# **Overview for Contract 7490-03**

Prior to utilizing a contract, the user should read the contract in it's entirety.

# **DESCRIPTION**

▶ This Contract will cover the requirements of Mailroom Equipment and Supplies for all equipment not covered under WSCA contract EPS050076 (see www.spirit.az.gov) for all using Agencies. This includes but is not limited to production mail equipment, bursters, shredders, collators, decollators, shipping systems, barcode scanning, addressing printers, paper cutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags). Manufacturers include: 4600010243-Gunther International, 4600010245-Priority Systems, 4600010246-Oak Systems, 4600010583-Bowe Bell & Howell, 4600010227 PA Office Service Group, 4600010235-Storagetek, 4600010236-Moore Wallace North America, 4600010239-Hamilton Sorter Co., 4600010240-TransAmerican Office Furniture, 4600010241-Kwik File, LLC, 4400001897-Pitney Bowes (Mailroom Equipment Leasing only).

CONTRACT INFO						
Contract Number & Title	4600010227, 4600010235, 4600010236, 4600010239, 4600010240, 4600010241, 4600010243, 4600010245, 4600010246, 4600010583, 4400001897, 4400001900					
Number of Suppliers	11					
Validity Period	July 1, 2006 through June 30, 2008					
DGS Point of Contact	Jennifer Carr					
Contact Phone #	717-346-7097					
Email	jecarr@state.pa.us					

# PRICING HIGHLIGHTS

PROCESS TO PURCHASE
► All agencies will place their purchase orders through either SRM or SAP.

# SPECIAL CONTRACT TERMS AND CONDITIONS

<u>CONTRACT SCOPE/OVERVIEW:</u> This Contract will cover the requirements of Mailroom Equipment and Supplies for all equipment not covered under WSCA contract EPS050076 (see <a href="www.spirit.az.gov">www.spirit.az.gov</a>) for All using Agencies. This includes but is not limited to production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, paper cutters and mailroom furniture. (sorting bins, dump tables, mobile consoles, mail carts and mail bags)

ORDER OF PRECEDENCE: These Special Contract Terms and Conditions supplement the Standard Contract Terms and Conditions For Statewide Contracts for Supplies. To the extent that these Special Contract Terms and Conditions For Statewide Contracts for Supplies, these Special Contract Terms and Conditions For Statewide Contracts for Supplies, these Special Contract Terms and Conditions shall prevail.

**TERM OF CONTRACT:** The Contract shall commence on the July1, 2006 and expire on June 30, 2007.

**OPTION TO EXTEND:** The Department of General Services reserves the right, upon notice to the Contractor, to extend the Contract or any part of the Contract for up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in Contract coverage and only for the time necessary, up to three (3) months, to enter into a new contract.

<u>OPTION FOR SEPARATE COMPETITIVE BIDDING PROCEDURE:</u> The Department of General Services reserves the right to purchase supplies covered under this Contract through a separate competitive bidding procedure, whenever the department deems it to be in the best interest of the Commonwealth. The right will generally be exercised only when a specific need for a large quantity of the supply exists or the price offered is significantly lower than the Contract price.

### **GENERAL**

This Contract includes the Lease with Purchase Option, Lease with Fair Market Value Option, Installment Purchase, and Outright Purchase of Mailroom Equipment and Supplies.

Mailroom equipment is described as any mailroom related products such as Bursters, Shredders, Collators, Decollators, Shipping Systems, Addressing Printers, Tabbers, Papercutters, Production Level Equipment, Mailroom Furniture (sorting bins, dump tables, mobile consoles and mail carts).

# **CONTRACT OBLIGATION**

This Contract covers the Commonwealth's requirements for each manufacturer's equipment covered under this agreement. The amount of equipment acquired by the Commonwealth from any contractor is determined by the Commonwealth's requirements as defined by: Individual Agency's functional needs and space limitations.

Contractors must supply equipment at the prices stated in this Contract pursuant to the terms and conditions hereof.

MINIMUM ORDER: \$50.00

# **ELIGIBILITY**

To qualify for an award, a bidder is the manufacturer of the offered items or an authorized dealer or supplier of the manufacturer's product. If a bidder is not the manufacturer of the offered items, the bidder must include with its bid, a letter signed by the manufacturer or the manufacturer's representative, stating that the bidder is authorized to sell said manufacturer's products and that the manufacturer will honor any

responsibilities under the warranty for the products sold by the bidder if the bidder fails to perform such service and is authorized to bid on this contract. If the letter is not included with the bid, the bidder must submit the required information within two (2) business days after notification from the Department of General Services. Failure to submit the required documentation shall result in the rejection of the bid.

# PRICE

Prices are net, F.O.B. destination to any point in the Commonwealth of Pennsylvania. Price shall also include installation and instruction of personnel, and one complete copy of the instruction manual.

Price percentages bid for all equipment and accessories is firm through the initial contract period and any extension, or renewal thereof.

The Commonwealth reserves the right to negotiate lower pricing, or procure the items from another source for any unanticipated excessive purchase. An "unanticipated excessive purchase" is: An unexpected order for contract items totaling as few as 5 units, or an unexpected order for contract items (one contractor) having a total net value in excess of \$100,000, regardless of the quantity involved.

The Commonwealth also reserves the right to procure remanufactured or used equipment using another contracting method or process.

# **PRICE LISTS**

Any terms and conditions that are on the price lists, including but not limited to, FOB Shipping Point; Prices Subject to Change; and any additional items are not a part of the Contract and will have no force or effect on the contract. Within ten (10) days after a request from a Commonwealth agency, a Contractor shall furnish the requesting agency with a copy of the price list for the referenced manufacturer's equipment. Contractors may not publish any price list for use by Commonwealth agencies with alternate pricing, additional terms and conditions and additional items.

# **EQUIPMENT**

All items offered by the bidder are new.

A "new" item is one that is used first by the Commonwealth after it is manufactured or produced. Used or reconditioned items are not acceptable.

<u>OPTION TO RENEW:</u> The contract or any part of the contract may be renewed for an additional one (1) year term by mutual agreement between the Commonwealth and the Contractors. If the Contract is renewed the same terms and conditions shall apply. If this contract is renewed for an additional one (1) year, a new performance bond or a rider supplementing the original bond will be required for the extended period. This renewal shall be limited to two (2) one year terms.

# **CATALOGS & SERVICE:**

- A. It is the responsibility of the awarded contractor to furnish and distribute their mail equipment and supplies catalogs to the using agencies, including the Manufacturers Retail Price List.
- B. Buyer's Reference Material: Upon request of the Buyer, Department of General Services, the manufacturer is required to furnish catalogs, or other reference material to the buyer to retain, at no charge.

**WARRANTY**: The contractor shall provide their standard commercial warranty for all items purchased under this contract.

# **QUALITY AND RELIABILITY**

The equipment is expected to perform in an efficient manner with a minimum of down time. Equipment that requires an excessive number of service calls is reported to the Department of General Services for review. If it is determined that a using agency's system requires replacement, the contractor, after written notification from the agency, will replace the equipment without charge with an identical model or equipment with comparable features and capabilities. This policy shall apply to all equipment leased or purchased under this contract, and is in effect for the duration of the contract. If leased equipment is replaced, a new lease term shall not commence but rather the Commonwealth is only responsible for the remaining payments in the un-expired term. If the cause of excessive service calls is determined an operator error, misuse, or abuse by the Commonwealth, the repair time and the associated travel time is not a factor in determining satisfactory machine performance.

# **DELIVERY TIME**

The contractor must deliver equipment within forty-five (45) working days after receipt of a purchase order, unless otherwise specified in the purchase order.

The contractor must notify agency if unable to deliver within forty-five (45) working days, or as otherwise specified in the purchase order.

If the contractor cannot meet the delivery time, the Agency, after consultation with the Department of General Services, will have the option to cancel or do what is necessary to effect delivery without penalty.

# **PRICING PLANS**

The term of each pricing plan shall commence on the date the equipment is accepted by the Agency upon completion of the standard of performance and shall continue for such period of time as designated in the purchase order.

There are seven (7) plans to procure equipment, in addition to the rental of postage meters on an annual basis:

- 1. 36 Month lease with maximum 10% Purchase Option at end of term
- 2. 48 Month lease with maximum 10% Purchase Option at end of term
- 3. 36 Month lease with Fair Market Value Option at end of term
- 4. 48 Month lease with Fair Market Value Option at end of term
- 5. 36 Month Installment Purchase
- 6. 48 Month Installment Purchase
- 7. Outright Purchase

Equipment procured for the period of time as designated in the purchase order unless the purchase order is terminated for default or because of non-appropriation.

Non-renewal: There are no renewals of system leases via this contract. Agencies must either exercise their purchase option or notify the contractor at least thirty (30) days prior to expiration of the lease to have the equipment removed.

# REPLACEMENT OF DISCONTINUED MODELS

In the event a specified manufacturer's commodity listed in the successful contractor's proposal and subsequent contract award becomes unavailable during the contract period for any reason, a product

deemed by the Department of General Services as equal of the specified commodity is offered by the contractor at an equal or lower cost.

# **PRODUCT UPDATES**

Contractor may add, delete, or substitute items in their product line at any time without prior approval of the Commonwealth. Contractors are required to submit to the Department of General Services updated postage meter pricing as they are issued. New products must meet the category requirements of the bid and offered at the same discount from the price list.

# **TRADE-INS**

The Commonwealth reserves the right to offer used equipment in trade as part of the purchase price, in accordance with values in effect at the time traded. Contractors should submit a formal trade-in schedule or a statement of trade-in policy with their bids.

The Commonwealth represents trade-in equipment only "as is" and no warranty as to its condition is expressed or inferred. Equipment for trade-in is removed by the contractor at their expense from the location indicated in the agency's purchase order.

# **PURCHASE CREDITS**

For Lease w/Purchase Option plans, the Commonwealth will, during the lease period, accrue equity towards the purchase price of the equipment leased. No buyouts are permitted until the end of the lease. The purchase option of the equipment will not exceed 10% of the purchase cost referenced in the Outright Purchase Plan for the leased model of equipment. Agencies exercising the buyout at the end of a lease shall complete a new Purchase Order prior to expiration of the lease. For Lease w/Fair Market Value Option, the fair market value of the equipment as established by the contractor or Initial Assignee (if applicable) which shall not exceed the then purchase price of the equipment as established in the Outright Purchase Plan for the leased mode of equipment.

**INSTALLATION:** Prices shall include installation of the equipment to a fully operational status.

**TRAINING:** Prices shall include instruction of a maximum of three (3) Commonwealth personnel for one session of a minimum of four (4) continuous hours in the operation and maintenance of the equipment. The topics to include in this instruction are as follows:

- A. Complete orientation of all of the equipment's features, functions, and capabilities.
- B. "Hands On" training of each employee in the operation of the machine by demonstration and use.
- C. Complete instruction on the replacement of the equipment's consumable supplies: toner, paper, fuser oil, binder tape, staples, and any other items that are replaced by employee.
- D. Trouble shooting of the equipment, including jam clearance and identification of codes and/or symbols used to diagnose problems.
- E. Process to identify that equipment needs a technician's services and the method of notification to a qualified service technician.
- **F.** Review of system documentation, electronic or hardcopy.

**<u>BILLINGS</u>** All billings and invoices for equipment are the sole responsibility of the contractor. The contractor of record issues such billings only.

# COOPERATIVE SOURCING TO ACHIEVE REDUCTIONS IN SPEND (COSTARS) PROGRAM

<u>COSTARS Purchasers.</u> Section 1902 of Act 57 of May 15, 1998, as amended by Act 142 of December 3, 2002, 62 Pa.C.S, Section 1902, authorizes local public procurement units and state-affiliated entities

(together, "COSTARS Purchasers") within the Commonwealth of Pennsylvania to participate in Commonwealth contracts for supplies, services, or construction that the Department of General Services ("DGS") chooses to make available to COSTARS Purchasers. DGS has identified this Contract as a contract that will be made available for COSTARS Purchasers.

- a. A "local public procurement unit" is defined as:
  - Any political subdivision;
  - Any public authority;
  - Any tax exempt, nonprofit educational or public health institution or organization;
  - Any nonprofit fire, rescue, or ambulance company; and
  - To the extent provided by law, any other entity, including a council of governments or an area government that expends public funds for the procurement of supplies, services, and construction.

A state-affiliated entity is a Commonwealth authority or other Commonwealth entity that is not a Commonwealth agency.

- b. Only those COSTARS Purchasers registered with DGS may purchase from a DGS contract. Any qualified entity not presently registered and wishing to participate in the COSTARS Program may register at any time by either completing a one-time, online registration on the DGS COSTARS Website at <a href="https://www.dgs.state.pa.us/costars">www.dgs.state.pa.us/costars</a> or completing and returning a one-time Registration Form to the address below. Currently, there are several thousand registered COSTARS Purchasers. To view a list of the registered entities, please visit the website.
- c. COSTARS Purchasers have the option to purchase from a DGS Statewide Contract with awarded contractor(s) for Commonwealth agencies' use, from any DGS cooperative procurement contract established exclusively for COSTARS Purchasers in accordance with the requirements of Act 77 of 2004, amending Section 1902 of the Commonwealth Procurement Code, 62 Pa.C.S. § 1902, or from their own procurement contracts established in accordance with the applicable laws governing such procurements. The Contractor understands and acknowledges that there is no guarantee that any prospective COSTARS Purchaser will place an order under this Contract, and that it is within the sole discretion of the registered COSTARS Purchaser whether to procure from this Contract or to use another procurement vehicle.
- d. Registered COSTARS Purchasers electing to participate in this Contract will order items directly from the Contractor and be responsible for payment directly to the Contractor.

<u>Third Party Beneficiaries.</u> DGS is acting as a facilitator for COSTARS Purchasers who may wish to purchase under this Contract. Registered COSTARS Purchasers who elect to participate in this contract and issue orders to the contractor(s) are third party beneficiaries who have the right to sue and be sued for breach of the contract without joining the Commonwealth or DGS as a party.

<u>Quarterly Sales Report.</u> The Contractor shall furnish to the DGS COSTARS Program Office an electronic contract use report, preferably in Excel spreadsheet form, no later than the fifteenth calendar day after each quarter in the contract period, detailing the Contract purchasing activity.

- a. The Contractor shall e-mail the reports to <u>GS-PACostars@state.pa.us</u> or send the reports on compact disc via US Postal Service to the address below.
- b. On each report, the Contractor shall include the Contractor's name and address, the Contract number, and the period covered by the report. The Contractor should list as much as the following information as possible on the report for each order received:

- Registered COSTARS Purchaser
- Material Code (UNSPSC)
- Item Description
- Quantity
- Unit Price
- Total Price
- Delivery Date
- c. Failure to provide the Quarterly Sales Report in the specified time may result in suspension of activities with the COSTARS Program.

