Overview for Contract

Prior to utilizing a contract, the user should read the contract in it's entirety.

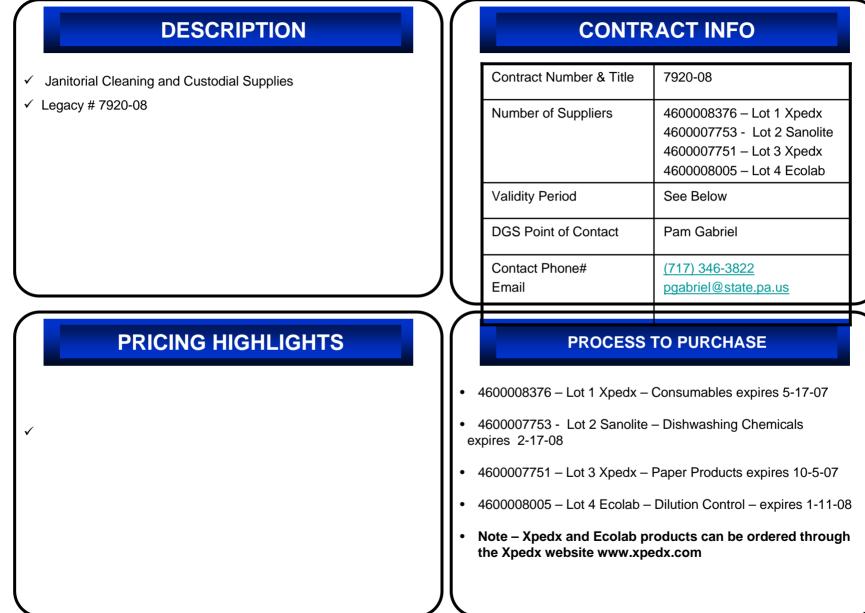


Exhibit A

SPECIAL TERMS AND CONDITIONS

These SPECIAL TERMS AND CONDITIONS shall be a part of the Contract For The Supply And Delivery of Cleaning Custodial Supplies (Janitorial Supplies/Chemicals) between the **Commonwealth of Pennsylvania**, acting through the Department of General Services ("DGS") and **xpedx ("the Contractor").**

1. <u>CONTRACT SCOPE/OVERVIEW:</u>

This Contract, No. 7920-08 (Lot 1) (identified here and in other documents as the "Contract"), will cover the requirements of Commonwealth agencies for the procurement of certain Cleaning Custodial Supplies, as defined in the various contract documents.

2. a. <u>CONTRACT TERM:</u> The term of this Contract will commence on the Effective Date (as defined herein) and will have an initial term of two years. The Effective Date shall be fixed by the Issuing Officer after the contract has been fully executed by the awarded contractor and by CWOPA and all approvals required by CWOPA have been obtained. The procurement of all Cleaning Custodial Supplies, regardless of when added to the Contract, will expire at the end of the contract term.

b. <u>INTERIM EMERGENCY PERIOD</u>: The products and services to be provided by the Contractor for Lot 1 Janitorial Supplies/Chemicals have been approved by the Department of General Services as an emergency procurement, and the Contractor has submitted a letter dated July 19, 2004, containing terms for the supply and delivery of Janitorial Supplies/Chemical pending execution of this Contract. The Contractor may provide these products and services commencing August 1, 2004, based upon such emergency approval. Upon full execution of this Contract, all product purchases made during the period between August 1, 2004 and the Effective Date shall be merged into and covered by the terms of this Contract.

3. <u>CONTRACT RENEWALS:</u> There will be an option to renew for one (1) additional one (1) year renewal. In deciding whether to renew, CWOPA will review the Contractor's past performance under the Contract. Pricing for the one (1) year renewal option will be determined through contract negotiations. If prices cannot be successfully negotiated CWOPA will not renew the contract. If the contract is renewed the Terms and Conditions shall remain the same.

4. <u>OPTION TO EXTEND</u>: The Department of General Services reserves the right, upon notice to Contractor, to extend the Contract or any part of the Contract up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in contract coverage and only for the time necessary, up to three (3) months, to enter into a new contract.

5. SERVICES TO BE PROVIDED UNDER THIS CONTRACT:

A. Implementation Process: Within two days after the Effective Date of this Contract, a joint implementation team will be formed between Contractor and the DGS. This team will prepare a customized implementation timetable and the objectives to be accomplished through the Contract. All tasks will be assigned due dates. The team will review these tasks weekly for updates and status until the implementation process is complete. The team will remain in place for at least ninety (90) days after the roll out date to monitor and ensure the program's success. Contractor and DGS shall perform the tasks assigned to them by the due dates established by the timetable. The Implementation Plan shall address, without limitation, all of the following:

- Transition
 - PIBH products incorporation details
- Management Reporting and Billing
 - Purchasing Card interface, structure and procedures

- o Invoicing process
- Online Ordering and Setup
 - Internet and SAP punch-out catalog
- Delivery
 - Secured buildings and special facilities procedures
- Communications and Training

Procedures mutually agreed upon by the parties resulting from the Implementation Process shall be documented in writing and will become a material part of this Exhibit and the Contract.

- B. Quarterly or Semi-Annual Program Review/Reporting: Contractor may provide reports to DGS at the end of each calendar quarter of the contract term. The reports may include:
 - Performance data
 - Usage data
 - Reporting processes
 - Process improvements and cost saving opportunities
 - Recap current year's accomplishments
 - Set goals for following year
 - Other areas as necessary

C. On-Line Reporting: The Contractor will work with CWOPA to develop web based, customizable, on-demand reports. Reports will be accessible directly by CWOPA and exportable to standard electronic (Microsoft Excel) format. Reports will allow display and tracking of open orders.

- D. Delivery: All electronic, facsimile or telephone orders submitted to Contractor before 4:00 PM will be delivered to the location specified in the order within 3 days. All deliveries will be inside delivery to the address specified on the purchase order. Shipments will be received during the facilities normal business days and hours and must be signed for by a Commonwealth employee.
- **E.** Order Accuracy: Contractor will provide at least a 98% order accuracy rate with at least a 90% order fill rate.
- F. Return Policy: Products can be returned for full credit within 30 days from the date of purchase. If an item is received damaged or defective, Contractor will replace the item at no charge. Should an end-user encounter a warranty/return issue, the product will be returned to Contractor for full credit or a replacement and Contractor will return the product to the manufacturer. Items under \$20.00 will not be picked up, however, a full credit or replacement product will still be issued for these items.
- G. Customer Service: A dedicated team will be assigned to the Commonwealth for account set up; order placement; product and pricing inquiries; special order placement; order tracking; and any questions that may arise. Specific toll-free phone and fax numbers will be generated specifically for the Commonwealth's account as well as a team of Customer Service associates. The Customer Service Support Teams will operate from 8:00 a.m. to 5:00 p.m. (EST) Monday through Friday.

6. <u>ORDERING:</u> Contractor will work to develop a website for the Commonwealth which is programmed with only the Cleaning Custodial Supplies (Janitorial Supplies/Chemicals) covered in this Contract at the prices negotiated with the Commonwealth through the RFP process. This website will be available for punchout from the Commonwealth's SAP system via the creation of an interface. The

following fields, at a minimum, must be available to be pulled back into the Commonwealth's SAP system from the website: Item Description, Item Part Number, Quantity, Unit of Measure, Unit Price, Extended Price.

7. <u>**RESTOCKING FEES:**</u> There will be no restocking fees charged for items returned in accordance with this Contract.

8. <u>INVOICING:</u> Xpedx will work to develop electronic invoicing functionality for the Cleaning Custodial Supplies (Janitorial Supplies/Chemicals) covered in this Contract.

9. <u>MINIMUM ORDER:</u> The minimum order for shipments qualifying for F.O.B. delivered prices is \$50.00.

10. <u>ACCEPTANCE:</u> Acceptance will occur at thirty (30) days from invoice date, unless the product is rejected by CWOPA and/or installation occurs beyond thirty (30) days from invoice date due to delay caused by Contractor.

11. <u>MOVING ITEMS FROM NON-CORE TO CORE ITEM LIST</u>: Every three (3) months during the first year of the Contract and then every six (6) months in the following contract years, Contractor will conduct business reviews with DGS. One of the components of each business review shall be the examination of the quantities of items purchased from the non-core list. Following each review, non-core items shall, at the request of DGS, be moved from the non-core list to the core list. Prices for items moved to the core list will be established by Contractor, with the approval of DGS, at a price that is less than the price established by the discount for the non-core list. Contractor will also, at the request of DGS, remove low usage items from the core list to the non-core list at the quoted core-list price.

12. DISADVANTAGED BUSINESS UTILIZATION: Any utilization by Contractor of its designated MBE/WBE/EZ partners to provide products and services for Lot 1 Janitorial Supplies/Chemicals during the period between August 1, 2004, and the Effective Date will be included in Contractor's MBE/WBE/EZ utilization totals for this Contract.

13. <u>PIBH:</u> Pennsylvania Industries for the Blind and Handicapped (PIBH) is the Pennsylvania marketing organization for agencies for persons with disabilities that utilize persons with disabilities in 75% of the direct labor of manufacturing supplies. Under this Contract, DGS will identify items to be furnished by Contractor to Commonwealth agencies using PIBH as the supplier/manufacturer. For these items, DGS will establish the sales price to be paid by Contractor to PIBH for each item based on the DGS fair market price evaluation.

When placing orders with Contractor, Commonwealth agencies will pay the same sales price for PIBH provided items that Contractor pays to PIBH. Except as provided below, Commonwealth agencies shall not pay any upcharge, surcharge or any additional payment to Contractor for PIBH provided items. If the total dollar volume of sales of PIBH-provided items sold through Contractor exceeds Five Hundred Thousand Dollars (\$500,000) in any year of this contract, Commonwealth agrees that Contractor may add a mark-up to the price established for PIBH-provided items supplied during the remainder of the year. In calculating the mark-up, the amount of 10% shall be applied to the final price submitted by Contractor through the RFP process (or as negotiated for any renewal) for the PIBH Contract Core list item to arrive at the mark-up amount. The mark-up amount shall then be added to the price for the PIBH-provided item to arrive at the new price. Contractor will treat PIBH as one of its manufacturers/suppliers for purpose of payment and reporting. Commonwealth agencies will not hold Contractor responsible for any unsatisfactory performance by PIBH, but Contractor must immediately notify DGS when and if a PIBH performance problem arises.

14. <u>**KEY PERSONNEL:**</u> The key personnel identified below shall be assigned to administer this Contract on behalf of the Contractor. These persons shall not be removed from this assignment in the absence of death, retirement, resignation or termination from the Contractor or other unavoidable

circumstance. All replacements and additions to key personnel assigned to administer this Contract shall be subject to the written approval of DGS, which approval shall not be unreasonably withheld.

Mr. Rick Whitcomb	Government Sales Manager
Mrs. Stacey Avery	Account Manager
Mrs. Kim Sowers	Business Administrator

15. CONTRACTING OFFICER: The Contracting Officer for this Contract is:

or

Terry Rohrer TRohrer@state.pa.us Bureau of Purchases P.O. Box 8365 Harrisburg, PA 17105-8365

Bureau of Purchases 414 North Office Building Harrisburg, PA 17125

Contractor shall direct all notices or inquiries to the Contracting Officer.

	REPRINT Page 1 / 18 Contract Number: 4600008376 Creation Date: 04/28/2005			
	Purchasing Agent:			
	Name: Terry Rohrer			
	Phone: 717-787-5180			
All using Agencies of the Commonwealth, Political Subdivision,	Fax: 717 346-3820			
Authorities, Private Colleges and Universities	E-mail: trohrer@state.pa.us Valid from/to: 05/17/2005 - 05/17/2007			
Your vendor number with us: 102381	Please Deliver To:			
Vendor Name/Address:				
XPEDX	*** TBD AT TIME OF PURCHASE ORDER ***			
211 HOUSE AVE				
CAMP HILL PA 17011-2306	*** UNLESS SPECIFIED BELOW ***			
Vendor Fax Number: 717-612-3105				
Your Quotation: Date: Collective No.: Our Quotation:	Payment Terms: NET 30			

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description Material/Service No. Q	uantity UOM	Price	Per Unit	TOTAL
00010 ABSORBANT OIL				
291692 Item text	0 EA	3.93	EA	0.00
40 LB BAG, PETRO/SORB 2	XPEDX # 2109585			
00020 ABSORBANT, GREEN OIL BASE				
291693 Item text	0 EA	12.00	EA	0.00
100 LB BOX XPEDX # 207	/1131			
00030 ABSORBANT, GREEN OIL BASE	SWEEPING			
291690	0 EA	7.00	EA	0.00
Item text50 LB BOXXPEDX # 5141	.999			
00040 BAGSPLASTIC29X361.5 MILWH	ITEW/DRAWSTRING			
291964	0 Case	14.05	Case	0.00
Item text 100/CASE INTERPLAST XPE	DX # 5210803			
00050 BAGS,PLASTIC15X9X23,.5 MI				
291695	0 Case	17.28	Case	0.00



500/CASE PIBH # 8105-7000-020 _____

00060 BAGS, PLASTIC16X14X36,.85MIL

Item

Item text

291697

Item text

Description Material/Service No.

		Number: 46 on Date: 04, XPEDX	
Quantity UOM	Price	Per Unit	TOTAL
05-7000-020			
,.85MIL 0 Case 105-7000-034	24.54	Case	0.00
	27.01	Case	0.00
0			
.1.2MTT			

0.00

0.00

0.00

0.00

0.00

0.00

250/CASE PIBH # 8105-7000-0	34		
00065 BAGS, PLASTIC 16X14X36 CLEAR 1 293344 Item text PIBH # 8105-7000-260		27.01	Case
00070 BAGS,PLASTIC16X14X36,1.2MIL 291698 Item text 250/CASE NORTH AMERICAN Black Bag XPEDX # 5197508	0 Case	11.48	Case
00079 BAGS, PLASTIC 22X16X60 CLEAR 1 293348 Item text PIBH # 8105-7000-265	.6MIL 0 Case	29.16	Case
00080 BAGS,PLASTIC22X14X58,1.2 MILS 291699 Item text 100/CASE xpedx # 5028474	0 Case	22.70	Case
00081 BAGS, PLASTIC 23X17X46 LOW DEN. 293338 Item text PIBH # 8105-7000-059	SITY-CLEAR 0 Case	18.52	Case
00082 BAGS, PLASTIC 23X17X46 CLEAR 1 293345 Item text PIBH # 8105-7000-261		19.55	Case
00083 BAGS, PLASTIC 23X17X46 CLEAR 2	 MIL		

293346 Item text PIBH # 8105-7000-263

*** SEE LAST PAGE FOR TOTAL VALUE OF CONTRACT ***

0 Case 32.40 Case



				Number: 46000	
			Vendor Name:	XPEDX	
Item Desc Material	ription /Service No.	Quantity UOM	Price	Per Unit	TOTAL
293341 Item text	PLASTIC 23X17X46 # 8105-7000-061	0 Case	43.45		0.00
293337 Item text	PLASTIC 23X17X46 # 8105-7000-058	CLEAR 4MIL 0 Case	55.98	Case	0.00
293342 Item text PIBH	PLASTIC 23X20X48 # 8105-7000-062	CLEAR 3MIL 0 Case	47.10	Case	0.00
291701 Item text 100/	PLASTIC33 X 40, 2 CASE NORTH AMER: k Bag XPEDX # 520	25 MIL O Case ICAN 4912	10.95	Case	0.00
293347 Item text	PLASTIC 23X20X48 # 8105-7000-264	CLEAR 2MIL	34.00		0.00
293343 Item text	PLASTIC 23X20X48 # 8105-7000-063	CLEAR 4MIL 0 Case	63.70	Case	0.00

293342 Item text PIBH # 8105-7000-062 -------00090 BAGS, PLASTIC33 X 40, 2.25 MI 291701 Item text 100/CASE NORTH AMERICAN Black Bag XPEDX # 5204912 _____ 00091 BAGS, PLASTIC 23X20X48 CLEAR 293347 Item text PIBH # 8105-7000-264 _____ 00092 BAGS, PLASTIC 23X20X48 CLEAR 293343 Item text PIBH # 8105-7000-063 ------00093 BAGS, PLASTIC 23X17X46 CLEAR 4MIL 293337 0 Case 55.98 Case 0.00 Item text PIBH # 8105-7000-058 _____ 00100 BAGS, PLASTIC38 X 65, 4 MIL 17.28 291704 0 Case Case 0.00 Item text 50/CASE NORTH AMERICAN Black Bag XPEDX # 5204911 _____ _____ _____ 00110 BAR, SOLID ODOR, GOLD 3.5"X 2.75"X .5" 291705 0 Case 95.00 Case 0.00 *** SEE LAST PAGE FOR TOTAL VALUE OF CONTRACT ***



		Number:	46000083		18
Vendor	Name:				
		XPEI	X		
	Price	Per Un	it	TOTAL	
9	95.00	Case		0.00	

Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
Item text 24/CASE XPEDX #	2126541			
00120 BAR,SOLID,ODOR,BLUE 291706 Item text 24/CASE XPEDX #	0 Case	95.00	Case	0.00
00130 BAR,SOLID,ODOR,MINT 291707 Item text 24/CASE XPEDX #	0 Case	95.00	Case	0.00
00131 BROOM, HARDWOOD, 16' 293335 Item text PIBH # 7920-0510-03	0 Case	105.24	Case	0.00
00132 Broom, Upright corn, 293330 Item text PIBH # 7920-0500-02	Parlor #8 0 dz	107.69	dz	0.00
00133 Broom, Upright corn, 293331 Item text PIBH # 7920-0500-03	0 dz	105.96	dz	0.00
00140 BRUSH, SCRUBFILL DEC 291709 Item text WEILER - 44026 XP	0 EA	2.40	EA	0.00
00150 BRUSH, TOILET BOWLW/1 291965 Item text WEILER - 75072 XP	0 EA	2.55	EA	0.00
00151 BRUSH, TOILET BOWL 293423 Item text 24/case Rubbermai xpedx # 2028605	0 Case d-all plastic	39.36	Case	0.00



