat
Monthly Service Fee	\$ 279.00	Set by Inmarsat
Background IP per min	\$ 3.98	Set by Inmarsat

Plan F: Prepaid Monthly Super Bundle (2000MB & 300min per month)		
Activation Fee	\$ -	Set by Inmarsat
Monthly Service Fee	\$ 5,800.00	Set by Inmarsat
Background IP per min	\$ 3.98	Set by Inmarsat
Plan G: Prepaid Annual Entry Bundle (240 MB per year)		
Activation Fee	\$ 126.96	Set by Inmarsat
Annual Service Fee	\$ -	Set by Inmarsat
Background IP per min	\$ 6.45	Set by Inmarsat
Plan H: Prepaid Annual Mid Bundle (120MB & 360 Voice minutes per year)		
Activation Fee	\$ -	Set by Inmarsat
Annual Service Fee	\$ 5,050.00	Set by Inmarsat
Background IP per min	\$ 5.10	Set by Inmarsat
Plan I: Prepaid Annual High Bundle (9000 MB & 2400 voice minutes per year)		
Activation Fee	\$ -	Set by Inmarsat
Annual Service Fee	\$ 32,400.00	Set by Inmarsat
Background IP per min	\$ 3.98	Set by Inmarsat
Plan J: Prepaid Annual Super Bundle (24,000 MB & 3600 voice minutes per year)		
Activation Fee	\$ -	Set by Inmarsat
Annual Service Fee	\$ 72,000.00	Set by Inmarsat
Background IP per min	\$ 3.25	Set by Inmarsat
Plan K: Prepaid Entry Voucher (240 MB per year)		
Activation Fee	\$ -	Set by Inmarsat
One-Time Service Fee	\$ 1,296.00	Set by Inmarsat
Plan L: Prepaid Mid Voucher (1200 MB & 360 voice minutes per year)		
Activation Fee	\$ -	Set by Inmarsat
One-Time Service Fee	\$ 5,040.00	Set by Inmarsat
Plan M: Prepaid High Voucher (9000 MB & 2400 voice minutes per year)		
Activation Fee	\$ -	Set by Inmarsat
One-Time Service Fee	\$ 32,400.00	Set by Inmarsat
Plan N: Prepaid Super Voucher (24,000 MB & 3600 voice minutes per year)		
Activation Fee	\$ -	Set by Inmarsat
One-Time Service Fee	\$ 72,000.00	Set by Inmarsat
Plan O: Prepaid Project Team - 5MB		
Activation Fee	\$ 50.00	Set by Inmarsat
Monthly Service Fee	\$ 39.60	Set by Inmarsat
<i>Purchase one of the below Cards:</i>		
Virtual Card	\$ 32.70	Set by Inmarsat
Physical Card	\$ 33.90	Set by Inmarsat
Plan P: Prepaid Project Team -10MB		
Activation Fee	\$ 50.00	Set by Inmarsat
Monthly Service Fee	\$ 39.60	Set by Inmarsat
<i>Purchase one of the below Cards:</i>		
Virtual Card	\$ 65.40	Set by Inmarsat
Physical Card	\$ 66.60	Set by Inmarsat
Plan Q: Prepaid Project Team -20MB		
Activation Fee	\$ 50.00	Set by Inmarsat
Monthly Service Fee	\$ 39.60	Set by Inmarsat
<i>Purchase one of the below Cards:</i>		
Virtual Card	\$ 130.80	Set by Inmarsat
Physical Card	\$ 132.00	Set by Inmarsat

Contract Reference Number: 9985-25
Collective Number: CN00020497
Change Number: 01
Change Effective Date : 11/06/2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Satellite Communication Services
Contract Period: Effective date of August 4, 2006 and Expiration date of June 30, 2008
Buyer Name: Patrick Francisco 717-346-9653

CHANGE SUMMARY:

Satwest LLC has added these additional products and services to contract 4600010323:

1. **SpaceCom D-1000W** – Mobile SpaceCom system complete system includes: Transceiver unit kit, SpaceCom Dome antenna Kit with 19 ft. antenna cables, Mobile AEU Kit, cabling for a DC powered system. Antenna Mount.
2. **TU-10** – Transceiver Unit Kit includes handset.
3. **Activation Fee** – MSAT One Time Activation Fee
4. **Gold AirTime Plan** – Gold Airtime Plan includes yearly access fee per line

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-25
Collective Number:
Change Number: 2
Change Effective Date : 08/15/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Satellite Communication Services
Contract Period: Effective date of August 4, 2006 and Expiration date of June 30, 2008
Buyer Name: Sheryl Kimport 717.346.2670

CHANGE SUMMARY:

Change Buyer name to:

Sheryl Kimport
717.346.2670
skimport@state.pa.us

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 9985-25
Collective Number:
Change Number: 4
Change Effective Date : 2/1/2008

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Satellite Communication Services
Contract Period: Effective date of August 4, 2006 and Expiration date of June 30, 2008
Buyer Name: Sheryl Kimport 717-346-2670

CHANGE SUMMARY: Assignment: Satcom Distribution Inc to O'Gara Satellite Systems Inc.

Satcom Distribution Inc., Contract #4600010322, Vendor #209996 has been replaced with Contract #4400001855, Vendor #313661, as a result of Assignment Agreement. All Agencies who created PO's against #4600010322 will need to create a new PO to the new contract #440000313661.

CVMU has blocked Vendor #209996 for all future orders and payments against Contract #4600010322.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.