<u>Inquiries.</u> Additional information regarding the COSTARS Program is available on the DGS COSTARS Website at <u>www.dgs.state.pa.us/costars</u>. Direct all questions concerning the COSTARS Program to:

Commonwealth of Pennsylvania Department of General Services COSTARS Program 555 Walnut Street, 6<sup>th</sup> Floor Harrisburg, PA 17101

Telephone: 1-866-768-7827

E-mail GS-PACostars@state.pa.us

**INQUIRIES**: Direct all questions concerning this proposal to the appropriate buyer named herein.

Karen Rhinehart krhinehart@state.pa.us Bureau of Procurement 555 Walnut Street, 6<sup>th</sup> Floor Harrisburg, PA 17101-6241

# CONTRACT NO. 7490-03 MAILROOM EQUIPMENT MAINTENANCE AND SUPPLIES LEASING AND INSTALLMENT PURCHASE TERMS AND CONDITIONS

# I. <u>General</u>.

- (A) These Leasing and Installment Purchase Terms and Conditions ("Terms and Conditions") to Contract No. 7490-03, Mailroom Equipment and Supplies, allows bidders to offer equipment and software covered by the contract through leasing and installment purchase options. If offered by a bidder and accepted by the Commonwealth, Commonwealth agencies shall, in addition to the outright purchase of equipment and software have the option to either lease equipment or purchase equipment through an installment purchase from the contractor, as well as financed software and other items. Leases and installment purchases shall be in accordance with the following terms. The ordering Commonwealth Agency shall indicate its election to lease equipment (each such lease transaction hereinafter called a "Lease") or purchase equipment through an installment purchase (each installment purchase transaction hereinafter called an "Installment Purchase") on the applicable field purchase order issued to the contractor. Such Lease or Installment Purchase may also include financed software or other items that are financed (in either case "Financed Items").
- (B) The contractor may assign such field purchase order and Lease or Installment Purchase to a third party ("Initial Assignee") who will fund the purchase of the equipment and Financed Items (and in the case of a Lease, take title to the equipment) and assume the right to receive all payments thereunder. The consent of the Commonwealth to such assignment by the contractor shall not be required. The contractor shall notify the Commonwealth of its assignment to an Initial Assignee in its acknowledgment to the Commonwealth Agency of the field purchase order and by providing the Commonwealth Agency with a copy of an assignment agreement between the contractor and the Initial Assignee.
- (C) In the event of an assignment of a Lease or Installment Purchase to an Initial Assignee, the Initial Assignee shall only be bound to the obligations of the contractor as they are specified in these Terms and Conditions and shall not be responsible for any additional representations, warranties, covenants or obligations of the contractor. The Commonwealth waives any claims it may have against the Initial Assignee for any loss, damage or expense caused by the equipment or any Financed Item or any defect therein or use or maintenance thereof. The Commonwealth acknowledges that the Initial Assignee is not the supplier of the equipment or Financed Items and is not responsible for its selection or installation. Once an acceptance certificate in the form attached hereto as Exhibit A is executed by the ordering Commonwealth Agency and is received by Initial Assignee, if any portion of the equipment or Financed Items is unsatisfactory for any reason, the ordering Commonwealth Agency shall, nevertheless, continue to make payments under the applicable Lease or Installment Purchase and shall make any claim against the contractor or

the manufacturer, but not against the Initial Assignee or any subsequent assignee of the Initial Assignee.

- (D) The rights of the Initial Assignee and any subsequent assignee to receive payments under a Lease or Installment Purchase are absolute and unconditional and shall not be affected by any right of set-off or defense of any kind whatsoever once an acceptance certificate in the form attached here to as Exhibit A is executed by the ordering Commonwealth Agency and is received by Initial Assignee.
- II. <u>Pricing Plans</u>. The contractor agrees to provide the equipment and Financed Items through seven (7) pricing plans:
  - A. Thirty-six (36) month Lease with maximum 10% Purchase Option at end of term
  - B. Forty-eight (48) month Lease with maximum 10% Purchase Option at end of term
  - C. Thirty-six (36) month Lease with Fair Market Value Option at end of term
  - D. Forty-eight (48) month Lease with Fair Market Value Option at end of term
  - E. Thirty-six (36) month Installment Purchase
  - F. Forty-eight (48) month Installment Purchase
  - G. Outright Purchase

The pricing plan selected by the ordering Commonwealth agency shall be identified on the purchase order.

III. <u>Term</u>. The term of each Lease or Installment Purchase shall commence on the date the equipment and/or Financed Items are accepted by the ordering Commonwealth agency (as evidenced by an acceptance certificate in the form attached hereto as Exhibit A) and shall continue for the period of time of the pricing plan as designated on the field purchase order.

# IV. Payments.

- A. <u>Full term intention</u>. The ordering Commonwealth agency shall pay the applicable monthly or annual rent or Installment Purchase payment for the equipment and Financed Items, as shown on the payment schedule (in substantially the forms attached hereto as Exhibit B), which must be signed by the contractor or Initial Assignee (if applicable) and the Commonwealth Agency, and attached to the field purchase order. Payment shall be made by the ordering Commonwealth Agency, for the full term, unless the field purchase order is terminated by the Commonwealth agency for contractor Default under Sections VI(K)(2) or VII(F)(2) herein or nonappropriation of funds.
- B. <u>Nonappropriation</u>. The Commonwealth agency's obligation is payable only and solely from funds allotted for the purpose of the Lease or Installment Purchase. If sufficient funds are not appropriated for continuation of performance under any Lease or Installment Purchase for any fiscal year subsequent to the one in which the field purchase order was issued, the Commonwealth agency may return the equipment to the contractor or Initial Assignee (if applicable) and thereafter be released of

all further obligations, provided: (i) The Commonwealth agency delivers unencumbered title to the equipment to the contractor or Initial Assignee (if applicable), (ii) The equipment is returned to the contractor or Initial Assignee (if applicable) in good condition, reasonable wear and tear excepted, and (iii) thirty (30) days written notice is given to the contractor or Initial Assignee (if applicable) stating the failure of appropriations as the reason for return and certifying that the equipment is not being replaced by similar equipment from another vendor. In the event the Commonwealth agency returns the equipment for failure of appropriations, all amounts then due to the contractor or Initial Assignee (if applicable) through the end of the fiscal year for which sufficient funds have been appropriated shall be paid by the Commonwealth agency.

- V. <u>Leasing Terms and Conditions</u>. The following terms and conditions shall apply if the ordering Commonwealth agency selects a thirty-six (36) month Lease or a forty-eight (48) month Lease:
  - A. <u>Title</u>. Title in or to the equipment shall not pass to the Commonwealth but shall remain in the contractor or Initial Assignee (if applicable). The equipment shall remain personal property and shall not become a fixture or affixed to real property. The Commonwealth will keep the equipment free and clear of all encumbrances except the contractor's or any assignee's security interest. At the request of the contractor or Initial Assignee (if applicable), the Commonwealth will join the contractor or Initial Assignee in executing one or more financing statements, pursuant to the Uniform Commercial Code or other registration law applicable to the location of the equipment, the contractor or Initial Assignee (if applicable) will pay the cost of filing the financing statement(s) in all public offices wherever filing is deemed by the contractor or Initial Assignee to be necessary or desirable.
  - В. Risk of Loss. The contractor shall assume and bear the risk of loss, damage, or theft to the equipment and all component parts thereof while same is in the Commonwealth's possession, unless it could have been prevented by the Commonwealth's exercise of reasonable care or diligence in the use, protection, or care of the equipment. No loss or damage to the equipment shall impair any obligation of the contractor or of the Commonwealth, except as hereinafter expressly provided. Unless the damage could have been prevented by the Commonwealth's exercise of reasonable care or diligence in the use, protection, or care of the equipment, the contractor shall repair or cause to be repaired all damages to the equipment, if the contractor determines the equipment can be economically repaired. In the event that the equipment is stolen, destroyed or rendered irreparable, unusable, or damaged as determined by the contractor, the Lease shall terminate and the Commonwealth's obligation to pay rent for the equipment shall be deemed to have ceased as of the date of the loss.
  - C. <u>Assignment</u>. The Commonwealth shall not assign any Lease hereunder or any interest therein, or sublease the equipment without the prior written

consent of the contractor or its assignee. the contractor may assign the field purchase order and the Lease and/or grant security interests therein, in whole or in part to an Initial Assignee and such Initial Assignee may further assign a Lease and/or grant a security interest therein to a subsequent assignee without the consent of the Commonwealth. Any other assignment by the contractor shall require the prior written consent of the Commonwealth. Upon notice to the ordering Commonwealth agency, the contractor may assign payments under any Lease to a third party.

- D. Purchase Option. If the Commonwealth is not in default, it shall have the right to buy the equipment "as is with no additional warranty" at the expiration of the Lease term by tendering the purchase option amount. For Lease with Fair Market Value Option, the fair market value of the equipment shall be as established by the contractor or Initial Assignee (if applicable) which shall not exceed the then purchase price of the equipment as established by this contract. For Leases with Purchase Option, the purchase option amount shall be determined by applying the credits from the accrual of equity towards the purchase price. Upon the Commonwealth's exercise of this purchase option, all right, title and interest in the equipment shall pass to the Commonwealth upon payment.
- E. <u>Extension</u>. If the Commonwealth has not elected to purchase the equipment at the expiration of a Lease term, and as long as the Commonwealth is not in default under the Lease, the Lease (other than Leases that expire five years from date of installation) may be extended upon receipt by the contractor or Initial Assignee (if applicable) of written notification from the Commonwealth. The extension will be under the same terms and conditions then in effect, including rent (but not less than fair market rental value) and will continue until the earlier of termination by either party upon one month's prior written notice or five years from the date of installation.
- F. Return of Equipment. Upon expiration or termination of a Lease for any item of equipment, or upon demand by the contractor or Initial Assignee (if applicable) pursuant to Section VI (K), Default, the Commonwealth shall promptly return the equipment, freight prepaid, to a location in the continental United States specified by the contractor or Initial Assignee (if applicable). The Commonwealth agency shall pay the applicable rent for the equipment until it has been shipped to the contractor in accordance with this subsection. The Commonwealth agency shall remove all data from the equipment prior to such return. Except in the event of a total loss of the equipment pursuant to paragraph VI (B) herein, the Commonwealth shall pay any costs and expenses incurred by the contractor or Initial Assignee (if applicable) to place the equipment in good operating condition in accordance with the specifications. Any parts removed in connection therewith shall become the contractor's or Initial Assignee's property.
- G. <u>Warranties</u>: Quiet Enjoyment. the contractor or Initial Assignee (if applicable) grants to the Commonwealth the benefit of any and all

warranties made by the manufacturer or supplier of the equipment or Financed Items during the term of a Lease. the contractor warrants that neither the contractor nor anyone acting or claiming through the contractor, by assignment or otherwise, will interfere with the Commonwealth's quiet enjoyment of the use of the Equipment so long as no event of default shall have occurred and be continuing. However, in the event of an assignment of a Lease hereunder to an Initial Assignee, such Initial Assignee (and any subsequent assignee) warrants that neither it nor anyone acting or claiming through it by assignment or otherwise, will interfere with the Commonwealth's quiet enjoyment of and use of the Equipment, so long as no event of default shall have occurred and be continuing.

# H. Liability.

- 1. The Commonwealth assumes all risks and liabilities for injury to or death of any person or damage to any property, in any manner arising out of possession, use, operation, condition, or storage of any piece of equipment or Financed Item by the Commonwealth agency whether such injury or death be with respect to agents or employees of the Commonwealth or of third parties, and whether such property damage be to the Commonwealth's property or the property of others; provided, however, that said damage or injury results from the negligence of Commonwealth, its agents or employees, and provided that judgment has been obtained against the Commonwealth. This provision shall not be construed to limit the sovereign immunity of the Commonwealth, the Department of General Services or any Commonwealth agency.
- 2. The Commonwealth shall, during the term of the Lease, self-insure with respect to the risks which it has assumed under subparagraph (I)(1) above, including, but not limited to, risks of public liability and property damage under Act 142 of October 5, 1980, P.L. 693, 42 Pa. C.S. A. Section 8522.
- Ι. <u>Financing and Prepayment</u>. If a Lease provides for financing of software or other Financed Items, the contractor will pay the charges for such Financed Items directly to the supplier (if such supplier is not the contractor). In the event the Lease is assigned to an Initial Assignee, the Initial Assignee will pay such charges directly to the contractor or the supplier. If the payments under the field purchase order have been assigned to an Initial Assignee, the Commonwealth's obligation to pay rent for those items of software or other Financed Items which have been delivered and for which acceptance certificates have been received shall not be effected by any discontinuance, return or destruction of any license or licensed program materials or any dissatisfaction with any service financed under the Lease. The Commonwealth may terminate any Financed Item (but not an item of equipment) by prepaying its remaining rent. The Commonwealth shall provide the contractor or Initial Assignee (if applicable) with notice of the intended prepayment date which shall be at least one month after the date of the notice. The contractor or Initial Assignee may, depending on market conditions at the

time, reduce the remaining rent to reflect such prepayment and shall advise the Commonwealth of the balance to be paid. If, prior to Lease expiration, the Commonwealth purchases equipment related to a Financed Item or if the Lease for such equipment is terminated, for any reason (except if funds are not appropriated as described in paragraph V (B)), the Commonwealth shall at the same time prepay such Financed Item, if it has been delivered and for which an acceptance certificate has been received.

# J. Default

- 1. If the Commonwealth (1) does not pay a rent payment within thirty (30) days after the due date and such non-payment continues for fifteen (15) days after receipt of written notice from the contractor or Initial Assignee (if applicable) that the Commonwealth Agency is delinquent in payment of any rent; (2) breaches any other provision under these Terms and Conditions and such breach continues for fifteen (15) days after receipt of written notice thereof from the contractor or Initial Assignee (if applicable); or (3) files any petition or proceeding (or has a petition or proceeding filed against it) under any bankruptcy, insolvency or similar law, the contractor or its assignee may pursue and enforce the following remedies:
  - a. Terminate the applicable field purchase order.
  - b. Take possession of any or all items of equipment without any court order or other process of law and for such purpose, the contractor or its assignee may enter upon the premises where the equipment may be and may remove the same therefrom upon written notice of its intention to do same, without being liable to any suit or action or other proceeding by the Commonwealth. The contractor or its assignee may, among its options, sell the equipment at public or private sale for cash or credit. The Commonwealth agency shall be liable for the contractor's or the assignee's expense of retaking possession and the removal of the equipment and placing the equipment in good operating condition (if it is not in good operating condition at the time of removal) in accordance with the manufacturer's specifications. When the equipment is returned to the contractor or its assignee, it shall include only those items that were purchased as per the field purchase order.
  - c. Recover from the Commonwealth agency all rent payments then due and the net present value of the amount of the remaining rent payments. The present value of such remaining rent payments shall be calculated using a discount rate equal to the average of the weekly two and three year Treasury Constant Maturities published by the Federal Reserve Board for the last calendar week of the month preceding the contractor's or its assignee's

termination of the applicable field purchase order. The Treasury Constant Maturities are published in Statistical Release .15 and can be accessed via the Federal Reserve Board internet website.

- 2. In the event of default by the contractor, the Commonwealth may pursue one or more of the following remedies.
  - If the payments under the field purchase order have been a. assigned to an Initial Assignee, the Commonwealth shall continue to make rent payments for those units of equipment which have been delivered for which acceptance certificates have been received, and cancel its order without liability for payment for those units which have not been delivered and for which acceptance certificates have not been received. The amount of the rent payments shown in the payment schedule will be recalculated, however, to take into consideration and pay for the actual number of units which were delivered and for which acceptance certificates have been received. If no acceptable units of equipment have been delivered and accepted, the Commonwealth agency may terminate the field purchase order without liability to make any payments.
  - b. If the payments under this agreement have not been assigned to an Initial Assignee, the Commonwealth agency may setoff or counterclaim against its obligation to make the payments any and all damages incurred by the Commonwealth as a result of the contractor's default.
- VI. <u>Installment Purchase Terms and Conditions</u>. The following terms and conditions shall apply if the ordering Commonwealth agency selects a thirty-six (36) month Installment Purchase or a Forty-eight (48) month Installment Purchase:
  - Title and Security Interest. Title to the equipment passes to the Α. Commonwealth at the time and place of delivery to the Commonwealth of each unit of equipment, the contractor or its duly authorized assignee shall have a purchase money security interest in the equipment, its substitutions, replacements, accessions and modifications, until payment of all installments as set forth in the payment schedule are made. Upon payment of the final installment, or any concluding payment option, the contractor or his duly authorized assignee shall have no further interest in the equipment. The equipment shall remain personal property and shall not become a fixture or affixed to real property. At the request of the contractor or Initial assignee (if applicable) the Commonwealth will join the contractor or Initial Assignee in executing one or more financing statements, pursuant to the Uniform Commercial Code or other registration law applicable to the location of the equipment. contractor or Initial Assignee (if applicable) will pay the cost of filing the financing statement(s) in all public offices wherever filing is deemed by the contractor or Initial Assignee to be necessary or desirable.