		REPRINT Contract Creati	Number: 4600 on Date: 04/28	008376
		Vendor Name:	XPEDX	
Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
00160 BRUSH, WOOD HDL 60'' 291966 Item text PIBH # 7920-5300-021		26.05		0.00
00170 BRUSH,FIBERFILL 8'' BLF 291976 Item text WEILER - 6238 XPEDX	K HORSEHAIRCOUNTER 0 EA # 2126358	2.83	EA	0.00
00179 Brush, 18'' block, 1009 293332 Item text PIBH # 7920-2025-120	tampico	111.96		0.00
00181 BRUSH, FULL FLOOR 18'' 293893 Item text		140.76	Case	0.00
PIBH # 7920-2025-021				

00190 BRUSH,FULL FLOOR24" BLK TAMPIC 291711 Item text PIBH # 7920-2025-031		175.92	Case	0.00
00200 BRUSH, HORSEHAIR/PLAS ROUND 4. 291967 Item text 12/case WEILER 73003 XPEDX # 2134083		78.00	Case	0.00
00211 BRUSH, SCRUB POINTED ENDS 9'' 291968 Item text WEILER 44023 XPEDX # 2096946	TAMPICO 0 EA	1.80	EA	0.00
00220 BRUSH,WIREBRISTLE WHT PLASTIC 120442 Item text WEILER 75070 XPEDX # 2097868	0 EA	1.56	EA	0.00



		REPRINT Contract Creati		Page 6 / 18 0008376 8/2005
		Vendor Name:	XPEDX	
Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
 00230 BUCKET,MOPW/3"CASTERS 291713 Item text WHT 2635-3-YLW XPEDX # 5053875	35QT PLASTIC 0 EA	24.15	EA	0.00
00240 BUCKET, MOP WRINGER C 291719 Item text RUBBERMAID - 7590 XPEDX # 2198020	OMBO 0 EA	43.29	EA	0.00

291719 Item text RUBBERMAID - 7590 XPEDX # 2198020	0 EA	43.29	EA	0.00
00250 BUCKET, MOP, 2'' CASTERS 32 GT 291970 Item text IMPACT PRODUCTS - 3320 XPEDX # 2126765		48.45	EA	0.00
00270 BUCKET,W/2"CASTERS W/MOP 35QT 291717 Item text WHT 2635-3-YLW XPEDX # 2126768	0 EA	26.25	EA	0.00
00290 BUCKET,WRINGER 6127 COMBO PK I 247470 Item text RCP 7580-16 - YL XPEDX # 5008550		41.09	ЕА	0.00
00300 BUFFER,WATERBASED SPRAY 291722 Item text 4-1 GALLON BOTTLES SNAPBACK 4 XPEDX # 2072267		44.45	Case	0.00
00310 CLEANER, CARPET EXTRACTION 291725 Item text 4-1 GALLONS JOHNSON 3844 XPEDX # 2067924	0 Case	31.66	Case	0.00
00320 CLEANER,CARPET,SOIL RETARDANT 291726	0 Case	131.38	Case	0.00



2 Carl		Number: 46000 on Date: 04/28		
		Vendor Name:		
Item Description Material/Service No. Quar	tity UOM	Price	Per Unit	TOTAL
Item text 4-1 GALLON JOHNSON 3956 XPEDX # 2125187				
00330 CLEANER, DRAIN, ENZYME 291973 Item text 2.5 GALLON ECOLAB 29810 XPEDX # 5051019		119.00		0.00
00340 CLEANER,FLOOR 291730 Item text 80 0 2 oZ Containers Absork Xpedx #2126554	0 Case	47.95 0		0.00
00350 CLEANER, NEUTRAL STRIDE 291974 Item text 4-1 Gal/Case SC Johnson 468 Xpedx #2106217		13.67	Case	0.00

Item text 2.5 GALLON ECOLAB 29810 XPEDX # 5051019				
00340 CLEANER,FLOOR 291730 Item text 80 0 2 oZ Containers Absorbit Xpedx #2126554	Ecolab HD	47.95	Case	0.00
00350 CLEANER, NEUTRAL STRIDE 291974 Item text 4-1 Gal/Case SC Johnson 4689 Xpedx #2106217	0 Case	13.67		0.00
00363 CLEANER, TOILET BOWL 293894 Item text 12/40 OZ SANI FLUSH xpedx # 2183638	0 Case	22.64	Case	0.00
00370 CLEANSER,ODOR DIGESTER ELIMINA 291737 Item text 4-Gallons/Case SC Johnson-456 Xpedx # 2181207	TOR 0 Case	39.29	Case	0.00
00380 CLEANSER,CREME,LEMON 291975 Item text 9-24.5 Ounces/CS Ajax 4941 Xpedx # 2125434		24.30		0.00
00390 CONTAINER WITH STEP-ON 12 GALL 291738 Item text RCP 6144 Beige Xpedx # 2030529	ON	44.90		0.00



Item Description Material/Service No. Quantity UOM

	Number:	
Vendor Name:	XPEDX	
 Price	Per Unit	TOTAL
 31.54	EA	0.00
 14.95	EA	0.00

00400 CONTAINER, DOME LID FOR 32 G 291739 Item text Xpedx # 2160017	0 EA	31.54		0.00
00410 CONTAINER, 32 GAL GRAY BRUTE 291740 Item text RCP 2632-16 Xpedx # 5008162		14.95		0.00
00420 CONTAINER, STEP-ON 18 GALLON 291741 Item text RCP 6145 RED Xpedx # 2030533		50.62	EA	0.00
00430 CONTAINERWASTEBASKETFIRERESIS 291742 Item text RCP 2544 Beige Xpedx # 2030471		22.12	EA	0.00
00440 CONTAINER, ROUND TOP W/GALV LI 291744 Item text UR R1536EGL WHT Xpedx # 2030411	0 EA	153.76	EA	0.00
00450 DISINFECTANT, BLEACH EPA REG 291750 Item text 6 Gallon/Case Austin-360 Xpedx # 2096942	0 Case	7.10	Case	0.00
00460 DOLLY FOR 2632 2643 2655 CONT 291752 Item text 2640-16 Black for Rubbermaid Xpedx # 5008549	0 EA	22.89	EA	0.00
00470 FINISH, HIGH GLOSS 291757 Item text	0 EA	52.53	EA	0.00



5 Gal SC Johnson Showplace 4061

em Description Material/Service No.

Xpedx # 2134160

Item

		Jumber: 4600 on Date: 04/28	
	Vendor Name:	XPEDX	
Quantity UOM	Price	Per Unit	TOTAL
olace 4061			
0 Case	45.93	Case	0.00
Showplace 4059			
SCREW TYPE 0 Case	62.96	Case	0.00

00480 FINISH,HIGH GLOSS,CASE 291763 Item text 4/CaselGal SC Johnson Showpla Xpedx # 2125186		45.93	Case	0.00
00491 MOP, HANDLE 54'' TYPE 1 SCREW 7 293336 Item text PIBH # 7920-3520-020	TYPE 0 Case	62.96	Case	0.00
00500 HANDLE WHT 58'' FIBERGLASS ORG 291770 Item text White Mop 91 Xpedx # 2066022	WET MOP O EA	7.15	EA	0.00
00510 HANDLE, MOPWET 64" ORG FIBERGLAS 291772 Item text White Mop 94 Xpedx # 2064841	0 EA	7.50	EA	0.00
00520 HANDLE,THREADED 60" LACQUERED V 291773 Item text Weiler 44018 Xpedx # 2126371	WOOD	2.05	ЕА	0.00
00530 MAT,ENTRANCE SUPERIOR .25"X4'X0 291775 Item text 130-CH-4-6 Xpedx # 2193651		17.94	EA	0.00
00560 MAT,SABRE DECALON ENTRANCE.25" 291778 Item text 130-CH-4-8 Xpedx # 2177552		23.92	EA	0.00



-----00570 MAT, SCRAPE-N-DRY 5/16"X4'X8' GRAY

-----00580 MAT, SCRAPER ENTRANCE 3M 3'X10'

Quantity UOM

0 EA

0 EA

Item Description

291779

Item text

291780

Material/Service No.

146-GY-4-8 Xpedx # 2134359

	REPRINT Contract I Creati			
Ven	dor Name:			
		XPE	DX	
	Price	Per Un	it	TOTAL
	35.33	EA		0.00
	126.00	EA		0.00

Item text	
3M 000-48011 NOMAD 6050	
XPEDX # 5067582	
00590 MOP HEAD, WET, WIDEBAND, HANDSEWEI)
291781	0 Case
Item text	
12/CASE	

XFEDX # 5007502				
00590 MOP HEAD,WET,WIDEBAND,HANDS 291781 Item text 12/CASE PIBH # 7920-5900-040		67.76	Case	0.00
00595 MOP,CONE BOWL 291978 Item text IMPACT 3600 XPEDX # 1361065	0 EA	1.85	EA	0.00
00602 MOP,DUST 3 5/8''X15'' 2 WAY 293392 Item text 12/case TUWAY 1023C-FT XPEDX # 2146180	0 Case	38.40	Case	0.00
00610 MOP,DUST 3 5/8"X9" 2WAY 4PL 291783 Item text 12/CASE TUWAY 1016 CFT XPEDX # 2126874		39.96	Case	0.00
00620 MOP,FANHDS,WIDEBD24 OZ,COT 291784 Item text 12/CASE PIBH # 7920-5900-031	& SYN 0 Case	58.53	Case	0.00
00621 Mop,hard sewed head, wide h 293333	eadband, 24oz 0 dz	53.13	dz	0.00



	REPRINT Contract Nu Creation			11 / 1 6
Vend	dor Name:			
		XPE	XC	
	Price	Per Un	it :	TOTAL
	35.27	dz		0.00

Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
Item text PIBH # 7920-5900-030				
00629 MOP16OZ OPEN SEWED HD NA 293339 Item text PIBH # 7920-5900-060		35.27	dz	0.00
00630 MOP,LOOP240ZCELLULOSE&PO 291785 Item text 12/CASE PIBH # 7920-9930-020		95.12	Case	0.00
00639 MOP16OZ LOOPED TAIL FANW 293349 Item text PIBH # 7920-9930-010		59.47	dz	0.00
00640 MOP,LOOPEDFANSEWW/FABRIT 291786 Item text 12/CASE PIBH # 7920-9930-025	0 Case		Case	0.00
00641 Mop,looped tailbandedw/f 293334 Item text PIBH # 7920-9930-015	abric, 20oz 0 dz	71.30	dz	0.00
00650 MOP,OPENHD,NARHEAD,20 OZ 291789 Item text 12/CASE PIBH # 7920-5900-070		41.99	Case	0.00
00660 MOP,OPNSWDHD,NARHEADBAND 291788 Item text 12/CASE PIBH # 7920-5900-090		63.61	Case	0.00
00671 MOP,WIDE TRACKLOOP160ZBL 291793 Item text	UE 5" HEADBAND 0 Case	60.24	Case	0.00



		REPRINT Contract Creat:		Page 12 / 18 008376 8/2005
		Vendor Name:	XPEDX	
Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
12/CASE WR2-16-5-W XPEDX # 2101418				
00680 MOP,WIDEBAND,16 OZ,COT				
291794	0 Case	38.16	Case	0.00
Item text				
12/CASE				
PIBH # 7920-5900-010				
00691 MOP,WIDETRACKLOOPENDWE	 T240Z4PLYWHT 5" HE			
291795	0 Case	79,92	Case	0.00

_ _

_ _

_ _

_ _

_ _

291794 Item text 12/CASE PIBH # 7920-5900-010	0 Case	38.16	Case	0.00
00691 MOP,WIDETRACKLOOPENDWET240Z4PL 291795 Item text 12/CASE WT2-24-5-W XPEDX # 2159030		79.92	Case	0.00
00700 MOPS,WIDEBD200ZCOT&SYNHANDSEW 291796 Item text 12/CASE PIBH # 7920-5900-020	0 Case	45.84	Case	0.00
00711 PAD, 20" BLUE CLEANING 291798 Item text 5/CASE XPEDX # 5069627	0 Case	10.98	Case	0.00
00721 PAD,BUFFING 17" RED 291800 Item text 5/CASE XPEDX # 5069639	0 Case	8.70	Case	0.00
00731 PAD,BUFFING 20" RED 291801 Item text 5/CASE GLIT 20053 XPEDX # 5064760	0 Case	10.98	Case	0.00
00742 PAD,BURNISH ERASER 20" 291804 Item text 5/CASE 3M 500-48011 XPEDX # 2170797	0 EA	13.10	EA	0.00



			Page 13 / 18 4600008376 04/28/2005
	Vendor Name:		
		XPED:	x
M	Price	Per Uni	t TOTAL
ase	11.10	Case	0.00
9" ase	19.47	Case	0.00
ase	10.98	Case	0.00

Item Description Material/Service No. Qu	antity UOM	Price	Per Unit	TOTAL
00751 PAD,BURNISHING 20" BEIGE U 291805 Item text 5/CASE GLIT 15120 XPEDX # 2115884	HS 0 Case	11.10	Case	0.00
00760 PAD,SCOURING,GENERAL PURPO 291807 Item text 60/CASE 3M 8293 XPEDX # 2030701	SE 6"X 9" 0 Case	19.47	Case	0.00
00771 PAD,POLISHING 20" WHT SUP 291809 Item text 5/CASE XPEDX # 2097320	ER 0 Case	10.98	Case	0.00
00780 PAD,POLISHING 20" TAN 291810 Item text 5/CASE GLIT 13320 XPEDX # 2155586	0 Case	10.98	Case	0.00
00800 PAD,SCOUR SCOTCH BRITE 3. 291812 Item text 40/CASE 3M 8292 XPEDX # 2030693	5"X 5" 0 Case	21.09	Case	0.00
00810 PAD,SOSW/CLOROX 2.5"DIA 291813 [tem text 96/CASE CLOROX 98041 XPEDX # 2170756	0 Case	17.98	Case	0.00
00820 PAD,STRIPPING 20" 291814 [tem text 5/CASE 3M 8382 XPEDX # 2030605		13.10	Case	0.00
0830 PAN,DUST HEAVY DUTY 292053	0 Case	26.64	Case	0.00



		REPRINT Contract Creati	Number: 4600 ion Date: 04/28	Page 14 / 18 008376 /2005
Item Description		Vendor Name:	XPEDX	
Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
Item text 12/CASE RCP XPEDX # 2028796				
00840 POLISH, FURNITURE, AER 291816 Item text 12/15 OZ SC JOHNSON XPEDX # 2097316	0 Case	28.20	Case	0.00
00850 POLISH, METAL 291817 Item text 12/CASE PIBH # 7920-9600-050		26.40	Case	0.00

00840 POLISH, FURNITURE, AEROSOL SHIN 291816 Item text 12/15 OZ SC JOHNSON 44410 XPEDX # 2097316		28.20	Case	0.00
00850 POLISH, METAL 291817 Item text 12/CASE PIBH # 7920-9600-050	0 Case	26.40	Case	0.00
00860 POLISH, ENDUST FURNITURE 291819 Item text 6/15.5 OZ AEROSOL 61196291 XPEDX # 2134375	0 Case	22.50	Case	0.00
00870 SANITIZER,HAND 291820 Item text 8/CASE GOJO PURELL 9606-24 XPEDX # 5000669	0 Case	40.48	Case	0.00
00880 SANITIZER,HAND PUMP 291821 Item text 24/CASE GOJO PURELL XPEDX # 5066428	0 Case	33.21	Case	0.00
00890 SEALER&FINISH,UCF LO ODOR 291824 Item text 5 GAL BOX JOHNSON CAREFREE XPEDX # 2134167		57.88	EA	0.00
00900 SEALER,ACRYLIC STONE&POUROUS 291825 Item text 5 GAL PAIL SC JOHN PLAZA PLU XPEDX # 2134164		56.38	EA	0.00



		Number: 4 on Date: 0	Page 15 1600008376 14/28/2005	/ 18
Ven	dor Name:			
		XPEDX		
	Price	Per Unit	TOT	'AL
	50.21	Case	C	0.00

Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
00910 SEALER, ACRYLIC STONE&P 291826 Item text 4/1 GALLON SC JOHNSC XPEDX # 2218012	0 Case	50.21	Case	0.00
00920 SEALER,CONCRETE FLOOR 291979 Item text 5 GALLON SC JOHN JX XPEDX # 2134166	0 EA -4000 5431	70.13	EA	0.00
00930 SEALER,WATER EMULSION 291827 Item text 4/1 GAL SC JOHNSON OV XPEDX # 5104697		36.60	Case	0.00
00940 SOAP,ANTIBACTERIAL HAN 291829 Item text 4/1 GALLON CONTAINERS XPEDX # 2124989	0 Case	67.20	Case	0.00
00960 SOAP,ANTIBACTERIAL SKI 291832 Item text 18/CASE KC SANIFRESH XPEDX # 2063022	0 Case	34.21	Case	0.00
00970 SOAP,ANTIBACTERIAL SKI 291833 Item text 12/CASE KC SANIFRESH XPEDX # 2064401	0 Case	32.78	Case	0.00
00981 SOAP,ANTIMICROB W/ PCM 291835 Item text 12/CASE 9212-12 XPEDX # 2029479		36.31	Case	0.00
00991 SOAP,ANTIMICROBIAL LOT 291837	ION 0 Case	36.43	Case	0.00



		REPRINT Contract Creati	Number: 46000	Page 16 / 18 008376 /2005
	<u> </u>	Vendor Name:		
Item Description Material/Service No. Q	Quantity UOM	Price	Per Unit	TOTAL
Item text 10/CASE GOJO 4212-10 XPEDX # 1787957				
01001 SOAP,GENTLE LOTION,PINK F 291838 Item text 18/CASE KC SANIFRESH TW XPEDX # 2062543	0 Case	36.54	Case	0.00
01011 SOAP,HAND ANTIMICROBIAL I 291839 Item text 4/GAL RELIABLE XPEDX # 4440110	-	30.55	Case	0.00
01021 SOAP, POWDER, ANTISEPTIC, WH 291843	ITBABY 0 Case	39.60	Case	0.00

Item text 18/CASE KC SANIFRESH TWIN XPEDX # 2062543				
01011 SOAP,HAND ANTIMICROBIAL LIQUID 291839 Item text 4/GAL RELIABLE XPEDX # 4440110	0 Case	30.55	Case	0.00
01021 SOAP, POWDER, ANTISEPTIC, WHTBABY 291843 Item text 12/CASE 800ML KC SANIFRESH XPEDX # 2063198	0 Case	39.60	Case	0.00
01031 SOAP, ANTIBACTERIAL SKIN CLEANER 291823 Item text 6/CASE 750 ML DIGISAN E3 23674 XPEDX # 2215082	0 Case	73.41	Case	0.00
01040 SOAP,SKIN LOTION 292050 Item text 12/CASE 800ML SPARKLE DERMAPRO XPEDX # 2029475	0 Case	28.65	Case	0.00
01060 SQUEEGEE, STRAIGHT 18" 291846 Item text ETTORE COMPANY 55018 XPEDX # 2028748	0 EA	10.25	EA	0.00
01070 STRIPPER,HEAVY DUTY 292052 Item text 4/1 GALLON CONTAINERS BRAVO XPEDX # 2082023	0 Case	25.93	Case	0.00



		Number: 4600 ion Date: 04/28	Page 17 / 18 008376 /2005
	Vendor Name:	XPEDX	
Item Description Material/Service No. Quantity UOM	Price	Per Unit	TOTAL
01080 STRIPPER, NON-AMMONIATED, NON-BUTYL 291851 0 Cas Item text 5 GALLON PAIL SC JOHNSON BRAVO XPEDX # 2134176	e 28.25	Case	0.00
01090 STRIPPER, SPEED 291852 0 EA Item text 5 GALLON SC JOHNSON FREEDOM 4616 XPEDX # 2125354	49.51	EA	0.00

0.00

5.10 Box

01100 URINAL, BLOCK 291853 Item text 12/BOX 3.5 OZ Hanging Toilet Bowl block XPEDX # 2082171 _ _ 01 It _ _ 01

XPEDX # 2082171				
01110 URINAL, ROUND BLOCK 291854 Item text 12/BOX 3. OZ FRESH PRODUCTS XPEDX # 2090780	0 Box	3.27	Вох	0.00
01111 Urinal Screen with Block-Apple 293328 Item text PIBH # 5405-0500-001	0 Case	156.82	Case	0.00
01112 Urinal Screen with Block-Citrus 293329 Item text PIBH # 5405-0500-002	0 Case	156.82	Case	0.00
01120 WIPES,12.5"X14.4"1PLY .25FOLDAL 291861 Item text 672/CASE KC 05776-00 XPEDX # 2195759		29.59	Case	0.00
01130 WIPES,12.5"X14.4"1PLY Q-FOLD AL 291856		32.00	Case	0.00

0 Box

Item text

10008/CASE KC 05701-20



			Number: 4600 ton Date: 04/28	
		Vendor Name:	XPEDX	
Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
XPEDX # 2062837				
01140 WIPES,13 1/5"X13.5" 4PL	 Y .25FOLD X60 TER			
291857	0 Case	38.50	Case	0.00
Item text				
912/CASE KC 94865				
XPEDX # 2228529				
01150 WIPES,14 7/8"X16 5/8"1P	LY BOXED WORKHORS			
201050	0 0290	20 16	Cago	0 00

01150 WIPES,14 7/8"X16 5/8"1PLY	BOXED WORKHORS			
291858	0 Case	20.46	Case	0.00
Item text				
300/CASE KC 41100				
XPEDX # 2062953				
01160 WRINGER,SQUEEZE PLASTIC				
291859	0 Case	25.30	Case	0.00
Item text				
IMPACT WH60000Y				
XPEDX # 2126778				
01170 NON-CORE ITEMS				
	0 EA	0.01	EA	0.00
Item text				
30% DISCOUNT OFF CATALOG	PRICING			
	SUPPLEMENTAL	INFORMATION		

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

<u>9,999,999.00</u> ***ESTIMATED VALUE***

_ _ _

Exhibit A

SPECIAL TERMS AND CONDITIONS

These SPECIAL TERMS AND CONDITIONS shall be a part of the Contract For The Supply And Delivery of Cleaning Custodial Supplies (Dishwashing Chemicals) between the **Commonwealth of Pennsylvania**, acting through the Department of General Services ("DGS") and **Sanolite ("the Contractor")**.

1. CONTRACT SCOPE/OVERVIEW:

This Contract, No. 7920-08 (Lot 2) (identified here and in other documents as the "Contract"), will cover the requirements of Commonwealth agencies for the procurement of certain Cleaning Custodial Supplies, as defined in the various contract documents.

2. **CONTRACT TERM:** The term of this Contract will commence on the Effective Date (as defined herein) and will have an initial term of three years. The Effective Date shall be fixed by the Issuing Officer after the contract has been fully executed by the awarded contractor and by CWOPA and all approvals required by CWOPA have been obtained. The procurement of all Cleaning Custodial Supplies, regardless of when added to the Contract, will expire at the end of the contract term.

3. CONTRACT RENEWALS: There will be options to renew for one (1) additional one year renewal. In deciding whether to renew, CWOPA will review the Contractor's past performance under the Contract. Pricing for each one (1) year renewal option will be determined through contract negotiations. If prices cannot be successfully negotiated CWOPA will not renew the contract. If the contract is renewed the Terms and Conditions shall remain the same.

4. **OPTION TO EXTEND:** The Department of General Services reserves the right, upon notice to Contractor, to extend the Contract or any part of the Contract up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in contract coverage and only for the time necessary, up to three (3) months, to enter into a new contract.

5. <u>SERVICES TO BE PROVIDED UNDER THIS CONTRACT:</u>

Implementation Process: Within two days after the Effective Date of this Contract, a joint implementation team will be formed between Contractor and the DGS. This team will prepare a customized implementation timetable and the objectives to be accomplished through the Contract. All tasks will be assigned due dates. The team will review these tasks weekly for updates and status until the implementation process is complete. The team will remain in place for at least ninety (90) days after the roll out date to monitor and ensure the program's success. Contractor and DGS shall perform the tasks assigned to them by the due dates established by the timetable.

Quarterly or Semi-Annual Program Review/Reporting: Contractor may provide reports to DGS at the end of each calendar quarter of the contract term. The reports may include

- Performance data
- Usage data
- Reporting processes
- Process improvements and cost saving opportunities
- Recap current year's accomplishments
- Set goals for following year
- Other areas as necessary

C. On-Line Reporting: The Contractor will work with CWOPA to develop web based, customizable, on-demand reports. Reports will be accessible directly by CWOPA and exportable to standard electronic (Microsoft Excel) format. Reports will allow display and tracking of open orders.

6. <u>COSTARS (Cooperative Sourcing to Achieve Reductions in Spend) Program:</u>

Act 57 of May 15, 1998, as amended, permits local public procurement units to participate in those contracts for supplies, services, or construction entered into by the Department of General Services that are made available to local public procurement units. A "local public procurement unit" is defined as: any political subdivision; public authority; educational, health, or other institution; and to the extent provided by law, any other entity, including a council of governments or an area government; nonprofit fire, rescue or ambulance company; and any nonprofit corporation operating a charitable hospital. Local public procurement units, which elect to participate in the contract, will order items directly from Contractor and will be responsible for payment directly to Contractor.

Those local public procurement units listed above which issue orders under the contract are intended beneficiaries under the contract and are real parties in interest with the right to sue and be sued without joining the Commonwealth of Pennsylvania, Department of General Services as a party.

Contractor is required to participate in the Commonwealth's COSTARS Program and sell the awarded items at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to those political subdivisions, public authorities and local public procurement units that are <u>registered</u> with the Department of General Services and elect to participate in the contract through the COSTARS program. A list of these <u>registered entities</u> will be supplied to Contractor at the commencement of this contract. All updates will be coordinated between Contractor and Susan Plecker, COSTARS Systems Coordinator. No other entities may purchase from this Contract, unless registered with Department of General Services.

Contractor shall furnish to the DGS COSTARS Division an electronic monthly usage report, preferably in spreadsheet format no later than the 15th of the following month. Reports shall be e-mailed to <u>splecker@state.pa.us</u>, as well as <u>tnoss@state.pa.us</u>. Each report may indicate the name and address of Contractor, contract number, and period covered by the report. The following information may be listed on the report for each order received:

- Item No. (If applicable)
- Material Code (If applicable)
- Description
- Quantity
- Unit Price
- Total Price
- Local Public Procurement Unit

Questions regarding the COSTARS program from Contractor and/or Local Public Procurement Units should be directed to Susan Plecker, COSTARS Systems Coordinator at 717-787-1105 or 1-866-768-7827.

7. ORDERING: Contractor will work to develop a website for the Commonwealth which is programmed with only the Cleaning Custodial Supplies (Dishwashing Chemicals) covered in this Contract at the prices negotiated with the Commonwealth through the RFP process.

8. Product Conformance: The Department of General Services reserves the right to require the contractor to:

 Provide certified data from laboratory testing performed by the contractor, or performed by an independent laboratory, as specified by the Commonwealth.

- Supply published manufacturer product documentation.
- Permit a Commonwealth representative to witness testing at the contractor's location or at an independent laboratory.

9. MEETINGS <u>:</u> The Commonwealth requires the contractor to actively participate in regularly scheduled meetings with the CWOPA commodity manager to evaluate past performance, address any issues, and identify additional cost savings opportunities.

The Commonwealth of PA may work with the awarded contractor to add, remove or substitute products to our core item list to meet CWOPA's requirements in order to identify additional cost savings.

10. DELIVERIES: The Commonwealth requires that deliveries be made to each institution at normal working hours.

11. RESTOCKING FEES: There will be no restocking fees charged for items returned in accordance with this Contract.

12. INVOICING: Sanolite will work to develop electronic invoicing functionality for the Cleaning Custodial Supplies (Dishwashing Chemicals) covered in this Contract.

13. MINIMUM ORDER: The minimum order for shipments qualifying for F.O.B. delivered prices of all lots is \$50.00.

14. ACCEPTANCE: Acceptance will occur at thirty (30) days from invoice date, unless the product is rejected by CWOPA and/or installation occurs beyond thirty (30) days from invoice date due to delay caused by Contractor.

15. REMOVAL OF EQUIPMENT: At the conclusion of this contract Sanolite shall remove all equipment installed for the use of this contract. When the equipment is removed Sanolite will repair any holes that have remained after the equipment is removed.

16. DISADVANTAGED BUSINESS UTILIZATION: Any utilization by Contractor of MBE/WBE/EZ partners to provide products and services for Lot 2 Dishwashing Chemicals during the period between September 1, 2004, and the Effective Date will be included in Contractor's MBE/WBE/EZ utilization totals for this Contract.

17. KEY PERSONNEL: The key personnel identified below shall be assigned to administer this Contract on behalf of the Contractor. These persons shall not be removed from this assignment in the absence of death, retirement, resignation or termination from the Contractor or other unavoidable circumstance. All replacements and additions to key personnel assigned to administer this Contract shall be subject to the written approval of DGS, which approval shall not be unreasonably withheld.

(Name)

(Title)

18. CONTRACTING OFFICER: The Contracting Officer for this Contract is:

Terry Rohrer TRohrer@state.pa.us Bureau of Purchases or P.O. Box 8365 Harrisburg, PA 17105-8365 717-787-5180

Bureau of Purchases 414 North Office Building Harrisburg, PA 17125

Contractor shall direct all notices or inquiries to the Contracting Officer.

	ORIGINAL Page 1 / 3 Contract Number: 4600007753 Creation Date: 10/07/2004		
	Purchasing Agent:		
	Name: Terry Rohrer Phone: 717-787-5180		
	Fax: 717 346-3820		
All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities	E-mail: trohrer@state.pa.us		
	Valid from/to: 01/01/2005 - 02/17/2008		
Your vendor number with us: 101829	Please Deliver To:		
Vendor Name/Address:			
SANOLITE CORPORATION	*** TBD AT TIME OF PURCHASE ORDER ***		
26 PAPETTI PLAZA			
ELIZABETH NJ 07206-1421	*** UNLESS SPECIFIED BELOW ***		
Vendor Fax Number: 908-353-6752			
Your Quotation: Date: Collective No.: Our Quotation:	Payment Terms: NET 30		

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
00010 CLEANER,OXYGENATED 288555 Item text PREEN 0804AM		31.68	Case	0.00
00020 CLEANER,MULTI PURPOS 288556 Item text FLASH 0516AD	0 Case	23.96	Case	0.00
00030 CLEANER, DELIMER 288557 Item text SCALE & FILM S	0 Case 0530AD 4-1 GALS/CS	26.56	Case	0.00
00040 DETERGENT, SOLID 288558 Item text SOLID SAFE 120		20.88	Case	0.00
00050 DETERGENT, SOLID POT 288559 Item text		74.00	Case	0.00



ORIGINAL Contract Number: Creation Date:	 3
Vendor Name:	

SANOLITE CORPORATION

Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
AQUARIUS 944120	4-5LBS/CS			
00070 DETERGENT,WAREWASH 288561 Item text SOLID SUPER SAVER	0 Case 34107 4-9 LBS/CS	42.48	Case	0.00
00080 DETERGENT, SOLID 288562 Item text SUPER SAVER CONC	0 Case	42.48	Case	0.00
00100 DETERGENT, POWDER POT 288564 Item text POT LUCK 0772A0	0 Case	32.00	Case	0.00
00110 PRESOAK,SILVERWARE 288565 Item text SILVER BULLET 9	0 Case 47924 4-6 LBS/CS	68.40	Case	0.00
00120 RINSE, ADDITIVE, SOLID 288566 Item text REJOICE REJOIC 4-5	0 Case LBS/CS	137.80	Case	0.00
00130 SANITIZER,QUAT 288567 Item text NEW GR 0602AD		28.00	Case	0.00
00140 NON-CORE CATALOG Item text SANOLITE CATALOG 57% DISCOUNT OFF CAT	ALOG LIST PRICE			
00150 AGENT, DRYING, RAPID DR 289754 Item text Can only be ordered 4/1 gallons in a cas	0 gal US in a case lots	1.00	gal US	0.00
00160 DETERGENT, SPECTRA 271 289755	0 0 0 Bag	1.00	Bag	0.00
***	SEE LAST PAGE FOR TOTAI	L VALUE OF CONT	TRACT ***	



	Number:	46000077	
Vendor Name:			
	SANOLITE CC	RPORATION	
Price	Per Un	it	TOTAL

Item text

Item

Can only be ordered in case 2/5 liter bags / case	lots			
00170 DETERGENT, LIQUID POT & PAN 292985	0 Case	27.50	Case	0.00
00180 DETERGENT, LOW FOAM MAUNUAL 292986	0 Case	42.50 INFORMATION	Case	0.00
Header text	SUPPLEMENTAL	INFORMATION		

Al Randalls - 1-800-221-0806

em Description Material/Service No.

NO FURTHER INFORMATION FOR THIS CONTRACT

Quantity UOM

Currency: USD

<u>999,999,999.00</u> ***ESTIMATED VALUE***

Exhibit A

SPECIAL TERMS AND CONDITIONS

These SPECIAL TERMS AND CONDITIONS shall be a part of the Contract For The Supply And Delivery of Cleaning Custodial Supplies (Janitorial Supplies/Chemicals and Janitorial Paper Products) between the **Commonwealth of Pennsylvania**, acting through the Department of General Services ("DGS") and **xpedx ("the Contractor").**

1. CONTRACT SCOPE/OVERVIEW:

This Contract, No. 7920-08 (Lot3) (identified here and in other documents as the "Contract"), will cover the requirements of Commonwealth agencies for the procurement of certain Cleaning Custodial Supplies, as defined in the various contract documents.

2. a. <u>CONTRACT TERM:</u> The term of this Contract will commence on the Effective Date (as defined herein) and will have an initial term of two years. The Effective Date shall be fixed by the Issuing Officer after the contract has been fully executed by the awarded contractor and by CWOPA and all approvals required by CWOPA have been obtained. The procurement of all Cleaning Custodial Supplies, regardless of when added to the Contract, will expire at the end of the contract term.

b. <u>INTERIM EMERGENCY PERIOD</u>: The products and services to be provided by the Contractor for Lot 3 Janitorial Paper Products have been approved by the Department of General Services as an emergency procurement, and the Contractor has submitted a letter dated July 19, 2004, containing terms for the supply and delivery of Janitorial Paper Products pending execution of this Contract. The Contractor may provide these products and services commencing August 1, 2004, based upon such emergency approval. Upon full execution of this Contract, all product purchases made during the period between August 1, 2004 and the Effective Date shall be merged into and covered by the terms of this Contract.

3. <u>CONTRACT RENEWALS:</u> There will be options to renew for one (1) additional one year renewal. In deciding whether to renew, CWOPA will review the Contractor's past performance under the Contract. Pricing for each one (1) year renewal option will be determined through contract negotiations. If prices cannot be successfully negotiated CWOPA will not renew the contract. If the contract is renewed the Terms and Conditions shall remain the same.