Commonwealth will keep the equipment free and clear of all encumbrances except the contractor's or any assignee's security interest.

# B. Assumption of Risks.

- 1. The Commonwealth agency shall, after acceptance of the equipment, assume and bear the risk of loss, damage, or theft of the equipment all components parts thereof caused by Act of God and its own employees, agents, or others except the contractor or (if applicable) Initial Assignee. No such loss or damage to the equipment shall impair any obligation of the Commonwealth agency, which shall continue in full force and effect except as hereinafter provided. In the event that all or part of the equipment shall, as a result of the above-mentioned causes, become lost, stolen, destroyed, or rendered irreparably unusable or damaged, as reasonably determined by the Commonwealth agency, then the Commonwealth agency shall provide the contractor or (if applicable) Initial Assignee with written notice in regard thereto and, at its option, either (a) replace the equipment with like equipment, or (b) pay pro rata to the contractor or (if applicable) Initial Assignee all payments then currently due in the amount indicated in payment schedule plus the pro rata principal portion of remaining installments. The pro rata principal portion of remaining installment payments is that percentage of the principal portion of remaining installment payments as of the date of payment that the cost of the units of the equipment lost, stolen, destroyed, or rendered irreparably unusable or damaged bears to the total cost of the equipment determined by the amounts set forth in the field purchase order.
- 2. The Commonwealth assumes all risks and liabilities for injury to or death of any person or damage to any property, in any manner arising out of possession, use, operation, condition, or storage of any piece of equipment or Financed Item by the Commonwealth agency whether such injury or death be with respect to agents or employees of the Commonwealth or of third parties, and whether such property damage be to the Commonwealth's property or the property of others; provided, however, that said damage or injury results from the negligence of Commonwealth, its agents or employees, and provided that judgment has been obtained against the Commonwealth. This provision shall not be construed to limit the sovereign immunity of the Commonwealth, the Department of General Services or any Commonwealth agency.
- C. <u>Insurance</u>. The Commonwealth shall, during the term of the Installment Purchase, self-insure with respect to the risks which it has assumed under Paragraph B above including risks of damage or destruction to the equipment caused by fire, boiler explosion, flood and flood-related hazards, or any other natural disasters and risks of public liability and damage under Act 142 of October 5, 1980, P.L. 693, 42 Pa. C.S.A. Section 8522.

- D. <u>Assignment</u>. The Commonwealth shall not assign any Installment Purchase hereunder or any interest therein without the prior written consent of the contractor or its assignee. the contractor may assign the field purchase order and the Installment Purchase and/or transfer security interests in the equipment to an Initial Assignee and such Initial Assignee may further assign an Installment Purchase and/or grant a security interest therein to a subsequent assignee without the consent of the Commonwealth. Any other assignment by the contractor shall require the prior written consent of the Commonwealth. Upon notice to the ordering Commonwealth agency, the contractor may assign installment payments under the Installment Purchase to a third party.
- E. <u>Early Payment Option</u>. The Commonwealth agency shall have the right, during the term of the Installment Purchase, to exercise its option to purchase the equipment "as is with no additional warranty" early upon payment of an amount equal to the concluding payment option as of such date as set forth on the payment schedule and upon the giving of notice to the contractor or Initial Assignee (if applicable) of such intention of the Commonwealth at least thirty (30) days prior to the date upon which such right will be exercised. After all payments have been made pursuant to the payment schedule including any concluding payment option, the contractor or its assignees shall have no further interest in and to the equipment.

# F. Default.

- 1. If the Commonwealth (1) does not pay an installment payment within thirty (30) days after the due date and such non-payment continues for fifteen (15) days after receipt of written notice from the contractor or Initial Assignee (if applicable) that the Commonwealth Agency is delinquent in payment of any installment; (2) breaches any other provision under these Terms and Conditions and such breach continues for fifteen (15) days after receipt of written notice thereof from the contractor or Initial Assignee (is applicable); or (3) files any petition or proceeding (or has a petition or proceeding filed against it) under any bankruptcy, insolvency or similar law, the contractor or its assignee may pursue and enforce one of the following remedies:
  - a. Terminate the applicable field purchase order and take possession of any or all items of equipment without any court order or other process of law and for such purpose, the contractor or its assignee may enter upon the premises where the equipment may be and may remove the same therefrom upon written notice of its intention to do same, without being liable to any suit or action or other proceeding by the Commonwealth. the contractor or its assignee may, at its option, sell the equipment at public or private sale for cash or credit and may become the purchaser at such sale. The Commonwealth agency shall be liable for all accrue and unpaid installments, if any, the expense of retaking possession and the removal of the

equipment, in addition to the balance of the payments provided for herein, less the net proceeds of the sale at a fair market value of the equipment after deducting all costs of taking, storage, repair, and sale. When the equipment is returned to the contractor or its assignee, it shall include only those items that were originally purchased as per the contract specifications.

- b. Recover from the Commonwealth agency all installment payments then due and all remaining installment payments due under the field purchase order.
- 2. In the event of default by the contractor, the Commonwealth may pursue one or more of the following remedies.
  - a. If the installment payments under the field purchase order have been assigned to an Initial Assignee, Commonwealth shall continue to make installment payments for those units of equipment which have been delivered for which acceptance certificates have been received, and cancel its order without liability for payment for those units which have not been delivered and for which acceptance certificates have not been received. amount of the installment payments shown in the payment schedule will be recalculated, however, to take into consideration and pay for the actual number of units which were delivered and for which acceptance certificates have been received. If no acceptable units of equipment have been delivered and accepted, the Commonwealth agency may terminate the field purchase order without liability to make any payments.
  - b. If the payments under this agreement have not been assigned to an Initial Assignee, the Commonwealth agency may setoff or counteclaim against its obligation to make the payments any and all damages incurred by the Commonwealth as a result of the contractor's default.
- VII. Compliance with Internal Revenue Code. the contractor or its assignee must, if it intends to provide tax exempt financing, file, in timely fashion, any reports that must be filed with the Internal Revenue Service with respect to the order under Section 148 or 149 of the Internal Revenue Code (IRC). The Commonwealth shall cooperate with the contractor or its assignee in the preparation and execution of these documents. The Commonwealth shall also keep a copy of each notification of assignment with the Commonwealth's counterpart of the order and shall not, during the term of the Installment Purchase or Lease, permit the equipment to be directly or indirectly used for a private business use within the meaning of Section 141 of the IRC. The Commonwealth represents that it and each ordering Commonwealth Agency that enters into a Lease or Installment Purchase hereunder qualifies as a State or political subdivision of a State for the purpose of Section 103(a) of the IRC. Any misrepresentation of such status under Section 103(a) shall constitute an event of default by the Commonwealth

pursuant to paragraphs VI(K) and VII(F). If (a) the Internal Revenue Service rules that the Commonwealth or any ordering Commonwealth Agency does not so qualify under Section 103(a) of the IRC, or (b) the Commonwealth fails to cooperate with the contractor or Initial Assignee in the preparation and execution of any reports required under Section 148 or 149 of the IRC (including 8038G and 8038GC forms), the Commonwealth will pay the contractor or Initial Assignee (if applicable) upon demand, a sum to be determined by the contractor or Initial Assignee sufficient to return the contractor or Initial Assignee (if applicable) to the economic results it would otherwise have received.

- VIII. Other Documents. Upon request from the contractor or Initial Assignee the Commonwealth will sign properly completed UCC-1 Forms, 8038G or 8038GC Forms, if applicable, and opinions of counsel (in the form attached hereto as Exhibit C). the contractor or Initial Assignee shall be responsible for completing these forms and filing them with the appropriate offices/parties.
- IX. <u>Use and Location of Equipment and Alterations</u>. The Commonwealth agency shall keep the equipment under a Lease or an Installment Purchase within the confines of the Commonwealth of Pennsylvania. The Commonwealth agency will inform the contractor or the Initial Assignee of the location of the equipment upon request. The Commonwealth agency, at its own cost and expense, shall maintain the equipment in good operating condition and will not use or deal with the equipment in any manner which is inconsistent with the terms of the Contract or any applicable laws and regulations. The equipment will not be misused, abused, wasted or allowed to deteriorate except for ordinary wear and tear resulting from its intended use. No alterations, changes, or modifications to the equipment shall be made without the approval of the contractor or Initial Assignee (if applicable).
- X. Warranty Disclaimer. In the event contractor assigns a lease or installment purchase hereunder to an initial assignee, such initial assignee and any subsequent assignee make no warranty (other than, in the case of a lease, a warranty of quiet enjoyment of the equipment), express or implied, as to any matter whatsoever, including but not limited to, the implied warranties of merchantability or fitness for a particular purpose. As to the initial assignee and any subsequent assignee, the commonwealth takes the equipment and any financed items "as is." In no event shall the initial assignee or any subsequent assignee have any liability for, nor shall the commonwealth have any remedy against the initial assignee or any subsequent assignee for, consequential damages, any loss of savings or loss of use.
- XI. Governing Law: Severability. All Leases and Installment Purchases hereunder shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania, however the parties agree that Article 2A of the Uniform Commercial Code shall not apply or govern transactions under these Terms and Conditions. If any provision of these Terms and Conditions is held to be invalid or unenforceable, all other provisions shall remain in effect. All disputes arising in connection with these Terms and Conditions shall be resolved in accordance with Section 22 of the General Conditions and Instructions to Bidders contained in this contract.

- XII. <u>Notices</u>. Service of all notices under these Terms and Conditions shall be sufficient if delivered by hand or overnight courier or mailed to the Commonwealth at the address set forth in the applicable field purchase order, or to the contractor or Initial Assignee (if applicable) at the address set forth in its acknowledgment to the field purchase order (or any document attached thereto). Notices by mail shall be effective when deposited in the U.S. mail, duly addressed and postage prepaid. Notices delivered by hand or by overnight courier shall be effective when actually received.
- XIII. Contract No. 7490-03 Terms. These Terms and Conditions are in addition to the terms and conditions of Contract No. 7490-03, except to the extent the contractor assigns a Lease or Installment Purchase hereunder to an Initial Assignee, in which case the Initial Assignee shall only be bound to the obligations of the contractor indicated in these Terms and Conditions and shall not be responsible for any additional representations, warranties, covenants or obligations of the contractor as provided by the current terms and conditions of Contract 7490-03. To the extent that there is a conflict between the terms and conditions of Contract No. 7490-03 and these Terms and Conditions, these Terms and Conditions shall prevail to the extent that a leasing or installment purchase option is selected by the ordering Commonwealth Agency.

# **EXHIBIT A**

between		dated e contractor) and	_, 20 <u>_</u> , by and
(Commonwea	alth agency).		
	ACCEPTA	NCE CERTIFICATE	
	ndersigned hereby certificits assignee as follows:	es and represents to, and	agrees with, the
	A unit(s) of the equipme attached schedule		identified on the delivered to and accepted
	on the date indicated belo		
	testing of the unit(s) of the	ency had conducted such equipment and/or financed e and hereby acknowledges	item(s) as it deems
,	Contract No. 7490-03 and	ncy is not in any event of de no event which, with notice event of default, has occurre	or lapse of item, or
		(Commonwealth Agency)	
		Ву:	
		Title	
		Date	

# EXHIBIT B-1 (Lease)

Field Purchase Order Noand between	, dated, 20, by (the contractor) and					
	(Commonwealth Agency).					
	RENT SCHEDULE					
For:with serial numbers)	(Description of Equipment and	d all components				
Rent Number and Due <u>Date</u>	Amount of <u>Rent</u>					

# **EXHIBIT B-2 (Installment Purchase)**

Field Purchase between	Order No		da contrac			, 20, by a		and
(Commonwealt	h agency)	_ (пе	Contrac	tor) and				
(Commonweak	rragericy).	PAYMEN	NT SCHED					
FOR:			([	Description	of	Equipmen	t and	nd all
components wit	th serial numbers)							
Payment Number and Due Date	Amount of Payment		rincipal Portion	Interest Portion		Pa	ncludi yment tion	
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23. 24.								
<ul><li>25.</li><li>26.</li><li>27.</li><li>28.</li><li>29.</li><li>30.</li></ul>								

# **EXHIBIT C**



D 4 TE	
DATE:	

# Ladies and Gentlemen:

As counsel for	the Commo	onweal	lth of Pe	ennsylvai	nia, De	partmer	nt of Ger	neral
Services, I am familia	r with Con	tract N	lo. 7490	-03 (the	"Agree	ement")	dated a	s of
, 20	_, and Fie	ld Pur	chase (	Order N	lo		, da	ated
(both	referred	to	as	the	"Agree	ement"),	betw	een
	as	the	contract	tor and	l the	Comm	onwealth	of
Pennsylvania, including	all exhibits	and att	tachmen	nts to the	Agreei	ment.		

Based on the examination of these and such other documents, records, and papers as I deemed to be relevant and necessary as the basis for my opinion set forth below, It is my opinion that:

- 1. The Commonwealth is authorized to enter into the transaction contemplated by the Agreement and to carry out its obligations thereunder.
- 2. The Agreement set forth above has been duly authorized, executed, and delivered by the Commonwealth and constitutes a legal, valid, and binding agreement enforceable in accordance with its term.
- 3. No further approval, consent, or withholding of objections is required from any federal, state, or local governmental authority with respect to the entering into or performance by the Commonwealth of the Agreement and the transactions contemplated thereby.
- 4. The entering into and performance of the Agreement and other related documents will not violate any judgment, order, law, or regulation applicable to the Commonwealth or result in any breach of, or constitute a default under, or result in the creation of, any lien, charge, security interest, or other encumbrance upon any assets of the Commonwealth or the equipment pursuant to any indenture, mortgage, deed or trust, bank loan, credit agreement or other instrument by which the Commonwealth is a party or by which it or its assets may be bound.

- 5. There are no actions, suits, or proceedings pending or, to the knowledge of the Commonwealth, threatened against or affecting the Commonwealth, in any court or before any governmental commission board or authority which, if adversely determined, will have a material adverse effect on the ability of the Commonwealth to perform its obligations under the Agreement.
- 6. All required public bidding procedures regarding the award of the Agreement have been followed by the Commonwealth.
- 7. The Commonwealth is self-insured and is authorized to self-insure the equipment with respect to the risks assumed by this Agreement.

Sincerely,	
Assistant Counsel	

# **EXHIBIT D**

Lease Rates for the Initial Quarter Following Contract Execution:
36 Month Lease
48 Month Lease
Installment Purchase Rates for the Initial Quarter Following Contract Execution:
36 Month Installment Purchase
48 Month Installment Purchase

# LEASING INSTRUCTIONS FOR 7490-03 MAILROOM EQUIPMENT AND SUPPLIES

There are six (6) leasing plans available in addition to the outright purchase covered by this contract.

# They are:

- A. Thirty-six (36) Month Lease w/maximum 10% Purchase Option at end of term
- B. Forty-eight (48) Month Lease with maximum 10% Purchase Option at end of term
- C. Thirty-six (36) Month Lease with Fair Market Value Option at end of term
- D. Forty-eight (48) Month Lease with Fair Market Value Option at end of term
- E. Thirty-six (36) Month Installment Purchase
- F. Forty-Eight (48) Month Installment Purchase

Following are the procedures for leasing Mailroom Equipment and Supplies:

- 1. THE LEASING TRANSACTION CONSISTS OF THE FOUR (4) FORMS
- A. Exhibit "A"- Acceptance Certification Form
- B. Exhibit "B-1"- Leasing Form and Exhibit "B-2"- Installment Purchase Form
- C. Exhibit "C"- DGS Legal Counsel Approval Form
- D. Exhibit "D" Document to establish Lease/Installment Rates (Completed By Vendor)

Note: These forms are available and can be downloaded from the DGS web site at (www.dgs.state.pa.us) under Contract #7490-03- Leasing documents.

- 2. OTHER FORMS THAT MAY ACCOMPANY THE LEASING TRANSACTION
- A. UCC-1 Financing Statement- (Submitted by the Vendor)
- B. Incumbency Certificate (Submitted by the Vendor)
- C. Tax-Exempt Governmental Obligations-Form 8038-G (Submitted by the Vendor)
- D. Leasing Assignment Document (Submitted by the Vendor)
  "DO NOT SIGN OR COMPLETE THIS DOCUMENT" These are additional terms & conditions that have already been negotiated.
- E. Additional Terms and Conditions (Submitted by the Vendor)

These sometime appear in the Leasing Quotation from the Vendor. All agencies should review the quotations for these conditions and have the vendor remove them from the quotation. "DO NOT" agree to any of these terms and conditions. There should be nothing on the quotation but the leasing/rental schedule with payment numbers, and payment amounts.

# LEASING INSTRUCTIONS FOR 7490-03 MAILROOM EQUIPMENT AND SUPPLIES

# 3. PROCESSING STEPS:

1. Purchasing Agents forward a copy of Exhibit "D" (or have vendor download copy from the DGS web site) and Exhibit "B-1" or "B-2" to the Vendor. A copy of the forms can be downloaded from the DGS web site (www.dgs.state.pa.us) under Contract #7490-03 - Leasing documents.

The Purchasing Agent should fill out exhibit "B-1" or "B-2" with Field Limited Purchase Order number, Date, Contractor Name and Agency Name, and forward to the Vendor/Contractor. The Vendor/Contractor should complete the forms entirely and forward back to the Purchasing Agent.

- 2. The Purchasing Agent processes the (FL) Field Limited Purchase Order and forwards it through normal approval processes. When the (FL) is approved, the Purchasing Agent forwards the completed package of forms to the Bureau of Purchases, Attention: Buyer, with all Exhibits attached for review and approval. When the Buyer approves, he/she will forward it back to the Purchasing Agent who will then forward the completed package to the Vendor/Contractor to order equipment. The Purchasing Agent will send the (FL), Exhibit "D", and Exhibit "B-1" or "B-2" to the Vendor. Purchasing Agent should keep a copy of all documents sent to vendor.
- 3. Upon delivery of the equipment, the Purchasing Agent will complete Exhibit "A" (The Acceptance Certificate). This form will be signed by the authorized agent from the agency who states the equipment has been received and is acceptable to the agency.
- 4. A copy of the Field Limited (FL) Purchase Order, Exhibit "D", Exhibit "B-1" or "B-2" and Exhibit "A" (Acceptance Certificate) are sent to DGS Legal along with an Exhibit "C" (DGS Legal Counsel Approval). This package is reviewed by DGS Legal and approved with the completion of Exhibit "C". DGS Legal will forward the approved package of documents to the agency for final processing.
- 5. When the documents are received by the agency, the Purchasing Agent will make one (1) copy of the completed documents and disburse as follows:
- 1. Vendor (Send Vendor His Copies)
- 2. Agency Comptroller
- 3. Agency Procurement File
- 4. Department of General Services, Bureau of Purchases, Attention: Buyer

Note: If the Vendor/Contractor sends additional forms to be signed, the following process should be used for those forms.

1. UCC-1 Financing Statement Forms: Forward to the Buyer at the Department of General Services. This form is returned to the Bureau of Purchases for signature by the Director, Bureau of Purchases. The Bureau of Purchases

# LEASING INSTRUCTIONS FOR 7490-03 MAILROOM EQUIPMENT AND SUPPLIES

will forward the document to the requesting agency for distribution. Original copy to the contractor or its assignee for filing . A copy of the signed form must be retained with the Agencies copies of the other leasing documents.

- 2. Incumbency Certificate: THIS FORM DOES NOT HAVE TO BE SIGNED. RETURN TO VENDOR UNSIGNED.
- 3. Tax Exempt Governmental Obligation Form #8038-G: The contractor or its assignee is responsible for completing this form and submitting it to the Commonwealth for signature. This form is submitted to the Department of General Services, Bureau of Purchases, Attention: Buyer. The Bureau of Purchases will review this form and forward it to DGS Legal for review and insertion of an Identifying Number. This form is returned to the Bureau of Purchases for signature by the Director of Purchases. The Bureau of Purchases will forward the document to the requesting agency for distribution. The original is forwarded to the contractor or its assignee for filing with the IRS. A copy of the signed form must be retained with the Agency file along with copies of all other leasing documents.

Note: If tax exempt financing is to be provided, IRS procedures must be followed, including signing and filing Form 8038-G. The Commonwealth only accepts responsibility for signing properly completed forms. The contractor is responsible for the completion and filing of the form.



# All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

2

Contract Number: 4
Creation Date: 05

4600010227

05/26/2006

Purchasing Agent: Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

Valid from/to: 07/01/2006 - 06/30/2007

Please Deliver To:

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

Your Quotation: Date:

PENNSYLVANIA OFFICE SERVICE GROUP

Collective No.: CN00020140
Our Quotation: 6000107485

Your vendor number with us: 151404

Vendor Name/Address:

LEMOYNE PA 17043-1706

309 S 10TH ST

Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description
 Material/Service No.

ice No. Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT ACCESSORIES-REI

Item text

Price List Identification and Date: MAILMASTER BY REI DATED 10/1/2004

Percent Discount

218

\_\_\_\_\_\_

00020 MAILROOM EQUIPMENT ACCESSORIES-SAFCO

Item text

Price List Identification and Date: WORKPLACE ORGANIZATION BY SAFCO DATED 07/01/2005

Percent Discount

21%



REPRINT

Page 2 /

Contract Number: 4600010227 Creation Date: 05/26/2006

Vendor Name:

PENNSYLVANIA OFFICE SERVICE GROUP

ItemDescription Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

# -----SUPPLEMENTAL INFORMATION------

### Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov CONTACT: LINDA TILL-717-763-4793

CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999.00

\*\*\*ESTIMATED VALUE\*\*\*



# All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Purchasing Agent:

Page 1 /

Contract Number: 4600010235 Creation Date: 05/26/2006

Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

Valid from/to: 07/01/2006 - 06/30/2007

Your vendor number with us: 154001

Vendor Name/Address:

STORAGETEK INC 8130 ADAMS DR

HUMMELSTOWN PA 17036-8623

Please Deliver To:

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

Vendor Fax Number: 717-566-1158

Your Quotation: Date:

Collective No.: CN00020140 Our Quotation: 6000107486

Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description
 Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT-IOPC MULTISORT

# Item text

Will you offer Leasing of your Equipment As per the Leasing Terms & Conditions Attached //Yes /XX /No

Price List Identification and Date:INTERNATIONAL OFFICE PRODUCTS COOPERATIVE, INC MULTISORT MODULAR MILLWORK 05A 2003

Percent Discount: 20%

С

-----SUPPLEMENTAL INFORMATION-----

### Meader text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov CONTACT: CHERYL MICKA 717-566-7158 CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999.00

\*\*\*ESTIMATED VALUE\*\*\*



# All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

2

Contract Number: 4600010236

Creation Date:

05/26/2006

Purchasing Agent: Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

07/01/2006 - 06/30/2007 Valid from/to:

Please Deliver To:

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

Vendor Fax Number: 717-652-2473

MOORE WALLACE NORTH AMERICA INC

Your Quotation: Date:

Collective No.: CN00020140 Our Ouotation: 6000107484

Your vendor number with us: 104188

Vendor Name/Address:

2401 PARK DR STE 100 HARRISBURG PA 17110-9303

Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Description Item Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT-LASERMATE

Item text

Will you offer Leasing of your Equipment As per the Leasing Terms & Conditions Attached / /Yes / X/No

Price List Identification and Date: LASERMATE PRESSURE SEAL MAILING SYSTEMS 5/15/06

Percent Discount:15%

00030 MAILING EQUIPMENT SUPPLIES-LASERMATE

Price List Identification and Date: LASERMATE STOCK PRESSURE SEAL 5/15/06

Percent Discount: 15%



REPRINT

Page 2 /

Creation Date: 05/26/2006

Vendor Name:

MOORE WALLACE NORTH AMERICA INC

Item Description
 Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

2

# -----SUPPLEMENTAL INFORMATION------

### Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov

CONTACT: DAN COVELL 717-652-3124 EXT 107 CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999.00

\*\*\*ESTIMATED VALUE\*\*\*



# All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

2

Contract Number: 4600010239
Creation Date: 05/30/2006

Purchasing Agent:
Name: Karen Rhinehart
Phone: 717-346-8177
Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

Valid from/to: 07/01/2006 - 06/30/2007

Please Deliver To:

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

Vendor Fax Number: 800-503-9963

Your Quotation: Date:

Collective No.: CN00020140 Our Quotation: 6000107482

Your vendor number with us: 160502

FAIRFIELD OH 45014-4228

Vendor Name/Address: HAMILTON SORTER CO INC

3158 PRODUCTION DR

Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description
 Material/Service No.

ce No. Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT- MAIL CENTER

Item text

Will you offer Leasing of your Equipment As per the Leasing Terms & Conditions Attached / /Yes /X /No

Price List Identification and Date: HAMILTON MAIL CENTER DATED 3-15-06

Percent Discount: 5%

0

00020 MAILROOM EQUIPMENT-MODULAR CASEWORKS

tem text

Price List Identification and Date: MODULAR CASEWORKS 1/1/2005

Percent Discount

5%



REPRINT

Page 2 /

Creation Date: 05/30/2006

Vendor Name:

HAMILTON SORTER CO INC

Item Description
 Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

2

# -----SUPPLEMENTAL INFORMATION------

### Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov CONTACT: BRAD QUICK-513-870-4415

CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999.00

\*\*\*ESTIMATED VALUE\*\*\*



# All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

2

Contract Number: 4600010240
Creation Date: 05/30/2006

Purchasing Agent:

Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

Valid from/to: 07/01/2006 - 06/30/2007

Your vendor number with us: 122406

Vendor Name/Address:

TRANS AMERICAN OFFICE

FURNITURE CO INC 4001 MAIN ST

PHILADELPHIA PA 19127-2194

Vendor Fax Number: 215-483-3452

Your Quotation: Date:

Collective No.: CN00020140 Our Quotation: 6000107489

Please Deliver To:

Payment Terms: NET 30

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description

Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

-----

00010 MAILING EQUIPMENT ADJUSTABLE MAIL CENTER

Item text

Price List Identification and Date: ADJUSTABLE MAIL CENTER DATED 5/1/2006

Percent Discount

25%

.\_\_\_\_\_

00020 MAILROOM EQUIPMENT-KOBRA

Item text

Will you offer Leasing of your Equipment As per the Leasing Terms & Conditions Attached / X/Yes / /No

Price List Identification and Date: KOBRA RETAIL PRICE LIST DATED JULY 1, 2006

Percent Discount:26%

C

.....

00030 MAILING EQUIPMENT SUPPLIES-KOBRA

Item text

Price List Identification and Date: KOBRA RETAIL PRICE LIST DATED JULY 1, 2006

\*\*\* SEE LAST PAGE FOR TOTAL VALUE OF CONTRACT \*\*\*



Page 2 /

Creation Date: 05/30/2006

Vendor Name:

TRANS AMERICAN OFFICE

Item Description

Material/Service No. (

Quantity UOM

Price Per Unit

TOTAL

Percent Discount: 26%

-----SUPPLEMENTAL INFORMATION------

#### Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov CONTACT: EUGENE KRIEBEL-877-880-3222 CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

120,000.00

\*\*\*ESTIMATED VALUE\*\*\*



#### All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

2

Contract Number: 4600010241 05/30/2006

Creation Date:

Purchasing Agent: Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

07/01/2006 - 06/30/2007 Valid from/to:

Please Deliver To:

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

Vendor Fax Number: 920-457-7388

Your Quotation: Date:

Collective No.: CN00020140 Our Ouotation: 6000107490

Your vendor number with us: 164353

MINNEAPOLIS MN 55432-3270

Vendor Name/Address:

KWIK FILE LLC

500 73RD AVE NE

Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Description Item Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT ACCESSORIES KWIK FILE

#### Item text

Price List Identification and Date: MAYLINE GROUP 2006 PRICE LIST AND SPECIFICATION GUIDE DATED 10/01/2005

Percent Discount 38%

00020 MAILING EQUIPMENT SUPPLIES KWIK FILE

#### Item text

Price List Identification and Date: MAYLINE GROUP 2006 PRICE LIST AND SPECIFICATION GUIDE DATED 10/01/2005

Percent Discount 38%



Page 2 /

2

Creation Date: 05/30/2006

Vendor Name:

KWIK FILE LLC

Item Description
 Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

#### -----SUPPLEMENTAL INFORMATION------

#### Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov

CONTACT: KORINNE ROZMARYNOSKI-800-822-8037 EXT 272

CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999.00

\*\*\*ESTIMATED VALUE\*\*\*



## All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

Contract Number: 4600010243
Creation Date: 05/30/2006

Purchasing Agent:

Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

Valid from/to: 07/01/2006 - 06/30/2007

Your vendor number with us: 165512

Vendor Name/Address:

GUNTHER INTERNATIONAL LTD

1 WINNENDEN RD

NORWICH CT 06360-1513

1011 01 00000 1010

Vendor Fax Number: 770-388-0906

Your Quotation: Date:

Collective No.: CN00020140 Our Quotation: 6000107491

Please Deliver To:

Payment Terms: NET 30

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item Description
 Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT

Item text

Will you offer Leasing of your Equipment As per the Leasing Terms & Conditions Attached / X/Yes / /No

Price List Identification and Date: GUNTHER INTERNATIONAL, LTD COMMERCIAL PRICE LIST DATED MAY 2006

Percent Discount:

10%

-----SUPPLEMENTAL INFORMATION------

#### Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov

CONTACT: JANICE SANBORN-860-823-1427 EXT 127

CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999.00

\*\*\*ESTIMATED VALUE\*\*\*



All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Contract No. 4600010245

Contract Original Approval Date: 06/15/2006

Page 1 of 5

Purchasing Agent:

Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

Valid from/to: 07/01/2006 - 06/30/2007

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below

Your SAP Vendor Number With Us: 127849

Supplier Name/Address:

PRIORITY SYSTEMS INC

PO Box 4240

HARRISBURG PA 17111-4240

USA

Supplier Telephone No: 717-939-2700-...