4. <u>OPTION TO EXTEND</u>: The Department of General Services reserves the right, upon notice to Contractor, to extend the Contract or any part of the Contract up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in contract coverage and only for the time necessary, up to three (3) months, to enter into a new contract.

5. SERVICES TO BE PROVIDED UNDER THIS CONTRACT:

A. Implementation Process: Within two days after the Effective Date of this Contract, a joint implementation team will be formed between Contractor and the DGS. This team will prepare a customized implementation timetable and the objectives to be accomplished through the Contract. All tasks will be assigned due dates. The team will review these tasks weekly for updates and status until the implementation process is complete. The team will remain in place for at least ninety (90) days after the roll out date to monitor and ensure the program's success. Contractor and DGS shall perform the tasks assigned to them by the due dates established by the timetable.

B. Quarterly or Semi-Annual Program Review/Reporting: Contractor may provide reports to DGS at the end of each calendar quarter of the contract term. The reports may include

- Performance data
- Usage data
- Reporting processes
- Process improvements and cost saving opportunities
- Recap current year's accomplishments
- Set goals for following year
- Other areas as necessary

C. On-Line Reporting: The Contractor will work with CWOPA to develop web based, customizable, on-demand reports. Reports will be accessible directly by CWOPA and exportable to standard electronic (Microsoft Excel) format. Reports will allow display and tracking of open orders.

6. COSTARS (Cooperative Sourcing to Achieve Reductions in Spend) Program:

Act 57 of May 15, 1998, as amended, permits local public procurement units to participate in those contracts for supplies, services, or construction entered into by the Department of General Services that are made available to local public procurement units. A "local public procurement unit" is defined as: any political subdivision; public authority; educational, health, or other institution; and to the extent provided by law, any other entity, including a council of governments or an area government; nonprofit fire, rescue or ambulance company; and any nonprofit corporation operating a charitable hospital. Local public procurement units, which elect to participate in the contract, will order items directly from Contractor and will be responsible for payment directly to Contractor.

Those local public procurement units listed above which issue orders under the contract are intended beneficiaries under the contract and are real parties in interest with the right to sue and be sued without joining the Commonwealth of Pennsylvania, Department of General Services as a party.

Contractor is required to participate in the Commonwealth's COSTARS Program and sell the awarded items at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to those political subdivisions, public authorities and local public procurement units that are <u>registered</u> with the Department of General Services and elect to participate in the contract through the COSTARS program. A list of these <u>registered entities</u> will be supplied to Contractor at the commencement of this contract. All updates will be coordinated between Contractor and Susan Plecker, COSTARS Systems Coordinator. No other entities may purchase from this Contract, unless registered with Department of General Services.

Contractor shall furnish to the DGS COSTARS Division an electronic monthly usage report, preferably in spreadsheet format no later than the 15th of the following month. Reports shall be e-mailed to <u>splecker@state.pa.us</u>, as well as <u>tnoss@state.pa.us</u>. Each report may indicate the name and address of Contractor, contract number, and period covered by the report. The following information may be listed on the report for each order received:

- Item No. (If applicable)
- Material Code (If applicable)
- Description
- Quantity
- Unit Price
- Total Price
- Local Public Procurement Unit

Questions regarding the COSTARS program from Contractor and/or Local Public Procurement Units should be directed to Susan Plecker, COSTARS Systems Coordinator at 717-787-1105 or 1-866-768-7827.

7. Minimum Percentage of Post-Consumer Content and Mill Certification for Lot # 3 The Contractor must adhere to the recycle content for Facial Tissues, Paper Towels, Toilet Paper and General purpose Industrial Wipers in the Standard Contract Terms and Conditions.

The mill certification must be completed and signed by the mill before payment will be made to the successful contractor for delivered items. The Commonwealth shall have no obligation to pay for the item(s) until a properly completed and signed manufacturer/mill certification is submitted for the delivered item(s).

8. ORDERING: Contractor will work to develop a website for the Commonwealth which is programmed with only the Cleaning Custodial Supplies (Janitorial Supplies/Chemicals and Janitorial Paper Products) covered in this Contract at the prices negotiated with the Commonwealth through the RFP process. This website will be available for punchout from the Commonwealth's SAP system via the creation of an interface. The following fields, at a minimum, must be available to be pulled back into the Commonwealth's SAP system from the website: Item Description, Item Part Number, Quantity, Unit of Measure, Unit Price, Extended Price.

<u>9.</u> Product Conformance: The Department of General Services reserves the right to require the contractor to:

- Provide certified data from laboratory testing performed by the contractor, or performed by an independent laboratory, as specified by the Commonwealth.
- Supply published manufacturer product documentation.
- Permit a Commonwealth representative to witness testing at the contractor's location or at an independent laboratory.

<u>Meetings</u>: The Commonwealth requires the contractor to actively participate in regularly scheduled meetings with the CWOPA commodity manager to evaluate past performance, address any issues, and identify additional cost savings opportunities.

The Commonwealth of PA may work with the awarded contractor to add, remove or substitute products to our core item list to meet CWOPA's requirements in order to identify additional cost savings.

DELIVERIES: The Commonwealth requires that deliveries be made to each institution at normal working hours.

10. <u>RESTOCKING FEES:</u> There will be no restocking fees charged for items returned in accordance with this Contract.

11. INVOICING: Xpedx will work to develop electronic invoicing functionality for the Cleaning Custodial Supplies (Janitorial Supplies/Chemicals and Janitorial Paper Products) covered in this Contract.

12. MINIMUM ORDER: The minimum order for shipments qualifying for F.O.B. delivered prices of all lots is \$50.00.

13. <u>ACCEPTANCE:</u> Acceptance will occur at thirty (30) days from invoice date, unless the product is rejected by CWOPA and/or installation occurs beyond thirty (30) days from invoice date due to delay caused by Contractor.

14. DISADVANTAGED BUSINESS UTILIZATION: Any utilization by Contractor of its designated MBE/WBE/EZ partners to provide products and services for Lot 3 Janitorial Paper Products during the period between August 1, 2004, and the Effective Date will be included in Contractor's MBE/WBE/EZ utilization totals for this Contract.

15. <u>**KEY PERSONNEL:**</u> The key personnel identified below shall be assigned to administer this Contract on behalf of the Contractor. These persons shall not be removed from this assignment in the absence of death, retirement, resignation or termination from the Contractor or other unavoidable circumstance. All replacements and additions to key personnel assigned to administer this Contract shall be subject to the written approval of DGS, which approval shall not be unreasonably withheld.

(Name)

(Title)

16. **CONTRACTING OFFICER:** The Contracting Officer for this Contract is:

Terry Rohrer TRohrer@state.pa.us Bureau of Purchases or P.O. Box 8365 Harrisburg, PA 17105-8365 717-787-5180

Bureau of Purchases 414 North Office Building Harrisburg, PA 17125

Contractor shall direct all notices or inquiries to the Contracting Officer.

	REPRINTPage 1 / 2Contract Number:4600007751Creation Date:10/05/2004
	Purchasing Agent: Name: Terry Rohrer
All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities	Phone: 717-787-5180 Fax: 717 346-3820 E-mail: trohrer@state.pa.us Valid from/to: 10/06/2004 - 10/05/2006
Your vendor number with us: 102381	Please Deliver To:
Vendor Name/Address: XPEDX 211 HOUSE AVE CAMP HILL PA 17011-2306	*** TBD AT TIME OF PURCHASE ORDER *** *** UNLESS SPECIFIED BELOW ***
Vendor Fax Number: 717-612-3105	
Your Quotation: Date: Collective No.: Our Quotation:	Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
00010 PAPER,FACIAL TISSUE				
288568	0 Case	26.40	Case	0.00
Item text KIMBERLY CLARK SURP.	ASS FACIAL TISSUE			
 00020 TOWEL,C-FOLD				
288569	0 Case	10.19	Case	0.00
Item text GEORGIA PACIFIC ENVI	SION C FOLD			
00030 TOWEL,MULTIFOLD				
288570	0 Case	10.64	Case	0.00
Item text SCA TISSUE MULTIFOL	D TOWEL			
00040 TOWEL,9" X 11" KITCHEN				
288571	0 Case	13.24	Case	0.00
Item text SCA TISSUE KITCHEN RO	OLL TOWEL			
00050 TOWEL,8" X 800' 1 PLY	ROLL			
288572	0 Case	0.00	Case	0.00



em Description Material/Service No.

Item

Item text

	t Number: ation Date:	Page 4600007751 10/05/2004	2 /
Vendor Name:			
	XPE	DX	
Price	Per Un	nit TO	TAL

KIMBERLY CLARK 1 PLY				
00060 PAPER,TOILET TISSUE,4.5" X 4.5 288573 Item text GEORGIA PACIFIC 1 PLY	" 1 PLY 0 Case	28.41	Case	0.00
00070 NON-CORE CATALOG Item text XPEDX CATALOG 52% OFF CATALOG LIST PRICE				
00080 PAPER TOWEL, WHITE, 1 PLY, 8"x1000) '			
290902	0 Case	57.93	Case	0.00
Item text				
Kimberly Clark 01000 WHITE Compares to the former 108 wh	ite roll towel on			
S Header text 1-800-321-1804	UPPLEMENTAL INFOR	MATION		

NO FURTHER INFORMATION FOR THIS CONTRACT

Quantity UOM

Currency: USD

<u>9,999,999.00</u> ***ESTIMATED VALUE***

Exhibit A

SPECIAL TERMS AND CONDITIONS

These SPECIAL TERMS AND CONDITIONS shall be a part of the Contract For The Supply And Delivery of Cleaning Custodial Supplies (Dilution Control Chemicals) between the **Commonwealth of Pennsylvania**, acting through the Department of General Services ("DGS") and **Ecolab**, **Inc.** ("the Contractor").

1. <u>CONTRACT SCOPE/OVERVIEW:</u>

This Contract, No. 7920-08 (Lot 4) (identified here and in other documents as the "Contract"), will cover the requirements of Commonwealth agencies for the procurement of certain Cleaning Custodial Supplies, as defined in the various contract documents.

2. <u>CONTRACT TERM:</u> The term of this Contract will commence on the Effective Date (as defined herein) and will have an initial term of three years. The Effective Date shall be fixed by the Issuing Officer after the contract has been fully executed by the awarded contractor and by the Commonwealth and all approvals required by the Commonwealth have been obtained. The procurement of all Cleaning Custodial Supplies, regardless of when added to the Contract, will expire at the end of the contract term.

3. <u>CONTRACT RENEWALS:</u> This Contract, or any part of this Contract, may be renewed for an additional one-year period by mutual agreement between the Contractor and the Commonwealth. In deciding whether to renew, the Commonwealth will review the Contractor's past performance under the Contract. Pricing for the one-year renewal term will be determined through contract negotiations. If prices cannot be successfully negotiated, the Commonwealth will not renew the contract. If the Contract is renewed, the same terms and conditions shall apply.

4. <u>OPTION TO EXTEND</u>: DGS reserves the right, upon notice to the Contractor, to extend the Contract or any part of the Contract up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in contract coverage and only for the time necessary to enter into a new contract.

5. <u>SERVICES TO BE PROVIDED UNDER THIS CONTRACT:</u>

A. 1. Implementation Process: A joint implementation team will be formed between the Contractor and DGS within two days after the Effective Date of this Contract. This team will prepare a customized implementation timetable and the objectives to be accomplished through the Contract. All tasks will be assigned due dates. The team will review these tasks weekly for updates and status until the implementation process is complete. The team will remain in place for at least ninety (90) days after full implementation to monitor and ensure the program's success. Contractor and DGS shall perform the tasks assigned to them by the due dates established by the timetable. Procedures mutually agreed upon by the parties resulting from the Implementation Process shall be documented in writing and will automatically become a material part of this Exhibit and the Contract, without the necessity of any further instrument.

2. Implementation Plan: Contractor and the Commonwealth will mutually determine installation dates for each Commonwealth facility to facilitate an orderly conversion from previous contractor(s) and product(s). Facilities will be allowed to deplete existing dilution control chemicals inventory prior to purchasing the Contractor's products through this Contract.

B. Quarterly or Semi-Annual Program Review/Reporting: Contractor shall provide reports to DGS at the end of each calendar quarter of the contract term. The reports shall include:

- Performance data
- Usage data
- Reporting processes
- Process improvements and cost saving opportunities
- Recap current year's accomplishments
- Set goals for following year
- Other areas as necessary

C. Reporting: Reports will be accessible in paper and standard electronic (Excel) format. Reports will be available five (5) days after the close of the reporting month. The Contractor will work with the Commonwealth to develop web based, customizable, on-demand reports.

D. Customer Service:

- 1. As described in its Technical Submittal, Contractor agrees to:
 - maintain a toll-free telephone number for customer service for this Contract
 - page Contractor Local Representatives who will contact the Commonwealth facility within one hour for service issues
 - maintain parts on hand with its service representatives and at critical locations
 - resolve service issues within 24 hours
- 2. The Commonwealth will be able to track order status by:
 - calling the Contractor's Customer Service Number
 - accessing MyEcolab.com for online orders

The Contractor will work to develop an SAP-compatible interface for viewing order status online.

E. Security: Contractor will be responsible for ensuring that all personnel, equipment, tools, keys and supplies/materials comply with any and all rules, regulations, and procedures of each Commonwealth agency, building and facility. The individual building's or facility's rules, regulations and procedures governing the entry and conduct of staff working inside the building/facility will be made available and explained at the point of entry.

All contractor personnel entering a Commonwealth building or facility will be subject to a search of their person and personal items. Such searches may be frisk searches, searches by metal detectors or searches by narcotics detection canines.

All equipment, tools supplies and materials will be subject to search or inventory at any time. Tools and materials must be carefully controlled at all times and locked when not in use.

No person who appears to be under the influence of drugs or alcohol or who is otherwise impaired will be allowed entry into a Commonwealth building or facility.

Each agency reserves the right to deny entrance to anyone who is suspected of a breach of security or for failure to follow published rules, regulations or procedures.

All contractor personnel must be in possession of a valid identification with a recent, clear photo in order to enter a Commonwealth building or facility.

All employees of the Contractor who work inside a security perimeter must submit to a background investigation conducted by the specific agency. The Contractor must submit the name, social security number, driver's license number, and date of birth for each and every employee providing services at a secure facility. The personnel background investigations will be processed at no cost to the Contractor.

6. <u>COSTARS (Cooperative Sourcing to Achieve Reductions in Spend) Program:</u>

Act 57 of May 15, 1998, as amended, permits local public procurement units to participate in those contracts for supplies, services, or construction entered into by the Department of General Services that are made available to local public procurement units. A "local public procurement unit" is defined as: any political subdivision; public authority; educational, health, or other institution; and to the extent provided by law, any other entity, including a council of governments or an area government; nonprofit fire, rescue or ambulance company; and any nonprofit corporation operating a charitable hospital. Local public procurement units electing to participate in this Contract will order items directly from the Contractor and will be responsible for payment directly to the Contractor.

Those local public procurement units listed above which issue orders under the contract are intended beneficiaries under the contract and are real parties in interest with the right to sue and be sued without joining the Commonwealth of Pennsylvania, Department of General Services as a party.

Contractor is required to participate in the Commonwealth's COSTARS Program and sell the awarded items at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to those political subdivisions, public authorities and local public procurement units that are <u>registered</u> with the Department of General Services and elect to participate in the contract through the COSTARS program. A list of these <u>registered entities</u> will be supplied to Contractor at the commencement of this contract. All updates will be coordinated between Contractor and Susan Plecker, COSTARS Systems Coordinator. No other entities may purchase from this Contract, unless registered with Department of General Services.

Contractor shall furnish to the DGS COSTARS Division an electronic monthly usage report, preferably in spreadsheet format no later than the 15th of the following month. Reports shall be e-mailed to <u>splecker@state.pa.us</u>, as well as <u>trohrer@state.pa.us</u>. Each report shall indicate the name and address of Contractor, contract number, and period covered by the report. The following information shall be listed on the report for each order received:

- Item No. (If applicable)
- Material Code (If applicable)
- Description
- Quantity
- Unit Price
- Total Price
- Local Public Procurement Unit

Questions regarding the COSTARS program from Contractor and/or Local Public Procurement Units should be directed to Susan Plecker, COSTARS Systems Coordinator at 717-787-1105 or 1-866-768-7827.

7. PIBH (Pennsylvania Industries for the Blind and Handicapped):

Pennsylvania Industries for the Blind and Handicapped (PIBH) is the Pennsylvania marketing organization for agencies for persons with disabilities that utilize persons with disabilities in 75% of the direct labor of manufacturing supplies. For this Contract, DGS has identified the items listed below that will be furnished by Contractor to Commonwealth agencies using PIBH as the supplier/manufacturer

PIBH will provide the dilution control chemicals and equipment for these locations:

- *i.* Bald Eagle State Park
- ii. Chapman State Park
- iii. Bendigo State Park
- iv. Caledonia State Park
- v. Francis Slocum State Park
- vi. Greenwood Furnace State Park
- vii. Lackawanna State Park
- viii. Lyman State Park
- ix. Ohiopyle State Park
- x. Presque Isle State Park
- xi. Neshaminy State Park
- xii. Prince Gallitzin State Park
- xiii. Pymatuning State Park
- xiv. Raccoon Creek State Park
- xv. Reeds Gap State Park
- xvi. Tobyhanna State Park
- xvii. Yellow Creek State Park
- xviii. Gifford Pinchot State Park

8. <u>ORDERING:</u> Contractor will work to develop a website for the Commonwealth which is programmed with only the Cleaning Custodial Supplies (Dilution Control Chemicals) covered in this Contract at the prices negotiated with the Commonwealth through the RFP process. This website will be available for punchout from the Commonwealth's SAP system via the creation of an interface. The following fields, at a minimum, must be available to be pulled back into the Commonwealth's SAP system from the website: Item Description, Item Part Number, Quantity, Unit of Measure, Unit Price, Extended Price.