Supplier Fax No.:

Your Quotation:

Date:

Payment Terms:

NET 30

Collective No.:

Our Quotation: 6000107492

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item	Material/Service Desc	Est Qty	MOU	Net Price	Per Unit	Total	
10	MAILROOM EQUIPMENT-HASLER	0.00		0.00	1 '	0,00	

Item Text

Will you offer Leasing of your Equipment As per the Leasing Terms & Conditions Attached

/X /Yes / /No

Price List Identification and Date: GSA PRICE LIST HT SERIES PRINTERS- DATED MARCH 6, 2006 DMC DATED SEPTEMBER 21, 2005 iMCM G2 DATED MARCH 22, 2006

Percent Discount: 0%

MAILROOM METER RENTAL-HASLER

20

0.00

0.00

1

0.00

SEE LAST PAGE FOR ESTIMATED TOTAL VALUE INFORMATION



Contract No. 4600010245 Contract Original Approval Date: 06/15/2006

Page 2 of 5

Supplier Name:

PRIORITY SYSTEMS INC

ltem	Material/Service Desc	Est Qty	MOU	Net Price	Per Unit	Total
	Item Text					
	Price List Identification and FOR EXISTING EQUIPMENT		E LIST DATED	MARCH 6, 2006		
	Percent Discount: 0%					
0	MAILROOM EQUIP ACCESSORIES- HASLER	0.00		0.00	1	0.00
	Item Text					
	Price List Identification and FURNITURE DATED OCTOB					
	Percent Discount: 0%	•				
0	MAILING EQUIPMENT SUPPLIES-HASLER	0.00		0.00	1	0.00
	Item Text					
	Price List Identification and HT SERIES PRINTERS- DAT DMC DATED SEPTEMBER 2 iMCM G2 DATED MARCH 2 Percent Discount: 0%	ED MARCH 6, 20 1, 2005				
0	MAILROOM METER RENTAL-NEOPOST	0.00		0.00	1	0.00
	Item Text					
	Price List Identification and FOR EXISTING EQUIPMENT	Date: GSA PRICE	LIST DATED	MARCH 6, 2006		
	Percent Discount: 0%					
	MAILING EQUIPMENT SUPPLIES-NEOPOST	0.00		0.00	0	0.00
	Item Text					
	Price List Identification and DATED MAY 2006	Date: NEOPOST	SUPPLIES PRIC	E LIST		/



Contract No. 4600010245

Contract Original Approval Date: 06/15/2006

Page 3 of 5

Supplier Name:

PRIORITY SYSTEMS INC

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
80	MROOM EQUIP ACCESSORIES BUSINESS OBJECTS Item Text	0.00		0.00	1	0.00
		nd Date: BUSINESS	OBJECTS PRO	DUCT PRICING-PC	STALSOFT DESKTO	OP MAILER AND POSTALSOF
	Percent Discount: 10%				i.	
90	MAILROOM EQUIP BUSKRO	0.00		0.00	1	0.00
	Item Text Price List Identification ar DATED 2006 Percent Discount: 5%	nd Date: BUSKRO BI	K700 PRICE S	CHEDULE		
100	MAILROOM EQUIPMENT SUPPLIES- CHARNSTROM	0.00	·	0.00	0	0.00
	Item Text Price List Identification an DATED 2006 Percent Discount: 5%	d Date: CHARNSTR	OM MAIL CEN	TER VALUE 73B		
110	MAILROOM EQUIPMENT-HSM Item Text	0.00		0.00	1	0.00
	Price List Identification an DATED MAY 2006 Percent Discount: 25%	d Date: HSM PRICE	SCHEDULE			
	MAILROOM EQUIPMENT SUPPLIES-HSM	0.00		0.00	0	0.00
	Item Text					



Contract No. 4600010245

Contract Original Approval Date: 06/15/2006

Page 4 of 5

Supplier Name:

PRIORITY SYSTEMS INC

Item	Material/Service Desc	Est Oty	UOM	Net Price	Per Unit	Total	
	Price List Identification an DATED MAY 2006 Percent Discount: 25%	nd Date: HSM PRIC	E SCHEDULE	·			
130	MAILROOM EQUIPMENT- KAS/DAVLIN	0.00		0.00	1 .	0.00	
	Price List Identification an DATED MAY 9, 2006 Percent Discount: 5%	d Date: DAVLIN PF					
140	MAILROOM EQUIPMENT-LAKE IMAGING	0.00		0.00	1	0.00	
	Item Text  Price List Identification and DATED MAY 15,2006  Percent Discount: 5%	d Date: LAKE IMAC					
150	MAILROOM EQUIPMENT-MARTIN YALE	0.00		0.00	1	0.00	
	Item Text  Price List Identification and DATED OCTOBER 1, 2008  Percent Discount: 5%		ALE INDUSTRIE	S			
160	MAILROOM EQUIPMENT-RENA	0.00		0.00	1	0.00	
	Item Text  Price List Identification and DATED MARCH 01, 2006  Percent Discount: 5%		TEMS-GSA				
170	MAILROOM EQUIPMENT-SC LOGIC Item Text	0.00		0.00	1	0.00	
	Price List Identification and DATED MAY 8, 2006	i Date: SCLOGIC P	RICE SCHEDULI	Ξ			



Contract No. 4600010245

Contract Original Approval Date: 06/15/2006

Page 5 of 5

Supplier Name:

PRIORITY SYSTEMS INC

ltem	Material/Service Desc	Est Oty	UOM	Net Price	Per Unit	Total
180	MAILROOM EQUIPMENT-SATORI Item Text	0.00		0.00	1	0.00
	Price List Identification ar DATED MARCH 1, 2006 Percent Discount: 5%	nd Date: SATORI P	RICE SCHEDUL	.E		
190	MAILROOM EQUIPMENT- STREAMFEEDER	0.00		0.00	1	0.00
•	Item Text Price List Identification ar DATED MAY 16, 2006 Percent Discount: 5%	nd Date: STREAMFI	eeder produ(	CT PRICE LIST		
200	MAILROOM EQUIPMENT-SURE- FEED	0.00	**************************************	0.00	1	0.00
	Item Text Price List Identification ar DATED 2006 Percent Discount: 5%	nd Date: SURE-FEEL	D DISTRIBU <b>T</b> OI	R PRICE LIST		

#### General Requirements for all Items:

#### Header Text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mail room furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov

CONTACT: ANDREW ORONS 717-939-2700 EXT 8171 CONTRACTOR ALLOWS COSTAR PARTICIPATION

No futher information for this contract.

**Estimated Total Value:** 

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180,000.00

Currency: USD



#### All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

3

Contract Number: 4600010246

Creation Date:

05/31/2006

Purchasing Agent: Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

07/01/2006 - 06/30/2007 Valid from/to:

Please Deliver To:

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

Vendor Fax Number: 215-443-7323

Your Quotation: Date:

Collective No.: CN00020140 Our Ouotation: 6000107483

Your vendor number with us: 166214

Vendor Name/Address: OAK SYSTEMS INC

2940 TURNPIKE DR STE 8 HATBORO PA 19040-4229

Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Description Item Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT-ULTRA SYSTEMS

Item text

Price List Identification and Date: ULTRA SYSTEMS INC DATED 5/1/2006

Percent Discount: 10.5%

00020 MAILING EQUIPMENT SUPPLIES-OAK SYSTEMS

Item text

Price List Identification and Date: OAK SYSTEMS INC

DATED 1/15/05

Percent Discount: 10%

00030 MAILING EQUIPMENT-NATCO INC (925)

Item text

Price List Identification and Date: PRICE LIST NM21

DATED MARCH 25, 1995

Percent Discount: 41.4%



Page 2 /

Contract Number: 4600010246 Creation Date: 05/31/2006

Vendor Name:

OAK SYSTEMS INC

Item Description

Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00040 MAILING EQUIPMENT-SECAP

#### Item text

Price List Identification and Date:

PRINTERS & FOLDER/INSERTERS US DEALER PRICE LIST

DATED 3/1/06

SI-5200 & SI-5400 US DEALER PRICE LIST

DATED 4/1/06

SI-4200 & SI-4400 US DEALER PRICE LIST

DATED 9/1/05

JET1 ADDRESSING SYSTEM US DEALER PRICE LIST

DATED 2/1/05

Percent Discount: 13%

00050 MAILING EQUIPMENT-MBM

#### Item text

Price List Identification and Date: MBM CORPORATION PRODUCTS RETAIL PRICE LIST

\_\_\_\_\_\_

DATED MARCH 1, 2005

Percent Discount: 12%

00060 MAILING EQUIPMENT-POSTMARK

Price List Identification and Date: POSTMARK DEALER PRICE LIST

DATED JUNE 1, 2005

Percent Discount: 10%

#### 00070 MAILING EQUIPMENT-DUPLO USA

Price List Identification and Date: DUPLO USA OPEN PRODUCT DEALER PRICE LIST

DATED MARCH 27, 2006

Percent Discount: 12%

00080 MAILING EQUIPMENT-DUPLO

#### Item text

Price List Identification and Date: DUPLO PRICE LIST

DATED MARCH 27, 2006

Percent Discount: 11%



Page 3 /

Contract Number: 4600010246 Creation Date: 05/31/2006

Vendor Name:

OAK SYSTEMS INC

Item Description
Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00090 MAILING EQUIPMENT-TRITEK

Item text

Price List Identification and Date: TRITEK DEALER PRICE LIST

DATED 6/1/05

Percent Discount: 5%

00100 MAILROOM EOUIPMENT SUPPLIES-MBM

\_\_\_\_\_

\_\_\_\_\_

Item text

Price List Identification and Date: MBM CORPORATION PRODUCTS RETAIL PRICE LIST

\_\_\_\_\_\_

DATED MARCH 1, 2005

Percent Discount: 10%

00110 MAILROOM EQUIPMENT -ASMARC

Item text

Price List Identification and Date: ASMARC ACCUFAST AND FREEHAND EQUIPMENT PRICE LIST

DATED APRIL 2006

Percent Discount: 13%

00120 MAILROOM EQUIPMENT SUPPLIES-ASMARC

Item text

Price List Identification and Date: ASMARC ACCUFAST AND FREEHAND SUPPLY PRICE LIST

DATED APRIL 2006

Percent Discount: 5%

Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov CONTACT: STEVE METCALF 215-443-7555 CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

999,999.00

\*\*\*ESTIMATED VALUE\*\*\*



#### All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

2

Contract Number: 4600010582

Creation Date:

08/08/2006

Purchasing Agent: Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

07/01/2006 - 06/30/2007 Valid from/to:

Please Deliver To:

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

Your Quotation: Date:

Collective No.: CN00021944 Our Ouotation: 6000114258

Your vendor number with us: 101000

Vendor Name/Address: PITNEY BOWES INC

DANBURY CT 06810-4147

37 EXECUTIVE DR

Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Description Item Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT

Item text

Will you offer Leasing of your Equipment As per the Leasing Terms & Conditions Attached / /No

Price List Identification and Date: PITNEY BOWES EQUIPMENT PRICE LIST DATED 8/1/2006

Percent Discount: 9.25% FOR DMT AND NOT LESS THAN 15% FOR GMS PRODUCTS

00020 MAILROOM METER RENTAL

Price List Identification and Date: PITNEY BOWES METER PRICE LIST DATE 8/1/2006

Percent Discount: 0%

Material PO text

TO INCLUDE METER RENTALS OF EXISTING DIGITAL AND NON-DIGITAL METERS

00030 MAILING EQUIPMENT SUPPLIES

Item text



Page 2 /

Contract Number: 4600010582 08/08/2006

Creation Date:

Vendor Name:

PITNEY BOWES INC

ItemDescription Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

Price List Identification and Date: PITNEY BOWES SUPPLIES LIST 8/1/2006

Percent Discount: 15%

-----SUPPLEMENTAL INFORMATION------

#### Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov CONTACT: BONNIE GLANTZ-ZARLENGA

717-215-0592

BONNIE.GLANTZ@PB.COM

OR

CARL BUSHKO

610-344-4944

CARL.BUSHKO@PB.COM

CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

200,000.00

\*\*\*ESTIMATED VALUE\*\*\*



#### All using Agencies of the Commonwealth, Political Subdivision, Authorities, Private Colleges and Universities

REPRINT

Page 1 /

2

Contract Number: 4600010583 Creation Date:

08/08/2006

Purchasing Agent: Name: Karen Rhinehart Phone: 717-346-8177 Fax: 717 346-3820

E-mail: KRHINEHART@state.pa.us

07/01/2006 - 06/30/2007 Valid from/to:

Please Deliver To:

\*\*\* TBD AT TIME OF PURCHASE ORDER \*\*\*

\*\*\* UNLESS SPECIFIED BELOW \*\*\*

Vendor Fax Number: 919-767-4347

Your Quotation: Date:

Collective No.: CN00021944 Our Ouotation: 6000114255

Your vendor number with us: 162909

Vendor Name/Address:

3501 B TRICENTER BLVD DURHAM NC 27713-1868

BELL & HOWELL

Payment Terms: NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at www.dgs.state.pa.us for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Description Item Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

00010 MAILROOM EQUIPMENT

Item text

Will you offer Leasing of your Equipment As per the Leasing Terms & Conditions Attached / /No

Price List Identification and Date: GSA PRICING DATED 8/1/2006

Percent Discount:0%

00020 MAILROOM EQUIPMENT MAINTENANCE

Price List Identification and Date: GSA EQUIPMENT PRICE DATED 8/1/2006

Percent Discount: 10% FIRST 12 MONTHS ONLY-FULL COVERAGE



Page 2 /

2

Creation Date: 08/08/2006

Vendor Name:

BELL & HOWELL

Item Description
 Material/Service No.

Quantity UOM

Price

Per Unit

TOTAL

#### -----SUPPLEMENTAL INFORMATION------

#### Header text

This contract will cover items not covered under WSCA contract EPS050075 including but not limited to Production mail equipment, bursters, shredders, collators, decollators, shipping systems, bar code scanning, addressing printers, papercutters and mailroom furniture (sorting bins, dump tables, mobile consoles, mail carts and mail bags.)

Please refer to www.spirit.az.gov

CONTACT: RICK PASKE

919-767-6778

RICHARD.PASKE@BOWEBELLHOWELL.COM

CONTRACTOR ALLOWS COSTAR PARTICIPATION

NO FURTHER INFORMATION FOR THIS CONTRACT

Currency: USD

200,000.00

\*\*\*ESTIMATED VALUE\*\*\*

Contract Reference Number: 7490-03 SAP Contract Number: 4600010582

Change Number: 1

Change Effective Date: 10/19/2006

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All using Agencies of the Commonwealth

**Subject:** Mailroom Equipment and Supplies (NOT WSCA-7490-04)

**Contract Period:** Beginning July 1, 2006 and Ending June 30, 2007

**Buyer Name:** Karen Rhinehart 717-346-8177

#### **CHANGE SUMMARY:**

#### PITNEY BOWES INVOICING ADDRESSES

For invoicing when leasing equipment use SAP Vendor #212328, Pitney Bowes Global Financial as the PI.

For invoicing when purchasing equipment/accessories/supplies/meter rental use SAP vendor #101000-012, Pitney Bowes Inc as the PI.

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ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.

Contract Reference Number: 7490-03 SAP Contract Number: 4600010246

4600010245

Change Number: 2

Change Effective Date: Immediately

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All using Agencies of the Commonwealth

**Subject:** Mailroom Equipment and Supplies (NOT WSCA-7490-04)

**Contract Period:** Beginning July 1, 2006 and Ending June 30, 2007

Buyer Name: Karen Rhinehart (717) 346-8177

#### **CHANGE SUMMARY:**

#### **VENDOR CHANGE FOR SATORI PRODUCTS**

ALL SATORI PRODUCTS PREVIOUSLY PURCHASED FROM 4600010246 (OAK SYSTEMS) ARE TO BE PURCHASED USING CONTRACT 4600010245 (PRIORITY SYSTEMS)

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.

Contract Reference Number: 7490-03 SAP Contract Number: 4600010241

Change Number: 3

Change Effective Date: 11/01/2006

## COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All using Agencies of the Commonwealth

**Subject:** Mailroom Equipment and Supplies (NOT WSCA 7490-04)

**Contract Period:** Beginning July 1, 2006 and Ending June 30, 2007

Buyer Name: Karen Rhinehart 717-346-8177

#### CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

KWIK FILE, LLC (SAP 4600010241) use price list: 2007 Price List and Specification Guide dated October 1, 2006

Change Number: 4

Change Effective Date: 07/01/2007

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All Using Agencies of the Commonwealth

Subject: Mailroom Equipment and Supplies (NOT WSCA 7490-04)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2006, Extended through June 30, 2008

Buyer Name: Karen Rhinehart/717-346-8177

#### CHANGE SUMMARY:

In accordance with the **Option to Renew** the following contractors have mutually agreed to renew this contract for an additional one (1) year beginning July 1, 2007 and ending June 30, 2008.

Contractor:	Contract Number:	Contractor:	Contract Number:
POSG	4600010227	Storagetek	4600010235
Moore Wallace	4600010236	Hamilton Sorter	4600010239
Trans American office Furniture	4600010240	Kwik File	4600010241
Gunther International	4600010243	Priority Systems	4600010245
Oak Systems	4600010246	Pitney Bowes	4600010582
Bell & Howell	4600010583		

**Contract 4600010582**-Pitney Bowes Use PB meter price list and PB Equipment Price List and PB supplies price list dated July 1, 2007 thru June 30, 2008

PitneyBowes Engineering the flow of communication."