9. DELIVERIES: The Commonwealth requires that deliveries be made to each facility during normal working hours.

10. <u>**RESTOCKING FEES:**</u> There will be no restocking fees charged for items returned in accordance with this Contract.

- **11. INVOICING:** The Contractor will work to develop electronic invoicing functionality for the Cleaning Custodial Supplies (Dilution Control Chemicals) covered in this Contract.
- **12.** <u>MINIMUM ORDER:</u> There is no minimum order for shipments qualifying for F.O.B. delivered prices.

13. <u>KEY PERSONNEL:</u> The key personnel identified below shall be assigned to administer this Contract on behalf of the Contractor. These persons shall not be removed from this assignment in the absence of death, retirement, resignation or termination from the Contractor or other unavoidable circumstance. All replacements and additions to key personnel assigned to administer this Contract shall be subject to the written approval of DGS, which approval shall not be unreasonably withheld.

(Name)

(Title)

14. **CONTRACTING OFFICER:** The Contracting Officer for this Contract is:

Terry Rohrer TRohrer@state.pa.us Bureau of Purchases or P.O. Box 8365 Harrisburg, PA 17105-8365

Bureau of Purchases 414 North Office Building Harrisburg, PA 17125

Contractor shall direct all notices or inquiries to the Contracting Officer.

	ORIGINAL Page 1 / 5 Contract Number: 4600008005 Creation Date: 01/11/2005
	Purchasing Agent: Name: Terry Rohrer Phone: 717-787-5180 Fax: 717 346-3820
All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities	E-mail: trohrer@state.pa.us Valid from/to: 01/11/2005 - 01/11/2008
Your vendor number with us: 164055	Please Deliver To:
Vendor Name/Address: ECOLAB INC ECOLAB CENTER 370 WABASHA ST N SAINT PAUL MN 55102-1307	*** TBD AT TIME OF PURCHASE ORDER *** *** UNLESS SPECIFIED BELOW ***
Vendor Fax Number: 651-293-2682	
Your Quotation: Date: Collective No.: Our Quotation:	Payment Terms: NET 30
The Commonwealth of Pennsylvania, through the Department of General Service	vices, accepts the submission of the Bidder/Contractor for the awarded item(s) at

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL	
00010 DISINFECTANT, GENERAL	J/HEAVY DUTY				
290904	0 Case	34.00	Case	0.00	
Item text					
Used For: Bathroom Specifications:	, Showers, Water-founta	ins, Jail Cells	, Door Knobs, etc	с.	
1) Must be registe: Disinfectant	red with the EPA and PA	Department of .	Agriculture as a	Heavy Duty	
2) Must be Quaterna	ary				
3) Must be able to	be diluted at ratios f	or heavy duty a	nd general clean:	ing	
PRODUCT NAME - QUI MANUFACTURER PART :					
00020 SANITIZER					
290905	0 Case	30.00	Case	0.00	
Item text					
Used For: Food Ser	vice, Healthcare, Pots,	Pans, Table To	ps		
Specifications:					
1) Must be registe: 2) Must be Quaterna	red with the EPA and PA ary	Department of .	Agriculture as a	Sanitizer	
PRODUCT NAME - OAS	IS 141				
* * *	SEE LAST PAGE FOR TOTA	AL VALUE OF CON	FRACT ***		



	RE	ORIGINAL Contract Nu Creation	mber: 4600 Date: 01/1	
		Vendor Name:	ECOLAB INC	
Description erial/Service No.	Quantity UOM	Price	Per Unit	TOTAL
MANUFACTURER PART #3	14191			
GENERAL/ALL/MULTI PUF	RPOSE,GEN/HEAVY DUTY			
907	0 Case	30.95	Case	0.00
ext				
Specifications:	alls, Surfaces, Glass	(Non Food Contact	Surlace)	
	tandards for General	Purpose		
2) Must be able to B	be diluted at ratios al certified or meet	for both heavy duty		

_ _ _ _ _ _ _ _ _ _ _

30.06 Case

Case

Case

0.00

0.00

0.00

30.00

29.21

PRODUCT NAME - OASIS 139G MANUFACTURER PART # - 17704 -----

MANUFACTURER PART #14191 _____ 00030 GENERAL/ALL/MULTI PURPOSE, GEN/HEAVY

Item text

290909

Item

290907

Item text

Description Material/Service No.

00040 DEGREASER, GENERAL/HEAVY DUTY

Used For: Floors, Walls, Surfaces, Glass (Non Food Contact Surface)

0 Case

Specifications: 1) Must meet ASTM Standards for General Purpose

2) Must be able to be diluted at ratios for both heavy duty and general cleaning

_ _ _ _ _ _ _ _ _ _ _ _ _

PRODUCT NAME - OASIS 133

MANUFATURER PART # - 14175 _____ 00050 BATHROOM CLEANER

Item text

290910

Used For: Urinals, Sinks, Toilets Specifications:

1) Non-Acid

2) Must meet ASTM Standards for Bathroom Cleaner

3) Should not be harmful to metal

4) Must be Green Seal certified or meet Green Seal standards (Please see www.greenseal.org)

0 Case

0 Case

PRODUCT NAME - OASIS 305G MANUFACTURER PART # - 17705

00060 GLASS CLEANER

290911 Item text

Used For: Mirrors, Windows Specifications:

*** SEE LAST PAGE FOR TOTAL VALUE OF CONTRACT ***



		Number: tion Date:	4600008		5	
A Carrier		Vendor Name:	ECOLAI	3 INC		
Description erial/Service No.	Quantity UOM	Price	Per Ur	nit	TOTAL	
 Non-Ammonia Streak-Free Must meet ASTM St Must be Green Sea www.greenseal.org) 			dards (Plea	ise see		

0.00

PRODUCT NAME - OASIS 258G MANUFACTURER PART # - 17700 -----

00070 NON-CORE CATALOG Item text

Description Material/Service No.

Item

ECOLAB CATALOG 50% OFF CATALOG PRICES

_____ _____ 00080 DISINFECTANT, CLEANER, TB 291673 0 Case 67.26 Case Item text

case = 12 - 32 ounce bottles

Oasis Pro 10146 xpedx # 5229333 _____ 00090 QC31 Neutral Cleaner 291892

0 Case 33.61 Case 0.00 Item text ORDER FROM ECOLAB ------_____ 00100 QC33 Floor Restorer 291893 0 Case 32.61 Case 0.00 Item text ORDER FROM ECOLAB

_____ 00110 OC51 General Cleaner 0 Case 33.77 291894 Case 0.00 Item text ORDER FROM ECOLAB _____ 00120 OC52 Glass Cleaner 291895 0 Case 31.90 Case 0.00 Item text ORDER FROM ECOLAB _____ 00130 QC53 Multipurpose Degreaser 291896 0 Case 23.92 Case 0.00 Item text

ORDER FROM ECOLAB

*** SEE LAST PAGE FOR TOTAL VALUE OF CONTRACT ***



			Number: 4600 on Date: 01/11	
		Vendor Name:	ECOLAB INC	
Item Description Material/Service No.	Quantity UOM	Price	Per Unit	TOTAL
00140 QC71 Odor Counteractant 291897 Item text ORDER FROM ECOLAB		50.34	Case	0.00
00150 QC71 Odor Counteractant 291897 Item text ORDER FROM ECOLAB		50.34	Case	0.00
00160 QC91 Acid Bath Cleaner 291898 Item text ORDER FROM ECOLAB	0 Case	34.33	Case	0.00
00170 QC98 Non-acid Bath Clea 291899 Item text ORDER FROM ECOLAB	aner	21.87	Case	0.00
00180 QC A-456-N Quat Disinfe 291900 Item text ORDER FROM ECOLAB		19.85	Case	0.00
00190 QCOmega Quat Disinfecta 291901 Item text	nt 0 Case	17.00	Case	0.00

00160 QC91 Acid Bath Cleaner 291898 Item text ORDER FROM ECOLAB	0 Case	34.33	Case	0.00
00170 QC98 Non-acid Bath Cleaner 291899 Item text ORDER FROM ECOLAB	0 Case	21.87	Case	0.00
00180 QC A-456-N Quat Disinfectant 291900 Item text ORDER FROM ECOLAB	0 Case	19.85	Case	0.00
00190 QCOmega Quat Disinfectant 291901 Item text ORDER FROM ECOLAB	0 Case	17.00	Case	0.00
00200 DISINFECTANT READY TO USE KI 291980 Item text Order from Ecolab Ready to Professional Products Disin	0 Case use fectant Ecol	39.60 ab part # 654435!	Case	0.00
00210 FLOORCLEANER, NEUTRAL 292973 Item text Oasis 100 - Ecolab #14522 xpedx # 2126440		50.37	Case	0.00
00220 QUANT DISINFECTANT,GERMICIDA 293303	L A-456 11	27.47	Case	0.00
*** SEE LAS:	I PAGE FOR TOTA	AL VALUE OF CONTR	ACT ***	



	RE	ORIGINAL Contract Creat	Number: ion Date:			5
		Vendor Name: ECOLAB INC				
Item Description Material/Service No.	Quantity UOM	Price	Per Un	it	TOTAL	
Item text						
A-456 II ECOLAB 611	66931					
2-1.3 LITER CONTAIN	ERS					
	SUPPLEMEN	TAL INFORMATION				
Header toxt						

Header text

CONTACT PERSON: GEORGE FARRELL, DISTRICT MANAGER PHONE: 412-322-8752

CUSTOMER SERVICE: 800-352-5326 FAX: 651-293-2682

CONTACT PERSON INSTALLATION: WAYNE MOELLER CELL: 201-978-2356 FAX: 201-327-0998 EMAIL: WAYNE.MOELLER@ECOLAB.COM

ORDERING PRODUCT INFORMATION FROM XPEDX: PHONE: 800-321-1804 FAX: 800-493-9250

XPEDX WILL ALSO INVOICE

To order the Professional Products (Click Quik) (items 90 through 200) use the fax # 651-293-2682 for Ecolab or the customer service # 800-352-5326 for Ecolab and the invoicing will come from Ecolab.

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999,999,00 ***ESTIMATED VALUE***

Contract Reference Number: 7920-08 SAP Number:4600007753 Change Number: 1 Change Effective Date : 11/01/2004

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies - DishwashingContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2007Buyer Name:ROHRER/44

CHANGE SUMMARY: This contract is suspended in its entirety until further notice.

Contract Reference Number: 7920-08 SAP Number: 4600007753 Change Number: 2 Change Effective Date : 12/08/2004

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies - DishwashingContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2007Buyer Name:ROHRER/44

CHANGE SUMMARY: The dishwashing chemical contract is suspended in its entirety until further notice. SAP #4600007753. The Paper Products contract 4600007751 is not affected.

Contract Reference Number: 7920-08 SAP Number:4600007751 Change Number : 3 Change Effective Date : 12/09/2004

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies – Paper ProductsContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2007Buyer Name:ROHRER/44

CHANGE SUMMARY: Material # 290902 was added to the Core List on the contract in SAP. This is a white roll paper towel to use in place of # 288572. The "new" roll towel has 1000' on a roll and the brown towel has 800' on a roll.

Contract Reference Number: 7920-08 Contract Number: 4600008005 Change Nimber: 4 Change Effective Date: 2/15/2005

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial & Cleaning Supplies – Dilution ControlContract Period:Effective date of 01/11/2005 and Expiration date of
01/11/2008Buyer Name:ROHRER/44

-

CHANGE SUMMARY: Xpedx will deliver and bill Ecolab products.

Below are the following telephone numbers to call: Installation – Wayne Moeller – 201-978-2356 Equipment service – Customer Service - 800-352-5326 Ordering– Xpedx - 800-321-1804 fax # 800-493-9250

Contract Reference Number: 7920-08 SAP Number:4600007753 Change Number: 5 Change Effective Date: 02/18/2005

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies – Paper ProductsContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2006Buyer Name:ROHRER/44

CHANGE SUMMARY: This contract 4600007753 is no longer suspended. This is Lot # 2 of 7920-08 awarded to Sanolite The discount on the non-core items is 57%.

Contract Reference Number: SAP Number:4600007753 Change Number: 6 Change Effective Date : 3/11/2005

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies - DishwashingContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2007Buyer Name:ROHRER/44

CHANGE SUMMARY: The dishwashing chemical contract is no longer suspended. SAP # 4600007753.

Contract Reference Number: SAP Number:4600008005 Change Number : 7 Change Effective Date : 3/17/2005

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies – Dilution ControlContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2007Buyer Name:ROHRER/44

CHANGE SUMMARY: Add the following line item to the core list items: Disinfectant, TB cleaner case = \$67.26

Contract Reference Number: SAP Number:4600008005 Change Number : 8 Change Effective Date : 3/21/2005

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies – Dilution ControlContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2007Buyer Name:ROHRER/44

CHANGE SUMMARY: To order The Professional Product Line (Quick Click) order these items with the Fax # for Ecolab 1-651-293-2682 or the Customer Service # for Ecolab 1-800-352-5326. Ecolab will also do the invoicing.

Contract Reference Number: 7920-08 SAP Number:4600008005 Change Number : 9 Change Effective Date : 4/12/2005

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies – Dilution ControlContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2007Buyer Name:ROHRER/44

CHANGE SUMMARY: Add the following line items to the core list items: QC 31, QC 33, QC 51, QC 52, QC 53, QC 71, QC 91, QC 98, QC A 456 II, QC OMEGA QUAT DISINFECTANT AND DISINFECTANT READY TO USE – KILLS TB. ORDER THESE ITEMS THROUGH ECOLAB.

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies – Dilution ControlContract Period:Effective date of 10/07/2004 and Expiration date of 9/30/2007Buyer Name:ROHRER/44

CHANGE SUMMARY: The Dilution Control contract non-core items have a discount on their catalog of 50%.

Contract Reference Number: 7920-08 SAP Number: 4600008005 Change Number: 11 Change Effective Date: 10/19/05

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial & Cleaning Supplies - SanoliteContract Period:Beginning 10/07/04 and Ending 9/30/07Buyer Name:Pam Gabriel (717) 346-3822

CHANGE SUMMARY: Sanolite's catalog showing non-core items and pricing can be found at secure.sanolite.com. To order these items use line item 140 as stated on the SAP contract. The discount off list price is 57%.

Contract Reference Number: 7920-08 Collective Number: Change Number:12 Change Effective Date: 10/20/05

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Beginning May 30, 2004 and Ending April 30, 2006Buyer Name:Pam Gabriel

CHANGE SUMMARY: This contract has been assigned to Pam Gabriel, Commodity Specialist Bureau of Procurement 6th Floor, 555 Walnut Street Harrisburg, PA 17101 717-346-3822 pgabriel@state.pa.us

And change buyer number to YE3.

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number: Change Number: 13 Change Effective Date: 10/24/05

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All using Agencies of the Commonwealth

Subject:Contract Period:Beginning May 30, 2004 and Ending April 30, 2006Buyer Name:Pam Gabriel

CHANGE SUMMARY: This contract has been resigned to Terri Rohrer

Bureau of Procurement 6th Floor, 555 Walnut Street Harrisburg, PA 17101 (717) 787-5180 trohrer@state.pa.us

Change buyer number to YE1, Terry Rohrer.

Contract Reference Number: 7920-08 SAP Number:4600007753 Change Number : #14 Change Effective Date : 12/12/2005

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:ALL USING AGENCIES OF THE COMMONWEALTHSubject:Janitorial & Cleaning Supplies – Dishwashing ChemicalsContract Period:Effective date of 10/07/2004 and Expiration date of 2/01/2008Commodity Specialist Name:ROHRER

CHANGE SUMMARY: This contract 4600007753 is being maintained by Terry Rohrer. This is Lot # 2 of 7920-08 awarded to Sanolite. This contract will expire February 1, 2008

Contract Reference Number: 7920-08 SAP Contract # 4600008376, 4600007753, 4600007751, 4600008005 Collective Number: Change Number:15 Change Effective Date: 01/11/06

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial Supply ContractContract Period:Beginning immediately and Ending January 2008Buyer Name:Pam Gabriel

CHANGE SUMMARY: This contract has been assigned to Pam Gabriel, Commodity Specialist

Bureau of Procurement 6th Floor, 555 Walnut Street Harrisburg, PA 17101 717-346-3822 pgabriel@state.pa.us

And change buyer number to YE3.