•	Rental Meter Price per		Leased Mete	r Price per
<u>Meter</u>	Month	Quarter	<u>Month</u>	Quarter
K700	\$25,00	\$75.00	\$25.00	\$75.00
K705	\$25.00	\$75.00	\$25.00	\$75,00
<b>A00</b> 0	\$62.90	\$188.70	\$68.50	\$205.50
A905	\$73.30	\$219.90	\$73.30	\$219.90
B700	\$28.80	\$86.40	\$24.60	\$73.80
B705	\$35.90	\$107.70	\$35.90	\$107.70
, B900	\$63.00	\$189.00	\$68.50	\$205.50
E100	\$82.45	\$247.35	\$68.55	\$205.65
E101	\$82.45	\$247.35	\$68.55	\$205.65
<b>E</b> 102	\$94.80	\$284.40	\$94.80	\$284.40
E105	\$94.80	\$284.40	\$94.80	\$284.40
E301	\$83.25	\$249.75	\$69.25	\$207.75
E306	\$95.75	\$287.25	\$95.75	\$287.25
E700	\$14.75	\$44.25	N/A	N/A
E707	\$14.75	\$44.25	N/A	N/A
F800	\$53.00	\$159.00	\$53.00	\$159.00
F900	\$53.00	\$159.00	\$53.00	\$159,00
P700	\$31,00	\$93.00	\$31.00	\$93.00
P705	\$39.00	\$117.00	\$39,00	\$117.00
1A00	\$69.00	\$207.00	\$69,00	\$207.00
1A05	<b>\$77.2</b> 5	\$231.75	\$77.25	\$231.75
1 P00	\$53.00	\$159.00	\$54.00	\$162.00
1P05	\$60.00	\$180.00	\$54.00	\$162.00
P7L1	\$53.00	\$159.00	\$54.00	\$162.00
P7L5	\$60.00	\$180.00	<b>\$</b> 60-00	\$180.00
6500	\$62.90	\$188.70	\$68.40	\$205.20
8501	\$62.90	\$188.70	\$68.40	\$205.20
6502	\$85.95	\$257.85	\$85.92	<b>\$257.76</b>
6505	\$73.30	\$219.90	\$73.30	\$219.90
6900	\$112 <b>.40</b>	\$337.20	<b>\$23.95</b>	\$71.85
6905	\$33.30	\$99.90	\$33.30	\$99.90
6909	\$28.10	\$84.30	\$23.95	\$71.85
1M00	\$69.00	\$192.00	\$69.00	\$207.00
-1M05	\$77.25	\$231.75	\$7 <b>7</b> _ <b>2</b> 5	\$231.75
1.A0T	\$68.00	\$204.00	\$74.00	\$222.00
1A0T Weight breaks	\$136.00	\$408.00	\$148.00	\$444.00
1AGT	\$68.00	\$204,00	\$74.00	\$222.00
1AGT Weight breaks	\$136,00	\$408.00	\$148.00	\$444.00
'IAPT	\$95.00	\$285.00	\$95.00	\$285.00
,	• •			



ITEM	DESCRIPTION	PRICE
Global MailStr	ream Solutions Products	•
		5040
CMK2	Mailstation w/2ib scale	\$316
CMK5	Mailstation w/5lb scale	\$556
SBPJ	DM200 w/50 accounts	\$1,091
SBVK	DM200 w/50 accounts & 2lb scale	\$1,701
SBVL	DM200 w/50 accounts & 5lb scale	\$1,933
AWL\$	E-learning Seminar	\$126
1225	Letter Opener	\$2,307
DF50	DF500 Falder	\$4,126
\$P6R	DF500 Folder w/FD78 Stacker	\$4,925
Document M	esseging Technology Products	
921H	Upper Fold Plate	\$453
921J	Lower fold plate	<b>\$</b> 453
921K	Lower Deflector	\$453
921L	Upper Deflector	\$453
921V	Add. Folding capability	\$ <del>6</del> ,314
922R	6-1/4" Lower Buckle Chute	\$3,414
R20B	9x12 Hardware	\$6,055
R21A	Reverse Accumulator	\$1,978
R252	Trim and Vac for HAF	\$6,702
R254	Forms Conveyor	\$7,949
R255	Vertical Folder	\$5,027
R256	Low Cap Divert for Buffer Y17x	\$3,834
R257	Low Cap Divert with Smart Deflect for Buffer Y17x	\$5,141
Y102	Right Angle Forms Conveyor	\$8,026
Y103	In-line Forms Conveyor Domestic	\$11,155
Y111	Turbo Burster Module	\$49,072
Y12A	1/8" Blade Assembly left to right for all cutters	\$12,478
Y12B	1/6" Blade Assembly left to right for all cutters	\$12,478
Y12C	1/2" Blade Assembly left to right for all cutters	\$12,478
Y12D	2 Blade Assembly 1/4" chamfer left to right for all cutters	\$12,478
Y12E	7.8 mm Blade Assembly left to right for all outters	\$12,478
Y12F	1.8" Blade Assembly right to left for all cutters	\$12,478
Y12G	1/6" Blade Assembly right to left for all cutters	\$12,478
Y12H	1/4" Blade Assembly right to left for all cutters	\$12,478
Y12K	7.8 mm Blade Assembly right to left for all cutters	\$12,478
Y130	Sheet Feeder Module	\$31,348
Y139	FIM (Feeder Interface Module)	\$5,245
Y13A	Trim Right w/ Bucket (sht fdr)	\$1,906
Y13B	Trim Left w/ Buoket (sht fdr)	\$1,516
Y13C	Trim Center	\$1,378
Y13D	Trim Right w/ Funnel (sht fdr)	\$1,906
Y13E	Trim Left w/ Funnel (sht fdr)	\$1,906
Y13F	Dual Slit Assembly with Bracket	\$2,666
Y13G	Dual Slit Assembly with Funnel	\$2,525
Y15F	Bouncing Buckle Chute < 5 req. Y155	\$2,268
Y15G	Bouncing Buckle Chute > 5 req. Y155 "	\$2,337
Y180	Elevator Module for modular inputs	\$8,094
Y194	Funnel Assembly for Modular Inputs	\$726
Y199	Universal Trim Collector	\$16,789

## Commonwealth of Pennsylvania Contract Number: 4600010582 Pitney Bowes Equipment Price List - July 1, 2007 thru June 30, 2008

4/6/2007 1:27:27 PM

ITEM	DESCRIPTION	PRICE
Y19A	Dual Capability Trim Collection System	\$18,241
· Y201	Enhanced Alpha West Port Transfer Module	\$29,702
Y202	Enhanced Alpha West Port Dual Input Transfer Module	\$33,009
Y203	Enhanced Alpha Standard Fim	\$7,940
Y204	Enhanced Alpha Wide Body Firm	\$9,783
Y206	Enhanced Alpha Transfer Module	\$29,702
Y207	Enhanced Alpha Dual Input Transfer Module	\$33,009
Y208	Enhanced Alpha Accumulator Folder	\$46,816
Y21D	Enhanced Alpha Dual Web Cutter includes choice of 1 blade assembly	\$62,676
Y231	HAF Dual Accumulator 4 Roller Folder-Standard	\$45,320
Y241	Dual Accumulator 4 Roller Folder—Standard	\$32,466
Y250	Enhanced 36K Sheet Feeder Module	\$47,904
Y25\$	Enhanced Alpha 25K Single Web Cutter includes choice of 1 blade assembly	\$68,031
Y431	HPI Sheet Feeder	\$83,944
Y470	HPI Accumulator Module	\$54,450
Y471	HPI Folder	\$11,344
Y472	HPI Reverse Accumulator Module	\$54,450
Y47E	HPI East Port Transfer Module	\$68,063
Y47N	HPI No North Port Kit - TM	<b>\$1,815</b>
Y47W	HPI West Port Module	\$68,063
Y48E	HPI East Port Broker Fold Transfer Module	\$39,839
Y48N	HPI No North Port Kit - Broker Fold TM	\$1,815
Y48W	HPI West Port Broker Fold Transfer Module	\$39,839
R260	OMR scan-H', HAF (Single channel / location)	\$1,882
R261	Barcode scan-H', HAF (1st channel)	\$2,360
R262	OMR scan- B', BAF (1st channel, 1 pair)	\$3,669
R263	Barcode scanner-B', BAF (1st channel, 1 pair)	\$4,719
R264	OMR scanner- H', HAF (additional channel #2)	\$868
R265	OMR scanner- H', HAF (Additional channel #3)	\$953
R266	OMR scanner- H', HAF (Additional channel #4)	\$783
R267	OMR scanner-B', BAF (Additional channel, 1 pair)	\$1,906
R268	Barcode scan- R451/3 (1st channel)	\$2,791
R278	OMR scan- R451/3 (1st channel)	\$1,815
R279	OMR scan- R451/3 (Additional channel)	\$2,269
RDA8	Scanning kit - Moving Beam (input or output, per channel)	\$3,317
RDA9	Camera Scan kit (non-Cognex; input or output, per channel)	\$14,293
RD4A	Camera Scan Kit - Input (Cognex 4100)	\$14,293
RD48	Camera Scan Kit - Enclosure (Cognex 4100)	\$14,293
RD4C	Camera Scan Kit - Output (Cognex 4100)	\$14,293
RD5A	MBS Kit - Single Line (Standard Bar code)	\$4,129
RD5B	MBS Kit - Raster (Narrow Bar code)	\$ <b>4,</b> 129
RD5C	MBS H' Top Scan Single Line (Non raster Standard)	\$4,129
RD5D	MBS H' Top Raster Scanner (Narrow width bar code)	\$4,129
RD5J	MBS HAFT Top Scan Single Line (Non raster standard)	\$4,129
RD5K	MBS HAFT Top Raster Scanner (Narrow bar code)	\$4,129
RD5N	MBS C' Top Scan Single Line 2 Channels	\$8,258
RD5P	MBS C' Top Raster Scan Single Line 2 Channels	\$8,258
RD5R	MBS C' Bottom Scan Single Line 2 Channels	\$8,258
RD5\$	MBS C' Bottom Scan Single Line	\$8,258
RD5T	MBS Series Output Sealer Scan Single Line	\$4,129
RD5U	MBS Series Output Seeler Rester Scanner	\$4,129
RD5X	MBS Series Output Sealer Scan Single Line	\$4,129
RD5Y	MBS Series Output Sealer Raster Scanner	\$4,129

PAGE

ITEM	DESCRIPTION	PRICE
RD6A	Camera Scan Kit - (Cognex 4000)	\$14,293
RD6B	Camera Scan Kit - (Cognex 4000)	\$14,293
RDA8	Scanning klt - Moving Beam (input or output, per channel)	\$3,317
RDA9	Camera scanning kit - Non cognex input or output per channel	\$14,293
Y25A	Top Bar Code Scanning - API 36S	\$2,360
Y25B	Bottom Bar Code Scanning - API36S	\$2,360
Y26A	OMR 1st Channel Top/First Third	\$1,906
Y26B	OMR 1st Channel Bottom Last Two Thirds	\$1,906
Y26C	QMR 2nd Channel Top/Bottom - API36S	\$868
Y26D	OMR 3rd Channel Top - API36S	\$953
Y26E	OMR 4th Channel Top - API36S	\$861
Y270	Barcode scanner-Dual Web Cutter (1st channel, 2 scanners)	\$4,395
Y271	OMR scanner-Dual Web Cutter (1st channel, 2 scanners)	\$4,160
Y272	Barcode scanner-Single Web Cutter (1st position)	\$2,931
Y273	OMR scanner-Single Web Cutter (1st position)	\$2,441
Y274	OMR scanner- Single Web Cutter (Additional channel)	\$1,277
Y275	OMR scanner-Dual Web Cutter (Additional channel, 2 scanners)	\$1,906
Y276	Barcode scanner-Single Web Cutter (Additional channel)	\$2,275
Y277	OMR scanner-Single Web Cutter (Additional channel)	\$2,926
Y43A	HPI 50S Bottom Fixed Beam Scanning	\$2,360
Y43B	HPI 50S Top Left Fixed Beam Scanning	\$2,360
Y430	HPI 50S Top Right Fixed Beam Scanning	\$2,360
Y43D	HPI 50S Top Moving Beam Scanning	\$4,129
R4A0	B Series Inserter (with 8 enclosure feeders)	\$163,278
R4A4	B Series Inserter (with 2 enclosure feeders)	\$132,754
R4A6	8 Series Inserter (with 4 enclosure feeders)	\$144,137
R4A8	8 Series Inserter (with 6 enclosure feeders)	\$151,203
R4B2	8 Series Inserter (with 10 enclosure feeders)	\$170,982
R4B4	8 Series Inserter (with 12 enclosure feeders)	\$194,772
ZX1C	Air Compressor	\$2,337
ZX50	Modular Friction Feeder	\$5,164
ZX 55	Modular Rotary Feeder	\$12,024
ZXB3	FPS Buffer	\$20,126
ZXF1	FPS12F - 3 Feeder 10 x 13 Chassis	\$152,680
ZXF2	FPS12F - 6 Feeder 10 x 13 Chassis	\$161,617
ZXF3	FPS12F - 9 Feeder 10 x 13 Chassis	\$193,815
ZXF4	FPS12F - 12 Feeder 10 x 13 Chassis	\$226,027
ZXF5	FPS14F - 3 Feeder 10 x 13 Chassis	\$170,810
ZXF6	FPS14F - 6 Feeder 10 x 13 Chassis	\$179,767
ZXF7	FPS14F - 9 Feeder 10 x 13 Chassis	\$211,965
ZXF8	FPS14F - 6 Feeder 10 x 13 Chassis	\$244,176
ZXL1	FPS12 - 3 Feeder 6 x 9 Chassis	\$147,133
ZXL2	FPS12 - 6 Feeder 6 x 9 Chassis	\$143,939
ZXL3	FPS12 - 9 Feeder 6 x 9 Chassis	\$163,250
	FPS12 - 12 Feeder 6 x 9 Chassis	\$195,439
ZXL4	FPS14 - 3 Feeder 6 x 9 Chassis	\$165,283
ZXL5 ZXL6	FPS14 - 6 Feeder 6 x 9 Chassis	\$162,089
	FPS14 - 9 Feeder 6 x 9 Chassis	\$181,400
ZXL7	FPS14 - 12 Feeder 6 x 9 Chassis	\$213,589
ZXL8	FlowMaster Standalone Air	\$4,288
FL54		\$2,495
FL55	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$7,260
FL56	FlowMaster FX Top Edge Marker FlowMaster FX Bottom Edge Marker 6x9	\$7,260
FL57	LIMMANICOTOL LV BOTTOLLI ENGA IMELINAL ANA	ψ. ,