Contract Reference Number: 792008 Collective Number: SAP Contract Number:4600007751 Change Number: 16 Change Effective Date: 01/20/06

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:	All using Agencies of the Commonwealth
Subject:	Xpedx Paper Products
Contract Period:	Beginning 10/6/2004 and Ending 10/5/2006
Buyer Name:	Pam Gabriel

CHANGE SUMMARY: Line 60 on this contract is for a Georgia Pacific 4.5" x 4.5" 1 ply toilet tissue (their brand #15590). It was packed 96 rolls/case; 1000 sheets/roll. The manufacture has discontinued this item. The substitute is a 4.5" x 4.05" 1 ply toilet tissue (their brand #14580). It is packed 80 rolls/case; 1210 sheets/roll. xpedx part number is 2247220. Price will remain the same at \$28.41 per case

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 17 Change Effective Date: 2/24/2006

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:	All using Agencies of the Commonwealth
Subject:	Price changes and discontinuance of 1 item
Contract Period:	Beginning 05/17/05 and Ending 05/17/2007
Buyer Name:	Pam Gabriel (717)346-3822 pgabriel@state.pa.us

CHANGE SUMMARY:

	SAP				2005	2006
	Line					New
	ltem	Material	Xpedx #	ShortText in SAP	Old Price	Price
1	131	293335	5235842	BROOM, HARDWOOD, 16" POLY FIBRE	\$105.24	\$108.50
2	132	293330	5235833	BROOM, UPRIGHT CORN, PARLOR #8	\$107.69	\$111.03
3	133	293331	5235841	BROOM, UPRIGHT CORN, WAREHOUSE #8	\$105.96	\$109.24
4	160	291966	5235767	BRUSH, WOOD HDL 60"	\$ 26.05	<u>\$ 26.88</u>
5	179	293332	5235844	BRUSH, 18" BLOCK, 100% TAMPICO	\$111.96	\$112.63
6	181	293893	5235758	BRUSH, FULL FLOOR 18" BLK TAMPICO	\$140.76	\$141.60
7	190	291711	5235766	BRUSH,FULL FLOOR24" BLK TAMPICO	\$175.92	\$176.98
8	491	293336	5235830	MOP, HANDLE 54" TYPE 1 SCREW TYPE	\$ 62.96	\$ 64.97
9	1111	293328	5237597	URINAL SCREEN WITH BLOCK-APPLE	\$156.82	\$160.90
10	1112	293329	5237599	URINAL SCREEN WITH BLOCK-CITRUS	\$156.82	\$160.90

Discontinue material # 291817 polish metal

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 18 Change Effective Date: 04/03/2006

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Price changes and discontinuance of 1 itemContract Period:Beginning 05/17/05 and Ending 05/17/2007Buyer Name:Pam Gabriel (717)346-3822 pgabriel@state.pa.us

PIBH ITEMS TO BE ORDERED FROM THE XPEDX CONTRACT

CHANGE SUMMARY:

					2005	<mark>2006</mark>
Lineltem	Material	PIBH #	Xpedx #	ShortText in SAP	NetPrice	NetPrice
50	291695	XP8105-7000-020	5235782	BAGS,PLASTIC15X9X23,.5 MIL	\$ 17.28	<mark>\$ 18.66</mark>
60	291697	XP8105-7000-034	5235781	BAGS,PLASTIC16X14X36,.85MIL	\$ 24.54	<mark>\$ 26.84</mark>
65	293344	XP8105-7000-260	5235977	BAGS, PLASTIC 16X14X36 CLEAR 1MIL	\$ 27.02	<mark>\$ 29.72</mark>
79	293348	XP8105-7000-265	5235981	BAGS, PLASTIC 22X16X60 CLEAR 1.6MIL	\$ 29.16	<mark>\$ 32.56</mark>
81	293338	XP8105-7000-059	5235943	BAGS, PLASTIC 23X17X46 LOW DENSITY-CLEAR	\$ 18.52	<mark>\$ 20.08</mark>
82	293345	XP8105-7000-261	5235978	BAGS, PLASTIC 23X17X46 CLEAR 1MIL	\$ 19.55	<mark>\$ 21.39</mark>
83	293346	XP8105-7000-263	5235979	BAGS, PLASTIC 23X17X46 CLEAR 2MIL	\$ 32.40	<mark>\$ 35.83</mark>
87	293341	XP8105-7000-061	5235944	BAGS, PLASTIC 23X17X46 CLEAR 3MIL	\$ 43.45	<mark>\$ 48.60</mark>
88	293337	XP8105-7000-058	5235925	BAGS, PLASTIC 23X17X46 CLEAR 4MIL	\$ 55.98	<mark>\$ 62.85</mark>
89	293342	XP8105-7000-062	5235950	BAGS, PLASTIC 23X20X48 CLEAR 3MIL	\$ 47.10	<mark>\$ 52.88</mark>
91	293347	XP8105-7000-264	5235980	BAGS, PLASTIC 23X20X48 CLEAR 2MIL	\$ 34.00	<mark>\$ 37.85</mark>
92	293343	XP8105-7000-063	5235952	BAGS, PLASTIC 23X20X48 CLEAR 4MIL	\$ 63.70	<mark>\$ 71.41</mark>

These price adjustments are in accordance to the DGS-PIBH Operational Agreement dated October 26, 2005.

The Operational Agreement takes precedence over any other contract language.

Reference Section 520 of the Commonwealth Procurement Code, 62 Pa.C.S. § 520.

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600007753 Change Number: 19 Change Effective Date: 04/13/06

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:SanoliteContract Period:Beginning 1/1/05 and Ending 5/17/07Buyer Name:Pam Gabriel (717) 346-3822 pgabriel@state.pa.us

CHANGE SUMMARY: Add to contract Material number 300611 – Cleaner, oven, Super Sampson – Unit of measure – gallon Packed 4-1 gallon bottles/case \$35.39

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 20 Change Effective Date: 04-27-06

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:New item being added to the core listContract Period:Beginning 05/17/05 and Ending 05/17/2007Buyer Name:Pam Gabriel (717)346-3822 pgabriel@state.pa.us

CHANGE SUMMARY: Add item #275877, Dial Soap, .5 oz antibacterial, white marble to core list. Price is \$66.37 per 1000 bars per case

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600007751 Change Number: 21 Change Effective Date: 05/11/06

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Renewal of contract and paper towel changeContract Period:Beginning 10/06/04 and ending 10/05/06 renewed until
10/05/07Buyer Name:Pam Gabriel (717)346-3822 pgabriel@state.pa.us

CHANGE SUMMARY: This change notice is to notify all using agencies of the Commonwealth that:

- Lot 3 Paper Products, SAP #4600007751 is being renewed for one (1) year through October 5, 2007.
- Material # 288569 TOWEL, C-FOLD is discontinued replacement Material #300810 TOWEL, C-FOLD, BROWN The only difference between the two is the color.

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number: 4600008376 Change Number: 22 Change Effective Date: 05/16/2006

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:	All using Agencies of the Commonwealth
Subject: Contract Period:	Addition of Microfiber Products to contract Beginning 10/06/04 and Ending 10/5/06 renewed until 10/5/07
Buyer Name:	Pam Gabriel (717) 346-3822 pgabriel@state.pa.us

CHANGE SUMMARY: The following microfiber products have been added to the contract:

Material Number	Description	Pack	Price
300691	Frame,Microfiber,18" QC Wet/dry	Each	n/c
300692	Handle,dust,Microfiber,QC Ergo Adjust	Each	n/c
300695	Bucket, Microfiber, Pedal Wring	Ctn (1)	\$108.88
300696	Pad,Microfiber,18" Room, Dust	Each	\$7.67
300697	Pad,Microfiber, 18" Dust with Fringe	Ctn (6)	\$57.72
300698	Pad,Microfiber, 18" Wet	Each	\$7.28
300699	Pad, Microfiber, 18" Wet with Scrubber	Ctn (6)	\$49.14
300700	Pad, Microfiber, Wet, High Absorbency	Ctn (6)	\$65.52
300701	Pad,Microfiber, Wet Scrubber	Ctn (6)	\$60.84
300702	Wand, Microfiber, QC Flexing Dusting	Each	\$17.81
300703	Cloth, Microfiber, Bathroom, Yellow	Ctn (12)	\$32.76
300704	Cloth,Microfiber, General Purpose,Green	Ctn (12)	\$35.88
300705	Cloth,Microfiber, Glass/Mirror, Blue	Ctn (12)	\$40.56

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 23 Change Effective Date: 07/19/2006

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:	All using Agencies of the Commonwealth		
Subject:	Line Item Change		
Contract Period:	Beginning 10/06/2004 and Ending 10/05/2006 – renewed until 10/05/2007		
Buyer Name:	Pam Gabriel		
	(717) 346-3822		

pgabriel@state.pa.us

CHANGE SUMMARY: Line item 131, BROOM, HARDWOOD, 16" POLY FIBRE, change pack from 12 to 6. Price change to \$54.25/case

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 24 Change Effective Date: 07/31/2006

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:	All using Agencies of the Commonwealth
Subject: Contract Period:	Microfiber pricing Beginning 10/06/2004 and Ending 10/05/2006 renewed until 10/05/2007
Buyer Name:	Pam Gabriel (717) 346-3822 pgabriel@state.pa.us

CHANGE SUMMARY: Line #1210 Material # 300691 Frame,Microfiber,18" QC Wet/dry - price should be \$14.82 Line #1220 Material # 300692 Handle,dust,Microfiber,QC Ergo Adjust – price should be \$10.92

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 25 Change Effective Date: 09/01/2006

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Additions to Core itemsContract Period:Beginning 05-17-05 and ending 05-17-07Commodity Specialist Name:Pam Gabriel

(717) 346-3822

pgabriel@state.pa.us

CHANGE SUMMARY:\The following items have been added to the core list

Material Number	Description	Price	Pack
302227	Stripper, floor, concentrate	\$182.37	5 gal/ctn
302228	Pad, cleaning, magic eraser	\$31.75	64 case
302229	Cleaner, Bathroom, Scale, removal, herbal	Cleaner, Bathroom, Scale, removal, herbal \$42.17	
302230	Neutralizer, Odor, Powered, unscented	\$47.06	2/90 pks cs
302231	Strip, control, absorbent, disposable	\$46.70	100 ft/cs
302232	Maintainer and Restorer, Floor	\$82.76	140/cs
302233	Liner, can 33x39, black 1.5 mil	\$10.95	100/cs
302234	Cleaner, carpet., prespray, heavy duty	\$51.01	24/cs
302235	Liner, can, 40x48, hh, clear, 2 mil	\$23.69	100/cs

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 26 Change Effective Date: 09/09/2006

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies Lot 1Contract Period:Beginning 05/17/05 and Ending 05/17/07Commodity Specialist Name:Pam Gabriel

pgabriel@state.pa.us

(717) 346-3822

CHANGE SUMMARY: The terms and conditions of this contract allows for a 10% mark-up from the original contract pricing of PIBH provided items when PIBH total sales volume reach a total of \$500,000. That 10% premium is to xpedx for the handling, warehousing and shipping of the PIBH products. (See section 13, pg 3 of 4, titled PIBH in the contract.) These prices are in effect until December 31, 2006. Beginning January 1, 2007 the prices will be rolled back to the Net Price column on this matrix.

PIBH ITEMS TO BE ORDERED FROM THE XPEDX CONTRACT

SAP Contract No. 4600008376, Legacy Contract No. 7920-08

SAP								
Line	I	A	Material	PIBH #	Xpedx #	ShortText in SAP	NetPrice	2006 New Price
131			293335	XP7920-0510- 031	5235842	BROOM, HARDWOOD, 16" POLY FIBRE	\$54.25	\$59.67
132			293330	XP7920-0500- 020	5235833	BROOM, UPRIGHT CORN, PARLOR #8	\$111.03	\$122.13
133			293331	XP7920-0500- 030	5235841	BROOM, UPRIGHT CORN, WAREHOUSE #8	\$109.24	\$120.17
160			291966	XP7920-5300- 021	5235767	BRUSH, WOOD HDL 60"	\$26.88	\$29.57
179			293332	XP7920-2025- 120	5235844	BRUSH, 18" BLOCK, 100% TAMPICO	\$112.63	\$123.89
181			293893	XP7920-2025- 021	5235758	BRUSH, FULL FLOOR 18" BLK TAMPICO	\$141.60	\$155.77
190			291711	XP7920-2025- 031	5235766	BRUSH,FULL FLOOR24" BLK TAMPICO	\$176.98	\$194.67
491			293336	XP7920-5320- 020	5235830	MOP, HANDLE 54" TYPE 1 SCREW TYPE	\$64.97	\$71.47

		XP7920-5900-				
590	29178		5235832	MOP HEAD,WET,WIDEBAND,HANDSEWED	\$67.76	\$74.54
		XP7920-5900-				
620	29178		5235822	MOP,FANHDS,WIDEBD24 OZ,COT & SYN	\$58.53	\$64.38
		XP7920-5900-			A	• - • • •
621	29333		5235831	MOP,HARD SEWED HEAD, WIDE HEADBAND, 24OZ	\$53.13	\$58.44
629	29333	XP7920-5900- 9 060	5235849	MOP16OZ OPEN SEWED HD NARROW HEADBAND	\$35.27	\$38.80
029	2933	XP7920-9930-	5255049	MOF 1002 OF EN SEWED HD WARROW HEADDAND	ψ33.27	ψ30.00
630	29178		5237374	MOP,LOOP24OZCELLULOSE&POLYFANSEWW/FABRIC	\$95.12	\$104.63
		XP7920-9930-		····· ,	+ •••··=	• ••••••
639	29334		5235848	MOP16OZ LOOPED TAIL FANW/FABRIC TAPE	\$59.47	\$65.42
		XP7920-9930-				
640	29178		5237376	MOP,LOOPEDFANSEWW/FABRITABA32OZ,CELL&POL	\$97.00	\$106.70
C 1 1	00000	XP7920-9930-	5005040		Ф74 ОО	¢70.40
641	29333	4 015 XP7920-5900-	5235846	MOP,LOOPED TAILBANDEDW/FABRIC, 200Z	\$71.30	\$78.43
650	29178		5235794	MOP, OPENHD, NARHEAD, 20 OZ COTANDSYN	\$41.99	\$46.19
000	20170	XP7920-5900-	0200701		φ11.00	φ10.10
660	29178		5235796	MOP, OPNSWDHD, NARHEADBAND, 320Z, COTAND SYN	\$63.61	\$69.97
		XP7920-5900-				
680	29179		5235795	MOP,WIDEBAND,16 OZ,COT AND SYN,HANDSEW	\$38.16	\$41.98
		XP7920-5900-			• • • • • •	*-• •
700	29179		5235793	MOPS,WIDEBD200ZCOT&SYNHANDSEW	\$45.84	\$50.42
1111	29332	XP5405-0500- 8 001	5237597	URINAL SCREEN WITH BLOCK-APPLE	\$160.90	\$176.99
	29332	XP5405-0500-	5257597	ORINAL SCREEN WITH BLOCK-AFFLE	\$100.90	\$170.99
1112	29332		5237599	URINAL SCREEN WITH BLOCK-CITRUS	\$160.90	\$176.99
50	29169		5235782		\$18.66	\$20.53
60	29169		5235781	BAGS,PLASTIC16X14X36,.85MIL	\$26.84	\$29.52
65	29334		5235977	BAGS, PLASTIC 16X14X36 CLEAR 1MIL	\$29.72	\$32.69
79	29334		5235981	BAGS, PLASTIC 22X16X60 CLEAR 1.6MIL	\$32.56	\$35.82
81	29333		5235943		\$20.08	\$22.09
82	29334		5235978	BAGS, PLASTIC 23X17X46 CLEAR 1MIL	\$21.39	\$23.53
83	29334		5235979	BAGS, PLASTIC 23X17X46 CLEAR 2MIL	\$35.83	\$39.41
87	29334		5235944	BAGS, PLASTIC 23X17X46 CLEAR 3MIL	\$48.60	\$53.46
88	29333		5235925	BAGS, PLASTIC 23X17X46 CLEAR 4MIL	\$62.85	\$69.14
89	29334		5235950	BAGS, PLASTIC 23X20X48 CLEAR 3MIL	\$52.88	\$58.17
91	29334		5235980	BAGS, PLASTIC 23X20X48 CLEAR 2MIL	\$37.85	\$41.64
92	29334		5235952	BAGS, PLASTIC 23X20X48 CLEAR 4MIL	\$71.41	\$78.55

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 27 Change Effective Date: 10/12/2006

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial Supplies – Lot 1 ConsumablesContract Period:Beginning 05/17/05 and Ending 05/17/07Commodity Specialist Name:Pam Gabriel(717) 346-3822pgabriel@state.pa.us

CHANGE SUMMARY: The following products will be moved from the core list to the non-core because of low/no sales:

Line Number	Material Number	Description
200	291967	BRUSH, HORSEHAIR/PLAS ROUND 4.5"DIA
320	291726	CLEANER,CARPET,SOIL RETARDANT
340	291730	CLEANER,FLOOR
390	291738	CONTAINER WITH STEP-ON 12 GALLON
420	291741	CONTAINER, STEP-ON 18 GALLON RED
440	291744	CONTAINER, ROUND TOP W/GALV LINER 15 GAL
500	291970	HANDLE WHT 58" FIBERGLASS ORG WET MOP
580	291780	MAT, SCRAPER ENTRANCE 3M 3'X10'
1031	291823	SOAP, ANTIBACTERIAL SKIN CLEANER

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 28 Change Effective Date: 01/01/2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies Lot 1Contract Period:Beginning 05/17/05 and Ending 05/17/07Commodity Specialist Name:Pam Gabriel

pgabriel@state.pa.us

(717) 346-3822

CHANGE SUMMARY: The terms and conditions of this contract allows for a 10% mark-up from the original contract pricing of PIBH provided items when PIBH total sales volume reach a total of \$500,000. That 10% premium is to xpedx for the handling, warehousing and shipping of the PIBH products. (See section 13, pg 3 of 4, titled PIBH in the contract.) These prices are in effect until December 31, 2006. Beginning January 1, 2007 the prices will be rolled back to the Net Price column on this matrix. **This change #28 is to roll the pricing back to the original costing prior to the allowed 10% premium. The below column titled "2007 New Price" reflects the original costing on the contract prior to the allowed 10% premium.**