Pitney Bowes

ITEM	DESCRIPTION	PRICE
FL58	FlowMaster FX Bottom Edge Marker 10x13	\$7,260
Y571B	FlowMaster FX Twist Module	\$14,066
RD3L	DC Computer	\$5,853
FLSG	FlowMaster Servo 12000 3 station 6x9	\$85,849
FLSY	FlowMaster Servo 12000 6 station 6x9	\$94,924
FL\$8	FlowMaster Servo 12000 9 station 6x9	\$122,1 <del>4</del> 9
FLS8	FlowMaster Servo 12000 12 station 6x9	\$135,762
FLMJ	FlowMaster Servo 12/12 3 station 10x13	\$103,999
FLMZ	FlowMaster Servo 12/12 6 station 10x13	\$122,149
FLM7	FlowMaster Servo 12/12 9 station 10x13	\$149,374
FLM9	FlowMaster Servo 12/12 12 station 10x13	\$176,599
923X	Feeder Extensions	\$186
925B	Overdetector Kit	\$3,149
925F	Over/Under Kit	\$826
R452	Mid-Station Operator Intervention Station	\$2,269
R455	Enhanced Check feeder/Divider Page Extractor	\$47,389
Y172	2 Stage Buffer8 Series	\$16,295
R103	Left takeaway	\$21,335
R113	MOS Aligner/Sealer	\$17,220
Y30B	Add' 17" DC Monitor view only w/Sixnd	\$2,269
Y314	Sideless Vertical Stacker	\$6,066
Y315	Sideless Vertical Stacker with Fiap Detection	\$5,445
Y316	Heavies Divert Bin & Stacker	\$12,269
Y320	Universal Vacuum Base	\$13,613
Y321	Inkjet Print Dryer	\$4,538
Y323	MC5 4" HP Print	\$32,670
Y362	Top Edge Marker - 889 Series	\$1,042
Y363	Bottom Edge Marker for R118/103	\$1,227
Y378	Transfer Only Module	\$4,762
Y380	Power Stacker	\$4,737
Y381	Power Stacker Flats Only Extension	\$2,623
Y382	In-Line Power Stacker	\$5,453
	Extended Tray	\$835
Y384	FlowMaster Flat Conveyor	\$4,206
FL7E	Short Shingle Conveyor	\$2,768
MD14	OES Offset Kit	\$7,260
Y49B		\$21,780
Y490	On-Edge Stacker	\$23,822
Y388	Weigh-on-the-Fly™ (WOF) Scale DM Infinity 16k (Non PB Upgrade)	\$16,330
R751	DM Infinity 16k (PB Upgrade)	\$16,330
R752	DM Infinity 16k (PB Opplace) DM Infinity 16k New Placement	\$16,330
R761	· ·	\$21,775
R762	DM Infinity 22k New APS Placement	\$28,128
R763	DM Infinity 22kr Reset-On-Fly New Placement	\$453
R770	DM Infinity Non-PB Installation	\$1,020
R77H	Seal Only Head	\$86,212
R77Y	DM Infinity Series Roll-up Module	\$454
R77Z	DM Infinity Stand - Non PB Systems	\$38,568
RD6R	Lake Linescan Kit	\$299
R771	DM infinity Accounting Integration Kit for 1 Meter	\$348
R772	DM Infinity Accounting Integration Kit for 2 Meters	\$3 <del>9</del> 9
R773	DM Infinity Accounting Integration Kit for 3 Meters	фэээ \$408
R774	DM Infinity Accounting Integration Kit for DM 1000	\$33,970
R120	Kodak VersaMark 120dpi Printer	φο <b>ω,σ</b> ε 0



ITEM_	DESCRIPTION	PRICE_
R121	Kodak VersalMark 240dpl Printer	\$47,310
R12B	Kodak-Sealer Print Head Install Kit & Integration	\$5,312
R503	DC to Meterlink Kit	\$908
R7AZ	Weigh on the Fly-Meter Select Software	\$14,706
RD04	DC Printer Integration SW	\$16,789
RD12	SmartScan Input Barcode Scan s/w	\$9,075
RD23	Collation Log File (fixed format)	\$6,806
RD3J	DC Computer	<b>\$5,853</b>
RD60	Direct Reports with meter report	\$4,538
RD63	Auto Re-synchronizationFilebased Only	\$25,704
RD66	Feeder to Feeder Match/Merging on TM	\$7,432
RD67	Application Engineering in Manufacturing (1 job included w/system; per job fee for ea add'i)	\$1,479
RD68	Prioritized Select SW	\$14,157
RD69	Outsort On Account Number	\$7,010
RD6S	Integrity Report Tool	\$4,538
RD70	Insert Verification Software	\$4,955
RD71	Weight Verification Software	\$9,706
RD72	Total Weigh with Prioritized Select Software	\$14,157
RD73	Resettable Meter Control Software	\$4, <del>5</del> 38
RD78	Intelligent Inkjet Printing - Text/Graphics	\$18,150
RD80	MasterTrack Chassis High Integrity Software	\$21,780
RD87	Prime DC	\$30,710
RD88	Advanced DC	\$74,560
RD8A	Upgrade Prime DC To Advanced DC	\$47,644
RD93	Application Engineering (per job in field)	\$4,460
RD97	File Audit/Sequence Check	\$12,705
RD3W	DC NT Workstation Computer	\$5,141
RD44	File Based Control Software	\$35,846
RD62	DC Workstation Base Software	\$11,344
RD3N	DC Mid-range Server	\$35,515
RD3G	DC Mission Critical Server	\$62,990
RD3M	DC Standard Server	\$14,016
RDPN	Mailrun Manager Insite	\$36,300
R71U	OMS Upgrades	\$39,640
Y503	APS 3 Station Chassis	\$68,833
	APS 4 Station Chassis	\$73,102
Y504	APS 6 Station Chassis	\$88,222
Y506	APS 7 Station Chassis	\$91,699
Y507	APS 8 Station Chassis	\$94,157
Y508	APS 9 Station Chassis	\$106,870
Y509	APS 9 Station Chassis APS 10 Station Chassis	\$109,165
Y510	• • • • • • • • • • • • • • • • • • • •	\$132,488
Y514	APS 14 Station Chassis	\$137,150
Y516	APS 16 Station Chassis	\$152,8 <del>4</del> 9
Y518	APS 18 Station Chassis	\$124,781
Y540	Mail Stream Merge Module	\$12,297
Y550	APS Enclosure Feeder	\$3,217
Y551	APS Scanner for Enclosure Feeder	
Y560	APS Engine/Takeaway/Sealer/2 VS	\$235,501 \$14,066
Y571A	APS Twist Module	\$14,066 \$26,017
Y572	APS 6 Stage Buffer	\$36,917
Y580	APS/FPS Flat Panel Touch Screen Monitor	\$2,268
Y581	Additional APS Monitor (non-touch) For West Port	\$4,991
Y582	Additional APS Monitor (non-touch) For East Port	\$4,991

PAGE



TTEM	DESCRIPTION	PRICE
Y583	Additional APS Monitor (non-touch) For Non TM1	\$4,991
Y584	Flatpanel Touchscreen Fleid Upgrade	\$2,495
Y701	APS 2 Vbin Module	\$18,831
Y703	APS Mailing Machine/Vbin	\$11,217
Y732	APS Bottom Edge Marker	\$7,260
Y734	Top Edge Marker, First Color	\$7,260
Y735	Top Edge Marker, Second Color	\$7,260
SD61	Productivity Optimization Training for DF Works	\$10,890
SD62	Productivity Optimization Training for DF Works 2	\$11,797
SD72	High Speed Integration Service	\$19,800
R790006	DM Infinity Retro Kit, B&H Modular MOS (Requires 1- R770 Install)	\$449
R790007	DM Infinity Retro Kit, B&H Integrated MOS (Requires 1- R770 Install)	\$1,134
R790008	Kit - Accessory (Hasler Meter, Short Deck, \$309) (Requires 1- R770 install)	\$268
Z9T0	Production Mail Training	\$3,584
RDMA	DFWorks Postage Accounting Solution-1 Server Configuration	\$36,209
RDMB	DFWorks Postage Accounting Solution-2 Server Configuration	\$81,584
RDMC	DFWorks Integration Kit-Enables other DFWorks Modules	\$27,134
RDM1	Mell Stream Monitor(ISC/Competitive/6100 Mailing) - 1 Meter	\$5,899
RDMZ	Mail Stream Monitor(ISC/Competitive) - 2 Meters	\$7,895
RDM3	Mail Stream Monitor(ISC/Competitive) - 3 Meters	\$8,621
RDM5	Mail Stream Monitor(Paragon) - 1Meter	\$7,732
RDM6	Mall Stream Monior(DM Series) - (Meter	\$5,354
RDB1	MSM to Infinity Meter Connection Kit - 1 meter	\$5,8 <del>99</del>
RDB2	MSM to Infinity Meter Connection Kit - 2 meter	\$7,895
RDB3	MSM to Infinity Meter Connection Kit - 3 meter	\$8,621
RDMD	DF Works Productivity Reports - Base Pkg.	\$54,359
RDME	DF Works Productivity Reports - Standard Pkg. Upgrade	\$36,209
RDMF	DF Works Productivity Reports - Level 3	\$89,910
RDPM	InSite - File Audit (Maximum 4 Systems)	\$18,150
RDPN	inSite (5+ Systems)	\$36,300
Z9S0	ServiceWorks Installation Base	\$2,268
Z951	ServiceWorks Installation Input	\$4,083
Z9S2	ServiceWorks Installation Filebased	\$4,900
Z9R0	ServiceWorks Equipment Inspection Program - Base	\$2,268
Z9R1	ServiceWorks Equipment Inspection Program - Single Input	\$3,357
Z9R2	ServiceWorks Equipment Inspection Program - Filebased	\$4,265
Z9R3	ServiceWorks Equipment Inspection Program - Dual Inputs	\$5,354
Z9R4	ServiceWorks Preventive Maintenance Service - Base	\$1,089
Z9R5	ServiceWorks Preventive Maintenance Service - Single Input	\$2,450
Z9R6	ServiceWorks Preventive Maintenance Service- Filebased	\$2,904
Z9R7	ServiceWorks Preventive Maintenance Service - Dual Inputs	\$3,357
Z9T6	DM Infinity New Operator Training	\$449
<b>Z</b> 9F1	DM ininity Non-EMA Installation per labor (2hr) unit cost- 2 units required per DM Infinity install	\$344
1000127-02	Eight (8) Standard Sorting Pocket Ciuster	\$11,797
1000156-01	Inkjet Printer (POSTNET/TEXT PRINTER)	\$4,719
1000191-03	Selectiva Latter Opener	\$14,970
1000253-01	WABCR - Barcode Sort Only, No OCR	\$14,520
1000414-01	Installation, Testing, & Training, Combo Unit	\$18;150
1000525-01	Dual LVE Workstation with 17" Monitor	\$3,775
1001178-02	Multi-tier Elevator	\$33,123
1001170-02	180- Degree Turn	\$27,950
1001179-02	Sixteen (16) Standard Multi-Tier Sorting Pocket Cluster	\$19,965
1001489-01	Multi-tier Base Transport	\$151,552
100-01	•	



## Commonwealth of Pennsylvania Contract Number: 4600010582 Pitney Bowes Equipment Price List - July 1, 2007 thru June 30, 2008

ITEM	DESCRIPTION	PRICE
1001550-01	MailCode Wide Area Bar Code Reader (WABCR)	\$7,441
1001670-04	(RDS) Remote Diagnostic Server	\$22,687
1001808-06	Multi-tier Hardware Spares Kit	\$5,445
1002060-01	4-tier Tray Rack w Standard Empty Tray Conveyor	\$1,996
1002068-01	Tray Tag Printer for Multi-tier	\$1,793
1002259-01	90-Degree Turn	<b>\$25,410</b>
1002298-04	Imaje Endorsement/redate Jet Printer	<b>\$16,24</b> 4
1002312-04	Imaje Black Continuous Ink Jet Printer	\$16,244
1005353-01	RAF 36K MLOCR Outgoing Argosy Post Standard Edition	\$85,305
1005325-01	RAF 24K MLOCR Outgoing Argosy Post Standard Edition	\$69,877
1005354-01	RAF 13K MLOCR Outgoing Argosy Post Standard Edition	\$36,300
1005357-01	RAF 13K MLOCR Incoming Argosy Post Standard Edition	\$31,762
1005356-01	RAF 24K MLOCR Incoming Argosy Post Standard Edition	\$54,450
1005355-01	RAF 3BK MLOCR Incoming Argosy Post Standard Edition	\$77,137
1006303-01	Selective Letter Opener for Multi-tier	\$31,671
1005581-01	Hardware Spares Kit, Oly II	\$8,167
88740415	Two (2) USPS Tray Tag Printers Option	\$3,586
88740487	Eight (8) Standard Sorting Pocket Racks	· \$1,497
88740725	Mail Justifier Station	\$934
88740726	High Speed Network Laser Printer	\$1,452
88740727	One Flats Station Printer	\$1,793
88740968	Double Document Detector	\$10,436
88740975	Olympus II BaseTransport	\$151,552
88741014	2-line LCD Display.	\$1,515
88741018	Labeler Hardware Kit	\$283
88741283	Postnet Verifier	\$ <del>6</del> ,624
88741279	Flourescent Reader	\$6,624
1007736-02	USPS FASTforward Integration	\$19,438
1006166-01	Autoscript Interoffice 24k OCR	\$23,595
1006164-01	Autoscript Interoffice 13k OCR	\$13,431
88900160	Testing & Training Outgoing Unit (required)	\$9,075
88900151	Incoming LVE Workstation With 17" Monitor	<b>\$3</b> ,775
88900161	Installation Testing And Training Inbound	\$13,612
1006865-01	Annual License Fee; Bell&Howell Combine Software	\$3,303
88900293	One Case of In-Line Labeter incoming Labels	\$250
88900180	Helpdesk Support (required)	\$7,500
Consumables	Consumables are calculated at 1% of list price of sorter for every 50,000 places pro Ex: List price of sorter = \$300,000. 100,000 pieces processed per day. Consumat	cessed per day bles Package =

Consumables are calculated at 1% of list price of sorter for every 50,000 pieces processed per day. Ex: List price of sorter = \$300,000. 100,000 pieces processed per day. Consumables Package = \$6,000 per year

## Filmey Bowes Segmenting the flow of communication "

# Commonwealth of Pennsylvania Contract Number: 4600010582 Pitney Bowes Supplies with a 15% Discount Off List Price July 1, 2007 thru June 30, 2008

PAGE

		JЩУ I, 2007 IM/H ЭНМЕ 30, 2006	
	ITEM#	DESCRIPTION	PRICE
TO TO COMMAY	•		
E-Z SEAL	601-0	E-Z Seal/4 pt bües per ctn	39.94
	601-7	E-Z Seal/402 dabber bil/k per ctn	5.09
	601-9	4oz Flip Top Bottle	14.44
	603-I	28 oz - Envelope Moistening Bil	46,74
	603-2	10 oz - Tape Moistening Btl	30.59
	604-0	E-Z Seal/4 pt bils per ctn	46,74
•	604-1	E-Z Sezi Env Moist Bil	45.74
	604-2	E-Z Seal Tape Moist Btl	39.94
	605-0	B-Z Seal / 5 gaf cubetainer	71,90
	607-0	E-Z Seal 55 Gallon Drum	446,24
	607-5	E-Z Scal Drum & Pump Pak	467,49
	606-0	E-Z Seai / 4 pt btis per ctn	50.90
		E-Z Seal/4 1/2 gal bils per ctp	48,44
an Amiri	608-0	T-5 pealter 1/5 Rat prize her crit	-10,11
TAPE	610.0	5" Tape Rolls/6 rolls per cin	55.24
	610-0	*	57.59
	610-7	Self Adhesive Tape - 3 Rolls/Box	42.49
	611-0	3" Tape Rolls/6 rolls per eta	30.59
	612-0	Tape Sheets/150 double per ctn	30.59
	612-7	Tape Sheets/150 double per ctt.	11,04
	612-9	Tape Sheets/25 double per ctn	38.24
	613-5	UNTD/STND Tape 150 PK B700	
	620-9	Tape Sheets/150 double per ctn	30.59 35,69
	625-0	Tape Strips/300 per etn	33.09 49.29
	627-2	Gummed tape Rolls / 6 per ctn	
	627-8	Self-Adhesive Tape - 3 Rolls/Box	67. <del>9</del> 9
INK		_1, , ,	E0 40
	609-0	Pint red ink	59.49
	609-1	Green Postage Ink 160z	59.49
	609-2	Blue Postage Ink 160z	59.49
	609-3	Black Posage Ink 16 oz	59.49
	614-0	1/4 pt red ink	38.24
	614-1	Green Postage Ink 40oz	21.24
	614-2	Blue Postage Ink 16oz	21.24
	614-3	Blue Posage Ink 40 cz	38.24
	615-7	Red - 32 oz Bottle	67.99 50.40
	616-9	6900 Red Ink Roller 1/Box	59.49
	621-1	DM500/550 Red Ink Carindge	80.74
	624-0	Ink Cartridge / red - 1 per ctn	49.29
	625-1	Red Ink Cartridge	49.29
	625-2	Dual Red Ink Cartridge	49.29
	626-3	Ink Reservoir / 3 per etn	169.99
	765-0	Ink Cartridge	76.49
	765-3	Red Ink Cartridge	76.49
	766-8	Red Ink Cartridge	135.99
	766-8	Red Ink Cartridge 6 to 11	127.99
	766-8	Red Ink Cartridge 12 to 24	119,99
	766 <b>-</b> 8	Red Ink Cartridge 25+	111.99
	767-1	Ink Crtg/2 per ctn	84.99
	768-1	Red Ink Jet Crtg/2 per otn	127.49
	7 <del>6</del> 8-2	Tggerless Ink / 2 per etn	144.49
	768-3	Tagger Ink/l per cin	42.49
	769-0	Ink Crtg/1 per ctn	33.99
	769-3	3 Pak Ink Personal Post	93.49
	793-5	Red ink Cartridge	55.24
	797-0	K700 Red Ink Cartridge	39.94
	772-1	Infinity Ink crtg/1 per box	169.99
	772-2	Infinity Ink crtg/2 per box	322.99

www.PitneyBowes.com



## Commonwealth of Pennsylvania Contract Number: 4600010582 Pitney Bowes Supplies with a 15% Discount Off List Price -July 1, 2007 thru June 30, 2008