PIBH ITEMS TO BE ORDERED FROM THE XPEDX CONTRACT

SAP Contract No. 4600008376, Legacy Contract No. 7920-08

SAP							
Line Item	I	Α	Material	PIBH #	Xpedx #	ShortText in SAP	2007 New Price
131			293335	XP7920-0510- 031	5235842	BROOM, HARDWOOD, 16" POLY FIBRE	\$54.25
132			293330	XP7920-0500- 020	5235833	BROOM, UPRIGHT CORN, PARLOR #8	\$111.03
133			293331	XP7920-0500- 030	5235841	BROOM, UPRIGHT CORN, WAREHOUSE #8	\$109.24
160			291966	XP7920-5300- 021	5235767	BRUSH, WOOD HDL 60"	\$26.88
179			293332	XP7920-2025- 120	5235844	BRUSH, 18" BLOCK, 100% TAMPICO	\$112.63
181			293893	XP7920-2025- 021	5235758	BRUSH, FULL FLOOR 18" BLK TAMPICO	\$141.60
190			291711	XP7920-2025- 031	5235766	BRUSH,FULL FLOOR24" BLK TAMPICO	\$176.98

1 1		XP7920-5320-	1		I
491	293336	020	5235830	MOP, HANDLE 54" TYPE 1 SCREW TYPE	\$64.97
		XP7920-5900-			
590	291781	040	5235832	MOP HEAD, WET, WIDEBAND, HANDSEWED	\$67.76
		XP7920-5900-			
620	291784	031	5235822	MOP,FANHDS,WIDEBD24 OZ,COT & SYN	\$58.53
		XP7920-5900-			A
621	 293333	030	5235831	MOP,HARD SEWED HEAD, WIDE HEADBAND, 24OZ	\$53.13
c 20	000000	XP7920-5900-	5005040		Фо <u>г</u> от
629	293339	060 XP7920-9930-	5235849	MOP16OZ OPEN SEWED HD NARROW HEADBAND	\$35.27
630	291785	020	5237374	MOP,LOOP240ZCELLULOSE&POLYFANSEWW/FABRIC	\$95.12
030	231700	XP7920-9930-	5251514		ψ9 0.1 Ζ
639	293349	010	5235848	MOP16OZ LOOPED TAIL FANW/FABRIC TAPE	\$59.47
		XP7920-9930-			,
640	291786	025	5237376	MOP,LOOPEDFANSEWW/FABRITABA32OZ,CELL&POL	\$97.00
		XP7920-9930-			
641	293334	015	5235846	MOP,LOOPED TAILBANDEDW/FABRIC, 200Z	\$71.30
		XP7920-5900-			
650	291789	070	5235794	MOP,OPENHD,NARHEAD,20 OZ COTANDSYN	\$41.99
	004700	XP7920-5900-			\$ 22.24
660	291788	090	5235796	MOP,OPNSWDHD,NARHEADBAND,32OZ,COTAND SYN	\$63.61
690	291794	XP7920-5900- 010	5235795		\$38.16
680	291794	XP7920-5900-	5235795	MOP,WIDEBAND,16 OZ,COT AND SYN,HANDSEW	\$30.10
700	291796	020	5235793	MOPS,WIDEBD200ZCOT&SYNHANDSEW	\$45.84
100	201700	XP5405-0500-	0200700		φ+0.0+
1111	293328	001	5237597	URINAL SCREEN WITH BLOCK-APPLE	\$160.90
		XP5405-0500-			,
1112	293329	002	5237599	URINAL SCREEN WITH BLOCK-CITRUS	\$160.90
50	291695	8105-7000-020	5235782	BAGS,PLASTIC15X9X23,.5 MIL	\$18.66
60	291697	8105-7000-034	5235781	BAGS,PLASTIC16X14X36,.85MIL	\$26.84
65	293344	8105-7000-260	5235977	BAGS, PLASTIC 16X14X36 CLEAR 1MIL	\$29.72
79	293348	8105-7000-265	5235981	BAGS, PLASTIC 22X16X60 CLEAR 1.6MIL	\$32.56
81	293338	8105-7000-059	5235943	BAGS, PLASTIC 23X17X46 LOW DENSITY-CLEAR	\$20.08
82	293345	8105-7000-261	5235978	BAGS, PLASTIC 23X17X46 CLEAR 1MIL	\$21.39
83	293346	8105-7000-263	5235979		\$35.83
87	293341	8105-7000-061	5235944	BAGS, PLASTIC 23X17X46 CLEAR 3MIL	\$48.60
88	293337	8105-7000-058	5235925	BAGS, PLASTIC 23X17X46 CLEAR 4MIL	\$62.85
89	293342	8105-7000-062	5235950	BAGS, PLASTIC 23X20X48 CLEAR 3MIL	\$52.88
91	293342	8105-7000-264	5235930	BAGS, PLASTIC 23X20X48 CLEAR SMIL	\$37.85
91	293347	8105-7000-204	5235980	BAGS, PLASTIC 23X20X48 CLEAR 2MIL	\$71.41
IJΖ	293343	0100-7000-003	JZ3090Z	DAGO, FLAOTIO ZOAZUA40 OLEAR 4IVIIL	φ/1.41

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008005 Change Number: 29 Change Effective Date: January 10, 2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies LOT 4 ECOLABContract Period:Beginning 01/11/05 and Ending
01/11/08Commodity Specialist Name:Pam Gabriel
pgabriel@state.pa.us

(717) 346-3822

CHANGE SUMMARY: Effective immediately Ecolab's fax number changed to: (651) 293-2682

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 30 Change Effective Date: 04/01/2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies Lot 1Contract Period:Beginning 05/17/05 and Ending 05/17/07

Commodity Specialist Name: Pam Gabriel

pgabriel@state.pa.us

(717) 346-3822

CHANGE SUMMARY: These price adjustments are in accordance to the DGS-PIBH Operational Agreement dated October 26, 2005

The Operational Agreement takes precedence over the contract language Reference Section 520 of the Commonwealth Procurement Code, 62 Pa. C.S. § 520.

PIBH ITEMS TO BE ORDERED FROM THE XPEDX CONTRACT

SAP Contract No. 4600008376, Legacy Contract No. 7920-08

SAP								
Line Item	I	А	Material	PIBH #	Xpedx #	ShortText in SAP	NetPrice	2007 New Price
131			293335	XP7920-0510- 031	5235842	BROOM, HARDWOOD, 16" POLY FIBRE	\$108.50	\$112.62
132			293330	XP7920-0500- 020	5235833	BROOM, UPRIGHT CORN, PARLOR #8	\$111.03	\$115.25
133			293331	XP7920-0500- 030	5235841	BROOM, UPRIGHT CORN, WAREHOUSE #8	\$109.24	\$113.39
160			291966	XP7920-5300- 021	5235767	BRUSH, WOOD HDL 60"	\$26.88	\$27.96
179			293332	XP7920-2025- 120	5235844	BRUSH, 18" BLOCK, 100% TAMPICO	\$112.63	\$117.14
181			293893	XP7920-2025- 021	5235758	BRUSH, FULL FLOOR 18" BLK TAMPICO	\$141.60	\$147.26
190			291711	XP7920-2025- 031	5235766	BRUSH,FULL FLOOR24" BLK TAMPICO	\$176.98	\$184.06
491			293336	XP7920-5320- 020	5235830	MOP, HANDLE 54" TYPE 1 SCREW TYPE	\$64.97	\$67.44

1 1	1	I	XP7920-5900-	I			
590		291781	040	5235832	MOP HEAD, WET, WIDEBAND, HANDSEWED	\$67.76	\$70.33
			XP7920-5900-				
620		291784	031	5235822	MOP, FANHDS, WIDEBD24 OZ, COT & SYN	\$58.53	\$60.75
			XP7920-5900-				
621		293333	030	5235831	MOP,HARD SEWED HEAD, WIDE HEADBAND, 24OZ	\$53.13	\$55.15
629		293339	XP7920-5900- 060	5235849	MOP16OZ OPEN SEWED HD NARROW HEADBAND	\$35.27	\$36.61
029		293339	XP7920-9930-	5255049	MOP 1002 OF EN SEWED TID NARROW TIEADBAND	ψ00.27	φ30.01
630		291785	020	5237374	MOP,LOOP240ZCELLULOSE&POLYFANSEWW/FABRIC	\$95.12	\$98.73
		201100	XP7920-9930-	0201011			<i>\\</i>
639		293349	010	5235848	MOP16OZ LOOPED TAIL FANW/FABRIC TAPE	\$59.47	\$61.73
			XP7920-9930-				
640		291786	025	5237376	MOP,LOOPEDFANSEWW/FABRITABA32OZ,CELL&POL	\$97.00	\$100.69
		000004	XP7920-9930-	5005040		A7 4 00	AT 4 0 4
641		293334	015	5235846	MOP,LOOPED TAILBANDEDW/FABRIC, 200Z	\$71.30	\$74.01
650		291789	XP7920-5900- 070	5235794	MOP, OPENHD, NARHEAD, 20 OZ COTANDSYN	\$41.99	\$43.59
030		291709	XP7920-5900-	5255794	MOF, OF ENTID, NARTIEAD, 20 OZ COTANDSTN	φ 4 1.99	\$43.59
660		291788	090	5235796	MOP,OPNSWDHD,NARHEADBAND,32OZ,COTAND SYN	\$63.61	\$66.03
			XP7920-5900-		,,,	+ • • • • •	+
680		291794	010	5235795	MOP,WIDEBAND,16 OZ,COT AND SYN,HANDSEW	\$38.16	\$39.61
			XP7920-5900-				
700		291796	020	5235793	MOPS,WIDEBD20OZCOT&SYNHANDSEW	\$45.84	\$47.58
			XP5405-0500-			\$ 400.00	0 40704
1111		293328	001 XP5405-0500-	5237597	URINAL SCREEN WITH BLOCK-APPLE	\$160.90	\$167.34
1112		293329	002 xP5405-0500-	5237599	URINAL SCREEN WITH BLOCK-CITRUS	\$160.90	\$167.34
50		293329	8105-7000-020	5235782	BAGS,PLASTIC15X9X235 MIL	\$18.66	\$17.74
60		291695	8105-7000-020	5235782	BAGS,PLASTIC15X9X23,.5101L BAGS,PLASTIC16X14X36,.85MIL	\$26.84	\$17.74
65		293344	8105-7000-260	5235977	BAGS, PLASTIC 16X14X36, 85Mile BAGS, PLASTIC 16X14X36 CLEAR 1MIL	\$20.84	\$25.34
79		293344	8105-7000-265	5235977	BAGS, PLASTIC 10X14X30 CLEAR 1MIL BAGS, PLASTIC 22X16X60 CLEAR 1.6MIL	\$29.72	\$27.92
81						-	
		293338	8105-7000-059	5235943		\$20.08	\$19.04
82		293345	8105-7000-261	5235978	BAGS, PLASTIC 23X17X46 CLEAR 1MIL	\$21.39	\$20.16
83		293346	8105-7000-263	5235979	BAGS, PLASTIC 23X17X46 CLEAR 2MIL	\$35.83	\$34.36
87		293341	8105-7000-061	5235944	BAGS, PLASTIC 23X17X46 CLEAR 3MIL	\$48.60	\$46.39
88		293337	8105-7000-058	5235925	BAGS, PLASTIC 23X17X46 CLEAR 4MIL	\$62.85	\$59.91
89		293342	8105-7000-062	5235950	BAGS, PLASTIC 23X20X48 CLEAR 3MIL	\$52.88	\$50.40
91		293347	8105-7000-264	5235980	BAGS, PLASTIC 23X20X48 CLEAR 2MIL	\$37.85	\$36.20
92		293343	8105-7000-063	5235952	BAGS, PLASTIC 23X20X48 CLEAR 4MIL	\$71.41	\$68.10

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 31 Change Effective Date: 05/17/2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies LOT 1 XPEDXContract Period:Beginning 05/17/05 and Ending 05/17/07Commodity Specialist Name:Pam Gabriel
(717) 346-3822
pgabriel@state.pa.us

CHANGE SUMMARY:

- 1. This contract will be renewed for 1 additional year New expiration date is 05/17/08
- 2. The following prices have changed effective 05/17/07

	Line #	Material #	Pack	Description	Xpedx #	Old Price	New Price
1	10	291692	40lb/bg	ABSORBANT OIL	5220012	\$3.93	\$4.32
2	40	291964	100/cs	LINER, PLASTIC 29X361.5 L WHITE W/DRAW STR I NG	5210803	\$14.05	\$15.46
3	70	291698	250/cs	LINER,,PLASTIC 16X14X36,1.2MIL	5197508	\$11.48	\$12.63
4	80	291699	100/cs	LINER, PLASTIC 22X14X58, 1.2 MILS	5028474	\$22.70	\$24.97
5	90	291901	100/cs	LINER, PLASTIC 33 X 40, 2.25 MIL	5204912	\$10.95	\$12.05
6	100	291704	50/cs	LINER, PLASTIC 38 X 65, 4 MIL	5204911	\$17.28	\$19.01
7	290	247470	Each	BUCKET, WRINGER 6127 COMBO PK INCLS 7570	2055584	\$41.09	\$44.79
8	300	291722	4 – gal/cs	BUFFER,WATERBASED,LIQUID SPRAY	2072267	\$44.45	\$48.90
9	310	291725	4 – gal/cs	CLEANER, CARPET EXTRACTION	2067924	\$31.66	\$34.83
10	350	291974	4 – gal/cs	CLEANER, NEUTRAL STRIDE, FRAGRANCE:FLORAL	2106217	\$13.67	\$15.04
11	363	293894	12-40oz/cs	BRUSH, TOILET BOWL, CANISTER CRYSTAL SANI-FLUSH	2183638	\$22.64	\$24.90
12	370	291737	4 – gal/cs	CLEANSER, ODOR DIGESTER ELIMINATOR	2181207	\$39.29	\$43.22
13	380	291975	9-24.5 oz/cs	CLEANSER, SCOURINGCREME, FRAGRANCE: LEMON	2125434	\$24.30	\$26.49
14	400	291739	EACH	CONTAINER, DOME LID FOR 32 GALLON BRUTE	2160017	\$31.54	\$34.38
15	410	291740	EACH	CONTAINER, 32 GAL GRAY BRUTE	5008162	\$14.95	\$16.30
16	430	291742	EACH	CONTAINERWASTEBASKETFIRERESISTANT40QUART	2030471	\$22.12	\$24.11
17	450	291750	6 gal/cs	DISINFECTANT, BLEACH EPA REG	5008549	\$7.10	\$7.74
18	460	291752	EACH	DOLLY FOR 2632 2643 2655 CONTAINERS	5008549	\$22.89	\$24.95
19	470	291757	EACH	FINISH, FLOOR, HIGH GLOSS, LIQUID, ENVIROBOX	2134160	\$52.53	\$57.78
20	480	291763	4-1 gal/cs	FINISH,HIGH GLOSS, LIQUID, BOTTLE	2125186	\$45.93	\$50.52

	Line #	Material #	Pack	Description	Xpedx #	Old Price	New Price
21	560	# 291778	Each	MAT, SABRE DECALON ENTERANCE 25" 4x8 Char	5276625	\$23.92	\$34.96
22	711	291798	5/CS	PAD, 20" BLUE FLOOR CLEANING PAD	5069627	\$10.98	\$11.97
23	721	291800	5/CS	PAD, FLOOR SPRAY BUFFING 17" RED	5069639	\$8.70	\$9.48
24	731	291801	5/CS	PAD, FLOOR SPRAY BUFFING 20" RED	5064760	\$10.98	\$11.97
25	742	291804	5/CS	PAD, FLOOR BURNISH ERASER 20"x1" THICK, PINK	2170797	\$13.10	\$14.41
26	751	291805	5/CS	PAD, BURNISHING 20" BEIGE UHS, POLY THERMAL	2115884	\$11.10	\$12.10
27	760	291807	60/CS	PAD, SCOURING, GENERAL PURPOSE 6"X 9"	2030701	\$19.47	\$21.42
28	771	291809	5/CS	PAD,FLOOR,POLISHING 20" WHT SUPER	2097320	\$10.98	\$11.97
29	780	291810	5/CS	PAD, FLOOR POLISHING 20" TAN	2155586	\$10.98	\$11.97
30	800	291812	5/CS	PAD, POT 'N PAN, SCOUR SCOTCH BRITE 3.5"X 5"	2030693	\$21.09	\$23.20
31	810	291813	5/CS	PAD,SOSW/CLOROX 2.5"DIA	2170756	\$17.98	\$19.60
32	820	291814	5/CS	PAD,FLOOR,STRIPPING 20" x 0.75" thick Black	2030605	\$13.10	\$14.41
33	830	292053	12/CS	PAN, DUST HEAVY DUTY	2028796	\$26.64	\$29.04
34	840	291816	12-15 oz/cs	POLISH, FURNITURE, AEROSOL SHINE-UP, LEMON	2097316	\$28.20	\$31.02
35	890	291824	5 gal box	SEALER&FINISH,LIQUID	2134167	\$57.88	\$63.67
36	900	291825	5 gal pail	SEALER, ACRYLIC STONE&POUROUS, Frag: Ammonia	2218012	\$56.38	\$62.02
37	910	291826	4 - 1 gal/cs	SEALER, ACRYLIC, STONE&POUROUS SURFACES	2218012	\$50.21	\$55.23
38	920	291979	5 gal	SEALER, CONCRETE FLOOR, Fragrance: Mild Ammonia	2134166	\$70.13	\$77.14
39	1080	291851	5 gal pail	STRIPPER, NON-AMMONIATED, NON-BUTYL	2134176	\$28.25	\$31.08
40	1090	291852	5 gal pail	STRIPPER, FLOOR, LIQUID, FRAG: CITRUS	2125354	\$49.51	\$54.46
41	1100	291853	12/bx	URINAL, BLOCK. 50Z CHERRY HANGING TOILET BOWL	2082171	\$5.10	\$5.51
42	1110	291854	12/bx	URINAL, ROUND BLOCK, 30Z, ROUND CHERRY PARA	2090780	\$3.27	\$3.53
43	1340	302227	5 gal/ctn	STRIPPER,FLOOR,CONCENTRATE	5264545	\$182.37	\$200.61
44	1350	302228	64/cs	PAD, CLEANING, MAGIC ERASER	5129246	\$31.75	\$34.93
45	1360	302229	2.15 liter/cs	CLEANER, BATHROOM, SCALE REMOVER, HERBAL	5126792	\$42.17	\$46.39
46	1370	302230	22/90 pks/cs	NEUTRALIZER, ODOR, POWDERED, UNSCENTED	5025876	\$47.06	\$51.77
47	1380	302231	100ft/cs	STRIP,CONTROL,ABSORBENT,DISPOSABLE	5215865	\$46.70	\$51.37
48	1390	302232	140/cs	MAINTAINER & RESTORER, FLOOR	5235688	\$82.76	\$91.04
49	1400	302233	100/cs	LINER,CAN,33"X39",BLACK,1.5 MIL	5261956	\$10.95	\$12.05
50	1410	302234	2/cs	CLEANER, CARPET, PRESPRAY, HEAVY DUTY	5262482	\$51.01	\$56.11
51	1420	302235	100/cs	LINER,CAN,40"X48",HH,CLEAR	4222140	\$23.69	\$26.06