	ITEM#	DESCRIPTION	PRICE
LABELS		•	
	653-8	1690 Cont Therm Tosfr LBL	249.33
	653-9	Labels W/Yrans Ribbons	195.56
	656-6	J692 4"Cont LBS Therm TR	237,99
	661-3	J644 THRM LBLS 2400" Long	135.99
	665-3	J640 Cont Labels / Ribbons	203.61
	665-6	J692 4"Cont LBS Therm DI	212.49
	671-1	J644 Therm LBLS 4"x6"	138.54
	674-0	J693 4" Cont Therm Direct	203.99
	678-0	J693 4" Cont Therm Transf	220.99
	683-1	Labels W / Trans Ribbon	87,21
	683-3	Labels W/Trans Ribbons	199.41
	683-6	Labels W/Trans Ribbon	104.04
	745-0	J645 4' Cont Therm Direct	118.99
RIBBONS			
.,,,,	665-0	Printer Ribbon	39.40
	667-4	J690/J632 Printer Ribbon	14.02
	672-4	J610 Ribbon I/Box	16,95
	673-4	Printer Ribbon	3 <i>9.</i> 40
	673-6	Ribbons 673-6	33.30
	673-7	F123/I083/I086/F125 Ribbon	52.55
	687-4	Printer Ribbon	34.81
INFINITY			
	311-M	Infinity Custom Ad with Art Work	79.99
	310-M	Infinity Custom Ad with Text only	79.99
	771-7	Infinity Print Head	295.99
	771-2	Infinity Wiper Blade Replacements	37.99

Change Number: 5

Change Effective Date: 07/01/2007

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All Using Agencies of the Commonwealth

Subject: Mailroom Equipment and Supplies (NOT WSCA 7490-04)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2007, extended through June 30, 2008

Buyer Name: Karen Rhinehart/717-346-8177

CHANGE SUMMARY:

SAP Contract 4600010582-Pitney Bowes Use PB attached supply list for new product code numbers for EZ Seal.

	CONTRACT#				
Aug-07	Various		111419		
Aug 07	Various		111413		
PENNSYLVANIA, COMM OF	F71-0	E-Z SEAL			
	EZ1-7	E-Z SEAL			
•	EZ1-9	E-Z SEAL			
	EZ3-1	E-Z SEAL			
	EZ3-2	E-Z SEAL			
	EZ4-0	E-Z SEAL			
PENNSYLVANIA, COMM OF		E-Z SEAL			
PENNSYLVANIA, COMM OF		E-Z SEAL		†	
,	EZ5-0	E-Z SEAL			
	EZ6-0	E-Z SEAL			
	EZ7-0	E-Z SEAL			
PENNSYLVANIA, COMM OF	607-5	E-Z SEAL			
PENNSYLVANIA, COMM OF	EZ8-0	E-Z SEAL		+	
PENNSYLVANIA, COMM OF	529-3	1E05 TONER		+	
PENNSYLVANIA, COMM OF	529-4	1E05 TONER		1	
•	610-0	TAPE		1	
PENNSYLVANIA, COMM OF	610-7	TAPE		1	
PENNSYLVANIA, COMM OF	611-0	TAPE			
PENNSYLVANIA, COMM OF	612-0	TAPE			
PENNSYLVANIA, COMM OF	612-7	TAPE			
PENNSYLVANIA, COMM OF	612-9	TAPE		+	
PENNSYLVANIA, COMM OF	613-4	TAPE		+	
PENNSYLVANIA, COMM OF	613-5	TAPE		+	
PENNSYLVANIA, COMM OF	620-9	TAPE		+	
PENNSYLVANIA, COMM OF	625-0	TAPE		+	
PENNSYLVANIA, COMM OF	627-2	TAPE		+	
PENNSYLVANIA, COMM OF	627-8	TAPE		+	
PENNSYLVANIA, COMM OF	609-0	INK			
PENNSYLVANIA, COMM OF	609-0	INK		+	
PENNSYLVANIA, COMM OF	609-2	INK		+	
PENNSYLVANIA, COMM OF	609-3	INK		+	
		INK		+	
PENNSYLVANIA, COMM OF PENNSYLVANIA, COMM OF	614-1	INK		+	
·				+	
	61-2	INK		+	
	614-3	INK		1	
PENNSYLVANIA, COMM OF	615-7	INK		1	
PENNSYLVANIA, COMM OF	616-9	INK RLR		+	
PENNSYLVANIA, COMM OF	621-1	INK CRTG		+	
PENNSYLVANIA, COMM OF	624-0	INK CRTG		1	
PENNSYLVANIA, COMM OF	625-1	INK CRTG		1	
PENNSYLVANIA, COMM OF	625-2	INK CRTG		+	
PENNSYLVANIA, COMM OF	626-3	INK RESV		+	
PENNSYLVANIA, COMM OF	765-0	INK CRTG		<del> </del>	
PENNSYLVANIA, COMM OF	765-3	INK CRTG		<del> </del>	
PENNSYLVANIA, COMM OF	766-8	INK CRTG			
PENNSYLVANIA, COMM OF		6 TO 11			
PENNSYLVANIA, COMM OF		12 TO 24		<b>_</b>	
PENNSYLVANIA, COMM OF		25+			

PENNSYLVANIA, COMM OF	767-1	INK CASS
PENNSYLVANIA, COMM OF	768-1	TONER
PENNSYLVANIA, COMM OF	768-2	TAGGERLESS
PENNSYLVANIA, COMM OF	768-3	TAGGER
PENNSYLVANIA, COMM OF	769-0	INK CRTG
PENNSYLVANIA, COMM OF	769-3	INK CRTG
PENNSYLVANIA, COMM OF	793-5	INK CRTG
PENNSYLVANIA, COMM OF	797-0	INK CRTG
PENNSYLVANIA, COMM OF	772-1	INFINITY INK
PENNSYLVANIA, COMM OF	772-2	INFINITY INK
PENNSYLVANIA, COMM OF	653-8	LABELS
PENNSYLVANIA, COMM OF	653-9	LABELS
PENNSYLVANIA, COMM OF	656-6	LABELS
PENNSYLVANIA, COMM OF	661-3	LABELS
PENNSYLVANIA, COMM OF	665-3	LABELS
PENNSYLVANIA, COMM OF	665-6	LABELS
PENNSYLVANIA, COMM OF	671-1	LABELS
PENNSYLVANIA, COMM OF	674-0	LABELS
PENNSYLVANIA, COMM OF	678-0	LABELS
PENNSYLVANIA, COMM OF	683-1	LABELS
PENNSYLVANIA, COMM OF	683-3	LABELS
PENNSYLVANIA, COMM OF	683-6	LABELS
_ ,	745-0	LABELS
PENNSYLVANIA, COMM OF	665-0	RIBBONS
PENNSYLVANIA, COMM OF	667-4	RIBBONS
PENNSYLVANIA, COMM OF	672-4	RIBBONS
	673-4	RIBBONS
PENNSYLVANIA, COMM OF	673-6	RIBBONS
PENNSYLVANIA, COMM OF	673-7	RIBBONS
PENNSYLVANIA, COMM OF	687-4	RIBBONS

Change Number: 6

Change Effective Date: 08/01/2007

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All Using Agencies of the Commonwealth

Subject: Mailroom Equipment and Supplies (NOT WSCA 7490-04)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2007, extended through June 30, 2008

Buyer Name: Jennifer Carr/717-346-7097

### **COMMODITY SPECIALIST NAME CHANGE:**

The new commodity specialist for this contract is Jennifer Carr, Telephone 717-346-7097.

Change Number: 7

Change Effective Date: 08/01/2007

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All Using Agencies of the Commonwealth

Subject: Mailroom Equipment and Supplies (NOT WSCA 7490-04)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2007, extended through June 30, 2008

Buyer Name: Jennifer Carr/717-346-7097

CHANGE SUMMARY:

**SAP Contract 4600010245**-Priority Systems has provided a new product line for the manufacturer Rena Systems. Attached is the Rena Systems Equipment Pricing Summary Sheet. Please note there has been no change in the pricing for these items.



# **Equipment Pricing Summary Sheet**

ITEM		GSA PRICING
Tabletop Inkjet Printers		
Envelope Imager CS	\$	4,925.75
Envelope Imager 1.5	\$	5,775.75
Envelope Imager 1.5 Plus	\$	6,625.75
Envelope Imager 2.5	\$	9,345.75
Envelope Imager 3.0	\$	12,745.75
Envelope Imager 4.0	\$	14.445.75
Envelope Imager XT 3.0	\$	12,745.75
Envelope Imager XT 4.0	\$	14,445.75
Envelope Imager XT 3.0 w/ EASYFeed 120 Feeder	\$	16,145.75
Envelope Imager XT 4.0 w/ EASYFeed 120 Feeder	\$	17,845.75
Tabbers & Labelers		
T-250 Stand-Alone Tabber	\$	4,495.00
T-750 In-Line Multi-Tabber	\$	10,995.00
T-750 In-Line Multi-Tabber w/ EASYFeed Lite Feeder	\$	12,495.00
T-950 In-Line Multi-Tabber	\$	18,995.00
T-950 In-Line Multi-Tabber w/ EASYFeed 120 Feeder	\$	23,495.00
XPS-ProTab 4.0	\$	19,995.00
Conveyors & Dryers		
TB-399	\$	1,995.00
TB-399 S	\$	3,995.00
TB-499	\$	3,795.00
TB-499 S	\$	4,995.00
TB-699	\$	5,195.00
TB-699 S	\$	6,995.00
TB-359	\$	3,495.00
TB-959	\$	6,995.00
TB-959 S	\$	8,795.00
Dryer Kit	\$	875.00
Dryer	\$	1,525.00
Dryer 2000	\$	2,295.00
Feeding Systems		
EASYFeed Lite	\$	1,695.00
EASYFeed 120	\$	4,995.00
EASYFeed 200	\$	6,495.00
XPS-ProFeed Prices Subject To Change With Thirty (30) Days No	otice \$	11,495.00

Change Number: 8

Change Effective Date: 08/15/2007

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG, PA

**For:** All using Agencies of the Commonwealth

**Subject:** Mailroom Equipment and Supplies

**Contract Period:** Beginning July 1, 2006 and Ending June 30, 2007

extended through June 30, 2008

**Commodity Specialist Name:** Jennifer Carr 717-346-7097

### **CHANGE SUMMARY:**

As of August 15, 2007, all Commonwealth Agencies will be required to utilize the current Equipment Maintenance Contract 4400000631 for all on-going Commonwealth Equipment Maintenance needs.

Agencies will no longer be able to purchase maintenance from this contract without a written waiver from the Bureau of Procurement. This service does not cover leased equipment.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.

Change Number: 9

Change Effective Date: 11/21/2007

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All Using Agencies of the Commonwealth

Subject: Mailroom Equipment and Supplies (NOT WSCA 7490-04)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2007, Renewed through June 30, 2008

Buyer Name: Jennifer Carr/717-346-7097

#### CHANGE SUMMARY:

Please be advised that this contract is subject to the IT Procurement Review Process. Details about this process and a listing of exemptions can be found at the following link:

http://www.portal.state.pa.us/portal/server.pt?open=512&objID=416&PageID=200500&mode=2&contentid=http://EN CTCAPP099:7087/publishedcontent/publish/cop\_general\_government\_operations/oa/oa\_portal/omd/p\_and\_p/itbs/domains/project\_management/itbs/itb\_epm003.html

SAP/SRM No. 4600010246

Change Number: 10

Change Effective Date: 12/04/2007

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All Using Agencies of the Commonwealth

Subject: Mailroom Equipment and Supplies (NOT WSCA 7490-04)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2007, Renewed through June 30, 2008

Buyer Name: Jennifer Carr/717-346-7097

**CHANGE SUMMARY:** 

Change the contact person for OAK SYSTEMS, INC. (SAP 4600010246) to:

Sheldon Margolis (215) 443-7555 ext. 1 email: sm.osi@verizon.net

SAP/SRM No. 4600010583

Change Number: 11

Change Effective Date: 1/11/2008

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

For: All Using Agencies of the Commonwealth

Subject: Mailroom Equipment and Supplies (NOT WSCA 7490-04)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2007, Renewed through June 30, 2008

Buyer Name: Jennifer Carr/717-346-7097

CHANGE SUMMARY:

Change the contact person for **BOWE BELL & HOWELL (SAP 4600010583)** to:

**Scott Justus** 

(610) 398-3820 or (610) 662-6100 (cell) email: Scott.Justus@bowebellhowell.com

SRM/SAP Contract Number: 4400001897 and 4400001900

Change Number: 12

Change Effective Date: 02/12/2008

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

**For:** All using Agencies of the Commonwealth

**Subject:** Mailroom Equipment and Supplies (Not WSCA 7490-04)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2007. Renewed through June 30, 2008.

Commodity Specialist Name: Jennifer Carr/717-346-7097

#### **CHANGE SUMMARY:\**

Effective immediately, please use SRM contract numbers 4400001897 and 4400001900 in place of SAP contract #4600010582 for Pitney Bowes. 4400001897 should be used for mailroom meter rentals, mailing equipment supplies, and mailroom equipment (except leasing). 4400001900 should be used for mailroom equipment leasing. It will be necessary to create new purchase orders in SRM in place of all existing SAP purchase orders using effective date 02/12/2008.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 7490-03 SRM Contract Number:4400001897

Change Number: 13

Change Effective Date: 2/28/2008

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES HARRISBURG

**For:** All using Agencies of the Commonwealth

**Subject:** Mailroom Equipment and Supplies (Not WSCA)

Contract Period: Beginning July 1, 2006 and Ending June 30, 2007, Renewed through June 30, 2008

Commodity Specialist Name: Jennifer Carr – (717) 346-7097

#### **CHANGE SUMMARY:**

The following items have been deleted from Pitney Bowes' offering under this contract as they are now offered under the WSCA Master Price Agreement, Pennsylvania 7490-04.

CMK2 Mailstation w/2lb scale CMK5 Mailstation w/5lb scale

1225 Letter Opener DF50 DF500 Folder

SP6R DF500 Folder w/FD78 Stacker

Additionally, there has been a change in the contact person's address. It should be changed to the following:

Mr. Carl Bushko Pitney Bowes Inc. 119 Aster Drive Suite 100 Harrisburg, PA 17112

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.