	Line #	Material #	Pack	Description	Xpedx #
1	20	291693	100 lb/box	Oil, Absorbent, Green Base, Sweeping Compound	2071131
2	30	291690	50 lb/box	Oil, Absorbent, Green Base, Sweeping	5141999
3	140	291709	each	Brush, Scrubfill, Deck 10" Palmyra Fiber	2126355
4	230	291713	each	Bucket, w/mop,/3"casters, 35 quart plastiv	5053875
5	530	291775	each	Mat, entrance, Superior 25x4x6 charcoal	5279079
6	570	291779	each	Mat, Scrape-n-dry 5/16x4x8" gray	2134359
7	602	293392	12/case	Mop, Dust, 3 5/8" x 15" 2 way 4 ply white	2146180
8	610	291783	12/case	Mop, Dust 3 5/8" x 9" 2 way, 4ply, white	2126874
9	691	291794	12/case	Mop, Wide track loop wet 24oz 4ply white	2159030
10	1060	291846	each	Squeegee, Straight 18"	5294164
11	1160	291859	each	Wringer, squeeze, plastic	5195127

3. The following items will be deleted from the core list because of little or 0 dollar spent:

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 32 Change Effective Date: 04/02/07

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies LOT 1Contract Period:Beginning 05/17/05 and Ending 05/17/07
renewed to 05/17/08

Commodity Specialist Name: Pam Gabriel

CHANGE SUMMARY:

The following items will be deleted from the contract:

Line # Material #		Description
671	291793	MOP, WIDE TRACKLOOP16OZBLUE 5" HEADBAND
691	291795	MOP, WIDETRACKLOOPENDWET24OZ4PLYWHT 5" HB

Change pricing on the following items:

Line	Material	Pack	Description	XPEDX #	Old Price	New Price
#	#					
680	291794	12/cs	MOP,WIDEBAND,16 OZ,COT AND SYN,HANDSEW	5235795	\$39.61	\$38.16
930	291827	4–1gal	SEALER,WATER EMULSION	5104697	\$36.60	\$40.26
1070	292052	4-1gal	STRIPPER,HEAVY DUTY	2082023	\$25.93	\$28.52

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 33 Change Effective Date: 04/18/2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies Lot 1Contract Period:Beginning 05/17/05 and Ending 05/17/07Commodity Specialist Name:Pam Gabriel

CHANGE SUMMARY: Change pricing on the following items:

Line #	Material #	Pack	Description	XPEDX #	Old Price	New Price
1130	291856	10000/cs	WIPES,12.5"X14.4"1PLY Q-FOLD ALL PURPOSE	2062837	\$32.00	\$35.20
1120	291861	672/cs	WIPES,12.5"X14.4"1PLY .25FOLDALL PURPOSE	2195759	\$29.59	\$32.55
1150	291858	10008/cs	WIPES,14 7/8"X16 5/8"1PLY BOXED WORKHORS	2228521	\$20.46	\$22.51
1140	291857	912/cs	WIPES,13 1/5"X13.5" 4PLY .25FOLD X60 TER	2228529	\$38.50	\$42.35

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 34 Change Effective Date: 04/23/2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies LOT 1Contract Period:Beginning 05/17/05 and ending 05/17/08Commodity Specialist Name:Pam Gabriel

CHANGE SUMMARY: The terms and conditions of this contract allows for a 10% mark-up from the original contract of PIBH provided items when PIBH total sales volume reach a total of \$500,000. The 10% premium is to xpedx for the handling, warehousing and shipping of the PIBH products. (See section 13, pg 3 of 4, titled PIBH in the contract.) These prices are in effect until December 31, 2007. Beginning January 1, 2008 the prices will be rolled back to the net price column on this matrix.

PIBH ITMES TO BE ORDERED THROUGH THE XPEDX CONTRACT SAP Contract #4600008376, Legacy Contract No. 7920-08

Sap	Material	PIBH #	XPEDX	Description	Net	2007 New
Line Item			#		Price	Price
131	293335	7920-0510-031	5235841	BROOM, HARDWOOD, 16" POLY FIBRE	\$54.25	\$59.57
132	293330	7920-0500-020	5235833	Broom, Upright corn, Parlor #8	\$111.25	\$122.37
133	293331	7920-0500-030	5235841	Broom, Upright corn, Warehouse #8	\$113.39	\$125.32
160	291966	7920-5300-021	5235767	BRUSH, WOOD HDL 60"	\$27.96	\$30.76
179	293332	7920-2025-120	5235844	Brush, 18" block, 100% tampico	\$117.14	\$128.85
181	293893	7920-2025-021	5235758	BRUSH, FULL FLOOR 18" BLK TAMPICO	\$147.26	\$161.97
190	291711	7920-2025-031	5235766	BRUSH, FULL FLOOR24" BLK TAMPICO	\$184.06	\$202.47
491	293336	7920-5320-020	5235830	MOP, HANDLE 54" TYPE 1 SCREW TYPE	\$67.44	\$74.18
590	291781	7920-5900-040	5235832	MOP HEAD, WET, WIDEBAND, HANDSEWED	\$70.33	\$77.36
620	291784	7920-5900-031	5235822	MOP,FANHDS,WIDEBD24 OZ,COT & SYN	\$60.75	\$66.82
621	293333	7920-5900-030	5235831	Mop,hard sewed head, wide headband, 24oz	\$55.15	\$50.13
629	293339	7920-5900-060	5235849	MOP16OZ OPEN SEWED HD NARROW HEADBAND	\$36.61	\$40.27
630	291785	7920-9930-020	5237374	MOP,LOOP24OZCELLULOSE&POLYFANSEWW/FAB RIC	\$98.73	\$108.60
640	291786	7920-9930-025	5237376	MOP,LOOPEDFANSEWW/FABRITABA32OZ,CELL&P OL	\$100.69	\$110.76
641	293334	7920-9930-015	5235846	Mop,looped tailbandedw/fabric, 20oz	\$74.01	\$81.41
650	291789	7920-5900-070	5235794	MOP, OPENHD, NARHEAD, 20 OZ COTANDSYN	\$43.59	\$47.84
660	291788	7920-5900-090	5235796	MOP,OPNSWDHD,NARHEADBAND,32OZ,COTAND SYN	\$66.03	\$72.63
680	291794	7920-5900-010	5235795	MOP,WIDEBAND,16 OZ,COT AND SYN,HANDSEW	\$38.16	\$41.98

Page 2 Change notice #34 PIBH ITMES TO BE ORDERED THROUGH THE XPEDX CONTRACT, SAP Contract #4600008376 Legacy Contract No. 7920-08

Sap	Material	PIBH #	XPEDX	Description	Net	2007 New
Line			#		Price	Price
ltem						
700	291796	7920-5900-020	5235793	MOPS,WIDEBD20OZCOT&SYNHANDSEW	\$45.84	\$50.42
1111	293328	5405-0500-001	5237597	Urinal Screen with Block-Apple	\$167.34	\$184.07
1112	293329	5405-0500-002	5237599	Urinal Screen with Block-Citrus	\$167.34	\$184.07
50	291695	8105-7000-020	5235782	BAGS,PLASTIC15X9X23,.5 MIL	\$18.66	\$20.53
60	291697	8105-7000-034	5235781	BAGS,PLASTIC16X14X36,.85MIL	\$25.34	\$27.87
65	293344	8105-7000-260	5235977	BAGS, PLASTIC 16X14X36 CLEAR 1MIL	\$27.92	\$30.71
79	293348	8105-7000-265	5235981	BAGS, PLASTIC 22X16X60 CLEAR 1.6MIL	\$31.10	\$34.21
81	293338	8105-7000-059	5235943	BAGS, PLASTIC 23X17X46 LOW DENSITY-CLEAR	\$19.04	\$20.94
82	293345	8105-7000-261	5235978	BAGS, PLASTIC 23X17X46 CLEAR 1MIL	\$20.16	\$22.18
83	293346	8105-7000-263	5235979	BAGS, PLASTIC 23X17X46 CLEAR 2MIL	\$34.36	\$37.80
87	293341	8105-7000-061	5235944	BAGS, PLASTIC 23X17X46 CLEAR 3MIL	\$46.36	\$50.99
88	293337	8105-7000-058	5235925	BAGS, PLASTIC 23X17X46 CLEAR 4MIL	\$62.85	\$29.13
89	293342	8105-7000-062	5235950	BAGS, PLASTIC 23X20X48 CLEAR 3MIL	\$50.40	\$55.44
91	293347	8105-7000-264	5235980	BAGS, PLASTIC 23X20X48 CLEAR 2MIL	\$36.20	\$39.82
92	293343	8105-7000-063	5235952	BAGS, PLASTIC 23X20X48 CLEAR 4MIL	\$68.10	\$74.91

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 35 Change Effective Date: May 4, 2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies Lot 1Contract Period:Beginning 05/17/05 and Ending 05/17/07Commodity Specialist Name:Pam Gabriel

CHANGE SUMMARY:

Add material number 305171, Bag, plastic, shredder, 40x48, 25 ct to core items. Price is \$27.00 per case. Case pack 150

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 36 Change Effective Date: 05/07/2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies Lot 1Contract Period:Beginning 05/17/2005 and Ending 05/17/2008Commodity Specialist Name:Pam Gabriel

CHANGE SUMMARY: Incorrect pricing on change #34. The following is the correct pricing:

Sap Line	Material #	PIBH #	XPEDX #	Description	Net Price	2007 New Price
Item					Thee	THEE
131	293335	7920-0510-031	5249129	Broom, Hardwood, 16" Poly Fibre	\$56.31	\$61.94
132	293330	7920-0500-020	5235833	Broom, Upright corn, Parlor #8	\$115.25	\$126.78
639	293349	7920-9930-010	5235848	Mop,16oz looped tail, fan with fabric tape	\$61.73	\$67.90
680	291794	7920-5900-010	5235795	Mop, Wideband, 16 oz, cot and syn, hand sew	\$39.61	\$43.57
700	291796	7920-5900-020	5235793	Mops, Wide BD, 20oz cot and syn, hand sew	\$47.58	\$52.34
50	291695	8105-7000-020	5235782	Bags, Plastic, 15X9X23, .5 mil	\$17.74	\$19.51
87	293341	8105-7000-061	5235944	Bags, Plastic, 23X17X46, Clear, 3mil	\$46.39	\$51.03
88	293337	8105-7000-058	5235925	Bags, Plastic, 23X17X46, Clear 4 mil	\$59.91	\$65.90

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number: 4600008376 Change Number: 37 Change Effective Date: June 6, 2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies LOT 1Contract Period:Beginning 05/17/2007 and Ending 05/17/2008Commodity Specialist Name:Pam Gabriel

CHANGE SUMMARY: Incorrect pricing submitted from PIBH on liners. Per Curt Topper, a change notice to be issued with the correct pricing. Also, compliance to the contract Xpedx receives an additional 10% discount because of reaching their goal in sales.

SAP Line Item	Material #	PIBH #	XPEDX #	Description	Net Price	2007 New PIBH Price	2007 Net Price Final (Xpedx 10%)
79	293348	8105-7000-265	5235981	BAGS, PLASTIC 22X16X60 CLEAR 1.6MIL	\$31.10	\$32.07	\$35.28
83	293346	8105-7000-263	5235979	BAGS, PLASTIC 23X17X46 CLEAR 2MIL	\$34.36	\$35.34	\$38.87
87	293341	8105-7000-061	5235944	BAGS, PLASTIC 23X17X46 CLEAR 3MIL	\$46.39	\$47.86	\$52.65
88	293337	8105-7000-058	5235925	BAGS, PLASTIC 23X17X46 CLEAR 4MIL	\$59.91	\$61.87	\$68.06
89	293342	8105-7000-062	5235950	BAGS, PLASTIC 23X20X48 CLEAR 3MIL	\$50.40	\$52.05	\$57.26
91	293347	8105-7000-264	5235980	BAGS, PLASTIC 23X20X48 CLEAR 2MIL	\$36.20	\$37.30	\$41.03
92	293343	8105-7000-063	5235952	BAGS, PLASTIC 23X20X48 CLEAR 4MIL	\$68.10	\$70.31	\$77.34

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number: 4600008376 Change Number: 38 Change Effective Date: 09/10/2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies - Lot 1Contract Period:Beginning 05/17/05 and Ending 05/16/08Commodity Specialist Name:Pam Gabriel

CHANGE SUMMARY: Discontinue line # 430 material # 291742 – CONTAINER WASTEBASKET FIRE RESISTANT 40 QUART because of no sales.

Contract Reference Number: 792008 Collective Number: SAP Contract Number: 4600007753 Change Number: 39 Change Effective Date: October 1, 2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial and Cleaning Supplies Lot 2 Sanolite Dishwashing ChemicalsContract Period:Beginning January 1, 2005 and Ending February 2, 2008Commodity Specialist Name:Pam Gabriel(717) 346-3822

pgabriel@state.pa.us

CHANGE SUMMARY:

• This contract will be renewed until February 2, 2009

• The price has changed on the following non-core items:

Sanolite Item #	Description	Previous Price	New Price
947718	Bravado-New Pack 3-6#/CS	\$48.60	\$45.00
1596AD	Culture 4-1 Gal	\$62.51	\$59.60
3314	Elegance Antimicrobial Hand soap 4-1 Gal	\$35.56	\$34.60
0516AH	Flash 15 gal drum	\$108.36	\$89.85
0516AE	Flash 5 gal drum	\$40.11	\$29.95
0516AK	Flash 55 gal drum	\$397.10	\$329.45
0142AD	Instant Dri 4-1 gal	\$51.93	\$50.04
0130AJ	Jester NF 30 gal drum	\$262.99	\$260.70
0339AD	Magic 4-1 gal	\$36.48	\$34.00
0347FD	Magic FF 4-1 gal	\$49.00	\$34.00
0344AD	Magic LF 4-1 gal	\$52.68	\$39.60
0335SD	Magic S 4-1 gal	\$28.11	\$27.56
0335SE	Magic D 5 gal drum	\$37.79	\$34.45
0140AE	Rapid Dri 5 gal drum	\$75.53	\$73.05
0154AD	Rinse It SP-4 4-1 gal	\$75.47	\$71.60
9562AH	Rinse It 15 gal drum	\$223.20	\$191.25
956204	Rinse It 4-1 gal	\$51.20	\$51.00
0152AH	Sanomatic Colloidal Concentrate 15 gal drum	\$196.03	\$186.30
27101	Spectra 2710 Neutral Disinfect 2-5 ltr, bib	\$42.96	\$40.00
12957	Stainless Shine 6 qts/case	\$43.50	\$37.50
948224	Topaz 4-6#/CS	\$61.77	\$60.00

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600007751 Change Number: 40 Change Effective Date: October 7, 2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:All using Agencies of the CommonwealthSubject:Janitorial Supplies LOT 3 PAPER PRODUCTDContract Period:Beginning 01-01-05 and Ending 10-06-2007Commodity Specialist Name:Pam Gabriel(717) 346-3822pgabriel@state.pa.us

CHANGE SUMMARY: THIS CONTRACT WILL EXPIRE OCTOBER 6, 2007. THE CORE ITEMS ON THIS CONTRACT WILL BE ADDED TO LOT 1 – CONSUMABLES – SAP# 4600008376

Contract Reference Number: 7920-08 Collective Number: SAP Contract Number:4600008376 Change Number: 41 Change Effective Date: October 7, 2007

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For:	All using Agencies of the Commonwealth
Subject:	Janitorial Contract Lot 1
Contract Period:	Beginning 05/17/05 and Ending 05/16/2008 3 month extension to 08/16/2008
Commodity Specialist Name:	Pam Gabriel (717) 3463822 pgabriel@state.pa.us

CHANGE SUMMARY: The following items will be added on to LOT 1 Consumables from Lot 3 Paper Products:

Line #	Material #	Description	Price
1450	288568	PAPER,FACIAL TISSUE	\$27.98 cs
1460	288570	TOWEL,MULTIFOLD	\$12.02 cs
1470	288571	TOWEL,9" X 11" KITCHEN ROLL	\$14.96 cs
1480	288573	PAPER,TOILET TISSUE,4.5" X 4.5" 1 PLY	\$32.10 cs
1490	290902	PAPER TOWEL,WHITE,1 PLY,8"x1000'	\$61.41 cs
1500	300810	TOWEL, C-FOLD, BROWN	\$11.51 cs